MUNICIPALITY:

Laconia, NH

ASSESSMENT YEAR:

Fiscal Year 2010

ASSESSMENT SERVICES PROVIDED:

Valuation Update

VISION APPRAISAL

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SECTION A

Letter of Transmittal

November 30, 2010

Selectmen and Assessing Officials
Municipality of Laconia
45 Beacon Street East
Laconia, NH 03246

LETTER OF TRANSMITTAL

Dear Municipal Official:

The following report is intended to document the entire process associated with the data collection, review, analysis and reporting necessary to render a credible opinion of value(s) in accordance with RSA 21-J:14-b, and "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2005).

The Intended Use of this Report: is to provide a basis for the revaluation of all real property in the Municipality of Laconia as required by the contract signed between the Municipality of Laconia and Vision Appraisal Technology. A copy of this contract is retained in Appendix "A".

The Intended Client of this Report: are the Municipal Officials.

Other Users of this Report: include the public, property owners, municipal officials, and the DRA.

The Date of Value Utilized in this Report: is April 1, 2010, as required by RSA 74:1 and RSA 76:2.

Type and Definition of Value Utilized in this Report: The type of value expressed in this report is "market" value, and is defined in RSA 75:1 as: "the property's full and true value as the same would be appraised in payment of a just debt due from a solvent debtor".

An expanded definition of "Market Value" as defined within the NH Department of Revenue, Property Appraisal Division's "600 Rules", establishes the market value of a property must meet the following criteria:

(a) Is the most probable price, not the highest, lowest or average price;

(b) Is expressed in terms of money;

(c) Implies a reasonable time for exposure to the market;

(d) Implies that both buyer and seller are informed of the uses to which the property may be put;

(e) Assumes an arm's length transaction in the open market;

(f) Assumes a willing buyer and a willing seller, with no advantage being taken by either buyer or seller; and

(g) Recognizes both the present use and the potential use of the property. (NH Department of Revenue, Property Appraisal Division, "600 Rules"; Rev 601.14.)

Identification of the Property Rights Assessed in this Report: The type of property rights is "fee simple". Fee Simple Estate is defined as:

"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the government powers of taxation, eminent domain, police power, and escheat (the right of government to take title to property when there are no apparent heirs)." (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 140.)

Extent of Property Inspections: As required by the contract signed between the Municipality of Laconia and Vision Appraisal Technology, a measure and list was required for the Sales Properties specified by the Municipality of Laconia.

Certification of Value:

The undersigned certifies that, to the best of our knowledge and belief:

1) The statements of fact contained in this report are true and correct..

2) The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions and conclusions.

3) We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest with respect to the parties involved.

4) We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.

5) Our engagement in this assignment was not contingent upon developing or reporting predetermined results.

6) Our compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.

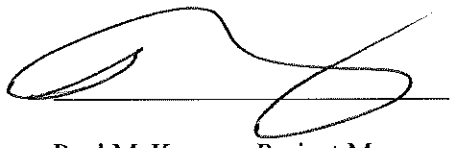
7) The analyses, opinions and conclusions were developed, and this report has been prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2005).

8) We have not made a personal inspection of the properties that are the subject of this report. These individuals, and anyone providing significant mass appraisal assistance to the individual signing this report, are identified in Appendix "B", at the back of this report.

9) Our opinion of the total market value, pursuant to RSA 75:1, and the NH Department of Revenue, Property Appraisal Division "600" Rules, Rev. 601.14, for the assessed properties identified in Section 2 of this report, as of April 1, 2009 is:

$2,280,573,397

See the Total Value Report by Property Class for details of value in Appendix D



Paul McKenney, Project Manager

Vision Appraisal Technology

SECTION B

Scope of Work

Identification of Assumptions and Limiting Conditions:

The following Assumptions and Limiting Conditions apply only to the sale data utilized to complete the sales analysis, and to establish the basis for the statistical benchmarks incorporated into the analysis. Any exceptions to the following Assumptions and Limiting Conditions will be documented on the individual property record cards, when applicable.

1) We have not been provided deeds to the assessed properties. Therefore, no responsibility is assumed for the legal description provided or for matters pertaining to legal issues and/or title.

2) We have not been provided deeds to the assessed properties. Therefore, the properties were assumed to be free of any and all liens and encumbrances. Each property has also been appraised as though under responsible ownership and competent management.

3) We have not been provided surveys of the assessed properties. Therefore, we have relied upon tax maps and other materials provided by the Municipality in the course of estimating physical dimensions and the acreage associated with assessed properties.

4) We have not been provided surveys of the assessed properties. Therefore, we have assumed that the utilization of the land and any improvements is located within the boundaries of the property described, and there is no encroachment on adjoining properties.

5) We assume that there are no hidden or unapparent conditions associated with the properties, subsoil, or structures, which would render the properties (land and/or improvements) more or less valuable.

6) We assume that the properties and/or the landowners are in full compliance with all applicable federal, state, and local environmental regulations and laws.

7) We assume that all applicable zoning and use regulations have been complied with.

8) We assume that all required licenses, certificates of occupancy, consents, or other instruments of legislative or administrative authority from any private, local, state, or national government entity have been obtained for any use on which the value opinions contained within this report are based.

9) We have not been provided a hazardous condition's report, nor are we qualified to detect hazardous materials. Therefore, evidence of hazardous materials, which may or may not be present on a property, was not observed. As a result, the final opinion of value is predicated upon the assumption that there is no such material on any of the properties that might result in a loss, or change in value.

10) Information, estimates and opinions furnished to the appraisers and incorporated into the analysis and final report, was obtained from sources assumed to be reliable and a reasonable effort has been made to verify such information. However, no warranty is given for the reliability of this information.

11) The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made compliance surveys nor conducted a specific analysis of any property to determine if it conforms to the various detailed requirements identified in the ADA. It is possible that such a survey might identify non-conformity with one or more ADA requirements, which could lead to a negative impact on the value of the property(s). Because such a survey has not been requested and is beyond the scope of this appraisal assignment, we did not take into consideration adherence or non-adherence to ADA in the valuation of the properties addressed in this report.

12) The market forecasts, projections and operating estimates contained within the report are predicated upon current market conditions, and forecasts of short-term supply and demand factors. This information was obtained in the course of interviews with knowledgeable parties, and in published public and private resources. While this information was assumed to be credible, these forecasts

are subject to change due to unexpected circumstances, including local, regional and/or national.

13) Any opinions of value in this report apply to an entire property, and any allocation or division of the value into separate fractional interests will invalidate the opinion of value reflected in this report.

14) Information pertaining to the sales of properties utilized in the analysis and subsequent report has been confirmed with either the buyer, seller, or a third party when ever possible, and is assumed to be reliable.

15) Possession of this report does not carry with it the right of reproduction, and disclosure of this report is governed by the rules and regulations of the New Hampshire Assessing Standards Board (ASB), and is subject to jurisdictional exception and the laws of New Hampshire.

Scope of Work as Identified in the Contract: The valuation report that follows is predicated upon the contract signed between the Municipality of Laconia and Vision Appraisal Technology. A copy of the contract is located in Appendix "A" of this report. The scope of work identified in the contract and incorporated into the following report comprised the following steps:

The contract stipulated that a measure and list was required for the Sales Properties specified by the Municipality of Laconia. All property transfers within the Municipality of Laconia spanning a period of one year prior to April 1, 2010 were reviewed and analyzed to determine if the transfer was an "arm's-length transaction. This was accomplished by interviewing the buyer, seller, representative sales agent or verification of PA 34 forms. The interview also identified the sales price, and any terms or conditions surrounding the sale that might have influenced the negotiated price.

This property information was analyzed, and the highest and best use of each property identified, as described within this section. The qualified sale data was "stratified" by use type, such as single-family residential, land, commercial, etc. The sale data was also stratified by neighborhood, in order to isolate more discrete "locational" differences and/or influences. The verified sale data was then utilized to extract meaningful adjustments and/or benchmarks that

became the basis for various tables, such as cost, depreciation, view influence, water influence, etc. All pertinent factors, including physical, legal, and economic considerations were considered and recognized, subject to the assumptions and limiting conditions referenced above.

Once the preliminary benchmarks were established, "data calibration" was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, a field review and further analysis utilizing "ratios" (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables, and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for the statistical analysis of these properties, and new property values were developed utilizing at least one of the three possible approaches to value (Sales Approach, Cost Approach, and/or Income Approach to value). Overall, every effort was made to help ensure that the values were uniform and equitable.

Upon completion of the final review and approval of the Municipality's values by the Municipality, notices of value were then mailed to each taxpayer. These notices also included sufficient information (timing and location) to enable a taxpayer to attend an informal hearing to "appeal" the new assessed value. Hearings were then held at a time and location scheduled by the Municipality. Any changes that arose from the appeal and hearings process were reflected in the final tax bill for 2010.

This report was then prepared in conformity with "Standard 6" of the Uniform Standards of Professional Appraisal Practice (USPAP, 2005), as well as the contract signed between the Municipality of Laconia and Vision Appraisal Technology.

Brief Description of the Assessed Properties: In accordance with the contract located in Appendix "A" of this report, the Municipality of Laconia required all the real property in its respective municipal boundaries to be valued. A breakdown of the Municipality's real property by "use type" follows:

Commercial	600
Industrial	73
Residential	8,015
Vacant Residential Land	439
Current Use	260
Exempt	717
Total	10,104

Determination of Highest and Best Use: Highest and Best Use is defined as:

"The reasonably probable and legal use of vacant land or improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are: legal permissibility, physical possibility, financial feasibility, and maximum profitability" [3] (The Dictionary of Real Estate Appraisal, Third Edition, 1993, Page 171)

In most cases the "existing" use is already at its highest and best use, and will be evaluated and assessed accordingly.

Importantly, however, in the case of "transitional" uses (a "transitional" use is a property with a highest and best use that is no longer "maximally profitable"...and the existing use is likely to change due to market and economic forces) the assessor may evaluate the property on the basis of its projected highest and best use. In these circumstances, the projected highest and best use is determined by a market analysis that references the four criteria referenced above (legal permissibility, physical possibility, financial feasibility, and maximum profitability). A common example of this would be a vacant tract of residential land (not in current use), that is surrounded by significant numbers of residential homes and/or lots, and the market conditions indicate a favorable housing market. In this case, the assessor may justifiably assess the raw land on the basis of its legitimate development potential.

Approaches to Value Considered and Utilized: The residential properties were valued by the Sales Comparison and Cost approaches to value. Commercial properties were valued by the Income and Cost approaches to value. The Cost approach was reconciled with the other approaches and was used as the final value for assessment purposes.

Approaches to Value Not Utilized: There were limited qualified sales data over the past few years for commercial properties. The few sales that did occur were considered, but there were not enough sales for the various commercial types to rely on the approach for a final value conclusion.

SECTION C

Valuation Premises and Procedures

Description of Basic Valuation Theory and Mass Appraisal:

Basic Valuation Theory:

1) The appraiser's first task is to identify what property is being appraised. This includes not only the physical aspects of the property, but the property rights as well.

2) There are six basic property rights associated with the private ownership of property, these include: 1) the right to use, 2) the right to sell, 3) the right to lease or rent, 4) the right to enter or leave the property, 5) the right to give away, and 6) the right to refuse to do any of these. These, and other rights, are known as the full "bundle of rights", which is understood to be attached to an ownership with "fee simple" title which has been described in the preceding section.

3) The New Hampshire Supreme Court has ruled that for the purpose of property taxation, the appraised property rights are assumed to be "fee simple".[4] (NH Supreme Court, "Kennard v. Manchester, 68 N.H. 61, 36A, 553 (1894)

4) The next step is to identify the "highest and best use" of the property. Refer to the preceding discussion, as well as the discussion on highest and best use in the preceding "Assumptions and Limiting Conditions" section.

5) Once the highest and best and use has been determined, the appraiser begins the process of data collection, studies the market and accompanying economic forces (such as "supply and demand") that pertain to the highest and best use, and assembles the relevant data and statistics for incorporation into the analysis.

6) Strategies for data collection will vary with the type of data being sought, and may not be the same for every property "use". Overall, the comparative data, which may include descriptions and/or confirmations of physical attributes (such as total size, number of bedrooms, presence of a finished attic or basement, etc.) cost, income and expense, and details of sale or transfer information are collected, if applicable.

7) At this point, neighborhood boundaries can be established in order to "stratify" the properties and the property-specific factual information collected in the field, and the statistical information pertaining to the market/economic forces that impact an area in a meaningful and cohesive way.

8) This market-derived information, such as sale information, improvement costs and depreciation is then entered into the Municipality's CAMA (Computer Assisted Mass Appraisal) system, and forms the basis for the database "tables" that enable the CAMA system to generate specific property values.

9) There are primarily three "approaches" or analytical techniques utilized to develop an opinion of value, and these techniques are incorporated into the CAMA system.

9A) The first valuation technique is referred to as the "Sales Comparison Approach", and is based on the premise that the appraiser can utilize sale prices of similar properties as evidence of value. In other words, assuming similar market conditions (supply and demand) a similar property would sell for a similar price. However, because no two properties are ever exactly alike, and market conditions can change, a systematic series of "adjustments" are made to the sale property in order to bring it into conformity with the appraised property. In the context of mass appraisal performed for assessment purposes, the "appraised" property begins with a "generic" property description that is utilized to establish a "baseline" for comparing similar properties. For instance, a "single-family residential ranch-style home, approximating 2,000 square feet, three-bedrooms, two-baths, and of average quality construction and condition." The sales are then compared and adjusted in order to isolate the various market factors and baseline parameters that are then applied to the specific properties being assessed. Overall, the Sales Comparison Approach is based upon the principle of "substitution", which assumes that when several similar properties are available the property with the lowest price will attract the greatest demand.

9B) The "Cost Approach" is based on the concept that the likely value of an existing property is the value of the underlying land plus the replacement cost of the depreciated improvements. Typically, a Cost Approach would not be utilized for an appraisal of vacant land. The replacement cost of the improvement is typically derived

from published cost tables, or derived directly from localized information, and should be updated as required by market conditions. Importantly, the assessor typically evaluates the existing improvement on the basis of its "utility" and function, rather than attempting to duplicate or exactly "reproduce" the assessed property. Similar to the Sales Comparison Approach, the Cost Approach is also based upon the principle of "substitution".

9C) The "Income Approach" is based upon the principle of "anticipation" which recognizes that value is created by the owner's expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property's value over time. This technique requires that the appraiser estimate the potential gross market income for the property at its highest and best use, subtract all appropriate expenses to derive the net operating income. The net operating income is then divided by a "capitalization" rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property. A simplified income approach is structured as follows:

Annual Potential Gross Income	
5 apartments @ $1,000/month =	$60,000
Annual Vacancy Rate = 5% annually =	($3,000)
Annual Effective Gross Income =	$57,000
Annual Expenses =	($23,000)
Net Operating Income =	$34,000
Capitalization Rate = 10%	

Property Value = $34,000 / 10% = $340,000

10) Completion of all three of the preceding independent approaches to value is preferable, since each independent approach provides a useful "test of reasonableness", and more such tests are preferable to fewer such tests. However, it is not always possible to complete a specific approach due to the unavailability of meaningful data. Finally, the different values reached by independent techniques are "reconciled" by evaluating both the quality of the information utilized in each approach, and a final opinion of value is selected.

Mass Appraisal:

11) Mass appraisal utilizes many of the same concepts outlined above. However, in light of the necessity to attach values to multiple properties, as opposed to a single property, mass appraisal emphasizes data management, statistical valuation models and statistical quality control. In regard to the statistical modeling required, typically the utilization of an automated valuation model (AVM), also referred to as Computer Assisted Mass Appraisal (CAMA) software is required. The CAMA or AVM is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of CAMA or AVM software is that it is a market appraisal produced through mathematical modeling. Importantly, as in most if not all data processing systems, the credibility of the results is highly correlated with the quality of the input data utilized, and the skills of the assessor or analyst utilizing the CAMA or AVM software.

12) Therefore, a mass appraisal system generally relies upon four primary "subsystems" that include: 1) a data management system, 2) a sales analysis system, 3) a valuation system, and 4) an administration system. Each subsystem is briefly described below:

12A) The Data Management system is the core of the mass appraisal system and should be carefully designed and implemented. Fundamentally, the data management system is responsible for the data entry and subsequent editing, as well as the organization, storage and security oversight of the data. Essential to the data management system is quality control, as the reliability of the data will have a direct and profound impact on the quality of the resulting output and values.

12B) The Sales Analysis subsystem is responsible for the collection of sale data, sale screening, various statistical studies and sales reporting. The following statistical techniques are utilized to calibrate and fine-tune the data assumptions:

"**Ratio**": refers to the relationship between the appraised or assessed values and market values as determined by a review of sales. The ratio studies, which are the primary product of this function, typically provide the most meaningful measures of appraisal performance and provide the basis for establishing corrective actions (re-appraisals), adjusting valuations to the market, and in administrative planning and scheduling. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is to maintain a Median Ratio between 90% and 110% of market value (A Ratio of 100% is preferred, indicating the assessed value is identical to the market value).

"**COD**": or "Coefficient of Dispersion", is another important statistical tool utilized in mass appraisal, and refers to the average percentage deviation from the median ratio. As a measure of central tendency, the COD represents the degree to which the data being analyzed clusters around a central data point, such as the median ratio. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a COD no greater than 20% (a lower COD is preferable to a higher COD).

"**PRD**": or "Price-Related Differential", is calculated by dividing the mean by the weighted mean. A PRD greater than 1.03 indicates assessment regressivity (when high-value properties are assessed lower, or disproportionate to, than low value properties). A PRD lower than 0.98 indicates assessment progressivity (when high-value properties are assessed higher, or disproportionate to, low-value properties. The requirement, as established by the State of New Hampshire's Assessing Standards Board, is a PRD no greater than 1.03, and no lower than 0.98. Overall, a PRD equal to 1.0 is preferred.

12C) The Valuation System generally comprises the statistical application of the three approaches to value (identified in the preceding section). For instance, utilization of the Sales Comparison Approach includes a statistical analysis of current market sales data. The Cost Approach would utilize computerized cost and depreciation tables, and reconciliation of these computerized cost-generated values with market-derived sales information. The Income Approach can utilize computer-generated income multipliers and overall capitalization rates. The Valuation System

is also utilized to extract adjustments and/or factors that are utilized in the development of values.

12D) The Administrative System includes such core (often automated) functions as development of the property record cards and assessment roll or property tax base, the preparation of the tax notices, and retention of the appeals and other miscellaneous property files.

Period of Time Associated with Sales/Data Collection: Sale data utilized for the purpose of completing this analysis spanned a one-year period from April 1, 2009 to March 31, 2010. Only sales confirmed to be qualified "arms-length", or market-oriented transactions were utilized in the analysis.

Data Collection and Sales Verification Procedures: The County Registry of Deeds provides the Municipality's Assessing Department with copies of all recorded property transfers within 30 days of the date of transfer. Each individual sale was then analyzed by the Municipality's assessing staff to determine if the transfer was a "qualified" sale; i.e., arm's-length and market oriented. The qualification procedure required either a direct interview with either the buyer, seller, or broker/representative familiar with the circumstances surrounding the negotiated transfer of the property or was verified through PA 34 forms. Upon final qualification, an attempt was made to inspect the property (interior also, when applicable), and the property record cards were updated.

Number of Sales Utilized in Analysis: As previously described, as of the date of this report, there are 10,104 total parcels situated in the Municipality. The breakdown of all property transfers for 4/1/2009 to 3/31/2010 within the Municipality by "use type" is as follows:

Commercial	187
Industrial	3
Residential	720
Vacant Residential Land	34
Total	944

The breakdown of all qualified property transfers within the Municipality by "use type" follows:

Commercial	10
Industrial	1
Residential	230
Vacant Residential Land	3
Total	244

Description of Data Calibration Methods: The sale data is verified for accuracy by submitting each one of these sale properties to a thorough physical (measure and list) and market analysis (by confirming a transaction was "arm's length", with no unusual circumstances that might have influenced the negotiated sale price), including interior inspection whenever possible. Once verified, and the preliminary benchmarks were established, field reviews were conducted in order to refine the base tables, and verify the alignment of properties and the tables by "use" type and location, for example. The preliminary values were further "validated" by the statistical testing of the sale data made possible by the CAMA software system. The CAMA software groups and sorts the data by various elements of consideration such as: improvement type, age, size, and neighborhood, and various "ratios" are developed that reveal discrepancies in the underlying valuation model.

Significance of Adjustments and Factors: "Adjustments" and "factors" are mathematical changes to basic data (for example, a "base" table) to facilitate comparisons and understanding. This process assumes a "causal" relationship among the various factors for which the adjustments are made.

Examples of factors and/or adjustments can include such important elements of consideration as water front or view or water access amenities. Importantly, a "feature" can be a positive influence on property value, or a "negative" influence on property value. The specific adjustments or factors applied to properties with amenities such as these, are typically derived from a detailed sales analysis. Once the appropriate sales are identified and confirmed or "qualified", several techniques are utilized to extract, or isolate, the specific factor the appraiser is trying to identify.

One such technique is known as "extraction", this is where the appraiser subtracts the depreciated value of the improvements from the total sale price, to arrive at the underlying value

of the specific land component being analyzed. This is the most commonly used method. Another technique, known "matched-pair" comparison analysis; wherein sales of properties that retain these features are compared to sales of properties that do not retain these features and the specific "contributory" value or factor attributable to the feature is isolated.

SECTION D

Time And Market Trending

Explanation and Derivation of Time Trending Factors: Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two periods. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. There were no re- sales from April 1, 2009 to March 31, 2010.

Another technique, less direct, but generally more statistically reliable due to the number of sales associated with the study, is to extract the rate of change in market conditions from Sale Date Quartile stratification of sales to assessment ratios. The date range is from 4/1/2009 to 3/31/2010. There were 90 qualified sales during this time period.

Sale Quarter	Count	Median A/S Ratio
One	23	98%
Two	21	94%
Three	24	95%
Four	22	94%
Total	90	95%

Based on these two methods it was determined that a time adjustment was not needed when analyzing market sales for the 2010 revaluation of Laconia.

SECTION E

Land And Neighborhood Data

Explanation of Base Land Curve or Rate and Neighborhood Classification: Neighborhood classification begins with an understanding that every municipality can be segregated into areas, and differentiated by varying characteristics, such as type and quality of roads, topographic and scenic features such as views, surrounding uses, and the quality and/or maintenance of such uses, etc. Typically, these distinguishing characteristics result in differing market responses, in terms of the underlying land value, that can be positive or negative. Neighborhood classification, therefore, depends upon establishing a "base", or "average" land curve or rate for a Community. Once the base land curve or rate is established, a "schedule" of positive or negative neighborhood adjustments are developed corresponding to the degree of difference from the base.

The first preliminary step is to identify the neighborhoods, and establish the corresponding boundaries associated with each. This determination is also influenced by interviews with knowledgeable local brokers and real estate agents. Local sale data is then collected, specific to each neighborhood, and examined. Sales of vacant land provide the most direct and reliable estimate of land value. However, when an insufficient number of vacant land sales are available, a land "extraction" technique is utilized. The Land Extraction technique deducts the depreciated improvement value from the total sales price, resulting in the contributory value of the underlying land.

The two primary methods of valuing land are associated with the sales comparison approach. The "comparative unit" method enables the assessor to determine a typical per unit value for each strata of land, by calculating the median or mean sale price for unit. The "base lot" method requires the assessor to establish the value of the standard or "base" parcel in each stratum through a traditional sales comparison approach, with the base lot serving as the subject parcel. Once the base lot value is established, it is used as a benchmark to establish values for individual parcels, with adjustments made to each parcel as a result of their unique or varying characteristics.

Base Land Curve/Site Index & Neighborhood factors: Whether by the "comparative unit" method, or the "base lot" method, a generic "base" value for land was established for each strata, reflective of the underlying market conformity of land values within the strata. The base curve is then adjusted for location and geographical areas by utilizing site index and neighborhood factors derived from the market.

Residential land values were developed through the analysis of vacant land sales and use of a land extraction technique. The analysis is based upon the following:

Land sales that were considered arms-length transactions were utilized in the analysis. Vacant lot sales are arranged by parcel size and equal desirability. A distinct correlation of lot size versus value per square foot becomes apparent. Most frequently occurring similarities in sale prices relating to parcel size are plotted on a land curve. When a desired curve is achieved, land values are set for specific land size parameters, and a land schedule is finalized.

Sales were broken down into:

1. Parcel identification number – Map – Block – Lot – Unit
2. Lot Size
3. Date of sale
4. Sale price
5. Neighborhoods
6. Proposed value
7. Appraised to sales ratio – ASR

Land Valuation Model:

The land valuation model is defined as Land Value = Size x Unit Price x Site Index x Condition Factor x Neighborhood (Street index).

Example:

43,560 Square Foot Lot
$1.61 per Sq ft (from Land Curve)
Site index Factor 1.00 (SI 5)
1.00 Condition Factor
Neighborhood Factor 1.00 (NBHD 50)

43,560 x $1.61 x 1.00 x 1.00 x 1.00 = $70,132

Land Value = $70,100 rounded

In addition to the arms-length vacant land sales, a land extraction technique was also used to assist in the development of the land schedule. In this procedure, the depreciated building value is calculated using Vision Appraisal Technology's Replacement Cost Approach. These values are compared to Marshall & Swift cost manual. These depreciated building values were subtracted from the sales prices to determine a land residual (The Land Residual Report is located in the Appendix D).

The proposed (schedules) values were then tested against the residuals. Multiplying the land size by the proposed price per square foot to yield a proposed land value tests the proposed land schedule. This proposed land value is then divided by the land residual to yield an assessment to sales ratio (ASR). Final determination of desired land values is completed by calculating the mean, median, and co-efficient of dispersion from the ASR.

When acceptable statistics are achieved, the final land schedule is implemented.

SQFT	PRICE	LOT PRICE (ROUNDED)
1,000	$30.00	$30,000
5,000	$8.00	$40,000
10,000	$5.00	$50,000
20,000	$2.90	$58,000
30,000	$2.17	$65,100
43,560	$1.61	$70,100

Through the land analysis process five distinct site indexes were developed. Each site index has its own unique location factor. Also, through the land analysis distinct neighborhoods were developed and applied to the water influence areas. A breakout of each neighborhood code is identified below. Additionally a list of each site index and neighborhood code and their appropriate adjustment are located in Appendix E labeled Land Table.

Residential Land Neighborhoods Descriptions:

CA2: Centenary Ave Neighborhoods
Street right of way water access to Lake Winnipesaukee
Varied housing stock

MG: Methodist Grove
Water access to Lake Winnipesaukee
Average seasonal housing stock

OB1: Opechee Bay
Opechee Bay waterfront
Varied housing stock

PB1: Paugus Bay
Paugus Bay waterfront on western shore
Varied housing stock

PB2: Paugus Bay
Upper Paugus Bay waterfront cove cut off from bay
by railroad tracks
Varied housing stock

PB3: Paugus Bay
Paugus Bay waterfont on eastern shore with direct frontage
on Weirs Boulevard
Varied housing stock

PB4: Paugus Bay
Paugus Bay waterfront lower cove North St area by marinas
Average housing stock

PC: Pickeral Cove
Pickeral Cove waterfront, five foot boat tunnel access to Paugus Bay,
leading to bay access to Lake Winnipesaukee
Varied housing stock

PP1: Pickeral Pond
Pickeral Pond waterfront
Varied housing stock

WK: Weeks Street neighborhoods
Street right of way water access to Lake Winnipesaukee
Varied housing stock

WN1: Weirs Beach
Lake Winnipesaukee waterfront from Weirs Beach at
Simpson Ave north to Maiden Lady Cove/Meredith line
Varied housing stock

WN2: Pendelton Beach
Lake Winnipesaukee waterfront from Lucerne Ave south,
Pendelton Beach, Wentworth Cove to Endicott St/Gilford line
Varied housing stock

WS1: Winnisquam Lake
Winnisquam Lake waterfront
Varied housing stock

Land Pricing Instructions:

Land Line 1: The building site, in square feet, is priced per the developed land curve. The base lot is priced on this landline and is land up to 43,560 sf. In addition, any access, right of ways (row) or topography adjustments can be found in the condition factor section. The Site Index and Neighborhood Code adjustments are utilized to adjust for location.

Land Line 2: Any excess acreage over the first acre will be priced at $5,000/acre. In addition, any applicable topography, easements, ROW's (condition factor adjustments/considerations) can be found here.

Land Adjustments	
Type	**Adjustment**
Building Lots accesses, rows, etc.	Minus 5 - 10%
Vacant buildable lots	No adjustment
Unbuildable-Size, shape, topography	Minus 90%
Landlocked	Minus 90%
Excess Acreage- steep/wet	Minus 10 - 90%
Current Use	Done per State guidelines

SECTION F

Improved Property Data

Process for Collecting, Validating and Reporting Data: All buildings had an external drive by review to verify the accuracy of the real estate data that was collected. It is necessary to observe the style, quality, condition, and sub area of each component of the building. The following elements have been reviewed:

- Style Type (Ranch, Colonial, etc.)
- Model (Residential, Commercial, etc.)
- Grade (Quality)
- Stories
- Occupancy
- Exterior Wall
- Roof Structure
- Roof Cover
- Interior Wall
- Interior Floor
- Heating Fuel and Type
- Air Conditioning Type
- Bedrooms, Bathrooms
- Year Built
- Condition of Property
- Functional and Economic Obsolescence
- Out Buildings & Extra Features

Building Style:

Below is an explanation of typical styles of single-family residential houses.

Ranch: This style was built generally after 1940's, although some houses were built earlier and could fall within this category. A ranch is a one-story house, which is usually rambling and low to the ground with a low-pitched roof.

Tri-Level: Generally built after 1940's. The living area is on two or more levels with each level having a single story height, generally seen on uneven terrain lots. It can be a front/rear or side/rear split or a combination of the two.

Colonial: Traditional design built from 1700's to present. Generally 2 or 2 ½ stories with balanced openings along the main façade. Second floor overhangs are common. Newer colonials attempt to imitate this classic New England design.

Cape Cod: Generally built from the 1920's to present. Built "close to the ground" with simple lines. A high roof ridge often supplemented with full or partial dormers may provide a second level of living area, but not a full upper story. Generally a gable roof.

Bungalow: Most bungalows were built in the early 1900's. A small, one-story design often seen with an expansion attic area and/or dormers. Usually with an open or enclosed front porch. Narrow across the front and deep from front to back.

Conventional: An older type of house with no particular architectural design. Story heights generally range from 1.5 to 2.5 stories.

Modern or Contemporary: Constructed since 1940's WWII. One-story, two-stories or split-level. Characterized by large windows, open planning, horizontal lines and simple details.

Raised Ranch: This style combines the ranch and tri-level designs. The basement area sets on or slightly below the ground level and is usually partially or entirely finished. Basement garages are common.

Building Valuation Model:

The building valuation model is defined as follows: Base Rate +/- Number of Baths etc… +/- Size Adjustment +/- Grade of Construction = Adjusted Base Rate. Adjusted Base Rate x Effective Area – Depreciation Adjustment = Building Value.

Example:

Use Code = 1010
Cost Group Rate = SIN
Model ID = P01

Section #1
Base Rate: 84 **(starting base rate)**
Size Adjustment: .97411 **(adjustment for building size)**
Effective Area: 2113 (Size of Building)
Adjusted Base Rate = (84 + .42) **(comes from amenities listed under base rate adjustments)** * .97411
Adjusted Base Rate: 82.23 **(does not include quality of construction grade adjustment)**
RCN = (((82.23 * 2113) + 5000 **(comes from flat value additions))** * **1 (grade adjustment))** + 0 **(comes from non-factored flat value additions)**
RCN: 178752 **(cost new)**

Base Rate Adjustments
FLOOR COVER 1 12 (Hardwood) = .84 + Base Rate
FLOOR COVER 2 06 (Inlaid Sht Gds) = -.42 + Base Rate

Flat Value Additions
FULL BATHROOMS = 5000 + RCN

Percent Good = 85
RCNLD: 151900

Final Building Value = $151,900

Cost/Market Approach Modeling: Once all the pertinent physical data regarding the improvements have been collected, the replacement cost of the building is obtained. Vision's cost tables were utilized to develop a replacement cost for the building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional and economic obsolescence was deducted.

Depreciation is the loss in value from any cause, and is typically associated with reasons that are "physical" (loss in value due to physical deterioration and/or ageing), "functional" (due to deficiencies in the structure's design) and/or "economic" (loss in value due to factors external to the appraised property).

In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the "market extraction method", the "age-life" method, and the "breakdown" method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The "breakdown" method is a more rigorous exercise that attempts to isolate the specific components for each type of depreciation, physical, functional, and economic. Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value. This value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2010.

Qualified sales that occurred between 4/1/2009 & 3/31/2010 were utilized. These sales were analyzed based on style, year built, location, sales price, lot size and building size. Refer to the Appendix D for the Sales Study Reports.

Quality Adjustment Rating: A pure replacement cost system of valuation relies only on quality of materials, design and workmanship in quality grade determinants. It has been said that the three most important considerations in purchasing real estate are Location, Location and Location. Unfortunately, a pure cost system does not address what might be a major value ingredient on improvement values (Neighborhood and Location). Yes, materials, design and workmanship should be the primary quality grade determinant, but

the neighborhood's appeal, or lack thereof, may have a secondary impact. An extreme example of this is that the so-called $100,000 home in the $200,000 neighborhood will usually bring more than its pure replacement cost. Because Vision Appraisal Technology's Appraisal System is a combination of Cost/Market Appraisal Systems, quality grades may need to vary slightly among similar neighborhoods. Any variations from the pure cost approach quality rating should be made only with supportable conclusive market evidence, using neighborhood sales to justify these adjustments. Once the quality grade determinants are determined, the final quality grades should be similar on similar homes within similar neighborhoods. Equitability and consistency are paramount.

Within Vision Appraisal Technology's Appraisal System, there are quality adjustments available to cover a wide range of possible construction qualities. The quality grades applied to the properties are multipliers, or factors, applied to the basic construction rate, which is derived from the structural components.

What follows are the guidelines in establishing quality grades based purely on a cost approach system, unadjusted for market neighborhood conditions:

Quality Grading Guidelines: The general quality specifications for each grade are as follows:

Minimum Grade (01): Buildings constructed with very cheap grades of materials. No extras, only bare minimum.

Below Average Grade (02): Buildings constructed with a minimum grade materials, usually "culls" and "seconds" and poor quality workmanship resulting from unskilled, inexperienced, "do-it-yourself" type labor. Low-grade heating, plumbing and lighting fixtures.

Average Grade (03): Buildings constructed with average quality materials and workmanship throughout, conforming to the base specifications used to develop the pricing schedule. Minimal architectural treatment. Average quality interior finish and built-in features. Standard grade heating, plumbing and lighting fixtures.

Above Average Grades (04-05): Buildings constructed with above average quality materials and workmanship throughout. Above average architectural treatment. Above average quality interior finish and built-in features. Above average plumbing and heating fixtures.

Good Grades (06-08): Buildings constructed with good quality materials and workmanship throughout. Moderate architectural treatment. Good quality interior finish and built-in features. Good grade heating, plumbing and lighting fixtures.

Very Good Grades (09-11): Buildings constructed with very good quality materials and workmanship throughout. Moderate architectural treatment. Very good quality interior finish and built-in features. Very good grade heating, plumbing and lighting fixtures.

Excellent Grade (12-14): Buildings generally having an excellent architectural style and design, constructed with excellent quality materials and workmanship throughout. Excellent quality interior finish and built-in features. Excellent grade heating, plumbing and lighting fixtures.

Custom Grade (15-16): Architecturally attractive buildings constructed with the finest quality materials and workmanship throughout. Superior interior finish and built-in features. Deluxe heating system, plumbing and lighting fixtures.

Commercial Valuation Process:

The purpose of the mass appraisal is to determine an opinion of the market value of all the commercial properties in the Municipality for 4/1/2010. In the appraisal of real estate, there are three recognized approaches to value. These are: Cost Approach, Sales Approach, and Income Approach.

Cost Approach Methodology: The cost approach is based on the theory that an informed buyer would not pay more for a property than the cost to build a reasonable substitute. The cost approach is therefore based on a comparison of the subject property to the cost to produce a new subject property or a substitute property. Items considered in this estimate are the age, condition and utility of the property.

In applying the cost approach the appraiser will first value the land of the subject based on comparable land sales, sales land residuals or income land residuals. Secondly, the appraiser will estimate the cost to construct the existing structure, along with any site improvements, and then deduct any accrued depreciation from the cost. The land value is added to the cost value to derive an indication of market value by the cost approach.

Sales Approach Methodology: The sales comparison approach is the process of comparing the subject property to other comparable properties, which have sold within a reasonable period, adjusting the sale prices of those comparable properties to compensate for differences, and weighing the value indications developed to arrive at an opinion of market value for the subject property.

The sales comparison approach reflects the actions and reactions of typical buyers and sellers in the marketplace. A comparative analysis process is completed to determine and define similarities and differences of properties and transactions that can affect value. These elements may include property rights appraised, financing terms, market conditions, size, location and physical features.

Income Approach Methodology: This approach is based on set of procedures that derives a value by analyzing and determining an income flow from the market, and then capitalizing this stream of income into a value. Income producing property is typically purchased as an investment. Therefore, the premise is the higher the earnings the higher the value. An investor who purchases income producing real estate is trading present day dollars for the expectation of receiving future dollars.

Reconciliation Methodology: The final step of the appraisal process is the reconciliation. The appraiser considers the strengths and weaknesses of each applicable approach and reconciles the values indicated by these approaches to determine a final value opinion. In this determination, the appraiser weighs the relative importance, applicability, and defensibility of each of the three approaches and relies strongly on the approach that is most appropriate to the nature of the appraisal.

Cost Approach Modeling: The final assessed values utilized by the Town will be broken out by land and building values. The cost approach is the only approach that identifies both components individually. The other two approaches will also be considered and depending on the type of property will be given the most weight in the reconciliation stage.

The Vision Appraisal Technology's cost tables were utilized, supported by Marshall & Swift Valuation Service, to develop a replacement cost for a building. Once the cost of the building was developed, depreciation from normal wear and tear and from functional

and economic obsolescence was deducted. The remaining value is considered the Replacement Cost Less Depreciation (RCLD). The market indicated land value and any other outbuilding values are added to give you a final value.

Sales Approach Modeling: This cost value is compared to market sale prices of similar properties to ensure that the property is appraised at market value for April 1, 2010. There were a limited number of sales that occurred in the community. This data was considered, but based on the small sample size; this approach was not given as much weight as the other approaches.

Income Approach Modeling:

Market Rent Analysis: The first step in analyzing properties income potential is to establish market rent for land and improvements. To establish a basis for market rent, rentals of comparable properties in the city for all property types have been considered. Market rent is the rental income that a property would most probably command in an open market; indicated by current rents paid and asked for comparable space as of the date of the appraisal. Market rent may differ from contract rent, which is rent paid as a result of a specific agreement. Market rent is applicable when the property rights appraised are fee simple. To estimate the property's market rent, rental data from comparable properties are required to be gathered and analyzed.

Income and expense statements were mailed out to all commercial property owners throughout the town. This data was examined, qualified and analyzed to develop market rent schedules and vacancy/expense ratios for each property type (i.e. retail, office, industrial, etc.). National real estate publications were also reviewed to further support the market rents that were established. The rates determined are for properties that are considered to be of average quality and location. Further adjustments are applied for utility, location, building condition and specific vacancy conditions. Income location adjustment factors were mapped consistently with site index adjustment factors to

reconcile between the approaches. Individual quality adjustments were also applied to each property to account for higher or lower utility of the property.

Once all these factors have been considered, a final net operating income (NOI) is established for each property based on current market conditions for the fee simple interest.

Direct Capitalization Method: Capitalization is the process of converting a net income stream into an indication of value. The selection of a capitalization rate (Ro) can be developed by several methods. Direct Capitalization is a method used to convert an estimate of a single year's income expectancy into an indication of value in one direct step, either by dividing the income estimate by an appropriate rate or by multiplying the income estimate by an appropriate factor. Extraction of a capitalization rate (Ro) from market surveys and by the band of investment technique are the most commonly accepted methods. They will be utilized to determine a direct capitalization rate for each commercial property type. Another method to develop a capitalization rate is through extracting it from comparable sales. This process was also considered when good market data was available.

Market Survey of Capitalization Rates: Is an analysis of market surveys that were completed to determine capitalization rates for the various commercial property types in the Town as of 4/1/2010.

Band of Investment technique: This is a technique in which the capitalization rates attributable components of a capital investment are weighted and combined to derive a weighted average rate that is attributable to the total investment. The two components are the mortgage position and the equity position. The variables considered are the mortgage interest rate, amortization period, holding period, loan to value ratio and the equity yield rate.

Once the capitalization rate is developed the NOI is divided by this rate to determine a value by the income approach.

Final Reconciliation: Reconciliation spreadsheets by property type were developed and analyzed. When possible, all approaches to value were reconciled within a range of 0.90 to 1.10 and the cost model was used as the final value estimate. When not possible, the most relevant approach to value for a given parcel was selected. The income approach model was deleted during the reconciliation process when not appropriate to the valuation of a given parcel or property type.

Land Valuation Models: The Commercial/Industrial land sales, sales residuals and income residuals were analyzed by street to derive typical land value ranges. Site Index adjustment factors were derived to modify the basic land curve to the market characteristics of each neighborhood.

SECTION G

Appendices

Appendix 'A': Copy of Contract Specific to this Report

STATISTICAL UPDATE CONTRACT

(State of New Hampshire Recommended Contract for a Statistical Update)

IMPORTANT NOTICE: A contract must take into account many provisions addressing different aspects of the business relationship between your Town and a hired Appraiser. This document is a single suggested provision within that contract. This document addresses only the terms and conditions of the appraisal services to be provided and the performance that will be required of that appraisal service. This document is not intended to be an entire, exhaustive contract. The Department of Revenue Administration recommends that you seek legal counsel to develop and draft the remainder of your contract.

SUBJECT: A STATISTICAL UPDATE analyzing market sales throughout the entire municipality to identify and implement needed value changes to the affected areas or classes of property at the municipality's general level of assessment {602.02 (a), 601.23(c) and Asb 301.10(c)} of all taxable, tax exempt and non-taxable property for tax assessment purposes, in accordance with the standards set forth in the laws of the State of New Hampshire and Administrative Rules adopted by the Department of Revenue Administration (DRA) and the Assessing Standards Board (ASB).

The Municipality of, Laconia NH, a municipal corporation organized and existing under the laws of the State of New Hampshire, hereinafter called the Municipality; and, Vision Appraisal Technology Inc. a business organization existing under the laws of the State of Massachusetts and having a principal place of business at, 44 Bearfoot Road, Northborough, MA 01532, hereinafter called the Company, hereby mutually agree as follows:

GENERAL PROVISIONS

1. **IDENTIFICATION and DEFINITIONS {602.02 (b)}**

1.1 Name of Municipality:	City of Laconia
1.2 Mailing Address of Municipality:	45 Beacon Street East, Laconia, NH 03246
1.3 Contracting Officer for the Municipality:	John Duhamel, Assessor
1.4 Telephone and fax numbers	T: 603-527-1268 / F: 603-524-1520
1.5 E-mail Address, if applicable	assessor@city.laconia.nh.us
1.6 Name of Company:	Vision Appraisal Technology, Inc.
1.7 Mailing Address of Company:	44 Bearfoot Road, Northborough, MA 01532
1.8 Principal place of business, if different from b. above	
1.9 E-mail address, if applicable	marketing@visionappraisal.com
1.10 Telephone and fax numbers	T:508-351-3600 / F:508-351-3798
1.11 Name and Title of Company Signer:	Charles T. O'Shea, President
1.12 Type of business organization	Corporation
1.13 Tax Identification #	04-2867314

DEFINITIONS:

Cyclical Revaluation Rev 601.08 "Cyclical revaluation" means the process of performing a full revaluation utilizing a systematic measure and listing of all properties over 3, 4, or 5 years and full statistical updates, analyses, and ratio studies, as prescribed in Rev 602.06 and Rev 602.07, performed in the year that new market values are applied.

Full Revaluation Rev 601.11 "Full revaluation" means a complete measure, listing and valuation of all taxable and nontaxable properties in a municipality with or without use of, or access to, existing or prior appraisal data.

Listing Rev 601.13 "Listing" means recording a description of the interior and exterior attributes of any improvements.

Measure Rev 601.16 "Measure" means a physical inspection and recording and sketching of the exterior dimensions of any improvements.

Partial Revaluation Rev 601.21 "Partial revaluation" means a valuation of:

(a) A specified portion of a municipality or any individual property or properties using a full data collection effort completed with or without use of or access to existing or prior appraisal data; or

(b) A specified portion of a municipality using less than a complete data collection effort.

Statistical Update Rev 601.24 "Statistical update" means to maintain proportionality by analyzing market sales throughout the entire municipality to identify and implement needed value changes to the affected areas or classes of property.

DRA Certified Building Measurer and Lister Duties Asb 304.01

(a) A DRA certified building measurer and lister shall, be authorized, to collect data for the sales survey.

(b) A DRA certified building measurer and lister shall not be authorized to validate or invalidate any sales properties.

DRA Certified Property Assessor Assistant Duties. Asb 304.02 A DRA certified property assessor assistant shall, under the guidance of a DRA certified property assessor or DRA certified property assessor supervisor, be authorized to:

(a) Appraise residential real estate for tax purposes; and

(b) Validate or invalidate sales for the sales survey.

DRA Certified Property Assessor Duties. Asb 304.03

(a) A DRA certified property assessor shall be authorized to:

(1) Appraise property for tax purposes including:

a. The annual maintenance of assessments by using sales surveys, charts, and schedules; and

b. Using cost data established by a DRA certified property assessor supervisor during the year of the last revaluation;

(2) Validate or invalidate sales for the sales survey; and

(3) Submit a signed and dated statement to the department attesting to the qualifications of a building measurer and lister working under the assessor supervisor to be true accurate and correct.

(b) A DRA certified property assessor shall not be authorized to adjust the cost, land, depreciation, or other tables resulting in a change to the values without the approval of a DRA certified property assessor supervisor.

DRA Certified Property Assessor Supervisor Duties. Asb 304.04 A DRA certified property assessor supervisor shall be authorized to:

(a) Exercise general supervision over a revaluation;

(b) Conduct sales surveys and establish base values for land and buildings;

(c) Prepare the sale survey;

(d) Establish charts and schedules to be used in the revaluation;

(e) Prepare reports;

(f) Supervise informal reviews of property assessments with the property owner;

(g) Oversee any revaluation by assisting the municipality to ensure the revaluation is performed in accordance with state laws and rules;

(h) Assist the municipality to ensure that compliance with the contract is adhered to;

(i) Submit a signed and dated statement to the department attesting to the qualifications at all levels of certification to be true, accurate and correct.

2. GENERAL SERVICES TO BE PERFORMED BY THE COMPANY

2.1 Appraise all property.

2.1.1. To update all taxable property within the municipality in a good and workmanlike manner according to New Hampshire RSA 75:1.

2.1.2 To update all tax exempt and non-taxable property within the taxing jurisdiction of the Municipality in the same manner as taxable property.

2.1.3 The company shall re-measure, re-list and verify all sales used as benchmarks for the update.

2.1.4 The company shall measure and list all new construction brought to their attention by the town via building permits, inventories and any other source.

2.2 Completion of Work: {602.02 (b)(3),(4)}

2.2.1 The Company shall complete all work and deliver the same in final form to the Selectmen/Assessors on or before September 15th, 2010.

2.2.2 A penalty of Two Hundred and Fifty Dollars ($250) per day shall be paid by the Company for each day required for completion beyond the above stated completion date for delays caused by the Company.

2.2.3 The Company shall provide to the Municipality a list of all products to be delivered and the dates of delivery thereof. These products include but are not limited to property record cards in hard copy, electronic or both formats, the USPAP Standard 6 Compliant Final Appraisal Report as described in 3.2.1, the CAMA Systems Manual and any other products as deemed necessary by the Municipality.

2.2.4 The update shall be considered complete and in its final form only when {602.20 (a & b)}

2.2.4.1 The informal review of assessments has been completed;

2.2.4.2 The value adjustments are made;

2.2.4.3 The final values are submitted to and accepted by the assessing officials;

2.2.4.4 The DRA has completed its final monitoring report;

2.2.4.5 All products required by the contract are delivered to the municipality and the DRA; and

2.2.4.6 All other terms of the contract are fulfilled.

2.2.4.7 Contract satisfaction shall include values that have been defended through the municipal abatement process as described under RSA 76:16 if requested.

2.3 Personnel. {602.03(a)(b)}

2.3.1 For the grading, classifying, appraising and data collection of all property covered by this contract, the company shall only employ personnel who are:

1. Certified by the DRA, in accordance with New Hampshire Code of Administrative Rules, Asb 303 for the work they will be performing; and

2. Approved by the Municipality.

2.3.2 The Company shall not compensate, in any way, a municipal official or employee or any immediate member of the family of such official or employee in the performance of any work under this contract.

2.3.3 Upon approval of the contract and before the update begins, the Company shall forward to the DRA a list of the approved employees assigned to the update project.

2.3.4 The Company shall ensure that DRA certified assessor supervisor will be on the update X% of the time.
~ 30% (25%)

2.4 Public Relations. {602.04(a-b)}

2.4.1 The Company and the Municipality, during the progress of the work, shall each use its best efforts and that of its employees to promote full cooperation and amiable relations with the taxpayers. All publicity and news releases shall be cleared with the Selectmen/Assessors and include the DRA public announcement. The Company, upon request of the Municipality, shall make available speakers to acquaint groups with the nature and purpose of the reappraisal.

2.5 Confidentiality. {602.04 (c)(1-2)}

2.5.1 The Company agrees to not disclose to anyone except the Selectmen/Assessors or designee and the Commissioner of the DRA or designee, any preliminary values or new values discovered, for any purpose, or to permit anyone to use or examine any of the data on file in connection with the update.

2.5.2 The Company agrees that the data regarding the update in possession of the Company shall be released, upon request, to the New Hampshire Department of Revenue Administration staff member assigned to monitor the update.

2.6 Compensation and Terms. {602.05

2.6.1 The Municipality in consideration of the services hereunder to be performed by the Company agrees to pay to the Company the sum of One Hundred Seventy Four Thousand Two Hundred Dollars ($174,200) in manner and form as follows:

2.6.2 Payment shall be made in monthly installments as the work progresses based on 90% of the estimated proportion of the work completed in the preceding month with the 10% balance being held and accumulated until final satisfactory completion of the update as defined in 2.2.4.

2.6.3 Payment shall be based on monthly progress reports submitted by the Company and after being accepted by the Municipality and forwarded to the DRA monitor for review.

3. DETAIL SERVICES TO BE PERFORMED BY THE COMPANY {602.06}

3.1 Development of Unit Costs. {602.06 (a)(1-3), (b)}

3.1.1 The Company shall make a careful study and investigation of the costs of residential, commercial and industrial construction in the area, based upon material costs and prevailing wage rates in the building trades. The Company shall develop data unit costs, which shall include architects and engineer's fees, and contractor's overhead and profits. Before using such unit costs, the Company shall make tests using costs against actual appraisals of buildings whose actual current costs are known in order to insure accuracy.

3.1.2 Residential Property Appraisal Schedules. The Company shall use unit costs as the basis of appraisal of residential properties. Schedules shall consist of unit base prices upon definite specifications for houses of various types and quality of construction and reflect the building customs and practices in the community. The schedules shall be complete for various story heights and cover ground areas adequate for the valuation of all types of houses with tables for additions and deductions for variations from base specifications including schedules for garages.

3.2 Manuals of Appraisal. {602.06 (c),(d)}

3.2.1 **USPAP Standard 6 Compliant Final Appraisal Report** {RSA 21-J:14-b, I, (c)}This report shall follow closely the 2005 Edition of the Uniform Standards of Appraisal Practice (USPAP) Standard Number 6. The report shall contain the following sections: 1. A letter of Transmittal. 2. A Certification Statement. 3) A section detailing the Scope of Work. 4) A section detailing sales, income, and cost approaches to value including all valuation premises. 5) A section including all tables pertinent to the valuation process along with the cost data and schedules developed along with neighborhood delineation maps for the valuation of residential, commercial, industrial, manufactured housing and exempt properties. 6. A section including statistical analysis and testing. The Company for use as an appraisal manual shall bind the USPAP Standard 6 Compliant Final Appraisal Report. The Company shall instruct the Selectmen/Assessors in the use of the manual so that the Selectmen/Assessors shall have an understanding of the appraisal process being utilized. Upon completion of the statistical update revaluation, the Company shall deliver one copy of the manual to the Selectmen/Assessors and one copy to the Department of Revenue Administration.

3.2.2 **CAMA Systems Manual** The Company shall also provide to the Municipality a technical CAMA manual detailing the CAMA system and provide training to the Municipality in its proper use.

3.3 Property Record Cards. {602.06 (e-g)}

3.3.1 The Company shall prepare a property record card, 8 1/2*i* x 11 inches, for each separate parcel of property in the municipality.

3.3.2 The cards shall be so arranged as to show the owner's name, street number, or other designation of the property and the mailing address of the owner, together with the necessary information for determining land value and classification, and space for indicating the land value and value of the buildings on the land.

3.3.3 The card shall be so arranged as to show descriptive information of the buildings, pricing detail, depreciation allowed for physical, functional and economic factors and an outline

sketch of all principal buildings in the parcel. The property record cards shall be filed as requested by the Municipality.

3.3.4 Any coding used by the Company on the property record card shall be clearly explained in writing elsewhere, on the card, or on an attachment thereto.

3.3.5 The signature or other identifying symbol of the Company's employee appraising the property shall be noted on each property record card.

3.4 Sales Survey. {602.07}

3.4.1 A DRA Certified Property Assessor Assistant pursuant to Asb 304.02 under the guidance of a DRA Certified Property Assessor pursuant to Asb 304.03 or DRA Certified Property Assessor Supervisor pursuant to Asb 304.04 may validate sales data. A DRA Certified Property Assessor Supervisor pursuant to Asb 304.04 shall prepare the company's sales survey. (See Definitions section)

3.4.2 In order to ensure that appraisals will reflect full and true value, the Municipality shall provide to the Company a copy of all property transfers for a minimum of two (2) years immediately preceding the effective date of the revaluation.

3.4.3 A sales analysis shall be conducted using accepted appraisal methods in order to determine land, building and total property values. Such analysis shall include documentation of the methods employed and examples of the analyses. Accepted methodology shall include the consideration of all sales given by the municipality to the Company and their inclusion in the sales survey book with appropriate notations for those sales not used in the correlation of values.

3.4.4 All property sales shall be included in the sales book by photocopy or printout of the property assessment record card and a photograph of the principal buildings shall be attached thereto.

3.4.5 The sales price and terms of the sale shall be verified by the Company and a notation to that effect made on the property assessment record card along with the sale price, date of the sale, and date of inspection.

3.4.6 Land values shall be determined from land only sales whenever possible, however, in the absence of an adequate number of land sales, the DRA Certified Property Assessor Supervisor may use the land residual or abstraction technique to assist him in the determination of land values. The analysis portion of the sales survey shall show the sale price and supporting adjustments made in detail that are understandable by the municipal officials and the taxpayers.

3.4.7 The indicated land values shall be shown as, but not limited to, site, front foot, square foot, front acre or rear acre units or other appropriate units of comparison.

3.4.8 The completed sales survey showing the sales used and the analysis to indicate property values with documentation of the method employed and any location factors, together with neighborhood delineation maps showing front foot, square foot or front acre, rear acre unit values, or other appropriate units of comparison shall be delivered to the Selectmen/Assessors for approval and shall become the property of the Municipality with a copy provided to the DRA at the completion of the revaluation.

3.5 Informal Reviews.

3.5.1 The Company shall mail, first class, to all property owners, the notification of the newly estimated value of the property by sending to the property owner either of the following: (1) a list of all property owners and the valuations of all properties in the Municipality or (2) a letter stating the newly estimated value of the property. If a letter is sent then the Company shall either publish a list showing all property values within the Municipality in a newspaper of general circulation for the entire Municipality or post in 2 public places, a list showing all

property values within the Municipality. The notice shall also contain the date, time and location of the informal review process including instructions on obtaining an informal review, the time frame in which the reviews shall be scheduled and instructions relating to the appeal of the informal review process.

3.5.2 The notification shall contain instructions regarding the appeal process for abatements pursuant to RSA 76:16, 76:16-a and RSA76:17.

3.5.3 The Selectmen/Assessors shall approve the informal review schedule in advance, or designee after the DRA has reviewed preliminary valuation analysis and the Selectmen/Assessors or designee may monitor the informal review process. The Company shall ensure that an informal review of the newly estimated property values is provided to all property owners who request such review. A combination of daytime, evening and weekend hours shall be scheduled to accommodate all taxpayers.

3.5.4 Not withstanding Rev 602.04 (c) (2) (Confidentiality) and Section 2.5.1 of this contract, the Company shall make available to all property owners the documentation related to their individual valuation(s).

3.5.5 The Company shall notify by first class mail all property owners addressed during the informal reviews of the disposition of their review stating whether or not a change in value has resulted, and the amount thereof along with complete instructions for an appeal of the informal review process.

3.6 **Defense of Values:**

The Company agrees to furnish the services of a qualified representative to support the values established for the update tax year upon appeals to the City and the N.H. Board of Tax and Land Appeals or Superior Court, in all cases where the appeals have been entered within the time prescribed by law. Any days required, will be billed at a rate of **One Thousand Dollars ($1,000.00)** per day plus expenses. The Company shall continue to be responsible for providing a qualified representative to support the established value even if the Selectmen/Assessors have reduced the value as part of the proceedings defined in RSA 76:16. However, if the Selectmen/Assessors increase any value established by the Company, they forfeit their right to Company representation.

4. CONDUCT OF VALUATION OF RESIDENTIAL AND COMMERCIAL PROPERTY {602.10}

4.1 Inspection. {602.10 (a-b)}

The exterior and interior of each house or commercial building and all appurtenant buildings that sold or was newly constructed during the update period shall be carefully inspected, measured and listed.

4.1.1 "Measure" means a physical inspection and recording and sketching of the exterior dimensions of any improvements. {Rev 601.16 and Asb 301.09}

4.1.2 "Listing" means recording a description of the interior and exterior attributes of any improvements. {Rev 601.13 and Asb 301.08}

4.2 Entrance {602.10 (c-h)}

Except for vacancies, refusals, unsafe structure, inhabitants that appear dangerous or threatening and those properties where the Selectmen/Assessors are unable to make arrangements for interior inspection, the Company shall guarantee 100% interior inspection of all property in the Municipality.

When entrance to a building is refused or the occupants are not present, the Company shall make a note, together with the date and time, on the property record card. A second attempt to inspect the property shall be made either after 5:00p.m.on weekdays or on Saturday. If a second attempt to inspect the property is unsuccessful, the Company shall either leave a notification card at the property or send a letter to the property owner requesting the property owner arrange an appointment for an interior

inspection.

If the Company receives no response from the property owner within thirty (30) days, a report shall be made to the Selectmen/Assessors or designee. The Selectmen/Assessors or designee shall attempt to make arrangements for the interior inspection and notify the Company within (10) working days of whether or not inspection arrangements were made.

If the Selectmen/Assessors or designee is unable to procure arrangements for an interior inspection, the Company shall estimate the value of the building using the best available evidence. The property record card shall be appropriately documented.

In all cases of entry, the property owner or occupant, must be at least 18 years of age, shall be asked to sign the property record card as evidence of interior inspection.

4.3 Measurement. {602.10 (i)}

The Company shall show on the property record card, or an attachment thereto, a diagram of the principal improvements and their dimensions, with the street side or waterfront toward the bottom of the diagram.

4.4 Listing The Company shall accurately describe and record all listing items whether affecting market value or not to both interior and exterior features.

4.5 Construction. {602.10 (j)}

In accordance with Rev. 600 rules the quality of construction and approximate age shall be noted and the specific details of the following features, as applicable, such as foundation, basement area, insulation, roofing, flooring, exterior cover, interior finish, fireplaces, heating and air conditioning systems, solar collectors, plumbing and plumbing fixtures, tiling, electric service, the number of rooms and bedrooms, sprinkler systems, elevators and any other data which would influence value.

5. HOW THE COMPANY VALUES PROPERTY {602.11}

5.1 Replacement cost shall be computed using the schedules described in sub-paragraph 3.2. These values shall then be depreciated according to age, condition, utility, and desirability, and the appropriate amount of physical, functional and economic depreciation shall be shown on each property record card, or shown as a composite adjustment based on condition, utility and desirability.

5.2 If the residential property contains 4 or more separate apartments or residential areas, and if the rental charges are at market level, the earnings may be examined to establish a basis of rent capitalization to be used as a comparison to other property indications of value.

5.3 Before the final values are estimated, a DRA Certified Property Assessor Supervisor as described in RSA 21-J:14-f, I and II, shall compare the preliminary values with the sales utilized in the sales survey to ensure all values reflect the market as of April 1 of the year of the update.

5.4 When computations of the data obtained from the inspection have been completed a final review shall be made by a DRA Certified Property Assessor Supervisor as described in RSA 21-J:14-f, I and II, parcel by parcel, block by block, to identify and correct any mechanical errors, unusual features or anything influencing the final value and to ensure all properties are valued at their highest and best use.

6. SERVICES TO BE PERFORMED BY THE MUNICIPALITY {602.12}

6.1 The municipality shall notify the company, in writing, which properties within the taxing jurisdiction are exempt from taxation.

6.2 The Municipality shall furnish to the Company information pertaining to ownership of all property in the municipality, a set of current tax maps, zoning maps, charts, plans, and sales information, and additional copies if requested by the Company.

6.3 The Municipality shall keep the company informed of all sales of property taking place during the progress of the update of which it has knowledge.

6.4 The municipality shall make corrections to tax maps as of April 1, of the update year where lots have been subdivided or apportioned and notify the Company of all ownership, name and address changes of which it has knowledge.

6.5 Office Space and Equipment. {602.02 (b) (6)} The Municipality shall provide suitable office space with desks, tables, and chairs for the use of the agents and employees of the Company in performing their necessary work. The Company shall furnish any needed telephones, and other such equipment necessary to complete the work.

7. CONDUCT OF VALUATION OF INDUSTRIAL AND PUBLIC UTILITY PROPERTY {602.13}

7.1 The company may, upon approval of the local assessing officials, use the values of public utility properties determined either by the Department or by an individual certified by DRA pursuant to RSA 21-J: 14-f, I.

8. INDEMNIFICATIONS AND INSURANCE {602.14}

8.1 The Company agrees to defend and indemnify the Municipality against claims for bodily injury, death and property damage that arises in the course of the Company's performance of this agreement and with respect to which the Municipality is free from negligence on the part of itself, its employees and agents.

8.2 The Company shall not be responsible for consequential or compensatory damages arising from the late performance or non-performance of the agreement caused by circumstances, which are beyond the Company's reasonable control.

8.3 The Company shall maintain Public Liability Insurance, Automobile Liability Insurance and Workmen's Compensation Insurance.

8.3.1 The Public Liability Insurance shall be in the form of commercial general liability with the inclusion of contractual liability coverage and shall provide limits of $1,000,000 each person and $1,000,000 each occurrence for bodily injury liability, and $1,000,000 each occurrence for property damage liability.

8.3.2 The Automobile Liability Insurance shall be in the form of comprehensive automobile liability and shall provide limits of $1,000,000 each person and $1,000,000 each occurrence for bodily injury liability. A copy of the insurance certificate shall be forwarded to the DRA before starting any work.

8.4 The Company shall provide certificates of insurance to the Municipality and the DRA before starting the update confirming the required insurance coverage and providing that the Municipality shall receive ten (10) days written notice of the cancellation or material change in the required insurance coverage.

9. PERFORMANCE BOND {602.15}

9.1 The Company, before starting any update work shall deliver to the Municipality an executed bond or irrevocable letter of credit in favor of the Municipality to assure faithful and satisfactory performance of the contract, and provide a copy to the DRA. The amount of such bond or letter of credit shall be no less than the amount of consideration to be paid by the municipality to the company for services to be performed pursuant to Rev 602, and shall not expire before final values are submitted to and accepted by the assessing officials in accordance with Rev 602.20.

9.2 In the event the contract provides that the municipality shall make no payment until completion of the contract provided in Rev 602.20 (a) through (e), no performance bond shall be required.

10. ESTIMATED SIZE OF REVALUATION {602.16}

10.1 It is agreed between the parties that the entire update consists of an estimate of 10,064 tracts as defined by RSA 75:9, and that in the event that the number should exceed 102 % of said estimate, the Company shall be entitled to additional remuneration based on a pro rata basis of $ 18.00 per parcel.

11. SIGNATURE PAGE {602.18}

Reviewed:

By:_____
Dept. of Revenue Administration State of New Hampshire

Date:_____

In the presence of:

Municipality of: Laconia, New Hampshire

Witness

By: Board of Selectmen: City Manager

_____

_____

_____

_____

_____

In the presence of:

By: Company: Vision Appraisal Technology, Inc.

Witness:

President: Charles T. O'Shea

12. ADDENDUMS, AMENDMENTS AND APPENDIXES {602.17}

12.1 Addendums, Amendments and appendixes may be added only by separate instrument in writing and shall meet all requirements of Rev. 602.

In conformance with the New Hampshire Department of Revenue Administration administrative rules and to be responsive to the MUNICIPALITY's needs, the Company shall use this section to more fully identify specifications for this project as follows:

Services to be provided will be as follows:

1) Analyze and array land sales on spreadsheets to reflect DRA specifications, groupings and sorts.
2) Run sales ratio study reports by DRA specifications, groupings and sorts. Sale properties will be visited and verified.
3) Analyze sales ratio reports according to DRA specifications.
4) Create new cost/market land and building model tables to reflect desired ratios, medians and COD's according to DRA specifications.
5) Recalculate new values utilizing new model tables.
6) Implement and test new pricing models and reanalyze ratio reports to meet DRA specifications.
7) Implement new residential cost/market tables into the main database file.
8) Field Review of residential & commercial/industrial properties
9) Income analysis on commercial/industrial properties
10) Data Entry services for the update project
11) Hold informal hearings for taxpayers
    a. Print Notices
    b. Mail Notices
    c. Property Owner Reviews
    d. Final Checks/Final Maint.
12) Mail notice changes resulting from the informal hearings.
13) Abatement Review Support
14) DRA approved documentation will be submitted at the end of the project.

Year 2010 Real Estate Update of Values - $174,200

CITY OF LACONIA, NEW HAMPSHIRE
REVALUATION UPDATE
PROJECT MILESTONES

	From	To
Clerical start-up operations	08/15/09	
File maintenance timeline	08/15/09	06/15/10
Sales analysis startup and completion	02/15/10	06/15/10
Modeling and calibration startup and completion	03/15/10	06/15/10
Generation of preliminary valuations	04/01/10	05/01/10
Final field reviews	05/01/10	06/02/10
Turnover of reviewed preliminary valuations for Monitor review	06/02/10	06/15/10
Notice to taxpayers of preliminary valuations	07/01/10	
Informal hearings schedule	07/05/10	07/30/10
Request for Project Review	08/10/10	
Project Completion	09/15/10	

Appendix 'B': Individuals Responsible/Assisting in Completion of Report

Project Director:

Dave Arnold

Project Manager:

Paul McKenney

Analysis (DRA Certified Assessor Supervisors):

Dave Arnold (Residential)

Paul McKenney (Residential)

Kevin Leen (Residential)

Kenneth Rodgers (Residential)

Robert Tozier (Residential)

Stephen Whalen (Commercial)

Appraisal (DRA Certified Assessor Assistants):

Joshua Gendron

Richard Kulp

Paul Moreau

Peter Pawlowski

James Williams

Data Collection (DRA Certified Measurer & Lister):

Philip Rowinski

Appendix 'C': Qualifications

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Paul McKenney

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

CERTIFIED PROPERTY ASSESSOR

Which shall remain valid until December 31, 2013

Given this day of November 18, 2008

Stephan W. Hamilton, Director

VISION APPRAISAL

PAUL R. McKENNEY, CMA

MASS APPRAISAL EXPERIENCE

VISION APPRAISAL TECHNOLOGY, NORTHBORO, MA

06/05-
Present **Project Manager**
Responsible for planning, implementing and running revaluation projects for various municipalities. Specific duties include the mass appraisal of residential properties. Duties include property sales review and verification, statistical analysis, model calibration, the supervision of data collectors and field review appraisers, taxpayer hearings and all reporting requirements as they relate to project certification. Recent and ongoing projects include Gardiner, ME, Winslow, ME,and Kennebunkport, ME as well as experience on Maine, New Hampshire,Connecticut and Massachusetts projects.

06/04- **Staff Appraiser**
06/05 Review residential and commercial properties for revaluation purposes. Responsibilities include setting neighborhood factors for land based on sales and income analysis; review and analyze income and expense reports on commercial and industrial properties; market research and formulation of cap rates; commercial and industrial review and reconciliation. Projects include Old Orchard Beach, Kennebunk, Kittery, Arundel, Camden, Standish, Rockport and Rockland, Maine.

06/03- **Crew Chief**
06/04 Manage overall supervision of all aspects of data collection. Work directly with tax assessor's office to coordinate inspections of residential properties. Organize and delegate daily workload to data collector team and review all information collected for accuracy and completeness. Oversee data entry, notification of the public regarding revaluation processes and handle taxpayer concerns. Prepare for sales analysis and field review phases of revaluation projects. Hire and train new data collectors when necessary.

12/01 - **Data Collector:** Responsibilities include accurately locating, identifying, and
06/03 measuring the exterior dimensions of assigned properties. Making a thorough inspection of the interior of the property and accurately recording all pertinent data used in the valuation of the property. Experience in working in York, Maine and Dracut, Massachusetts.

APPRAISAL EXPERIENCE

1993- **VXI Corporation, Rollinsford, NH** ***(Manufacturer of Telecommunications Equipment)***
2001 **Director of Materials:** Coordinated activities of production department for materials

processing and product manufacturing. Managed activities and personnel involved in the purchasing and distribution of materials, equipment and supplies. Provided analysis and reporting regarding availability, delivery and future requirements. Developed, implemented and ensured compliance with instructions, policies, systems and procedures. Reviewed purchase orders and contracts for compliance with established requirements. Planned production operations, including priorities and sequences for manufacturing. Implemented, coordinated and maintained Quality Control Systems. Oversaw employee performance and assisted in resolution of personnel issues.

1985- **Eagle Realty, Dover, NH**
1993 **Principle Broker:** Real Estate sales, customer service and residential/commercial property management. Real Estate Appraisal, Commercial & Residential.

1985- **Superior Property Management, Dover, NH**
1993 **Property Manager:** Residential and commercial property management, Appraisal.

EDUCATION

University of New Hampshire – Business Management

McCarthy Real Estate Academy – Real Estate Law, Practices, Appraisal.

Nathaniel Hawthorne College – Business - Management

New Hampshire College - Business Management

New Hampshire Vocational Technical Institute - Electronics

Vision Appraisal Technology - 80 Hour In-house Training Program, V6 Training

IAAO - Course 101, Course 5, USPAP 15 Hr core course

JMB Real Estate Academy - Appraising Income Properties

New Hampshire Licensed Appraiser Trainee

New Hampshire Licensed Real Estate Broker License # 568

State of Maine Certified Maine Assessor # 738

State of Connecticut - Land/Residential Certification # 918

MEMBERSHIP/ PROFESSIONAL AFFILIATIONS

IAAO - International Association ofAssessing Officials
MAAO - Maine Association of Assessing Officials

NEW HAMPSHIRE DEPARTMENT OF REVENUE ADMINISTRATION

THIS CERTIFIES THAT

Stephen Whalen

Has successfully completed and submitted the required documentation as

required by state law to obtain status as a

CERTIFIED PROPERTY ASSESSOR SUPERVISOR

Which shall remain valid until December 31, 2013

Given this day of May 4, 2009

Stephan W. Hamilton, Director

STEPHEN P. WHALEN

PROFESSIONAL EXPERIENCE

09/05- **VISION APPRAISAL TECHNOLOGY, Northboro, MA**
Present **Project Manager/Senior Commercial/Industrial Appraiser:** Responsible for overall project management and/or commercial/industrial appraisal functions required in connection with revaluation and update projects. Specific expertise in the valuation of commercial and industrial property.

2008- **WELLESLEY, MA – ASSESSORS OFFICE Wellesley, MA**
Present **Property Appraiser**: Field review of all residential properties that have filed a building Permit. Verification of all info on the property card, inside and outside of the property. Re-inspections of property that have filed an tax abatement or have sold within the last Year.

2005- **WEST NEWBURY, MA -ASSESSORS OFFICE West Newbury, MA**
Present **Property Appraiser:** Field review of all properties that have filed a building permit. Verification of all Building information due to property sales.

1999 - **SAUGUS, MA -ASSESSORS OFFICE Saugus, MA**
Present **Property Appraiser:** Interior and exterior inspections of all residential and commercial properties that have taken out a building permit. Re-inspections of all properties that file for a tax abatement. Commercial income and expense analysis. Valuation of commercial and industrial property for state mandated revaluation. Review and approval of the revaluation by the Massachusetts Department of Revenue.

1987 - **COLE LAYER TRUMBLE, CO. Tolland, CT**
09/05 **Senior Project Manager:** Experienced in all phases of the revaluation process and supervisor on a number of projects in New England. Responsible for the hiring and training of field and office personnel and has assisted in the defense of values at both informal and formal levels. Also responsible for training clients and employees on different valuation analysis software. Other responsibilities include establishing market rents for commercial and industrial properties based on income and expense reports passed in. Utilizing the income, cost and sales approaches to value for state mandated revaluations.

EDUCATION

1985 **UNIVERSITY OF MASSACHUSETTS Boston, MA**
Bachelor of Arts Degree –Economics

1980-1982 **SOUTHEASTERN MASSACHUSETTS UNIVERSITY Dartmouth, MA**
Liberal Arts and Computer Science courses

CERTIFICATIONS

STATE OF CONNECTICUT- Certified for land/residential, commercial/industrial, personal property, and supervisor.

STATE OF NEW HAMPSHIRE- Certified Real Estate Appraiser

MEMBERSHIPS / PROFESSIONAL AFFILIATIONS

IAAO -International Association of Assessing Officers
MAAO -Massachusetts Association of Assessing Officers

RELATED COURSES

INTERNATIONAL ASSOCIATION OF ASSESSING OFFICERS (IAAO) COURSES

Site analysis and evaluation
Introduction to the cost approach to value
Introduction to the market approach to value
Fundamentals of real property appraisal
Income approach to valuation
Mass appraisal of residential property
The Rushmore Model for hotel valuation
Complex industrial property
Mass appraisal of high end residences
Valuation of regional malls and golf courses
Specialty properties; hospital exemptions and assisted living
Valuation telecommunications property and wireless technology
Casino valuation

MASSACHUSETTS ASSOCIATION OF ASSESSING OFFICERS (MAAO) COURSE

Comparable sales approach

Appendix 'D': Residential Valuation Reports

-Sales Studies By:
- Land Use
- Style
- Actual Year Built
- Site Index
- Sale Price Quartile
- Lot Size
- Building Size
- Sale Date

- Total Value Report by Property Class

- Price Related Differential

- Unqualified Sales

Summary by Land Use
LACONIA, NH

12/31/2010

Land Use Code		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
032	STORE/SHOP M	1	235,000	222,700	0.95	235,000	222,700	0.95	0.00	0.00%	0.95
101	SINGLE FAM MI	86	256,007	241,955	0.95	169,965	168,200	0.95	0.05	8.74%	0.95
102	CONDO MDL-05	108	179,541	170,178	0.96	149,250	143,800	0.95	0.04	8.26%	0.95
103	MOBILE HME M	29	43,272	41,010	0.99	32,000	28,700	0.91	0.16	24.86%	0.95
104	TWO FAMILY	4	182,250	169,075	0.94	188,500	168,050	0.93	0.07	8.33%	0.93
111	APT 4-8 MDL-01	1	315,000	311,900	0.99	315,000	311,900	0.99	0.00	0.00%	0.99
130	LAND-R MDL-0(	5	91,506	86,080	0.95	83,000	84,500	0.94	0.09	7.02%	0.94
325	STORE/SHOP M	2	305,000	278,400	0.95	305,000	278,400	0.95	0.10	10.53%	0.91
326	REST/CLUBS	1	365,000	365,500	1.00	365,000	365,500	1.00	0.00	0.00%	1.00
331	AUTO S S&S	1	470,000	464,400	0.99	470,000	464,400	0.99	0.00	0.00%	0.99
340	OFFICE BLD	2	872,500	682,650	0.86	872,500	682,650	0.86	0.12	13.37%	0.78
344	COMM CONDO	2	109,000	105,900	0.98	109,000	105,900	0.98	0.02	1.53%	0.97
390	LAND-C MDL-0(	1	525,000	484,900	0.92	525,000	484,900	0.92	0.00	0.00%	0.92
402	IND CONDO MD	1	107,000	105,800	0.99	107,000	105,800	0.99	0.00	0.00%	0.99
			198,518	**186,772**	**0.96**	**159,917**	**145,200**	**0.95**	**0.05**	**10.18%**	**0.94**

Parcel Detail by Land Use
LACONIA, NH

12/31/2010

Intrnl ID	Land Use Code		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1093	032	STORE/SHOP	371/ 220/ 22/ /	645 UNION AV	UNIO	032I	3,282	110	40	12/31/2009	235,000	222,700	0.95	1.06	0.00
105112	101	SINGLE FAM	218/ 521/ 4/ 5/	17 COQUINA LN	50	1010	1,606	0	0	1/ 4/2010	164,900	0	0.00	0.00	0.95
425	101	SINGLE FAM	448/ 122/ 112/ /	20 JOLIET ST	50	1010	1,511	110	30	3/ 5/2010	167,000	129,800	0.78	1.29	0.17
105072	101	SINGLE FAM	223/ 520/ 4/ 46/	62 SARASOTA LN	50	1010	1,434	1	1	2/24/2010	167,900	139,000	0.83	1.21	0.12
6829	101	SINGLE FAM	230/ 330/ 11/ /	25 LONG BAY DR	75	1010	1,877	21	10	1/19/2010	320,000	265,400	0.83	1.21	0.12
8349	101	SINGLE FAM	138/ 159/ 6/ /	12 METHODIST CR	MG	1010	1,788	123	20	12/14/2009	389,000	324,900	0.84	1.20	0.11
3535	101	SINGLE FAM	413/ 116/ 40/ /	54 JACKSON ST	50	1010	1,343	65	20	9/22/2009	160,000	134,500	0.84	1.19	0.11
3878	101	SINGLE FAM	404/ 186/ 18/ /	438 PLEASANT ST	50	1010	1,615	63	12	11/ 4/2009	190,800	160,600	0.84	1.19	0.11
4999	101	SINGLE FAM	428/ 283/ 37/ /	65 CHAMPAGNE AV	50	1010	1,266	49	14	6/11/2009	161,000	135,900	0.84	1.18	0.11
5235	101	SINGLE FAM	431/ 211/ 9/ /	88 SUMMER ST	50	1010	1,079	120	40	8/ 7/2009	115,000	97,700	0.85	1.18	0.10
105364	101	SINGLE FAM	488/ 535/ 2/ 101/	7 JOHN DR	40	1010	1,755	2	2	7/ 2/2009	163,625	139,700	0.85	1.17	0.10
4789	101	SINGLE FAM	410/ 164/ 22/ /	86 MORRILL ST	50	1010	1,311	90	30	9/22/2009	156,000	133,800	0.86	1.17	0.09
8361	101	SINGLE FAM	146/ 10/ 9/ /	5 BAKER AV	MG	1010	916	90	12	6/29/2009	290,000	249,000	0.86	1.16	0.09
5739	101	SINGLE FAM	397/ 199/ 7/ /	429 SHORE DR	65	1010	3,411	9	9	8/ 5/2009	420,000	362,900	0.86	1.16	0.09
244	101	SINGLE FAM	473/ 188/ 20/ /	263 PROVINCE ST	50	1010	1,292	25	16	7/24/2009	162,000	140,900	0.87	1.15	0.08
105110	101	SINGLE FAM	218/ 521/ 4/ 7/	23 COQUINA LN	50	1010	1,608	0	0	2/ 1/2010	170,000	148,500	0.87	1.14	0.08
5915	101	SINGLE FAM	296/ 71/ 14/ /	790 ELM ST	50	1010	1,965	31	10	4/ 2/2009	208,000	182,600	0.88	1.14	0.07
104611	101	SINGLE FAM	299/ 493/ 7/ 34/	18 NATURES VIEW DR	70	1010	2,308	3	3	8/ 3/2009	299,933	265,600	0.89	1.13	0.06
445	101	SINGLE FAM	449/ 142/ 14/ /	308 MAIN ST	40	1010	2,142	130	50	12/ 8/2009	129,900	115,700	0.89	1.12	0.06
101673	101	SINGLE FAM	179/ 451/ 19/ 7/	49 BOBBYS WY	70	1010	3,222	7	7	2/18/2010	460,000	410,300	0.89	1.12	0.06
423	101	SINGLE FAM	448/ 122/ 111/ /	18 JOLIET ST	50	1010	1,520	80	15	10/20/2009	165,000	147,400	0.89	1.12	0.06
102240	101	SINGLE FAM	404/ 450/ 10/ 30/	105 SARAH CR	60	1010	2,124	1	1	6/26/2009	279,000	249,400	0.89	1.12	0.06
102161	101	SINGLE FAM	230/ 476/ 1/ 19/	12 CARRIAGE LN	75	1010	2,293	1	1	5/ 1/2009	339,330	305,000	0.90	1.11	0.05
5031	101	SINGLE FAM	427/ 56/ 26/ /	34 CRESCENT ST	50	1010	1,506	50	25	12/28/2009	153,000	138,400	0.90	1.11	0.05
7858	101	SINGLE FAM	478/ 20/ 3/ /	10 OLD PRESCOTT HILL	50	1010	1,571	40	9	2/19/2010	209,000	189,300	0.91	1.10	0.04
102170	101	SINGLE FAM	230/ 476/ 1/ 28/	58 CARRIAGE LN	75	1010	4,043	3	3	6/19/2009	530,000	480,600	0.91	1.10	0.04
508	101	SINGLE FAM	456/ 134/ 65/ /	14 LINCOLN ST	50	1010	2,313	105	40	8/31/2009	158,000	143,800	0.91	1.10	0.04
261	101	SINGLE FAM	464/ 142/ 21/ /	107 MAIN ST	40	1010	1,264	20	14	12/29/2009	151,000	137,600	0.91	1.10	0.04
101810	101	SINGLE FAM	241/ 248/ 7/ 1/	351 WEIRS BV	30	1010	2,231	6	6	3/ 2/2010	289,600	264,200	0.91	1.10	0.04
938	101	SINGLE FAM	444/ 126/ 25/ /	67 LAFAYETTE ST	50	1010	1,589	24	10	11/ 9/2009	170,000	155,900	0.92	1.09	0.03

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5563	101 SINGLE FAM	403/ 317/ 54/ /	29 BIRCHWOOD WY	65	1010	1,882	39	20	11/19/2009	213,400	196,300	0.92	1.09	0.03
5398	101 SINGLE FAM	412/ 209/ 63/ /	72 STRAFFORD ST	50	1010	1,325	83	35	8/25/2009	142,000	130,700	0.92	1.09	0.03
3002	101 SFR WATER	148/ 271/ 19/ /	111 PENDLETON BEACH	WN2	1013	3,721	56	11	1/20/2010	1,100,000	1,014,000	0.92	1.08	0.03
664	101 SINGLE FAM	448/ 87/ 48/ /	30 GILBERT ST	50	1010	1,096	90	20	10/22/2009	139,000	128,200	0.92	1.08	0.03
1509	101 SFR WATER	343/ 301/ 1/ /	86 CHAPIN TR	OB1	1013	2,387	45	10	6/ 1/2009	485,000	448,100	0.92	1.08	0.03
6871	101 SINGLE FAM	227/ 333/ 5/ /	44 TEDDINGTON WY	75	1010	4,661	17	12	9/ 9/2009	635,000	587,600	0.93	1.08	0.02
7884	101 SINGLE FAM	464/ 188/ 13/ /	129 PROVINCE ST	50	1010	1,244	50	25	4/24/2009	139,000	129,700	0.93	1.07	0.02
6324	101 SINGLE FAM	250/ 288/ 14/ /	88 CRIMSON DR	75	1010	2,555	10	10	4/ 8/2009	315,000	295,700	0.94	1.07	0.01
105108	101 SINGLE FAM	223/ 523/ 4/ 9/	6 PALMETTO LN	50	1010	1,608	0	0	3/ 8/2010	157,300	148,100	0.94	1.06	0.01
6817	101 SINGLE FAM	267/ 196/ 2/ /	118 SEVERANCE RD	50	1010	2,128	21	10	6/26/2009	299,000	281,900	0.94	1.06	0.01
102242	101 SINGLE FAM	404/ 450/ 10/ 32/	89 SARAH CR	60	1010	3,183	1	1	11/30/2009	345,000	325,700	0.94	1.06	0.01
6961	101 SINGLE FAM	227/ 364/ 15/ /	68 ABERRY DR	75	1010	3,979	10	10	7/23/2009	668,330	631,800	0.95	1.06	0.00
6845	101 SINGLE FAM	228/ 330/ 16/ /	111 LONG BAY DR	75	1010	4,437	3	3	10/ 5/2009	653,000	617,800	0.95	1.06	0.00
102155	101 SINGLE FAM	230/ 272/ 1/ 13/	625 OUTERBRIDGE DR	75	1010	2,330	0	0	12/30/2009	311,200	294,500	0.95	1.06	0.00
7	101 SINGLE FAM	484/ 20/ 5/ /	52 OLD PRESCOTT HILL	50	1010	1,163	19	10	5/ 7/2009	160,000	151,500	0.95	1.06	0.00
7025	101 SFR WATER	196/ 322/ 14/ /	199 HILLCROFT RD	PC	1013	2,560	24	10	10/13/2009	784,000	744,000	0.95	1.05	0.00
102623	101 SINGLE FAM	125/ 478/ 5/ 51/	197 SOLEIL MOUNTAIN	90	1010	3,703	2	2	11/ 2/2009	815,000	774,200	0.95	1.05	0.00
3034	101 SINGLE FAM	152/ 290/ 1/ /	70 PENDLETON RD	60	1010	2,056	45	14	4/21/2009	230,000	218,600	0.95	1.05	0.00
1209	101 SFR WATER	31/ 253/ 23/ /	128 LEIGHTON AVE	WS1	1013	2,359	24	10	12/10/2009	715,000	680,300	0.95	1.05	0.00
8305	101 SINGLE FAM	170/ 313/ 3/ /	44 PLANTATION RD	60	1010	1,166	9	9	11/13/2009	149,930	143,200	0.96	1.05	0.01
102175	101 SINGLE FAM	230/ 476/ 1/ 33/	41 CARRIAGE LN	75	1010	2,136	0	0	11/ 2/2009	291,000	278,900	0.96	1.04	0.01
2459	101 SFR WATER	234/ 248/ 8/ /	451 WEIRS BV	PB3	1013	1,944	43	10	7/31/2009	475,000	456,500	0.96	1.04	0.01
3005	101 SINGLE FAM	164/ 72/ 14/ /	235 ENDICOTT ST E	40	1010	1,177	70	45	5/27/2009	106,000	102,300	0.97	1.04	0.02
980	101 SINGLE FAM	447/ 231/ 32/ /	82 WARREN ST	50	1010	902	110	40	6/16/2009	82,530	80,100	0.97	1.03	0.02
4124	101 SINGLE FAM	434/ 84/ 16/ /	66 GALE AV	60	1010	2,709	116	50	6/30/2009	163,000	158,600	0.97	1.03	0.02
105086	101 SINGLE FAM	224/ 523/ 4/ 22/	17 PALMETTO LN	50	1010	1,695	0	0	1/22/2010	169,700	165,500	0.98	1.03	0.03
1064	101 SINGLE FAM	458/ 205/ 19/ /	50 SPRUCE ST	50	1010	1,146	33	18	2/ 3/2010	152,500	149,400	0.98	1.02	0.03
102143	101 SINGLE FAM	228/ 330/ 1/ 1/	218 LONG BAY DR	75	1010	2,854	1	1	9/ 1/2009	335,333	329,100	0.98	1.02	0.03
4816	101 SINGLE FAM	411/ 114/ 46/ /	24 ISABELLA ST	50	1010	1,232	90	40	3/29/2010	110,000	108,200	0.98	1.02	0.03
722	101 SINGLE FAM	448/ 231/ 21/ /	39 WARREN ST	50	1010	1,703	12	10	12/ 4/2009	185,000	182,100	0.98	1.02	0.03
1492	101 SINGLE FAM	343/ 82/ 9/ /	200 FRANKLIN ST	50	1010	1,297	58	16	6/ 1/2009	162,000	159,700	0.99	1.01	0.04

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7488	101	SINGLE FAM	17/ 155/ 1/ /	2671 PARADE RD	50	1010	4,237	225	30	11/13/2009	365,000	360,000	0.99	1.01	0.04
2513	101	SINGLE FAM	225/ 248/ 8/ /	527 WEIRS BV	30	1010	1,372	110	50	9/18/2009	100,000	99,200	0.99	1.01	0.04
105111	101	SINGLE FAM	218/ 521/ 4/ 6/	19 COQUINA LN	50	1010	1,681	0	0	1/11/2010	163,000	161,900	0.99	1.01	0.04
892	101	SINGLE FAM	443/ 193/ 33/ /	13 ROWELL ST	50	1010	1,887	110	30	9/15/2009	145,000	144,600	1.00	1.00	0.05
5148	101	SINGLE FAM	426/ 91/ 27/ /	50 GIRARD ST	50	1010	1,418	42	22	5/18/2009	144,930	145,000	1.00	1.00	0.05
2681	101	SINGLE FAM	193/ 363/ 18/ /	7 TIMBER LN	50	1010	1,726	33	18	11/17/2009	169,930	170,900	1.01	0.99	0.06
3864	101	SINGLE FAM	353/ 404/ 3/ /	1358 OLD N MAIN ST	60	1010	1,513	58	25	9/17/2009	170,000	171,400	1.01	0.99	0.06
104614	101	SINGLE FAM	299/ 493/ 7/ 31/	42 NATURES VIEW DR	70	1010	2,316	1	1	9/24/2009	261,000	264,100	1.01	0.99	0.06
105088	101	SINGLE FAM	224/ 523/ 4/ 20/	22 PALMETTO LN	50	1010	1,680	0	0	2/23/2010	157,267	159,400	1.01	0.99	0.06
105085	101	SINGLE FAM	224/ 523/ 4/ 23/	23 PALMETTO LN	50	1010	1,681	0	0	1/12/2010	159,900	162,100	1.01	0.99	0.06
1479	101	SINGLE FAM	351/ 195/ 43/ /	42 SCHOOL ST	50	1010	1,940	33	12	10/27/2009	195,000	197,700	1.01	0.99	0.06
2110	101	SINGLE FAM	346/ 208/ 23/ /	14 ST CATHERINE ST	50	1010	2,333	110	30	6/ 1/2009	210,000	213,700	1.02	0.98	0.07
7865	101	SINGLE FAM	489/ 20/ 5/ /	109 OLD PRESCOTT HILL	50	1010	1,661	30	18	11/24/2009	169,000	172,200	1.02	0.98	0.07
1329	101	SINGLE FAM	351/ 71/ 69/ /	215 ELM ST	50	1010	1,413	70	25	10/20/2009	137,333	140,800	1.03	0.98	0.08
104506	101	SINGLE FAM	170/ 497/ 14/ 7/	39 STERLING DR	60	1010	1,975	2	2	12/11/2009	199,000	212,000	1.07	0.94	0.12
6092	101	SINGLE FAM	273/ 275/ 1/ /	80 DAVIDSON DR	75	1010	1,917	13	11	11/24/2009	258,000	278,800	1.08	0.93	0.13
104619	101	SINGLE FAM	299/ 492/ 7/ 26/	14 PORT WY	70	1010	2,528	1	1	4/ 6/2009	255,000	277,000	1.09	0.92	0.14
3889	101	SINGLE FAM	404/ 300/ 12/ /	41 HAVENWOOD DR	60	1010	2,748	23	14	4/ 1/2009	244,530	266,800	1.09	0.92	0.14
548	101	SINGLE FAM	464/ 174/ 50/ /	41 OVERLAND ST	50	1010	1,937	55	25	7/ 8/2009	150,000	163,700	1.09	0.92	0.14
1079	101	SINGLE FAM	371/ 152/ 25/ /	60 MECHANIC ST	50	1010	2,287	125	30	10/23/2009	124,933	141,300	1.13	0.88	0.18
2015	101	SINGLE FAM	368/ 221/ 15/ /	153 VALLEY ST	40	1010	2,011	110	30	12/ 7/2009	135,000	156,300	1.16	0.86	0.21
8285	101	SINGLE FAM	166/ 358/ 19/ /	22 ROLLING LN	60	1010	2,019	27	16	6/24/2009	169,530	196,300	1.16	0.86	0.21
905	101	SINGLE FAM	430/ 76/ 69/ /	25 FAIRVIEW ST	50	1010	1,532	71	35	1/26/2010	115,000	134,400	1.17	0.86	0.22
6784	101	SINGLE FAM	35/ 153/ 6/ /	514 MERE CENTER RD	50	1010	1,111	38	20	3/ 9/2010	115,000	139,000	1.21	0.83	0.26
4620	101	SINGLE FAM	425/ 185/ 12/ /	8 PITMAN CT	50	1010	1,129	130	40	7/31/2009	76,000	93,100	1.22	0.82	0.27
3913	101	SINGLE FAM	341/ 404/ 6/ /	1496 OLD N MAIN ST	60	1010	3,373	72	25	5/18/2009	200,000	325,700	1.63	0.61	0.68
7691	102	CONDO CMP	128/ 252/ 1/ 066/	554 ENDICOTT ST N #66	50	1027	256	20	50	5/22/2009	22,000	13,100	0.60	1.68	0.35
100811	102	CONDO	228/ 356/ 10/ 008/	22 PRIDES POINT WY	50	1020	3,801	1	0	8/14/2009	360,000	229,100	0.64	1.57	0.31
6477	102	DRYBERTH	264/ 275/ 5/ 204/	195 DAVIDSON DR	50	1022	0	2,010	2,010	5/ 8/2009	12,500	8,000	0.64	1.56	0.31
7377	102	CONDO	156/ 515/ 8/ 136/	107 TREETOP CR #32	50	1020	860	36	22	12/ 3/2009	118,000	80,500	0.68	1.47	0.27

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101966	102	BOATSLIP	244/ 413/ 16/ 005/	HERON TRACE BTSLP #5	50	1023	0	2,010	2,010	11/19/2009	93,000	67,500	0.73	1.38	0.22
6016	102	CONDO	271/ 441/ 3/ 016/	53 GARDEN CR MDW	50	1020	1,460	26	16	5/27/2009	215,000	164,200	0.76	1.31	0.19
6422	102	DRYBERTH	264/ 275/ 5/ 062/	195 DAVIDSON DR	50	1022	0	2,010	2,010	4/17/2009	10,000	8,000	0.80	1.25	0.15
6749	102	CONDO	244/ 413/ 14/ 027/	44 HERON TRACE UNIT A	50	1020	2,098	8	2	11/13/2009	480,000	392,200	0.82	1.22	0.13
6657	102	CONDO	244/ 430/ 32/ 014/	2 GABLES DR UNIT A	50	1020	1,979	24	8	9/16/2009	352,467	288,700	0.82	1.22	0.13
105014	102	CONDO	441/ 510/ 14/ 066/	48 LANDING LN #18	50	1020	1,604	110	10	10/20/2009	243,000	200,200	0.82	1.21	0.13
102950	102	CONDO	234/ 458/ 11/ 090/	93 SHANE WY #2	50	1020	1,299	5	1	3/ 2/2010	205,000	171,900	0.84	1.19	0.11
101452	102	STORAGE SD	266/ 366/ 1/ 069/	102 RECREATION DR C9	50	1025	0	2,010	2,010	6/30/2009	9,530	8,000	0.84	1.19	0.11
104789	102	CONDO	441/ 510/ 14/ 010/	66 LANDING LN #110	50	1020	908	4	1	2/26/2010	167,000	140,200	0.84	1.19	0.11
101451	102	STORAGE SD	266/ 366/ 1/ 068/	102 RECREATION DR C8	50	1025	0	2,010	2,010	11/19/2009	9,500	8,000	0.84	1.19	0.11
7109	102	CONDO	156/ 252/ 3/ 044/	130 ENDICOTT ST N #220	50	1020	986	23	15	5/22/2009	119,930	101,900	0.85	1.18	0.10
2883	102	CONDO	199/ 248/ 14/ 012/	833 WEIRS BV RQ DC #4	50	1020	1,546	36	22	11/ 2/2009	148,500	126,400	0.85	1.17	0.10
104748	102	CONDO	441/ 510/ 14/ 053/	48 LANDING LN #1	50	1020	1,962	110	10	6/25/2009	260,000	224,400	0.86	1.16	0.09
101763	102	CONDO	156/ 217/ 9/ 002/	107 TOWER ST #2	50	1020	1,173	7	2	10/23/2009	168,000	145,000	0.86	1.16	0.09
7393	102	CONDO	156/ 515/ 8/ 030/	23 TREETOP CR #33	50	1020	860	36	22	10/27/2009	80,000	69,800	0.87	1.15	0.08
2227	102	BOATSLIP	324/ 220/ 3/ 051/	1198 UNION AV	50	1023	0	2,010	2,010	10/ 9/2009	80,000	70,200	0.88	1.14	0.07
105003	102	CONDO	441/ 510/ 14/ 055/	48 LANDING LN #3	50	1020	2,100	110	10	11/ 3/2009	265,000	233,900	0.88	1.13	0.07
7468	102	CONDO	157/ 252/ 2/ 021/	266 ENDICOTT ST N #21	50	1020	1,253	23	15	9/17/2009	138,000	122,000	0.88	1.13	0.07
7670	102	CONDO CMP	128/ 252/ 1/ 047/	554 ENDICOTT ST N #47	50	1027	240	17	30	6/ 5/2009	18,000	16,100	0.89	1.12	0.06
6741	102	CONDO	244/ 414/ 18/ 002/	10 TARTAN HOLLOW	50	1020	2,041	6	1	7/ 1/2009	305,000	275,700	0.90	1.11	0.05
6075	102	CONDO	271/ 419/ 5/ 008/	16 LIBERTY RUN UNIT A	50	1020	1,302	23	15	10/16/2009	169,933	154,000	0.91	1.10	0.04
6936	102	CONDO	228/ 339/ 6/ 051/	49 DREW LN	50	1020	3,060	7	2	5/27/2009	376,530	342,000	0.91	1.10	0.04
8373	102	CONDO	138/ 10/ 8/ 004/	24 BAKER AV	50	1020	701	123	18	10/ 9/2009	215,000	195,300	0.91	1.10	0.04
102832	102	CONDO	278/ 241/ 4/ 010/	30 WHITE OAKS RD #10	50	1020	1,422	5	1	7/20/2009	195,000	177,700	0.91	1.10	0.04
102780	102	CONDO	464/ 142/ 17/ 003/	139 MAIN ST #3	40	1020	1,008	37	23	9/ 4/2009	80,000	73,200	0.91	1.09	0.04
101348	102	CONDO	271/ 420/ 5/ 032/	38 FREEDOM LN UNIT A	50	1020	1,934	8	2	4/17/2009	245,530	224,700	0.92	1.09	0.03
6418	102	DRYBERTH	264/ 275/ 5/ 058/	195 DAVIDSON DR	50	1022	0	2,010	2,010	4/20/2009	8,730	8,000	0.92	1.09	0.03
7641	102	CONDO CMP	128/ 252/ 1/ 020/	554 ENDICOTT ST N #20	50	1027	362	11	22	6/ 8/2009	28,000	25,800	0.92	1.09	0.03
102793	102	CONDO	464/ 142/ 17/ 016/	139 MAIN ST #16	40	1020	1,008	37	23	6/ 2/2009	79,930	73,900	0.92	1.08	0.03
6139	102	CONDO	273/ 431/ 6/ 006/	45 BIRDIE WY UNIT B	50	1020	1,301	25	16	4/ 9/2009	192,530	178,200	0.93	1.08	0.02
6746	102	CONDO	244/ 413/ 14/ 024/	36 HERON TRACE UNIT	50	1020	2,096	9	3	9/30/2009	382,533	354,900	0.93	1.08	0.02

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5809	102 CONDO	396/ 460/ 20/ 013/	26 WINDSOR SQ	50	1020	1,867	28	17	8/11/2009	230,000	213,900	0.93	1.08	0.02
4683	102 CONDO	433/ 186/ 79/ 005/	127 PLEASANT ST	50	1020	590	110	35	6/ 3/2009	45,000	41,900	0.93	1.07	0.02
3497	102 CONDO	405/ 142/ 4/ 009/	934 MAIN ST	50	1020	736	39	12	3/19/2010	82,000	76,500	0.93	1.07	0.02
102371	102 CONDO	254/ 248/ 7/ 011/	277 WEIRS BV #11	50	1020	1,766	50	15	12/28/2009	265,000	247,600	0.93	1.07	0.02
2423	102 CONDO	254/ 248/ 8/ 020/	257 WEIRS BV OVLK #20	50	1020	1,621	28	17	9/11/2009	200,000	187,400	0.94	1.07	0.01
5617	102 CONDO	394/ 336/ 14/ 011/	50 BLUEBERRY LN	50	1020	1,479	38	17	6/19/2009	135,000	126,500	0.94	1.07	0.01
2414	102 CONDO	254/ 248/ 8/ 011/	257 WEIRS BV OVLK #11	50	1020	1,604	28	17	7/ 6/2009	180,000	169,200	0.94	1.06	0.01
101251	102 CONDO	341/ 404/ 5/ 036/	1480 OLD N MAIN ST #36	60	1020	2,134	6	1	8/12/2009	222,533	209,200	0.94	1.06	0.01
6714	102 CONDO	231/ 352/ 19/ 004/	15 FOX CROSSING LN	50	1020	2,477	3	1	3/22/2010	500,000	470,200	0.94	1.06	0.01
6430	102 DRYBERTH	264/ 275/ 5/ 033/	195 DAVIDSON DR	50	1022	0	2,010	2,010	11/19/2009	8,500	8,000	0.94	1.06	0.01
2369	102 CONDO	254/ 248/ 12/ 006/	221 WEIRS BV PG LND #6	50	1020	1,010	22	14	6/10/2009	144,000	135,600	0.94	1.06	0.01
100809	102 CONDO	228/ 356/ 10/ 014/	45 PRIDES POINT WY #14	50	1020	3,543	7	2	10/ 9/2009	695,000	655,200	0.94	1.06	0.01
2198	102 BOATSLIP	324/ 220/ 3/ 011/	1198 UNION AV	50	1023	0	2,010	2,010	8/ 3/2009	47,467	45,000	0.95	1.05	0.00
102204	102 CONDO	234/ 458/ 11/ 069/	20 SHANE WY #6	50	1020	1,077	6	1	12/11/2009	167,900	159,200	0.95	1.05	0.00
2774	102 CONDO	182/ 248/ 3/ 010/	1026 WEIRS BV LDG #10	50	1020	507	90	18	10/30/2009	212,500	201,500	0.95	1.05	0.00
301	102 CONDO	466/ 203/ 13/ 010/	30 SOUTH ST PARKSIDE	50	1020	1,296	35	15	11/16/2009	95,530	90,800	0.95	1.05	0.00
105311	102 CONDO	441/ 510/ 14/ 072/	48 LANDING LN #16	50	1020	835	110	10	5/21/2009	150,000	142,600	0.95	1.05	0.00
105008	102 CONDO	441/ 510/ 14/ 060/	48 LANDING LN #10	50	1020	835	110	10	7/13/2009	150,000	142,600	0.95	1.05	0.00
7149	102 CONDO	156/ 252/ 3/ 084/	130 ENDICOTT ST N #412	50	1020	1,036	24	15	7/29/2009	110,000	104,600	0.95	1.05	0.00
5996	102 CONDO	250/ 438/ 1/ 014/	11 ALPINE CR UNIT A	50	1020	1,535	23	15	10/23/2009	176,533	167,900	0.95	1.05	0.00
102830	102 CONDO	278/ 241/ 4/ 008/	30 WHITE OAKS RD #8	50	1020	1,470	5	1	11/10/2009	190,000	180,900	0.95	1.05	0.00
2877	102 CONDO	199/ 248/ 15/ 006/	833 WEIRS BV RQ BCK #6	50	1020	1,543	36	22	9/30/2009	137,000	130,600	0.95	1.05	0.00
6106	102 CONDO	273/ 443/ 4/ 002/	6 SCHOONER LN UNIT B	50	1020	1,813	24	11	8/28/2009	250,000	238,900	0.96	1.05	0.01
6132	102 CONDO	273/ 431/ 6/ 001/	10 BIRDIE WY UNIT A	50	1020	1,533	25	16	5/15/2009	204,000	195,000	0.96	1.05	0.01
101250	102 CONDO	341/ 404/ 5/ 035/	1480 OLD N MAIN ST #35	60	1020	2,397	2	1	4/16/2009	255,000	244,000	0.96	1.05	0.01
6217	102 CONDO	251/ 275/ 15/ 003/	281 DAVIDSON DR UNIT	50	1020	1,445	25	16	11/ 3/2009	355,000	339,800	0.96	1.04	0.01
6072	102 CONDO	271/ 419/ 5/ 005/	15 LIBERTY RUN UNIT A	50	1020	1,521	23	15	1/29/2010	175,000	167,800	0.96	1.04	0.01
101685	102 CONDO	307/ 447/ 4/ 059/	67 BRIAN LN	50	1020	1,536	6	0	6/ 8/2009	195,000	187,100	0.96	1.04	0.01
102790	102 CONDO	464/ 142/ 17/ 013/	139 MAIN ST #13	40	1020	1,008	37	23	5/28/2009	77,000	73,900	0.96	1.04	0.01
6256	102 CONDO	264/ 426/ 4/ 008/	28 EAGLE DR UNIT B	50	1020	1,843	25	16	3/19/2010	290,000	278,400	0.96	1.04	0.01
6701	102 CONDO	231/ 417/ 18/ 006/	7 CROFT WY	50	1020	1,661	22	10	10/23/2009	192,000	184,700	0.96	1.04	0.01

Intrnl ID	Land Use Code		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
2200	102	BOATSLIP	324/ 220/ 3/ 013/	1198 UNION AV	50	1023	0	2,010	2,010	2/26/2010	70,000	67,500	0.96	1.04	0.01
2375	102	CONDO	241/ 248/ 12/ 006/	301 WEIRS BV SH AH #6	50	1020	869	19	11	3/19/2010	220,500	213,100	0.97	1.03	0.02
102385	102	CONDO	165/ 487/ 1/ 019/	59 NESTLEDOWN DR	50	1020	1,771	6	1	7/17/2009	215,000	208,100	0.97	1.03	0.02
6030	102	CONDO	271/ 441/ 3/ 029/	82 GARDEN CR MDW	50	1020	1,256	26	16	11/ 3/2009	150,000	145,400	0.97	1.03	0.02
6366	102	CONDO	290/ 416/ 1/ 006/	9 FELLS WY UNIT B	50	1020	2,054	28	17	9/30/2009	201,533	195,400	0.97	1.03	0.02
105309	102	CONDO	441/ 510/ 14/ 070/	48 LANDING LN #8	50	1020	835	110	10	5/22/2009	147,000	142,600	0.97	1.03	0.02
1833	102	CONDO	307/ 444/ 4/ 015/	78 STARBOARD WY UNIT	50	1020	1,757	23	11	2/12/2010	235,000	228,200	0.97	1.03	0.02
2492	102	CONDO	216/ 378/ 5/ 061/	81 ISLAND DR	50	1020	965	60	18	12/29/2009	304,000	295,400	0.97	1.03	0.02
7140	102	CONDO	156/ 252/ 3/ 075/	130 ENDICOTT ST N #403	50	1020	1,036	24	15	7/14/2009	107,530	104,600	0.97	1.03	0.02
2300	102	CONDO	283/ 23/ 2/ 012/	144 LAKE ST #12	50	1020	780	2	1	2/16/2010	225,000	219,300	0.97	1.03	0.02
100642	102	CONDO	228/ 348/ 10/ 003/	15 COW PATH LN	50	1020	2,639	9	3	5/ 7/2009	380,000	371,400	0.98	1.02	0.03
104755	102	CONDO	441/ 510/ 14/ 046/	66 LANDING LN #313	50	1020	879	4	1	10/20/2009	140,000	137,100	0.98	1.02	0.03
7480	102	CONDO	157/ 252/ 2/ 006/	266 ENDICOTT ST N #6	50	1020	1,255	23	15	9/25/2009	124,533	122,100	0.98	1.02	0.03
2971	102	CONDO	154/ 254/ 4/ 002/	94 LUCERNE AV	50	1020	2,464	21	9	10/ 9/2009	515,000	505,100	0.98	1.02	0.03
105011	102	CONDO	441/ 510/ 14/ 063/	48 LANDING LN #13	50	1020	1,050	110	10	8/ 4/2009	159,933	157,500	0.98	1.02	0.03
1806	102	CONDO	343/ 82/ 13/ 002/	240 FRANKLIN ST	50	1020	1,541	23	15	7/29/2009	147,930	145,900	0.99	1.01	0.04
8121	102	CONDO	234/ 456/ 11/ 012/	53 EVERGREENS DR #3	50	1020	1,026	22	14	11/20/2009	134,000	132,600	0.99	1.01	0.04
6744	102	CONDO	244/ 413/ 14/ 022/	30 HERON TRACE UNIT B	50	1020	1,668	16	8	9/29/2009	375,000	374,100	1.00	1.00	0.05
2973	102	CONDO	154/ 254/ 4/ 004/	94 LUCERNE AV	50	1020	2,412	15	5	10/ 7/2009	608,000	606,900	1.00	1.00	0.05
6743	102	CONDO	244/ 413/ 14/ 021/	30 HERON TRACE UNIT A	50	1020	1,672	16	8	11/19/2009	375,000	374,600	1.00	1.00	0.05
101458	102	STORAGE SD	266/ 366/ 1/ 075/	102 RECREATION DR C15	50	1025	0	2,010	2,010	10/ 9/2009	8,000	8,000	1.00	1.00	0.05
6053	102	CONDO	271/ 420/ 5/ 014/	31 FREEDOM LN FC	50	1020	1,742	10	3	4/ 3/2009	225,000	225,700	1.00	1.00	0.05
102795	102	CONDO	464/ 142/ 17/ 018/	139 MAIN ST #18	40	1020	1,008	37	23	10/13/2009	72,000	73,900	1.03	0.97	0.08
7459	102	CONDO	157/ 252/ 2/ 013/	266 ENDICOTT ST N #13	50	1020	1,235	23	11	4/ 3/2009	125,000	129,300	1.03	0.97	0.08
101766	102	CONDO	156/ 217/ 9/ 005/	105 TOWER ST #5	50	1020	1,173	7	2	11/ 2/2009	140,000	145,000	1.04	0.97	0.09
2888	102	CONDO	199/ 248/ 14/ 001/	833 WEIRS BV RQ CRT #1	50	1020	1,549	36	22	9/18/2009	127,000	132,000	1.04	0.96	0.09
7343	102	CONDO	156/ 515/ 8/ 104/	75 TREETOP CR #33	50	1020	860	36	22	3/23/2010	77,000	80,500	1.05	0.96	0.10
2256	102	BOATSLIP	324/ 220/ 3/ 083/	1198 UNION AV	50	1023	0	2,010	2,010	5/ 6/2009	80,000	85,500	1.07	0.94	0.12
7368	102	CONDO	156/ 515/ 8/ 127/	107 TREETOP CR #15	50	1020	835	36	22	6/19/2009	64,000	68,500	1.07	0.93	0.12
6046	102	CONDO	271/ 442/ 3/ 007/	21 HARVEST LN MDW	50	1020	1,193	26	16	1/20/2010	130,000	139,400	1.07	0.93	0.12
7176	102	CONDO	156/ 252/ 3/ 111/	130 ENDICOTT ST N #515	50	1020	986	23	15	11/ 3/2009	95,000	102,900	1.08	0.92	0.13

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102781	102	CONDO	464/ 142/ 17/ 004/	139 MAIN ST #4	40	1020	1,008	37	23	1/ 6/2010	68,000	73,900	1.09	0.92	0.14
105310	102	CONDO	441/ 510/ 14/ 071/	48 LANDING LN #15	50	1020	829	110	10	8/ 4/2009	129,933	142,100	1.09	0.91	0.14
100813	102	CONDO	228/ 356/ 10/ 009/	42 PRIDES POINT WY	50	1020	3,394	9	3	2/16/2010	500,000	562,300	1.12	0.89	0.17
7090	102	CONDO	156/ 252/ 3/ 025/	130 ENDICOTT ST N #201	50	1020	986	23	15	7/20/2009	90,000	101,900	1.13	0.88	0.18
105005	102	CONDO	441/ 510/ 14/ 057/	48 LANDING LN #5	50	1020	829	110	10	10/21/2009	125,000	142,100	1.14	0.88	0.19
6190	102	BOATSLIP	264/ 275/ 5/ 258/	195 DAVIDSON DR	50	1023	0	2,010	2,010	11/17/2009	74,900	85,500	1.14	0.88	0.19
105009	102	CONDO	441/ 510/ 14/ 061/	48 LANDING LN #11	50	1020	829	110	10	6/19/2009	123,000	142,100	1.16	0.87	0.21
2408	102	CONDO	254/ 248/ 8/ 005/	257 WEIRS BV OVLK #5	50	1020	1,587	28	17	9/14/2009	145,000	173,000	1.19	0.84	0.24
6166	102	BOATSLIP	264/ 275/ 5/ 237/	195 DAVIDSON DR	50	1023	0	2,010	2,010	6/26/2009	71,500	85,500	1.20	0.84	0.25
6901	102	BOATSLIP	227/ 333/ 2/ 031/	TEDDINGTON WY	50	1023	0	2,010	2,010	8/11/2009	50,000	72,000	1.44	0.69	0.49
6902	102	BOATSLIP	227/ 333/ 2/ 032/	TEDDINGTON WY	50	1023	0	2,010	2,010	7/ 7/2009	45,000	72,000	1.60	0.63	0.65
100333	103	TRAILER	161/ 107/ 2/ 060/	96 HILLIARD RD #60	50	103D	304	13	24	9/ 1/2009	12,000	6,800	0.57	1.76	0.34
104347	103	TRAILER	115/ 252/ 2/ 075/	713 ENDICOTT ST N #75	50	103D	495	6	12	7/ 4/2009	19,700	12,100	0.61	1.63	0.30
114	103	MOBILE HME	489/ 384/ 4/ 244/	244 WELLINGTON DR	50	1030	1,325	11	16	1/19/2010	114,900	80,900	0.70	1.42	0.21
100412	103	TRAILER	161/ 107/ 1/ 160/	88 HILLIARD RD #160	50	103D	546	11	22	6/15/2009	15,000	10,700	0.71	1.40	0.20
100531	103	MOBILE HME	492/ 385/ 4/ 638/	638 BENTON DR	50	1030	1,617	10	14	11/10/2009	132,530	95,700	0.72	1.38	0.19
85	103	MOBILE HME	489/ 382/ 4/ 327/	327 DARBY DR	50	1030	1,813	14	22	12/11/2009	117,000	87,400	0.75	1.34	0.16
7579	103	TRAILER	117/ 234/ 2/ 036/	728 SCENIC RD #337	50	103D	466	19	20	6/12/2009	38,000	28,700	0.76	1.32	0.15
100470	103	TRAILER	115/ 252/ 2/ 014/	713 ENDICOTT ST N #14	50	103D	331	5	10	8/ 2/2009	13,800	10,600	0.77	1.30	0.14
8029	103	MOBILE HME	216/ 248/ 11/ 092/	591 WEIRS BV	50	103U	422	58	50	9/21/2009	13,000	10,000	0.77	1.30	0.14
7193	103	TRAILER	175/ 107/ 4/ 008/	200 HILLIARD RD	50	103D	456	40	45	8/31/2009	18,000	14,500	0.81	1.24	0.10
7577	103	TRAILER	117/ 234/ 2/ 016/	728 SCENIC RD #136	50	103D	342	35	32	8/31/2009	22,000	18,200	0.83	1.21	0.08
100359	103	TRAILER	161/ 107/ 2/ 090/	96 HILLIARD RD #90	50	103D	327	15	28	9/ 6/2009	7,500	6,300	0.84	1.19	0.07
101522	103	TRAILER	162/ 248/ 17/ 007/	1187 WEIRS BLVD #7	50	103D	411	9	18	8/ 6/2009	19,930	17,000	0.85	1.17	0.06
100609	103	MOBILE HME	492/ 385/ 4/ 639/	639 BENTON DR	50	1030	1,739	10	14	6/22/2009	120,000	106,800	0.89	1.12	0.02
100349	103	TRAILER	161/ 107/ 2/ 076/	96 HILLIARD RD #76	50	103D	322	12	24	7/18/2009	8,000	7,300	0.91	1.10	0.00
7508	103	TRAILER	117/ 234/ 2/ 050/	728 SCENIC RD #522	50	103D	618	16	16	7/29/2009	35,000	32,200	0.92	1.09	0.01
215	103	MOBILE HME	491/ 400/ 4/ 152/	165 TIFFANY DR	50	1030	942	19	30	4/ 1/2009	39,000	38,300	0.98	1.02	0.07
115	103	MOBILE HME	489/ 384/ 4/ 245/	245 WELLINGTON DR	50	1030	1,486	11	16	12/ 7/2009	87,500	88,800	1.01	0.99	0.10
7533	103	TRAILER	117/ 234/ 2/ 004/	728 SCENIC RD. #133	50	103D	320	23	23	6/ 8/2009	32,000	32,900	1.03	0.97	0.12

Parcel Detail by Land Use
LACONIA, NH

Intrnl ID	Land Use Code		MBLU	Location	Land Nbhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
193	103	MOBILE HME	489/ 397/ 4/ 176/	199 SANDHURST DR	50	1030	1,086	18	28	11/19/2009	41,000	43,200	1.05	0.95	0.14
8012	103	MOBILE HME	216/ 248/ 11/ 042/	591 WEIRS BV	50	103U	543	53	38	5/15/2009	14,000	15,400	1.10	0.91	0.19
135	103	MOBILE HME	489/ 385/ 4/ 276/	606 BENTON DR	50	1030	1,238	15	24	12/ 8/2009	57,000	64,300	1.13	0.89	0.22
162	103	MOBILE HME	489/ 391/ 4/ 222/	120 LOGAN DR	50	1030	1,096	17	26	6/ 1/2009	42,530	49,600	1.17	0.86	0.26
153	103	MOBILE HME	489/ 394/ 4/ 115/	108 LOGAN DR	50	1030	1,440	17	18	10/ 9/2009	75,000	89,100	1.19	0.84	0.28
83	103	MOBILE HME	489/ 382/ 4/ 325/	325 DARBY DR	50	1030	1,681	13	20	10/29/2009	75,000	97,500	1.30	0.77	0.39
100528	103	MOBILE HME	492/ 385/ 4/ 633/	633 BENTON DR	50	1030	1,514	10	14	10/19/2009	65,000	91,100	1.40	0.71	0.49
100265	103	TRAILER	161/ 107/ 2/ 504/	96 HILLIARD RD #E	50	103D	309	14	26	5/17/2009	5,000	7,200	1.44	0.69	0.53
100402	103	TRAILER	161/ 107/ 1/ 149/	88 HILLIARD RD #149	50	103D	381	14	26	2/21/2010	5,000	8,400	1.68	0.60	0.77
7061	103	MOBILE HME	162/ 252/ 12/ 007/	76 ENDICOTT ST N	50	1030	784	36	60	9/11/2009	10,500	18,300	1.74	0.57	0.83
3710	104	TWO FAMILY	413/ 150/ 81/ /	95 MCGRATH ST	50	1040	2,795	90	30	11/17/2009	192,000	158,800	0.83	1.21	0.10
1270	104	TWO FAMILY	351/ 82/ 23/ /	101 FRANKLIN ST	50	1040	3,325	80	25	5/ 4/2009	227,000	205,100	0.90	1.11	0.03
2044	104	TWO FAMILY	346/ 221/ 41/ /	10 VALLEY ST	40	1040	2,906	57	25	5/27/2009	185,000	177,300	0.96	1.04	0.03
1253	104	TWO FAMILY	366/ 82/ 3/ /	10 FRANKLIN ST	50	1040	2,408	90	40	7/ 1/2009	125,000	135,100	1.08	0.93	0.15
4571	111	APT 4-8	425/ 44/ 61/ /	64 CHURCH ST	COMA	1110	6,674	120	30	9/ 2/2009	315,000	311,900	0.99	1.01	0.00
102169	130	LAND-R	230/ 476/ 1/ 27/	50 CARRIAGE LN	75	1300		2,010	2,010	6/19/2009	95,000	78,900	0.83	1.20	0.11
102172	130	LAND-R	230/ 476/ 1/ 30/	87 CARRIAGE LN	75	1300		2,010	2,010	11/16/2009	120,000	108,500	0.90	1.11	0.04
100807	130	LAND-R	396/ 199/ 16/ 2/	353 SHORE DR	65	1300		2,010	2,010	7/ 2/2009	77,530	72,800	0.94	1.06	0.00
102158	130	LAND-R	230/ 272/ 1/ 16/	605 OUTERBRIDGE DR	75	1300		2,010	2,010	6/24/2009	82,000	84,500	1.03	0.97	0.09
6308	130	LAND-R	265/ 276/ 17/ /	HEMLOCK CR	75	1300		2,010	2,010	8/13/2009	83,000	85,700	1.03	0.97	0.09
7592	325	STORE/SHOP	113/ 252/ 2/ /	809-817 ENDICOTT ST N	CORA	325I	4,559	40	33	1/19/2010	420,000	358,100	0.85	1.17	0.10
3192	325	STORE/SHOP	145/ 127/ 39/ /	350 LAKESIDE AV	LAKE	325I	780	64	40	10/ 1/2009	190,000	198,700	1.05	0.96	0.10
3187	326	REST/CLUBS	145/ 127/ 34/ /	264-290 LAKESIDE AV	LAKE	3260	8,237	60	40	12/30/2009	365,000	365,500	1.00	1.00	0.00
1950	331	AUTO S S&S	371/ 220/ 12/ /	727 UNION AV	UNIO	3310	12,320	37	31	6/19/2009	470,000	464,400	0.99	1.01	0.00
2288	340	OFFICE BLD	304/ 220/ 2/ /	1266 UNION AV	PB4	3400	6,424	54	20	3/26/2010	1,470,000	1,096,200	0.75	1.34	0.11
4420	340	OFFICE BLD	450/ 54/ 14/ /	174 COURT ST	COUR	3400	4,894	140	40	5/ 1/2009	275,000	269,100	0.98	1.02	0.12

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101809	344	COMM	433/ 225/ 83/ 006/	5-9 VETERANS SQ #6	DWTN	3440	1.001	120	29	2/ 1/2010	150,000	144,200	0.96	1.04	0.02
105340	344	COMM	261/ 248/ 13/ 013/	135 WEIRS BV C-3	CORG	3440	736	70	29	7/ 2/2009	68,000	67,600	0.99	1.01	0.01
3169	390	LAND-C	156/ 252/ 14/ /	ENDICOTT ST N	CORG	3900	2,010	2,010		10/14/2009	525,000	484,900	0.92	1.08	0.00
4260	402	IND CONDO	450/ 13/ 23/ 009/	60 BAY ST #9	COMA	4021	1.980	64	29	8/14/2009	107,000	105,800	0.99	1.01	0.00

Summary by Style
LACONIA, NH

12/31/2010

Style		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01	Ranch	27	184,640	167,322	0.91	163,000	149,400	0.94	0.06	10.44%	0.91
02	Split-Level	1	213,400	196,300	0.92	213,400	196,300	0.92	0.00	0.00%	0.92
03	Colonial	6	296,732	314,117	1.11	222,265	296,250	1.02	0.10	17.81%	1.06
04	Cape Cod	18	276,311	262,161	0.96	276,000	277,900	0.94	0.05	6.97%	0.95
05	Bungalow	3	143,667	140,867	0.98	142,000	130,700	0.92	0.00	6.16%	0.98
06	Conventional	16	163,210	151,569	0.95	150,500	137,900	0.94	0.08	10.77%	0.93
07	Modern/Contemp	5	512,506	482,940	0.95	635,000	587,600	0.95	0.02	2.53%	0.94
08	Raised Ranch	2	164,500	161,850	0.98	164,500	161,850	0.98	0.04	3.57%	0.98
37	Camp Year Rnd	2	103,000	100,750	0.98	103,000	100,750	0.98	0.01	1.02%	0.98
63	Antique	1	365,000	360,000	0.99	365,000	360,000	0.99	0.00	0.00%	0.99
			227,871	**215,620**	**0.96**	**169,530**	**162,100**	**0.95**	**0.06**	**9.19%**	**0.95**

Summary by Actual Year Built
LACONIA, NH

12/31/2010

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	7	194,690	184,471	0.98	129,900	141,300	0.97	0.12	11.19%	0.95
1900-1930	12	152,878	143,117	0.95	143,500	132,250	0.95	0.04	7.63%	0.94
1930-1940	3	160,000	202,500	1.23	165,000	147,400	1.17	0.28	21.08%	1.27
1940-1950	4	148,533	134,550	0.92	148,666	137,650	0.90	0.06	8.89%	0.91
1950-1960	3	160,667	164,933	1.03	162,000	163,700	1.01	0.02	3.30%	1.03
1960-1970	5	165,586	153,520	0.93	153,000	138,400	0.93	0.03	4.52%	0.93
1970-1980	7	180,404	175,029	0.99	195,000	182,600	0.98	0.06	7.58%	0.97
1980-1990	7	219,151	211,343	0.98	170,000	196,300	0.94	0.08	9.88%	0.96
1990-2000	5	277,800	267,520	0.97	185,000	182,100	0.95	0.03	4.63%	0.96
2000-2010	28	310,366	285,936	0.91	284,300	264,900	0.94	0.04	8.51%	0.92
		227,871	**215,620**	**0.96**	**169,530**	**162,100**	**0.95**	**0.05**	**9.19%**	**0.95**

Summary by Site Index
LACONIA, NH

12/31/2010

Site Index	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0	2	164,262	69,850	0.43	164,262	69,850	0.43	0.43	98.84%	0.43
5	71	206,494	198,528	0.97	167,900	160,600	0.95	0.06	8.45%	0.96
6	3	200,000	187,300	0.96	210,000	213,700	0.99	0.03	5.39%	0.94
7	3	461,533	420,700	0.91	460,000	410,300	0.91	0.02	1.47%	0.91
8	2	741,665	703,000	0.95	741,665	703,000	0.95	0.00	0.00%	0.95
		227,871	**215,620**	**0.96**	**169,530**	**162,100**	**0.95**	**0.05**	**9.19%**	**0.95**

Summary by Lot Size
LACONIA, NH

12/31/2010

Land Area	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
00.00-0.1 AC	4	173,631	120,450	0.73	164,262	116,400	0.86	0.19	35.76%	0.69
00.10-0.25 AC	25	180,265	168,232	0.94	160,000	144,600	0.94	0.06	7.57%	0.93
00.25-0.33 AC	9	238,318	225,378	0.97	185,000	182,100	0.92	0.02	6.52%	0.95
00.33-0.5 AC	27	288,834	271,837	0.95	210,000	212,000	0.94	0.05	5.91%	0.94
00.50-1 AC	9	172,392	174,656	1.01	169,000	172,200	0.99	0.04	6.40%	1.01
01.00-3 AC	6	243,750	259,300	1.12	185,000	248,550	1.00	0.06	16.50%	1.06
03.00-5 AC	1	299,000	281,900	0.94	299,000	281,900	0.94	0.00	0.00%	0.94
		227,871	**215,620**	**0.96**	**169,530**	**162,100**	**0.95**	**0.05**	**9.19%**	**0.95**

Summary by Sale Date
LACONIA, NH

12/31/2010

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2009, Q 2	21	223,231	219,290	0.99	208,000	213,700	0.95	0.05	9.27%	0.98
2009, Q 3	18	239,846	224,122	0.95	161,000	144,200	0.92	0.06	8.03%	0.93
2009, Q 4	25	248,177	238,056	0.97	185,000	172,200	0.95	0.05	6.44%	0.96
2010, Q 1	17	191,063	169,088	0.90	164,900	149,400	0.94	0.07	14.46%	0.88
		227,871	**215,620**	**0.96**	**169,530**	**162,100**	**0.95**	**0.06**	**9.19%**	**0.95**

Assessor's Classification Report (LA4)
LACONIA, NH
All Districts

Real Property

Property Type	Parcel Count	Class 1 Residential Assessed Value	Class 2 Open Space Assessed Value	Class 3 Commercial Assessed Value	Class 4 Industrial Assessed Value	Class 5 Personal Prop Assessed Value	Total for Property Type
101	3,881	978,142,560	0	0	0	0	978,142,560
102	2,644	386,553,800	0	0	0	0	386,553,800
103	731	23,494,400	0	0	0	0	23,494,400
104	413	65,473,400	0	0	0	0	65,473,400
105	116	22,184,300	0	0	0	0	22,184,300
106	13	750,900	0	0	78,600	0	829,500
107	23	1,633,500	0	0	0	0	1,633,500
109	10	2,248,700	0	0	0	0	2,248,700
111	125	1,350,700	0	24,283,910	0	0	25,634,610
112-125	23	22,476,600	0	0	0	0	22,476,600
130	390	39,129,100	0	0	0	0	39,129,100
131	15	670,800	0	0	0	0	670,800
132	33	528,400	0	0	0	0	528,400
200-231	2	0	0	14,547	0	0	14,547
300-393	518	0	0	236,417,600	0	0	236,417,600
400-442	71	0	0	0	64,548,500	0	64,548,500
600	1	0	0	44,373	0	0	44,373
700	257	0	0	413,545	0	0	413,545
800	0	0	0	2,626	0	0	2,626
900	716	0	0	0	0	0	344,749,331
010-044	107	19,856,253	0	22,979,984	2,512,262	0	45,348,499
Other	15	0	0	15,287,900	128,200	0	15,416,100
	10,104	1,564,493,413	0	299,444,485	67,267,562	0	2,275,954,791

Personal Property

Property Type	Parcel Count	Class 5 Personal Prop Assessed Value
	0	0

Total Real Property:	1,931,205,460
Total Exempt Property:	344,749,331
Total Real Estate:	2,275,954,791
Total Personal Property:	0
Total Assessed Property:	1,931,205,460

Please list the person to contact if the Bureau has any questions concerning this completed report.

Name _____ Title _____ Daytime Phone _____

PRICE RELATED DIFFERENTIAL
LACONIA, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
100333	161		107		2		060		96 HILLIARD RD #60	09/01/2009	BILL OF SALE	Yes	6,800	12,000	0.566700	R
7691	128		252		1		066		554 ENDICOTT ST N #66 PINEHOL	05/22/2009	2570/0239	Yes	13,100	22,000	0.595500	R
104347	115		252		2		075		713 ENDICOTT ST N #75	07/04/2009	BILL OF SALE	Yes	12,100	19,700	0.614200	R
100811	228		356		10		008		22 PRIDES POINT WY	08/14/2009	2590/0425	Yes	229,100	360,000	0.636400	R
6477	264		275		5		204		195 DAVIDSON DR DRYBRTH WT #6	05/08/2009	2566/0398	Yes	8,000	12,500	0.640000	R
7377	156		515		8		136		107 TREETOP CR #32	12/03/2009	2612/0506	Yes	80,500	118,000	0.682200	R
114	489		384		4		244		244 WELLINGTON DR	01/19/2010	2620/0957	Yes	80,900	114,900	0.704100	R
100412	161		107		1		160		88 HILLIARD RD #160	06/15/2009	000/ 000	Yes	10,700	15,000	0.713300	R
100531	492		385		4		638		638 BENTON DR	11/10/2009	2607/0200	Yes	95,700	132,530	0.722100	R
101966	244		413		16		005		HERON TRACE BTSLP #5	11/19/2009	2609/0555	Yes	67,500	93,000	0.725800	R
85	489		382		4		327		327 DARBY DR	12/11/2009	2614/0219	Yes	87,400	117,000	0.747000	R
7579	117		234		2		036		728 SCENIC RD #337	06/12/2009	2575/0200	Yes	28,700	38,000	0.755300	R
6016	271		441		3		016		53 GARDEN CR MDW	05/27/2009	2570/0973	Yes	164,200	215,000	0.763700	R
100470	115		252		2		014		713 ENDICOTT ST N #14	08/02/2009	BILL OF SALE	Yes	10,600	13,800	0.768100	R
8029	216		248		11		092		591 WEIRS BV	09/21/2009	2597/0701	Yes	10,000	13,000	0.769200	R
425	448		122		112				20 JOLIET ST	03/05/2010	2628/0365	Yes	129,800	167,000	0.777200	R
6422	264		275		5		062		195 DAVIDSON DR DRYBRTH BL#36	04/17/2009	2560/0343	Yes	8,000	10,000	0.800000	R
7193	175		107		4		008		200 HILLIARD RD	08/31/2009	2593/0720	Yes	14,500	18,000	0.805600	R
8361	146		10		9				5 BAKER AV	06/29/2009	2579/0734	Yes	235,700	290,000	0.812800	R
6749	244		413		14		027		44 HERON TRACE UNIT A HGLND	11/13/2009	2608/0066	Yes	392,200	480,000	0.817100	R
6657	244		430		32		014		2 GABLES DR UNIT A	09/16/2009	2596/0788	Yes	288,700	352,467	0.819100	R
105014	441		510		14		066		48 LANDING LN #18	10/20/2009	2603/0008	Yes	200,200	243,000	0.823900	R
3710	413		150		81				95 MCGRATH ST	11/17/2009	2609/0131	Yes	158,800	192,000	0.827100	R
7577	117		234		2		016		728 SCENIC RD #136	08/31/2009	2593/0688	Yes	18,200	22,000	0.827300	R
105072	223		520		4		46		62 SARASOTA LN	02/24/2010	2626/0792	Yes	139,000	167,900	0.827900	R
6829	230		330		11				25 LONG BAY DR	01/19/2010	2621/0022	Yes	265,400	320,000	0.829400	R
8349	138		159		6				12 METHODIST CR	12/14/2009	2614/0239	Yes	324,900	389,000	0.835200	R
102950	234		458		11		090		93 SHANE WY #2	03/02/2010	2627/0688	Yes	171,900	205,000	0.838500	R
101452	266		366		1		069		102 RECREATION DR C9	06/30/2009	2580/0051	Yes	8,000	9,530	0.839500	R
104789	441		510		14		010		66 LANDING LN #110	02/26/2010	2627/0033	Yes	140,200	167,000	0.839500	R
100359	161		107		2		090		96 HILLIARD RD #90	09/06/2009	BILL OF SALE	Yes	6,300	7,500	0.840000	R
3535	413		116		40				54 JACKSON ST	09/22/2009	2597/0755	Yes	134,500	160,000	0.840600	R
3878	404		186		18				438 PLEASANT ST	11/04/2009	2606/0255	Yes	160,600	190,800	0.841700	R
101451	266		366		1		068		102 RECREATION DR C8	11/19/2009	2609/0776	Yes	8,000	9,500	0.842100	R
4999	428		283		37				65 CHAMPAGNE AV	06/11/2009	2575/0019	Yes	135,900	161,000	0.844100	R
5235	431		211		9				88 SUMMER ST	08/07/2009	2589/0018	Yes	97,700	115,000	0.849600	R
7109	156		252		3		044		130 ENDICOTT ST N #220	05/22/2009	2570/0119	Yes	101,900	119,930	0.849700	R
2883	199		248		14		012		833 WEIRS BV RQ DC #4	11/02/2009	2605/0484	Yes	126,400	148,500	0.851200	R
101522	162		248		17		007		1187 WEIRS BLVD #7	08/06/2009	2588/0745	Yes	17,000	19,930	0.853000	R
105364	488		535		2		101		7 JOHN DR	07/02/2009	2580/0736	Yes	139,700	163,625	0.853800	R
4789	410		164		22				86 MORRILL ST	09/22/2009	2598/0037	Yes	133,800	156,000	0.857700	R
104748	441		510		14		053		48 LANDING LN #1	06/25/2009	2578/0670	Yes	224,400	260,000	0.863100	R
101763	156		217		9		002		107 TOWER ST #2	10/23/2009	2603/0724	Yes	145,000	168,000	0.863100	R
5739	397		199		7				429 SHORE DR	08/05/2009	2588/0408	Yes	362,900	420,000	0.864000	R

PRICE RELATED DIFFERENTIAL
LACONIA, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
244	473		188		20				263 PROVINCE ST	07/24/2009	2585/0774	Yes	140,900	162,000	0.869800	R
7393	156		515		8		030		23 TREETOP CR #33	10/27/2009	2604/0271	Yes	69,800	80,000	0.872500	R
105110	218		521		4		7		23 COQUINA LN	02/01/2010	2623/0497	Yes	148,500	170,000	0.873500	R
2227	324		220		3		051		1198 UNION AV	10/09/2009	2601/0277	Yes	70,200	80,000	0.877500	R
5915	296		71		14				790 ELM ST	04/02/2009	2557/0421	Yes	182,600	208,000	0.877900	R
105003	441		510		14		055		48 LANDING LN #3	11/03/2009	2606/0030	Yes	233,900	265,000	0.882600	R
7468	157		252		2		021		266 ENDICOTT ST N #21 WRS CRS	09/17/2009	2597/0064	Yes	122,000	138,000	0.884100	R
104611	299		493		7		34		18 NATURES VIEW DR	08/03/2009	2587/0876	Yes	265,600	299,933	0.885500	R
100609	492		385		4		639		639 BENTON DR	06/22/2009	2577/0325	Yes	106,800	120,000	0.890000	R
445	449		142		14				308 MAIN ST	12/08/2009	2613/0485	Yes	115,700	129,900	0.890700	R
101673	179		451		19		7		49 BOBBYS WY	02/18/2010	2625/0998	Yes	410,300	460,000	0.892000	R
423	448		122		111				18 JOLIET ST	10/20/2009	2602/0987	Yes	147,400	165,000	0.893300	R
102240	404		450		10		30		105 SARAH CR	06/26/2009	2579/0251	Yes	249,400	279,000	0.893900	R
7670	128		252		1		047		554 ENDICOTT ST N #47 PINEHOL	06/05/2009	2573/0791	Yes	16,100	18,000	0.894400	R
102161	230		476		1		19		12 CARRIAGE LN	05/01/2009	2564/0519	Yes	305,000	339,330	0.898800	R
1270	351		82		23				101 FRANKLIN ST	05/04/2009	2564/0834	Yes	205,100	227,000	0.903500	R
6741	244		414		18		002		10 TARTAN HOLLOW UNIT A	07/01/2009	2580/0595	Yes	275,700	305,000	0.903900	R
5031	427		56		26				34 CRESCENT ST	12/28/2009	2616/0692	Yes	138,400	153,000	0.904600	R
7858	478		20		3				10 OLD PRESCOTT HILL RD	02/19/2010	2626/0157	Yes	189,300	209,000	0.905700	R
6075	271		419		5		008		16 LIBERTY RUN UNIT A FC	10/16/2009	2602/0518	Yes	154,000	169,933	0.906200	R
102170	230		476		1		28		58 CARRIAGE LN	06/19/2009	2577/0090	Yes	480,600	530,000	0.906800	R
6936	228		339		6		051		49 DREW LN	05/27/2009	2571/0049	Yes	342,000	376,530	0.908300	R
8373	138		10		8		004		24 BAKER AV	10/09/2009	2601/0342	Yes	195,300	215,000	0.908400	R
508	456		134		65				14 LINCOLN ST	08/31/2009	2593/0673	Yes	143,800	158,000	0.910100	R
261	464		142		21				107 MAIN ST	12/29/2009	2617/0178	Yes	137,600	151,000	0.911300	R
102832	278		241		4		010		30 WHITE OAKS RD #10	07/20/2009	2584/0754	Yes	177,700	195,000	0.911300	R
101810	241		248		7		1		351 WEIRS BV	03/02/2010	2627/0430	Yes	264,200	289,600	0.912300	R
100349	161		107		2		076		96 HILLIARD RD #76	07/18/2009	BILL OF SALE	Yes	7,300	8,000	0.912500	R
102780	464		142		17		003		139 MAIN ST #3	09/04/2009	2594/0641	Yes	73,200	80,000	0.915000	R
101348	271		420		5		032		38 FREEDOM LN UNIT A FC	04/17/2009	2560/0435	Yes	224,700	245,530	0.915200	R
6418	264		275		5		058		195 DAVIDSON DR DRYBRTH BL#32	04/20/2009	2560/0657	Yes	8,000	8,730	0.916400	R
938	444		126		25				67 LAFAYETTE ST	11/09/2009	2606/0966	Yes	155,900	170,000	0.917100	R
5563	403		317		54				29 BIRCHWOOD WY	11/19/2009	2609/0600	Yes	196,300	213,400	0.919900	R
7508	117		234		2		050		728 SCENIC RD #522	07/29/2009	2586/0794	Yes	32,200	35,000	0.920000	R
5398	412		209		63				72 STRAFFORD ST	08/25/2009	2592/0380	Yes	130,700	142,000	0.920400	R
7641	128		252		1		020		554 ENDICOTT ST N #20 PINEHOL	06/08/2009	2573/0886	Yes	25,800	28,000	0.921400	R
3002	148		271		19				111 PENDLETON BEACH RD	01/20/2010	2621/0522	Yes	1,014,000	1,100,000	0.921800	R
664	448		87		48				30 GILBERT ST	10/22/2009	2603/0466	Yes	128,200	139,000	0.922300	R
1509	343		301		1				86 CHAPIN TR	06/01/2009	2572/0155	Yes	448,100	485,000	0.923900	R
102793	464		142		17		016		139 MAIN ST #16	06/02/2009	2572/0643	Yes	73,900	79,930	0.924600	R
6871	227		333		5				44 TEDDINGTON WY	09/09/2009	2595/0362	Yes	587,600	635,000	0.925400	R
6139	273		431		6		006		45 BIRDIE WY UNIT B	04/09/2009	2558/0853	Yes	178,200	192,530	0.925600	R
6746	244		413		14		024		36 HERON TRACE UNIT B HGLND	09/30/2009	2599/0444	Yes	354,900	382,533	0.927800	R
5809	396		460		20		013		26 WINDSOR SQ	08/11/2009	2589/0375	Yes	213,900	230,000	0.930000	R
4683	433		186		79		005		127 PLEASANT ST	06/03/2009	2573/0241	Yes	41,900	45,000	0.931100	R

PRICE RELATED DIFFERENTIAL
LACONIA, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
3497	405		142		4		009		934 MAIN ST	03/19/2010	2630/0664	Yes	76,500	82,000	0.932900	R
7884	464		188		13				129 PROVINCE ST	04/24/2009	2562/0427	Yes	129,700	139,000	0.933100	R
102371	254		248		7		011		277 WEIRS BV #11	12/28/2009	2616/0987	Yes	247,600	265,000	0.934300	R
2423	254		248		8		020		257 WEIRS BV OVLK #20	09/11/2009	2595/0795	Yes	187,400	200,000	0.937000	R
5617	394		336		14		011		50 BLUEBERRY LN	06/19/2009	2577/0304	Yes	126,500	135,000	0.937000	R
6324	250		288		14				88 CRIMSON DR	04/08/2009	2558/0547	Yes	295,700	315,000	0.938700	R
2414	254		248		8		011		257 WEIRS BV OVLK #11	07/06/2009	2581/0375	Yes	169,200	180,000	0.940000	R
101251	341		404		5		036		1480 OLD N MAIN ST #36	08/12/2009	2589/0734	Yes	209,200	222,533	0.940100	R
6714	231		352		19		004		15 FOX CROSSING LN	03/22/2010	2630/0877	Yes	470,200	500,000	0.940400	R
6430	264		275		5		033		195 DAVIDSON DR DRYBRTH BL #7	11/19/2009	2609/0773	Yes	8,000	8,500	0.941200	R
105108	223		523		4		9		6 PALMETTO LN	03/08/2010	2628/0561	Yes	148,100	157,300	0.941500	R
2369	254		248		12		006		221 WEIRS BV PG LND #6	06/10/2009	2574/0600	Yes	135,600	144,000	0.941700	R
100809	228		356		10		014		45 PRIDES POINT WY #14	10/09/2009	2601/0327	Yes	655,200	695,000	0.942700	R
6817	267		196		2				118 SEVERANCE RD	06/26/2009	2579/0231	Yes	281,900	299,000	0.942800	R
102242	404		450		10		32		89 SARAH CR	11/30/2009	2611/0389	Yes	325,700	345,000	0.944100	R
6961	227		364		15				68 ABERRY DR	07/23/2009	2585/0443	Yes	631,800	668,330	0.945300	R
6845	228		330		16				111 LONG BAY DR	10/05/2009	2600/0446	Yes	617,800	653,000	0.946100	R
102155	230		272		1		13		625 OUTERBRIDGE DR	12/30/2009	2617/0408	Yes	294,500	311,200	0.946300	R
7	484		20		5				52 OLD PRESCOTT HILL RD	05/07/2009	2565/0574	Yes	151,500	160,000	0.946900	R
2198	324		220		3		011		1198 UNION AV	08/03/2009	2587/0627	Yes	45,000	47,467	0.948000	R
102204	234		458		11		069		20 SHANE WY #6	12/11/2009	2614/0113	Yes	159,200	167,900	0.948200	R
2774	182		248		3		010		1026 WEIRS BV LDG #10	10/30/2009	2604/0894	Yes	201,500	212,500	0.948200	R
7025	196		322		14				199 HILLCROFT RD	10/13/2009	2601/0850	Yes	744,000	784,000	0.949000	R
102623	125		478		5		51		197 SOLEIL MOUNTAIN	11/02/2009	2605/0596	Yes	774,200	815,000	0.949900	R
3034	152		290		1				70 PENDLETON RD	04/21/2009	2561/0128	Yes	218,600	230,000	0.950400	R
301	466		203		13		010		30 SOUTH ST PARKSIDE	11/16/2009	2608/0354	Yes	90,800	95,530	0.950500	R
105311	441		510		14		072		48 LANDING LN #16	05/21/2009	2569/0751	Yes	142,600	150,000	0.950700	R
105008	441		510		14		060		48 LANDING LN #10	07/13/2009	2583/0105	Yes	142,600	150,000	0.950700	R
7149	156		252		3		084		130 ENDICOTT ST N #412	07/29/2009	2586/0647	Yes	104,600	110,000	0.950900	R
5996	250		438		1		014		11 ALPINE CR UNIT A HWV	10/23/2009	2603/0900	Yes	167,900	176,533	0.951100	R
1209	31		253		23				128 LEIGHTON AVE NORTH	12/10/2009	2613/0870	Yes	680,300	715,000	0.951500	R
102830	278		241		4		008		30 WHITE OAKS RD #8	11/10/2009	2607/0161	Yes	180,900	190,000	0.952100	R
2877	199		248		15		006		833 WEIRS BV RQ BCK #6	09/30/2009	2599/0651	Yes	130,600	137,000	0.953300	R
8305	170		313		3				44 PLANTATION RD	11/13/2009	2608/0084	Yes	143,200	149,930	0.955100	R
6106	273		443		4		002		6 SCHOONER LN UNIT B WH	08/28/2009	2593/0161	Yes	238,900	250,000	0.955600	R
6132	273		431		6		001		10 BIRDIE WY UNIT A	05/15/2009	2568/0317	Yes	195,000	204,000	0.955900	R
101250	341		404		5		035		1480 OLD N MAIN ST #35	04/16/2009	2561/0857	Yes	244,000	255,000	0.956900	R
6217	251		275		15		003		281 DAVIDSON DR UNIT B DAW	11/03/2009	2605/0894	Yes	339,800	355,000	0.957200	R
2044	346		221		41				10 VALLEY ST	05/27/2009	2570/0837	Yes	177,300	185,000	0.958400	R
102175	230		476		1		33		41 CARRIAGE LN	11/02/2009	2605/0263	Yes	278,900	291,000	0.958400	R
6072	271		419		5		005		15 LIBERTY RUN UNIT A FC	01/29/2010	2623/0123	Yes	167,800	175,000	0.958900	R
101685	307		447		4		059		67 BRIAN LN	06/08/2009	2573/0971	Yes	187,100	195,000	0.959500	R
102790	464		142		17		013		139 MAIN ST #13	05/28/2009	2571/0151	Yes	73,900	77,000	0.959700	R
6256	264		426		4		008		28 EAGLE DR UNIT B BWV	03/19/2010	2630/0603	Yes	278,400	290,000	0.960000	R
2459	234		248		8				451 WEIRS BV	07/31/2009	2587/0479	Yes	456,500	475,000	0.961100	R

PRICE RELATED DIFFERENTIAL
LACONIA, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
6701	231		417		18		006		7 CROFT WY	10/23/2009	2603/0695	Yes	184,700	192,000	0.962000	R
2200	324		220		3		013		1198 UNION AV	02/26/2010	2627/0031	Yes	67,500	70,000	0.964300	R
3005	164		72		14				235 ENDICOTT ST E	05/27/2009	2571/0108	Yes	102,300	106,000	0.965100	R
2375	241		248		12		006		301 WEIRS BV SH AH #6	03/19/2010	2630/0460	Yes	213,100	220,500	0.966400	R
102385	165		487		1		019		59 NESTLEDOWN DR UNIT C	07/17/2009	2584/0263	Yes	208,100	215,000	0.967900	R
6030	271		441		3		029		82 GARDEN CR MDW	11/03/2009	2606/0174	Yes	145,400	150,000	0.969300	R
6366	290		416		1		006		9 FELLS WY UNIT B	09/30/2009	2599/0623	Yes	195,400	201,533	0.969600	R
105309	441		510		14		070		48 LANDING LN #8	05/22/2009	2570/0022	Yes	142,600	147,000	0.970100	R
980	447		231		32				82 WARREN ST	06/16/2009	2575/0919	Yes	80,100	82,530	0.970600	R
1833	307		444		4		015		78 STARBOARD WY UNIT A	02/12/2010	2625/0380	Yes	228,200	235,000	0.971100	R
2492	216		378		5		061		81 ISLAND DR	12/29/2009	2617/0227	Yes	295,400	304,000	0.971700	R
7140	156		252		3		075		130 ENDICOTT ST N #403	07/14/2009	2583/0527	Yes	104,600	107,530	0.972800	R
4124	434		84		16				66 GALE AV	06/30/2009	2580/0175	Yes	158,600	163,000	0.973000	R
2300	283		23		2		012		144 LAKE ST #12	02/16/2010	2625/0701	Yes	219,300	225,000	0.974700	R
105086	224		523		4		22		17 PALMETTO LN	01/22/2010	2621/0861	Yes	165,500	169,700	0.975300	R
100642	228		348		10		003		15 COW PATH LN	05/07/2009	2565/0735	Yes	371,400	380,000	0.977400	R
104755	441		510		14		046		66 LANDING LN #313	10/20/2009	2602/0925	Yes	137,100	140,000	0.979300	R
1064	458		205		19				50 SPRUCE ST	02/03/2010	2624/0133	Yes	149,400	152,500	0.979700	R
7480	157		252		2		006		266 ENDICOTT ST N #6 WRS CRS	09/25/2009	2598/0525	Yes	122,100	124,533	0.980500	R
2971	154		254		4		002		94 LUCERNE AV	10/09/2009	2601/0523	Yes	505,100	515,000	0.980800	R
102143	228		330		1		1		218 LONG BAY DR	09/01/2009	2593/0875	Yes	329,100	335,333	0.981400	R
215	491		400		4		152		165 TIFFANY DR	04/01/2009	2557/0223	Yes	38,300	39,000	0.982100	R
4816	411		114		46				24 ISABELLA ST	03/29/2010	2632/0062	Yes	108,200	110,000	0.983600	R
722	448		231		21				39 WARREN ST	12/04/2009	2612/0725	Yes	182,100	185,000	0.984300	R
105011	441		510		14		063		48 LANDING LN #13	08/04/2009	2588/0113	Yes	157,500	159,933	0.984800	R
1492	343		82		9				200 FRANKLIN ST	06/01/2009	2572/0306	Yes	159,700	162,000	0.985800	R
1806	343		82		13		002		240 FRANKLIN ST	07/29/2009	2586/0513	Yes	145,900	147,930	0.986300	R
7488	17		155		1				2671 PARADE RD	11/13/2009	2607/0939	Yes	360,000	365,000	0.986300	R
8121	234		456		11		012		53 EVERGREENS DR #3	11/20/2009	2609/0793	Yes	132,600	134,000	0.989600	R
4571	425		44		61				64 CHURCH ST	09/02/2009	2594/0110	Yes	311,900	315,000	0.990200	R
2513	225		248		8				527 WEIRS BV	09/18/2009	2597/0270	Yes	99,200	100,000	0.992000	R
105111	218		521		4		6		19 COQUINA LN	01/11/2010	2619/0732	Yes	161,900	163,000	0.993300	R
892	443		193		33				13 ROWELL ST	09/15/2009	2596/0457	Yes	144,600	145,000	0.997200	R
6744	244		413		14		022		30 HERON TRACE UNIT B HGLND	09/29/2009	2599/0288	Yes	374,100	375,000	0.997600	R
2973	154		254		4		004		94 LUCERNE AV WINDOVER #4	10/07/2009	2601/0014	Yes	606,900	608,000	0.998200	R
6743	244		413		14		021		30 HERON TRACE UNIT A HGLND	11/19/2009	2609/0749	Yes	374,600	375,000	0.998900	R
101458	266		366		1		075		102 RECREATION DR C15	10/09/2009	2601/0369	Yes	8,000	8,000	1.000000	R
5148	426		91		27				50 GIRARD ST	05/18/2009	2568/0807	Yes	145,000	144,930	1.000500	R
6053	271		420		5		014		31 FREEDOM LN FC	04/03/2009	2557/0551	Yes	225,700	225,000	1.003100	R
2681	193		363		18				7 TIMBER LN	11/17/2009	2609/0080	Yes	170,900	169,930	1.005700	R
3864	353		404		3				1358 OLD N MAIN ST	09/17/2009	2596/0824	Yes	171,400	170,000	1.008200	R
104614	299		493		7		31		42 NATURES VIEW DR	09/24/2009	2598/0460	Yes	264,100	261,000	1.011900	R
105088	224		523		4		20		22 PALMETTO LN	02/23/2010	2626/0625	Yes	159,400	157,267	1.013600	R
105085	224		523		4		23		23 PALMETTO LN	01/12/2010	2619/0927	Yes	162,100	159,900	1.013800	R
1479	351		195		43				42 SCHOOL ST	10/27/2009	2604/0474	Yes	197,700	195,000	1.013800	R

PRICE RELATED DIFFERENTIAL
LACONIA, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
115	489		384		4		245		245 WELLINGTON DR	12/07/2009	2613/0189	Yes	88,800	87,500	1.014900	R
2110	346		208		23				14 ST CATHERINE ST	06/01/2009	2572/0324	Yes	213,700	210,000	1.017600	R
7865	489		20		5				109 OLD PRESCOTT HILL RD	11/24/2009	2610/0973	Yes	172,200	169,000	1.018900	R
1329	351		71		69				215 ELM ST	10/20/2009	2603/0104	Yes	140,800	137,333	1.025200	R
102795	464		142		17		018		139 MAIN ST #18	10/13/2009	2601/0628	Yes	73,900	72,000	1.026400	R
7533	117		234		2		004		728 SCENIC RD. #133	06/08/2009	2573/0928	Yes	32,900	32,000	1.028100	R
7459	157		252		2		013		266 ENDICOTT ST N #13 WRS CRS	04/03/2009	2557/0681	Yes	129,300	125,000	1.034400	R
101766	156		217		9		005		105 TOWER ST #5	11/02/2009	2605/0491	Yes	145,000	140,000	1.035700	R
2888	199		248		14		001		833 WEIRS BV RQ CRT #1	09/18/2009	2597/0341	Yes	132,000	127,000	1.039400	R
7343	156		515		8		104		75 TREETOP CR #33	03/23/2010	2630/0988	Yes	80,500	77,000	1.045500	R
193	489		397		4		176		199 SANDHURST DR	11/19/2009	2609/0542	Yes	43,200	41,000	1.053700	R
104506	170		497		14		7		39 STERLING DR	12/11/2009	2614/0091	Yes	212,000	199,000	1.065300	R
2256	324		220		3		083		1198 UNION AV	05/06/2009	2565/0322	Yes	85,500	80,000	1.068800	R
7368	156		515		8		127		107 TREETOP CR #15	06/19/2009	2577/0256	Yes	68,500	64,000	1.070300	R
6046	271		442		3		007		21 HARVEST LN MDW	01/20/2010	2621/0399	Yes	139,400	130,000	1.072300	R
6092	273		275		1				80 DAVIDSON DR	11/24/2009	2610/0920	Yes	278,800	258,000	1.080600	R
1253	366		82		3				10 FRANKLIN ST	07/01/2009	2580/0309	Yes	135,100	125,000	1.080800	R
7176	156		252		3		111		130 ENDICOTT ST N #515	11/03/2009	2606/0008	Yes	102,900	95,000	1.083200	R
104619	299		492		7		26		14 PORT WY	04/06/2009	2557/0862	Yes	277,000	255,000	1.086300	R
102781	464		142		17		004		139 MAIN ST #4	01/06/2010	2618/0606	Yes	73,900	68,000	1.086800	R
3889	404		300		12				41 HAVENWOOD DR	04/01/2009	2556/0891	Yes	266,800	244,530	1.091100	R
548	464		174		50				41 OVERLAND ST	07/08/2009	2582/0027	Yes	163,700	150,000	1.091300	R
105310	441		510		14		071		48 LANDING LN #15	08/04/2009	2588/0132	Yes	142,100	129,933	1.093600	R
8012	216		248		11		042		591 WEIRS BV	05/15/2009	2568/0380	Yes	15,400	14,000	1.100000	R
100813	228		356		10		009		42 PRIDES POINT WY	02/16/2010	2625/0620	Yes	562,300	500,000	1.124600	R
135	489		385		4		276		606 BENTON DR	12/08/2009	2613/0514	Yes	64,300	57,000	1.128100	R
1079	371		152		25				60 MECHANIC ST	10/23/2009	2603/0774	Yes	141,300	124,933	1.131000	R
7090	156		252		3		025		130 ENDICOTT ST N #201	07/20/2009	2584/0611	Yes	101,900	90,000	1.132200	R
105005	441		510		14		057		48 LANDING LN #5	10/21/2009	2603/0382	Yes	142,100	125,000	1.136800	R
6190	264		275		5		258		195 DAVIDSON DR BOATSLIP #40	11/17/2009	2609/0169	Yes	85,500	74,900	1.141500	R
105009	441		510		14		061		48 LANDING LN #11	06/19/2009	2577/0029	Yes	142,100	123,000	1.155300	R
2015	368		221		15				153 VALLEY ST	12/07/2009	2613/0043	Yes	156,300	135,000	1.157800	R
8285	166		358		19				22 ROLLING LN	06/24/2009	2578/0310	Yes	196,300	169,530	1.157900	R
162	489		391		4		222		120 LOGAN DR	06/01/2009	2572/0098	Yes	49,600	42,530	1.166200	R
905	430		76		69				25 FAIRVIEW ST	01/26/2010	2622/0463	Yes	134,400	115,000	1.168700	R
153	489		394		4		115		108 LOGAN DR	10/09/2009	2601/0391	Yes	89,100	75,000	1.188000	R
2408	254		248		8		005		257 WEIRS BV OVLK #5	09/14/2009	2596/0164	Yes	173,000	145,000	1.193100	R
6166	264		275		5		237		195 DAVIDSON DR BOATSLIP #19	06/26/2009	2579/0132	Yes	85,500	71,500	1.195800	R
6784	35		153		6				514 MERE CENTER RD	03/09/2010	2629/0072	Yes	139,000	115,000	1.208700	R
4620	425		185		12				8 PITMAN CT	07/31/2009	2587/0289	Yes	93,100	76,000	1.225000	R
83	489		382		4		325		325 DARBY DR	10/29/2009	2604/0809	Yes	97,500	75,000	1.300000	R
100528	492		385		4		633		633 BENTON DR	10/19/2009	2602/0744	Yes	91,100	65,000	1.401500	R
6901	227		333		2		031		TEDDINGTON WY	08/11/2009	2589/0498	Yes	72,000	50,000	1.440000	R
100265	161		107		2		504		96 HILLIARD RD #E	05/17/2009	BILL OF SALE	Yes	7,200	5,000	1.440000	R
6902	227		333		2		032		TEDDINGTON WY	07/07/2009	2581/0786	Yes	72,000	45,000	1.600000	R

PRICE RELATED DIFFERENTIAL
LACONIA, NH

INTERNAL ID	MAP	MC	BLOCK	BC	LOT	LC	UNIT	UC	LOCATION	SALE DATE	BOOK/PAGE	IMPROVED	PARCEL VALUE	SALE PRICE	RATIO	CLASS
3913	341		404		6				1496 OLD N MAIN ST	05/18/2009	2568/0827	Yes	325,700	200,000	1.628500	R
100402	161		107		1		149		88 HILLIARD RD #149	02/21/2010	000/0000	Yes	8,400	5,000	1.680000	R
7061	162		252		12		007		76 ENDICOTT ST N	09/11/2009	2595/0790	Yes	18,300	10,500	1.742900	R

	R Improved Totals	41,351,500	43,540,952	218.667600
	R Improved Mean Ratio			0.963293
	R Improved Weighted Mean			0.949715
	R Improved P.R.D.			1.014297
Improved count 227	R Improved Median			0.950450
	R Improved C.O.D.			0.100546
	Overall Median			0.949900
	Overall C.O.D.			0.099977
	Overall P.R.D.			1.014035

UNQUALIFIED SALES
LACONIA, NH

AV PID	Location	MBLU	Sale Date	Grantee	Q U	Val Code
4495	11 ADDISON ST	467/ 4/ 8/ /	07/31/09	GREELEY LAWRENCE J REV TRUST	U	38
4518	74 ADDISON ST	466/ 4/ 26/ /	08/03/09	DESHAIES KENNETH A & CAROL J	U	38
6723	71 ADMIRALS LN	231/ 297/ 23/ /	05/14/09	ASCHMAN RICHARD P 2003 TRUST/TRUSTEE &	U	38
6000	41 ALPINE CR UNIT B HWY	250/ 438/ 1/ 002/	05/12/09	SMITH JASON & SMITH ERIN	U	37
105056	5 ANNA MARIA DR	224/ 524/ 4/ 63/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105057	11 ANNA MARIA DR	223/ 524/ 4/ 62/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105058	19 ANNA MARIA DR	223/ 524/ 4/ 61/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105067	20 ANNA MARIA DR	223/ 524/ 4/ 52/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105066	26 ANNA MARIA DR	223/ 524/ 4/ 53/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105059	27 ANNA MARIA DR	223/ 524/ 4/ 60/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105065	30 ANNA MARIA DR	223/ 524/ 4/ 54/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105060	37 ANNA MARIA DR	235/ 524/ 4/ 59/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105061	41 ANNA MARIA DR	235/ 524/ 4/ 58/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105062	45 ANNA MARIA DR	223/ 524/ 4/ 57/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105063	47 ANNA MARIA DR	235/ 524/ 4/ 56/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105064	51 ANNA MARIA DR	235/ 524/ 4/ 55/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
5931	51 ANTHONY DR	310/ 304/ 30/ /	10/08/09	PEASE RICHARD	U	31
5934	130 ANTHONY DR	296/ 304/ 12/ /	07/31/09	BAUER GREGORY A & LISA M	U	37
1385	31 APPLETON ST	328/ 6/ 25/ /	07/31/09	CORRADO CAROL C	U	38
5310	25 ARCH ST	432/ 7/ 41/ /	03/01/10	WELCH PETER & CRYSTAL & WELCH VIRGINIA	U	37
1665	14 ARLINGTON ST	322/ 263/ 22/ /	10/05/09	CROTEAU RYAN A & JESSICA C	U	37
1666	15 ARLINGTON ST	323/ 263/ 1/ /	12/08/09	DAME MARION	U	31
1668	21 ARLINGTON ST	322/ 263/ 24/ /	12/08/09	NARTIFF WILLIAM Q	U	31
815	68 AVERY ST	431/ 9/ 87/ /	03/22/10	MCCARTHY DANIEL J III & MCCARTHY MELISSA	U	44
727	23 BALDWIN ST	442/ 11/ 38/ /	12/29/09	LEGAL LAND COMPANY LTD	U	21
729	27 BALDWIN ST	442/ 11/ 37/ /	12/29/09	LEGAL LAND COMPANY LTD	U	21
653	94 BALDWIN ST	448/ 11/ 62/ /	08/31/09	DRAKE DEBORAH S FRAWLEY REV TRUST	U	44
1041	228 BALDWIN ST	447/ 11/ 81/ /	07/28/09	LOHMILLER BAYARD R & LOHMILLER GEORGE R	U	37
102293	98 BARBARA BV	460/ 329/ 5/ 11/	07/14/09	SOUDA MARK H &	U	24
102297	116 BARBARA BV	460/ 329/ 5/ 15/	01/22/10	HILTZ JEREMY J REV TRUST	U	44
4303	17 BAY ST	450/ 13/ 43/ /	01/08/10	KMH REALTY CORP	U	37
101223	BEACON ST WEST	442/ 15/ 2/ /	10/16/09	BEACON STREET WEST CONDOMINIUM	U	40
3685	71 BELKNAP ST	412/ 18/ 29/ /	09/24/09	ROWAN FAMILY TRUST	U	44
1521	47 BELL ST	330/ 19/ 1/ /	12/11/09	ALLEN WALTER G JR & JANE N	U	45
1308	20 BELVIDERE ST	350/ 21/ 3/ /	09/30/09	OCONNELL BELVIDERE STREET TRUST	U	48
1314	50 BELVIDERE ST	350/ 21/ 6/ /	06/05/09	HAYWARD FAMILY TRUST	U	44
1415	113 BELVIDERE ST	344/ 21/ 45/ /	06/17/09	LARAMIE MICHAEL J &LARAMIE SUSAN C IRREV	U	44
100528	633 BENTON DR	492/ 385/ 4/ 633/	02/05/10	KMH REALTY CORP	U	38
102480	99 BIG BEND DR	183/ 472/ 1/ 41/	09/17/09	RAY RICHARD J 1999 REV TRUST	U	31
5616	50 BLUEBERRY LN	394/ 336/ 14/ 010/	06/10/09	WILEY JANET F 2001 INTER VIVOS TRUST	U	44
5617	50 BLUEBERRY LN	394/ 336/ 14/ 011/	02/18/10	REV LIV TRUST AGRMNT OF DONALD E PALMER	U	44
4374	13 BOWMAN ST	449/ 24/ 42/ /	06/18/09	COOMBS DANIEL P	U	37
353	38 BOWMAN ST	449/ 24/ 52/ /	09/30/09	LEWIS CLYDE A JR	U	38
1669	15 BRITTANY LN	323/ 453/ 17/ /	02/05/10	PARADISE DRIVE REALTY TRUST	U	81
4630	39 CANAL ST	432/ 33/ 28/ /	03/04/10	ACHBER RACHEL TRUST/TRUSTEE	U	38

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6643	12 CAPTAINS WALK	244/ 412/ 27/ /	12/23/09	MILLER BRUCE D REV TST/BRUCE & MARY TSTE	U	31
6638	57 CAPTAINS WALK #2	244/ 412/ 22/ /	06/24/09	CARR NORMAN TRUST	U	44
6642	20 CAPTAINS WALK #6	244/ 412/ 26/ /	12/23/09	BRAMBILLA LOUIS F & DIANE J	U	31
6644	6 CAPTAINS WALK #8	244/ 412/ 28/ /	12/23/09	WATSON ROBERT E & PAMELA M	U	31
105022	5 CAPTIVA LN	224/ 526/ 4/ 93/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105038	6 CAPTIVA LN	224/ 526/ 4/ 77/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105023	11 CAPTIVA LN	224/ 526/ 4/ 92/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105024	17 CAPTIVA LN	224/ 526/ 4/ 91/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105025	25 CAPTIVA LN	224/ 526/ 4/ 90/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105030	30 CAPTIVA LN	224/ 526/ 4/ 85/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105026	33 CAPTIVA LN	224/ 526/ 4/ 89/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105027	37 CAPTIVA LN	224/ 526/ 4/ 88/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105028	41 CAPTIVA LN	224/ 526/ 4/ 87/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105029	47 CAPTIVA LN	224/ 526/ 4/ 86/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
102161	12 CARRIAGE LN	230/ 476/ 1/ 19/	05/06/09	TIVNAN FAMILY TRUST	U	31
102175	41 CARRIAGE LN	230/ 476/ 1/ 33/	11/03/09	KOZENS CRAIG J	U	31
4910	14 CARVER ST	410/ 35/ 54/ /	01/19/10	LUTHER BARBARA R	U	39
8440	82 CENTENARY AV	139/ 37/ 44/ /	07/20/09	TAWNY HOWARD A & TAWNY BARBARA D	U	44
4988	15 CHAMPAGNE AV	427/ 283/ 41/ /	11/19/09	HUNKINS ELAINE L & RICHARD B	U	38
4995	64 CHAMPAGNE AV	428/ 283/ 34/ /	03/26/10	HEAD CAROLYN E	U	39
105415	CHANNEL LN	173/ 40/ 9/ 012/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105416	CHANNEL LN	173/ 40/ 9/ 013/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105417	CHANNEL LN	173/ 40/ 9/ 014/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105418	CHANNEL LN	173/ 40/ 9/ 015/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105419	CHANNEL LN	173/ 40/ 9/ 016/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105420	CHANNEL LN	173/ 40/ 9/ 017/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105421	CHANNEL LN	173/ 40/ 9/ 018/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105422	CHANNEL LN	173/ 40/ 9/ 019/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105423	CHANNEL LN	173/ 40/ 9/ 020/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105424	CHANNEL LN	173/ 40/ 9/ 021/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105425	CHANNEL LN	173/ 40/ 9/ 022/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105426	CHANNEL LN	173/ 40/ 9/ 023/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105427	CHANNEL LN	173/ 40/ 9/ 024/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105428	CHANNEL LN	173/ 40/ 9/ 025/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105429	CHANNEL LN	173/ 40/ 9/ 026/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105430	CHANNEL LN	173/ 40/ 9/ 027/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105431	CHANNEL LN	173/ 40/ 9/ 028/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105432	CHANNEL LN	173/ 40/ 9/ 029/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105433	CHANNEL LN	173/ 40/ 9/ 030/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105434	CHANNEL LN	173/ 40/ 9/ 031/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105435	CHANNEL LN	173/ 40/ 9/ 032/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105436	CHANNEL LN	173/ 40/ 9/ 033/	03/24/10	BOAT HOUSE NUMBER 9 ASSOCIATION	U	12
105437	CHANNEL LN	173/ 40/ 9/ 034/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105438	CHANNEL LN	173/ 40/ 9/ 035/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105439	CHANNEL LN	173/ 40/ 9/ 036/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12

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105440	CHANNEL LN	173/ 40/ 9/ 037/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105441	CHANNEL LN	173/ 40/ 9/ 038/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105442	CHANNEL LN	173/ 40/ 9/ 039/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105443	CHANNEL LN	173/ 40/ 9/ 040/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105444	CHANNEL LN	173/ 40/ 9/ 041/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105445	CHANNEL LN	173/ 40/ 9/ 042/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
105446	CHANNEL LN	173/ 40/ 9/ 043/	03/24/10	BOAT HOUSE NUMBER 11 ASSOCIATION	U	12
7026	129 CHANNEL LN	173/ 40/ 13/ /	08/10/09	CHANNEL MARINE LLC	U	31
3247	178 CHANNEL LN	174/ 40/ 4/ /	10/13/09	GORMAN JOHN W REV TRUST OF 1996	U	44
3245	194 CHANNEL LN	174/ 40/ 5/ /	10/13/09	GORMAN JOHN W TRUST OF 1996	U	44
1303	20 CHAPIN TR	352/ 301/ 3/ /	12/29/09	JOHNS JOELL A	U	38
4309	7 CHARLES ST	450/ 41/ 39/ /	07/29/09	PHIPPARD GAIL	U	37
101984	3 CLAIRE WY	172/ 449/ 2/ 003/	04/01/09	GURNER BRAD	U	99
104732	4 CLAIRE WY	172/ 449/ 2/ 004/	04/01/09	WHITE OAK RV PARK	U	99
104736	12 CLAIRE WY	172/ 449/ 2/ 012/	04/01/09	BELANGER MIKE & MARY	U	99
105333	13 CLAIRE WY	172/ 449/ 2/ 013/	04/02/09	MUDGE REGINALD & PRISCILLA	U	99
105336	16 CLAIRE WY	172/ 449/ 2/ 016/	04/01/09	DANIS HAROLD & DOROTHY	U	99
4409	11 CLAY ST	449/ 47/ 74/ /	06/18/09	ROCKWOOD DOROTHY L	U	38
3821	40 CLEARWATER PL	364/ 360/ 29/ /	02/09/10	MORIN JEFF	U	39
4428	18-20 CLEVELAND PL	449/ 55/ 65/ /	06/23/09	CJD INVESTING LLC	U	1T
1895	27 CLINTON ST	367/ 48/ 36/ /	04/17/09	ARMSTEAD JEFFREY D & MELANIE P	U	37
6373	97 CLOVER LN	290/ 361/ 2/ /	12/29/09	JIFVEF FAMILY TRUST	U	44
1069	19 COLE ST	371/ 50/ 47/ /	05/01/09	KIDDER STEPHEN D & RACHEL K	U	38
6300	11 CONSTITUTION WY UNIT A CH	265/ 421/ 24/ 005/	11/10/09	HANNA CHRISTIAN III & TAMMY	U	21
1121	80 COTTONWOOD AV	390/ 267/ 4/ /	01/25/10	PLUMMER CLAUDE D IRREV TRUST	U	44
4343	45 COURT ST	442/ 54/ 58/ /	01/25/10	WALTRUST PROPERTIES INC	U	1O
4321	127 COURT ST	450/ 54/ 65/ /	02/05/10	BORDA JAMES & JOANNE FAMILY TRUST	U	44
4284	283 COURT ST	455/ 54/ 52/ /	04/20/09	FARQUHARSON DONALD L & IRENE R	U	31
4285	295 COURT ST	454/ 54/ 14/ /	04/20/09	CARIGNAN RITA B & DENIS P	U	31
4286	301 COURT ST	454/ 54/ 13/ /	02/22/10	DUPONT ROBERT A	U	38
6320	71 CRIMSON DR	250/ 288/ 15/ /	05/08/09	BIXBY FAMILY REV TRUST	U	1O
6322	91 CRIMSON DR	251/ 288/ 2/ /	01/06/10	26 CRIMSON DRIVE REALTY TRUST	U	38
5511	11 CROTEAU LN	111/ 234/ 8/ /	07/21/09	DEANGELIS ANTHONY & ROMEO GINA &	U	38
72	312 DARBY DR	489/ 382/ 4/ 312/	06/19/09	KUGEL CHARLES W REV TRUST OF 2008	U	44
100534	713 DARBY DR	493/ 382/ 4/ 713/	11/12/09	CARRIER FERNAND L TRUST/TRUSTEE	U	38
6169	195 DAVIDSON DR BOATSLIP #21	264/ 275/ 5/ 239/	06/15/09	VELIZ JORGE R & FLORES-VELIZ ADRIANA	U	21
6417	195 DAVIDSON DR DRYBRTH BL#31	264/ 275/ 5/ 057/	11/10/09	HANNA CHRISTIAN III & HANNA TAMMY	U	21
6223	297 DAVIDSON DR UNIT B DAW	251/ 275/ 15/ 009/	01/29/10	RHOADES PHILIP W SPOUSAL TRUST/TRUSTEE	U	44
5355	32 DAVIS PL	426/ 60/ 21/ /	03/02/10	DECOSTER MADELINE	U	38
6939	88 DEERFIELD TURN	228/ 338/ 6/ 055/	04/27/09	HARPER DAVID VICTOR & ANN LOUISE LIVING	U	37
6915	DEERFIELD TURN #23	228/ 338/ 6/ 023/	12/28/09	P K TRUST	U	44
1620	11 DELL AV	328/ 61/ 16/ /	06/18/09	LOUNSBURY CRAIG & LYNNE E	U	1O
1623	20 DELL AV	328/ 61/ 9/ /	09/09/09	20 DELL AVENUE LLC	U	81
104413	24 DILLON WY 3	160/ 494/ 2/ 012/	03/29/10	24 DILLON WAY REALTY TRUST	U	38
762	57 DIXON ST	448/ 63/ 9/ /	10/13/09	WALTON HENRY & SUSAN	U	99

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3446	EASTMAN RD	293/ 285/ 3/ /	04/20/09	IRELAND DENNIS W & MARILYN R	U	45
3406	34 EASTMAN SHORE RD N	38/ 67/ 1/ /	12/15/09	EQUESTRIAN REALTY TRUST	U	37
3439	38 EASTMAN SHORE RD N	38/ 67/ 2/ /	09/25/09	BOUCHER MATTHEW G & TRACY T	U	37
3410	85 EASTMAN SHORE RD N	38/ 67/ 11/ /	04/20/09	IRELAND DENNIS W & MARILYN R	U	45
3392	69 EASTMAN SHORE S	316/ 67/ 5/ /	01/11/10	HEFFRON DAWN M LIVING TRUST	U	31
600	14 EDWARDS ST	457/ 69/ 19/ /	07/22/09	DJURIC RANKO & BRANKA	U	37
601	17 EDWARDS ST	457/ 69/ 46/ /	03/05/10	MOWERY ALICE A	U	38
605	36 EDWARDS ST	457/ 69/ 22/ /	09/30/09	GANONG JASON J	U	10
1565	405 ELM ST	329/ 71/ 28/ /	08/13/09	BROOK JENNIFER J & DUNWOODY JOYCE D	U	38
1528	408 ELM ST	329/ 71/ 14/ /	12/04/09	PROULX NICHOLAS K	U	38
1784	674 ELM ST MALLARD COVE	309/ 71/ 3/ 030/	12/28/09	GRIFFITH JOHN R	U	38
5887	92 EMERALD DR	447/ 337/ 71/ /	05/26/09	LAFLAMME DEBRA L	U	81
3136	ENDICOTT ST E	187/ 72/ 2/ /	09/22/09	RICE CLIFFORD B & SUZANNE S &	U	21
3137	ENDICOTT ST E	187/ 72/ 4/ /	10/15/09	VIOLA ARTHUR R	U	21
8147	203 ENDICOTT ST E	164/ 72/ 17/ /	10/08/09	COLE HOWARD L 2009 TRUST/TRUSTEE	U	44
8241	549 ENDICOTT ST E	187/ 72/ 9/ /	09/18/09	RICE CLIFFORD B & SUZANNE S	U	21
104314	561 ENDICOTT ST E	187/ 72/ 9/ 1/	09/22/09	TETU RAYMOND R & TAMMY E	U	21
3135	575 ENDICOTT ST E	187/ 72/ 8/ /	10/15/09	VIOLA ARTHUR R	U	21
8226	485 ENDICOTT ST E #7 GTE HSE	169/ 72/ 13/ 007/	07/01/09	FERA LINDA C	U	37
8176	164 ENDICOTT ST E #8 NTH HGTS	164/ 72/ 2/ 008/	12/02/09	CORRICELLI KELLY A	U	37
7593	ENDICOTT ST N	114/ 252/ 2/ /	07/15/09	ROEDEL FRED B	U	51
102745	ENDICOTT ST N	141/ 252/ 6/ /	08/10/09	AKWA COMMERCIAL LLC	U	31
3285	38 ENDICOTT ST N	162/ 252/ 11/ /	01/13/10	38 ENDICOTT STREET NORTH LLC	U	40
3286	45 ENDICOTT ST N	155/ 127/ 8/ /	03/05/10	45 ENDICOTT LLC	U	51
104367	656 ENDICOTT ST N 140	126/ 252/ 2/ 140/	04/01/09	BERG RENAE	U	99
104368	656 ENDICOTT ST N 141	126/ 252/ 2/ 141/	04/01/09	DESJARLAIS FRANCIS & BEVERLY	U	99
104370	656 ENDICOTT ST N 70	126/ 252/ 2/ 070/	04/01/09	PINE HOLLOW CAMPGROUND	U	38
104374	656 ENDICOTT ST N 83	126/ 252/ 2/ 083/	04/20/09	PARRINO CLAIRE M	U	13
105338	656 ENDICOTT ST N #78	126/ 252/ 2/ 078/	04/01/09	CLARK STEVE & THERESA	U	99
105339	656 ENDICOTT ST N #73	126/ 252/ 2/ 073/	04/01/09	LITTLEFIELD TIM	U	99
7630	554 ENDICOTT ST N #10 PINEHOL	128/ 252/ 1/ 010/	09/18/09	DAVIDSON KIM M	U	10
100468	713 ENDICOTT ST N #12	115/ 252/ 2/ 012/	04/01/09	SPRING BUDDY	U	99
7244	375 ENDICOTT ST N #207 BRKYRD	144/ 252/ 2/ 015/	11/02/09	HANDLEY JOHN M III	U	38
7245	375 ENDICOTT ST N #209 BRKYRD	144/ 252/ 2/ 017/	08/27/09	BOWEN KAREN A	U	38
7645	554 ENDICOTT ST N #24 PINEHOL	128/ 252/ 1/ 024/	01/29/10	POLLOCK FAMILY TRUST	U	44
101542	713 ENDICOTT ST N #25	115/ 252/ 2/ 025/	04/01/09	HACKAMATACK CAMPGROUND	U	99
7647	554 ENDICOTT ST N #26 PINEHOL	128/ 252/ 1/ 026/	01/29/10	POLLOCK FAMILY TRUST	U	44
7115	130 ENDICOTT ST N #302	156/ 252/ 3/ 050/	05/01/09	LONGVER CLAYTON J REV TRUST OF 1998	U	44
7118	130 ENDICOTT ST N #305	156/ 252/ 3/ 053/	06/15/09	GAGNON KATHERINE A	U	38
100485	713 ENDICOTT ST N #36	115/ 252/ 2/ 036/	04/01/09	LATOUR ALLEN	U	99
100486	713 ENDICOTT ST N #38	115/ 252/ 2/ 038/	04/01/09	TESORO GERARD	U	99
104341	713 ENDICOTT ST N #39	115/ 252/ 2/ 039/	04/01/09	CARLISLE KEVIN & PATTI	U	99
105354	713 ENDICOTT ST N #3A	115/ 252/ 2/ 095/	04/13/09	CONTE RICHARD & KAREN	U	99
7598	713 ENDICOTT ST N #40	115/ 252/ 2/ 040/	04/01/09	CLARK FREDDIE & MARTHA	U	99
7677	554 ENDICOTT ST N #53 PINEHOL	128/ 252/ 1/ 053/	06/25/09	R&D SHINNICK FAMILY TRUST	U	1A

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105355	713 ENDICOTT ST N #5A	115/ 252/ 2/ 094/	04/13/09	FOLEY LIAM & GERALDINE	U	99
104336	713 ENDICOTT ST N #66	115/ 252/ 2/ 066/	04/01/09	LEAMAN RONALD	U	99
105356	713 ENDICOTT ST N #6A	115/ 252/ 2/ 093/	04/01/09	SANTANA MIKE	U	99
105357	713 ENDICOTT ST N #7A	115/ 252/ 2/ 092/	04/01/09	BARTKUS MIKE & JESS	U	99
105358	713 ENDICOTT ST N #8A	115/ 252/ 2/ 091/	04/01/09	BARTKUS JOHN & LAURIE	U	99
8143	63 EVERGREENS DR #8	234/ 456/ 11/ 008/	10/28/09	MARLEY THOMAS O & MARLEY FRANK J JR &	U	38
4328	68 FAIR ST	450/ 74/ 50/ /	12/29/09	WILMINGTON TRUST COMPANY	U	51
4160	50 FENTON AV	433/ 77/ 22/ /	08/18/09	BROUILLARD QUINN	U	37
4113	73 FENTON AV	433/ 77/ 25/ /	01/15/10	FENTON TRUST	U	1N
4114	79 FENTON AV	440/ 77/ 12/ /	01/11/10	FLEMING MICHAEL & CYNTHIA	U	38
4167	102 FENTON AV	440/ 77/ 8/ /	08/18/09	GLENDENING ROBERT L REV TRUST OF 2009	U	44
6696	11 FERN LN	231/ 418/ 18/ 016/	08/24/09	DAVIDSON FRED T TRUST &	U	38
6703	22 FERN LN	231/ 418/ 18/ 008/	07/20/09	SPAMPINATO JOSEPH M & LISA A	U	21
8193	65 FILLMORE AV	203/ 79/ 2/ /	04/20/09	LHA REALTY TRUST	U	44
3180	7 FOSTER AV	145/ 83/ 13/ /	04/29/09	BERTHIAUME LIONEL R	U	1O
1494	218 FRANKLIN ST	343/ 82/ 11/ /	01/19/10	GRAVES MARJORIE A	U	38
6665	68 GABLES DR UNIT B	244/ 430/ 32/ 021/	03/25/10	ROARK MARY H LIFE ESTATE	U	28
3960	53 GALE AV	434/ 84/ 42/ /	08/28/09	SWETT JOHN W & SWETT SUZANNE E	U	37
468	44 GARFIELD ST	457/ 86/ 95/ /	05/04/09	POIRIER PAUL & KAREN	U	37
480	63 GARFIELD ST	456/ 86/ 77/ /	09/04/09	COLBY WILLIAM N III	U	39
5002	239 GILFORD AV	428/ 88/ 25/ /	03/31/10	HART DENNIS G	U	35
5083	27 GILLETTE ST	427/ 89/ 83/ /	01/20/10	R & K HAMEL FAMILY TRUST	U	44
5084	29 GILLETTE ST	427/ 89/ 82/ /	01/20/10	R & K HAMEL FAMILY TRUST	U	44
1221	38 GOLD ST	350/ 92/ 35/ /	01/29/10	BLIZZARD INC	U	24
3161	15 HAMILTON AV	139/ 98/ 7/ /	06/29/09	AMES ROBERT E & AMES HOWARD M &	U	38
4692	41 HARGLEN LN	176/ 107/ 4/ /	09/28/09	J & K REALTY TRUST	U	38
4707	115 HARGLEN LN	179/ 316/ 13/ /	07/24/09	PAONESSA JOHN J JR IRREV QTIP TRUST	U	44
105367	66 HAYES RD	126/ 181/ 7/ 1/	09/18/09	GUILD STEPHEN G REVOCABLE TRUST	U	45
102084	43 HEMLOCK CR	265/ 276/ 20/ 3/	10/30/09	PRIMEAU K MARK & PRIMEAU SUSAN W LIVING	U	44
101123	139 HICKORY STICK LN	321/ 452/ 11/ /	08/20/09	COUNTRY CLUB SHORES ON LAKE OPECHEE LOT	U	38
5316	24 HIGH ST	431/ 104/ 64/ /	07/10/09	WALKER MARGUERITE FAMILY TRUST	U	44
911	11 HIGHLAND ST	443/ 105/ 59/ /	01/11/10	MORIN PHILIP G &MORIN CAROLE A 2010TRUST	U	44
883	14 HIGHLAND ST	443/ 105/ 44/ /	05/28/09	MAURAIS JASON R & JESSICA M	U	1P
5061	183 HIGHLAND ST	427/ 105/ 60/ /	03/16/10	DOW JOHN NELSON & DOW BENJAMIN	U	38
5062	195 HIGHLAND ST	427/ 105/ 47/ /	05/27/09	OROURKE JANALEE E	U	39
8068	343 HILLCREST DR	278/ 321/ 17/ /	11/03/09	ROSS DAVID W & MARY ANNE	U	49
4734	58 HILLCROFT RD	179/ 322/ 20/ /	04/27/09	HANGLIN FAMILY REV TRUST	U	44
4738	82 HILLCROFT RD	179/ 322/ 23/ /	07/31/09	NEWHOUSE MICHAEL J & JO E	U	38
100378	96 HILLIARD RD #121	161/ 107/ 2/ 121/	05/12/09	PIZZANO DAYL & KERI	U	38
100389	88 HILLIARD RD #135	161/ 107/ 1/ 135/	04/01/09	OLSON JAMES S JR	U	38
100391	88 HILLIARD RD #137	161/ 107/ 1/ 137/	04/01/09	CROWLEY LAURA & SEAN	U	99
100401	88 HILLIARD RD #148	161/ 107/ 1/ 148/	06/01/09	BROUILLETTE PHILIP & CAROL	U	25
100275	96 HILLIARD RD #26	161/ 107/ 2/ 026/	05/07/09	JAROMA ANNETTE L &	U	99
100303	96 HILLIARD RD #37	161/ 107/ 2/ 037/	04/01/09	LOCKWOOD CHARLES & MELISSA	U	38
100305	96 HILLIARD RD #39	161/ 107/ 2/ 039/	05/27/09	KASTELEIN JASON	U	38

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100331	96 HILLIARD RD #58	161/ 107/ 2/ 058/	09/05/09	ARMSTRONG TIMOTHY & REGINALDA	U	25
100366	96 HILLIARD RD #98	161/ 107/ 2/ 098/	05/07/09	HUNNEWELL WILLIAM	U	25
100266	96 HILLIARD RD #F	161/ 107/ 2/ 505/	04/01/09	LEBLANC LUCY	U	33
3973	48 HOLMAN ST	423/ 108/ 4/ /	02/12/10	DAWSON FAMILY TRUST	U	44
4086	310 HOLMAN ST	403/ 108/ 21/ /	06/02/09	HORN CAROLYN I	U	10
100103	HOUNSELL AV	462/ 375/ 1/ 2/	03/04/10	ST GELAIS FAMILY 2009 TRUST	U	44
5359	15 HOWARD ST	426/ 109/ 11/ /	03/26/10	KMH REALTY CORP	U	37
504	11 IVY CT	456/ 115/ 74/ /	09/14/09	BEAUDET BRENT E	U	39
436	41 JOLIET ST	448/ 122/ 104/ /	11/12/09	NADEAU REGINA	U	37
4296	12 KEASOR CT	455/ 123/ 55/ /	06/11/09	FLATT MICHAEL & FLATT MICHELINE & DALE L	U	37
994	133 LAFAYETTE ST	447/ 126/ 3/ /	02/05/10	TURCOTTE FLORENCE	U	38
2320	155 LAKE ST	283/ 23/ 4/ /	08/25/09	IB PROPERTY HOLDINGS LLC	U	51
2313	144 LAKE ST #3	283/ 23/ 2/ 003/	01/28/10	MANCINI FAMILY REALTY TRUST	U	44
3157	373 LAKESIDE AV	139/ 127/ 20/ /	03/05/10	WEIRS BEACH MOTEL & COTTAGES LLC	U	51
3154	384 LAKESIDE AV	139/ 127/ 2/ /	03/05/10	WEIRS BEACH MOTEL & COTTAGES LLC	U	51
3155	396 LAKESIDE AV	139/ 127/ 4/ /	03/05/10	WEIRS BEACH MOTEL & COTTAGES LLC	U	51
105308	48 LANDING LN #7	441/ 510/ 14/ 069/	01/15/10	KUHN DIETRICH & TAYLOR-KUHN JUNE A	U	38
6628	LANTERN CR HMPT	245/ 368/ 1/ 004/	03/15/10	ENOS BARRY & JOHNSON ROBERT	U	50
7763	LEIGHTON AVE NORTH	21/ 253/ 21/ /	05/20/09	HARWOOD-SMELSTOR LACONIA REALTY TRUST	U	99
7778	LEIGHTON AVE NORTH	21/ 253/ 19/ /	12/21/09	BERRY TIMOTHY J & ELLEN L &	U	38
1197	30 LEIGHTON AVE NORTH	31/ 253/ 14/ /	05/12/09	BROWN MARYLIN C 1996 TRUST/TRUSTEE	U	44
1187	47 LEIGHTON AVE SOUTH	31/ 253/ 3/ /	11/03/09	LOISEL DAVID S & HEATHER M	U	31
101643	4 LEISURE TIME LN	163/ 72/ 1/ 004/	04/01/09	POILLUCCI RICHARD & DONNA	U	99
5689	247 LEXINGTON DR	382/ 324/ 15/ /	04/20/09	ROBINSON JOYCE F LIVING TRUST	U	44
105031	5 LIDO LN	224/ 527/ 4/ 84/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105037	8 LIDO LN	224/ 527/ 4/ 78/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105032	15 LIDO LN	224/ 527/ 4/ 83/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105033	17 LIDO LN	224/ 527/ 4/ 82/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105034	21 LIDO LN	224/ 527/ 4/ 81/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105035	25 LIDO LN	224/ 527/ 4/ 80/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105036	27 LIDO LN	224/ 527/ 4/ 79/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
513	4 LINCOLN ST	456/ 134/ 63/ /	02/09/10	CAMPBELL CATHY	U	37
363	27 LINCOLN ST	456/ 134/ 59/ /	11/16/09	LAPOINTE ROSE A	U	38
104700	12 LIVEMORE LN	261/ 511/ 13/ 004/	09/30/09	FRANKLIN SAVINGS BANK	U	51
6844	LONG BAY DR	228/ 330/ 7/ /	11/30/09	HERZ LORI	U	38
6846	LONG BAY DR	228/ 330/ 5/ /	11/30/09	HIUSER PAULA M	U	38
6835	59 LONG BAY DR	231/ 330/ 16/ /	12/02/09	MONTEIRO DENNIS C & DENISE M	U	99
102143	218 LONG BAY DR	228/ 330/ 1/ 1/	09/17/09	BROUGH DONALD R & SOLON CYNTHIA	U	31
102768	14 LUANNS CT	173/ 491/ 2/ 001/	06/11/09	STEVENS LUANN COTTAGE RENTALS LLC	U	38
3642	58 LYFORD ST	425/ 139/ 49/ /	02/22/10	SORRELL ARTHUR A & JANE T 2006 TRUST	U	38
4583	71 LYFORD ST	425/ 139/ 9/ /	06/02/09	COPADIS LITSA TRUST	U	44
580	90 MAIN ST	463/ 142/ 19/ /	03/02/10	BENFICIAL MORTGAGE CO OF NH	U	51
536	142 MAIN ST	464/ 142/ 24/ /	02/22/10	LA 3 KINGS LLC	U	51
450	328 MAIN ST	449/ 142/ 17/ /	07/02/09	KMH REALTY CORP	U	49
3601	755 MAIN ST	424/ 142/ 71/ /	06/08/09	WINCHESTER ANN M	U	37

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3844	1016 MAIN ST	394/ 142/ 3/ /	08/17/09	LAFONTAINE PAUL	U	38
3743	1059 MAIN ST	394/ 142/ 17/ /	06/09/09	LANDRY ROBERT FAMILY TRUST	U	44
102792	139 MAIN ST #15	464/ 142/ 17/ 015/	08/21/09	GOVE THOMAS W & BERUBE JILLIAN D	U	37
102805	139 MAIN ST #28	464/ 142/ 17/ 028/	03/01/10	LIVINGSTON SHAWN & BETSY A	U	38
102782	139 MAIN ST #5	464/ 142/ 17/ 005/	11/24/09	DEVITO PAUL JR	U	51
105054	6 MARCO LN	224/ 525/ 4/ 64/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105039	7 MARCO LN	224/ 525/ 4/ 76/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105053	12 MARCO LN	224/ 525/ 4/ 65/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105040	15 MARCO LN	234/ 525/ 4/ 75/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105052	18 MARCO LN	235/ 525/ 4/ 66/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105041	21 MARCO LN	234/ 525/ 4/ 74/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105051	24 MARCO LN	235/ 525/ 4/ 67/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105050	30 MARCO LN	235/ 525/ 4/ 68/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105042	31 MARCO LN	235/ 525/ 4/ 73/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105043	35 MARCO LN	235/ 525/ 4/ 72/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105049	36 MARCO LN	235/ 525/ 4/ 69/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105048	38 MARCO LN	235/ 525/ 4/ 70/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105044	39 MARCO LN	234/ 525/ 4/ 71/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105047	40 MARCO LN	235/ 525/ 4/ 94/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105046	42 MARCO LN	235/ 525/ 4/ 95/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105045	44 MARCO LN	235/ 525/ 4/ 96/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
8387	6 MARGIN AV	139/ 146/ 23/ /	12/04/09	PEARSON LOUIS C & PEARSON WILLIAM G	U	81
1651	118 MASSACHUSETTS AV	323/ 148/ 2/ /	12/08/09	DAME ALICE R	U	31
1652	124 MASSACHUSETTS AV	323/ 148/ 3/ /	09/10/09	FORD ALLAN A & FORD SHAWN A	U	38
1931	123 MECHANIC ST	371/ 152/ 52/ /	04/08/09	LITTLE STARTLIGHT LLC	U	37
1930	134 MECHANIC ST	371/ 152/ 32/ /	10/05/09	BROWN THOMAS L	U	38
1933	139 MECHANIC ST	371/ 152/ 34/ /	05/26/09	SCHNEEWEISS FAMILY REV TRUST	U	44
1938	175 MECHANIC ST	367/ 152/ 52/ /	09/30/09	INREACH MINISTRIES	U	36
2001	241 MECHANIC ST	368/ 152/ 7/ /	10/09/09	TREVORAH JOSEPH J JR	U	99
2083	290 MECHANIC ST	349/ 152/ 15/ /	08/28/09	LACONIA CITY OF	U	50
102254	7 MELISSA WY UNIT C	164/ 454/ 3/ 006/	03/23/10	HSBC BANK USA NA	U	51
7758	1244 MERE CENTER RD	12/ 153/ 3/ /	05/05/09	MILLER JOHN L & BONNIE	U	37
3661	107 MESSER ST	412/ 158/ 52/ /	02/01/10	BRALEY DEBORAH	U	13
7849	397 MILE HILL RD	480/ 160/ 6/ /	12/16/09	DOHERTY DONALD J & VIVIAN M IRREV TRUST	U	44
7851	413 MILE HILL RD	480/ 160/ 4/ /	08/12/09	GARNER MERRILL T ESTATE OF	U	38
3808	8 MORNINGSIDE DR	364/ 291/ 40/ /	01/27/10	VINCENT GEORGE L 2004 REV TRUST/TRUSTEE&	U	44
3757	77 MORNINGSIDE DR	374/ 291/ 20/ /	08/20/09	WADSWORTH DAVID M & ZALYUBOVSKAYA TAMARA	U	38
3764	88 MORNINGSIDE DR	374/ 291/ 16/ /	01/22/10	FLORIO BRENDAN M & CAROLYN B	U	81
1153	2 MOULTON ST	387/ 166/ 8/ /	01/21/10	HURD GARY L	U	38
104614	42 NATURES VIEW DR	299/ 493/ 7/ 31/	11/03/09	BOULANGER EVAN R & JOHN PETER C	U	31
3038	12 NESTLEDOWN DR UNIT A	165/ 487/ 1/ 001/	11/06/09	ACKERMAN JAMES D &MONAHAN JEANNIEMARIE	U	38
102383	59 NESTLEDOWN DR UNIT A	165/ 487/ 1/ 017/	10/07/09	SINGH PUSHPINDER	U	37
3049	15 NESTLEDOWN DR UNIT B	165/ 487/ 1/ 026/	09/18/09	MONSON WILLIAM R & MARION E	U	35
101864	63 NESTLEDOWN DR UNIT C	165/ 487/ 1/ 016/	08/24/09	LEONARD STEPHEN	U	37
8333	39 NEW HOPE DR	260/ 249/ 12/ /	04/17/09	DARSNEY KENNETH & HELEN	U	37

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102972	31 NORMAND CR	172/ 448/ 2/ 031/	04/01/09	PEROZZI TIM & KIM	U	99
105335	45 NORMAND CR	172/ 448/ 2/ 045/	04/01/09	COLELLA ANGELO	U	99
104745	47 NORMAND CR	172/ 448/ 2/ 047/	04/01/09	JONES GARY & LISA	U	99
101995	49 NORMAND CR	172/ 448/ 2/ 049/	04/01/09	AUBE RICHARD	U	99
1436	NORTH ST	344/ 168/ 51/ /	07/16/09	SHASTANY MICHAEL & KELLEY	U	38
1354	34 NORTH ST	350/ 168/ 13/ /	02/08/10	FEENEY COLEMAN	U	37
1366	51 NORTH ST	345/ 168/ 46/ /	06/12/09	MCCALL ISAAC	U	37
1438	84 NORTH ST	345/ 168/ 4/ /	08/12/09	WILKING CHRISTOPHER S & STACY M	U	1A
3618	88 OAK ST	413/ 169/ 65/ /	09/25/09	DUTILE JASON M & ROSLYN L	U	38
3749	1171 OLD N MAIN ST	374/ 404/ 55/ /	01/22/10	CRAWFORD FRANCES I REV TRUST	U	44
5891	2 OPAL LN	446/ 401/ 10/ /	11/02/09	ROY MARK R & TRICIA M &	U	28
3982	42 ORCHARD ST	423/ 173/ 61/ /	03/10/10	KGK REV TRUST	U	44
3947	15 OSHEA LN	423/ 354/ 54/ /	08/24/09	DUNN RYAN L	U	81
102155	625 OUTERBRIDGE DR	230/ 272/ 1/ 13/	02/09/10	ODONNELL GERARD W & MAUREEN A	U	31
547	38 OVERLAND ST	464/ 174/ 42/ /	02/01/10	KIPREOTIS SCOTT	U	81
105087	11 PALMETTO LN	224/ 523/ 4/ 21/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
7486	PARADE RD	14/ 155/ 17/ /	12/30/09	RICE JANE P REV TRUST OF 2008	U	31
6805	2075 PARADE RD	268/ 155/ 2/ /	07/02/09	JUDICE LESLIE DAWN	U	37
7484	2623 PARADE RD	17/ 155/ 2/ /	12/14/09	GIANUNZIO PARIS JR 2005 TRUST	U	45
1676	9 PARADISE DR	323/ 264/ 13/ /	02/18/10	HURLEY REVOCABLE TRUST	U	44
1745	24 PAUGUS PARK RD	274/ 178/ 5/ /	01/15/10	KEROACK SARAH R 2010 HOMESTEAD TRUST	U	44
1733	102 PAUGUS PARK RD	287/ 178/ 3/ /	06/22/09	LACROIX 2009 IRREV TRUST	U	38
1700	196 PAUGUS PARK RD	300/ 178/ 3/ /	04/24/09	START REALTY TRUST	U	38
1395	73 PAUGUS ST	328/ 177/ 30/ /	07/17/09	LAVALLEY JAMES M & NORTON ANNE L	U	81
2988	88 PENDLETON BEACH RD	148/ 271/ 14/ /	05/01/09	CARO PETER A	U	38
3104	61 PENDLETON RD	152/ 290/ 40/ /	12/11/09	REMINGTON JOHN D & JACQUELINE	U	31
7803	PICKEREL POND RD	13/ 183/ 16/ /	06/22/09	FULLER SHAREN J REV TRUST OF 2005	U	44
7732	29 PICKEREL POND RD	14/ 183/ 11/ /	11/24/09	GOLDEN LINDA L & LOVELY MICHAEL J	U	28
970	235 PINE ST	447/ 184/ 19/ /	05/18/09	KEMP RUSSELL WILSON &	U	38
1005	256 PINE ST	447/ 184/ 11/ /	04/29/09	LEIGHTON EARL J JR & SANDRA C	U	13
1011	295 PINE ST	446/ 184/ 6/ /	07/29/09	FLANNERY PETER G & KELLY A	U	37
8297	PLANTATION RD	170/ 313/ 20/ /	08/17/09	TABER FAMILY TRUST	U	38
8303	38 PLANTATION RD	170/ 313/ 2/ /	01/04/10	MARCUSSEN NADIA	U	38
8313	98 PLANTATION RD	170/ 313/ 7/ /	12/07/09	BOGDAN ROBIN G	U	81
4187	PLEASANT ST	433/ 186/ 7/ /	03/08/10	KILKENNY-REILLY LLC	U	21
4191	PLEASANT ST	433/ 186/ 7/ 01/	03/08/10	KILKENNY-REILLY LLC	U	21
4192	146 PLEASANT ST	433/ 186/ 10/ /	10/30/09	MINOR DONALD R 2003 TRUST/TRUSTEE	U	49
4569	245 PLEASANT ST	424/ 186/ 16/ /	12/01/09	WHITEHEAD JANE K	U	38
3558	289 PLEASANT ST	413/ 186/ 6/ /	09/03/09	FERRUOLO ANTHONY F TRUST/TRUSTEE	U	44
3923	368 PLEASANT ST	404/ 186/ 1/ /	11/09/09	COLBY A ESTELLE & COLBY WILLIAM B	U	38
2611	80 PRESCOTT AV	215/ 266/ 7/ 002/	04/01/09	VANARIA ANTHONY & SONS INC	U	37
2607	95 PRESCOTT AV	215/ 266/ 13/ /	07/07/09	OTTEN BENJAMIN J & OTTEN CHRISTINE B	U	81
2606	103 PRESCOTT AV	211/ 266/ 1/ /	02/19/10	JOHNSON NORMA TRUST	U	38
5695	14 PRIMROSE DR NORTH	376/ 325/ 3/ 1/	05/13/09	NORTHERN N E TELEPHONE OPERATIONS LLC	U	21
101023	84 RECREATION DR A21	266/ 366/ 1/ 021/	07/20/09	SPAMPINATO JOSEPH M & LISA A	U	21

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101010	84 RECREATION DR A8	266/ 366/ 1/ 008/	06/15/09	VELIZ JORGE R & FLORES-VELIZ ADRIANA	U	21
6209	22 ROCKPORT DR UNIT B BC	264/ 409/ 6/ 004/	12/28/09	NAGENGAST RICHARD E TRUST &	U	44
7617	145 ROLLER COASTER RD	2/ 191/ 11/ /	03/31/10	DUNLEAVY LAURIE A	U	39
4950	32 SANBORN ST	410/ 194/ 66/ /	03/11/10	AMBROSE D ANNETTE &BARTAGE JULIE AMBROSE	U	38
201	200 SANDHURST DR	489/ 397/ 4/ 187/	04/29/09	SCOTT ELAINE T & PELLOWE JUDITH A &	U	38
195	203 SANDHURST DR	489/ 397/ 4/ 178/	08/20/09	LASATA EDWARD J & JANET E	U	37
102223	84 SARAH CR	404/ 450/ 10/ 4/	05/08/09	LIPMAN HENRY D & ROWLEY-LIPMAN MELISSA	U	24
101848	179 SARAH CR	404/ 450/ 10/ 24/	10/29/09	SAWYER FAMILY TRUST	U	44
8109	16 SARASOTA LN	223/ 520/ 4/ /	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105073	70 SARASOTA LN	223/ 520/ 4/ 45/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105107	75 SARASOTA LN	223/ 520/ 4/ 10/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105069	96 SARASOTA LN	223/ 520/ 4/ 50/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
7541	728 SCENIC RD #122	117/ 234/ 2/ 059/	04/01/09	DOMENICHELLO ROBERT	U	38
7542	728 SCENIC RD #138	117/ 234/ 2/ 015/	08/20/09	IVES SCOTT & BONNIE	U	38
3333	783 SCENIC RD #3	110/ 234/ 4/ 003/	08/17/09	SCANZANI 2009 FAMILY TRUST	U	44
7575	728 SCENIC RD #333	117/ 234/ 2/ 035/	06/26/09	JOYCE DARLENE	U	38
1291	33 SCHOOL ST	351/ 195/ 34/ /	03/19/10	MOONEY CYNTHIA P	U	50
101925	28 SHANE WY #4	234/ 458/ 11/ 073/	09/03/09	DERRY ROBERT & DONNA	U	37
1609	170 SHERIDAN ST	329/ 198/ 36/ /	05/19/09	HEBERT COLE F & ROLFE OLIVIA A	U	37
4040	57 SHORE DR	423/ 199/ 22/ /	02/11/10	HILBERG INGEBORG STEIN REV TRUST/TRUSTEE	U	44
1976	334 SHORE DR	402/ 199/ 6/ /	01/04/10	JONES DONALD K	U	39
5653	486 SHORE DR	382/ 199/ 6/ /	01/22/10	BIERLIN ELIZABETH K	U	38
5643	519 SHORE DR	382/ 199/ 13/ /	04/01/09	GERACI RYAN P & GERACI JANET & JOSPEH P	U	37
5658	591 SHORE DR	377/ 199/ 11/ /	05/08/09	LOVISEK FILIP & AMY C	U	37
5721	742 SHORE DR	356/ 199/ 2/ /	07/08/09	TULCHINSKY STUART & SCHNEIDER CATHIE L	U	38
105103	5 SIESTA LN	224/ 522/ 4/ 14/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105102	8 SIESTA LN	224/ 522/ 4/ 40/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105055	14 SIESTA LN	224/ 522/ 4/ 39/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105101	15 SIESTA LN	224/ 522/ 4/ 15/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105100	19 SIESTA LN	224/ 522/ 4/ 16/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105078	20 SIESTA LN	224/ 522/ 4/ 38/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105079	26 SIESTA LN	224/ 522/ 4/ 37/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105099	27 SIESTA LN	224/ 522/ 4/ 17/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105080	32 SIESTA LN	224/ 522/ 4/ 36/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105098	33 SIESTA LN	224/ 522/ 4/ 18/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105081	38 SIESTA LN	224/ 522/ 4/ 35/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105082	44 SIESTA LN	224/ 522/ 4/ 34/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
105083	48 SIESTA LN	224/ 522/ 4/ 33/	09/10/09	BRADY SULLIVAN PAUGUS WOODS LLC	U	21
7514	41 SKIPPERS CT	141/ 484/ 5/ /	08/10/09	AKWA VISTA LLC	U	31
102538	160 SOLEIL MOUNTAIN	125/ 478/ 5/ 16/	12/07/09	JEAN LEONARD A & NICOLE F	U	31
102604	205 SOLEIL MOUNTAIN	125/ 478/ 5/ 50/	11/16/09	AKWA VISTA LLC	U	31
102643	211 SOLEIL MOUNTAIN	125/ 478/ 5/ 72/	11/16/09	CARTIER LESLIE A & DIANE K REV TRUST	U	31
303	30 SOUTH ST PARKSIDE	466/ 203/ 13/ 003/	02/08/10	NIMS KELSEY R	U	37
5322	15 SPRING ST	431/ 204/ 60/ /	04/29/09	BEDFORD CECILE B	U	44
5278	85 SPRING ST 1A	431/ 204/ 57/ 001/	12/29/09	LRGHEALTHCARE	U	40

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AV PID	Location	MBLU	Sale Date	Grantee	Q Val U	Code
5279	85 SPRING ST 1B	431/ 204/ 57/ 002/	12/29/09	LRGHEALTHCARE	U	40
5281	87 SPRING ST 1D	431/ 204/ 57/ 004/	12/28/09	LRGHEALTHCARE	U	40
104691	85 SPRING ST 1H	431/ 204/ 57/ 029/	12/29/09	LRGHEALTHCARE	U	40
5305	85 SPRING ST 5E	431/ 204/ 57/ 028/	12/29/09	LRGHEALTHCARE	U	40
5283	87 SPRING ST1F	431/ 204/ 57/ 006/	12/28/09	LRGHEALTHCARE	U	40
2133	11 ST CATHERINE ST	346/ 208/ 31/ /	07/24/09	THOMAS JOANNE 2009 TRUST	U	44
2129	70 STARK ST	346/ 206/ 36/ /	04/20/09	FITTS LINDA L & HAWKINS GAREY L	U	38
5129	15 STEPHEN ST	430/ 284/ 46/ /	03/12/10	BROTHERS DANIEL J & ELIZABETH G	U	38
104502	73 STERLING DR	170/ 497/ 14/ 11/	09/08/09	HUNT REALTY TRUST	U	44
5402	22 STRAFFORD ST	426/ 209/ 23/ /	04/13/09	LHRA-UNION AVENUE LIMITED PARTNERSHIP	U	31
5391	29 STRAFFORD ST	411/ 209/ 15/ /	05/12/09	ARMSTRONG TRINA D	U	37
5219	24 SUMMER ST	426/ 211/ 81/ /	10/15/09	FEDERAL NATIONAL MORTGAGE ASSOC	U	51
5221	40 SUMMER ST	426/ 211/ 84/ /	07/10/09	POIRIER RICHARD G & BRENDA S	U	38
5218	43 SUMMER ST	426/ 211/ 87/ /	03/19/10	HSBC BANK USA-DEUTSCHE ALT-A SECURITIES	U	51
5226	63 SUMMER ST	431/ 211/ 19/ /	05/11/09	CARMAN BEATRICE & CARMAN NELS	U	38
104690	40 SUMMIT AV	166/ 270/ 27/ /	11/10/09	LYNCH GEOFFREY	U	21
3130	50 SUMMIT AV	166/ 270/ 27/ 1/	11/10/09	LYNCH GEOFFREY	U	21
104688	57 SUMMIT AV	168/ 270/ 1/ 1/	11/10/09	LYNCH GEOFFREY & LEPINE PHILIP J	U	21
104689	60 SUMMIT AV	166/ 270/ 27/ 2/	11/10/09	LEPINE PHILIP J	U	21
5095	24 TAYLOR ST	430/ 213/ 50/ /	07/14/09	BRIDGES CHRISTOPHER	U	39
6892	TEDDINGTON WY	227/ 333/ 2/ 023/	10/26/09	PARKER DONNIE L & PATRICIA A	U	38
6875	41 TEDDINGTON WY	227/ 333/ 7/ /	09/17/09	LEONARD CHARLES C JR	U	31
218	170 TIFFANY DR	491/ 400/ 4/ 155/	10/21/09	BRIARCREST ESTATES LLC	U	33
2681	7 TIMBER LN	193/ 363/ 18/ /	01/04/10	COOPER DIANE J & MULLIGAN DEVON M	U	38
7254	178 TREETOP CR #11	156/ 515/ 8/ 183/	10/01/09	MCKIEL DAVID A & CAROLYN M &	U	38
7258	178 TREETOP CR #15	156/ 515/ 8/ 187/	08/24/09	ROSSICONE PAUL W & MARTHA	U	37
7418	41 TREETOP CR #22	156/ 515/ 8/ 041/	08/07/09	CARUSO JOSEPH THOMAS	U	81
7339	75 TREETOP CR #25	156/ 515/ 8/ 100/	07/07/09	MORRIS RICHARD P & MANNING MICHAEL	U	38
7391	23 TREETOP CR #31	156/ 515/ 8/ 028/	11/24/09	FALITE RATTI REALTY TRUST	U	37
102327	101 TURNER WY	26/ 490/ 15/ 25/	03/03/10	LANG CHRISTOPHER GERARD & SUSAN A	U	99
102307	130 TURNER WY	26/ 490/ 15/ 5/	05/15/09	COHEN MARTIN B	U	99
102316	304 TURNER WY	26/ 490/ 15/ 14/	10/27/09	EPHREM VERCIN S & NATHALIE K	U	51
102320	386 TURNER WY	28/ 490/ 15/ 18/	12/07/09	SMITH PHILIP C & KORI C	U	31
2270	UNION AV	325/ 220/ 2/ /	12/01/09	PEABODY STEAK HOUSE REALTY TRUST	U	38
5326	153 UNION AV	432/ 220/ 58/ /	04/22/09	WJK REALTY CORP	U	38
5409	342 UNION AV	411/ 220/ 23/ /	02/11/10	GAGE JOSEPH W FAMILY TRUST	U	44
5410	350 UNION AV	411/ 220/ 24/ /	02/11/10	GAGE JOSEPH W FAMILY TRUST	U	44
2005	851 UNION AV	367/ 220/ 30/ /	06/25/09	SWAMI SHRIJI LLC	U	1C
2169	1106 UNION AV	327/ 220/ 1/ /	12/23/09	LACONIA REAL ESTATE CO LLC	U	31
2176	1198 UNION AV	324/ 220/ 3/ 026/	02/18/10	HURLEY REVOCABLE TRUST	U	44
2201	1198 UNION AV	324/ 220/ 3/ 014/	01/26/10	ROWE FAMILY REV TRUST	U	44
2220	1198 UNION AV	324/ 220/ 3/ 044/	01/26/10	ROWE FAMILY REV TRUST	U	44
2223	1198 UNION AV	324/ 220/ 3/ 047/	01/26/10	ROWE FAMILY REV TRUST	U	44
2247	1198 UNION AV	324/ 220/ 3/ 074/	01/26/10	ROWE FAMILY REV TRUST	U	44
2249	1198 UNION AV	324/ 220/ 3/ 076/	02/11/10	GAGE A M RITA 2005 TRUST/TRUSTEE &	U	44

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AV PID	Location	MBLU	Sale Date	Grantee	Q U	Val Code
2254	1198 UNION AV	324/ 220/ 3/ 081/	01/26/10	ROWE FAMILY REV TRUST	U	44
2255	1198 UNION AV	324/ 220/ 3/ 082/	01/26/10	ROWE FAMILY REV TRUST	U	44
2277	1251 UNION AV	325/ 220/ 4/ /	02/02/10	MCDONALDS USA LLC	U	40
101124	1331 UNION AV	304/ 220/ 14/ 004/	04/09/09	DELRAP LLC	U	51
2072	VALLEY ST	368/ 221/ 20/ /	11/09/09	TUIDA ENTERPRISES LLC	U	99
7902	74 VALLEY ST	349/ 221/ 54/ /	10/27/09	BARTLETT PAMELA	U	37
2023	107 VALLEY ST	349/ 221/ 35/ /	04/22/09	WJK REALTY CORP	U	38
2011	123 VALLEY ST	368/ 221/ 17/ /	09/02/09	CHAMBERLAIN BRENDA S	U	1N
2014	144 VALLEY ST	368/ 221/ 23/ /	07/13/09	DEBREE ELIZABETH M & BRUCE V	U	37
5850	44 VILLAGE CT	341/ 268/ 15/ /	05/29/09	VICTOR MARY ONEILL TRUST	U	44
4881	24 WALKER ST	407/ 227/ 12/ /	06/08/09	ONA KRISTINE S	U	39
4849	53 WALKER ST	407/ 227/ 24/ /	12/30/09	TEMPLE GROVE HOLDINGS LLC	U	10
714	28 WARREN ST	448/ 231/ 12/ /	09/03/09	MARTIN TIMOTHY C	U	81
715	55 WARREN ST	448/ 231/ 19/ /	07/01/09	GOUPIL NORMAND A JR	U	38
979	111 WARREN ST	447/ 231/ 52/ /	11/17/09	KMH REALTY CORPORATION	U	37
4222	54 WATER ST	441/ 510/ 14/ /	10/16/09	BEACON STREET WEST CONDOMINIUM	U	40
104529	67 WATER ST 205	441/ 233/ 8/ 010/	07/31/09	BROWN HAMMOND	U	33
105203	110 WATER ST	441/ 233/ 20/ 002/	12/11/09	PEOPLES UNITED BANK	U	51
105204	112 WATER ST	441/ 233/ 20/ 001/	12/11/09	PEOPLES UNITED BANK	U	51
384	62 WEBSTER ST	456/ 235/ 41/ /	08/24/09	TARBASSIAN MICHAEL A &	U	38
7915	591 WEIRS BV	216/ 248/ 11/ 029/	06/05/09	NEILAN JAMES & NEILAN JEAN	U	38
7920	591 WEIRS BV	216/ 248/ 11/ 093/	04/01/09	SOCORELIS PETER & KAREN	U	99
7950	591 WEIRS BV	216/ 248/ 11/ 005/	08/26/09	MACKIN MARY ELLEN	U	38
8006	591 WEIRS BV	216/ 248/ 11/ 079/	07/06/09	MACLEAN JAMES & CHRISTINE	U	38
8033	591 WEIRS BV	216/ 248/ 11/ 021/	08/31/09	ANDERSEN DONALD F	U	38
105366	591 WEIRS BV	216/ 248/ 11/ 179/	08/26/09	MORAN CORY & COLLEEN	U	33
2647	832 WEIRS BV	199/ 248/ 10/ /	11/20/09	FLEMING WALTER W IRREV TRUST/TRUSTEE &	U	44
2777	1025 WEIRS BV	182/ 248/ 6/ /	12/31/09	MACLEOD SCOTT M	U	38
100502	1187 WEIRS BV #11	162/ 248/ 17/ 011/	04/01/09	BROWN RENE	U	99
100422	1187 WEIRS BV #2	162/ 248/ 17/ 002/	08/28/09	TAUSEVICH ROBERT SR	U	38
102370	277 WEIRS BV #10	254/ 248/ 7/ 010/	10/29/09	TWENTY-TWO PLAYHOUSE CR SPENDTHRIFT R E	U	44
102367	277 WEIRS BV #7	254/ 248/ 7/ 007/	02/25/10	UNCANOONUC MOUNTAIN FAMILY TRUST	U	44
102368	277 WEIRS BV #8	254/ 248/ 7/ 008/	02/25/10	UNCANOONUC MOUNTAIN FAMILY TRUST	U	44
2671	883 WEIRS BV FOUR #16	194/ 248/ 6/ 016/	12/18/09	MACPHERSON ROBERT & KATHLEEN 2006 TRUST	U	44
2660	883 WEIRS BV FOUR #4	194/ 248/ 7/ 004/	09/25/09	WEICHBRODT ROBERT A	U	81
2727	883 WEIRS BV FOUR #40	193/ 248/ 19/ 040/	06/19/09	BROWN LLOYD	U	37
2679	850 WEIRS BV MDSHP #6	194/ 248/ 1/ 006/	06/24/09	MURPHY DENNIS P & LYNN A	U	37
2392	257 WEIRS BV OVLK #1	254/ 248/ 8/ 001/	07/07/09	GAGNON FAMILY REV TRUST	U	44
2419	257 WEIRS BV OVLK #16	254/ 248/ 8/ 016/	07/27/09	FRATTAROLA MARK W REV TRUST	U	44
2420	257 WEIRS BV OVLK #17	254/ 248/ 8/ 017/	07/23/09	WELCH LISA A	U	38
2812	1152 WEIRS BV PR3 #19	173/ 248/ 4/ 019/	05/22/09	ROSENBERG JERALD C & MICHAELS ARNOLD J	U	38
2840	1152 WEIRS BV PR3 #B	173/ 248/ 4/ 031/	09/11/09	RAY MICHAEL	U	81
2547	672 WEIRS BV SWT WD #8	210/ 248/ 1/ 008/	04/27/09	FLANAGAN FAMILY 2009 REV TRUST	U	38
121	251 WELLINGTON DR	488/ 384/ 4/ 251/	09/15/09	ST MARYS BANK	U	49
101882	183 WENTWORTH COVE RD	151/ 269/ 40/ 1/	12/11/09	REMINGTON JOHN D & JACQUELINE	U	31

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AV PID	Location	MBLU	Sale Date	Grantee	Q U	Val Code
101883	191 WENTWORTH COVE RD	151/ 269/ 40/ 2/	12/11/09	REMINGTON JOHN D & JACQUELINE	U	31
4155	99 WHIPPLE AV	434/ 240/ 6/ /	02/11/10	ONEIL NORMAN & KIM &GAGE JOSEPH W FAMILY	U	44
2855	WHITE OAKS RD	282/ 241/ 2/ /	06/24/09	PERSONS MICHAEL G	U	38
2340	112 WHITE OAKS RD	260/ 241/ 2/ /	06/12/09	LAHEY JOSHUA D	U	38
3132	191 WHITE OAKS RD	255/ 241/ 8/ /	02/04/10	ROBERTSON COLIN F & MARY R	U	38
3133	201 WHITE OAKS RD	255/ 241/ 7/ /	03/15/10	CONNELLY GARY	U	99
102678	31 WINDJAMMER RIDGE	124/ 482/ 5/ 107/	01/14/10	BUTLER BANK	U	51
102677	33 WINDJAMMER RIDGE	124/ 482/ 5/ 106/	01/14/10	BUTLER BANK	U	51
5808	24 WINDSOR SQ	396/ 460/ 20/ 012/	08/14/09	DOUGLAS MARK W	U	38
5170	24 WINTER ST	426/ 246/ 43/ /	06/01/09	LONG ISLAND PROPERTIES LLC	U	40
5177	72 WINTER ST	426/ 246/ 58/ /	11/04/09	PLOURDE DAVID & MICHELLE	U	38
5264	87 WINTER ST	431/ 246/ 4/ /	03/18/10	DICKSON LORI	U	37
5110	124 WINTER ST	430/ 246/ 12/ /	01/05/10	KEARNEY SUSAN A & PETER J	U	38
5121	154 WINTER ST	430/ 246/ 18/ /	03/08/10	DAIGNEAULT THOMAS PETER & LUCINDA S	U	38
5519	WOODWINDS HILL DR	116/ 306/ 6/ /	01/19/10	MARTIN JEREMY & KIM	U	99
102591	14 YACHTSMANS RIDGE	116/ 479/ 5/ 37/	01/19/10	MARSHALL DAVID & SARA	U	1P
102636	43 YACHTSMANS RIDGE	124/ 479/ 5/ 64/	10/13/09	GILCHRIST JOHNS JR REV TRUST/TRUSTEE	U	44

Parcel Count: 512

Appendix 'E': Land Tables

- Land Use Codes
- Land Curve Parameters
- Land Curve Report
- Site Index Codes
- Land Adjustments (Neighborhood)
- Acreage Discount Chart

Land Use Codes
LACONIA, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0101	SINGLE FAM MDL	R	0101	0101	0101	0101
0102	CONDO	R	0102	0102	0102	0102
0103	MOBILE HME	R	0103	0103	0103	0103
0104	TWO FAMILY MDL	R	0104	0104	0104	0104
0105	THREE FAM MDL-	R	0105	0105	0105	0105
0106	AC LND IMP	R	0106	0106	0106	0106
0107	CONDO BT	R	0107	0107	0107	0107
0108	CONDO L	R	0108	0108	0108	0108
0109	MULTI HSES	R	0109	0109	0109	0109
010C	SINGLE FAM MDL	R	0101	0101	0101	0101
010I	THREE FAM MDL-	R	0105	0105	0105	0105
010J	TWO FAMILY MDL	R	0104	0104	0104	0104
010Z	THREE FAM MDL-	R	0105	0105	0105	0105
0111	APT 4-8 MDL-01	R	0111	0111	0111	0111
0112	APT OVER 8 MDL	R	0112	0112	0112	0112
011C	APT 4-8 MDL-94	R	0111	0111	0111	0111
011I	APT OVER 8 MDL	R	0112	0112	0112	0112
011J	APT OVER 8 MDL	R	0112	0112	0112	0112
0120	OPEN/CONS	R	0120	0120	0120	0120
0121	BOARDNG HS	R	0121	0121	0121	0121
0122	FRAT/SOROR	R	0122	0122	0122	0122
0123	DORMITORY	R	0123	0123	0123	0123
0124	REC/CONVEN	R	0124	0124	0124	0124
012V	CONDO MDL-00	R	0102	0102	0102	0102
0130	LAND-R	R	0130	0130	0130	0130
0131	POTENTL-R	R	0131	0131	0131	0131
0132	UNDEV-R	R	0132	0132	0132	0132
0134	PRI RS C/I	R	0134	0134	0134	0134
0140	PR RES IND	R	0140	0140	0140	0140
0201	OPEN/CONSE	O	0201	0201	0201	0201
0202	WET RES PV	O	0202	0202	0202	0202
0210	PRI OPN SP	O	0210	0210	0210	0210
0211	NONPROD VC	O	0211	0211	0211	0211
0300	HOTELS	C	0300	0300	0300	0300
0301	MOTELS MDL-96	C	0301	0301	0301	0301
0302	INNS	C	0302	0302	0302	0302
0304	NURSING HM	C	0304	0304	0304	0304
0305	HOSP PVT	C	0305	0305	0305	0305
0306	ROOMING	C	0306	0306	0306	0306
030R	MOTELS MDL-01	C	0301	0301	0301	0301
0310	PRI COMM	C	0310	0310	0310	0310
0311	RTL GAS ST	C	0311	0311	0311	0311
0312	GRAIN ELEV	C	0312	0312	0312	0312
0313	LUMBER YRD	C	0313	0313	0313	0313
0314	TRK TERM	C	0314	0314	0314	0314
0315	DOCKYARDS	C	0315	0315	0315	0315
0316	COMM WHSE MDL-	C	0316	0316	0316	0316
0317	FARM BLDGS	C	0317	0317	0317	0317
0318	COM GRN HS	C	0318	0318	0318	0318
031T	COMM WHSE MDL-	C	0316	0316	0316	0316
0321	HRDWARE ST	C	0321	0321	0321	0321
0322	DISC STORE	C	0322	0322	0322	0322
0323	SHOPNGMALL	C	0323	0323	0323	0323
0324	SUPERMKT	C	0324	0324	0324	0324
0325	STORE/SHOP MDL	C	0325	0325	0325	0325
0326	REST/CLUBS	C	0326	0326	0326	0326
032I	STORE/SHOP MDL	C	0325	0325	0325	0325
032R	STORE/SHOP MDL	C	0325	0325	0325	0325
0330	AUTO V S&S	C	0330	0330	0330	0330

Land Use Codes
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Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0331	AUTO S S&S	C	0331	0331	0331	0331
0332	AUTO REPR	C	0332	0332	0332	0332
0333	GAS STATIO	C	0333	0333	0333	0333
0334	GAS ST SRV	C	0334	0334	0334	0334
0335	CAR WASH	C	0335	0335	0335	0335
0336	PARK GAR	C	0336	0336	0336	0336
0337	PARK LOT	C	0337	0337	0337	0337
0338	OTH MTR SS	C	0338	0338	0338	0338
0340	OFFICE BLD MDL	C	0340	0340	0340	0340
0341	BANK BLDG	C	0341	0341	0341	0341
0342	PROF BLDG	C	0342	0342	0342	0342
0344	COMM CONDO MDL	C	0344	0344	0344	0344
034C	COMM CONDO MDL	C	0344	0344	0344	0344
034R	OFFICE BLD MDL	C	0340	0340	0340	0340
0350	POST OFF	C	0350	0350	0350	0350
0351	EDUC BLDG	C	0351	0351	0351	0351
0352	DAY CARE MDL-9	C	0352	0352	0352	0352
0353	FRATNL ORG	C	0353	0353	0353	0353
0354	TRANSPORT	C	0354	0354	0354	0354
0355	FUNERAL HM	C	0355	0355	0355	0355
0356	PROF ASSOC	C	0356	0356	0356	0356
035R	DAY CARE MDL-0	C	0352	0352	0352	0352
0360	MUSEUMS	C	0360	0360	0360	0360
0361	ART GAL	C	0361	0361	0361	0361
0362	MOVIE THTR	C	0362	0362	0362	0362
0363	DRIVEINTHT	C	0363	0363	0363	0363
0364	THEATER	C	0364	0364	0364	0364
0365	STADIUMS	C	0365	0365	0365	0365
0366	ARENAS	C	0366	0366	0366	0366
0367	RACETRACK	C	0367	0367	0367	0367
0368	AMUSE PARK	C	0368	0368	0368	0368
0369	OTHER CULT	C	0369	0369	0369	0369
0370	BOWLING	C	0370	0370	0370	0370
0371	ICE SKATE	C	0371	0371	0371	0371
0372	ROLLER SKT	C	0372	0372	0372	0372
0373	SWIM POOL	C	0373	0373	0373	0373
0374	HEALTH SPA	C	0374	0374	0374	0374
0375	TENNIS CLB	C	0375	0375	0375	0375
0376	GYMS	C	0376	0376	0376	0376
0377	OTH IN REC	C	0377	0377	0377	0377
0380	GOLF CRSE	C	0380	0380	0380	0380
0381	TENNIS ODR	C	0381	0381	0381	0381
0382	RIDING STB	C	0382	0382	0382	0382
0383	BEACHES	C	0383	0383	0383	0383
0384	MARINAS	C	0384	0384	0384	0384
0385	FISH&GAME	C	0385	0385	0385	0385
0386	CAMPGROUND	C	0386	0386	0386	0386
0387	YTH CAMPS	C	0387	0387	0387	0387
0388	OTHR OUTDR	C	0388	0388	0388	0388
0389	STRUCT-61B	C	0389	0389	0389	0389
0390	LAND-C	C	0390	0390	0390	0390
0391	POTENTL-C	C	0391	0391	0391	0391
0392	UNDEV-C	C	0392	0392	0392	0392
0393	AH-NOT 61A	C	0393	0393	0393	0393
0400	FACTORY	I	0400	0400	0400	0400
0401	IND WHSES	I	0401	0401	0401	0401
0402	IND OFFICE	I	0402	0402	0402	0402
0403	ACCLND MFG	I	0403	0403	0403	0403
0404	R-D FACIL	I	0404	0404	0404	0404

Land Use Codes
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Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0410	PR IND RES	I	0410	0410	0410	0410
0411	GYPSUMMINE	I	0411	0411	0411	0411
0412	ROCK MINE	I	0412	0412	0412	0412
0413	OTH MINES	I	0413	0413	0413	0413
0420	PUB TANKS	I	0420	0420	0420	0420
0421	TANKS LNG	I	0421	0421	0421	0421
0422	ELEC PLANT	I	0422	0422	0422	0422
0423	ELEC ROW	I	0423	0423	0423	0423
0424	ELECSUBSTA	I	0424	0424	0424	0424
0425	GAS PLANT	I	0425	0425	0425	0425
0426	GAS ROW	I	0426	0426	0426	0426
0427	GAS STG	I	0427	0427	0427	0427
0428	GAS SUBSTA	I	0428	0428	0428	0428
0430	TEL X STA	I	0430	0430	0430	0430
0431	TEL REL TW	I	0431	0431	0431	0431
0432	CBL-TV TR	I	0432	0432	0432	0432
0433	RAD/TV TR	I	0433	0433	0433	0433
0440	LAND-I	I	0440	0440	0440	0440
0441	POTENTL-I	I	0441	0441	0441	0441
0442	UNDEV-I	I	0442	0442	0442	0442
0501	IND ASC TR	P	0501	0501	0501	0501
0502	DOM/FOR CP	P	0502	0502	0502	0502
0503	DOM/FOR ME	P	0503	0503	0503	0503
0504	PUB UTIL	P	0504	0504	0504	0504
0505	MCH PL/WR	P	0505	0505	0505	0505
0506	PIPE LINES	P	0506	0506	0506	0506
0601	C61 TEN YR	S	0601	0601	0601	0601
0602	C61 5 YEAR	S	0602	0602	0602	0602
0610	WHITE PINE	S	0610	0610	0610	0610
0632	ALLO/RCADJ	R	0632	0632	0632	0632
0710	CRANBERRY	S	0710	0710	0710	0710
0711	TOBACCO SD	S	0711	0711	0711	0711
0712	TR CRP VEG	S	0712	0712	0712	0712
0713	FIELD CRPS	S	0713	0713	0713	0713
0714	ORCHARDS	S	0714	0714	0714	0714
0715	VINEYARDS	S	0715	0715	0715	0715
0716	TILL FORAG	S	0716	0716	0716	0716
0717	PROD WOOD	S	0717	0717	0717	0717
0718	PASTURE	S	0718	0718	0718	0718
0719	NURSERIES	S	0719	0719	0719	0719
0720	WETLAND	S	0720	0720	0720	0720
0722	NONPRWETLD	S	0722	0722	0722	0722
0800	FORAGE	S	0800	0800	0800	0800
0801	61B HIKE	S	0801	0801	0801	0801
0802	61B CAMP	S	0802	0802	0802	0802
0803	61B NATURE	S	0803	0803	0803	0803
0804	61B BOAT	S	0804	0804	0804	0804
0805	61B GOLF	S	0805	0805	0805	0805
0806	61B HORSE	S	0806	0806	0806	0806
0807	61B HUNT	S	0807	0807	0807	0807
0808	61B FISH	S	0808	0808	0808	0808
0809	61B AL-SKI	S	0809	0809	0809	0809
0810	61B NR-SKI	S	0810	0810	0810	0810
0811	61B SWIM	S	0811	0811	0811	0811
0812	61B PICNIC	S	0812	0812	0812	0812
0813	61B GLIDE	S	0813	0813	0813	0813
0814	61B TARGET	S	0814	0814	0814	0814
0880	FLORAL	S	0880	0880	0880	0880
0900	US GOVT	E	0900	0900	0900	0900

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Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
0901	STATE	E	0901	0901	0901	0901
0902	COUNTY	E	0902	0902	0902	0902
0903	MUNICPAL	E	0903	0903	0903	0903
0904	PRI SCHOOL MDL	E	0904	0904	0904	0904
0905	CHARITY MDL-01	E	0905	0905	0905	0905
0906	CHURCH ETC MDL	E	0906	0906	0906	0906
0907	CONDO MST	E	0907	0907	0907	0907
0908	HSNG AUTH	E	0908	0908	0908	0908
0909	CEMETARY	E	0909	0909	0909	0909
090A	CHURCH ETC MDL	E	0906	0906	0906	0906
090I	PRI SCHOOL MDL	E	0904	0904	0904	0904
090V	CHARITY MDL-00	E	0905	0905	0905	0905
0910	CHARITABLE	E	0910	0910	0910	0910
0920	NON PROFIT	E	0920	0920	0920	0920
097V	CONDO MST MDL-0	E	097V	097V	097V	097V
1010	SINGLE FAM MDL	R	1010	1010	1010	1010
1011	NOT USED	R	1011	1011	1011	1011
1012	NOT USED	R	1012	1012	1012	1012
1013	SFR WATER MDL-	R	1013	1013	1013	1013
1014	SFR GOLF	R	1014	1014	1014	1014
101D	SFR WATER MDL-	R	1013	1013	1013	1013
101I	SINGLE FAM MDL	R	1010	1010	1010	1010
101L	SFR WATER MDL-	R	1013	1013	1013	1013
101T	SINGLE FAM MDL	R	1010	1010	1010	1010
101U	SINGLE FAM MDL	R	1010	1010	1010	1010
101V	SINGLE FAM MDL	R	1010	1010	1010	1010
1020	CONDO MDL-05	R	1020	1020	1020	1020
1021	CONDO CMP MDL-	R	1021	1021	1021	1021
1022	DRYBERTH	R	1022	1022	1022	1022
1023	BOATSLIP	R	1023	1023	1023	1023
1024	CONDO GRGE	R	1024	1024	1024	1024
1025	STORAGE SD	R	1025	1025	1025	1025
1027	CONDO CMP MDL-	R	1021	1021	1021	1021
102A	CONDO CMP MDL-	R	1021	1021	1021	1021
102M	CONDO MDL-03	R	1020	1020	1020	1020
102T	CONDO CMP MDL-	R	1021	1021	1021	1021
102V	CONDO MDL-00	R	1020	1020	1020	1020
1030	MOBILE HME MDL	R	1030	1030	1030	1030
1031	TRAILER MDL-02	R	1031	1031	1031	1031
103D	TRAILER MDL-05	R	1031	1031	1031	1031
103U	MOBILE HME MDL	R	1030	1030	1030	1030
103V	TRAILER MDL-00	R	1031	1031	1031	1031
1040	TWO FAMILY	R	1040	1040	1040	1040
1041	TWO FAMILY	R	1041	1041	1041	1041
1050	THREE FAM	R	1050	1050	1050	1050
1051	THREE FAM	R	1051	1051	1051	1051
1060	VAC W/OUTB MDL	R	1060	1060	1060	1060
106I	VAC W/OUTB MDL	I	106I	106I	106I	106I
1070	CONDO BTHS	R	1070	1070	1070	1070
1090	MULTI HSES	R	1090	1090	1090	1090
1091	MULTI HSES	R	1091	1091	1091	1091
1100	TRLR PARK	R	1100	1100	1100	1100
1110	APT 4-8 MDL-01	C	1110	1110	1110	1110
1111	APT 8+UP	R	1111	1111	1111	1111
1112	APT CO-OP	R	1112	1112	1112	1112
111C	APT 4-8 MDL-94	R	1110	1110	1110	1110
1120	APT OVER 8 MDL	R	1120	1120	1120	1120
1121	APT OV8 NL	R	1121	1121	1121	1121
112C	APT OVER 8 MDL	R	1120	1120	1120	1120

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112I	APT OVER 8 MDL	R	1120	1120	1120	1120
1210	BOARDNG HS	R	1210	1210	1210	1210
1220	FRAT/SOROR	R	1220	1220	1220	1220
1230	DORMITORY	R	1230	1230	1230	1230
1240	REC/CONVEN	R	1240	1240	1240	1240
1250	OTHR LIV F	R	1250	1250	1250	1250
1300	LAND-R MDL-00	R	1300	1300	1300	1300
1303	VACANT WTRFRNT	R	1303	1303	1303	1303
130C	LAND-R MDL-94	R	1300	1300	1300	1300
130R	LAND-R MDL-01	R	1300	1300	1300	1300
1310	POTENTL-R	R	1310	1310	1310	1310
1320	UNDEV-R MDL-00	R	1320	1320	1320	1320
132C	UNDEV-R MDL-94	R	1320	1320	1320	1320
1400	CHILD CARE	C	1400	1400	1400	1400
2000	CNSRVTN ESMNT	S	2000	2000	2000	2000
2010	OPEN/CONSV	O	2000	2000	2000	2000
3000	HOTELS	C	3000	3000	3000	3000
3010	MOTELS MDL-94	C	3010	3010	3010	3010
301I	MOTELS MDL-96	C	3010	3010	3010	3010
301R	MOTELS MDL-01	C	3010	3010	3010	3010
301T	MOTELS MDL-02	C	3010	3010	3010	3010
301V	MOTELS MDL-00	C	3010	3010	3010	3010
3020	INNS MDL-94	C	3020	3020	3020	3020
302R	INNS MDL-01	C	3020	3020	3020	3020
3030	OFF CONDO	C	3401	3401	3401	3401
3040	NURSING HM	C	3040	3040	3040	3040
3050	HOSP PVT	C	3050	3050	3050	3050
3060	ROOMING	C	3060	3060	3060	3060
3100	RTL OIL ST MDL	C	3100	3100	3100	3100
310I	RTL OIL ST MDL	C	3100	3100	3100	3100
3110	RTL GAS ST	C	3110	3110	3110	3110
3120	GRAIN ELEV	C	3120	3120	3120	3120
3130	LUMBER YRD	C	3130	3130	3130	3130
3140	TRK TERM	C	3140	3140	3140	3140
3150	DOCKYARDS	C	3150	3150	3150	3150
3160	COMM WHSE MDL-	C	3160	3160	3160	3160
316I	COMM WHSE MDL-	C	3160	3160	3160	3160
316R	COMM WHSE MDL-	C	3160	3160	3160	3160
3170	FARM BLDGS	C	3170	3170	3170	3170
3180	COM GRN HS	C	3180	3180	3180	3180
3210	HRDWARE ST	C	3210	3210	3210	3210
3220	DISC STORE	C	3220	3220	3220	3220
3221	RTL CONDO	C	3221	3221	3221	3221
3222	COMM BLDG	C	3222	3222	3222	3222
3230	SHOPNGMALL	C	3230	3230	3230	3230
3240	SUPERMKT	C	3240	3240	3240	3240
3250	STORE/SHOP MDL	C	3250	3250	3250	3250
325I	STORE/SHOP MDL	C	3250	3250	3250	3250
325R	STORE/SHOP MDL	C	3250	3250	3250	3250
3260	REST/CLUBS	C	3260	3260	3260	3260
3300	AUTO V S&S	C	3300	3300	3300	3300
3310	AUTO S S&S	C	3310	3310	3310	3310
3320	AUTO REPR	C	3320	3320	3320	3320
3330	GAS STATON MDL	C	3330	3330	3330	3330
333I	GAS STATON MDL	C	3330	3330	3330	3330
333V	GAS STATON MDL	C	3330	3330	3330	3330
3340	GAS ST SRV	C	3340	3340	3340	3340
3350	CAR WASH	C	3350	3350	3350	3350
3360	PARK GAR	C	3360	3360	3360	3360

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3370	PARK LOT	C	3370	3370	3370	3370
3380	OTH MTR SS	C	3380	3380	3380	3380
3400	OFFICE BLD	C	3400	3400	3400	3400
3401	OFF CONDO	C	3401	3401	3401	3401
3410	BANK BLDG	C	3410	3410	3410	3410
3420	PROF BLDG	C	3420	3420	3420	3420
3421	PROF CONDO	C	3421	3421	3421	3421
3440	COMM CONDO MDL	C	3440	3440	3440	3440
344C	COMM CONDO MDL	C	3440	3440	3440	3440
344I	COMM CONDO MDL	C	3440	3440	3440	3440
3500	POST OFF	C	3500	3500	3500	3500
3510	EDUC BLDG	C	3510	3510	3510	3510
3520	DAY CARE	C	3520	3520	3520	3520
3530	FRATNL ORG	C	3530	3530	3530	3530
3540	TRANSPORT	C	3540	3540	3540	3540
3541	AIRPORT	C	3541	3541	3541	3541
3542	BUS STATN	C	3542	3542	3542	3542
3543	TRAIN STA	C	3543	3543	3543	3543
3544	TAXI STAND	C	3544	3544	3544	3544
3550	FUNERAL HM	C	3550	3550	3550	3550
3560	PROF ASSOC	C	3560	3560	3560	3560
3600	MUSEUMS	C	3600	3600	3600	3600
3610	ART GAL	C	3610	3610	3610	3610
3620	MOVIE THTR	C	3620	3620	3620	3620
3630	DRIVEINTHT	C	3630	3630	3630	3630
3640	THEATER	C	3640	3640	3640	3640
3650	STADIUMS	C	3650	3650	3650	3650
3660	ARENAS	C	3660	3660	3660	3660
3670	RACETRACK	C	3670	3670	3670	3670
3680	AMUSE PARK	C	3680	3680	3680	3680
3690	OTHER CULT	C	3690	3690	3690	3690
3700	BOWLING	C	3700	3700	3700	3700
3710	ICE SKATE	C	3710	3710	3710	3710
3720	ROLLER SKT	C	3720	3720	3720	3720
3730	SWIM POOL	C	3730	3730	3730	3730
3740	HEALTH SPA	C	3740	3740	3740	3740
3750	TENNIS CLB	C	3750	3750	3750	3750
3760	GYMS	C	3760	3760	3760	3760
3770	OTH IN REC MDL	C	3770	3770	3770	3770
377I	OTH IN REC MDL	C	3770	3770	3770	3770
377O	OTH IN REC MDL	C	3770	3770	3770	3770
3800	GOLF CRSE MDL-	C	3800	3800	3800	3800
380I	GOLF CRSE MDL-	C	3800	3800	3800	3800
380V	GOLF CRSE MDL-0	C	3800	3800	3800	3800
3810	TENNIS ODR	C	3810	3810	3810	3810
3820	RIDING STB	C	3820	3820	3820	3820
3830	BEACHES	C	3830	3830	3830	3830
3840	MARINAS MDL-94	C	3840	3840	3840	3840
3841	YACHT CLUB	C	3841	3841	3841	3841
384I	MARINAS MDL-96	C	3840	3840	3840	3840
384R	MARINAS MDL-01	C	3840	3840	3840	3840
384V	MARINAS MDL-00	C	3840	3840	3840	3840
3850	FISH&GAME	C	3850	3850	3850	3850
3860	CAMPGROUND	C	3860	3860	3860	3860
3870	YTH CAMPS	C	3870	3870	3870	3870
3880	OTHR OUTDR MDL	C	3880	3880	3880	3880
388C	OTHR OUTDR MDL	C	3880	3880	3880	3880
388I	OTHR OUTDR MDL	C	3880	3880	3880	3880
3890	STRUCT-61B	C	3890	3890	3890	3890

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Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
3900	LAND-C MDL-00	C	3900	3900	3900	3900
390C	LAND-C MDL-94	C	3900	3900	3900	3900
3910	POTNTL-C	C	3910	3910	3910	3910
3920	UNDEV-C	C	3920	3920	3920	3920
3930	AH-NOT 61A	C	3930	3930	3930	3930
3950	MH PARK MDL-94	C	3950	3950	3950	3950
395I	MH PARK MDL-96	C	3950	3950	3950	3950
395O	MH PARK MDL-06	C	3950	3950	3950	3950
395R	MH PARK MDL-01	C	3950	3950	3950	3950
395T	MH PARK MDL-02	C	3950	3950	3950	3950
395U	MH PARK MDL-05	C	3950	3950	3950	3950
395V	MH PARK MDL-00	C	3950	3950	3950	3950
4000	FACTORY MDL-96	I	4000	4000	4000	4000
400C	FACTORY MDL-94	I	4000	4000	4000	4000
4010	IND WHSES MDL-	I	4010	4010	4010	4010
401O	IND WHSES MDL-	I	4010	4010	4010	4010
401V	IND WHSES MDL-	I	4010	4010	4010	4010
4020	IND OFFICE MDL	I	4020	4020	4020	4020
4021	IND CONDO MDL-	I	4021	4021	4021	4021
4022	IND BLDG	I	4022	4022	4022	4022
402I	IND CONDO MDL-	I	4021	4021	4021	4021
402O	IND OFFICE MDL	I	4020	4020	4020	4020
402V	IND CONDO MDL-	I	4021	4021	4021	4021
4030	ACCLND MFG	I	4030	4030	4030	4030
4040	R-D FACIL	I	4040	4040	4040	4040
4100	SAND&GRAVL	I	4100	4100	4100	4100
4110	GYPSUMMINE	I	4110	4110	4110	4110
4120	ROCK MINE	I	4120	4120	4120	4120
4130	OTH MINES	I	4130	4130	4130	4130
4200	PUB TANKS	I	4200	4200	4200	4200
4210	TANKS LNG	I	4210	4210	4210	4210
4220	ELEC PLANT MDL	I	4220	4220	4220	4220
422V	ELEC PLANT MDL	I	4220	4220	4220	4220
4230	ELEC ROW	I	4230	4230	4230	4230
4240	ELECSUBSTA	I	4240	4240	4240	4240
4250	GAS PLANT	I	4250	4250	4250	4250
4260	GAS ROW	I	4260	4260	4260	4260
4270	GAS STG	I	4270	4270	4270	4270
4280	GAS SUBSTA	I	4280	4280	4280	4280
4300	TEL X STA	I	4300	4300	4300	4300
4310	TEL REL TW	I	4310	4310	4310	4310
4320	CBL-TV TR	I	4320	4320	4320	4320
4330	RAD/TV TR	I	4330	4330	4330	4330
4400	LAND-I	I	4400	4400	4400	4400
4410	POTNTL-I	I	4410	4410	4410	4410
4420	UNDER-I	I	4420	4420	4420	4420
4500	Unknown	I	4500	4500	4500	4500
4600	WATER CO	I	4600	4600	4600	4600
5010	IND ASC TR	P	5010	5010	5010	5010
5020	DOM/FOR CP	P	5020	5020	5020	5020
5030	DOM/FOR ME	P	5030	5030	5030	5030
5040	PUB UTIL	P	5040	5040	5040	5040
5050	MCH PL/WR	P	5050	5050	5050	5050
5060	PIPE LINES	P	5060	5060	5060	5060
6000	FARMLAND	S	6000	6000	6000	6000
7000	WHITE PINE W/S	S	7000	7000	7000	7000
7050	WHITE PINE	S	7050	7050	7050	7050
7100	HARDWOOD W/S	S	7100	7100	7100	7100
7150	HARDWOOD	S	7150	7150	7150	7150

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Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs
7200	ALL OTHER W/S	S	7200	7200	7200	7200
7250	ALL OTHER	S	7250	7250	7250	7250
8000	UNPRODUCTIVE	S	8000	8000	8000	8000
8100	WETLANDS	S	8100	8100	8100	8100
9000	US GOVT MDL-96	E	9000	9000	9000	9000
900C	US GOVT MDL-94	E	9000	9000	9000	9000
9010	STATE MDL-94	E	9010	9010	9010	9010
901I	STATE MDL-96	E	9010	9010	9010	9010
901R	STATE MDL-01	E	9010	9010	9010	9010
901V	STATE MDL-00	E	9010	9010	9010	9010
9020	COUNTY MDL-94	E	9020	9020	9020	9020
902I	COUNTY MDL-96	E	9020	9020	9020	9020
9030	MUNICPAL MDL-9	E	9030	9030	9030	9030
9031	POLICE	E	9031	9031	9031	9031
9032	FIRE	E	9032	9032	9032	9032
9033	PUB-SCHOOL	E	9033	9033	9033	9033
9035	TOWN-PROP	E	9035	9035	9035	9035
903C	MUNICIPAL MDL-0	E	9030	9030	9030	9030
903I	MUNICPAL MDL-9	E	9030	9030	9030	9030
903R	MUNICPAL MDL-0	E	9030	9030	9030	9030
903V	MUNICPAL MDL-0	E	9030	9030	9030	9030
9040	PRI SCHOOL	E	9040	9040	9040	9040
9050	CHARITY MDL-94	E	9050	9050	9050	9050
905I	CHARITY MDL-96	E	9050	9050	9050	9050
905O	CHARITY MDL-06	E	9050	9050	9050	9050
905R	CHARITY MDL-01	E	9050	9050	9050	9050
905V	CHARITY MDL-00	E	9050	9050	9050	9050
9060	CHURCH ETC MDL	E	9060	9060	9060	9060
906I	CHURCH ETC MDL	E	9060	9060	9060	9060
906O	CHURCH ETC MDL	E	9060	9060	9060	9060
906R	CHURCH ETC MDL	E	9060	9060	9060	9060
906V	CHURCH ETC MDL	E	9060	9060	9060	9060
9070	CONDO MST MDL-	E	9070	9070	9070	9070
907C	CONDO MST MDL-	E	9070	9070	9070	9070
907I	CONDO MST MDL-	E	9070	9070	9070	9070
907M	CONDO MST MDL-	E	9070	9070	9070	9070
907R	CONDO MST MDL-	E	9070	9070	9070	9070
907V	CONDO MST MDL-	E	9070	9070	9070	9070
9080	HSNG AUTH MDL-	E	9080	9080	9080	9080
908R	HSNG AUTH MDL-	E	9080	9080	9080	9080
9090	CEMETARY MDL-9	E	9090	9090	9090	9090
909V	CEMETARY MDL-0	E	9090	9090	9090	9090
9100	CHARITABLE MDL	E	9100	9100	9100	9100
910I	CHARITABLE MDL	E	9100	9100	9100	9100
910R	CHARITABLE MDL	E	9100	9100	9100	9100
910V	CHARITABLE MDL	E	9100	9100	9100	9100
9110	IN LIEU MDL-96	E	9110	9110	9110	9110
911R	IN LIEU MDL-01	E	9110	9110	9110	9110
911V	IN LIEU MDL-00	E	9110	9110	9110	9110
9120	TRACKING MDL-0	E	9120	9120	9120	9120
912T	TRACKING MDL-0	E	9120	9120	9120	9120
912U	TRACKING MDL-0	E	9120	9120	9120	9120
9140	C BEACH	E	9140	9140	9140	9140
9200	NON PROFIT MDL	E	9200	9200	9200	9200
920I	NON PROFIT MDL	E	9200	9200	9200	9200
920R	NON PROFIT MDL	E	9200	9200	9200	9200
920V	NON PROFIT MDL	E	9200	9200	9200	9200
9220	OWN UNKNO	E	9220	9220	9220	9220
995	CONDO MAIN	R	995	995	995	995

Land Use Codes
LACONIA, NH

Use Code	Use Desc	Land Class	Assess Sum Lnd Ln 1	Assess Sum Lnd Ln 2	Assess Sum Bldgs	Assess Sum Obldgs

LAND CURVE PARAMETERS
LACONIA, NH

Curve ID	Class	Area in Square Feet	Price
1	C	1,000	30.00
1	C	5,000	8.00
1	C	10,000	5.00
1	C	20,000	2.90
1	C	30,000	2.17
1	C	43,560	1.61
1	D	20	50.00
1	D	5,000	100.00
1	D	11,000	50.00
1	D	43,560	1.45
1	E	1,000	30.00
1	E	5,000	8.00
1	E	10,000	5.00
1	E	20,000	2.90
1	E	30,000	2.17
1	E	43,560	1.61
1	I	1,000	30.00
1	I	5,000	8.00
1	I	10,000	5.00
1	I	20,000	2.90
1	I	30,000	2.17
1	I	43,560	1.61
1	O	1,500	5.53
1	O	2,000	5.45
1	O	2,500	5.42
1	O	3,000	5.40
1	O	3,200	5.34
1	O	3,500	4.95
1	O	4,000	4.35
1	O	4,356	4.01
1	O	5,000	3.52
1	O	6,000	2.98
1	O	7,500	2.43
1	O	9,000	2.07
1	O	10,890	1.74
1	O	14,000	1.41
1	O	17,000	1.22
1	O	21,780	1.00
1	O	27,000	0.86
1	O	32,670	0.75
1	O	37,000	0.69
1	O	43,560	0.62
1	O	45,000	0.60
1	R	1,000	30.00
1	R	5,000	8.00
1	R	10,000	5.00
1	R	20,000	2.90
1	R	30,000	2.17

LAND CURVE PARAMETERS
LACONIA, NH

Curve ID	Class	Area in Square Feet	Price
1	R	43,560	1.61
1	S	1,500	5.53
1	S	2,000	5.45
1	S	2,500	5.42
1	S	3,000	5.40
1	S	3,200	5.34
1	S	3,500	4.95
1	S	4,000	4.35
1	S	4,356	4.01
1	S	5,000	3.52
1	S	6,000	2.98
1	S	7,500	2.43
1	S	9,000	2.07
1	S	10,890	1.74
1	S	14,000	1.41
1	S	17,000	1.22
1	S	21,780	1.00
1	S	27,000	0.86
1	S	32,670	0.75
1	S	37,000	0.69
1	S	43,560	0.62
1	S	45,000	0.60
2	R	1,500	15.10
2	R	2,000	14.90
2	R	2,500	14.78
2	R	3,000	14.74
2	R	3,200	14.58
2	R	3,500	13.54
2	R	4,000	12.00
2	R	4,356	10.96
2	R	5,000	10.36
2	R	6,000	9.00
2	R	7,500	6.62
2	R	9,000	5.66
2	R	10,890	4.76
2	R	14,000	3.88
2	R	17,000	3.34
2	R	21,780	2.70
2	R	27,000	2.36
2	R	32,670	1.90
2	R	37,000	1.72
2	R	43,560	1.70
2	R	45,000	1.62

Land Curve Report 12/31/2010

Class=R, Nbhd=(default), SI=(default), Curve ID = 2

Units	UnitPrice	LandValue
1,500	15.1000000000	22,650
1,510	15.0947019868	22,793
1,520	15.0894736842	22,936
1,530	15.0843137255	23,079
1,540	15.0792207792	23,222
1,550	15.0741935484	23,365
1,560	15.0692307692	23,508
1,570	15.0643312102	23,651
1,580	15.0594936709	23,794
1,590	15.0547169811	23,937
1,600	15.0500000000	24,080
1,610	15.0453416149	24,223
1,620	15.0407407407	24,366
1,630	15.0361963190	24,509
1,640	15.0317073171	24,652
1,650	15.0272727273	24,795
1,660	15.0228915663	24,938
1,670	15.0185628743	25,081
1,680	15.0142857143	25,224
1,690	15.0100591716	25,367
1,700	15.0058823529	25,510
1,710	15.0017543860	25,653
1,720	14.9976744186	25,796
1,730	14.9936416185	25,939
1,740	14.9896551724	26,082
1,750	14.9857142857	26,225
1,760	14.9818181818	26,368
1,770	14.9779661017	26,511
1,780	14.9741573034	26,654
1,790	14.9703910615	26,797
1,800	14.9666666667	26,940
1,810	14.9629834254	27,083
1,820	14.9593406593	27,226
1,830	14.9557377049	27,369
1,840	14.9521739130	27,512
1,850	14.9486486486	27,655
1,860	14.9451612903	27,798
1,870	14.9417112299	27,941
1,880	14.9382978723	28,084
1,890	14.9349206349	28,227
1,900	14.9315789474	28,370
1,910	14.9282722513	28,513
1,920	14.9250000000	28,656
1,930	14.9217616580	28,799
1,940	14.9185567010	28,942
1,950	14.9153846154	29,085
1,960	14.9122448980	29,228
1,970	14.9091370558	29,371
1,980	14.9060606061	29,514
1,990	14.9030150754	29,657
2,000	14.9000000000	29,800
2,010	14.8970149254	29,943

Units	UnitPrice	LandValue
2,020	14.8940594059	30,086
2,030	14.8911330049	30,229
2,040	14.8882352941	30,372
2,050	14.8853658537	30,515
2,060	14.8825242718	30,658
2,070	14.8797101449	30,801
2,080	14.8769230769	30,944
2,090	14.8741626794	31,087
2,100	14.8714285714	31,230
2,110	14.8687203791	31,373
2,120	14.8660377358	31,516
2,130	14.8633802817	31,659
2,140	14.8607476636	31,802
2,150	14.8581395349	31,945
2,160	14.8555555556	32,088
2,170	14.8529953917	32,231
2,180	14.8504587156	32,374
2,190	14.8479452055	32,517
2,200	14.8454545455	32,660
2,210	14.8429864253	32,803
2,220	14.8405405405	32,946
2,230	14.8381165919	33,089
2,240	14.8357142857	33,232
2,250	14.8333333333	33,375
2,260	14.8309734513	33,518
2,270	14.8286343612	33,661
2,280	14.8263157895	33,804
2,290	14.8240174672	33,947
2,300	14.8217391304	34,090
2,310	14.8194805195	34,233
2,320	14.8172413793	34,376
2,330	14.8150214592	34,519
2,340	14.8128205128	34,662
2,350	14.8106382979	34,805
2,360	14.8084745763	34,948
2,370	14.8063291139	35,091
2,380	14.8042016807	35,234
2,390	14.8020920502	35,377
2,400	14.8000000000	35,520
2,410	14.7979253112	35,663
2,420	14.7958677686	35,806
2,430	14.7938271605	35,949
2,440	14.7918032787	36,092
2,450	14.7897959184	36,235
2,460	14.7878048780	36,378
2,470	14.7858299595	36,521
2,480	14.7838709677	36,664
2,490	14.7819277108	36,807
2,500	14.7800000000	36,950
2,510	14.7790438247	37,095
2,520	14.7780952381	37,241
2,530	14.7771541502	37,386
2,540	14.7762204724	37,532

Units	UnitPrice	LandValue
2,550	14.7752941176	37,677
2,560	14.7743750000	37,822
2,570	14.7734630350	37,968
2,580	14.7725581395	38,113
2,590	14.7716602317	38,259
2,600	14.7707692308	38,404
2,610	14.7698850575	38,549
2,620	14.7690076336	38,695
2,630	14.7681368821	38,840
2,640	14.7672727273	38,986
2,650	14.7664150943	39,131
2,660	14.7655639098	39,276
2,670	14.7647191011	39,422
2,680	14.7638805970	39,567
2,690	14.7630483271	39,713
2,700	14.7622222222	39,858
2,710	14.7614022140	40,003
2,720	14.7605882353	40,149
2,730	14.7597802198	40,294
2,740	14.7589781022	40,440
2,750	14.7581818182	40,585
2,760	14.7573913043	40,730
2,770	14.7566064982	40,876
2,780	14.7558273381	41,021
2,790	14.7550537634	41,167
2,800	14.7542857143	41,312
2,810	14.7535231317	41,457
2,820	14.7527659574	41,603
2,830	14.7520141343	41,748
2,840	14.7512676056	41,894
2,850	14.7505263158	42,039
2,860	14.7497902098	42,184
2,870	14.7490592334	42,330
2,880	14.7483333333	42,475
2,890	14.7476124567	42,621
2,900	14.7468965517	42,766
2,910	14.7461855670	42,911
2,920	14.7454794521	43,057
2,930	14.7447781570	43,202
2,940	14.7440816327	43,348
2,950	14.7433898305	43,493
2,960	14.7427027027	43,638
2,970	14.7420202020	43,784
2,980	14.7413422819	43,929
2,990	14.7406688963	44,075
3,000	14.7400000000	44,220
3,004	14.7365912117	44,269
3,008	14.7331914894	44,317
3,012	14.7298007968	44,366
3,016	14.7264190981	44,415
3,020	14.7230463576	44,464
3,024	14.7196825397	44,512
3,028	14.7163276090	44,561

Units	UnitPrice	LandValue
3,032	14.7129815303	44,610
3,036	14.7096442688	44,658
3,040	14.7063157895	44,707
3,044	14.7029960578	44,756
3,048	14.6996850394	44,805
3,052	14.6963826999	44,853
3,056	14.6930890052	44,902
3,060	14.6898039216	44,951
3,064	14.6865274151	45,000
3,068	14.6832594524	45,048
3,072	14.6800000000	45,097
3,076	14.6767490247	45,146
3,080	14.6735064935	45,194
3,084	14.6702723735	45,243
3,088	14.6670466321	45,292
3,092	14.6638292367	45,341
3,096	14.6606201550	45,389
3,100	14.6574193548	45,438
3,104	14.6542268041	45,487
3,108	14.6510424710	45,535
3,112	14.6478663239	45,584
3,116	14.6446983312	45,633
3,120	14.6415384615	45,682
3,124	14.6383866837	45,730
3,128	14.6352429668	45,779
3,132	14.6321072797	45,828
3,136	14.6289795918	45,876
3,140	14.6258598726	45,925
3,144	14.6227480916	45,974
3,148	14.6196442186	46,023
3,152	14.6165482234	46,071
3,156	14.6134600760	46,120
3,160	14.6103797468	46,169
3,164	14.6073072061	46,218
3,168	14.6042424242	46,266
3,172	14.6011853720	46,315
3,176	14.5981360202	46,364
3,180	14.5950943396	46,412
3,184	14.5920603015	46,461
3,188	14.5890338770	46,510
3,192	14.5860150376	46,559
3,196	14.5830037547	46,607
3,200	14.5800000000	46,656
3,206	14.5572925764	46,671
3,212	14.5346699875	46,685
3,218	14.5121317589	46,700
3,224	14.4896774194	46,715
3,230	14.4673065015	46,729
3,236	14.4450185414	46,744
3,242	14.4228130783	46,759
3,248	14.4006896552	46,773
3,254	14.3786478181	46,788
3,260	14.3566871166	46,803

Units	UnitPrice	LandValue
3,266	14.3348071035	46,817
3,272	14.3130073350	46,832
3,278	14.2912873703	46,847
3,284	14.2696467722	46,862
3,290	14.2480851064	46,876
3,296	14.2266019417	46,891
3,302	14.2051968504	46,906
3,308	14.1838694075	46,920
3,314	14.1626191913	46,935
3,320	14.1414457831	46,950
3,326	14.1203487673	46,964
3,332	14.0993277311	46,979
3,338	14.0783822648	46,994
3,344	14.0575119617	47,008
3,350	14.0367164179	47,023
3,356	14.0159952324	47,038
3,362	13.9953480071	47,052
3,368	13.9747743468	47,067
3,374	13.9542738589	47,082
3,380	13.9338461538	47,096
3,386	13.9134908447	47,111
3,392	13.8932075472	47,126
3,398	13.8729958799	47,140
3,404	13.8528554642	47,155
3,410	13.8327859238	47,170
3,416	13.8127868852	47,184
3,422	13.7928579778	47,199
3,428	13.7729988331	47,214
3,434	13.7532090856	47,229
3,440	13.7334883721	47,243
3,446	13.7138363320	47,258
3,452	13.6942526072	47,273
3,458	13.6747368421	47,287
3,464	13.6552886836	47,302
3,470	13.6359077810	47,317
3,476	13.6165937860	47,331
3,482	13.5973463527	47,346
3,488	13.5781651376	47,361
3,494	13.5590497997	47,375
3,500	13.5400000000	47,390
3,510	13.5049002849	47,402
3,520	13.4700000000	47,414
3,530	13.4352974504	47,427
3,540	13.4007909605	47,439
3,550	13.3664788732	47,451
3,560	13.3323595506	47,463
3,570	13.2984313725	47,475
3,580	13.2646927374	47,488
3,590	13.2311420613	47,500
3,600	13.1977777778	47,512
3,610	13.1645983380	47,524
3,620	13.1316022099	47,536
3,630	13.0987878788	47,549

Units	UnitPrice	LandValue
3,640	13.0661538462	47,561
3,650	13.0336986301	47,573
3,660	13.0014207650	47,585
3,670	12.9693188011	47,597
3,680	12.9373913043	47,610
3,690	12.9056368564	47,622
3,700	12.8740540541	47,634
3,710	12.8426415094	47,646
3,720	12.8113978495	47,658
3,730	12.7803217158	47,671
3,740	12.7494117647	47,683
3,750	12.7186666667	47,695
3,760	12.6880851064	47,707
3,770	12.6576657825	47,719
3,780	12.6274074074	47,732
3,790	12.5973087071	47,744
3,800	12.5673684211	47,756
3,810	12.5375853018	47,768
3,820	12.5079581152	47,780
3,830	12.4784856397	47,793
3,840	12.4491666667	47,805
3,850	12.4200000000	47,817
3,860	12.3909844560	47,829
3,870	12.3621188630	47,841
3,880	12.3334020619	47,854
3,890	12.3048329049	47,866
3,900	12.2764102564	47,878
3,910	12.2481329923	47,890
3,920	12.2200000000	47,902
3,930	12.1920101781	47,915
3,940	12.1641624365	47,927
3,950	12.1364556962	47,939
3,960	12.1088888889	47,951
3,970	12.0814609572	47,963
3,980	12.0541708543	47,976
3,990	12.0270175439	47,988
4,000	12.0000000000	48,000
4,007	11.9777694652	47,995
4,014	11.9556164660	47,990
4,021	11.9335405973	47,985
4,028	11.9115414570	47,980
4,035	11.8896186458	47,975
4,042	11.8677717672	47,970
4,049	11.8460004273	47,964
4,056	11.8243042351	47,959
4,063	11.8026828020	47,954
4,070	11.7811357425	47,949
4,077	11.7596626733	47,944
4,084	11.7382632141	47,939
4,091	11.7169369869	47,934
4,098	11.6956836166	47,929
4,105	11.6745027303	47,924
4,112	11.6533939579	47,919

Units	UnitPrice	LandValue
4,119	11.6323569318	47,914
4,126	11.6113912868	47,909
4,133	11.5904966602	47,904
4,140	11.5696726917	47,898
4,147	11.5489190236	47,893
4,154	11.5282353005	47,888
4,161	11.5076211693	47,883
4,168	11.4870762794	47,878
4,175	11.4666002826	47,873
4,182	11.4461928328	47,868
4,189	11.4258535866	47,863
4,196	11.4055822024	47,858
4,203	11.3853783413	47,853
4,210	11.3652416664	47,848
4,217	11.3451718432	47,843
4,224	11.3251685393	47,838
4,231	11.3052314246	47,832
4,238	11.2853601710	47,827
4,245	11.2655544527	47,822
4,252	11.2458139461	47,817
4,259	11.2261383297	47,812
4,266	11.2065272839	47,807
4,273	11.1869804916	47,802
4,280	11.1674976373	47,797
4,287	11.1480784079	47,792
4,294	11.1287224923	47,787
4,301	11.1094295813	47,782
4,308	11.0901993678	47,777
4,315	11.0710315466	47,772
4,322	11.0519258146	47,766
4,329	11.0328818706	47,761
4,336	11.0138994154	47,756
4,343	10.9949781516	47,751
4,350	10.9761177838	47,746
4,356	10.9600000000	47,742
4,369	10.9461389320	47,824
4,382	10.9323601067	47,906
4,395	10.9186627944	47,988
4,408	10.9050462739	48,069
4,421	10.8915098324	48,151
4,434	10.8780527656	48,233
4,447	10.8646743775	48,315
4,460	10.8513739799	48,397
4,473	10.8381508929	48,479
4,486	10.8250044445	48,561
4,499	10.8119339701	48,643
4,512	10.7989388133	48,725
4,525	10.7860183247	48,807
4,538	10.7731718627	48,889
4,551	10.7603987930	48,971
4,564	10.7476984883	49,052
4,577	10.7350703287	49,134
4,590	10.7225137011	49,216

Units	UnitPrice	LandValue
4,603	10.7100279996	49,298
4,616	10.6976126247	49,380
4,629	10.6852669841	49,462
4,642	10.6729904919	49,544
4,655	10.6607825687	49,626
4,668	10.6486426416	49,708
4,681	10.6365701441	49,790
4,694	10.6245645161	49,872
4,707	10.6126252034	49,954
4,720	10.6007516581	50,036
4,733	10.5889433382	50,117
4,746	10.5771997079	50,199
4,759	10.5655202369	50,281
4,772	10.5539044009	50,363
4,785	10.5423516813	50,445
4,798	10.5308615650	50,527
4,811	10.5194335445	50,609
4,824	10.5080671178	50,691
4,837	10.4967617883	50,773
4,850	10.4855170647	50,855
4,863	10.4743324610	50,937
4,876	10.4632074962	51,019
4,889	10.4521416947	51,101
4,902	10.4411345857	51,182
4,915	10.4301857035	51,264
4,928	10.4192945874	51,346
4,941	10.4084607813	51,428
4,954	10.3976838341	51,510
4,967	10.3869632994	51,592
4,980	10.3762987353	51,674
4,993	10.3656897047	51,756
5,000	10.3600000000	51,800
5,020	10.3274900398	51,844
5,040	10.2952380952	51,888
5,060	10.2632411067	51,932
5,080	10.2314960630	51,976
5,100	10.2000000000	52,020
5,120	10.1687500000	52,064
5,140	10.1377431907	52,108
5,160	10.1069767442	52,152
5,180	10.0764478764	52,196
5,200	10.0461538462	52,240
5,220	10.0160919540	52,284
5,240	9.9862595420	52,328
5,260	9.9566539924	52,372
5,280	9.9272727273	52,416
5,300	9.8981132075	52,460
5,320	9.8691729323	52,504
5,340	9.8404494382	52,548
5,360	9.8119402985	52,592
5,380	9.7836431227	52,636
5,400	9.7555555556	52,680
5,420	9.7276752768	52,724

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Units	UnitPrice	LandValue
5,440	9.7000000000	52,768
5,460	9.6725274725	52,812
5,480	9.6452554745	52,856
5,500	9.6181818182	52,900
5,520	9.5913043478	52,944
5,540	9.5646209386	52,988
5,560	9.5381294964	53,032
5,580	9.5118279570	53,076
5,600	9.4857142857	53,120
5,620	9.4597864769	53,164
5,640	9.4340425532	53,208
5,660	9.4084805654	53,252
5,680	9.3830985915	53,296
5,700	9.3578947368	53,340
5,720	9.3328671329	53,384
5,740	9.3080139373	53,428
5,760	9.2833333333	53,472
5,780	9.2588235294	53,516
5,800	9.2344827586	53,560
5,820	9.2103092784	53,604
5,840	9.1863013699	53,648
5,860	9.1624573379	53,692
5,880	9.1387755102	53,736
5,900	9.1152542373	53,780
5,920	9.0918918919	53,824
5,940	9.0686868687	53,868
5,960	9.0456375839	53,912
5,980	9.0227424749	53,956
6,000	9.0000000000	54,000
6,030	8.9407960199	53,913
6,060	8.8821782178	53,826
6,090	8.8241379310	53,739
6,120	8.7666666667	53,652
6,150	8.7097560976	53,565
6,180	8.6533980583	53,478
6,210	8.5975845411	53,391
6,240	8.5423076923	53,304
6,270	8.4875598086	53,217
6,300	8.4333333333	53,130
6,330	8.3796208531	53,043
6,360	8.3264150943	52,956
6,390	8.2737089202	52,869
6,420	8.2214953271	52,782
6,450	8.1697674419	52,695
6,480	8.1185185185	52,608
6,510	8.0677419355	52,521
6,540	8.0174311927	52,434
6,570	7.9675799087	52,347
6,600	7.9181818182	52,260
6,630	7.8692307692	52,173
6,660	7.8207207207	52,086
6,690	7.7726457399	51,999
6,720	7.7250000000	51,912

Units	UnitPrice	LandValue
6,750	7.6777777778	51,825
6,780	7.6309734513	51,738
6,810	7.5845814978	51,651
6,840	7.5385964912	51,564
6,870	7.4930131004	51,477
6,900	7.4478260870	51,390
6,930	7.4030303030	51,303
6,960	7.3586206897	51,216
6,990	7.3145922747	51,129
7,020	7.2709401709	51,042
7,050	7.2276595745	50,955
7,080	7.1847457627	50,868
7,110	7.1421940928	50,781
7,140	7.1000000000	50,694
7,170	7.0581589958	50,607
7,200	7.0166666667	50,520
7,230	6.9755186722	50,433
7,260	6.9347107438	50,346
7,290	6.8942386831	50,259
7,320	6.8540983607	50,172
7,350	6.8142857143	50,085
7,380	6.7747967480	49,998
7,410	6.7356275304	49,911
7,440	6.6967741935	49,824
7,470	6.6582329317	49,737
7,500	6.6200000000	49,650
7,530	6.5970517928	49,676
7,560	6.5742857143	49,702
7,590	6.5516996047	49,727
7,620	6.5292913386	49,753
7,650	6.5070588235	49,779
7,680	6.4850000000	49,805
7,710	6.4631128405	49,831
7,740	6.4413953488	49,856
7,770	6.4198455598	49,882
7,800	6.3984615385	49,908
7,830	6.3772413793	49,934
7,860	6.3561832061	49,960
7,890	6.3352851711	49,985
7,920	6.3145454545	50,011
7,950	6.2939622642	50,037
7,980	6.2735338346	50,063
8,010	6.2532584270	50,089
8,040	6.2331343284	50,114
8,070	6.2131598513	50,140
8,100	6.1933333333	50,166
8,130	6.1736531365	50,192
8,160	6.1541176471	50,218
8,190	6.1347252747	50,243
8,220	6.1154744526	50,269
8,250	6.0963636364	50,295
8,280	6.0773913043	50,321
8,310	6.0585559567	50,347

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Units	UnitPrice	LandValue
8,340	6.0398561151	50,372
8,370	6.0212903226	50,398
8,400	6.0028571429	50,424
8,430	5.9845551601	50,450
8,460	5.9663829787	50,476
8,490	5.9483392226	50,501
8,520	5.9304225352	50,527
8,550	5.9126315789	50,553
8,580	5.8949650350	50,579
8,610	5.8774216028	50,605
8,640	5.8600000000	50,630
8,670	5.8426989619	50,656
8,700	5.8255172414	50,682
8,730	5.8084536082	50,708
8,760	5.7915068493	50,734
8,790	5.7746757679	50,759
8,820	5.7579591837	50,785
8,850	5.7413559322	50,811
8,880	5.7248648649	50,837
8,910	5.7084848485	50,863
8,940	5.6922147651	50,888
8,970	5.6760535117	50,914
9,000	5.6600000000	50,940
9,038	5.6381968198	50,958
9,076	5.6165762136	50,976
9,114	5.5951358977	50,994
9,152	5.5738736264	51,012
9,190	5.5527871910	51,030
9,228	5.5318744195	51,048
9,266	5.5111331750	51,066
9,304	5.4905613561	51,084
9,342	5.4701568951	51,102
9,380	5.4499177581	51,120
9,418	5.4298419440	51,138
9,456	5.4099274837	51,156
9,494	5.3901724397	51,174
9,532	5.3705749056	51,192
9,570	5.3511330049	51,210
9,608	5.3318448912	51,228
9,646	5.3127087468	51,246
9,684	5.2937227828	51,264
9,722	5.2748852382	51,282
9,760	5.2561943794	51,300
9,798	5.2376484997	51,318
9,836	5.2192459188	51,337
9,874	5.2009849822	51,355
9,912	5.1828640609	51,373
9,950	5.1648815506	51,391
9,988	5.1470358716	51,409
10,026	5.1293254681	51,427
10,064	5.1117488076	51,445
10,102	5.0943043810	51,463
10,140	5.0769907016	51,481

Units	UnitPrice	LandValue
10,178	5.0598063049	51,499
10,216	5.0427497483	51,517
10,254	5.0258196105	51,535
10,292	5.0090144911	51,553
10,330	4.9923330106	51,571
10,368	4.9757738095	51,589
10,406	4.9593355482	51,607
10,444	4.9430169065	51,625
10,482	4.9268165835	51,643
10,520	4.9107332971	51,661
10,558	4.8947657836	51,679
10,596	4.8789127973	51,697
10,634	4.8631731105	51,715
10,672	4.8475455130	51,733
10,710	4.8320288115	51,751
10,748	4.8166218300	51,769
10,786	4.8013234087	51,787
10,824	4.7861324042	51,805
10,862	4.7710476892	51,823
10,890	4.7600000000	51,836
10,952	4.7375741675	51,886
11,014	4.7154008140	51,935
11,076	4.6934756996	51,985
11,138	4.6717946787	52,034
11,200	4.6503536977	52,084
11,262	4.6291487922	52,133
11,324	4.6081760845	52,183
11,386	4.5874317815	52,232
11,448	4.5669121721	52,282
11,510	4.5466136255	52,332
11,572	4.5265325884	52,381
11,634	4.5066655832	52,431
11,696	4.4870092064	52,480
11,758	4.4675601260	52,530
11,820	4.4483150799	52,579
11,882	4.4292708742	52,629
11,944	4.4104243813	52,678
12,006	4.3917725382	52,728
12,068	4.3733123447	52,777
12,130	4.3550408623	52,827
12,192	4.3369552118	52,876
12,254	4.3190525726	52,926
12,316	4.3013301809	52,975
12,378	4.2837853281	53,025
12,440	4.2664153596	53,074
12,502	4.2492176737	53,124
12,564	4.2321897198	53,173
12,626	4.2153289975	53,223
12,688	4.1986330553	53,272
12,750	4.1820994893	53,322
12,812	4.1657259422	53,371
12,874	4.1495101021	53,421
12,936	4.1334497014	53,470

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Units	UnitPrice	LandValue
12,998	4.1175425158	53,520
13,060	4.1017863632	53,569
13,122	4.0861791028	53,619
13,184	4.0707186339	53,668
13,246	4.0554028954	53,718
13,308	4.0402298644	53,767
13,370	4.0251975556	53,817
13,432	4.0103040203	53,866
13,494	3.9955473458	53,916
13,556	3.9809256541	53,965
13,618	3.9664371016	54,015
13,680	3.9520798782	54,064
13,742	3.9378522061	54,114
13,804	3.9237523398	54,163
13,866	3.9097785650	54,213
13,928	3.8959291977	54,263
13,990	3.8822025838	54,312
14,000	3.8800000000	54,320
14,060	3.8669416785	54,369
14,120	3.8539943343	54,418
14,180	3.8411565585	54,468
14,240	3.8284269663	54,517
14,300	3.8158041958	54,566
14,360	3.8032869081	54,615
14,420	3.7908737864	54,664
14,480	3.7785635359	54,714
14,540	3.7663548831	54,763
14,600	3.7542465753	54,812
14,660	3.7422373806	54,861
14,720	3.7303260870	54,910
14,780	3.7185115020	54,960
14,840	3.7067924528	55,009
14,900	3.6951677852	55,058
14,960	3.6836363636	55,107
15,020	3.6721970706	55,156
15,080	3.6608488064	55,206
15,140	3.6495904888	55,255
15,200	3.6384210526	55,304
15,260	3.6273394495	55,353
15,320	3.6163446475	55,402
15,380	3.6054356307	55,452
15,440	3.5946113990	55,501
15,500	3.5838709677	55,550
15,560	3.5732133676	55,599
15,620	3.5626376440	55,648
15,680	3.5521428571	55,698
15,740	3.5417280813	55,747
15,800	3.5313924051	55,796
15,860	3.5211349306	55,845
15,920	3.5109547739	55,894
15,980	3.5008510638	55,944
16,040	3.4908229426	55,993
16,100	3.4808695652	56,042

Units	UnitPrice	LandValue
16,160	3.4709900990	56,091
16,220	3.4611837238	56,140
16,280	3.4514496314	56,190
16,340	3.4417870257	56,239
16,400	3.4321951220	56,288
16,460	3.4226731470	56,337
16,520	3.4132203390	56,386
16,580	3.4038359469	56,436
16,640	3.3945192308	56,485
16,700	3.3852694611	56,534
16,760	3.3760859189	56,583
16,820	3.3669678954	56,632
16,880	3.3579146919	56,682
16,940	3.3489256198	56,731
17,000	3.3400000000	56,780
17,096	3.3236247976	56,821
17,192	3.3074324732	56,861
17,288	3.2914199803	56,902
17,384	3.2755843396	56,943
17,480	3.2599226372	56,983
17,576	3.2444320231	57,024
17,672	3.2291097090	57,065
17,768	3.2139529670	57,106
17,864	3.1989591277	57,146
17,960	3.1841255789	57,187
18,056	3.1694497639	57,228
18,152	3.1549291801	57,268
18,248	3.1405613775	57,309
18,344	3.1263439575	57,350
18,440	3.1122745714	57,390
18,536	3.0983509191	57,431
18,632	3.0845707479	57,472
18,728	3.0709318515	57,512
18,824	3.0574320684	57,553
18,920	3.0440692809	57,594
19,016	3.0308414143	57,634
19,112	3.0177464355	57,675
19,208	3.0047823518	57,716
19,304	2.9919472106	57,757
19,400	2.9792390976	57,797
19,496	2.9666561363	57,838
19,592	2.9541964870	57,879
19,688	2.9418583458	57,919
19,784	2.9296399440	57,960
19,880	2.9175395469	58,001
19,976	2.9055554532	58,041
20,072	2.8936859940	58,082
20,168	2.8819295325	58,123
20,264	2.8702844627	58,163
20,360	2.8587492088	58,204
20,456	2.8473222248	58,245
20,552	2.8360019935	58,286
20,648	2.8247870259	58,326

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Units	UnitPrice	LandValue
20,744	2.8136758605	58,367
20,840	2.8026670629	58,408
20,936	2.7917592248	58,448
21,032	2.7809509637	58,489
21,128	2.7702409224	58,530
21,224	2.7596277680	58,570
21,320	2.7491101918	58,611
21,416	2.7386869083	58,652
21,512	2.7283566553	58,692
21,608	2.7181181927	58,733
21,704	2.7079703026	58,774
21,780	2.7000000000	58,806
21,884	2.6916424533	58,904
21,988	2.6833639666	59,002
22,092	2.6751634232	59,100
22,196	2.6670397276	59,198
22,300	2.6589918045	59,296
22,404	2.6510185989	59,393
22,508	2.6431190749	59,491
22,612	2.6352922159	59,589
22,716	2.6275370239	59,687
22,820	2.6198525190	59,785
22,924	2.6122377391	59,883
23,028	2.6046917396	59,981
23,132	2.5972135928	60,079
23,236	2.5898023875	60,177
23,340	2.5824572290	60,275
23,444	2.5751772382	60,372
23,548	2.5679615518	60,470
23,652	2.5608093214	60,568
23,756	2.5537197136	60,666
23,860	2.5466919097	60,764
23,964	2.5397251049	60,862
24,068	2.5328185085	60,960
24,172	2.5259713433	61,058
24,276	2.5191828456	61,156
24,380	2.5124522644	61,254
24,484	2.5057788619	61,351
24,588	2.4991619125	61,449
24,692	2.4926007027	61,547
24,796	2.4860945314	61,645
24,900	2.4796427088	61,743
25,004	2.4732445567	61,841
25,108	2.4668994083	61,939
25,212	2.4606066077	62,037
25,316	2.4543655096	62,135
25,420	2.4481754795	62,233
25,524	2.4420358932	62,331
25,628	2.4359461365	62,428
25,732	2.4299056053	62,526
25,836	2.4239137050	62,624
25,940	2.4179698508	62,722
26,044	2.4120734672	62,820

Units	UnitPrice	LandValue
26,148	2.4062239876	62,918
26,252	2.4004208546	63,016
26,356	2.3946635197	63,114
26,460	2.3889514426	63,212
26,564	2.3832840920	63,310
26,668	2.3776609445	63,407
26,772	2.3720814850	63,505
26,876	2.3665452063	63,603
26,980	2.3610516091	63,701
27,000	2.3600000000	63,720
27,113	2.3489534980	63,687
27,226	2.3379986917	63,654
27,339	2.3271344443	63,622
27,452	2.3163596373	63,589
27,565	2.3056731708	63,556
27,678	2.2950739628	63,523
27,791	2.2845609490	63,490
27,904	2.2741330821	63,457
28,017	2.2637893320	63,425
28,130	2.2535286848	63,392
28,243	2.2433501432	63,359
28,356	2.2332527256	63,326
28,469	2.2232354658	63,293
28,582	2.2132974133	63,260
28,695	2.2034376322	63,228
28,808	2.1936552016	63,195
28,921	2.1839492147	63,162
29,034	2.1743187790	63,129
29,147	2.1647630157	63,096
29,260	2.1552810598	63,064
29,373	2.1458720594	63,031
29,486	2.1365351757	62,998
29,599	2.1272695828	62,965
29,712	2.1180744673	62,932
29,825	2.1089490281	62,899
29,938	2.0998924762	62,867
30,051	2.0909040346	62,834
30,164	2.0819829377	62,801
30,277	2.0731284316	62,768
30,390	2.0643397734	62,735
30,503	2.0556162313	62,702
30,616	2.0469570844	62,670
30,729	2.0383616221	62,637
30,842	2.0298291445	62,604
30,955	2.0213589619	62,571
31,068	2.0129503945	62,538
31,181	2.0046027724	62,506
31,294	1.9963154355	62,473
31,407	1.9880877329	62,440
31,520	1.9799190234	62,407
31,633	1.9718086748	62,374
31,746	1.9637560638	62,341
31,859	1.9557605760	62,309

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Units	UnitPrice	LandValue
31,972	1.9478216058	62,276
32,085	1.9399385561	62,243
32,198	1.9321108380	62,210
32,311	1.9243378711	62,177
32,424	1.9166190829	62,144
32,537	1.9089539089	62,112
32,650	1.9013417925	62,079
32,670	1.9000000000	62,073
32,757	1.8959149115	62,104
32,844	1.8918514650	62,136
32,931	1.8878094887	62,167
33,018	1.8837888131	62,199
33,105	1.8797892701	62,230
33,192	1.8758106937	62,262
33,279	1.8718529193	62,293
33,366	1.8679157843	62,325
33,453	1.8639991277	62,356
33,540	1.8601027900	62,388
33,627	1.8562266135	62,419
33,714	1.8523704423	62,451
33,801	1.8485341217	62,482
33,888	1.8447174990	62,514
33,975	1.8409204227	62,545
34,062	1.8371427432	62,577
34,149	1.8333843122	62,608
34,236	1.8296449829	62,640
34,323	1.8259246101	62,671
34,410	1.8222230500	62,703
34,497	1.8185401602	62,734
34,584	1.8148757999	62,766
34,671	1.8112298296	62,797
34,758	1.8076021112	62,829
34,845	1.8039925079	62,860
34,932	1.8004008844	62,892
35,019	1.7968271068	62,923
35,106	1.7932710423	62,955
35,193	1.7897325595	62,986
35,280	1.7862115285	63,018
35,367	1.7827078204	63,049
35,454	1.7792213076	63,081
35,541	1.7757518640	63,112
35,628	1.7722993644	63,143
35,715	1.7688636851	63,175
35,802	1.7654447034	63,206
35,889	1.7620422979	63,238
35,976	1.7586563483	63,269
36,063	1.7552867355	63,301
36,150	1.7519333416	63,332
36,237	1.7485960498	63,364
36,324	1.7452747444	63,395
36,411	1.7419693107	63,427
36,498	1.7386796353	63,458
36,585	1.7354056058	63,490

Units	UnitPrice	LandValue
36,672	1.7321471107	63,521
36,759	1.7289040399	63,553
36,846	1.7256762840	63,584
36,933	1.7224637348	63,616
37,000	1.7200000000	63,640
37,131	1.7195314578	63,848
37,262	1.7190662101	64,056
37,393	1.7186042223	64,264
37,524	1.7181454601	64,472
37,655	1.7176898899	64,680
37,786	1.7172374786	64,888
37,917	1.7167881933	65,095
38,048	1.7163420019	65,303
38,179	1.7158988724	65,511
38,310	1.7154587734	65,719
38,441	1.7150216740	65,927
38,572	1.7145875436	66,135
38,703	1.7141563520	66,343
38,834	1.7137280696	66,551
38,965	1.7133026669	66,759
39,096	1.7128801150	66,967
39,227	1.7124603854	67,175
39,358	1.7120434498	67,383
39,489	1.7116292805	67,591
39,620	1.7112178501	67,798
39,751	1.7108091314	68,006
39,882	1.7104030977	68,214
40,013	1.7099997227	68,422
40,144	1.7095989803	68,630
40,275	1.7092008448	68,838
40,406	1.7088052909	69,046
40,537	1.7084122936	69,254
40,668	1.7080218282	69,462
40,799	1.7076338702	69,670
40,930	1.7072483955	69,878
41,061	1.7068653805	70,086
41,192	1.7064848017	70,294
41,323	1.7061066358	70,501
41,454	1.7057308601	70,709
41,585	1.7053574518	70,917
41,716	1.7049863888	71,125
41,847	1.7046176490	71,333
41,978	1.7042512106	71,541
42,109	1.7038870521	71,749
42,240	1.7035251524	71,957
42,371	1.7031654905	72,165
42,502	1.7028080458	72,373
42,633	1.7024527976	72,581
42,764	1.7020997260	72,789
42,895	1.7017488109	72,997
43,026	1.7014000327	73,204
43,157	1.7010533718	73,412
43,288	1.7007088091	73,620

Units	UnitPrice	LandValue
43,419	1.7003663255	73,828
43,550	1.7000259024	74,036
43,560	1.7000000000	74,052
43,589	1.6983367363	74,029
43,618	1.6966756844	74,006
43,647	1.6950168396	73,982
43,676	1.6933601978	73,959
43,705	1.6917057545	73,936
43,734	1.6900535053	73,913
43,763	1.6884034458	73,890
43,792	1.6867555718	73,866
43,821	1.6851098788	73,843
43,850	1.6834663626	73,820
43,879	1.6818250188	73,797
43,908	1.6801858431	73,774
43,937	1.6785488313	73,750
43,966	1.6769139790	73,727
43,995	1.6752812820	73,704
44,024	1.6736507360	73,681
44,053	1.6720223367	73,658
44,082	1.6703960800	73,634
44,111	1.6687719616	73,611
44,140	1.6671499773	73,588
44,169	1.6655301229	73,565
44,198	1.6639123942	73,542
44,227	1.6622967870	73,518
44,256	1.6606832972	73,495
44,285	1.6590719205	73,472
44,314	1.6574626529	73,449
44,343	1.6558554902	73,426
44,372	1.6542504282	73,402
44,401	1.6526474629	73,379
44,430	1.6510465901	73,356
44,459	1.6494478058	73,333
44,488	1.6478511059	73,310
44,517	1.6462564863	73,286
44,546	1.6446639429	73,263
44,575	1.6430734717	73,240
44,604	1.6414850686	73,217
44,633	1.6398987296	73,194
44,662	1.6383144508	73,170
44,691	1.6367322280	73,147
44,720	1.6351520572	73,124
44,749	1.6335739346	73,101
44,778	1.6319978561	73,078
44,807	1.6304238177	73,054
44,836	1.6288518155	73,031
44,865	1.6272818455	73,008
44,894	1.6257139039	72,985
44,923	1.6241479866	72,962
44,952	1.6225840897	72,938
44,981	1.6210222094	72,915
45,000	1.6200000000	72,900

Units	UnitPrice	LandValue

SITE INDEX TABLE
LACONIA, NH

Land Class	Site Index	Description	Influ Factor
C	1	SITE INDEX 1	0.60
C	2	SITE INDEX 2	0.70
C	3	SITE INDEX 3	0.80
C	4	SITE INDEX 4	0.90
C	5	SITE INDEX 5	1.00
C	6	OBSTR VIEW	1.15
C	7	AVG VIEW	1.40
C	8	GD VIEW	2.50
C	9	PAN VIEW	3.50
C	A	SITE INDEX A	1.00
C	B	SITE INDEX B	0.00
C	C	SITE INDEX C	0.00
C	D	SITE INDEX D	0.00
C	E	SITE INDEX E	0.00
C	F	SITE INDEX F	0.00
C	G	SITE INDEX G	0.00
C	H	SITE INDEX H	0.00
C	I	SITE INDEX I	0.00
E	1	SITE INDEX 1	0.60
E	2	SITE INDEX 2	0.70
E	3	SITE INDEX 3	0.80
E	4	SITE INDEX 4	0.90
E	5	SITE INDEX 5	1.00
E	6	OBSTR VIEW	1.15
E	7	AVG VIEW	1.40
E	8	GD VIEW	2.50
E	9	PAN VIEW	3.50
E	A	SITE INDEX A	0.00
E	B	SITE INDEX B	0.00
E	C	SITE INDEX C	0.00
E	D	SITE INDEX D	0.00
E	E	SITE INDEX E	0.00
E	F	SITE INDEX F	0.00
E	G	SITE INDEX G	0.00
E	H	SITE INDEX H	0.00
E	I	SITE INDEX I	0.00
I	1	SITE INDEX 1	0.60
I	2	SITE INDEX 2	0.70
I	3	SITE INDEX 3	0.80
I	4	SITE INDEX 4	0.90

SITE INDEX TABLE
LACONIA, NH

Land Class	Site Index	Description	Influ Factor
I	5	SITE INDEX 5	1.00
I	6	OBSTR VIEW	1.15
I	7	AVG VIEW	1.40
I	8	GD VIEW	2.50
I	9	PAN VIEW	3.50
I	A	SITE INDEX A	1.00
I	B	SITE INDEX B	0.00
I	C	SITE INDEX C	0.00
I	D	SITE INDEX D	0.00
I	E	SITE INDEX E	0.00
I	F	SITE INDEX F	0.00
I	G	SITE INDEX G	0.00
I	H	SITE INDEX H	0.00
I	I	SITE INDEX I	0.00
O	1	SITE INDEX 1	0.60
O	2	SITE INDEX 2	0.70
O	3	SITE INDEX 3	0.80
O	4	SITE INDEX 4	0.90
O	5	SITE INDEX 5	1.00
O	6	OBSTR VIEW	1.15
O	7	AVG VIEW	1.40
O	8	GD VIEW	2.50
O	9	PAN VIEW	3.50
O	A	SITE INDEX A	0.00
O	B	SITE INDEX B	0.00
O	C	SITE INDEX C	0.00
O	D	SITE INDEX D	0.00
O	E	SITE INDEX E	0.00
O	F	SITE INDEX F	0.00
O	G	SITE INDEX G	0.00
O	H	SITE INDEX H	0.00
O	I	SITE INDEX I	0.00
R	1	SITE INDEX 1	0.60
R	2	SITE INDEX 2	0.70
R	3	SITE INDEX 3	0.80
R	4	SITE INDEX 4	0.90
R	5	SITE INDEX 5	1.00
R	6	OBSTR VIEW	1.15
R	7	AVG VIEW	1.40
R	8	GD VIEW	2.65
R	9	PAN VIEW	3.50

SITE INDEX TABLE
LACONIA, NH

Land Class	Site Index	Description	Influ Factor
R	A	SITE INDEX A	0.00
R	B	SITE INDEX B	0.00
R	C	SITE INDEX C	0.00
R	D	SITE INDEX D	0.00
R	E	SITE INDEX E	0.00
R	F	SITE INDEX F	0.00
R	G	SITE INDEX G	0.00
R	H	SITE INDEX H	0.00
R	I	SITE INDEX I	0.00
S	1	SITE INDEX 1	0.60
S	2	SITE INDEX 2	0.70
S	3	SITE INDEX 3	0.80
S	4	SITE INDEX 4	0.90
S	5	SITE INDEX 5	1.00
S	6	OBSTR VIEW	1.15
S	7	AVG VIEW	1.40
S	8	GD VIEW	2.50
S	9	PAN VIEW	3.50
S	A	SITE INDEX A	0.00
S	B	SITE INDEX B	0.00
S	C	SITE INDEX C	0.00
S	D	SITE INDEX D	0.00
S	E	SITE INDEX E	0.00
S	F	SITE INDEX F	0.00
S	G	SITE INDEX G	0.00
S	H	SITE INDEX H	0.00
S	I	SITE INDEX I	0.00

LAND ADJUSTMENT CODES
LACONIA, NH

Nbhd Code	Description	Land Adj
PC	PICKERAL COVE	4.50
65		1.20
PB1	PAUGUS BAY	8.00
PB2	PB COVE 1	4.50
PB3	PB WIERS BLVD	4.20
WN1	WEIRS BCH	9.00
WN2	PENDLETON BCH	11.50
20		0.60
30		0.75
40		0.90
50	AVERAGE	1.00
60		1.10
70		1.30
80		1.60
90		1.70
75		1.40
WS1	WINNISQUAM	7.75
OB1	OPECHEE BAY	4.50
LAKE	LAKESIDE AVE	2.00
UNIO	UNION AVE RT 3	1.70
COUR	COURT ST	1.50
DWTN	DOWNTOWN	1.55
RIDI	RIVERFRONT DIS	1.25
CORG	RESORT GOOD	1.50
CORA	RESORT AVE	1.00
COMG	COMM GOOD	1.50
COMA	COMM AVE	1.00
COMF	COMM FAIR	0.85
INDG	INDG	1.25
INDA	INDA	1.00
PB4	PB COVE 2	3.00
PP1	PICKERAL POND	1.20
MG	METHDST CIRCLE	2.00
UNIG	UNION AVE GD	2.25
CA2	CENTEN AV	1.90
WKS	WEEKS ST	1.85

Land Street Index Descriptions and Adjusments
LACONIA, NH

Code	Description	Adjustment
20		0.60
30		0.75
40		0.90
50	AVERAGE	1.00
60		1.10
65		1.20
70		1.30
75		1.40
80		1.60
90		1.70
CA2	CENTEN AV	1.90
COMA	COMM AVE	1.00
COMF	COMM FAIR	0.85
COMG	COMM GOOD	1.50
CORA	RESORT AVE	1.00
CORG	RESORT GOOD	1.50
COUR	COURT ST	1.50
DWTN	DOWNTOWN	1.55
INDA	INDA	1.00
INDG	INDG	1.25
LAKE	LAKESIDE AVE	2.00
MG	METHDST CIRCLE	2.00
OB1	OPECHEE BAY	4.50
PB1	PAUGUS BAY	8.00
PB2	PB COVE 1	4.50
PB3	PB WIERS BLVD	4.20
PB4	PB COVE 2	3.00
PC	PICKERAL COVE	4.50
PP1	PICKERAL POND	1.20
RIDI	RIVERFRONT DIS	1.25
UNIG	UNION AVE GD	2.25
UNIO	UNION AVE RT 3	1.70
WKS	WEEKS ST	1.85
WN1	WEIRS BCH	9.00
WN2	PENDLETON BCH	11.50
WS1	WINNISQUAM	7.75

LACONIA, NH

Land Class	Acreage	Discount Factor
C	10.00	1.00
C	50.00	1.00
C	100.00	1.00
C	200.00	1.00
C	500.00	1.00
E	10.00	1.00
E	50.00	1.00
E	100.00	1.00
E	200.00	1.00
E	500.00	1.00
I	10.00	1.00
I	50.00	1.00
I	100.00	1.00
I	200.00	1.00
I	500.00	1.00
O	10.00	1.00
O	50.00	1.00
O	100.00	1.00
O	200.00	1.00
O	500.00	1.00
R	10.00	0.90
R	50.00	0.75
R	100.00	0.50
R	200.00	0.40
R	500.00	0.30
S	10.00	1.00
S	50.00	1.00
S	100.00	1.00
S	200.00	1.00
S	500.00	1.00

Appendix 'F': Building Tables

-Cost Rate Codes (Building Styles)
-Sub Area Codes
-Cost Model Report
-Outbuilding Codes
-Extra Feature Codes
-Depreciation Tables

Cost Group Rates
LACONIA, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
CND	06	Conventional	78.00	4	100
CND	10	Family Duplex	70.00	4	100
CND	14	APARTMENT - GN	65.00	4	100
CND	17	Store	70.00	4	100
CND	1A	Trvl Trlr	40.00	4	100
CND	1B	PARK MODEL	45.00	4	100
CND	20	Mobile Home	50.00	4	100
CND	2A	Double Wide	75.00	4	100
CND	36	Camp Seasonal	62.00	4	100
CND	39	Motel	70.00	4	100
CND	49	Condo Garden	98.00	4	100
CND	4A	Single Wide	50.00	4	100
CND	55	Condo Tnhs	90.00	4	100
CND	56	Condo Office	50.00	4	100
CND	5A	Condo-Mainhse	76.00	4	100
CND	77	Clubs/Lodges	70.00	4	100
CND	7A	Condo Conv	152.00	4	100
CND	8A	Det Condo	111.00	4	100
CND	90	Retail Condo	39.00	4	100
CND	98	Indust Condo	41.00	4	100
CND	9D	Retl Stg Condo	39.00	4	100
COM	06	Conventional	78.00	4	100
COM	12	Conven Mkt	116.00	4	100
COM	13	Department Str	54.00	4	100
COM	14	Apartment - GN	65.00	4	100
COM	16	Shop Center LO	69.00	4	100
COM	17	Store	70.00	4	100
COM	18	Office Bldg	74.00	4	100
COM	19	Profess. Bldg	78.00	4	100
COM	1A	Trvl Trlr	40.00	4	100
COM	21	Fast Food Rest	101.00	4	100
COM	22	Supermarket	65.00	4	100
COM	25	Service Shop	59.00	4	100
COM	26	Post Office	90.00	4	100
COM	27	Auto Sales Rpr	57.00	4	100
COM	28	Funeral Home	75.00	4	100
COM	29	Nursing Home	83.00	4	100
COM	30	Restaurant	81.00	4	100
COM	31	Branch Bank	97.00	4	100
COM	33	NIGHTCLUB/BAR	85.00	4	100
COM	34	Bowling/Arena	59.00	4	100
COM	35	Inn	78.00	4	100

Cost Group Rates
LACONIA, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
COM	36	CAMP SEASONAL	60.00	4	100
COM	39	Motel	71.00	4	100
COM	40	Light Indust	36.00	4	100
COM	41	Research/Devel	49.00	4	100
COM	42	Mill Bldg	35.00	4	100
COM	43	Car Wash	70.00	4	100
COM	44	Comm Block	50.00	4	100
COM	45	R/M Shop	33.00	4	100
COM	46	Food Process	45.00	4	100
COM	47	Cold Storage	51.00	4	100
COM	48	Warehouse	33.00	4	100
COM	50	Gas/Service ST	49.00	4	100
COM	53	Pre-Eng Warehs	33.00	4	100
COM	54	Health Club	75.00	4	100
COM	56	Condo Office	70.00	4	100
COM	57	Library	103.00	4	100
COM	59	Fire Station	93.00	4	100
COM	61	Dry Cln/Laundr	60.00	4	100
COM	64	TENNIS CLUB	70.00	4	100
COM	65	Skating Arena	67.00	4	100
COM	70	Dormitory	80.00	4	100
COM	71	Churches	95.00	4	100
COM	72	School/College	100.00	4	100
COM	73	Vet Clinic	100.00	4	100
COM	74	PMP/VLV HS	100.00	4	100
COM	77	Clubs/Lodges	75.00	4	100
COM	79	Telephone Bldg	117.00	4	100
COM	80	Mixed Use	79.00	4	100
COM	82	Audit/Gym	90.00	4	100
COM	83	Schools-Public	102.00	4	100
COM	85	Hospital	160.00	4	100
COM	88	Other Federal	108.00	4	100
COM	89	Other Municip	86.00	4	100
COM	90	Retail Condo	70.00	4	100
COM	91	FF Take Out	129.00	4	100
COM	92	Retail	65.00	4	100
COM	94	Outbuildings	20.00	4	100
COM	95	Garage/Office	55.00	4	100
COM	96	Apartment - TH	75.00	4	100
COM	97	Apartment - HR	81.00	4	100
COM	98	Indust Condo	42.00	4	100
COM	9A	Retirement	87.00	4	100
COM	9B	Condo-Warehse	59.00	4	100
COM	9C	Convent Centr	94.00	4	100
COM	9D	Retl Stg Condo	37.00	4	100

Cost Group Rates
LACONIA, NH

Group	Style	Style Description	Base Rate	Depreciation Table	Bldg Size Adj Pct
COM	9E	WATER TOWER	90.00	4	100
SIN	01	Ranch	76.00	4	100
SIN	02	Split-Level	75.00	4	100
SIN	03	Colonial	78.00	4	100
SIN	04	Cape Cod	80.00	4	100
SIN	05	Bungalow	80.00	4	100
SIN	06	Conventional	76.00	4	100
SIN	07	Modern/Contemp	79.00	4	100
SIN	08	Raised Ranch	75.00	4	100
SIN	09	2 Unit	64.00	4	100
SIN	10	3 Unit	66.00	4	100
SIN	11	4-8 Unit	70.00	4	100
SIN	15	Garage/Apt	65.00	4	100
SIN	1A	Trvl Trlr	40.00	4	100
SIN	1B	PARK MODEL	65.00	4	100
SIN	20	Mobile Home	55.00	4	100
SIN	2A	Double Wide	70.00	4	100
SIN	36	Camp Seasonal	55.00	4	100
SIN	37	Camp Year Rnd	62.00	4	100
SIN	39	Motel	70.00	4	100
SIN	49	Condo Garden	98.00	4	100
SIN	4A	Single Wide	65.00	4	100
SIN	55	Condo Tnhs	93.00	4	100
SIN	56	Condo Office	50.00	4	100
SIN	5A	Condo-Mainhse	76.00	4	100
SIN	63	Antique	82.00	4	100
SIN	77	Clubs/Lodges	70.00	4	100
SIN	7A	Condo Conv	152.00	4	100
SIN	8A	Det Condo	111.00	4	100
SIN	90	Retail Condo	39.00	4	100
SIN	94	Outbuildings	21.00	4	100
SIN	96		70.00	4	100
SIN	98	Indust Condo	53.00	4	100
SIN	99	Vacant Land	0.00	4	100
SIN	9D	Retl Stg Condo	37.00	4	100

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
AOF	Office, (Average)	01	1.00	100
AOF	Office, (Average)	02	1.00	100
AOF	Office, (Average)	03	1.00	100
AOF	Office, (Average)	04	1.00	100
AOF	Office, (Average)	05	1.00	100
AOF	Office, (Average)	06	1.00	100
AOF	Office, (Average)	07	1.00	100
AOF	Office, (Average)	94	1.00	100
AOF	Office, (Average)	95	1.00	105
AOF	Office, (Average)	96	1.00	100
APT	Apartment	01	1.00	100
APT	Apartment	02	1.00	100
APT	Apartment	03	1.00	100
APT	Apartment	04	1.00	100
APT	Apartment	05	1.00	100
APT	Apartment	06	1.00	150
APT	Apartment	07	1.00	100
APT	Apartment	94	1.00	100
APT	Apartment	95	1.00	150
APT	Apartment	96	1.00	150
BAS	First Floor	01	1.00	100
BAS	First Floor	02	1.00	100
BAS	First Floor	03	1.00	100
BAS	First Floor	04	1.00	100
BAS	First Floor	05	1.00	100
BAS	First Floor	06	1.00	100
BAS	First Floor	07	1.00	100
BAS	First Floor	94	1.00	100
BAS	First Floor	95	1.00	100
BAS	First Floor	96	1.00	100
CAN	Canopy	01	0.00	10
CAN	Canopy	02	0.00	10
CAN	Canopy	03	0.00	10
CAN	Canopy	04	0.00	10
CAN	Canopy	05	0.00	10
CAN	Canopy	06	0.00	10
CAN	Canopy	07	0.00	10
CAN	Canopy	94	0.00	10
CAN	Canopy	95	0.00	10
CAN	Canopy	96	0.00	10
CDN	Canopy, detached	01	0.00	35
CDN	Canopy, detached	02	0.00	35
CDN	Canopy, detached	03	0.00	35
CDN	Canopy, detached	04	0.00	0
CDN	Canopy, detached	05	0.00	35
CDN	Canopy, detached	06	0.00	0
CDN	Canopy, detached	07	0.00	35
CDN	Canopy, detached	94	0.00	0
CDN	Canopy, detached	95	0.00	0
CDN	Canopy, detached	96	0.00	0

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
CLP	Loading Platform, Finished	01	0.00	0
CLP	Loading Platform, Finished	02	0.00	0
CLP	Loading Platform, Finished	03	0.00	0
CLP	Loading Platform, Finished	04	0.00	30
CLP	Loading Platform, Finished	05	0.00	0
CLP	Loading Platform, Finished	06	0.00	30
CLP	Loading Platform, Finished	07	0.00	0
CLP	Loading Platform, Finished	94	0.00	30
CLP	Loading Platform, Finished	95	0.00	30
CLP	Loading Platform, Finished	96	0.00	30
CNP	Good Canopy	94	0.00	40
CNP	Good Canopy	95	0.00	40
CNP	Good Canopy	96	0.00	40
CTH	Cathedral Ceiling	01	0.00	5
CTH	Cathedral Ceiling	02	0.00	5
CTH	Cathedral Ceiling	03	0.00	5
CTH	Cathedral Ceiling	04	0.00	5
CTH	Cathedral Ceiling	05	0.00	5
CTH	Cathedral Ceiling	06	0.00	5
CTH	Cathedral Ceiling	07	0.00	5
CTH	Cathedral Ceiling	94	0.00	5
CTH	Cathedral Ceiling	95	0.00	5
CTH	Cathedral Ceiling	96	0.00	5
DCK	Deck	01	0.00	10
DCK	Deck	02	0.00	10
DCK	Deck	03	0.00	10
DCK	Deck	04	0.00	10
DCK	Deck	05	0.00	10
DCK	Deck	06	0.00	10
DCK	Deck	07	0.00	10
DCK	Deck	94	0.00	10
DCK	Deck	95	0.00	10
DCK	Deck	96	0.00	10
EAF	Attic, Expansion, Finished	01	0.35	35
EAF	Attic, Expansion, Finished	02	0.35	35
EAF	Attic, Expansion, Finished	03	0.35	35
EAF	Attic, Expansion, Finished	04	0.35	35
EAF	Attic, Expansion, Finished	05	0.35	35
EAF	Attic, Expansion, Finished	06	0.35	35
EAF	Attic, Expansion, Finished	07	0.35	35
EAF	Attic, Expansion, Finished	94	0.35	35
EAF	Attic, Expansion, Finished	95	0.35	35
EAF	Attic, Expansion, Finished	96	0.35	35
EAU	Attic, Expansion, Unfinished	01	0.00	20
EAU	Attic, Expansion, Unfinished	02	0.00	20
EAU	Attic, Expansion, Unfinished	03	0.00	20
EAU	Attic, Expansion, Unfinished	04	0.00	20

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
EAU	Attic, Expansion, Unfinished	05	0.00	20
EAU	Attic, Expansion, Unfinished	06	0.00	20
EAU	Attic, Expansion, Unfinished	07	0.00	20
EAU	Attic, Expansion, Unfinished	94	0.00	20
EAU	Attic, Expansion, Unfinished	95	0.00	20
EAU	Attic, Expansion, Unfinished	96	0.00	20
FAT	Attic, Finished	01	0.20	20
FAT	Attic, Finished	02	0.20	20
FAT	Attic, Finished	03	0.20	20
FAT	Attic, Finished	04	0.20	20
FAT	Attic, Finished	05	0.20	20
FAT	Attic, Finished	06	0.20	20
FAT	Attic, Finished	07	0.20	20
FAT	Attic, Finished	94	0.20	20
FAT	Attic, Finished	95	0.20	20
FAT	Attic, Finished	96	0.20	20
FBM	Basement, Finished	01	0.00	35
FBM	Basement, Finished	02	0.00	35
FBM	Basement, Finished	03	0.00	35
FBM	Basement, Finished	04	0.00	35
FBM	Basement, Finished	05	0.00	35
FBM	Basement, Finished	06	0.00	35
FBM	Basement, Finished	07	0.00	35
FBM	Basement, Finished	94	0.00	35
FBM	Basement, Finished	95	0.00	35
FBM	Basement, Finished	96	0.00	35
FCB	Cabana, Enclosed, Finished	01	0.00	80
FCB	Cabana, Enclosed, Finished	02	0.00	80
FCB	Cabana, Enclosed, Finished	03	0.00	80
FCB	Cabana, Enclosed, Finished	04	0.00	80
FCB	Cabana, Enclosed, Finished	05	0.00	80
FCB	Cabana, Enclosed, Finished	06	0.00	80
FCB	Cabana, Enclosed, Finished	07	0.00	80
FCB	Cabana, Enclosed, Finished	94	0.00	70
FCB	Cabana, Enclosed, Finished	95	0.00	70
FCB	Cabana, Enclosed, Finished	96	0.00	70
FCP	Carport	01	0.00	20
FCP	Carport	02	0.00	20
FCP	Carport	03	0.00	20
FCP	Carport	04	0.00	20
FCP	Carport	05	0.00	20
FCP	Carport	06	0.00	20
FCP	Carport	07	0.00	20
FCP	Carport	94	0.00	20
FCP	Carport	95	0.00	20
FCP	Carport	96	0.00	20
FDC	Carport, finished, detached	01	0.00	20
FDC	Carport, finished, detached	02	0.00	20
FDC	Carport, finished, detached	03	0.00	20

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
FDC	Carport, finished, detached	04	0.00	40
FDC	Carport, finished, detached	05	0.00	20
FDC	Carport, finished, detached	06	0.00	50
FDC	Carport, finished, detached	07	0.00	20
FDC	Carport, finished, detached	94	0.00	40
FDC	Carport, finished, detached	95	0.00	40
FDC	Carport, finished, detached	96	0.00	50
FDG	Garage, finished, detached	01	0.00	40
FDG	Garage, finished, detached	02	0.00	40
FDG	Garage, finished, detached	03	0.00	40
FDG	Garage, finished, detached	04	0.00	60
FDG	Garage, finished, detached	05	0.00	40
FDG	Garage, finished, detached	06	0.00	80
FDG	Garage, finished, detached	07	0.00	40
FDG	Garage, finished, detached	94	0.00	60
FDG	Garage, finished, detached	95	0.00	60
FDG	Garage, finished, detached	96	0.00	80
FDS	Porch, screen, finished, detac	01	0.00	30
FDS	Porch, screen, finished, detac	02	0.00	60
FDS	Porch, screen, finished, detac	03	0.00	30
FDS	Porch, screen, finished, detac	04	0.00	60
FDS	Porch, screen, finished, detac	05	0.00	30
FDS	Porch, screen, finished, detac	06	0.00	80
FDS	Porch, screen, finished, detac	07	0.00	60
FDS	Porch, screen, finished, detac	94	0.00	60
FDS	Porch, screen, finished, detac	95	0.00	60
FDS	Porch, screen, finished, detac	96	0.00	80
FDU	Utility, finished, detached	01	0.00	40
FDU	Utility, finished, detached	02	0.00	15
FDU	Utility, finished, detached	03	0.00	40
FDU	Utility, finished, detached	04	0.00	60
FDU	Utility, finished, detached	05	0.00	40
FDU	Utility, finished, detached	06	0.00	80
FDU	Utility, finished, detached	07	0.00	15
FDU	Utility, finished, detached	94	0.00	60
FDU	Utility, finished, detached	95	0.00	60
FDU	Utility, finished, detached	96	0.00	80
FEP	Porch, Enclosed, Finished	01	0.00	70
FEP	Porch, Enclosed, Finished	02	0.00	70
FEP	Porch, Enclosed, Finished	03	0.00	70
FEP	Porch, Enclosed, Finished	04	0.00	70
FEP	Porch, Enclosed, Finished	05	0.00	70
FEP	Porch, Enclosed, Finished	06	0.00	70
FEP	Porch, Enclosed, Finished	07	0.00	70
FEP	Porch, Enclosed, Finished	94	0.00	70
FEP	Porch, Enclosed, Finished	95	0.00	70
FEP	Porch, Enclosed, Finished	96	0.00	70
FGR	Garage, Finished	01	0.00	40
FGR	Garage, Finished	02	0.00	40

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
FGR	Garage, Finished	03	0.00	40
FGR	Garage, Finished	04	0.00	40
FGR	Garage, Finished	05	0.00	40
FGR	Garage, Finished	06	0.00	40
FGR	Garage, Finished	07	0.00	40
FGR	Garage, Finished	94	0.00	40
FGR	Garage, Finished	95	0.00	40
FGR	Garage, Finished	96	0.00	40
FHS	Half Story, Finished	01	0.50	50
FHS	Half Story, Finished	02	0.50	50
FHS	Half Story, Finished	03	0.50	50
FHS	Half Story, Finished	04	0.50	50
FHS	Half Story, Finished	05	0.50	50
FHS	Half Story, Finished	06	0.50	50
FHS	Half Story, Finished	07	0.50	50
FHS	Half Story, Finished	94	0.50	50
FHS	Half Story, Finished	95	0.50	50
FHS	Half Story, Finished	96	0.50	50
FOP	Porch, Open, Finished	01	0.00	20
FOP	Porch, Open, Finished	02	0.00	20
FOP	Porch, Open, Finished	03	0.00	20
FOP	Porch, Open, Finished	04	0.00	20
FOP	Porch, Open, Finished	05	0.00	20
FOP	Porch, Open, Finished	06	0.00	20
FOP	Porch, Open, Finished	07	0.00	20
FOP	Porch, Open, Finished	94	0.00	20
FOP	Porch, Open, Finished	95	0.00	20
FOP	Porch, Open, Finished	96	0.00	20
FSP	Porch, Screen, Finished	01	0.00	25
FSP	Porch, Screen, Finished	02	0.00	25
FSP	Porch, Screen, Finished	03	0.00	25
FSP	Porch, Screen, Finished	04	0.00	25
FSP	Porch, Screen, Finished	05	0.00	25
FSP	Porch, Screen, Finished	06	0.00	25
FSP	Porch, Screen, Finished	07	0.00	25
FSP	Porch, Screen, Finished	94	0.00	25
FSP	Porch, Screen, Finished	95	0.00	25
FSP	Porch, Screen, Finished	96	0.00	25
FST	Utility, Finished	01	0.00	50
FST	Utility, Finished	02	0.00	50
FST	Utility, Finished	03	0.00	50
FST	Utility, Finished	04	0.00	50
FST	Utility, Finished	05	0.00	50
FST	Utility, Finished	06	0.40	50
FST	Utility, Finished	07	0.00	50
FST	Utility, Finished	94	0.00	50
FST	Utility, Finished	95	0.40	50
FST	Utility, Finished	96	0.40	50
FUS	Upper Story, Finished	01	1.00	100

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
FUS	Upper Story, Finished	02	1.00	100
FUS	Upper Story, Finished	03	1.00	100
FUS	Upper Story, Finished	04	1.00	100
FUS	Upper Story, Finished	05	1.00	100
FUS	Upper Story, Finished	06	1.00	100
FUS	Upper Story, Finished	07	1.00	100
FUS	Upper Story, Finished	94	1.00	100
FUS	Upper Story, Finished	95	1.00	100
FUS	Upper Story, Finished	96	1.00	100
GRN	Green House	01	0.00	60
GRN	Green House	02	0.00	60
GRN	Green House	03	0.00	60
GRN	Green House	04	0.00	55
GRN	Green House	05	0.00	60
GRN	Green House	06	0.00	55
GRN	Green House	07	0.00	60
GRN	Green House	94	0.00	55
GRN	Green House	95	0.00	55
GRN	Green House	96	0.00	55
H&A	Heating & A/C	01	0.00	100
H&A	Heating & A/C	02	0.00	100
H&A	Heating & A/C	03	0.00	100
H&A	Heating & A/C	04	0.00	100
H&A	Heating & A/C	05	0.00	100
H&A	Heating & A/C	06	0.00	100
H&A	Heating & A/C	07	0.00	100
H&A	Heating & A/C	94	0.00	100
H&A	Heating & A/C	95	0.00	100
H&A	Heating & A/C	96	0.00	100
ODK	Open deck	01	0.00	10
ODK	Open deck	02	0.00	10
ODK	Open deck	03	0.00	10
ODK	Open deck	04	0.00	10
ODK	Open deck	05	0.00	10
ODK	Open deck	06	0.00	10
ODK	Open deck	07	0.00	10
ODK	Open deck	94	0.00	10
ODK	Open deck	95	0.00	10
ODK	Open deck	96	0.00	10
PLB	Plumbing	01	0.00	100
PLB	Plumbing	02	0.00	100
PLB	Plumbing	03	0.00	100
PLB	Plumbing	04	0.00	100
PLB	Plumbing	05	0.00	100
PLB	Plumbing	06	0.00	100
PLB	Plumbing	07	0.00	100
PLB	Plumbing	94	0.00	100
PLB	Plumbing	95	0.00	100
PLB	Plumbing	96	0.00	100

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
PTO	Patio	01	0.00	5
PTO	Patio	02	0.00	5
PTO	Patio	03	0.00	5
PTO	Patio	04	0.00	5
PTO	Patio	05	0.00	5
PTO	Patio	06	0.00	5
PTO	Patio	07	0.00	5
PTO	Patio	94	0.00	5
PTO	Patio	95	0.00	5
PTO	Patio	96	0.00	5
SDA	Store Display Area	01	0.00	0
SDA	Store Display Area	02	0.00	0
SDA	Store Display Area	03	0.00	0
SDA	Store Display Area	04	1.00	100
SDA	Store Display Area	05	0.00	0
SDA	Store Display Area	06	1.00	135
SDA	Store Display Area	07	0.00	0
SDA	Store Display Area	94	1.00	100
SDA	Store Display Area	95	1.00	100
SDA	Store Display Area	96	1.00	135
SFB	Base, Semi-Finished	01	0.00	60
SFB	Base, Semi-Finished	02	0.00	50
SFB	Base, Semi-Finished	03	0.00	60
SFB	Base, Semi-Finished	04	0.00	60
SFB	Base, Semi-Finished	05	0.00	60
SFB	Base, Semi-Finished	06	0.00	60
SFB	Base, Semi-Finished	07	0.00	60
SFB	Base, Semi-Finished	94	0.00	60
SFB	Base, Semi-Finished	95	0.00	60
SFB	Base, Semi-Finished	96	0.00	60
SPA	Service Production Area	01	0.00	0
SPA	Service Production Area	02	0.00	0
SPA	Service Production Area	03	0.00	0
SPA	Service Production Area	04	0.85	85
SPA	Service Production Area	05	0.00	0
SPA	Service Production Area	06	1.00	100
SPA	Service Production Area	07	0.00	0
SPA	Service Production Area	94	0.85	85
SPA	Service Production Area	95	0.85	85
SPA	Service Production Area	96	1.00	100
STP	Stoop	01	0.00	5
STP	Stoop	02	0.00	5
STP	Stoop	03	0.00	5
STP	Stoop	04	0.00	5
STP	Stoop	05	0.00	5
STP	Stoop	06	0.00	5
STP	Stoop	07	0.00	5
STP	Stoop	94	0.00	5
STP	Stoop	95	0.00	5
STP	Stoop	96	0.00	5

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
TQS	Three Quarter Story	01	0.75	75
TQS	Three Quarter Story	02	0.75	75
TQS	Three Quarter Story	03	0.75	75
TQS	Three Quarter Story	04	0.75	75
TQS	Three Quarter Story	05	0.75	75
TQS	Three Quarter Story	06	0.75	75
TQS	Three Quarter Story	07	0.75	75
TQS	Three Quarter Story	94	0.75	75
TQS	Three Quarter Story	95	0.75	75
TQS	Three Quarter Story	96	0.75	75
UAT	Attic, Unfinished	01	0.00	10
UAT	Attic, Unfinished	02	0.00	10
UAT	Attic, Unfinished	03	0.00	10
UAT	Attic, Unfinished	04	0.00	10
UAT	Attic, Unfinished	05	0.00	10
UAT	Attic, Unfinished	06	0.00	10
UAT	Attic, Unfinished	07	0.00	10
UAT	Attic, Unfinished	94	0.00	10
UAT	Attic, Unfinished	95	0.00	10
UAT	Attic, Unfinished	96	0.00	10
UBM	Basement, Unfinished	01	0.00	20
UBM	Basement, Unfinished	02	0.00	20
UBM	Basement, Unfinished	03	0.00	20
UBM	Basement, Unfinished	04	0.00	20
UBM	Basement, Unfinished	05	0.00	20
UBM	Basement, Unfinished	06	0.00	20
UBM	Basement, Unfinished	07	0.00	20
UBM	Basement, Unfinished	94	0.00	20
UBM	Basement, Unfinished	95	0.00	20
UBM	Basement, Unfinished	96	0.00	20
UCB	Cabana, Enclosed, Unfinished	01	0.00	0
UCB	Cabana, Enclosed, Unfinished	02	0.00	70
UCB	Cabana, Enclosed, Unfinished	03	0.00	0
UCB	Cabana, Enclosed, Unfinished	04	0.00	0
UCB	Cabana, Enclosed, Unfinished	05	0.00	0
UCB	Cabana, Enclosed, Unfinished	06	0.00	0
UCB	Cabana, Enclosed, Unfinished	07	0.00	70
UCB	Cabana, Enclosed, Unfinished	94	0.00	0
UCB	Cabana, Enclosed, Unfinished	95	0.00	0
UCB	Cabana, Enclosed, Unfinished	96	0.00	0
UCP	Carport, Unfinished	01	0.00	10
UCP	Carport, Unfinished	02	0.00	10
UCP	Carport, Unfinished	03	0.00	10
UCP	Carport, Unfinished	04	0.00	20
UCP	Carport, Unfinished	05	0.00	10
UCP	Carport, Unfinished	06	0.00	20
UCP	Carport, Unfinished	07	0.00	10
UCP	Carport, Unfinished	94	0.00	20
UCP	Carport, Unfinished	95	0.00	20
UCP	Carport, Unfinished	96	0.00	20

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UDC	Carport, unfinished, detached	01	0.00	10
UDC	Carport, unfinished, detached	02	0.00	10
UDC	Carport, unfinished, detached	03	0.00	10
UDC	Carport, unfinished, detached	04	0.00	30
UDC	Carport, unfinished, detached	05	0.00	10
UDC	Carport, unfinished, detached	06	0.00	30
UDC	Carport, unfinished, detached	07	0.00	10
UDC	Carport, unfinished, detached	94	0.00	30
UDC	Carport, unfinished, detached	95	0.00	30
UDC	Carport, unfinished, detached	96	0.00	30
UDG	Garage, unfinished, detached	01	0.00	30
UDG	Garage, unfinished, detached	02	0.00	30
UDG	Garage, unfinished, detached	03	0.00	30
UDG	Garage, unfinished, detached	04	0.00	40
UDG	Garage, unfinished, detached	05	0.00	30
UDG	Garage, unfinished, detached	06	0.00	40
UDG	Garage, unfinished, detached	07	0.00	30
UDG	Garage, unfinished, detached	94	0.00	40
UDG	Garage, unfinished, detached	95	0.00	40
UDG	Garage, unfinished, detached	96	0.00	40
UDS	Porch, screen, unfinished, det	01	0.00	25
UDS	Porch, screen, unfinished, det	02	0.00	30
UDS	Porch, screen, unfinished, det	03	0.00	25
UDS	Porch, screen, unfinished, det	04	0.00	40
UDS	Porch, screen, unfinished, det	05	0.00	25
UDS	Porch, screen, unfinished, det	06	0.00	40
UDS	Porch, screen, unfinished, det	07	0.00	30
UDS	Porch, screen, unfinished, det	94	0.00	40
UDS	Porch, screen, unfinished, det	95	0.00	40
UDS	Porch, screen, unfinished, det	96	0.00	40
UDU	Utility, unfinished, detached	01	0.00	30
UDU	Utility, unfinished, detached	02	0.00	15
UDU	Utility, unfinished, detached	03	0.00	30
UDU	Utility, unfinished, detached	04	0.00	30
UDU	Utility, unfinished, detached	05	0.00	30
UDU	Utility, unfinished, detached	06	0.00	60
UDU	Utility, unfinished, detached	07	0.00	15
UDU	Utility, unfinished, detached	94	0.00	30
UDU	Utility, unfinished, detached	95	0.00	30
UDU	Utility, unfinished, detached	96	0.00	60
UEP	Porch, Enclosed, Unfinished	01	0.00	40
UEP	Porch, Enclosed, Unfinished	02	0.00	40
UEP	Porch, Enclosed, Unfinished	03	0.00	40
UEP	Porch, Enclosed, Unfinished	04	0.00	40
UEP	Porch, Enclosed, Unfinished	05	0.00	40
UEP	Porch, Enclosed, Unfinished	06	0.00	40
UEP	Porch, Enclosed, Unfinished	07	0.00	40
UEP	Porch, Enclosed, Unfinished	94	0.00	40
UEP	Porch, Enclosed, Unfinished	95	0.00	40

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UEP	Porch, Enclosed, Unfinished	96	0.00	40
UFS	Unf First Story	01	0.00	50
UFS	Unf First Story	02	0.00	50
UFS	Unf First Story	03	0.00	50
UFS	Unf First Story	04	0.00	50
UFS	Unf First Story	05	0.00	50
UFS	Unf First Story	06	0.00	50
UFS	Unf First Story	07	0.00	50
UFS	Unf First Story	94	0.00	50
UFS	Unf First Story	95	0.00	50
UFS	Unf First Story	96	0.00	50
UGR	Garage, Unfinished	01	0.00	30
UGR	Garage, Unfinished	02	0.00	30
UGR	Garage, Unfinished	03	0.00	30
UGR	Garage, Unfinished	04	0.00	30
UGR	Garage, Unfinished	05	0.00	30
UGR	Garage, Unfinished	06	0.00	30
UGR	Garage, Unfinished	07	0.00	30
UGR	Garage, Unfinished	94	0.00	30
UGR	Garage, Unfinished	95	0.00	30
UGR	Garage, Unfinished	96	0.00	30
UHS	Half Story, Unfinished	01	0.00	25
UHS	Half Story, Unfinished	02	0.00	25
UHS	Half Story, Unfinished	03	0.00	25
UHS	Half Story, Unfinished	04	0.00	25
UHS	Half Story, Unfinished	05	0.00	25
UHS	Half Story, Unfinished	06	0.00	25
UHS	Half Story, Unfinished	07	0.00	25
UHS	Half Story, Unfinished	94	0.00	25
UHS	Half Story, Unfinished	95	0.00	25
UHS	Half Story, Unfinished	96	0.00	25
ULP	Loading Platform, Unfinished	01	0.00	0
ULP	Loading Platform, Unfinished	02	0.00	0
ULP	Loading Platform, Unfinished	03	0.00	0
ULP	Loading Platform, Unfinished	04	0.00	20
ULP	Loading Platform, Unfinished	05	0.00	0
ULP	Loading Platform, Unfinished	06	0.00	20
ULP	Loading Platform, Unfinished	07	0.00	0
ULP	Loading Platform, Unfinished	94	0.00	20
ULP	Loading Platform, Unfinished	95	0.00	20
ULP	Loading Platform, Unfinished	96	0.00	20
UOP	Porch, Open, Unfinished	01	0.00	10
UOP	Porch, Open, Unfinished	02	0.00	10
UOP	Porch, Open, Unfinished	03	0.00	10
UOP	Porch, Open, Unfinished	04	0.00	10
UOP	Porch, Open, Unfinished	05	0.00	10
UOP	Porch, Open, Unfinished	06	0.00	10
UOP	Porch, Open, Unfinished	07	0.00	10
UOP	Porch, Open, Unfinished	94	0.00	10

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UOP	Porch, Open, Unfinished	95	0.00	10
UOP	Porch, Open, Unfinished	96	0.00	10
UQS	Three Quarter Story,Unf	01	0.00	40
UQS	Three Quarter Story,Unf	02	0.00	40
UQS	Three Quarter Story,Unf	03	0.00	40
UQS	Three Quarter Story,Unf	04	0.00	40
UQS	Three Quarter Story,Unf	05	0.00	40
UQS	Three Quarter Story,Unf	06	0.00	40
UQS	Three Quarter Story,Unf	07	0.00	40
UQS	Three Quarter Story,Unf	94	0.00	40
UQS	Three Quarter Story,Unf	95	0.00	40
UQS	Three Quarter Story,Unf	96	0.00	40
URB	Basement, Unfinished, Raised	01	0.00	30
URB	Basement, Unfinished, Raised	02	0.00	30
URB	Basement, Unfinished, Raised	03	0.00	30
URB	Basement, Unfinished, Raised	04	0.00	30
URB	Basement, Unfinished, Raised	05	0.00	30
URB	Basement, Unfinished, Raised	06	0.00	30
URB	Basement, Unfinished, Raised	07	0.00	30
URB	Basement, Unfinished, Raised	94	0.00	30
URB	Basement, Unfinished, Raised	95	0.00	30
URB	Basement, Unfinished, Raised	96	0.00	30
USP	Porch, Screen, Unfinished	01	0.00	15
USP	Porch, Screen, Unfinished	02	0.00	15
USP	Porch, Screen, Unfinished	03	0.00	15
USP	Porch, Screen, Unfinished	04	0.00	15
USP	Porch, Screen, Unfinished	05	0.00	15
USP	Porch, Screen, Unfinished	06	0.00	15
USP	Porch, Screen, Unfinished	07	0.00	15
USP	Porch, Screen, Unfinished	94	0.00	15
USP	Porch, Screen, Unfinished	95	0.00	15
USP	Porch, Screen, Unfinished	96	0.00	15
UST	Utility, Storage, Unfinished	01	0.00	25
UST	Utility, Storage, Unfinished	02	0.00	25
UST	Utility, Storage, Unfinished	03	0.00	25
UST	Utility, Storage, Unfinished	04	0.00	25
UST	Utility, Storage, Unfinished	05	0.00	25
UST	Utility, Storage, Unfinished	06	0.00	25
UST	Utility, Storage, Unfinished	07	0.00	25
UST	Utility, Storage, Unfinished	94	0.00	25
UST	Utility, Storage, Unfinished	95	0.00	25
UST	Utility, Storage, Unfinished	96	0.00	25
UUS	Upper Story, Unfinished	01	0.00	50
UUS	Upper Story, Unfinished	02	0.00	50
UUS	Upper Story, Unfinished	03	0.00	50
UUS	Upper Story, Unfinished	04	0.00	50
UUS	Upper Story, Unfinished	05	0.00	50
UUS	Upper Story, Unfinished	06	0.00	50
UUS	Upper Story, Unfinished	07	0.00	50

SUBAREA CODES
LACONIA, NH

Area Type	Description	Model	Living Area Factor	Eff Area %
UUS	Upper Story, Unfinished	94	0.00	50
UUS	Upper Story, Unfinished	95	0.00	50
UUS	Upper Story, Unfinished	96	0.00	50
WDK	Deck, Wood	01	0.00	10
WDK	Deck, Wood	02	0.00	10
WDK	Deck, Wood	03	0.00	10
WDK	Deck, Wood	04	0.00	10
WDK	Deck, Wood	05	0.00	10
WDK	Deck, Wood	06	0.00	10
WDK	Deck, Wood	07	0.00	10
WDK	Deck, Wood	94	0.00	10
WDK	Deck, Wood	95	0.00	10
WDK	Deck, Wood	96	0.00	10

Cost Models Report
LACONIA, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	30	EXTERIOR WALL 1	01	Minimum/None	-0.16	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	02	Comp./Wall Brd	-0.15	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	04	Single Siding	-0.07	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	05	Average	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	06	Board & Batten	-0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.08	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	09	Logs	0.03	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	11	Clapboard	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	13	Tex 111	-0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	14	Wood Shingle	0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.20	Base Rate Adj	Binary Code
P01	30	EXTERIOR WALL 1	29	Steel	-0.34	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	01	Minimum/None	-0.16	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	02	Comp./Wall Brd	-0.15	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	05	Average	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	06	Board & Batten	-0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.08	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	08	Wood on Sheath	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	09	Logs	0.03	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	11	Clapboard	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	13	Tex 111	-0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	14	Wood Shingle	0.01	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code

Cost Models Report
LACONIA, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.20	Base Rate Adj	Binary Code
P01	35	EXTERIOR WALL 2	29	Steel	-0.34	Base Rate Adj	Binary Code
P01	40	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	04	Tar & Gravel	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	07	Concrete Tile	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	08	Clay Tile	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	09	Enam Mtl Shing	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	10	Wood Shingle	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	11	Slate	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	12	Membrane	0.00	Base Rate Adj	Binary Code
P01	40	ROOF COVER	13	Standing Seam	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	06	Lino/Vinyl	-0.03	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	07	Cork Tile	-0.03	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	13	Parquet	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	19	Marble	0.03	Base Rate Adj	Binary Code
P01	50	FLOOR COVER 1	20	Wood Laminate	0.01	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	06	Lino/Vinyl	-0.03	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	07	Cork Tile	-0.03	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	13	Parquet	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code

Cost Models Report
LACONIA, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	55	FLOOR COVER 2	19	Marble	0.03	Base Rate Adj	Binary Code
P01	55	FLOOR COVER 2	20	Wood Laminate	0.01	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	01	Minim/Masonry	-0.15	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.05	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	03	Plastered	-0.01	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	04	Plywood Panel	-0.05	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	07	K PINE/A WD	0.01	Base Rate Adj	Binary Code
P01	70	INTERIOR WALL 1	08	Other	0.02	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	01	Minim/Masonry	-0.15	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.05	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	03	Plastered	-0.01	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	04	Plywood Panel	-0.05	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	07	K PINE/A WD	0.01	Base Rate Adj	Binary Code
P01	72	INTERIOR WALL 2	08	Other	0.02	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	01	Flat	-0.05	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	02	Shed	-0.02	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	07	Gambrel	-0.05	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	08	Irregular	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	11	Bowstring Trus	0.02	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	12	Reinforc Concr	0.01	Base Rate Adj	Binary Code
P01	73	ROOF STRUCTURE	13	Prestres Concr	0.09	Base Rate Adj	Binary Code
P01	270	BEDROOMS	01	1 Bedroom	-0.12	Base Rate Adj	Binary Code
P01	270	BEDROOMS	02	2 Bedrooms	-0.08	Base Rate Adj	Binary Code
P01	270	BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P01	270	BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	01	None	-0.05	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	02	Floor Furnace	-0.03	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	05	Hot Water	0.00	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	06	Steam	-0.01	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	07	Electr Basebrd	-0.06	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	08	Radiant	0.01	Base Rate Adj	Binary Code
P01	290	HEATING SYSTEM	09	Gravity Fed	0.00	Base Rate Adj	Binary Code

Cost Models Report
LACONIA, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P01	290	HEATING SYSTEM	10	Other	0.00	Base Rate Adj	Binary Code
P01	280	AIR CONDITIONING			1.00	NA	Numeric
P01	20	GRADE ADJUSTMENT	01	Minimum	-0.25	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	05	Average +20	0.20	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	06	Good	0.35	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	07	Good +10	0.50	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	08	Good +20	0.65	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	09	Very Good	0.80	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	10	Very Good +10	1.00	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	11	Very Good +20	1.20	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	12	Excellent	1.40	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	13	Excellent +10	1.65	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	14	Excellent +20	1.90	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	15	Custom	2.15	Muliplier	Binary Code
P01	20	GRADE ADJUSTMENT	16	Custom +	2.50	Muliplier	Binary Code
P01	140	EXTRA HALF BATHS			1,500.00	Per Unit	Numeric
P01	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric
P01	240	FULL BATHS			5,000.00	Per Unit	Numeric
P01	250	3 PLUS BATHS			3,000.00	Per Unit	Numeric
P01	260	HALF BATHS			2,000.00	Per Unit	Numeric
P02	30	EXTERIOR WALL 1	01	Minimum/None	-0.16	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	02	Comp./Wall Brd	-0.13	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	03	Below Average	-0.10	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	04	Single Siding	-0.07	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	05	Average	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	06	Board & Batten	-0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.14	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	09	Logs	0.03	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	10	Above Average	0.03	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	11	Clapboard	0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	13	Tex 111	-0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	14	Wood Shingle	0.01	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code

Cost Models Report
LACONIA, NH

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	27	Pre-finsh Metl	0.00	Base Rate Adj	Binary Code
P02	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.40	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	01	Minimum/None	-0.16	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	02	Comp./Wall Brd	-0.13	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	03	Below Average	-0.10	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	04	Single Siding	-0.07	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	05	Average	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	06	Board & Batten	-0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.14	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	08	Wood on Sheath	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	09	Logs	0.03	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	10	Above Average	0.03	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	11	Clapboard	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	13	Tex 111	-0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	14	Wood Shingle	0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	15	Concr/Cinder	-0.05	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	18	Asphalt	-0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	19	Brick Veneer	0.04	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	20	Brick/Masonry	0.06	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	25	Vinyl Siding	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.00	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.01	Base Rate Adj	Binary Code
P02	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.40	Base Rate Adj	Binary Code
P02	40	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	04	Tar & Gravel	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	05	Corrugated Asb	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	06	Asbestos Shing	0.00	Base Rate Adj	Binary Code
P02	40	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P02	40	ROOF COVER	08	Clay Tile	0.05	Base Rate Adj	Binary Code
P02	40	ROOF COVER	09	Enam Mtl Shing	0.02	Base Rate Adj	Binary Code
P02	40	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P02	40	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P02	40	ROOF COVER	12	Membrane	-0.01	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	06	Lino/Vinyl	-0.03	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	07	Cork Tile	-0.03	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	08	Average	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	50	FLOOR COVER 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	13	Parquet	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	18	Slate	0.02	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	19	Marble	0.03	Base Rate Adj	Binary Code
P02	50	FLOOR COVER 1	20	Wood Laminate	0.01	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	06	Lino/Vinyl	-0.03	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	07	Cork Tile	-0.03	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	08	Average	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	10	Terrazzo Monol	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	13	Parquet	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	18	Slate	0.02	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	19	Marble	0.03	Base Rate Adj	Binary Code
P02	55	FLOOR COVER 2	20	Wood Laminate	0.01	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	07	K PINE/A WD	0.02	Base Rate Adj	Binary Code
P02	70	INTERIOR WALL 1	08	Other	0.02	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	03	Plastered	0.02	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	04	Plywood Panel	-0.03	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	06	Cust Wd Panel	0.06	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	07	K PINE/A WD	0.02	Base Rate Adj	Binary Code
P02	72	INTERIOR WALL 2	08	Other	0.02	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	02	Shed	-0.02	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	73	ROOF STRUCTURE	07	Gambrel	0.00	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	08	Irregular	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	11	Bowstring Trus	0.02	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	12	Reinforc Concr	0.01	Base Rate Adj	Binary Code
P02	73	ROOF STRUCTURE	13	Prestres Concr	0.09	Base Rate Adj	Binary Code
P02	270	BEDROOMS	01	1 Bedroom	-0.05	Base Rate Adj	Binary Code
P02	270	BEDROOMS	02	2 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	03	3 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	04	4 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	05	5 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	06	6 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	07	7 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	08	8 Bedrooms	0.00	Base Rate Adj	Binary Code
P02	270	BEDROOMS	09	9+ Bedrooms	0.00	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	01	None	-0.05	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	02	Floor Furnace	-0.03	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	05	Hot Water	0.00	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	06	Steam	-0.01	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	08	Radiant	0.01	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	09	Gravity Fed	0.00	Base Rate Adj	Binary Code
P02	290	HEATING SYSTEM	10	Other	0.00	Base Rate Adj	Binary Code
P02	280	AIR CONDITIONING			1.00	NA	Numeric
P02	20	GRADE ADJUSTMENT	01	Minimum	-0.25	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	05	Average +20	0.21	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	06	Good	0.33	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	07	Good +10	0.46	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	08	Good +20	0.61	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	09	Very Good	0.80	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	10	Very Good +10	1.00	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	11	Very Good +20	1.20	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	12	Excellent	1.40	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	13	Excellent +10	1.60	Muliplier	Binary Code
P02	20	GRADE ADJUSTMENT	14	Excellent +20	1.80	Muliplier	Binary Code
P02	140	EXTRA HALF BATHS			800.00	Per Unit	Numeric
P02	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric
P02	240	FULL BATHS			5,000.00	Per Unit	Numeric

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P02	250	3 PLUS BATHS			3,000.00	Per Unit	Numeric
P02	260	HALF BATHS			2,000.00	Per Unit	Numeric
P05	90	INTERIOR FLOOR 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	06	Lino/Vinyl	-0.03	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	07	Cork Tile	-0.03	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	12	Hardwood	0.01	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	13	Parquet	0.00	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	18	Slate	0.01	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	19	Marble	0.03	Base Rate Adj	Binary Code
P05	90	INTERIOR FLOOR 1	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.06	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	03	Concr-Finished	-0.05	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	04	Concr Abv Grad	-0.05	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	05	Vinyl/Asphalt	-0.03	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	06	Lino/Vinyl	-0.03	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	07	Cork Tile	-0.03	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	11	Ceram Clay Til	0.02	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	12	Hardwood	0.01	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	13	Parquet	0.00	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	15	Quarry Tile	0.02	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	17	Precast Concr	-0.05	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	18	Slate	0.01	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	19	Marble	0.03	Base Rate Adj	Binary Code
P05	95	INTERIOR FLOOR 2	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	03	Plastered	0.00	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	04	Plywood Panel	0.00	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	06	Cust Wd Panel	0.00	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	07	K PINE/A WD	0.00	Base Rate Adj	Binary Code
P05	100	INTERIOR WALL 1	08	Other	0.00	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P05	105	INTERIOR WALL 2	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	02	Wall Brd/Wood	-0.07	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	03	Plastered	0.00	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	04	Plywood Panel	0.00	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	05	Drywall/Sheet	0.00	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	06	Cust Wd Panel	0.00	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	07	K PINE/A WD	0.00	Base Rate Adj	Binary Code
P05	105	INTERIOR WALL 2	08	Other	0.00	Base Rate Adj	Binary Code
P05	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P05	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code
P05	130	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code
P05	130	AC TYPE	04	Unit/AC	0.00	Base Rate Adj	Binary Code
P05	130	AC TYPE	05	Vapor Cooler	0.00	Base Rate Adj	Binary Code
P05	130	AC TYPE	06	AC_06	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	01	None	-0.05	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	02	Floor Furnace	-0.03	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	04	Forced Air-Duc	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	05	Hot Water	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	06	Steam	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	07	Electr Basebrd	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	08	Radiant	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	09	Gravity Fed	0.00	Base Rate Adj	Binary Code
P05	140	HEAT TYPE	10	Other	0.00	Base Rate Adj	Binary Code
P05	70	UNIT QUALITY	01	Minimum	-0.25	Muliplier	Binary Code
P05	70	UNIT QUALITY	02	Below Average	-0.10	Muliplier	Binary Code
P05	70	UNIT QUALITY	03	Average	0.00	Muliplier	Binary Code
P05	70	UNIT QUALITY	04	Average +10	0.10	Muliplier	Binary Code
P05	70	UNIT QUALITY	05	Average +20	0.21	Muliplier	Binary Code
P05	70	UNIT QUALITY	06	Good	0.33	Muliplier	Binary Code
P05	70	UNIT QUALITY	07	Good +10	0.46	Muliplier	Binary Code
P05	70	UNIT QUALITY	08	Good +20	0.61	Muliplier	Binary Code
P05	70	UNIT QUALITY	09	Excellent	0.80	Muliplier	Binary Code
P05	70	UNIT QUALITY	10	Excellent +10	1.00	Muliplier	Binary Code
P05	70	UNIT QUALITY	11	Excellent +20	1.20	Muliplier	Binary Code
P05	150	COMPLEX ADJUSTMENT			1.00	Muliplier	Numeric
P06	30	EXTERIOR WALL 1	01	Minimum/None	-0.13	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	02	Comp./Wall Brd	-0.12	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	03	Below Average	-0.04	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	04	Single Siding	-0.12	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	05	Average	0.01	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	06	Board & Batten	0.01	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	08	Wood on Sheath	0.01	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	11	Clapboard	0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P06	30	EXTERIOR WALL 1	12	Cedar or Redwd	0.03	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	13	Tex 111	0.00	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	14	Wood Shingle	0.02	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	18	Asphalt	-0.11	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	19	Brick Veneer	0.06	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	20	Brick/Masonry	0.08	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	23	Pre-cast Concr	0.04	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	25	Vinyl Siding	0.03	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	26	Aluminum Sidng	0.03	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	27	Pre-finsh Metl	0.02	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P06	30	EXTERIOR WALL 1	29	Steel	0.10	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	01	Minimum/None	-0.13	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	02	Comp./Wall Brd	-0.12	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	03	Below Average	-0.04	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	04	Single Siding	-0.12	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	05	Average	0.01	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	06	Board & Batten	0.01	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	08	Wood on Sheath	0.01	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	11	Clapboard	0.02	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	12	Cedar or Redwd	0.03	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	13	Tex 111	0.00	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	14	Wood Shingle	0.02	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	18	Asphalt	-0.11	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	19	Brick Veneer	0.06	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	20	Brick/Masonry	0.08	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	23	Pre-cast Concr	0.04	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	25	Vinyl Siding	0.03	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	26	Aluminum Sidng	0.03	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	27	Pre-finsh Metl	0.02	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P06	35	EXTERIOR WALL 2	29	Steel	0.10	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	02	Minimum/Plywd	-0.07	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	03	Concr-Finished	-0.01	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	04	Concr Abv Grad	0.03	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	05	Vinyl/Asphalt	0.01	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	06	Lino/Vinyl	0.01	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	07	Cork Tile	0.01	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	08	Average	0.01	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P06	50	FLOOR COVER 1	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	10	Terrazzo Monol	0.06	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	11	Ceram Clay Til	0.07	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	12	Hardwood	0.03	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	13	Parquet	0.04	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	14	Carpet	0.03	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	15	Quarry Tile	0.07	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	18	Slate	0.07	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	19	Marble	0.08	Base Rate Adj	Binary Code
P06	50	FLOOR COVER 1	20	Wood Laminate	0.03	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	01	Dirt/None	-0.10	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	02	Minimum/Plywd	-0.07	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	03	Concr-Finished	-0.01	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	04	Concr Abv Grad	0.03	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	05	Vinyl/Asphalt	0.01	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	06	Lino/Vinyl	0.01	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	07	Cork Tile	0.01	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	08	Average	0.01	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	09	Pine/Soft Wood	-0.01	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	10	Terrazzo Monol	0.06	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	11	Ceram Clay Til	0.07	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	12	Hardwood	0.03	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	13	Parquet	0.04	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	14	Carpet	0.03	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	15	Quarry Tile	0.07	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	16	Terrazzo Epoxy	0.05	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	18	Slate	0.07	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	19	Marble	0.08	Base Rate Adj	Binary Code
P06	55	FLOOR COVER 2	20	Wood Laminate	0.03	Base Rate Adj	Binary Code
P06	60	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P06	60	AC TYPE	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P06	60	AC TYPE	03	Central	0.04	Base Rate Adj	Binary Code
P06	60	AC TYPE	04	Unit/AC	0.04	Base Rate Adj	Binary Code
P06	60	AC TYPE	05	Vapor Cooler	0.04	Base Rate Adj	Binary Code
P06	60	AC TYPE	06	AC_TYPE_06	0.04	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	02	Wall Brd/Wood	-0.12	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	03	Plastered	-0.01	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	04	Plywood Panel	-0.06	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	05	Drywall/Sheet	-0.01	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	07	K PINE/A WD	-0.01	Base Rate Adj	Binary Code
P06	70	INTERIOR WALL 1	08	Other	-0.01	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	01	Minim/Masonry	-0.17	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	02	Wall Brd/Wood	-0.12	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	03	Plastered	-0.01	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	04	Plywood Panel	-0.06	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	05	Drywall/Sheet	-0.01	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P06	72	INTERIOR WALL 2	06	Cust Wd Panel	0.03	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	07	K PINE/A WD	-0.01	Base Rate Adj	Binary Code
P06	72	INTERIOR WALL 2	08	Other	-0.01	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	01	Flat	0.01	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	02	Shed	0.00	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	03	Gable/Hip	0.02	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	04	Wood Truss	0.02	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	05	Salt Box	0.02	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	06	Mansard	0.03	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	07	Gambrel	0.03	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	08	Irregular	0.02	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	09	Rigid Frm/BJst	0.01	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	10	Steel Frm/Trus	0.02	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	11	Bowstring Trus	0.01	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	12	Reinforc Concr	0.05	Base Rate Adj	Binary Code
P06	73	ROOF STRUCTURE	13	Prestres Concr	0.04	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	04	Forced Air-Duc	0.01	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	05	Hot Water	0.01	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	06	Steam	0.01	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	07	Electr Basebrd	-0.01	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	08	Radiant	0.01	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	09	Gravity Fed	-0.02	Base Rate Adj	Binary Code
P06	205	COAL/WOOD/NONE TYPE	10	Other	-0.02	Base Rate Adj	Binary Code
P06	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P06	210	OIL TYPE	02	Floor Furnace	-0.01	Base Rate Adj	Binary Code
P06	210	OIL TYPE	03	Hot Air-no Duc	0.02	Base Rate Adj	Binary Code
P06	210	OIL TYPE	04	Forced Air-Duc	0.07	Base Rate Adj	Binary Code
P06	210	OIL TYPE	05	Hot Water	0.08	Base Rate Adj	Binary Code
P06	210	OIL TYPE	06	Steam	0.07	Base Rate Adj	Binary Code
P06	210	OIL TYPE	07	Electr Basebrd	0.04	Base Rate Adj	Binary Code
P06	210	OIL TYPE	08	Radiant	0.07	Base Rate Adj	Binary Code
P06	210	OIL TYPE	09	Gravity Fed	0.02	Base Rate Adj	Binary Code
P06	210	OIL TYPE	10	Other	0.02	Base Rate Adj	Binary Code
P06	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P06	215	GAS TYPE	02	Floor Furnace	-0.01	Base Rate Adj	Binary Code
P06	215	GAS TYPE	03	Hot Air-no Duc	0.02	Base Rate Adj	Binary Code
P06	215	GAS TYPE	04	Forced Air-Duc	0.07	Base Rate Adj	Binary Code
P06	215	GAS TYPE	05	Hot Water	0.08	Base Rate Adj	Binary Code
P06	215	GAS TYPE	06	Steam	0.07	Base Rate Adj	Binary Code
P06	215	GAS TYPE	07	Electr Basebrd	0.04	Base Rate Adj	Binary Code
P06	215	GAS TYPE	08	Radiant	0.07	Base Rate Adj	Binary Code
P06	215	GAS TYPE	09	Gravity Fed	0.02	Base Rate Adj	Binary Code
P06	215	GAS TYPE	10	Other	0.02	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	02	Floor Furnace	-0.01	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	03	Hot Air-no Duc	0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P06	220	ELECTRIC TYPE	04	Forced Air-Duc	0.07	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	05	Hot Water	0.08	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	06	Steam	0.07	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	07	Electr Basebrd	0.04	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	08	Radiant	0.07	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	09	Gravity Fed	0.02	Base Rate Adj	Binary Code
P06	220	ELECTRIC TYPE	10	Other	0.02	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	02	Floor Furnace	0.00	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	0.04	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	04	Forced Air-Duc	0.10	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	05	Hot Water	0.11	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	06	Steam	0.10	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	07	Electr Basebrd	0.06	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	08	Radiant	0.10	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	09	Gravity Fed	0.04	Base Rate Adj	Binary Code
P06	225	SOLAR ASSISTED TYPE	10	Other	0.04	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	02	Floor Furnace	-0.01	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	03	Hot Air-no Duc	0.02	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	04	Forced Air-Duc	0.07	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	05	Hot Water	0.08	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	06	Steam	0.07	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	07	Electr Basebrd	0.04	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	08	Radiant	0.07	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	09	Gravity Fed	0.02	Base Rate Adj	Binary Code
P06	230	TYPICAL TYPE	10	Other	0.02	Base Rate Adj	Binary Code
P06	20	GRADE ADJUSTMENT	01	Minimum	-0.25	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	02	Below Average	-0.10	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	03	Average	0.00	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	04	Average +10	0.10	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	05	Average +20	0.21	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	06	Good	0.33	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	07	Good +10	0.46	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	08	Good +20	0.61	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	09	Excellent	0.80	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	10	Excellent +10	1.00	Muliplier	Binary Code
P06	20	GRADE ADJUSTMENT	11	Excellent +20	1.20	Muliplier	Binary Code
P06	150	EXTRA PLUMBING FIXTURES			800.00	Per Unit	Numeric
P07	40	EXTERIOR WALL	01	Minimum/None	-0.18	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	02	Comp./Wall Brd	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	03	Below Average	-0.13	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	04	Single Siding	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	05	Average	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	06	Board & Batten	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	07	Asbest Shingle	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	08	Wood on Sheath	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	09	Logs	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	10	Above Average	0.04	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	40	EXTERIOR WALL	11	Clapboard	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	12	Cedar or Redwd	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	13	Tex 111	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	14	Wood Shingle	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	15	Concr/Cinder	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	17	Stucco/Masonry	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	18	Asphalt	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	19	Brick Veneer	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	20	Brick/Masonry	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	21	Stone/Masonry	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	25	Vinyl Siding	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	26	Aluminum Sidng	0.01	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	27	Pre-finsh Metl	-0.02	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
P07	40	EXTERIOR WALL	29	Steel	-0.34	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	01	Minimum/None	-0.18	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	02	Comp./Wall Brd	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	03	Below Average	-0.13	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	04	Single Siding	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	05	Average	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	06	Board & Batten	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	07	Asbest Shingle	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	08	Wood on Sheath	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	10	Above Average	0.04	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	11	Clapboard	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	12	Cedar or Redwd	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	13	Tex 111	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	14	Wood Shingle	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	15	Concr/Cinder	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	16	Stucco on Wood	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	17	Stucco/Masonry	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	18	Asphalt	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	19	Brick Veneer	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	20	Brick/Masonry	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	21	Stone/Masonry	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	22	Precast Panel	-0.34	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	23	Pre-cast Concr	-0.34	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	24	Reinforc Concr	-0.34	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	25	Vinyl Siding	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	26	Aluminum Sidng	0.01	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	27	Pre-finsh Metl	-0.02	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	28	Glass/Thermo.	-0.34	Base Rate Adj	Binary Code
P07	45	EXTERIOR WALL 2	29	Steel	-0.34	Base Rate Adj	Binary Code
P07	50	ROOF COVER	01	Metal/Tin	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	02	Rolled Compos	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	03	Asph/F Gls/Cmp	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	04	Tar & Gravel	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	05	Corrugated Asb	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	06	Asbestos Shing	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	50	ROOF COVER	08	Clay Tile	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	10	Wood Shingle	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	11	Slate	0.01	Base Rate Adj	Binary Code
P07	50	ROOF COVER	12	Membrane	0.01	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	01	Dirt/None	-0.06	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.04	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	03	Concr-Finished	-0.02	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	04	Concr Abv Grad	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	06	Lino/Vinyl	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	08	Average	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	11	Ceram Clay Til	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	12	Hardwood	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	13	Parquet	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	15	Quarry Tile	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	18	Slate	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	19	Marble	0.00	Base Rate Adj	Binary Code
P07	90	INTERIOR FLOOR 1	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	01	Dirt/None	-0.06	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.04	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	03	Concr-Finished	-0.02	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	04	Concr Abv Grad	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	06	Lino/Vinyl	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	07	Cork Tile	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	08	Average	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	10	Terrazzo Monol	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	11	Ceram Clay Til	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	12	Hardwood	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	13	Parquet	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	15	Quarry Tile	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	17	Precast Concr	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	18	Slate	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	19	Marble	0.00	Base Rate Adj	Binary Code
P07	95	INTERIOR FLOOR 2	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	01	Minim/Masonry	-0.08	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	02	Wall Brd/Wood	0.02	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	03	Plastered	0.02	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	06	Cust Wd Panel	0.05	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	07	K PINE/A WD	0.02	Base Rate Adj	Binary Code
P07	100	INTERIOR WALL 1	08	Other	0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	105	INTERIOR WALL 2	01	Minim/Masonry	-0.08	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	02	Wall Brd/Wood	0.02	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	03	Plastered	0.02	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	04	Plywood Panel	0.02	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	05	Drywall/Sheet	0.02	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	06	Cust Wd Panel	0.05	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	07	K PINE/A WD	0.02	Base Rate Adj	Binary Code
P07	105	INTERIOR WALL 2	08	Other	0.02	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	01	Flat	0.00	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	02	Shed	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	03	Gable/Hip	0.02	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	04	Wood Truss	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	05	Salt Box	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	08	Irregular	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	09	Rigid Frm/BJst	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	10	Steel Frm/Trus	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	11	Bowstring Trus	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	12	Reinforc Concr	0.01	Base Rate Adj	Binary Code
P07	120	ROOF STRUCTURE	13	Prestres Concr	0.01	Base Rate Adj	Binary Code
P07	130	AC TYPE	01	None	0.00	Base Rate Adj	Binary Code
P07	130	AC TYPE	02	Heat Pump	0.04	Base Rate Adj	Binary Code
P07	130	AC TYPE	03	Central	0.07	Base Rate Adj	Binary Code
P07	130	AC TYPE	04	Unit/AC	0.04	Base Rate Adj	Binary Code
P07	130	AC TYPE	05	Vapor Cooler	0.07	Base Rate Adj	Binary Code
P07	130	AC TYPE	06	AC_06	0.07	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	02	Floor Furnace	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	03	Hot Air-no Duc	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	04	Forced Air-Duc	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	05	Hot Water	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	06	Steam	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	07	Electr Basebrd	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	08	Radiant	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	09	Gravity Fed	-0.06	Base Rate Adj	Binary Code
P07	205	COAL/WOOD/NONE TYPE	10	Other	-0.06	Base Rate Adj	Binary Code
P07	210	OIL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P07	210	OIL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
P07	210	OIL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P07	210	OIL TYPE	04	Forced Air-Duc	-0.02	Base Rate Adj	Binary Code
P07	210	OIL TYPE	05	Hot Water	-0.02	Base Rate Adj	Binary Code
P07	210	OIL TYPE	06	Steam	-0.02	Base Rate Adj	Binary Code
P07	210	OIL TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
P07	210	OIL TYPE	08	Radiant	-0.02	Base Rate Adj	Binary Code
P07	210	OIL TYPE	09	Gravity Fed	-0.03	Base Rate Adj	Binary Code
P07	210	OIL TYPE	10	Other	-0.03	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	215	GAS TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P07	215	GAS TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
P07	215	GAS TYPE	03	Hot Air-no Duc	-0.04	Base Rate Adj	Binary Code
P07	215	GAS TYPE	04	Forced Air-Duc	-0.03	Base Rate Adj	Binary Code
P07	215	GAS TYPE	05	Hot Water	-0.03	Base Rate Adj	Binary Code
P07	215	GAS TYPE	06	Steam	-0.03	Base Rate Adj	Binary Code
P07	215	GAS TYPE	07	Electr Basebrd	-0.03	Base Rate Adj	Binary Code
P07	215	GAS TYPE	08	Radiant	-0.03	Base Rate Adj	Binary Code
P07	215	GAS TYPE	09	Gravity Fed	-0.04	Base Rate Adj	Binary Code
P07	215	GAS TYPE	10	Other	-0.04	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	04	Forced Air-Duc	-0.02	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	05	Hot Water	-0.02	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	06	Steam	-0.02	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	08	Radiant	-0.02	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	09	Gravity Fed	-0.03	Base Rate Adj	Binary Code
P07	220	ELECTRIC TYPE	10	Other	-0.03	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	03	Hot Air-no Duc	-0.02	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	04	Forced Air-Duc	-0.01	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	05	Hot Water	-0.01	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	06	Steam	-0.01	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	07	Electr Basebrd	-0.01	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	08	Radiant	-0.01	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	09	Gravity Fed	-0.02	Base Rate Adj	Binary Code
P07	225	SOLAR ASSISTED TYPE	10	Other	-0.02	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	01	None	-0.06	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	02	Floor Furnace	-0.04	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	03	Hot Air-no Duc	-0.03	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	04	Forced Air-Duc	-0.02	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	05	Hot Water	-0.02	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	06	Steam	-0.02	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	07	Electr Basebrd	-0.02	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	08	Radiant	-0.02	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	09	Gravity Fed	-0.03	Base Rate Adj	Binary Code
P07	230	TYPICAL TYPE	10	Other	-0.03	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	00	ZEROBATHRMS_BATH_00	-0.18	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	01	1 Bedroom	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	02	2 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	03	3 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	04	4 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	05	5 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	06	6 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	07	7 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	08	8 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	355	Zero Bathrms + BEDROOMS	09	9+ Bedrooms	-0.17	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	360	1/2 Bathroom + BEDROOMS	00	HALFBATHROOM_BATH_00	-0.13	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	01	1 Bedroom	-0.13	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	02	2 Bedrooms	-0.12	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	03	3 Bedrooms	-0.17	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	04	4 Bedrooms	-0.13	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	05	5 Bedrooms	-0.14	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	06	6 Bedrooms	-0.14	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	07	7 Bedrooms	-0.14	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	08	8 Bedrooms	-0.14	Base Rate Adj	Binary Code
P07	360	1/2 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.14	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	00	1BATHROOM_BATH_00	-0.08	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	01	1 Bedroom	-0.08	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	02	2 Bedrooms	-0.05	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	03	3 Bedrooms	-0.05	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	04	4 Bedrooms	-0.05	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	05	5 Bedrooms	-0.06	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	06	6 Bedrooms	-0.06	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	07	7 Bedrooms	-0.06	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	08	8 Bedrooms	-0.06	Base Rate Adj	Binary Code
P07	365	1 Bathroom + BEDROOMS	09	9+ Bedrooms	-0.06	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	00	1HALFBATHRMS_BATH_00	-0.06	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.06	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	370	1 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	-0.04	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	00	2BATHROOMS_BATH_00	-0.04	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	01	1 Bedroom	-0.04	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	02	2 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	03	3 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	04	4 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	05	5 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	06	6 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	07	7 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	08	8 Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	375	2 Bathrooms + BEDROOMS	09	9+ Bedrooms	-0.01	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	00	2HALFBATHRMS_BATH_00	-0.01	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	01	1 Bedroom	-0.01	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.02	Base Rate Adj	Binary Code
P07	380	2 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.02	Base Rate Adj	Binary Code

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Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	385	3 Bathrooms + BEDROOMS	00	3BATHROOMS_BATH_00	0.00	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	01	1 Bedroom	0.00	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	02	2 Bedrooms	0.04	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	03	3 Bedrooms	0.05	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	04	4 Bedrooms	0.05	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	05	5 Bedrooms	0.05	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	06	6 Bedrooms	0.05	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	07	7 Bedrooms	0.05	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	08	8 Bedrooms	0.05	Base Rate Adj	Binary Code
P07	385	3 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.05	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	00	3HALFBATHRMS_BATH_00	0.01	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.01	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.06	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.07	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	390	3 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.08	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	00	4BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	395	4 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	00	4HALFBTHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	400	4 1/2 Bthrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	00	5BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	405	5 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P07	405	5 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	00	5HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	410	5 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	00	6BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	415	6 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	00	6HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	420	6 1/2 Bathrms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	00	7BATHROOMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	08	8 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	425	7 Bathrooms + BEDROOMS	09	9+ Bedrooms	0.11	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	00	7HALFBATHRMS_BATH_00	0.02	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	01	1 Bedroom	0.02	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	02	2 Bedrooms	0.08	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	03	3 Bedrooms	0.09	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	04	4 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	05	5 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	06	6 Bedrooms	0.11	Base Rate Adj	Binary Code
P07	430	7 1/2 Bathrms + BEDROOMS	07	7 Bedrooms	0.11	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P94	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	01	Flat	-0.01	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	02	Shed	-0.02	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	06	Mansard	0.01	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	07	Gambrel	0.01	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.01	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	11	Bowstring Trus	-0.01	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	12	Reinforc Concr	0.03	Base Rate Adj	Binary Code
P94	100	ROOF STRUCTURE	13	Prestres Concr	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	04	Tar & Gravel	0.00	Base Rate Adj	Binary Code
P94	110	ROOF COVER	05	Corrugated Asb	-0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	06	Asbestos Shing	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P94	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P94	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P94	110	ROOF COVER	12	Membrane	-0.01	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	01	NONE	-0.08	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.00	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	03	MASONRY	0.01	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.03	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	05	STEEL	0.01	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.04	Base Rate Adj	Binary Code
P94	120	CMRCL FRAME TYPE	07	SPECIAL	0.05	Base Rate Adj	Binary Code
P94	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P94	150	INTERIOR FLOOR 1	01	Dirt/None	-0.13	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	03	Concr-Finished	-0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	06	Lino/Vinyl	-0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	07	Cork Tile	-0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	08	Average	-0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.03	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	12	Hardwood	0.00	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	150	INTERIOR FLOOR 1	15	Quarry Tile	0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	17	Precast Concr	-0.03	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	18	Slate	0.04	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	19	Marble	0.05	Base Rate Adj	Binary Code
P94	150	INTERIOR FLOOR 1	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	01	Dirt/None	-0.13	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	03	Concr-Finished	-0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	-0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	06	Lino/Vinyl	-0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	07	Cork Tile	-0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	08	Average	-0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	-0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.03	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	12	Hardwood	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	13	Parquet	0.01	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	15	Quarry Tile	0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.02	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	17	Precast Concr	-0.03	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	18	Slate	0.04	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	19	Marble	0.05	Base Rate Adj	Binary Code
P94	160	INTERIOR FLOOR 2	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	01	Minimum/None	-0.13	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	02	Comp./Wall Brd	-0.12	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	03	Below Average	-0.04	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	04	Single Siding	-0.12	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	05	Average	0.01	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	06	Board & Batten	0.01	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	08	Wood on Sheath	0.01	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	09	Logs	0.01	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	10	Above Average	0.05	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	11	Clapboard	0.02	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	13	Tex 111	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	14	Wood Shingle	0.02	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	18	Asphalt	-0.11	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	19	Brick Veneer	0.06	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	20	Brick/Masonry	0.08	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.04	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	25	Vinyl Siding	0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.03	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.02	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P94	170	EXTERIOR WALL 1	29	Steel	0.10	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	180	EXTERIOR WALL 2	01	Minimum/None	-0.13	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	02	Comp./Wall Brd	-0.12	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	03	Below Average	-0.04	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	04	Single Siding	-0.12	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	05	Average	0.01	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	06	Board & Batten	0.01	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	08	Wood on Sheath	0.01	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	09	Logs	0.01	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	10	Above Average	0.05	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	11	Clapboard	0.02	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	13	Tex 111	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	14	Wood Shingle	0.02	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	15	Concr/Cinder	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	16	Stucco on Wood	0.02	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	18	Asphalt	-0.11	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	19	Brick Veneer	0.06	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	20	Brick/Masonry	0.08	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	21	Stone/Masonry	0.08	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	22	Precast Panel	0.00	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.04	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	24	Reinforc Concr	0.08	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	25	Vinyl Siding	0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.03	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.02	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.10	Base Rate Adj	Binary Code
P94	180	EXTERIOR WALL 2	29	Steel	0.10	Base Rate Adj	Binary Code
P94	200	COAL/WOOD/NONE_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P94	200	COAL/WOOD/NONE_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P94	200	COAL/WOOD/NONE_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P94	205	OIL_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P94	205	OIL_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P94	205	OIL_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P94	210	GAS_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P94	210	GAS_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P94	210	GAS_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P94	215	ELECTRIC_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P94	215	ELECTRIC_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P94	215	ELECTRIC_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P94	220	SOLAR_ASSISTED_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P94	220	SOLAR_ASSISTED_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P94	220	SOLAR_ASSISTED_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P94	225	TYPICAL_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P94	225	TYPICAL_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P94	225	TYPICAL_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	00	HEAT_AC_TYPE_00	0.00	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	01	None	0.00	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	03	Central	0.04	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	04	Unit/AC	0.04	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	05	Vapor Cooler	0.04	Base Rate Adj	Binary Code
P94	625	HEAT_AC_TYPE_HEAT	06	HEAT_AC_TYPE_06	0.04	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	01	Minim/Masonry	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	02	Wall Brd/Wood	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	03	Plastered	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	04	Plywood Panel	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	05	Drywall/Sheet	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	06	Cust Wd Panel	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	07	K PINE/A WD	1.00	Base Rate Adj	Binary Code
P94	660	INT_WALL_POS1	08	Other	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	01	Minim/Masonry	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	02	Wall Brd/Wood	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	03	Plastered	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	04	Plywood Panel	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	05	Drywall/Sheet	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	06	Cust Wd Panel	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	07	K PINE/A WD	1.00	Base Rate Adj	Binary Code
P94	661	INT_WALL_POS2	08	Other	1.00	Base Rate Adj	Binary Code
P94	20	GRADE	01	Minimum	-0.25	Muliplier	Binary Code
P94	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P94	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P94	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P94	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P94	20	GRADE	06	Good	0.33	Muliplier	Binary Code
P94	20	GRADE	07	Good +10	0.46	Muliplier	Binary Code
P94	20	GRADE	08	Good +20	0.61	Muliplier	Binary Code
P94	20	GRADE	09	Excellent	0.80	Muliplier	Binary Code
P94	20	GRADE	10	Excellent +10	1.00	Muliplier	Binary Code
P94	20	GRADE	11	Excellent +20	1.20	Muliplier	Binary Code
P95	70	CMRCL BATHS/PLUMBING	00	NONE	-0.07	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.03	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.03	Base Rate Adj	Binary Code
P95	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	01	Flat	0.06	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	02	Shed	0.04	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	03	Gable/Hip	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	04	Wood Truss	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	05	Salt Box	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	06	Mansard	0.10	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	100	ROOF STRUCTURE	07	Gambrel	0.10	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	08	Irregular	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	09	Rigid Frm/BJst	0.06	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.08	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	11	Bowstring Trus	0.06	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	12	Reinforc Concr	0.14	Base Rate Adj	Binary Code
P95	100	ROOF STRUCTURE	13	Prestres Concr	0.12	Base Rate Adj	Binary Code
P95	110	ROOF COVER	01	Metal/Tin	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	02	Rolled Compos	0.00	Base Rate Adj	Binary Code
P95	110	ROOF COVER	03	Asph/F Gls/Cmp	0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	04	Tar & Gravel	0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	05	Corrugated Asb	-0.01	Base Rate Adj	Binary Code
P95	110	ROOF COVER	06	Asbestos Shing	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	07	Concrete Tile	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	08	Clay Tile	0.03	Base Rate Adj	Binary Code
P95	110	ROOF COVER	09	Enam Mtl Shing	0.02	Base Rate Adj	Binary Code
P95	110	ROOF COVER	10	Wood Shingle	0.03	Base Rate Adj	Binary Code
P95	110	ROOF COVER	11	Slate	0.03	Base Rate Adj	Binary Code
P95	110	ROOF COVER	12	Membrane	0.00	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	01	NONE	-0.08	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.01	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	03	MASONRY	0.02	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.04	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	05	STEEL	0.03	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.05	Base Rate Adj	Binary Code
P95	120	CMRCL FRAME TYPE	07	SPECIAL	0.06	Base Rate Adj	Binary Code
P95	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P95	150	INTERIOR FLOOR 1	01	Dirt/None	-0.13	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.08	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	03	Concr-Finished	0.03	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.09	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.06	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	06	Lino/Vinyl	0.06	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	07	Cork Tile	0.07	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	08	Average	0.07	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.11	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.12	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	12	Hardwood	0.02	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	13	Parquet	0.03	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	14	Carpet	0.02	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	15	Quarry Tile	0.12	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.10	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	17	Precast Concr	0.04	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	18	Slate	0.12	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	19	Marble	0.14	Base Rate Adj	Binary Code
P95	150	INTERIOR FLOOR 1	20	Wood Laminate	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	01	Dirt/None	-0.13	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.08	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	160	INTERIOR FLOOR 2	03	Concr-Finished	0.03	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.09	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.06	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	06	Lino/Vinyl	0.06	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	07	Cork Tile	0.07	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	08	Average	0.07	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	0.00	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.11	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.12	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	12	Hardwood	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	13	Parquet	0.03	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	14	Carpet	0.02	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	15	Quarry Tile	0.12	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.10	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	17	Precast Concr	0.04	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	18	Slate	0.12	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	19	Marble	0.14	Base Rate Adj	Binary Code
P95	160	INTERIOR FLOOR 2	20	Wood Laminate	0.02	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	01	Minimum/None	-0.11	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	02	Comp./Wall Brd	-0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	03	Below Average	-0.01	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	04	Single Siding	-0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	05	Average	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	06	Board & Batten	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	07	Asbest Shingle	0.01	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	08	Wood on Sheath	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	09	Logs	0.05	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	10	Above Average	0.09	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	11	Clapboard	0.06	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.07	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	13	Tex 111	0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	14	Wood Shingle	0.06	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	15	Concr/Cinder	0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	16	Stucco on Wood	0.06	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.07	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	18	Asphalt	-0.09	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	19	Brick Veneer	0.11	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	20	Brick/Masonry	0.13	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	21	Stone/Masonry	0.13	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	22	Precast Panel	0.04	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.06	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	24	Reinforc Concr	0.10	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	25	Vinyl Siding	0.08	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.08	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.08	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.14	Base Rate Adj	Binary Code
P95	170	EXTERIOR WALL 1	29	Steel	0.14	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	01	Minimum/None	-0.11	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	02	Comp./Wall Brd	-0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	03	Below Average	-0.01	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	04	Single Siding	-0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	05	Average	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	06	Board & Batten	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	07	Asbest Shingle	0.01	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	08	Wood on Sheath	0.05	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	180	EXTERIOR WALL 2	09	Logs	0.05	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	10	Above Average	0.09	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	11	Clapboard	0.06	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.07	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	13	Tex 111	0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	14	Wood Shingle	0.06	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	15	Concr/Cinder	0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	16	Stucco on Wood	0.06	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.07	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	18	Asphalt	-0.09	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	19	Brick Veneer	0.11	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	20	Brick/Masonry	0.13	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	21	Stone/Masonry	0.13	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	22	Precast Panel	0.04	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.06	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	24	Reinforc Concr	0.10	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	25	Vinyl Siding	0.08	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.08	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.08	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.14	Base Rate Adj	Binary Code
P95	180	EXTERIOR WALL 2	29	Steel	0.14	Base Rate Adj	Binary Code
P95	200	COAL/WOOD/NONE_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P95	200	COAL/WOOD/NONE_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P95	200	COAL/WOOD/NONE_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P95	205	OIL_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P95	205	OIL_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P95	205	OIL_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P95	210	GAS_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P95	210	GAS_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P95	210	GAS_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P95	215	ELECTRIC_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P95	215	ELECTRIC_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P95	215	ELECTRIC_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P95	220	SOLAR_ASSISTED_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P95	220	SOLAR_ASSISTED_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P95	220	SOLAR_ASSISTED_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P95	225	TYPICAL_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P95	225	TYPICAL_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P95	225	TYPICAL_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P95	625	HEAT_AC_TYPE_HEAT	01	None	0.00	Base Rate Adj	Binary Code
P95	625	HEAT_AC_TYPE_HEAT	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P95	625	HEAT_AC_TYPE_HEAT	03	Central	0.04	Base Rate Adj	Binary Code
P95	625	HEAT_AC_TYPE_HEAT	04	Unit/AC	0.04	Base Rate Adj	Binary Code
P95	625	HEAT_AC_TYPE_HEAT	05	Vapor Cooler	0.04	Base Rate Adj	Binary Code
P95	625	HEAT_AC_TYPE_HEAT	06	COM_AC_TYPE_06	0.04	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P95	660	INT_WALL_POS1	01	Minim/Masonry	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	02	Wall Brd/Wood	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	03	Plastered	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	04	Plywood Panel	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	05	Drywall/Sheet	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	06	Cust Wd Panel	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	07	K PINE/A WD	1.00	Base Rate Adj	Binary Code
P95	660	INT_WALL_POS1	08	Other	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	01	Minim/Masonry	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	02	Wall Brd/Wood	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	03	Plastered	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	04	Plywood Panel	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	05	Drywall/Sheet	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	06	Cust Wd Panel	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	07	K PINE/A WD	1.00	Base Rate Adj	Binary Code
P95	661	INT_WALL_POS2	08	Other	1.00	Base Rate Adj	Binary Code
P95	20	GRADE	01	Minimum	-0.25	Muliplier	Binary Code
P95	20	GRADE	02	Below Average	-0.10	Muliplier	Binary Code
P95	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P95	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P95	20	GRADE	05	Average +20	0.21	Muliplier	Binary Code
P95	20	GRADE	06	Good	0.33	Muliplier	Binary Code
P95	20	GRADE	07	Good +10	0.46	Muliplier	Binary Code
P95	20	GRADE	08	Good +20	0.61	Muliplier	Binary Code
P95	20	GRADE	09	Excellent	0.80	Muliplier	Binary Code
P95	20	GRADE	10	Excellent +10	1.00	Muliplier	Binary Code
P95	20	GRADE	11	Excellent +20	1.20	Muliplier	Binary Code
P96	70	CMRCL BATHS/PLUMBING	00	NONE	-0.06	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	01	LIGHT	-0.02	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	02	AVERAGE	0.00	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	03	ABOVE AVERAGE	0.02	Base Rate Adj	Binary Code
P96	70	CMRCL BATHS/PLUMBING	04	EXTENSIVE	0.04	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	01	Flat	-0.02	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	02	Shed	-0.04	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	03	Gable/Hip	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	04	Wood Truss	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	05	Salt Box	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	06	Mansard	0.02	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	07	Gambrel	0.02	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	08	Irregular	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	09	Rigid Frm/BJst	-0.02	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	10	Steel Frm/Trus	0.00	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	11	Bowstring Trus	-0.02	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	12	Reinforc Concr	0.06	Base Rate Adj	Binary Code
P96	100	ROOF STRUCTURE	13	Prestres Concr	0.04	Base Rate Adj	Binary Code
P96	110	ROOF COVER	01	Metal/Tin	-0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	02	Rolled Compos	-0.01	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	110	ROOF COVER	03	Asph/F Gls/Cmp	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	04	Tar & Gravel	0.00	Base Rate Adj	Binary Code
P96	110	ROOF COVER	05	Corrugated Asb	-0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	06	Asbestos Shing	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	07	Concrete Tile	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	08	Clay Tile	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	09	Enam Mtl Shing	0.01	Base Rate Adj	Binary Code
P96	110	ROOF COVER	10	Wood Shingle	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	11	Slate	0.02	Base Rate Adj	Binary Code
P96	110	ROOF COVER	12	Membrane	-0.01	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	01	NONE	-0.08	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	02	WOOD FRAME	0.02	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	03	MASONRY	0.03	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	04	REINF. CONCR	0.05	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	05	STEEL	0.04	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	06	FIREPRF STEEL	0.06	Base Rate Adj	Binary Code
P96	120	CMRCL FRAME TYPE	07	SPECIAL	0.07	Base Rate Adj	Binary Code
P96	140	WALL HEIGHT			1.00	Base Rate Adj	Numeric
P96	150	INTERIOR FLOOR 1	01	Dirt/None	-0.15	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	03	Concr-Finished	0.01	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	04	Concr Abv Grad	0.07	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	05	Vinyl/Asphalt	0.04	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	06	Lino/Vinyl	0.04	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	07	Cork Tile	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	08	Average	0.05	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	09	Pine/Soft Wood	-0.02	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	10	Terrazzo Monol	0.09	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	11	Ceram Clay Til	0.10	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	12	Hardwood	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	13	Parquet	0.01	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	14	Carpet	0.00	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	15	Quarry Tile	0.10	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	16	Terrazzo Epoxy	0.08	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	17	Precast Concr	0.02	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	18	Slate	0.10	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	19	Marble	0.12	Base Rate Adj	Binary Code
P96	150	INTERIOR FLOOR 1	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	01	Dirt/None	-0.15	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	02	Minimum/Plywd	-0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	03	Concr-Finished	0.01	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	04	Concr Abv Grad	0.07	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	05	Vinyl/Asphalt	0.04	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	06	Lino/Vinyl	0.04	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	07	Cork Tile	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	08	Average	0.05	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	09	Pine/Soft Wood	-0.02	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	10	Terrazzo Monol	0.09	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	11	Ceram Clay Til	0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	12	Hardwood	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	13	Parquet	0.01	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	160	INTERIOR FLOOR 2	14	Carpet	0.00	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	15	Quarry Tile	0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	16	Terrazzo Epoxy	0.08	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	17	Precast Concr	0.02	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	18	Slate	0.10	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	19	Marble	0.12	Base Rate Adj	Binary Code
P96	160	INTERIOR FLOOR 2	20	Wood Laminate	0.00	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	01	Minimum/None	-0.14	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	02	Comp./Wall Brd	-0.13	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	03	Below Average	-0.04	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	04	Single Siding	-0.13	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	05	Average	0.03	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	06	Board & Batten	0.03	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	08	Wood on Sheath	0.03	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	09	Logs	0.03	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	10	Above Average	0.07	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	11	Clapboard	0.04	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	12	Cedar or Redwd	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	13	Tex 111	0.02	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	14	Wood Shingle	0.04	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	15	Concr/Cinder	0.02	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	16	Stucco on Wood	0.04	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	17	Stucco/Masonry	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	18	Asphalt	-0.12	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	19	Brick Veneer	0.10	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	20	Brick/Masonry	0.12	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	21	Stone/Masonry	0.12	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	22	Precast Panel	0.02	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	23	Pre-cast Concr	0.07	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	24	Reinforc Concr	0.11	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	25	Vinyl Siding	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	26	Aluminum Sidng	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	27	Pre-finsh Metl	0.05	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	28	Glass/Thermo.	0.13	Base Rate Adj	Binary Code
P96	170	EXTERIOR WALL 1	29	Steel	0.13	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	01	Minimum/None	-0.14	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	02	Comp./Wall Brd	-0.13	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	03	Below Average	-0.04	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	04	Single Siding	-0.13	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	05	Average	0.03	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	06	Board & Batten	0.03	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	07	Asbest Shingle	-0.02	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	08	Wood on Sheath	0.03	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	09	Logs	0.03	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	10	Above Average	0.07	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	11	Clapboard	0.04	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	12	Cedar or Redwd	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	13	Tex 111	0.02	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	14	Wood Shingle	0.04	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	15	Concr/Cinder	0.02	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	16	Stucco on Wood	0.04	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	17	Stucco/Masonry	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	18	Asphalt	-0.12	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	19	Brick Veneer	0.10	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	180	EXTERIOR WALL 2	20	Brick/Masonry	0.12	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	21	Stone/Masonry	0.12	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	22	Precast Panel	0.02	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	23	Pre-cast Concr	0.07	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	24	Reinforc Concr	0.11	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	25	Vinyl Siding	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	26	Aluminum Sidng	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	27	Pre-finsh Metl	0.05	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	28	Glass/Thermo.	0.13	Base Rate Adj	Binary Code
P96	180	EXTERIOR WALL 2	29	Steel	0.13	Base Rate Adj	Binary Code
P96	200	COAL/WOOD/NONE_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P96	200	COAL/WOOD/NONE_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P96	200	COAL/WOOD/NONE_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P96	205	OIL_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P96	205	OIL_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P96	205	OIL_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P96	210	GAS_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P96	210	GAS_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P96	210	GAS_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P96	215	ELECTRIC_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P96	215	ELECTRIC_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P96	215	ELECTRIC_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P96	220	SOLAR_ASSISTED_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P96	220	SOLAR_ASSISTED_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P96	220	SOLAR_ASSISTED_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P96	225	TYPICAL_HEAT	00	NONE	1.00	Base Rate Adj	Binary Code
P96	225	TYPICAL_HEAT	01	HEAT/AC PKGS	1.00	Base Rate Adj	Binary Code
P96	225	TYPICAL_HEAT	02	HEAT/AC SPLIT	1.20	Base Rate Adj	Binary Code
P96	625	HEAT_AC_TYPE_HEAT	01	None	0.00	Base Rate Adj	Binary Code
P96	625	HEAT_AC_TYPE_HEAT	02	Heat Pump	0.03	Base Rate Adj	Binary Code
P96	625	HEAT_AC_TYPE_HEAT	03	Central	0.04	Base Rate Adj	Binary Code
P96	625	HEAT_AC_TYPE_HEAT	04	Unit/AC	0.04	Base Rate Adj	Binary Code
P96	625	HEAT_AC_TYPE_HEAT	05	Vapor Cooler	0.04	Base Rate Adj	Binary Code
P96	625	HEAT_AC_TYPE_HEAT	06	COM_AC_TYPE_06	0.04	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	01	Minim/Masonry	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	02	Wall Brd/Wood	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	03	Plastered	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	04	Plywood Panel	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	05	Drywall/Sheet	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	06	Cust Wd Panel	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	07	K PINE/A WD	1.00	Base Rate Adj	Binary Code
P96	660	INT_WALL_POS1	08	Other	1.00	Base Rate Adj	Binary Code

Code	List Order	Description	Data		Adj Coefficient	Applied As:	Field Type
P96	661	INT_WALL_POS2	01	Minim/Masonry	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	02	Wall Brd/Wood	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	03	Plastered	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	04	Plywood Panel	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	05	Drywall/Sheet	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	06	Cust Wd Panel	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	07	K PINE/A WD	1.00	Base Rate Adj	Binary Code
P96	661	INT_WALL_POS2	08	Other	1.00	Base Rate Adj	Binary Code
P96	20	GRADE	01	Minimum	-0.20	Muliplier	Binary Code
P96	20	GRADE	02	Below Average	-0.05	Muliplier	Binary Code
P96	20	GRADE	03	Average	0.00	Muliplier	Binary Code
P96	20	GRADE	04	Average +10	0.10	Muliplier	Binary Code
P96	20	GRADE	05	Average +20	0.19	Muliplier	Binary Code
P96	20	GRADE	06	Good	0.30	Muliplier	Binary Code
P96	20	GRADE	07	Good +10	0.46	Muliplier	Binary Code
P96	20	GRADE	08	Good +20	0.61	Muliplier	Binary Code
P96	20	GRADE	09	Excellent	0.80	Muliplier	Binary Code
P96	20	GRADE	10	Excellent +10	1.00	Muliplier	Binary Code
P96	20	GRADE	11	Excellent +20	1.20	Muliplier	Binary Code

OUTBUILDING CODES
LACONIA, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
ANT	ANTENNA			UNITS	200,000.00	0.00	0.00
BHS1	BOAT HSE AVG			S.F.	74.00	0.00	0.00
BHS2	BOAT HSE GD			S.F.	82.00	0.00	0.00
BHS3	BOAT HSE PR			S.F.	52.00	0.00	0.00
BIN1	BINS			S.F.	16.00	0.00	0.00
BIN2	AGRICULTURAL			S.F.	11.00	0.00	0.00
BK1	BREAKWATER AVG			L.F.	300.00	0.00	0.00
BK2	BREAKWATER GD			L.F.	400.00	0.00	0.00
BK3	BREAKWATER EX			L.F.	500.00	0.00	0.00
BKB1	BANK BARN			S.F.	18.00	0.00	0.00
BRN1	BARN - 1 STORY			S.F.	18.00	0.00	0.00
BRN2	1 STORY W/BSMT			S.F.	24.00	0.00	0.00
BRN3	1 STORY W/LOFT			S.F.	24.00	0.00	0.00
BRN4	UNFIN AVG GAR			S.F.	24.00	0.00	0.00
BRN5	2 STORY			S.F.	26.00	0.00	0.00
BRN6	2 STY W/BSMT			S.F.	32.00	0.00	0.00
BRN7	TOBACCO BARN			S.F.	15.00	0.00	0.00
BRN8	POLE BARN			S.F.	10.00	0.00	0.00
BSLP	BOATSLIPS COND			UNITS	40,000.00	0.00	0.00
BTH1	BATH HOUSE/CAB			S.F.	24.00	0.00	0.00
BTH2	W/PLUMBING			S.F.	27.00	0.00	0.00
CAB1	CABIN-MINIMAL			S.F.	40.00	0.00	0.00
CAB2	W/PLUMBING ETC			S.F.	51.00	0.00	0.00
CMPE	CAMPGROUND LIVEMORE			UNITS	125,000.00	0.00	0.00
CMPV	CAMPGROUND PINEHOLLO			UNITS	5,000.00	0.00	0.00
CND1	CONDO SITE			UNITS	29,000.00	0.00	0.00
CND2	CONDO SITE/WTR			UNITS	77,000.00	0.00	0.00
CNDA	CONDO SITE AVG			UNITS	78,000.00	0.00	0.00
CNDE	CONDO SITE EXC			UNITS	36,000.00	0.00	0.00
CNDG	CONDO SITE GD			UNITS	33,400.00	0.00	0.00
CNDV	CONDO SITE VG			UNITS	33,500.00	0.00	0.00
CNDW	CONDO SITE WTR			UNITS	42,000.00	0.00	0.00
CNP1	CANOPY-AVG			S.F.	32.00	0.00	0.00
CNP2	GOOD QUALITY			S.F.	40.00	0.00	0.00
CPC	CARPORT CONDO			UNITS	7,500.00	0.00	0.00
CTW	CELLULAR TOWER			UNIT	350,000.00	0.00	0.00
DCK1	DOCKS-RES TYPE			S.F.	60.00	0.00	0.00
DCK2	COM TYPE			S.F.	85.00	0.00	0.00
DKS1	DOCKSIDE 1			UNITS	65,000.00	0.00	0.00
DKS2	DOCKSIDE 2			UNITS	70,000.00	0.00	0.00
DKS3	DOCKSIDE 3			UNITS	85,000.00	0.00	0.00
DKS4	DOCKSIDE 4			UNITS	95,000.00	0.00	0.00
DNT1	DRIVE-IN THTR			SPEAKERS	1,200.00	0.00	0.00
DNT2	DRIVE-IN THTR			SPEAKERS	1,500.00	0.00	0.00
DRYB	DRYBIRTH			UNITS	8,000.00	0.00	0.00
FCP	CARPORT			S.F.	13.00	0.00	0.00
FEP	FNSH ENCL PRCH			S.F.	40.00	0.00	0.00
FGR1	GARAGE-AVE			S.F.	22.00	0.00	0.00
FGR2	GARAGE-GOOD			S.F.	30.00	0.00	0.00
FGR3	GARAGE-POOR			S.F.	17.00	0.00	0.00
FGR4	W/LOFT-AVG			S.F	25.00	0.00	0.00
FGR5	W/LOFT GOOD			S.F.	36.00	0.00	0.00
FGR6	W/LOFT-POOR			S.F.	20.00	0.00	0.00
FGR7	CONDO/GARAGE			UNITS	16,000.00	0.00	0.00
FGR8	W/APT OR FIN RM			S.F.	58.00	0.00	0.00
FN1	FENCE-4' CHAIN			L.F.	9.00	0.00	0.00
FN10	W/O TOP RL-10'			L.F.	19.00	0.00	0.00
FN2	FENCE-5' CHAIN			L.F.	11.00	0.00	0.00
FN3	FENCE-6' CHAIN			L.F.	13.00	0.00	0.00

OUTBUILDING CODES
LACONIA, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
FN4	FENCE-8' CHAIN			L.F.	17.00	0.00	0.00
FN5	FENCE-10'CHAIN			L.F.	20.00	0.00	0.00
FN6	W/O TOP RL-4'			L.F.	8.00	0.00	0.00
FN7	W/O TOP RL-5'			L.F.	10.00	0.00	0.00
FN8	W/O TOP RL-6'			L.F.	12.00	0.00	0.00
FN9	W/O TOP RL-8'			L.F.	15.00	0.00	0.00
FNDT	FOUNDATION			UNITS	10,000.00	0.00	0.00
FOP	COVERED PORCH			S.F.	24.00	0.00	0.00
FSP	SCREEN HOUSE			S.F.	26.00	0.00	0.00
GAZ1	GAZEBO AVG			S.F.	26.00	0.00	0.00
GAZ2	GAZEBO GD			S.F.	40.00	0.00	0.00
GC	GOLF COURSE			UNITS	140,500.00	0.00	0.00
GRN1	GREEN HOUSE-RS			S.F.	16.00	0.00	0.00
GRN2	COMM GLASS			S.F	23.00	0.00	0.00
GRN3	COMM PLASTIC			S.F.	5.00	0.00	0.00
HOG	HOG HOUSE			S.F.	5.00	0.00	0.00
HYD	HYDROPWR PLNT			UNITS	2,800.00	0.00	0.00
IMP	IMPLEMENT SHED			S.F.	10.00	0.00	0.00
KEN1	KENNEL-AVG			S.F.	40.00	0.00	0.00
KEN2	KENNEL-GOOD			S.F.	75.00	0.00	0.00
KSK1	KIOSK-SERV STA			S.F.	86.00	0.00	0.00
KSK2	PHOTO BOOTH			S.F.	137.00	0.00	0.00
LLS	LAND LEASED SITE VAL			UNITS	25,000.00	0.00	0.00
LNT	LEAN-TO			S.F.	7.00	0.00	0.00
LT1	LIGHTS-IN W/PL			UNITS	1,800.00	0.00	0.00
LT10	W/DOUBLE LIGHT			UNITS	3,200.00	0.00	0.00
LT11	W/TRIPLE LIGHT			UNITS	4,300.00	0.00	0.00
LT12	W/FOUR LIGHTS			UNITS	5,300.00	0.00	0.00
LT2	W/DOUBLE LIGHT			UNITS	2,600.00	0.00	0.00
LT3	W/TRIPLE LIGHT			UNITS	3,300.00	0.00	0.00
LT4	W/FOUR LIGHTS			UNITS	4,100.00	0.00	0.00
LT5	MERC VAP/FLU			UNITS	2,000.00	0.00	0.00
LT6	W/DOUBLE LIGHT			UNITS	2,900.00	0.00	0.00
LT7	W/TRIPLE LIGHT			UNITS	3,800.00	0.00	0.00
LT8	W/FOUR LIGHTS			UNITS	4,700.00	0.00	0.00
LT9	HGH PRE-SOD PL			UNITS	2,200.00	0.00	0.00
MCBS	METHODIST SLPS			UNITS	30,000.00	0.00	0.00
MG	MINI GOLF 1			UNITS	5,000.00	0.00	0.00
MG2	MINI GOLF 2			UNITS	10,000.00	0.00	0.00
MG3	MINI GOLF 3			UNITS	24,000.00	0.00	0.00
MHS	MOBILE HOME ST			UNITS	3,600.00	0.00	0.00
MLK	MILK HOUSE			S.F.	14.00	0.00	0.00
PAT1	PATIO-AVG			S.F.	6.00	0.00	0.00
PAT2	PATIO-GOOD			S.F.	11.00	0.00	0.00
PAV1	PAVING-ASPHALT			S.F.	2.50	0.00	0.00
PAV2	PAVING-CONC			S.F.	4.25	0.00	0.00
PLT1	PLTRY HSE 1 ST			S.F.	11.00	0.00	0.00
PLT2	PLTRY HSE 2 ST			S.F.	13.00	0.00	0.00
PLT3	PLTRY HSE 3 ST			S.F.	15.00	0.00	0.00
PMP1	PUMP-SING HSE			UNITS	3,500.00	0.00	0.00
PMP2	W/BLENDING			UNITS	3,900.00	0.00	0.00
PMP3	ELECTRONIC			UNITS	6,200.00	0.00	0.00
PMP4	DOUBLE HOSE			UNITS	8,400.00	0.00	0.00
PMP5	W/BLENDING			UNITS	8,800.00	0.00	0.00
PMP6	ELECTRONIC			UNITS	9,900.00	0.00	0.00
PMP7	3 HOSE			UNITS	12,700.00	0.00	0.00
PMP8	6 HOSE			UNITS	16,500.00	0.00	0.00
QPC1	QUINBY BTSLIP			UNITS	75,000.00	0.00	0.00
RAR	RIDING ARENA			S.F.	24.00	0.00	0.00

OUTBUILDING CODES
LACONIA, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
RCL	ROOT CELLAR			S.F.	6.00	0.00	0.00
RRR	RAILROAD SPURS			L.F.	37.00	0.00	0.00
SC1	SPORTS COURT AVG			UNITS	35,000.00	0.00	0.00
SC2	SPORTS COURT GD			UNITS	55,000.00	0.00	0.00
SCL1	SCALES-MECHAN			TONS	750.00	0.00	0.00
SCL2	SCALES-ELECT			TONS	900.00	0.00	0.00
SGN1	SIGN-1 SD W/M			S.F.&HGT	22.00	0.00	0.00
SGN2	DOUBLE SIDED			S.F.&HGT	34.00	0.00	0.00
SGN3	W/INT LIGHTS			S.F.&HGT	75.00	0.00	0.00
SGN4	W/MOTOR & LTS			S.F.&HGT	86.00	0.00	0.00
SHD1	SHED FRAME			S.F.	12.00	0.00	0.00
SHD2	W/LIGHTS ETC			S.F.	18.00	0.00	0.00
SHD3	METAL			S.F.	9.00	0.00	0.00
SHP1	WORK SHOP AVE			S.F.	16.00	0.00	0.00
SHP2	WORK SHOP GOOD			S.F	19.00	0.00	0.00
SHP3	WORK SHOP POOR			S.F.	14.00	0.00	0.00
SHP4	W/IMPROV AGE			S.F.	19.00	0.00	0.00
SHP5	W/IMPROV GOOD			S.F.	22.00	0.00	0.00
SHP6	W/IMPROV POOR			S.F.	17.00	0.00	0.00
SLO1	SILO-WD OR CNC			DIAxHT	28.00	0.00	0.00
SLO2	PROCELAN			DIAxHT	54.00	0.00	0.00
SLO3	CONCRETE TRNCH			DIAxHT	10.00	0.00	0.00
SLP1	SDOWN BSLIPS			UNITS	95,000.00	0.00	0.00
SLP2	LONGBAY SLIPS			UNITS	80,000.00	0.00	0.00
SPC1	SPINNAKER CV 1			UNITS	45,000.00	0.00	0.00
SPC2	SPINNAKER CV 2			UNITS	50,000.00	0.00	0.00
SPC3	SPINNAKER CV 3			UNITS	53,000.00	0.00	0.00
SPC4	SPINNAKER CV 4			UNITS	75,000.00	0.00	0.00
SPC5	SPINNAKER CV 5			UNITS	78,000.00	0.00	0.00
SPC6	SPINNAKER CV 6			UNITS	95,000.00	0.00	0.00
SPC7	SPINNAKER CV 7			UNITS	105,000.00	0.00	0.00
SPC8	SPINNAKER CV 8			UNITS	110,000.00	0.00	0.00
SPC9	SPINNAKER CV 9			UNITS	115,000.00	0.00	0.00
SPL1	POOL-INGR CONC			S.F.	38.00	0.00	0.00
SPL2	VINYL/PLASTIC			S.F.	24.00	0.00	0.00
SPL3	GUNITE			S.F.	35.00	0.00	0.00
SPL4	ABOVE GR ROUND			DIAMETER	130.00	0.00	0.00
SPL5	OVAL			LENGTH	73.00	0.00	0.00
SPL6	RECTANGULAR			S.F.	10.00	0.00	0.00
STB1	STABLE			13	20.00	0.00	0.00
STB2	W/IMPROVEMENTS			20	122.00	0.00	0.00
STGL	STORAGE LARGE			UNITS	6,000.00	0.00	0.00
STGR	STORAGE REGULAR			UNITS	5,000.00	0.00	0.00
STGX	STORAGE XLARGE			UNITS	8,000.00	0.00	0.00
TEN	TENNIS COURT			UNITS	23,500.00	0.00	0.00
TNK1	TANK-UNDERGRND			GALS	1.10	0.00	0.00
TNK2	3000-10000 GAL			GALS	0.80	0.00	0.00
TNK3	GT-10,000			GALS	0.50	0.00	0.00
TNK4	COMPRESSED AIR			GALS	3.20	0.00	0.00
TNK5	ELEVATED TANK			GALS	2.30	0.00	0.00
TOT	TOTALIZER			UNITS	650.00	0.00	0.00
WDK	WOOD DECK			S.F.	15.00	0.00	0.00
WFS	CONDO WF SITE			UNITS	115,000.00	0.00	0.00
WFSA	CONDO WF A SIT			UNITS	78,000.00	0.00	0.00
WFSE	CONDO WF E SIT			UNITS	110,000.00	0.00	0.00
WFSF	CONDO WF FR			UNITS	65,000.00	0.00	0.00
WFSG	CONDO WF G SIT			UNITS	91,000.00	0.00	0.00
WFSV	CONDO WF VG			UNITS	103,000.00	0.00	0.00

EXTRA FEATURE CODES
LACONIA, NH

Code	Description	Sub Code	Description	Unit Type	Unit Price	Measure 1 Price	Measure 2 Price
A/C	AIR CONDITIONER			S.F	3.50	0.00	0.00
ATM1	AUTOMATC TELLR			UNITS	30,700.00	0.00	0.00
BG	BSMNT GARAGE			UNITS	2,500.00	0.00	0.00
BOX	SAFE DEPOSIT			UNITS	74.00	0.00	0.00
CLR1	COOLER			S.F.	86.00	0.00	0.00
CLR2	FREEZER TEMPS			S.F.	110.00	0.00	0.00
CV	CENTRAL VAC			UNITS	1,500.00	0.00	0.00
DUW1	DRIVE-UP WINDW			UNITS	10,700.00	0.00	0.00
DUW2	WIDE BAY			UNITS	13,700.00	0.00	0.00
DUW3	W/PNEU TUBE			UNITS	22,000.00	0.00	0.00
DUW4	W/REM SCR&TUBE			UNITS	51,900.00	0.00	0.00
ELV1	ELEV FREIGHT			UNITS	44,100.00	0.00	0.00
ELV2	ELEV PASSENGER			STOPS	50,900.00	0.00	0.00
ELV3	EVEVATOR STOP			STOPS	5,500.00	0.00	0.00
FES	FIRE ESCAPE			UNITS	4,000.00	0.00	0.00
FIXT	X FIXTURE			UNITS	800.00	0.00	0.00
FPL	GAS FIREPLACE			UNITS	1,300.00	0.00	0.00
FPL1	FIREPLACE BRICK			UNITS	2,800.00	0.00	0.00
FPL2	FIREPLACE STONE			UNITS	3,500.00	0.00	0.00
FPL3	FIREPLACE CUSTOM			UNITS	7,500.00	0.00	0.00
FPO	EXTRA FPL OPEN			UNITS	1,000.00	0.00	0.00
GIR1	GIRDERS LT 12"			L.F.	28.00	0.00	0.00
GIR2	GIRDERS 13"-18			L.F.	35.00	0.00	0.00
GIR3	GIRDERS 19"-24			L.F.	57.00	0.00	0.00
GIR4	GRDRS OVER 24"			L.F.	98.00	0.00	0.00
HEAT	NOT HEATED			S.F.	-3.00	0.00	0.00
HRTH	HEARTH			UNITS	600.00	0.00	0.00
HTSY	X HEAT SYSTEM			UNITS		0.00	0.00
HTUB	HOT TUB			UNITS	4,100.00	0.00	0.00
JTUB	JET TUB			UNITS	3,400.00	0.00	0.00
KITH	X KITCHEN			UNITS	4,000.00	0.00	0.00
LDL1	LOAD LEVELERS			UNITS	5,900.00	0.00	0.00
LDL2	W/MAN FLIP OUT			UNITS	1,100.00	0.00	0.00
LFT1	LIFT-LIGHT			UNITS	2,600.00	0.00	0.00
LFT2	LIFT-HEAVY			UNITS	3,200.00	0.00	0.00
LNS	LANES			UNITS	10,000.00	0.00	0.00
MEZ1	MEZZANINE-UNF			S.F.	14.00	0.00	0.00
MEZ2	FINISHED			S.F.	22.00	0.00	0.00
MEZ3	W/PARTITIONS			S.F.	39.00	0.00	0.00
NDP	NITE DEPOSIT			UNITS	13,100.00	0.00	0.00
PCT	PADDLEBALL CRT			S.F.	5.00	0.00	0.00
RQT	RACQUETBALL			UNITS	32,300.00	0.00	0.00
SNA	SAUNA			UNITS	3,600.00	0.00	0.00
SPR1	SPRINKLERS-WET			S.F.	1.50	0.00	0.00
SPR2	WET/CONCEALED			S.F.	2.00	0.00	0.00
SPR3	DRY			S.F.	2.50	0.00	0.00
SS	SECURITY SYS			UNITS	3,500.00	0.00	0.00
VLT1	VAULT-AVG			UNITS	140.00	0.00	0.00
VLT2	VAULT-GOOD			S.F.	160.00	0.00	0.00
VLT3	VAULT-EXCELLNT			S.F.	200.00	0.00	0.00
VLT4	VAULT-POOR			S.F.	120.00	0.00	0.00
WHL	WHIRLPOOL			UNITS	3,400.00	0.00	0.00

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
00	Vacant	-	----	--
01	Residential	AV	1920	40
01	Residential	AV	1940	35
01	Residential	AV	1950	30
01	Residential	AV	1960	25
01	Residential	AV	1970	22
01	Residential	AV	1975	20
01	Residential	AV	1980	18
01	Residential	AV	1985	16
01	Residential	AV	1990	14
01	Residential	AV	1995	12
01	Residential	AV	1997	11
01	Residential	AV	2000	10
01	Residential	AV	2001	9
01	Residential	AV	2002	8
01	Residential	AV	2003	7
01	Residential	AV	2004	6
01	Residential	AV	2005	5
01	Residential	AV	2006	4
01	Residential	AV	2007	3
01	Residential	AV	2008	2
01	Residential	AV	2009	1
01	Residential	AV	2010	0
01	Residential	EX	1920	12
01	Residential	EX	1940	11
01	Residential	EX	1950	10
01	Residential	EX	1960	9
01	Residential	EX	1970	9
01	Residential	EX	1975	9
01	Residential	EX	1980	9
01	Residential	EX	1985	9
01	Residential	EX	1990	9
01	Residential	EX	1995	9
01	Residential	EX	1997	9
01	Residential	EX	2000	9
01	Residential	EX	2001	9
01	Residential	EX	2002	8
01	Residential	EX	2003	7
01	Residential	EX	2004	6
01	Residential	EX	2005	5
01	Residential	EX	2006	4
01	Residential	EX	2007	3
01	Residential	EX	2008	2
01	Residential	EX	2009	1
01	Residential	EX	2010	0
01	Residential	FR	1920	50
01	Residential	FR	1940	45
01	Residential	FR	1950	40
01	Residential	FR	1960	34
01	Residential	FR	1970	30
01	Residential	FR	1975	27
01	Residential	FR	1980	24
01	Residential	FR	1985	21
01	Residential	FR	1990	18
01	Residential	FR	1995	15
01	Residential	FR	1997	12
01	Residential	FR	2000	10
01	Residential	FR	2001	9
01	Residential	FR	2002	8

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
01	Residential	FR	2003	7
01	Residential	FR	2004	6
01	Residential	FR	2005	5
01	Residential	FR	2006	4
01	Residential	FR	2007	3
01	Residential	FR	2008	2
01	Residential	FR	2009	1
01	Residential	FR	2010	0
01	Residential	GD	1920	30
01	Residential	GD	1940	25
01	Residential	GD	1950	20
01	Residential	GD	1960	16
01	Residential	GD	1970	14
01	Residential	GD	1975	13
01	Residential	GD	1980	12
01	Residential	GD	1985	11
01	Residential	GD	1990	10
01	Residential	GD	1995	10
01	Residential	GD	1997	9
01	Residential	GD	2000	9
01	Residential	GD	2001	9
01	Residential	GD	2002	8
01	Residential	GD	2003	7
01	Residential	GD	2004	6
01	Residential	GD	2005	5
01	Residential	GD	2006	4
01	Residential	GD	2007	3
01	Residential	GD	2008	2
01	Residential	GD	2009	1
01	Residential	GD	2010	0
01	Residential	PR	1920	60
01	Residential	PR	1940	55
01	Residential	PR	1950	50
01	Residential	PR	1960	43
01	Residential	PR	1970	38
01	Residential	PR	1975	34
01	Residential	PR	1980	30
01	Residential	PR	1985	26
01	Residential	PR	1990	22
01	Residential	PR	1995	18
01	Residential	PR	1997	13
01	Residential	PR	2000	11
01	Residential	PR	2001	9
01	Residential	PR	2002	8
01	Residential	PR	2003	7
01	Residential	PR	2004	6
01	Residential	PR	2005	5
01	Residential	PR	2006	4
01	Residential	PR	2007	3
01	Residential	PR	2008	2
01	Residential	PR	2009	1
01	Residential	PR	2010	0
01	Residential	VG	1920	20
01	Residential	VG	1940	15
01	Residential	VG	1950	12
01	Residential	VG	1960	11
01	Residential	VG	1970	10
01	Residential	VG	1975	10
01	Residential	VG	1980	10

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
01	Residential	VG	1985	10
01	Residential	VG	1990	10
01	Residential	VG	1995	10
01	Residential	VG	1997	9
01	Residential	VG	2000	9
01	Residential	VG	2001	9
01	Residential	VG	2002	8
01	Residential	VG	2003	7
01	Residential	VG	2004	6
01	Residential	VG	2005	5
01	Residential	VG	2006	4
01	Residential	VG	2007	3
01	Residential	VG	2008	2
01	Residential	VG	2009	1
01	Residential	VG	2010	0
01	Residential	VP	1920	68
01	Residential	VP	1940	63
01	Residential	VP	1950	58
01	Residential	VP	1960	51
01	Residential	VP	1970	46
01	Residential	VP	1975	41
01	Residential	VP	1980	37
01	Residential	VP	1985	31
01	Residential	VP	1990	26
01	Residential	VP	1995	20
01	Residential	VP	1997	14
01	Residential	VP	2000	11
01	Residential	VP	2001	9
01	Residential	VP	2002	8
01	Residential	VP	2003	7
01	Residential	VP	2004	6
01	Residential	VP	2005	5
01	Residential	VP	2006	4
01	Residential	VP	2007	3
01	Residential	VP	2008	2
01	Residential	VP	2009	1
01	Residential	VP	2010	0
02	Mobile Home	AV	1962	50
02	Mobile Home	AV	1967	45
02	Mobile Home	AV	1972	42
02	Mobile Home	AV	1977	39
02	Mobile Home	AV	1982	36
02	Mobile Home	AV	1987	33
02	Mobile Home	AV	1991	30
02	Mobile Home	AV	1992	28
02	Mobile Home	AV	1993	26
02	Mobile Home	AV	1995	24
02	Mobile Home	AV	1996	22
02	Mobile Home	AV	1997	20
02	Mobile Home	AV	1998	18
02	Mobile Home	AV	1999	16
02	Mobile Home	AV	2000	14
02	Mobile Home	AV	2001	12
02	Mobile Home	AV	2002	10
02	Mobile Home	AV	2003	8
02	Mobile Home	AV	2004	6
02	Mobile Home	AV	2005	4
02	Mobile Home	AV	2006	2
02	Mobile Home	AV	2007	2

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
02	Mobile Home	AV	2008	2
02	Mobile Home	AV	2009	1
02	Mobile Home	AV	2010	0
02	Mobile Home	EX	1962	27
02	Mobile Home	EX	1967	25
02	Mobile Home	EX	1972	23
02	Mobile Home	EX	1977	21
02	Mobile Home	EX	1982	19
02	Mobile Home	EX	1987	17
02	Mobile Home	EX	1991	16
02	Mobile Home	EX	1992	15
02	Mobile Home	EX	1993	14
02	Mobile Home	EX	1994	13
02	Mobile Home	EX	1995	12
02	Mobile Home	EX	1996	11
02	Mobile Home	EX	1997	10
02	Mobile Home	EX	1998	9
02	Mobile Home	EX	1999	8
02	Mobile Home	EX	2000	7
02	Mobile Home	EX	2001	6
02	Mobile Home	EX	2002	5
02	Mobile Home	EX	2003	4
02	Mobile Home	EX	2004	3
02	Mobile Home	EX	2005	2
02	Mobile Home	EX	2006	1
02	Mobile Home	EX	2007	0
02	Mobile Home	EX	2008	0
02	Mobile Home	EX	2009	0
02	Mobile Home	EX	2010	0
02	Mobile Home	FR	1962	75
02	Mobile Home	FR	1967	70
02	Mobile Home	FR	1972	65
02	Mobile Home	FR	1977	60
02	Mobile Home	FR	1982	55
02	Mobile Home	FR	1987	50
02	Mobile Home	FR	1991	45
02	Mobile Home	FR	1992	42
02	Mobile Home	FR	1993	39
02	Mobile Home	FR	1995	36
02	Mobile Home	FR	1996	33
02	Mobile Home	FR	1997	30
02	Mobile Home	FR	1998	22
02	Mobile Home	FR	1999	19
02	Mobile Home	FR	2000	16
02	Mobile Home	FR	2001	13
02	Mobile Home	FR	2002	10
02	Mobile Home	FR	2003	8
02	Mobile Home	FR	2004	6
02	Mobile Home	FR	2005	4
02	Mobile Home	FR	2006	2
02	Mobile Home	FR	2007	0
02	Mobile Home	FR	2008	0
02	Mobile Home	FR	2009	0
02	Mobile Home	FR	2010	0
02	Mobile Home	GD	1962	38
02	Mobile Home	GD	1967	35
02	Mobile Home	GD	1972	32
02	Mobile Home	GD	1977	29
02	Mobile Home	GD	1982	26

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
02	Mobile Home	GD	1987	23
02	Mobile Home	GD	1991	20
02	Mobile Home	GD	1992	18
02	Mobile Home	GD	1993	18
02	Mobile Home	GD	1995	16
02	Mobile Home	GD	1996	16
02	Mobile Home	GD	1997	14
02	Mobile Home	GD	1998	14
02	Mobile Home	GD	1999	12
02	Mobile Home	GD	2000	12
02	Mobile Home	GD	2001	10
02	Mobile Home	GD	2002	10
02	Mobile Home	GD	2003	8
02	Mobile Home	GD	2004	6
02	Mobile Home	GD	2005	4
02	Mobile Home	GD	2006	2
02	Mobile Home	GD	2007	0
02	Mobile Home	GD	2008	0
02	Mobile Home	GD	2009	0
02	Mobile Home	GD	2010	0
02	Mobile Home	PR	1962	80
02	Mobile Home	PR	1967	75
02	Mobile Home	PR	1972	70
02	Mobile Home	PR	1977	65
02	Mobile Home	PR	1982	60
02	Mobile Home	PR	1987	55
02	Mobile Home	PR	1991	50
02	Mobile Home	PR	1992	47
02	Mobile Home	PR	1993	44
02	Mobile Home	PR	1995	41
02	Mobile Home	PR	1996	38
02	Mobile Home	PR	1997	30
02	Mobile Home	PR	1998	22
02	Mobile Home	PR	1999	19
02	Mobile Home	PR	2000	16
02	Mobile Home	PR	2001	13
02	Mobile Home	PR	2002	10
02	Mobile Home	PR	2003	8
02	Mobile Home	PR	2004	6
02	Mobile Home	PR	2005	4
02	Mobile Home	PR	2006	2
02	Mobile Home	PR	2007	0
02	Mobile Home	PR	2008	0
02	Mobile Home	PR	2009	0
02	Mobile Home	PR	2010	0
02	Mobile Home	VG	1962	28
02	Mobile Home	VG	1967	26
02	Mobile Home	VG	1972	24
02	Mobile Home	VG	1977	22
02	Mobile Home	VG	1982	20
02	Mobile Home	VG	1987	18
02	Mobile Home	VG	1991	16
02	Mobile Home	VG	1992	15
02	Mobile Home	VG	1993	14
02	Mobile Home	VG	1994	13
02	Mobile Home	VG	1995	12
02	Mobile Home	VG	1996	11
02	Mobile Home	VG	1997	10
02	Mobile Home	VG	1998	9

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
02	Mobile Home	VG	1999	8
02	Mobile Home	VG	2000	7
02	Mobile Home	VG	2001	6
02	Mobile Home	VG	2002	5
02	Mobile Home	VG	2003	4
02	Mobile Home	VG	2004	3
02	Mobile Home	VG	2005	2
02	Mobile Home	VG	2006	1
02	Mobile Home	VG	2007	0
02	Mobile Home	VG	2008	0
02	Mobile Home	VG	2009	0
02	Mobile Home	VG	2010	0
02	Mobile Home	VP	1962	85
02	Mobile Home	VP	1967	80
02	Mobile Home	VP	1972	75
02	Mobile Home	VP	1977	70
02	Mobile Home	VP	1982	65
02	Mobile Home	VP	1987	60
02	Mobile Home	VP	1991	55
02	Mobile Home	VP	1992	50
02	Mobile Home	VP	1993	45
02	Mobile Home	VP	1995	19
02	Mobile Home	VP	1996	16
02	Mobile Home	VP	1997	16
02	Mobile Home	VP	1998	16
02	Mobile Home	VP	1999	15
02	Mobile Home	VP	2000	15
02	Mobile Home	VP	2001	13
02	Mobile Home	VP	2002	10
02	Mobile Home	VP	2003	8
02	Mobile Home	VP	2004	6
02	Mobile Home	VP	2005	4
02	Mobile Home	VP	2006	2
02	Mobile Home	VP	2007	0
02	Mobile Home	VP	2008	0
02	Mobile Home	VP	2009	0
02	Mobile Home	VP	2010	0
04	Condo Main	AV	1950	35
04	Condo Main	AV	1951	34
04	Condo Main	AV	1952	34
04	Condo Main	AV	1953	33
04	Condo Main	AV	1954	33
04	Condo Main	AV	1955	32
04	Condo Main	AV	1956	32
04	Condo Main	AV	1957	31
04	Condo Main	AV	1958	31
04	Condo Main	AV	1959	30
04	Condo Main	AV	1960	30
04	Condo Main	AV	1961	29
04	Condo Main	AV	1962	29
04	Condo Main	AV	1963	28
04	Condo Main	AV	1964	27
04	Condo Main	AV	1965	27
04	Condo Main	AV	1966	26
04	Condo Main	AV	1967	26
04	Condo Main	AV	1968	25
04	Condo Main	AV	1969	25
04	Condo Main	AV	1970	24
04	Condo Main	AV	1971	24

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
04	Condo Main	AV	1972	23
04	Condo Main	AV	1973	23
04	Condo Main	AV	1974	22
04	Condo Main	AV	1975	21
04	Condo Main	AV	1976	21
04	Condo Main	AV	1977	20
04	Condo Main	AV	1978	20
04	Condo Main	AV	1979	19
04	Condo Main	AV	1980	18
04	Condo Main	AV	1981	18
04	Condo Main	AV	1982	17
04	Condo Main	AV	1983	17
04	Condo Main	AV	1984	16
04	Condo Main	AV	1985	16
04	Condo Main	AV	1986	15
04	Condo Main	AV	1987	15
04	Condo Main	AV	1988	14
04	Condo Main	AV	1989	13
04	Condo Main	AV	1990	12
04	Condo Main	AV	1991	11
04	Condo Main	AV	1992	10
04	Condo Main	AV	1993	9
04	Condo Main	AV	1994	8
04	Condo Main	AV	1995	7
04	Condo Main	AV	1996	6
04	Condo Main	AV	1997	5
04	Condo Main	AV	1998	4
04	Condo Main	AV	1999	4
04	Condo Main	AV	2000	3
04	Condo Main	AV	2001	3
04	Condo Main	AV	2002	2
04	Condo Main	AV	2003	2
04	Condo Main	AV	2004	1
04	Condo Main	AV	2005	1
04	Condo Main	AV	2006	1
04	Condo Main	AV	2007	1
04	Condo Main	AV	2008	1
04	Condo Main	AV	2009	0
04	Condo Main	AV	2010	0
04	Condo Main	EX	1950	10
04	Condo Main	EX	1951	10
04	Condo Main	EX	1952	10
04	Condo Main	EX	1953	9
04	Condo Main	EX	1954	9
04	Condo Main	EX	1955	9
04	Condo Main	EX	1956	9
04	Condo Main	EX	1957	9
04	Condo Main	EX	1958	9
04	Condo Main	EX	1959	8
04	Condo Main	EX	1960	8
04	Condo Main	EX	1961	8
04	Condo Main	EX	1962	8
04	Condo Main	EX	1963	8
04	Condo Main	EX	1964	8
04	Condo Main	EX	1965	8
04	Condo Main	EX	1966	7
04	Condo Main	EX	1967	7
04	Condo Main	EX	1968	7
04	Condo Main	EX	1969	7

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
04	Condo Main	EX	1970	7
04	Condo Main	EX	1971	7
04	Condo Main	EX	1972	6
04	Condo Main	EX	1973	6
04	Condo Main	EX	1974	6
04	Condo Main	EX	1975	6
04	Condo Main	EX	1976	6
04	Condo Main	EX	1977	6
04	Condo Main	EX	1978	6
04	Condo Main	EX	1979	5
04	Condo Main	EX	1980	5
04	Condo Main	EX	1981	5
04	Condo Main	EX	1982	5
04	Condo Main	EX	1983	5
04	Condo Main	EX	1984	4
04	Condo Main	EX	1985	4
04	Condo Main	EX	1986	4
04	Condo Main	EX	1987	4
04	Condo Main	EX	1988	4
04	Condo Main	EX	1989	4
04	Condo Main	EX	1990	3
04	Condo Main	EX	1991	3
04	Condo Main	EX	1992	3
04	Condo Main	EX	1993	3
04	Condo Main	EX	1994	2
04	Condo Main	EX	1995	2
04	Condo Main	EX	1996	2
04	Condo Main	EX	1997	2
04	Condo Main	EX	1998	1
04	Condo Main	EX	1999	1
04	Condo Main	EX	2000	1
04	Condo Main	EX	2001	1
04	Condo Main	EX	2002	1
04	Condo Main	EX	2003	1
04	Condo Main	EX	2004	0
04	Condo Main	EX	2005	0
04	Condo Main	EX	2006	0
04	Condo Main	EX	2007	0
04	Condo Main	FR	1950	44
04	Condo Main	FR	1951	43
04	Condo Main	FR	1952	43
04	Condo Main	FR	1953	42
04	Condo Main	FR	1954	42
04	Condo Main	FR	1955	41
04	Condo Main	FR	1956	41
04	Condo Main	FR	1957	39
04	Condo Main	FR	1958	39
04	Condo Main	FR	1959	38
04	Condo Main	FR	1960	38
04	Condo Main	FR	1961	37
04	Condo Main	FR	1962	37
04	Condo Main	FR	1963	36
04	Condo Main	FR	1964	34
04	Condo Main	FR	1965	34
04	Condo Main	FR	1966	33
04	Condo Main	FR	1967	33
04	Condo Main	FR	1968	32
04	Condo Main	FR	1969	32
04	Condo Main	FR	1970	30

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
04	Condo Main	FR	1971	30
04	Condo Main	FR	1972	29
04	Condo Main	FR	1973	29
04	Condo Main	FR	1974	28
04	Condo Main	FR	1975	27
04	Condo Main	FR	1976	27
04	Condo Main	FR	1977	25
04	Condo Main	FR	1978	25
04	Condo Main	FR	1979	24
04	Condo Main	FR	1980	23
04	Condo Main	FR	1981	23
04	Condo Main	FR	1982	22
04	Condo Main	FR	1983	22
04	Condo Main	FR	1984	20
04	Condo Main	FR	1985	20
04	Condo Main	FR	1986	19
04	Condo Main	FR	1987	19
04	Condo Main	FR	1988	18
04	Condo Main	FR	1989	17
04	Condo Main	FR	1990	15
04	Condo Main	FR	1991	14
04	Condo Main	FR	1992	13
04	Condo Main	FR	1993	11
04	Condo Main	FR	1994	10
04	Condo Main	FR	1995	9
04	Condo Main	FR	1996	8
04	Condo Main	FR	1997	6
04	Condo Main	FR	1998	5
04	Condo Main	FR	1999	4
04	Condo Main	FR	2000	3
04	Condo Main	FR	2001	2
04	Condo Main	FR	2002	2
04	Condo Main	FR	2003	1
04	Condo Main	FR	2004	1
04	Condo Main	FR	2005	0
04	Condo Main	FR	2006	0
04	Condo Main	FR	2007	0
04	Condo Main	GD	1950	26
04	Condo Main	GD	1951	25
04	Condo Main	GD	1952	25
04	Condo Main	GD	1953	24
04	Condo Main	GD	1954	24
04	Condo Main	GD	1955	23
04	Condo Main	GD	1956	23
04	Condo Main	GD	1957	23
04	Condo Main	GD	1958	23
04	Condo Main	GD	1959	22
04	Condo Main	GD	1960	22
04	Condo Main	GD	1961	21
04	Condo Main	GD	1962	21
04	Condo Main	GD	1963	20
04	Condo Main	GD	1964	20
04	Condo Main	GD	1965	20
04	Condo Main	GD	1966	19
04	Condo Main	GD	1967	19
04	Condo Main	GD	1968	18
04	Condo Main	GD	1969	18
04	Condo Main	GD	1970	18
04	Condo Main	GD	1971	18

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
04	Condo Main	GD	1972	17
04	Condo Main	GD	1973	17
04	Condo Main	GD	1974	16
04	Condo Main	GD	1975	15
04	Condo Main	GD	1976	15
04	Condo Main	GD	1977	15
04	Condo Main	GD	1978	15
04	Condo Main	GD	1979	14
04	Condo Main	GD	1980	13
04	Condo Main	GD	1981	13
04	Condo Main	GD	1982	12
04	Condo Main	GD	1983	12
04	Condo Main	GD	1984	12
04	Condo Main	GD	1985	12
04	Condo Main	GD	1986	11
04	Condo Main	GD	1987	11
04	Condo Main	GD	1988	10
04	Condo Main	GD	1989	9
04	Condo Main	GD	1990	9
04	Condo Main	GD	1991	8
04	Condo Main	GD	1992	7
04	Condo Main	GD	1993	7
04	Condo Main	GD	1994	6
04	Condo Main	GD	1995	5
04	Condo Main	GD	1996	4
04	Condo Main	GD	1997	4
04	Condo Main	GD	1998	3
04	Condo Main	GD	1999	2
04	Condo Main	GD	2000	1
04	Condo Main	GD	2001	1
04	Condo Main	GD	2002	1
04	Condo Main	GD	2003	1
04	Condo Main	GD	2004	0
04	Condo Main	GD	2005	0
04	Condo Main	GD	2006	0
04	Condo Main	GD	2007	0
04	Condo Main	PR	1950	60
04	Condo Main	PR	1951	58
04	Condo Main	PR	1952	58
04	Condo Main	PR	1953	57
04	Condo Main	PR	1954	57
04	Condo Main	PR	1955	55
04	Condo Main	PR	1956	55
04	Condo Main	PR	1957	53
04	Condo Main	PR	1958	53
04	Condo Main	PR	1959	52
04	Condo Main	PR	1960	52
04	Condo Main	PR	1961	50
04	Condo Main	PR	1962	50
04	Condo Main	PR	1963	48
04	Condo Main	PR	1964	46
04	Condo Main	PR	1965	46
04	Condo Main	PR	1966	45
04	Condo Main	PR	1967	45
04	Condo Main	PR	1968	43
04	Condo Main	PR	1969	43
04	Condo Main	PR	1970	41
04	Condo Main	PR	1971	41
04	Condo Main	PR	1972	40

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
04	Condo Main	PR	1973	40
04	Condo Main	PR	1974	38
04	Condo Main	PR	1975	36
04	Condo Main	PR	1976	36
04	Condo Main	PR	1977	34
04	Condo Main	PR	1978	34
04	Condo Main	PR	1979	33
04	Condo Main	PR	1980	31
04	Condo Main	PR	1981	31
04	Condo Main	PR	1982	29
04	Condo Main	PR	1983	29
04	Condo Main	PR	1984	28
04	Condo Main	PR	1985	28
04	Condo Main	PR	1986	26
04	Condo Main	PR	1987	26
04	Condo Main	PR	1988	24
04	Condo Main	PR	1989	22
04	Condo Main	PR	1990	21
04	Condo Main	PR	1991	19
04	Condo Main	PR	1992	17
04	Condo Main	PR	1993	15
04	Condo Main	PR	1994	14
04	Condo Main	PR	1995	12
04	Condo Main	PR	1996	10
04	Condo Main	PR	1997	9
04	Condo Main	PR	1998	7
04	Condo Main	PR	1999	5
04	Condo Main	PR	2000	3
04	Condo Main	PR	2001	2
04	Condo Main	PR	2002	2
04	Condo Main	PR	2003	2
04	Condo Main	PR	2004	1
04	Condo Main	PR	2005	1
04	Condo Main	PR	2006	0
04	Condo Main	PR	2007	0
04	Condo Main	VG	1950	18
04	Condo Main	VG	1951	17
04	Condo Main	VG	1952	17
04	Condo Main	VG	1953	17
04	Condo Main	VG	1954	17
04	Condo Main	VG	1955	16
04	Condo Main	VG	1956	16
04	Condo Main	VG	1957	16
04	Condo Main	VG	1958	16
04	Condo Main	VG	1959	15
04	Condo Main	VG	1960	15
04	Condo Main	VG	1961	15
04	Condo Main	VG	1962	15
04	Condo Main	VG	1963	14
04	Condo Main	VG	1964	14
04	Condo Main	VG	1965	14
04	Condo Main	VG	1966	13
04	Condo Main	VG	1967	13
04	Condo Main	VG	1968	13
04	Condo Main	VG	1969	13
04	Condo Main	VG	1970	12
04	Condo Main	VG	1971	12
04	Condo Main	VG	1972	12
04	Condo Main	VG	1973	12

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
04	Condo Main	VG	1974	11
04	Condo Main	VG	1975	11
04	Condo Main	VG	1976	11
04	Condo Main	VG	1977	10
04	Condo Main	VG	1978	10
04	Condo Main	VG	1979	10
04	Condo Main	VG	1980	9
04	Condo Main	VG	1981	9
04	Condo Main	VG	1982	9
04	Condo Main	VG	1983	9
04	Condo Main	VG	1984	8
04	Condo Main	VG	1985	8
04	Condo Main	VG	1986	8
04	Condo Main	VG	1987	8
04	Condo Main	VG	1988	7
04	Condo Main	VG	1989	7
04	Condo Main	VG	1990	6
04	Condo Main	VG	1991	6
04	Condo Main	VG	1992	5
04	Condo Main	VG	1993	5
04	Condo Main	VG	1994	4
04	Condo Main	VG	1995	4
04	Condo Main	VG	1996	3
04	Condo Main	VG	1997	3
04	Condo Main	VG	1998	2
04	Condo Main	VG	1999	2
04	Condo Main	VG	2000	2
04	Condo Main	VG	2001	1
04	Condo Main	VG	2002	1
04	Condo Main	VG	2003	1
04	Condo Main	VG	2004	0
04	Condo Main	VG	2005	0
04	Condo Main	VG	2006	0
04	Condo Main	VG	2007	0
04	Condo Main	VP	1950	82
04	Condo Main	VP	1951	79
04	Condo Main	VP	1952	79
04	Condo Main	VP	1953	77
04	Condo Main	VP	1954	77
04	Condo Main	VP	1955	75
04	Condo Main	VP	1956	75
04	Condo Main	VP	1957	72
04	Condo Main	VP	1958	72
04	Condo Main	VP	1959	70
04	Condo Main	VP	1960	70
04	Condo Main	VP	1961	68
04	Condo Main	VP	1962	68
04	Condo Main	VP	1963	65
04	Condo Main	VP	1964	63
04	Condo Main	VP	1965	63
04	Condo Main	VP	1966	61
04	Condo Main	VP	1967	61
04	Condo Main	VP	1968	58
04	Condo Main	VP	1969	58
04	Condo Main	VP	1970	56
04	Condo Main	VP	1971	56
04	Condo Main	VP	1972	54
04	Condo Main	VP	1973	54
04	Condo Main	VP	1974	51

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
04	Condo Main	VP	1975	49
04	Condo Main	VP	1976	49
04	Condo Main	VP	1977	47
04	Condo Main	VP	1978	47
04	Condo Main	VP	1979	44
04	Condo Main	VP	1980	42
04	Condo Main	VP	1981	42
04	Condo Main	VP	1982	40
04	Condo Main	VP	1983	40
04	Condo Main	VP	1984	37
04	Condo Main	VP	1985	37
04	Condo Main	VP	1986	35
04	Condo Main	VP	1987	35
04	Condo Main	VP	1988	33
04	Condo Main	VP	1989	30
04	Condo Main	VP	1990	28
04	Condo Main	VP	1991	26
04	Condo Main	VP	1992	23
04	Condo Main	VP	1993	21
04	Condo Main	VP	1994	19
04	Condo Main	VP	1995	16
04	Condo Main	VP	1996	14
04	Condo Main	VP	1997	12
04	Condo Main	VP	1998	9
04	Condo Main	VP	1999	7
04	Condo Main	VP	2000	5
04	Condo Main	VP	2001	3
04	Condo Main	VP	2002	3
04	Condo Main	VP	2003	2
04	Condo Main	VP	2004	2
04	Condo Main	VP	2005	1
04	Condo Main	VP	2006	1
04	Condo Main	VP	2007	0
05	Res Condo	AV	1950	35
05	Res Condo	AV	1951	34
05	Res Condo	AV	1952	34
05	Res Condo	AV	1953	33
05	Res Condo	AV	1954	33
05	Res Condo	AV	1955	32
05	Res Condo	AV	1956	32
05	Res Condo	AV	1957	31
05	Res Condo	AV	1958	31
05	Res Condo	AV	1959	30
05	Res Condo	AV	1960	30
05	Res Condo	AV	1961	29
05	Res Condo	AV	1962	29
05	Res Condo	AV	1963	28
05	Res Condo	AV	1964	27
05	Res Condo	AV	1965	27
05	Res Condo	AV	1966	26
05	Res Condo	AV	1967	26
05	Res Condo	AV	1968	25
05	Res Condo	AV	1969	25
05	Res Condo	AV	1970	24
05	Res Condo	AV	1971	24
05	Res Condo	AV	1972	23
05	Res Condo	AV	1973	23
05	Res Condo	AV	1974	22
05	Res Condo	AV	1975	21

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
05	Res Condo	AV	1976	21
05	Res Condo	AV	1977	20
05	Res Condo	AV	1978	20
05	Res Condo	AV	1979	19
05	Res Condo	AV	1980	18
05	Res Condo	AV	1981	18
05	Res Condo	AV	1982	17
05	Res Condo	AV	1983	17
05	Res Condo	AV	1984	16
05	Res Condo	AV	1985	16
05	Res Condo	AV	1986	15
05	Res Condo	AV	1987	15
05	Res Condo	AV	1988	14
05	Res Condo	AV	1989	13
05	Res Condo	AV	1990	12
05	Res Condo	AV	1991	11
05	Res Condo	AV	1992	10
05	Res Condo	AV	1993	9
05	Res Condo	AV	1994	8
05	Res Condo	AV	1995	7
05	Res Condo	AV	1996	6
05	Res Condo	AV	1997	5
05	Res Condo	AV	1998	4
05	Res Condo	AV	1999	4
05	Res Condo	AV	2000	3
05	Res Condo	AV	2001	3
05	Res Condo	AV	2002	2
05	Res Condo	AV	2003	2
05	Res Condo	AV	2004	1
05	Res Condo	AV	2005	1
05	Res Condo	AV	2006	1
05	Res Condo	AV	2007	1
05	Res Condo	AV	2008	1
05	Res Condo	AV	2009	0
05	Res Condo	AV	2010	0
05	Res Condo	EX	1950	10
05	Res Condo	EX	1951	10
05	Res Condo	EX	1952	10
05	Res Condo	EX	1953	9
05	Res Condo	EX	1954	9
05	Res Condo	EX	1955	9
05	Res Condo	EX	1956	9
05	Res Condo	EX	1957	9
05	Res Condo	EX	1958	9
05	Res Condo	EX	1959	8
05	Res Condo	EX	1960	8
05	Res Condo	EX	1961	8
05	Res Condo	EX	1962	8
05	Res Condo	EX	1963	8
05	Res Condo	EX	1964	8
05	Res Condo	EX	1965	8
05	Res Condo	EX	1966	7
05	Res Condo	EX	1967	7
05	Res Condo	EX	1968	7
05	Res Condo	EX	1969	7
05	Res Condo	EX	1970	7
05	Res Condo	EX	1971	7
05	Res Condo	EX	1972	6
05	Res Condo	EX	1973	6

DEPRECIATION TABLE
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Model	Description	Code	Age	Effective Age
05	Res Condo	EX	1974	6
05	Res Condo	EX	1975	6
05	Res Condo	EX	1976	6
05	Res Condo	EX	1977	6
05	Res Condo	EX	1978	6
05	Res Condo	EX	1979	5
05	Res Condo	EX	1980	5
05	Res Condo	EX	1981	5
05	Res Condo	EX	1982	5
05	Res Condo	EX	1983	5
05	Res Condo	EX	1984	4
05	Res Condo	EX	1985	4
05	Res Condo	EX	1986	4
05	Res Condo	EX	1987	4
05	Res Condo	EX	1988	4
05	Res Condo	EX	1989	4
05	Res Condo	EX	1990	3
05	Res Condo	EX	1991	3
05	Res Condo	EX	1992	3
05	Res Condo	EX	1993	3
05	Res Condo	EX	1994	2
05	Res Condo	EX	1995	2
05	Res Condo	EX	1996	2
05	Res Condo	EX	1997	2
05	Res Condo	EX	1998	1
05	Res Condo	EX	1999	1
05	Res Condo	EX	2000	1
05	Res Condo	EX	2001	1
05	Res Condo	EX	2002	1
05	Res Condo	EX	2003	1
05	Res Condo	EX	2004	0
05	Res Condo	EX	2005	0
05	Res Condo	EX	2006	0
05	Res Condo	EX	2007	0
05	Res Condo	EX	2008	0
05	Res Condo	EX	2009	0
05	Res Condo	EX	2010	0
05	Res Condo	FR	1950	44
05	Res Condo	FR	1951	43
05	Res Condo	FR	1952	43
05	Res Condo	FR	1953	42
05	Res Condo	FR	1954	42
05	Res Condo	FR	1955	41
05	Res Condo	FR	1956	41
05	Res Condo	FR	1957	39
05	Res Condo	FR	1958	39
05	Res Condo	FR	1959	38
05	Res Condo	FR	1960	38
05	Res Condo	FR	1961	37
05	Res Condo	FR	1962	37
05	Res Condo	FR	1963	36
05	Res Condo	FR	1964	34
05	Res Condo	FR	1965	34
05	Res Condo	FR	1966	33
05	Res Condo	FR	1967	33
05	Res Condo	FR	1968	32
05	Res Condo	FR	1969	32
05	Res Condo	FR	1970	30
05	Res Condo	FR	1971	30

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	FR	1972	29
05	Res Condo	FR	1973	29
05	Res Condo	FR	1974	28
05	Res Condo	FR	1975	27
05	Res Condo	FR	1976	27
05	Res Condo	FR	1977	25
05	Res Condo	FR	1978	25
05	Res Condo	FR	1979	24
05	Res Condo	FR	1980	23
05	Res Condo	FR	1981	23
05	Res Condo	FR	1982	22
05	Res Condo	FR	1983	22
05	Res Condo	FR	1984	20
05	Res Condo	FR	1985	20
05	Res Condo	FR	1986	19
05	Res Condo	FR	1987	19
05	Res Condo	FR	1988	18
05	Res Condo	FR	1989	17
05	Res Condo	FR	1990	15
05	Res Condo	FR	1991	14
05	Res Condo	FR	1992	13
05	Res Condo	FR	1993	11
05	Res Condo	FR	1994	10
05	Res Condo	FR	1995	9
05	Res Condo	FR	1996	8
05	Res Condo	FR	1997	6
05	Res Condo	FR	1998	5
05	Res Condo	FR	1999	4
05	Res Condo	FR	2000	3
05	Res Condo	FR	2001	2
05	Res Condo	FR	2002	2
05	Res Condo	FR	2003	1
05	Res Condo	FR	2004	1
05	Res Condo	FR	2005	0
05	Res Condo	FR	2006	0
05	Res Condo	FR	2007	0
05	Res Condo	FR	2008	0
05	Res Condo	FR	2009	0
05	Res Condo	FR	2010	0
05	Res Condo	GD	1950	26
05	Res Condo	GD	1951	25
05	Res Condo	GD	1952	25
05	Res Condo	GD	1953	24
05	Res Condo	GD	1954	24
05	Res Condo	GD	1955	23
05	Res Condo	GD	1956	23
05	Res Condo	GD	1957	23
05	Res Condo	GD	1958	23
05	Res Condo	GD	1959	22
05	Res Condo	GD	1960	22
05	Res Condo	GD	1961	21
05	Res Condo	GD	1962	21
05	Res Condo	GD	1963	20
05	Res Condo	GD	1964	20
05	Res Condo	GD	1965	20
05	Res Condo	GD	1966	19
05	Res Condo	GD	1967	19
05	Res Condo	GD	1968	18
05	Res Condo	GD	1969	18

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	GD	1970	18
05	Res Condo	GD	1971	18
05	Res Condo	GD	1972	17
05	Res Condo	GD	1973	17
05	Res Condo	GD	1974	16
05	Res Condo	GD	1975	15
05	Res Condo	GD	1976	15
05	Res Condo	GD	1977	15
05	Res Condo	GD	1978	15
05	Res Condo	GD	1979	14
05	Res Condo	GD	1980	13
05	Res Condo	GD	1981	13
05	Res Condo	GD	1982	12
05	Res Condo	GD	1983	12
05	Res Condo	GD	1984	12
05	Res Condo	GD	1985	12
05	Res Condo	GD	1986	11
05	Res Condo	GD	1987	11
05	Res Condo	GD	1988	10
05	Res Condo	GD	1989	9
05	Res Condo	GD	1990	9
05	Res Condo	GD	1991	8
05	Res Condo	GD	1992	7
05	Res Condo	GD	1993	7
05	Res Condo	GD	1994	6
05	Res Condo	GD	1995	5
05	Res Condo	GD	1996	4
05	Res Condo	GD	1997	4
05	Res Condo	GD	1998	3
05	Res Condo	GD	1999	2
05	Res Condo	GD	2000	1
05	Res Condo	GD	2001	1
05	Res Condo	GD	2002	1
05	Res Condo	GD	2003	1
05	Res Condo	GD	2004	0
05	Res Condo	GD	2005	0
05	Res Condo	GD	2006	0
05	Res Condo	GD	2007	0
05	Res Condo	GD	2008	0
05	Res Condo	GD	2009	0
05	Res Condo	GD	2010	0
05	Res Condo	PR	1950	60
05	Res Condo	PR	1951	58
05	Res Condo	PR	1952	58
05	Res Condo	PR	1953	57
05	Res Condo	PR	1954	57
05	Res Condo	PR	1955	55
05	Res Condo	PR	1956	55
05	Res Condo	PR	1957	53
05	Res Condo	PR	1958	53
05	Res Condo	PR	1959	52
05	Res Condo	PR	1960	52
05	Res Condo	PR	1961	50
05	Res Condo	PR	1962	50
05	Res Condo	PR	1963	48
05	Res Condo	PR	1964	46
05	Res Condo	PR	1965	46
05	Res Condo	PR	1966	45
05	Res Condo	PR	1967	45

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	PR	1968	43
05	Res Condo	PR	1969	43
05	Res Condo	PR	1970	41
05	Res Condo	PR	1971	41
05	Res Condo	PR	1972	40
05	Res Condo	PR	1973	40
05	Res Condo	PR	1974	38
05	Res Condo	PR	1975	36
05	Res Condo	PR	1976	36
05	Res Condo	PR	1977	34
05	Res Condo	PR	1978	34
05	Res Condo	PR	1979	33
05	Res Condo	PR	1980	31
05	Res Condo	PR	1981	31
05	Res Condo	PR	1982	29
05	Res Condo	PR	1983	29
05	Res Condo	PR	1984	28
05	Res Condo	PR	1985	28
05	Res Condo	PR	1986	26
05	Res Condo	PR	1987	26
05	Res Condo	PR	1988	24
05	Res Condo	PR	1989	22
05	Res Condo	PR	1990	21
05	Res Condo	PR	1991	19
05	Res Condo	PR	1992	17
05	Res Condo	PR	1993	15
05	Res Condo	PR	1994	14
05	Res Condo	PR	1995	12
05	Res Condo	PR	1996	10
05	Res Condo	PR	1997	9
05	Res Condo	PR	1998	7
05	Res Condo	PR	1999	5
05	Res Condo	PR	2000	3
05	Res Condo	PR	2001	2
05	Res Condo	PR	2002	2
05	Res Condo	PR	2003	2
05	Res Condo	PR	2004	1
05	Res Condo	PR	2005	1
05	Res Condo	PR	2006	0
05	Res Condo	PR	2007	0
05	Res Condo	PR	2008	0
05	Res Condo	PR	2009	0
05	Res Condo	PR	2010	0
05	Res Condo	VG	1950	18
05	Res Condo	VG	1951	17
05	Res Condo	VG	1952	17
05	Res Condo	VG	1953	17
05	Res Condo	VG	1954	17
05	Res Condo	VG	1955	16
05	Res Condo	VG	1956	16
05	Res Condo	VG	1957	16
05	Res Condo	VG	1958	16
05	Res Condo	VG	1959	15
05	Res Condo	VG	1960	15
05	Res Condo	VG	1961	15
05	Res Condo	VG	1962	15
05	Res Condo	VG	1963	14
05	Res Condo	VG	1964	14
05	Res Condo	VG	1965	14

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	VG	1966	13
05	Res Condo	VG	1967	13
05	Res Condo	VG	1968	13
05	Res Condo	VG	1969	13
05	Res Condo	VG	1970	12
05	Res Condo	VG	1971	12
05	Res Condo	VG	1972	12
05	Res Condo	VG	1973	12
05	Res Condo	VG	1974	11
05	Res Condo	VG	1975	11
05	Res Condo	VG	1976	11
05	Res Condo	VG	1977	10
05	Res Condo	VG	1978	10
05	Res Condo	VG	1979	10
05	Res Condo	VG	1980	9
05	Res Condo	VG	1981	9
05	Res Condo	VG	1982	9
05	Res Condo	VG	1983	9
05	Res Condo	VG	1984	8
05	Res Condo	VG	1985	8
05	Res Condo	VG	1986	8
05	Res Condo	VG	1987	8
05	Res Condo	VG	1988	7
05	Res Condo	VG	1989	7
05	Res Condo	VG	1990	6
05	Res Condo	VG	1991	6
05	Res Condo	VG	1992	5
05	Res Condo	VG	1993	5
05	Res Condo	VG	1994	4
05	Res Condo	VG	1995	4
05	Res Condo	VG	1996	3
05	Res Condo	VG	1997	3
05	Res Condo	VG	1998	2
05	Res Condo	VG	1999	2
05	Res Condo	VG	2000	2
05	Res Condo	VG	2001	1
05	Res Condo	VG	2002	1
05	Res Condo	VG	2003	1
05	Res Condo	VG	2004	0
05	Res Condo	VG	2005	0
05	Res Condo	VG	2006	0
05	Res Condo	VG	2007	0
05	Res Condo	VG	2008	0
05	Res Condo	VG	2009	0
05	Res Condo	VG	2010	0
05	Res Condo	VP	1950	82
05	Res Condo	VP	1951	79
05	Res Condo	VP	1952	79
05	Res Condo	VP	1953	77
05	Res Condo	VP	1954	77
05	Res Condo	VP	1955	75
05	Res Condo	VP	1956	75
05	Res Condo	VP	1957	72
05	Res Condo	VP	1958	72
05	Res Condo	VP	1959	70
05	Res Condo	VP	1960	70
05	Res Condo	VP	1961	68
05	Res Condo	VP	1962	68
05	Res Condo	VP	1963	65

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
05	Res Condo	VP	1964	63
05	Res Condo	VP	1965	63
05	Res Condo	VP	1966	61
05	Res Condo	VP	1967	61
05	Res Condo	VP	1968	58
05	Res Condo	VP	1969	58
05	Res Condo	VP	1970	56
05	Res Condo	VP	1971	56
05	Res Condo	VP	1972	54
05	Res Condo	VP	1973	54
05	Res Condo	VP	1974	51
05	Res Condo	VP	1975	49
05	Res Condo	VP	1976	49
05	Res Condo	VP	1977	47
05	Res Condo	VP	1978	47
05	Res Condo	VP	1979	44
05	Res Condo	VP	1980	42
05	Res Condo	VP	1981	42
05	Res Condo	VP	1982	40
05	Res Condo	VP	1983	40
05	Res Condo	VP	1984	37
05	Res Condo	VP	1985	37
05	Res Condo	VP	1986	35
05	Res Condo	VP	1987	35
05	Res Condo	VP	1988	33
05	Res Condo	VP	1989	30
05	Res Condo	VP	1990	28
05	Res Condo	VP	1991	26
05	Res Condo	VP	1992	23
05	Res Condo	VP	1993	21
05	Res Condo	VP	1994	19
05	Res Condo	VP	1995	16
05	Res Condo	VP	1996	14
05	Res Condo	VP	1997	12
05	Res Condo	VP	1998	9
05	Res Condo	VP	1999	7
05	Res Condo	VP	2000	5
05	Res Condo	VP	2001	3
05	Res Condo	VP	2002	3
05	Res Condo	VP	2003	2
05	Res Condo	VP	2004	2
05	Res Condo	VP	2005	1
05	Res Condo	VP	2006	1
05	Res Condo	VP	2007	0
05	Res Condo	VP	2008	0
05	Res Condo	VP	2009	0
05	Res Condo	VP	2010	0
06	Com Condo	AV	1954	40
06	Com Condo	AV	1955	40
06	Com Condo	AV	1956	40
06	Com Condo	AV	1957	40
06	Com Condo	AV	1958	39
06	Com Condo	AV	1959	39
06	Com Condo	AV	1960	38
06	Com Condo	AV	1961	38
06	Com Condo	AV	1962	37
06	Com Condo	AV	1963	37
06	Com Condo	AV	1964	36
06	Com Condo	AV	1965	36

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	AV	1966	35
06	Com Condo	AV	1967	35
06	Com Condo	AV	1968	34
06	Com Condo	AV	1969	34
06	Com Condo	AV	1970	33
06	Com Condo	AV	1971	33
06	Com Condo	AV	1972	32
06	Com Condo	AV	1973	32
06	Com Condo	AV	1974	31
06	Com Condo	AV	1975	31
06	Com Condo	AV	1976	30
06	Com Condo	AV	1977	30
06	Com Condo	AV	1978	29
06	Com Condo	AV	1979	28
06	Com Condo	AV	1980	27
06	Com Condo	AV	1981	26
06	Com Condo	AV	1982	25
06	Com Condo	AV	1983	24
06	Com Condo	AV	1984	23
06	Com Condo	AV	1985	22
06	Com Condo	AV	1986	21
06	Com Condo	AV	1987	20
06	Com Condo	AV	1988	19
06	Com Condo	AV	1989	18
06	Com Condo	AV	1990	17
06	Com Condo	AV	1991	16
06	Com Condo	AV	1992	15
06	Com Condo	AV	1993	14
06	Com Condo	AV	1994	13
06	Com Condo	AV	1995	12
06	Com Condo	AV	1996	11
06	Com Condo	AV	1997	10
06	Com Condo	AV	1998	9
06	Com Condo	AV	1999	8
06	Com Condo	AV	2000	7
06	Com Condo	AV	2001	6
06	Com Condo	AV	2002	5
06	Com Condo	AV	2003	4
06	Com Condo	AV	2004	3
06	Com Condo	AV	2005	2
06	Com Condo	AV	2006	2
06	Com Condo	AV	2007	1
06	Com Condo	AV	2008	1
06	Com Condo	AV	2009	0
06	Com Condo	AV	2010	0
06	Com Condo	EX	1954	12
06	Com Condo	EX	1955	12
06	Com Condo	EX	1956	12
06	Com Condo	EX	1957	12
06	Com Condo	EX	1958	12
06	Com Condo	EX	1959	12
06	Com Condo	EX	1960	11
06	Com Condo	EX	1961	11
06	Com Condo	EX	1962	11
06	Com Condo	EX	1963	11
06	Com Condo	EX	1964	11
06	Com Condo	EX	1965	11
06	Com Condo	EX	1966	11
06	Com Condo	EX	1967	11

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	EX	1968	10
06	Com Condo	EX	1969	10
06	Com Condo	EX	1970	10
06	Com Condo	EX	1971	10
06	Com Condo	EX	1972	10
06	Com Condo	EX	1973	10
06	Com Condo	EX	1974	9
06	Com Condo	EX	1975	9
06	Com Condo	EX	1976	9
06	Com Condo	EX	1977	9
06	Com Condo	EX	1978	9
06	Com Condo	EX	1979	8
06	Com Condo	EX	1980	8
06	Com Condo	EX	1981	8
06	Com Condo	EX	1982	8
06	Com Condo	EX	1983	7
06	Com Condo	EX	1984	7
06	Com Condo	EX	1985	7
06	Com Condo	EX	1986	6
06	Com Condo	EX	1987	6
06	Com Condo	EX	1988	6
06	Com Condo	EX	1989	5
06	Com Condo	EX	1990	5
06	Com Condo	EX	1991	5
06	Com Condo	EX	1992	5
06	Com Condo	EX	1993	4
06	Com Condo	EX	1994	4
06	Com Condo	EX	1995	4
06	Com Condo	EX	1996	3
06	Com Condo	EX	1997	3
06	Com Condo	EX	1998	3
06	Com Condo	EX	1999	2
06	Com Condo	EX	2000	2
06	Com Condo	EX	2001	2
06	Com Condo	EX	2002	2
06	Com Condo	EX	2003	1
06	Com Condo	EX	2004	1
06	Com Condo	EX	2005	1
06	Com Condo	EX	2006	1
06	Com Condo	EX	2007	1
06	Com Condo	EX	2008	1
06	Com Condo	EX	2009	0
06	Com Condo	EX	2010	0
06	Com Condo	FR	1954	51
06	Com Condo	FR	1955	51
06	Com Condo	FR	1956	51
06	Com Condo	FR	1957	51
06	Com Condo	FR	1958	50
06	Com Condo	FR	1959	50
06	Com Condo	FR	1960	48
06	Com Condo	FR	1961	48
06	Com Condo	FR	1962	47
06	Com Condo	FR	1963	47
06	Com Condo	FR	1964	46
06	Com Condo	FR	1965	46
06	Com Condo	FR	1966	44
06	Com Condo	FR	1967	44
06	Com Condo	FR	1968	43
06	Com Condo	FR	1969	43

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	FR	1970	42
06	Com Condo	FR	1971	42
06	Com Condo	FR	1972	41
06	Com Condo	FR	1973	41
06	Com Condo	FR	1974	39
06	Com Condo	FR	1975	39
06	Com Condo	FR	1976	38
06	Com Condo	FR	1977	38
06	Com Condo	FR	1978	37
06	Com Condo	FR	1979	36
06	Com Condo	FR	1980	34
06	Com Condo	FR	1981	33
06	Com Condo	FR	1982	32
06	Com Condo	FR	1983	30
06	Com Condo	FR	1984	29
06	Com Condo	FR	1985	28
06	Com Condo	FR	1986	27
06	Com Condo	FR	1987	25
06	Com Condo	FR	1988	24
06	Com Condo	FR	1989	23
06	Com Condo	FR	1990	22
06	Com Condo	FR	1991	20
06	Com Condo	FR	1992	19
06	Com Condo	FR	1993	18
06	Com Condo	FR	1994	17
06	Com Condo	FR	1995	15
06	Com Condo	FR	1996	14
06	Com Condo	FR	1997	13
06	Com Condo	FR	1998	11
06	Com Condo	FR	1999	10
06	Com Condo	FR	2000	9
06	Com Condo	FR	2001	8
06	Com Condo	FR	2002	6
06	Com Condo	FR	2003	5
06	Com Condo	FR	2004	4
06	Com Condo	FR	2005	3
06	Com Condo	FR	2006	2
06	Com Condo	FR	2007	1
06	Com Condo	FR	2008	1
06	Com Condo	FR	2009	0
06	Com Condo	FR	2010	0
06	Com Condo	GD	1954	29
06	Com Condo	GD	1955	29
06	Com Condo	GD	1956	29
06	Com Condo	GD	1957	29
06	Com Condo	GD	1958	28
06	Com Condo	GD	1959	28
06	Com Condo	GD	1960	28
06	Com Condo	GD	1961	28
06	Com Condo	GD	1962	27
06	Com Condo	GD	1963	27
06	Com Condo	GD	1964	26
06	Com Condo	GD	1965	26
06	Com Condo	GD	1966	26
06	Com Condo	GD	1967	26
06	Com Condo	GD	1968	25
06	Com Condo	GD	1969	25
06	Com Condo	GD	1970	24
06	Com Condo	GD	1971	24

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	GD	1972	23
06	Com Condo	GD	1973	23
06	Com Condo	GD	1974	23
06	Com Condo	GD	1975	23
06	Com Condo	GD	1976	22
06	Com Condo	GD	1977	22
06	Com Condo	GD	1978	21
06	Com Condo	GD	1979	20
06	Com Condo	GD	1980	20
06	Com Condo	GD	1981	19
06	Com Condo	GD	1982	18
06	Com Condo	GD	1983	18
06	Com Condo	GD	1984	17
06	Com Condo	GD	1985	16
06	Com Condo	GD	1986	15
06	Com Condo	GD	1987	15
06	Com Condo	GD	1988	14
06	Com Condo	GD	1989	13
06	Com Condo	GD	1990	12
06	Com Condo	GD	1991	12
06	Com Condo	GD	1992	11
06	Com Condo	GD	1993	10
06	Com Condo	GD	1994	9
06	Com Condo	GD	1995	9
06	Com Condo	GD	1996	8
06	Com Condo	GD	1997	7
06	Com Condo	GD	1998	7
06	Com Condo	GD	1999	6
06	Com Condo	GD	2000	5
06	Com Condo	GD	2001	4
06	Com Condo	GD	2002	4
06	Com Condo	GD	2003	3
06	Com Condo	GD	2004	2
06	Com Condo	GD	2005	1
06	Com Condo	GD	2006	1
06	Com Condo	GD	2007	1
06	Com Condo	GD	2008	1
06	Com Condo	GD	2009	0
06	Com Condo	GD	2010	0
06	Com Condo	PR	1954	69
06	Com Condo	PR	1955	69
06	Com Condo	PR	1956	69
06	Com Condo	PR	1957	69
06	Com Condo	PR	1958	67
06	Com Condo	PR	1959	67
06	Com Condo	PR	1960	65
06	Com Condo	PR	1961	65
06	Com Condo	PR	1962	64
06	Com Condo	PR	1963	64
06	Com Condo	PR	1964	62
06	Com Condo	PR	1965	62
06	Com Condo	PR	1966	60
06	Com Condo	PR	1967	60
06	Com Condo	PR	1968	58
06	Com Condo	PR	1969	58
06	Com Condo	PR	1970	57
06	Com Condo	PR	1971	57
06	Com Condo	PR	1972	55
06	Com Condo	PR	1973	55

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	PR	1974	53
06	Com Condo	PR	1975	53
06	Com Condo	PR	1976	52
06	Com Condo	PR	1977	52
06	Com Condo	PR	1978	50
06	Com Condo	PR	1979	48
06	Com Condo	PR	1980	46
06	Com Condo	PR	1981	45
06	Com Condo	PR	1982	43
06	Com Condo	PR	1983	41
06	Com Condo	PR	1984	40
06	Com Condo	PR	1985	38
06	Com Condo	PR	1986	36
06	Com Condo	PR	1987	34
06	Com Condo	PR	1988	33
06	Com Condo	PR	1989	31
06	Com Condo	PR	1990	29
06	Com Condo	PR	1991	28
06	Com Condo	PR	1992	26
06	Com Condo	PR	1993	24
06	Com Condo	PR	1994	22
06	Com Condo	PR	1995	21
06	Com Condo	PR	1996	19
06	Com Condo	PR	1997	17
06	Com Condo	PR	1998	15
06	Com Condo	PR	1999	14
06	Com Condo	PR	2000	12
06	Com Condo	PR	2001	10
06	Com Condo	PR	2002	9
06	Com Condo	PR	2003	7
06	Com Condo	PR	2004	5
06	Com Condo	PR	2005	3
06	Com Condo	PR	2006	2
06	Com Condo	PR	2007	1
06	Com Condo	PR	2008	1
06	Com Condo	PR	2009	0
06	Com Condo	PR	2010	0
06	Com Condo	VG	1954	20
06	Com Condo	VG	1955	20
06	Com Condo	VG	1956	20
06	Com Condo	VG	1957	20
06	Com Condo	VG	1958	20
06	Com Condo	VG	1959	20
06	Com Condo	VG	1960	19
06	Com Condo	VG	1961	19
06	Com Condo	VG	1962	19
06	Com Condo	VG	1963	19
06	Com Condo	VG	1964	18
06	Com Condo	VG	1965	18
06	Com Condo	VG	1966	18
06	Com Condo	VG	1967	18
06	Com Condo	VG	1968	17
06	Com Condo	VG	1969	17
06	Com Condo	VG	1970	17
06	Com Condo	VG	1971	17
06	Com Condo	VG	1972	16
06	Com Condo	VG	1973	16
06	Com Condo	VG	1974	16
06	Com Condo	VG	1975	16

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	VG	1976	15
06	Com Condo	VG	1977	15
06	Com Condo	VG	1978	15
06	Com Condo	VG	1979	14
06	Com Condo	VG	1980	14
06	Com Condo	VG	1981	13
06	Com Condo	VG	1982	13
06	Com Condo	VG	1983	12
06	Com Condo	VG	1984	12
06	Com Condo	VG	1985	11
06	Com Condo	VG	1986	11
06	Com Condo	VG	1987	10
06	Com Condo	VG	1988	10
06	Com Condo	VG	1989	9
06	Com Condo	VG	1990	9
06	Com Condo	VG	1991	8
06	Com Condo	VG	1992	8
06	Com Condo	VG	1993	7
06	Com Condo	VG	1994	7
06	Com Condo	VG	1995	6
06	Com Condo	VG	1996	6
06	Com Condo	VG	1997	5
06	Com Condo	VG	1998	5
06	Com Condo	VG	1999	4
06	Com Condo	VG	2000	4
06	Com Condo	VG	2001	3
06	Com Condo	VG	2002	3
06	Com Condo	VG	2003	2
06	Com Condo	VG	2004	2
06	Com Condo	VG	2005	1
06	Com Condo	VG	2006	1
06	Com Condo	VG	2007	1
06	Com Condo	VG	2008	1
06	Com Condo	VG	2009	0
06	Com Condo	VG	2010	0
06	Com Condo	VP	1954	90
06	Com Condo	VP	1955	90
06	Com Condo	VP	1956	90
06	Com Condo	VP	1957	90
06	Com Condo	VP	1958	90
06	Com Condo	VP	1959	90
06	Com Condo	VP	1960	89
06	Com Condo	VP	1961	89
06	Com Condo	VP	1962	86
06	Com Condo	VP	1963	86
06	Com Condo	VP	1964	84
06	Com Condo	VP	1965	84
06	Com Condo	VP	1966	82
06	Com Condo	VP	1967	82
06	Com Condo	VP	1968	79
06	Com Condo	VP	1969	79
06	Com Condo	VP	1970	77
06	Com Condo	VP	1971	77
06	Com Condo	VP	1972	75
06	Com Condo	VP	1973	75
06	Com Condo	VP	1974	72
06	Com Condo	VP	1975	72
06	Com Condo	VP	1976	70
06	Com Condo	VP	1977	70

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
06	Com Condo	VP	1978	68
06	Com Condo	VP	1979	65
06	Com Condo	VP	1980	63
06	Com Condo	VP	1981	61
06	Com Condo	VP	1982	58
06	Com Condo	VP	1983	56
06	Com Condo	VP	1984	54
06	Com Condo	VP	1985	51
06	Com Condo	VP	1986	49
06	Com Condo	VP	1987	47
06	Com Condo	VP	1988	44
06	Com Condo	VP	1989	42
06	Com Condo	VP	1990	40
06	Com Condo	VP	1991	37
06	Com Condo	VP	1992	35
06	Com Condo	VP	1993	33
06	Com Condo	VP	1994	30
06	Com Condo	VP	1995	28
06	Com Condo	VP	1996	26
06	Com Condo	VP	1997	23
06	Com Condo	VP	1998	21
06	Com Condo	VP	1999	19
06	Com Condo	VP	2000	16
06	Com Condo	VP	2001	14
06	Com Condo	VP	2002	14
06	Com Condo	VP	2003	9
06	Com Condo	VP	2004	7
06	Com Condo	VP	2005	5
06	Com Condo	VP	2006	5
06	Com Condo	VP	2007	1
06	Com Condo	VP	2008	1
06	Com Condo	VP	2009	0
06	Com Condo	VP	2010	0
07	Mobile/Cmpgrnd	AV	1965	50
07	Mobile/Cmpgrnd	AV	1970	45
07	Mobile/Cmpgrnd	AV	1975	42
07	Mobile/Cmpgrnd	AV	1980	39
07	Mobile/Cmpgrnd	AV	1985	36
07	Mobile/Cmpgrnd	AV	1990	33
07	Mobile/Cmpgrnd	AV	1994	30
07	Mobile/Cmpgrnd	AV	1995	28
07	Mobile/Cmpgrnd	AV	1996	26
07	Mobile/Cmpgrnd	AV	1998	24
07	Mobile/Cmpgrnd	AV	1999	22
07	Mobile/Cmpgrnd	AV	2000	20
07	Mobile/Cmpgrnd	AV	2001	18
07	Mobile/Cmpgrnd	AV	2002	16
07	Mobile/Cmpgrnd	AV	2003	14
07	Mobile/Cmpgrnd	AV	2004	12
07	Mobile/Cmpgrnd	AV	2005	10
07	Mobile/Cmpgrnd	AV	2006	8
07	Mobile/Cmpgrnd	AV	2007	6
07	Mobile/Cmpgrnd	AV	2008	4
07	Mobile/Cmpgrnd	AV	2009	2
07	Mobile/Cmpgrnd	AV	2010	0
07	Mobile/Cmpgrnd	EX	1965	27
07	Mobile/Cmpgrnd	EX	1970	25
07	Mobile/Cmpgrnd	EX	1975	23
07	Mobile/Cmpgrnd	EX	1980	21

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
07	Mobile/Cmpgrnd	EX	1985	19
07	Mobile/Cmpgrnd	EX	1990	17
07	Mobile/Cmpgrnd	EX	1994	16
07	Mobile/Cmpgrnd	EX	1995	15
07	Mobile/Cmpgrnd	EX	1996	14
07	Mobile/Cmpgrnd	EX	1997	13
07	Mobile/Cmpgrnd	EX	1998	12
07	Mobile/Cmpgrnd	EX	1999	11
07	Mobile/Cmpgrnd	EX	2000	10
07	Mobile/Cmpgrnd	EX	2001	9
07	Mobile/Cmpgrnd	EX	2002	8
07	Mobile/Cmpgrnd	EX	2003	7
07	Mobile/Cmpgrnd	EX	2004	6
07	Mobile/Cmpgrnd	EX	2005	5
07	Mobile/Cmpgrnd	EX	2006	4
07	Mobile/Cmpgrnd	EX	2007	3
07	Mobile/Cmpgrnd	EX	2008	2
07	Mobile/Cmpgrnd	EX	2009	1
07	Mobile/Cmpgrnd	EX	2010	0
07	Mobile/Cmpgrnd	FR	1965	75
07	Mobile/Cmpgrnd	FR	1970	70
07	Mobile/Cmpgrnd	FR	1975	65
07	Mobile/Cmpgrnd	FR	1980	60
07	Mobile/Cmpgrnd	FR	1985	55
07	Mobile/Cmpgrnd	FR	1990	50
07	Mobile/Cmpgrnd	FR	1994	45
07	Mobile/Cmpgrnd	FR	1995	42
07	Mobile/Cmpgrnd	FR	1996	39
07	Mobile/Cmpgrnd	FR	1998	36
07	Mobile/Cmpgrnd	FR	1999	33
07	Mobile/Cmpgrnd	FR	2000	30
07	Mobile/Cmpgrnd	FR	2001	22
07	Mobile/Cmpgrnd	FR	2002	19
07	Mobile/Cmpgrnd	FR	2003	16
07	Mobile/Cmpgrnd	FR	2004	13
07	Mobile/Cmpgrnd	FR	2005	10
07	Mobile/Cmpgrnd	FR	2006	8
07	Mobile/Cmpgrnd	FR	2007	6
07	Mobile/Cmpgrnd	FR	2008	4
07	Mobile/Cmpgrnd	FR	2009	2
07	Mobile/Cmpgrnd	FR	2010	0
07	Mobile/Cmpgrnd	GD	1965	38
07	Mobile/Cmpgrnd	GD	1970	35
07	Mobile/Cmpgrnd	GD	1975	32
07	Mobile/Cmpgrnd	GD	1980	29
07	Mobile/Cmpgrnd	GD	1985	26
07	Mobile/Cmpgrnd	GD	1990	23
07	Mobile/Cmpgrnd	GD	1994	20
07	Mobile/Cmpgrnd	GD	1995	18
07	Mobile/Cmpgrnd	GD	1996	18
07	Mobile/Cmpgrnd	GD	1998	16
07	Mobile/Cmpgrnd	GD	1999	16
07	Mobile/Cmpgrnd	GD	2000	14
07	Mobile/Cmpgrnd	GD	2001	14
07	Mobile/Cmpgrnd	GD	2002	12
07	Mobile/Cmpgrnd	GD	2003	12
07	Mobile/Cmpgrnd	GD	2004	10
07	Mobile/Cmpgrnd	GD	2005	10
07	Mobile/Cmpgrnd	GD	2006	8

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
07	Mobile/Cmpgrnd	GD	2007	6
07	Mobile/Cmpgrnd	GD	2008	4
07	Mobile/Cmpgrnd	GD	2009	2
07	Mobile/Cmpgrnd	GD	2010	0
07	Mobile/Cmpgrnd	PR	1965	80
07	Mobile/Cmpgrnd	PR	1970	75
07	Mobile/Cmpgrnd	PR	1975	70
07	Mobile/Cmpgrnd	PR	1980	65
07	Mobile/Cmpgrnd	PR	1985	60
07	Mobile/Cmpgrnd	PR	1990	55
07	Mobile/Cmpgrnd	PR	1994	50
07	Mobile/Cmpgrnd	PR	1995	47
07	Mobile/Cmpgrnd	PR	1996	44
07	Mobile/Cmpgrnd	PR	1998	41
07	Mobile/Cmpgrnd	PR	1999	38
07	Mobile/Cmpgrnd	PR	2000	30
07	Mobile/Cmpgrnd	PR	2001	22
07	Mobile/Cmpgrnd	PR	2002	19
07	Mobile/Cmpgrnd	PR	2003	16
07	Mobile/Cmpgrnd	PR	2004	13
07	Mobile/Cmpgrnd	PR	2005	10
07	Mobile/Cmpgrnd	PR	2006	8
07	Mobile/Cmpgrnd	PR	2007	6
07	Mobile/Cmpgrnd	PR	2008	4
07	Mobile/Cmpgrnd	PR	2009	2
07	Mobile/Cmpgrnd	PR	2010	0
07	Mobile/Cmpgrnd	VG	1965	28
07	Mobile/Cmpgrnd	VG	1970	26
07	Mobile/Cmpgrnd	VG	1975	24
07	Mobile/Cmpgrnd	VG	1980	22
07	Mobile/Cmpgrnd	VG	1985	20
07	Mobile/Cmpgrnd	VG	1990	18
07	Mobile/Cmpgrnd	VG	1994	16
07	Mobile/Cmpgrnd	VG	1995	15
07	Mobile/Cmpgrnd	VG	1996	14
07	Mobile/Cmpgrnd	VG	1997	13
07	Mobile/Cmpgrnd	VG	1998	12
07	Mobile/Cmpgrnd	VG	1999	11
07	Mobile/Cmpgrnd	VG	2000	10
07	Mobile/Cmpgrnd	VG	2001	9
07	Mobile/Cmpgrnd	VG	2002	8
07	Mobile/Cmpgrnd	VG	2003	7
07	Mobile/Cmpgrnd	VG	2004	6
07	Mobile/Cmpgrnd	VG	2005	5
07	Mobile/Cmpgrnd	VG	2006	4
07	Mobile/Cmpgrnd	VG	2007	3
07	Mobile/Cmpgrnd	VG	2008	2
07	Mobile/Cmpgrnd	VG	2009	1
07	Mobile/Cmpgrnd	VG	2010	0
07	Mobile/Cmpgrnd	VP	1965	85
07	Mobile/Cmpgrnd	VP	1970	80
07	Mobile/Cmpgrnd	VP	1975	75
07	Mobile/Cmpgrnd	VP	1980	70
07	Mobile/Cmpgrnd	VP	1985	65
07	Mobile/Cmpgrnd	VP	1990	60
07	Mobile/Cmpgrnd	VP	1994	55
07	Mobile/Cmpgrnd	VP	1995	50
07	Mobile/Cmpgrnd	VP	1996	45
07	Mobile/Cmpgrnd	VP	1998	19

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
07	Mobile/Cmpgrnd	VP	1999	16
07	Mobile/Cmpgrnd	VP	2000	16
07	Mobile/Cmpgrnd	VP	2001	16
07	Mobile/Cmpgrnd	VP	2002	15
07	Mobile/Cmpgrnd	VP	2003	15
07	Mobile/Cmpgrnd	VP	2004	13
07	Mobile/Cmpgrnd	VP	2005	10
07	Mobile/Cmpgrnd	VP	2006	8
07	Mobile/Cmpgrnd	VP	2007	6
07	Mobile/Cmpgrnd	VP	2008	4
07	Mobile/Cmpgrnd	VP	2009	2
07	Mobile/Cmpgrnd	VP	2010	0
94	Commercial	AV	1953	40
94	Commercial	AV	1954	40
94	Commercial	AV	1955	40
94	Commercial	AV	1956	40
94	Commercial	AV	1957	39
94	Commercial	AV	1958	39
94	Commercial	AV	1959	38
94	Commercial	AV	1960	38
94	Commercial	AV	1961	37
94	Commercial	AV	1962	37
94	Commercial	AV	1963	36
94	Commercial	AV	1964	36
94	Commercial	AV	1965	35
94	Commercial	AV	1966	35
94	Commercial	AV	1967	34
94	Commercial	AV	1968	34
94	Commercial	AV	1969	33
94	Commercial	AV	1970	33
94	Commercial	AV	1971	32
94	Commercial	AV	1972	32
94	Commercial	AV	1973	31
94	Commercial	AV	1974	31
94	Commercial	AV	1975	30
94	Commercial	AV	1976	30
94	Commercial	AV	1977	29
94	Commercial	AV	1978	28
94	Commercial	AV	1979	27
94	Commercial	AV	1980	26
94	Commercial	AV	1981	25
94	Commercial	AV	1982	24
94	Commercial	AV	1983	23
94	Commercial	AV	1984	22
94	Commercial	AV	1985	21
94	Commercial	AV	1986	20
94	Commercial	AV	1987	19
94	Commercial	AV	1988	18
94	Commercial	AV	1989	17
94	Commercial	AV	1990	16
94	Commercial	AV	1991	15
94	Commercial	AV	1992	14
94	Commercial	AV	1993	13
94	Commercial	AV	1994	12
94	Commercial	AV	1995	11
94	Commercial	AV	1996	10
94	Commercial	AV	1997	9
94	Commercial	AV	1998	8
94	Commercial	AV	1999	7

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	AV	2000	6
94	Commercial	AV	2001	5
94	Commercial	AV	2002	4
94	Commercial	AV	2003	3
94	Commercial	AV	2004	3
94	Commercial	AV	2005	2
94	Commercial	AV	2006	2
94	Commercial	AV	2007	1
94	Commercial	AV	2008	1
94	Commercial	AV	2009	0
94	Commercial	AV	2010	0
94	Commercial	EX	1953	12
94	Commercial	EX	1954	12
94	Commercial	EX	1955	12
94	Commercial	EX	1956	12
94	Commercial	EX	1957	12
94	Commercial	EX	1958	12
94	Commercial	EX	1959	11
94	Commercial	EX	1960	11
94	Commercial	EX	1961	11
94	Commercial	EX	1962	11
94	Commercial	EX	1963	11
94	Commercial	EX	1964	11
94	Commercial	EX	1965	11
94	Commercial	EX	1966	11
94	Commercial	EX	1967	10
94	Commercial	EX	1968	10
94	Commercial	EX	1969	10
94	Commercial	EX	1970	10
94	Commercial	EX	1971	10
94	Commercial	EX	1972	10
94	Commercial	EX	1973	9
94	Commercial	EX	1974	9
94	Commercial	EX	1975	9
94	Commercial	EX	1976	9
94	Commercial	EX	1977	9
94	Commercial	EX	1978	8
94	Commercial	EX	1979	8
94	Commercial	EX	1980	8
94	Commercial	EX	1981	8
94	Commercial	EX	1982	7
94	Commercial	EX	1983	7
94	Commercial	EX	1984	7
94	Commercial	EX	1985	6
94	Commercial	EX	1986	6
94	Commercial	EX	1987	6
94	Commercial	EX	1988	5
94	Commercial	EX	1989	5
94	Commercial	EX	1990	5
94	Commercial	EX	1991	5
94	Commercial	EX	1992	4
94	Commercial	EX	1993	4
94	Commercial	EX	1994	4
94	Commercial	EX	1995	3
94	Commercial	EX	1996	3
94	Commercial	EX	1997	3
94	Commercial	EX	1998	2
94	Commercial	EX	1999	2
94	Commercial	EX	2000	2

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	EX	2001	2
94	Commercial	EX	2002	1
94	Commercial	EX	2003	1
94	Commercial	EX	2004	1
94	Commercial	EX	2005	1
94	Commercial	EX	2006	1
94	Commercial	EX	2007	1
94	Commercial	EX	2008	0
94	Commercial	EX	2009	0
94	Commercial	EX	2010	0
94	Commercial	FR	1953	51
94	Commercial	FR	1954	51
94	Commercial	FR	1955	51
94	Commercial	FR	1956	51
94	Commercial	FR	1957	50
94	Commercial	FR	1958	50
94	Commercial	FR	1959	48
94	Commercial	FR	1960	48
94	Commercial	FR	1961	47
94	Commercial	FR	1962	47
94	Commercial	FR	1963	46
94	Commercial	FR	1964	46
94	Commercial	FR	1965	44
94	Commercial	FR	1966	44
94	Commercial	FR	1967	43
94	Commercial	FR	1968	43
94	Commercial	FR	1969	42
94	Commercial	FR	1970	42
94	Commercial	FR	1971	41
94	Commercial	FR	1972	41
94	Commercial	FR	1973	39
94	Commercial	FR	1974	39
94	Commercial	FR	1975	38
94	Commercial	FR	1976	38
94	Commercial	FR	1977	37
94	Commercial	FR	1978	36
94	Commercial	FR	1979	34
94	Commercial	FR	1980	33
94	Commercial	FR	1981	32
94	Commercial	FR	1982	30
94	Commercial	FR	1983	29
94	Commercial	FR	1984	28
94	Commercial	FR	1985	27
94	Commercial	FR	1986	25
94	Commercial	FR	1987	24
94	Commercial	FR	1988	23
94	Commercial	FR	1989	22
94	Commercial	FR	1990	20
94	Commercial	FR	1991	19
94	Commercial	FR	1992	18
94	Commercial	FR	1993	17
94	Commercial	FR	1994	15
94	Commercial	FR	1995	14
94	Commercial	FR	1996	13
94	Commercial	FR	1997	11
94	Commercial	FR	1998	10
94	Commercial	FR	1999	9
94	Commercial	FR	2000	8
94	Commercial	FR	2001	6

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	FR	2002	5
94	Commercial	FR	2003	4
94	Commercial	FR	2004	3
94	Commercial	FR	2005	2
94	Commercial	FR	2006	1
94	Commercial	FR	2007	1
94	Commercial	FR	2008	0
94	Commercial	FR	2009	0
94	Commercial	FR	2010	0
94	Commercial	GD	1953	29
94	Commercial	GD	1954	29
94	Commercial	GD	1955	29
94	Commercial	GD	1956	29
94	Commercial	GD	1957	28
94	Commercial	GD	1958	28
94	Commercial	GD	1959	28
94	Commercial	GD	1960	28
94	Commercial	GD	1961	27
94	Commercial	GD	1962	27
94	Commercial	GD	1963	26
94	Commercial	GD	1964	26
94	Commercial	GD	1965	26
94	Commercial	GD	1966	26
94	Commercial	GD	1967	25
94	Commercial	GD	1968	25
94	Commercial	GD	1969	24
94	Commercial	GD	1970	24
94	Commercial	GD	1971	23
94	Commercial	GD	1972	23
94	Commercial	GD	1973	23
94	Commercial	GD	1974	23
94	Commercial	GD	1975	22
94	Commercial	GD	1976	22
94	Commercial	GD	1977	21
94	Commercial	GD	1978	20
94	Commercial	GD	1979	20
94	Commercial	GD	1980	19
94	Commercial	GD	1981	18
94	Commercial	GD	1982	18
94	Commercial	GD	1983	17
94	Commercial	GD	1984	16
94	Commercial	GD	1985	15
94	Commercial	GD	1986	15
94	Commercial	GD	1987	14
94	Commercial	GD	1988	13
94	Commercial	GD	1989	12
94	Commercial	GD	1990	12
94	Commercial	GD	1991	11
94	Commercial	GD	1992	10
94	Commercial	GD	1993	9
94	Commercial	GD	1994	9
94	Commercial	GD	1995	8
94	Commercial	GD	1996	7
94	Commercial	GD	1997	7
94	Commercial	GD	1998	6
94	Commercial	GD	1999	5
94	Commercial	GD	2000	4
94	Commercial	GD	2001	4
94	Commercial	GD	2002	3

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	GD	2003	2
94	Commercial	GD	2004	1
94	Commercial	GD	2005	1
94	Commercial	GD	2006	1
94	Commercial	GD	2007	1
94	Commercial	GD	2008	0
94	Commercial	GD	2009	0
94	Commercial	GD	2010	0
94	Commercial	PR	1953	69
94	Commercial	PR	1954	69
94	Commercial	PR	1955	69
94	Commercial	PR	1956	69
94	Commercial	PR	1957	67
94	Commercial	PR	1958	67
94	Commercial	PR	1959	65
94	Commercial	PR	1960	65
94	Commercial	PR	1961	64
94	Commercial	PR	1962	64
94	Commercial	PR	1963	62
94	Commercial	PR	1964	62
94	Commercial	PR	1965	60
94	Commercial	PR	1966	60
94	Commercial	PR	1967	58
94	Commercial	PR	1968	58
94	Commercial	PR	1969	57
94	Commercial	PR	1970	57
94	Commercial	PR	1971	55
94	Commercial	PR	1972	55
94	Commercial	PR	1973	53
94	Commercial	PR	1974	53
94	Commercial	PR	1975	52
94	Commercial	PR	1976	52
94	Commercial	PR	1977	50
94	Commercial	PR	1978	48
94	Commercial	PR	1979	46
94	Commercial	PR	1980	45
94	Commercial	PR	1981	43
94	Commercial	PR	1982	41
94	Commercial	PR	1983	40
94	Commercial	PR	1984	38
94	Commercial	PR	1985	36
94	Commercial	PR	1986	34
94	Commercial	PR	1987	33
94	Commercial	PR	1988	31
94	Commercial	PR	1989	29
94	Commercial	PR	1990	28
94	Commercial	PR	1991	26
94	Commercial	PR	1992	24
94	Commercial	PR	1993	22
94	Commercial	PR	1994	21
94	Commercial	PR	1995	19
94	Commercial	PR	1996	17
94	Commercial	PR	1997	15
94	Commercial	PR	1998	14
94	Commercial	PR	1999	12
94	Commercial	PR	2000	10
94	Commercial	PR	2001	9
94	Commercial	PR	2002	7
94	Commercial	PR	2003	5

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	PR	2004	3
94	Commercial	PR	2005	2
94	Commercial	PR	2006	1
94	Commercial	PR	2007	1
94	Commercial	PR	2008	0
94	Commercial	PR	2009	0
94	Commercial	PR	2010	0
94	Commercial	VG	1953	20
94	Commercial	VG	1954	20
94	Commercial	VG	1955	20
94	Commercial	VG	1956	20
94	Commercial	VG	1957	20
94	Commercial	VG	1958	20
94	Commercial	VG	1959	19
94	Commercial	VG	1960	19
94	Commercial	VG	1961	19
94	Commercial	VG	1962	19
94	Commercial	VG	1963	18
94	Commercial	VG	1964	18
94	Commercial	VG	1965	18
94	Commercial	VG	1966	18
94	Commercial	VG	1967	17
94	Commercial	VG	1968	17
94	Commercial	VG	1969	17
94	Commercial	VG	1970	17
94	Commercial	VG	1971	16
94	Commercial	VG	1972	16
94	Commercial	VG	1973	16
94	Commercial	VG	1974	16
94	Commercial	VG	1975	15
94	Commercial	VG	1976	15
94	Commercial	VG	1977	15
94	Commercial	VG	1978	14
94	Commercial	VG	1979	14
94	Commercial	VG	1980	13
94	Commercial	VG	1981	13
94	Commercial	VG	1982	12
94	Commercial	VG	1983	12
94	Commercial	VG	1984	11
94	Commercial	VG	1985	11
94	Commercial	VG	1986	10
94	Commercial	VG	1987	10
94	Commercial	VG	1988	9
94	Commercial	VG	1989	9
94	Commercial	VG	1990	8
94	Commercial	VG	1991	8
94	Commercial	VG	1992	7
94	Commercial	VG	1993	7
94	Commercial	VG	1994	6
94	Commercial	VG	1995	6
94	Commercial	VG	1996	5
94	Commercial	VG	1997	5
94	Commercial	VG	1998	4
94	Commercial	VG	1999	4
94	Commercial	VG	2000	3
94	Commercial	VG	2001	3
94	Commercial	VG	2002	2
94	Commercial	VG	2003	2
94	Commercial	VG	2004	1

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	VG	2005	1
94	Commercial	VG	2006	1
94	Commercial	VG	2007	1
94	Commercial	VG	2008	0
94	Commercial	VG	2009	0
94	Commercial	VG	2010	0
94	Commercial	VP	1953	90
94	Commercial	VP	1954	90
94	Commercial	VP	1955	90
94	Commercial	VP	1956	90
94	Commercial	VP	1957	90
94	Commercial	VP	1958	90
94	Commercial	VP	1959	89
94	Commercial	VP	1960	89
94	Commercial	VP	1961	86
94	Commercial	VP	1962	86
94	Commercial	VP	1963	84
94	Commercial	VP	1964	84
94	Commercial	VP	1965	82
94	Commercial	VP	1966	82
94	Commercial	VP	1967	79
94	Commercial	VP	1968	79
94	Commercial	VP	1969	77
94	Commercial	VP	1970	77
94	Commercial	VP	1971	75
94	Commercial	VP	1972	75
94	Commercial	VP	1973	72
94	Commercial	VP	1974	72
94	Commercial	VP	1975	70
94	Commercial	VP	1976	70
94	Commercial	VP	1977	68
94	Commercial	VP	1978	65
94	Commercial	VP	1979	63
94	Commercial	VP	1980	61
94	Commercial	VP	1981	58
94	Commercial	VP	1982	56
94	Commercial	VP	1983	54
94	Commercial	VP	1984	51
94	Commercial	VP	1985	49
94	Commercial	VP	1986	47
94	Commercial	VP	1987	44
94	Commercial	VP	1988	42
94	Commercial	VP	1989	40
94	Commercial	VP	1990	37
94	Commercial	VP	1991	35
94	Commercial	VP	1992	33
94	Commercial	VP	1993	30
94	Commercial	VP	1994	28
94	Commercial	VP	1995	26
94	Commercial	VP	1996	23
94	Commercial	VP	1997	21
94	Commercial	VP	1998	19
94	Commercial	VP	1999	16
94	Commercial	VP	2000	14
94	Commercial	VP	2001	14
94	Commercial	VP	2002	9
94	Commercial	VP	2003	7
94	Commercial	VP	2004	5
94	Commercial	VP	2005	5

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
94	Commercial	VP	2006	1
94	Commercial	VP	2007	1
94	Commercial	VP	2008	0
94	Commercial	VP	2009	0
94	Commercial	VP	2010	0
95	Serv Station	AV	1954	40
95	Serv Station	AV	1955	40
95	Serv Station	AV	1956	40
95	Serv Station	AV	1957	40
95	Serv Station	AV	1958	39
95	Serv Station	AV	1959	39
95	Serv Station	AV	1960	38
95	Serv Station	AV	1961	38
95	Serv Station	AV	1962	37
95	Serv Station	AV	1963	37
95	Serv Station	AV	1964	36
95	Serv Station	AV	1965	36
95	Serv Station	AV	1966	35
95	Serv Station	AV	1967	35
95	Serv Station	AV	1968	34
95	Serv Station	AV	1969	34
95	Serv Station	AV	1970	33
95	Serv Station	AV	1971	33
95	Serv Station	AV	1972	32
95	Serv Station	AV	1973	32
95	Serv Station	AV	1974	31
95	Serv Station	AV	1975	31
95	Serv Station	AV	1976	30
95	Serv Station	AV	1977	30
95	Serv Station	AV	1978	29
95	Serv Station	AV	1979	28
95	Serv Station	AV	1980	27
95	Serv Station	AV	1981	26
95	Serv Station	AV	1982	25
95	Serv Station	AV	1983	24
95	Serv Station	AV	1984	23
95	Serv Station	AV	1985	22
95	Serv Station	AV	1986	21
95	Serv Station	AV	1987	20
95	Serv Station	AV	1988	19
95	Serv Station	AV	1989	18
95	Serv Station	AV	1990	17
95	Serv Station	AV	1991	16
95	Serv Station	AV	1992	15
95	Serv Station	AV	1993	14
95	Serv Station	AV	1994	13
95	Serv Station	AV	1995	12
95	Serv Station	AV	1996	11
95	Serv Station	AV	1997	10
95	Serv Station	AV	1998	9
95	Serv Station	AV	1999	8
95	Serv Station	AV	2000	7
95	Serv Station	AV	2001	6
95	Serv Station	AV	2002	5
95	Serv Station	AV	2003	4
95	Serv Station	AV	2004	3
95	Serv Station	AV	2005	2
95	Serv Station	AV	2006	2
95	Serv Station	AV	2007	1

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	AV	2008	1
95	Serv Station	AV	2009	0
95	Serv Station	AV	2010	0
95	Serv Station	EX	1954	12
95	Serv Station	EX	1955	12
95	Serv Station	EX	1956	12
95	Serv Station	EX	1957	12
95	Serv Station	EX	1958	12
95	Serv Station	EX	1959	12
95	Serv Station	EX	1960	11
95	Serv Station	EX	1961	11
95	Serv Station	EX	1962	11
95	Serv Station	EX	1963	11
95	Serv Station	EX	1964	11
95	Serv Station	EX	1965	11
95	Serv Station	EX	1966	11
95	Serv Station	EX	1967	11
95	Serv Station	EX	1968	10
95	Serv Station	EX	1969	10
95	Serv Station	EX	1970	10
95	Serv Station	EX	1971	10
95	Serv Station	EX	1972	10
95	Serv Station	EX	1973	10
95	Serv Station	EX	1974	9
95	Serv Station	EX	1975	9
95	Serv Station	EX	1976	9
95	Serv Station	EX	1977	9
95	Serv Station	EX	1978	9
95	Serv Station	EX	1979	8
95	Serv Station	EX	1980	8
95	Serv Station	EX	1981	8
95	Serv Station	EX	1982	8
95	Serv Station	EX	1983	7
95	Serv Station	EX	1984	7
95	Serv Station	EX	1985	7
95	Serv Station	EX	1986	6
95	Serv Station	EX	1987	6
95	Serv Station	EX	1988	6
95	Serv Station	EX	1989	5
95	Serv Station	EX	1990	5
95	Serv Station	EX	1991	5
95	Serv Station	EX	1992	5
95	Serv Station	EX	1993	4
95	Serv Station	EX	1994	4
95	Serv Station	EX	1995	4
95	Serv Station	EX	1996	3
95	Serv Station	EX	1997	3
95	Serv Station	EX	1998	3
95	Serv Station	EX	1999	2
95	Serv Station	EX	2000	2
95	Serv Station	EX	2001	2
95	Serv Station	EX	2002	2
95	Serv Station	EX	2003	1
95	Serv Station	EX	2004	1
95	Serv Station	EX	2005	1
95	Serv Station	EX	2006	1
95	Serv Station	EX	2007	1
95	Serv Station	EX	2008	1
95	Serv Station	EX	2009	0

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	EX	2010	0
95	Serv Station	FR	1954	51
95	Serv Station	FR	1955	51
95	Serv Station	FR	1956	51
95	Serv Station	FR	1957	51
95	Serv Station	FR	1958	50
95	Serv Station	FR	1959	50
95	Serv Station	FR	1960	48
95	Serv Station	FR	1961	48
95	Serv Station	FR	1962	47
95	Serv Station	FR	1963	47
95	Serv Station	FR	1964	46
95	Serv Station	FR	1965	46
95	Serv Station	FR	1966	44
95	Serv Station	FR	1967	44
95	Serv Station	FR	1968	43
95	Serv Station	FR	1969	43
95	Serv Station	FR	1970	42
95	Serv Station	FR	1971	42
95	Serv Station	FR	1972	41
95	Serv Station	FR	1973	41
95	Serv Station	FR	1974	39
95	Serv Station	FR	1975	39
95	Serv Station	FR	1976	38
95	Serv Station	FR	1977	38
95	Serv Station	FR	1978	37
95	Serv Station	FR	1979	36
95	Serv Station	FR	1980	34
95	Serv Station	FR	1981	33
95	Serv Station	FR	1982	32
95	Serv Station	FR	1983	30
95	Serv Station	FR	1984	29
95	Serv Station	FR	1985	28
95	Serv Station	FR	1986	27
95	Serv Station	FR	1987	25
95	Serv Station	FR	1988	24
95	Serv Station	FR	1989	23
95	Serv Station	FR	1990	22
95	Serv Station	FR	1991	20
95	Serv Station	FR	1992	19
95	Serv Station	FR	1993	18
95	Serv Station	FR	1994	17
95	Serv Station	FR	1995	15
95	Serv Station	FR	1996	14
95	Serv Station	FR	1997	13
95	Serv Station	FR	1998	11
95	Serv Station	FR	1999	10
95	Serv Station	FR	2000	9
95	Serv Station	FR	2001	8
95	Serv Station	FR	2002	6
95	Serv Station	FR	2003	5
95	Serv Station	FR	2004	4
95	Serv Station	FR	2005	3
95	Serv Station	FR	2006	2
95	Serv Station	FR	2007	1
95	Serv Station	FR	2008	1
95	Serv Station	FR	2009	0
95	Serv Station	FR	2010	0
95	Serv Station	GD	1954	29

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	GD	1955	29
95	Serv Station	GD	1956	29
95	Serv Station	GD	1957	29
95	Serv Station	GD	1958	28
95	Serv Station	GD	1959	28
95	Serv Station	GD	1960	28
95	Serv Station	GD	1961	28
95	Serv Station	GD	1962	27
95	Serv Station	GD	1963	27
95	Serv Station	GD	1964	26
95	Serv Station	GD	1965	26
95	Serv Station	GD	1966	26
95	Serv Station	GD	1967	26
95	Serv Station	GD	1968	25
95	Serv Station	GD	1969	25
95	Serv Station	GD	1970	24
95	Serv Station	GD	1971	24
95	Serv Station	GD	1972	23
95	Serv Station	GD	1973	23
95	Serv Station	GD	1974	23
95	Serv Station	GD	1975	23
95	Serv Station	GD	1976	22
95	Serv Station	GD	1977	22
95	Serv Station	GD	1978	21
95	Serv Station	GD	1979	20
95	Serv Station	GD	1980	20
95	Serv Station	GD	1981	19
95	Serv Station	GD	1982	18
95	Serv Station	GD	1983	18
95	Serv Station	GD	1984	17
95	Serv Station	GD	1985	16
95	Serv Station	GD	1986	15
95	Serv Station	GD	1987	15
95	Serv Station	GD	1988	14
95	Serv Station	GD	1989	13
95	Serv Station	GD	1990	12
95	Serv Station	GD	1991	12
95	Serv Station	GD	1992	11
95	Serv Station	GD	1993	10
95	Serv Station	GD	1994	9
95	Serv Station	GD	1995	9
95	Serv Station	GD	1996	8
95	Serv Station	GD	1997	7
95	Serv Station	GD	1998	7
95	Serv Station	GD	1999	6
95	Serv Station	GD	2000	5
95	Serv Station	GD	2001	4
95	Serv Station	GD	2002	4
95	Serv Station	GD	2003	3
95	Serv Station	GD	2004	2
95	Serv Station	GD	2005	1
95	Serv Station	GD	2006	1
95	Serv Station	GD	2007	1
95	Serv Station	GD	2008	1
95	Serv Station	GD	2009	0
95	Serv Station	GD	2010	0
95	Serv Station	PR	1954	69
95	Serv Station	PR	1955	69
95	Serv Station	PR	1956	69

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	PR	1957	69
95	Serv Station	PR	1958	67
95	Serv Station	PR	1959	67
95	Serv Station	PR	1960	65
95	Serv Station	PR	1961	65
95	Serv Station	PR	1962	64
95	Serv Station	PR	1963	64
95	Serv Station	PR	1964	62
95	Serv Station	PR	1965	62
95	Serv Station	PR	1966	60
95	Serv Station	PR	1967	60
95	Serv Station	PR	1968	58
95	Serv Station	PR	1969	58
95	Serv Station	PR	1970	57
95	Serv Station	PR	1971	57
95	Serv Station	PR	1972	55
95	Serv Station	PR	1973	55
95	Serv Station	PR	1974	53
95	Serv Station	PR	1975	53
95	Serv Station	PR	1976	52
95	Serv Station	PR	1977	52
95	Serv Station	PR	1978	50
95	Serv Station	PR	1979	48
95	Serv Station	PR	1980	46
95	Serv Station	PR	1981	45
95	Serv Station	PR	1982	43
95	Serv Station	PR	1983	41
95	Serv Station	PR	1984	40
95	Serv Station	PR	1985	38
95	Serv Station	PR	1986	36
95	Serv Station	PR	1987	34
95	Serv Station	PR	1988	33
95	Serv Station	PR	1989	31
95	Serv Station	PR	1990	29
95	Serv Station	PR	1991	28
95	Serv Station	PR	1992	26
95	Serv Station	PR	1993	24
95	Serv Station	PR	1994	22
95	Serv Station	PR	1995	21
95	Serv Station	PR	1996	19
95	Serv Station	PR	1997	17
95	Serv Station	PR	1998	15
95	Serv Station	PR	1999	14
95	Serv Station	PR	2000	12
95	Serv Station	PR	2001	10
95	Serv Station	PR	2002	9
95	Serv Station	PR	2003	7
95	Serv Station	PR	2004	5
95	Serv Station	PR	2005	3
95	Serv Station	PR	2006	2
95	Serv Station	PR	2007	1
95	Serv Station	PR	2008	1
95	Serv Station	PR	2009	0
95	Serv Station	PR	2010	0
95	Serv Station	VG	1954	20
95	Serv Station	VG	1955	20
95	Serv Station	VG	1956	20
95	Serv Station	VG	1957	20
95	Serv Station	VG	1958	20

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	VG	1959	20
95	Serv Station	VG	1960	19
95	Serv Station	VG	1961	19
95	Serv Station	VG	1962	19
95	Serv Station	VG	1963	19
95	Serv Station	VG	1964	18
95	Serv Station	VG	1965	18
95	Serv Station	VG	1966	18
95	Serv Station	VG	1967	18
95	Serv Station	VG	1968	17
95	Serv Station	VG	1969	17
95	Serv Station	VG	1970	17
95	Serv Station	VG	1971	17
95	Serv Station	VG	1972	16
95	Serv Station	VG	1973	16
95	Serv Station	VG	1974	16
95	Serv Station	VG	1975	16
95	Serv Station	VG	1976	15
95	Serv Station	VG	1977	15
95	Serv Station	VG	1978	15
95	Serv Station	VG	1979	14
95	Serv Station	VG	1980	14
95	Serv Station	VG	1981	13
95	Serv Station	VG	1982	13
95	Serv Station	VG	1983	12
95	Serv Station	VG	1984	12
95	Serv Station	VG	1985	11
95	Serv Station	VG	1986	11
95	Serv Station	VG	1987	10
95	Serv Station	VG	1988	10
95	Serv Station	VG	1989	9
95	Serv Station	VG	1990	9
95	Serv Station	VG	1991	8
95	Serv Station	VG	1992	8
95	Serv Station	VG	1993	7
95	Serv Station	VG	1994	7
95	Serv Station	VG	1995	6
95	Serv Station	VG	1996	6
95	Serv Station	VG	1997	5
95	Serv Station	VG	1998	5
95	Serv Station	VG	1999	4
95	Serv Station	VG	2000	4
95	Serv Station	VG	2001	3
95	Serv Station	VG	2002	3
95	Serv Station	VG	2003	2
95	Serv Station	VG	2004	2
95	Serv Station	VG	2005	1
95	Serv Station	VP	1954	90
95	Serv Station	VP	1955	90
95	Serv Station	VP	1956	90
95	Serv Station	VP	1957	90
95	Serv Station	VP	1958	90
95	Serv Station	VP	1959	90
95	Serv Station	VP	1960	89
95	Serv Station	VP	1961	89
95	Serv Station	VP	1962	86
95	Serv Station	VP	1963	86
95	Serv Station	VP	1964	84
95	Serv Station	VP	1965	84

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
95	Serv Station	VP	1966	82
95	Serv Station	VP	1967	82
95	Serv Station	VP	1968	79
95	Serv Station	VP	1969	79
95	Serv Station	VP	1970	77
95	Serv Station	VP	1971	77
95	Serv Station	VP	1972	75
95	Serv Station	VP	1973	75
95	Serv Station	VP	1974	72
95	Serv Station	VP	1975	72
95	Serv Station	VP	1976	70
95	Serv Station	VP	1977	70
95	Serv Station	VP	1978	68
95	Serv Station	VP	1979	65
95	Serv Station	VP	1980	63
95	Serv Station	VP	1981	61
95	Serv Station	VP	1982	58
95	Serv Station	VP	1983	56
95	Serv Station	VP	1984	54
95	Serv Station	VP	1985	51
95	Serv Station	VP	1986	49
95	Serv Station	VP	1987	47
95	Serv Station	VP	1988	44
95	Serv Station	VP	1989	42
95	Serv Station	VP	1990	40
95	Serv Station	VP	1991	37
95	Serv Station	VP	1992	35
95	Serv Station	VP	1993	33
95	Serv Station	VP	1994	30
95	Serv Station	VP	1995	28
95	Serv Station	VP	1996	26
95	Serv Station	VP	1997	23
95	Serv Station	VP	1998	21
95	Serv Station	VP	1999	19
95	Serv Station	VP	2000	16
95	Serv Station	VP	2001	14
95	Serv Station	VP	2002	14
95	Serv Station	VP	2003	9
95	Serv Station	VP	2004	7
95	Serv Station	VP	2005	5
95	Serv Station	VP	2006	5
95	Serv Station	VP	2007	1
95	Serv Station	VP	2008	1
95	Serv Station	VP	2009	0
95	Serv Station	VP	2010	0
95	Serv Station	-	----	--
96	Industrial	AV	1953	40
96	Industrial	AV	1954	40
96	Industrial	AV	1955	40
96	Industrial	AV	1956	40
96	Industrial	AV	1957	39
96	Industrial	AV	1958	39
96	Industrial	AV	1959	38
96	Industrial	AV	1960	38
96	Industrial	AV	1961	37
96	Industrial	AV	1962	37
96	Industrial	AV	1963	36
96	Industrial	AV	1964	36
96	Industrial	AV	1965	35

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	AV	1966	35
96	Industrial	AV	1967	34
96	Industrial	AV	1968	34
96	Industrial	AV	1969	33
96	Industrial	AV	1970	33
96	Industrial	AV	1971	32
96	Industrial	AV	1972	32
96	Industrial	AV	1973	31
96	Industrial	AV	1974	31
96	Industrial	AV	1975	30
96	Industrial	AV	1976	30
96	Industrial	AV	1977	29
96	Industrial	AV	1978	28
96	Industrial	AV	1979	27
96	Industrial	AV	1980	26
96	Industrial	AV	1981	25
96	Industrial	AV	1982	24
96	Industrial	AV	1983	23
96	Industrial	AV	1984	22
96	Industrial	AV	1985	21
96	Industrial	AV	1986	20
96	Industrial	AV	1987	19
96	Industrial	AV	1988	18
96	Industrial	AV	1989	17
96	Industrial	AV	1990	16
96	Industrial	AV	1991	15
96	Industrial	AV	1992	14
96	Industrial	AV	1993	13
96	Industrial	AV	1994	12
96	Industrial	AV	1995	11
96	Industrial	AV	1996	10
96	Industrial	AV	1997	9
96	Industrial	AV	1998	8
96	Industrial	AV	1999	7
96	Industrial	AV	2000	6
96	Industrial	AV	2001	5
96	Industrial	AV	2002	4
96	Industrial	AV	2003	3
96	Industrial	AV	2004	3
96	Industrial	AV	2005	2
96	Industrial	AV	2006	2
96	Industrial	AV	2007	1
96	Industrial	AV	2008	1
96	Industrial	AV	2009	0
96	Industrial	AV	2010	0
96	Industrial	EX	1953	12
96	Industrial	EX	1954	12
96	Industrial	EX	1955	12
96	Industrial	EX	1956	12
96	Industrial	EX	1957	12
96	Industrial	EX	1958	12
96	Industrial	EX	1959	11
96	Industrial	EX	1960	11
96	Industrial	EX	1961	11
96	Industrial	EX	1962	11
96	Industrial	EX	1963	11
96	Industrial	EX	1964	11
96	Industrial	EX	1965	11
96	Industrial	EX	1966	11

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	EX	1967	10
96	Industrial	EX	1968	10
96	Industrial	EX	1969	10
96	Industrial	EX	1970	10
96	Industrial	EX	1971	10
96	Industrial	EX	1972	10
96	Industrial	EX	1973	9
96	Industrial	EX	1974	9
96	Industrial	EX	1975	9
96	Industrial	EX	1976	9
96	Industrial	EX	1977	9
96	Industrial	EX	1978	8
96	Industrial	EX	1979	8
96	Industrial	EX	1980	8
96	Industrial	EX	1981	8
96	Industrial	EX	1982	7
96	Industrial	EX	1983	7
96	Industrial	EX	1984	7
96	Industrial	EX	1985	6
96	Industrial	EX	1986	6
96	Industrial	EX	1987	6
96	Industrial	EX	1988	5
96	Industrial	EX	1989	5
96	Industrial	EX	1990	5
96	Industrial	EX	1991	5
96	Industrial	EX	1992	4
96	Industrial	EX	1993	4
96	Industrial	EX	1994	4
96	Industrial	EX	1995	3
96	Industrial	EX	1996	3
96	Industrial	EX	1997	3
96	Industrial	EX	1998	2
96	Industrial	EX	1999	2
96	Industrial	EX	2000	2
96	Industrial	EX	2001	2
96	Industrial	EX	2002	1
96	Industrial	EX	2003	1
96	Industrial	EX	2004	1
96	Industrial	EX	2005	1
96	Industrial	EX	2006	1
96	Industrial	EX	2007	1
96	Industrial	EX	2008	0
96	Industrial	EX	2009	0
96	Industrial	EX	2010	0
96	Industrial	FR	1953	51
96	Industrial	FR	1954	51
96	Industrial	FR	1955	51
96	Industrial	FR	1956	51
96	Industrial	FR	1957	50
96	Industrial	FR	1958	50
96	Industrial	FR	1959	48
96	Industrial	FR	1960	48
96	Industrial	FR	1961	47
96	Industrial	FR	1962	47
96	Industrial	FR	1963	46
96	Industrial	FR	1964	46
96	Industrial	FR	1965	44
96	Industrial	FR	1966	44
96	Industrial	FR	1967	43

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	FR	1968	43
96	Industrial	FR	1969	42
96	Industrial	FR	1970	42
96	Industrial	FR	1971	41
96	Industrial	FR	1972	41
96	Industrial	FR	1973	39
96	Industrial	FR	1974	39
96	Industrial	FR	1975	38
96	Industrial	FR	1976	38
96	Industrial	FR	1977	37
96	Industrial	FR	1978	36
96	Industrial	FR	1979	34
96	Industrial	FR	1980	33
96	Industrial	FR	1981	32
96	Industrial	FR	1982	30
96	Industrial	FR	1983	29
96	Industrial	FR	1984	28
96	Industrial	FR	1985	27
96	Industrial	FR	1986	25
96	Industrial	FR	1987	24
96	Industrial	FR	1988	23
96	Industrial	FR	1989	22
96	Industrial	FR	1990	20
96	Industrial	FR	1991	19
96	Industrial	FR	1992	18
96	Industrial	FR	1993	17
96	Industrial	FR	1994	15
96	Industrial	FR	1995	14
96	Industrial	FR	1996	13
96	Industrial	FR	1997	11
96	Industrial	FR	1998	10
96	Industrial	FR	1999	9
96	Industrial	FR	2000	8
96	Industrial	FR	2001	6
96	Industrial	FR	2002	5
96	Industrial	FR	2003	4
96	Industrial	FR	2004	3
96	Industrial	FR	2005	2
96	Industrial	FR	2006	1
96	Industrial	FR	2007	1
96	Industrial	FR	2008	0
96	Industrial	FR	2009	0
96	Industrial	FR	2010	0
96	Industrial	GD	1953	29
96	Industrial	GD	1954	29
96	Industrial	GD	1955	29
96	Industrial	GD	1956	29
96	Industrial	GD	1957	28
96	Industrial	GD	1958	28
96	Industrial	GD	1959	28
96	Industrial	GD	1960	28
96	Industrial	GD	1961	27
96	Industrial	GD	1962	27
96	Industrial	GD	1963	26
96	Industrial	GD	1964	26
96	Industrial	GD	1965	26
96	Industrial	GD	1966	26
96	Industrial	GD	1967	25
96	Industrial	GD	1968	25

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	GD	1969	24
96	Industrial	GD	1970	24
96	Industrial	GD	1971	23
96	Industrial	GD	1972	23
96	Industrial	GD	1973	23
96	Industrial	GD	1974	23
96	Industrial	GD	1975	22
96	Industrial	GD	1976	22
96	Industrial	GD	1977	21
96	Industrial	GD	1978	20
96	Industrial	GD	1979	20
96	Industrial	GD	1980	19
96	Industrial	GD	1981	18
96	Industrial	GD	1982	18
96	Industrial	GD	1983	17
96	Industrial	GD	1984	16
96	Industrial	GD	1985	15
96	Industrial	GD	1986	15
96	Industrial	GD	1987	14
96	Industrial	GD	1988	13
96	Industrial	GD	1989	12
96	Industrial	GD	1990	12
96	Industrial	GD	1991	11
96	Industrial	GD	1992	10
96	Industrial	GD	1993	9
96	Industrial	GD	1994	9
96	Industrial	GD	1995	8
96	Industrial	GD	1996	7
96	Industrial	GD	1997	7
96	Industrial	GD	1998	6
96	Industrial	GD	1999	5
96	Industrial	GD	2000	4
96	Industrial	GD	2001	4
96	Industrial	GD	2002	3
96	Industrial	GD	2003	2
96	Industrial	GD	2004	1
96	Industrial	GD	2005	1
96	Industrial	GD	2006	1
96	Industrial	GD	2007	1
96	Industrial	GD	2008	0
96	Industrial	GD	2009	0
96	Industrial	GD	2010	0
96	Industrial	PR	1953	69
96	Industrial	PR	1954	69
96	Industrial	PR	1955	69
96	Industrial	PR	1956	69
96	Industrial	PR	1957	67
96	Industrial	PR	1958	67
96	Industrial	PR	1959	65
96	Industrial	PR	1960	65
96	Industrial	PR	1961	64
96	Industrial	PR	1962	64
96	Industrial	PR	1963	62
96	Industrial	PR	1964	62
96	Industrial	PR	1965	60
96	Industrial	PR	1966	60
96	Industrial	PR	1967	58
96	Industrial	PR	1968	58
96	Industrial	PR	1969	57

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	PR	1970	57
96	Industrial	PR	1971	55
96	Industrial	PR	1972	55
96	Industrial	PR	1973	53
96	Industrial	PR	1974	53
96	Industrial	PR	1975	52
96	Industrial	PR	1976	52
96	Industrial	PR	1977	50
96	Industrial	PR	1978	48
96	Industrial	PR	1979	46
96	Industrial	PR	1980	45
96	Industrial	PR	1981	43
96	Industrial	PR	1982	41
96	Industrial	PR	1983	40
96	Industrial	PR	1984	38
96	Industrial	PR	1985	36
96	Industrial	PR	1986	34
96	Industrial	PR	1987	33
96	Industrial	PR	1988	31
96	Industrial	PR	1989	29
96	Industrial	PR	1990	28
96	Industrial	PR	1991	26
96	Industrial	PR	1992	24
96	Industrial	PR	1993	22
96	Industrial	PR	1994	21
96	Industrial	PR	1995	19
96	Industrial	PR	1996	17
96	Industrial	PR	1997	15
96	Industrial	PR	1998	14
96	Industrial	PR	1999	12
96	Industrial	PR	2000	10
96	Industrial	PR	2001	9
96	Industrial	PR	2002	7
96	Industrial	PR	2003	5
96	Industrial	PR	2004	3
96	Industrial	PR	2005	2
96	Industrial	PR	2006	1
96	Industrial	PR	2007	1
96	Industrial	PR	2008	0
96	Industrial	PR	2009	0
96	Industrial	PR	2010	0
96	Industrial	VG	1953	20
96	Industrial	VG	1954	20
96	Industrial	VG	1955	20
96	Industrial	VG	1956	20
96	Industrial	VG	1957	20
96	Industrial	VG	1958	20
96	Industrial	VG	1959	19
96	Industrial	VG	1960	19
96	Industrial	VG	1961	19
96	Industrial	VG	1962	19
96	Industrial	VG	1963	18
96	Industrial	VG	1964	18
96	Industrial	VG	1965	18
96	Industrial	VG	1966	18
96	Industrial	VG	1967	17
96	Industrial	VG	1968	17
96	Industrial	VG	1969	17
96	Industrial	VG	1970	17

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	VG	1971	16
96	Industrial	VG	1972	16
96	Industrial	VG	1973	16
96	Industrial	VG	1974	16
96	Industrial	VG	1975	15
96	Industrial	VG	1976	15
96	Industrial	VG	1977	15
96	Industrial	VG	1978	14
96	Industrial	VG	1979	14
96	Industrial	VG	1980	13
96	Industrial	VG	1981	13
96	Industrial	VG	1982	12
96	Industrial	VG	1983	12
96	Industrial	VG	1984	11
96	Industrial	VG	1985	11
96	Industrial	VG	1986	10
96	Industrial	VG	1987	10
96	Industrial	VG	1988	9
96	Industrial	VG	1989	9
96	Industrial	VG	1990	8
96	Industrial	VG	1991	8
96	Industrial	VG	1992	7
96	Industrial	VG	1993	7
96	Industrial	VG	1994	6
96	Industrial	VG	1995	6
96	Industrial	VG	1996	5
96	Industrial	VG	1997	5
96	Industrial	VG	1998	4
96	Industrial	VG	1999	4
96	Industrial	VG	2000	3
96	Industrial	VG	2001	3
96	Industrial	VG	2002	2
96	Industrial	VG	2003	2
96	Industrial	VG	2004	1
96	Industrial	VG	2005	1
96	Industrial	VG	2006	1
96	Industrial	VG	2007	1
96	Industrial	VG	2008	0
96	Industrial	VG	2009	0
96	Industrial	VG	2010	0
96	Industrial	VP	1953	90
96	Industrial	VP	1954	90
96	Industrial	VP	1955	90
96	Industrial	VP	1956	90
96	Industrial	VP	1957	90
96	Industrial	VP	1958	90
96	Industrial	VP	1959	89
96	Industrial	VP	1960	89
96	Industrial	VP	1961	86
96	Industrial	VP	1962	86
96	Industrial	VP	1963	84
96	Industrial	VP	1964	84
96	Industrial	VP	1965	82
96	Industrial	VP	1966	82
96	Industrial	VP	1967	79
96	Industrial	VP	1968	79
96	Industrial	VP	1969	77
96	Industrial	VP	1970	77
96	Industrial	VP	1971	75

DEPRECIATION TABLE
LACONIA, NH

Model	Description	Code	Age	Effective Age
96	Industrial	VP	1972	75
96	Industrial	VP	1973	72
96	Industrial	VP	1974	72
96	Industrial	VP	1975	70
96	Industrial	VP	1976	70
96	Industrial	VP	1977	68
96	Industrial	VP	1978	65
96	Industrial	VP	1979	63
96	Industrial	VP	1980	61
96	Industrial	VP	1981	58
96	Industrial	VP	1982	56
96	Industrial	VP	1983	54
96	Industrial	VP	1984	51
96	Industrial	VP	1985	49
96	Industrial	VP	1986	47
96	Industrial	VP	1987	44
96	Industrial	VP	1988	42
96	Industrial	VP	1989	40
96	Industrial	VP	1990	37
96	Industrial	VP	1991	35
96	Industrial	VP	1992	33
96	Industrial	VP	1993	30
96	Industrial	VP	1994	28
96	Industrial	VP	1995	26
96	Industrial	VP	1996	23
96	Industrial	VP	1997	21
96	Industrial	VP	1998	19
96	Industrial	VP	1999	16
96	Industrial	VP	2000	14
96	Industrial	VP	2001	14
96	Industrial	VP	2002	9
96	Industrial	VP	2003	7
96	Industrial	VP	2004	5
96	Industrial	VP	2005	5
96	Industrial	VP	2006	1
96	Industrial	VP	2007	1
96	Industrial	VP	2008	0
96	Industrial	VP	2009	0
96	Industrial	VP	2010	0

Appendix 'G': 2009 Equalization Study Report

2009 FINAL FULL RATIO STUDY PREPARED BY DRA

LACONIA ANY ALL PROPERTY USE CODES (Approved by Linda C. Kennedy, 12.28.09

REPORT CRITERIA

Ratios For Date Range: 10-01-2008 thru 09-30-2009 Sorted by: TID.EQYR.VERNO LOW-TO-HIGH
Ratios were calculated using stipulated year assessments.

CODES BELOW-LEFT WERE USED	CODES BELOW-RIGHT WERE NOT USED
[ANY] CLASS	CLASS []
[ANY] PROPS	PROPS []
[ANY] MODS	MODS []
[ANY] SPCLS	SPCLS []

CUSTOMIZED SELECT STATEMENTS AND SORTING PHRASES

No special select or sorting command statements were used

RATIO(S) USED FOR EQUALIZATION

	2009	2008	2007
Indicated Ratio:	104.6*	100.0	

See Extended Statistics "*" below for 2009 ratio source.

BASIC STATISTICS SECTION (Not Trimmed)

SALES IN DATE RANGE	SALES USED	RESULTS
#Vernos: 440	#Sales in Strata: 440	
XXMoved: 0	#Sales Used: 221	Mean Ratio: 110.0%
#Sales: 440	%Sales Used: 50%	Median Ratio: 105.7%
#SALES w/PA34: 360	#Sales Used W/PA34: 203	WtMean Ratio: 105.1%
%Sales w/PA34: 81.8%	%Sales Used W/PA34: 92%	COD (median): 14.6
		Price Related Differential (PRD): 1.05

EXTENDED STATISTICS SECTION

RDC Town Code: 129	Weighted Mean: 104.6*	COD: 13.2	PRD: 1.04
Valid Sales: 221	Wt.Mean lo 90%CI: 102.2	COD lo 90%CI: 11.8	PRD lo 90%CI: 1.03
Trimmed Sales: 4	Wt.Mean up 90%CI: 107.0	COD up 90%CI: 14.9	PRD up 90%CI: 1.06
Untrimmed Sales: 217	Median Ratio: 105.7	Weighted COD: 12.0	COV: 18.2
Trim Factor: 3.0	Median lo 90%CI: 103.6	Med. Abs. Dev.: 9.0	25th Percentile: 98.3
Lo Trim Point: 32.65	Median up 90%CI: 107.0	Med. Pct. Dev.: 8.5	75th Percentile: 120.2
Up Trim Point: 185.8	Mean Ratio: 109.1	Coef. Conc. 10%: 53.4	Broaden Median: 105.7
Minimum Ratio: 28.9	Mean lo 90%CI: 106.9	Coef. Conc. 15%: 63.8	Geometric Mean: 107.3
Maximum Ratio: 204.8	Mean up 90%CI: 111.4	Coef. Conc. 20%: 71.9	Harmonic Mean: 105.5
Minimum Sale$: 8,700	Av. Sale Price: 195,060	Coef. Conc. 50%: 94.6	Std. Deviation: 19.9
Maximum Sale$: 725,000	Av. Market Value: 204,027	Coef. Conc. 100%: 100.0	Normality Test: Reject

The general descriptive and median ratio statistics are not trimmed of outliers
and are based on all valid sales in the sample.

Appendix 'H': Commercial Valuation Reports

-Income Land Residual Report
-Market Rent Schedule and Adjustment Factors
-Income/Cost Comparison Report
-Capitalization Rates, Band of Investment and Market Survey
-Income Detail Review
-Cost/Income Correlation
-Economic Valuation Spreadsheet

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
4212	442/ 142/ 4/ /	546 MAIN ST	032I	195688	13698	41858	140132	0.120	1167800	973100	194700	0001	0001	5	1.00	91400	0.47	1064500	0.49	91400	
1210	367/ 71/ 21/ /	41 ELM ST	0325	58883	4122	15971	38790	0.120	323300	248500	74800	0001	0001	5	1.00	38100	0.51	286600	0.10	38100	
4210	433/ 15/ 2/ /	51 BEACON ST	0340	354878	24841	89372	240665	0.120	2005500	1630100	375400	0001	0001	5	1.00	194600	0.52	1824700	1.79	194600	
4641	432/ 142/ 22/ /	609 MAIN ST	032I	237455	39094	57214	141147	0.120	1176200	1021200	155000	0001	0001	5	1.00	90900	0.59	1112100	0.48	90900	
4504	467/ 54/ 22/ /	348 COURT ST	0340	164329	6902	37468	119959	0.120	999700	799000	200700	0001	0001	5	1.00	119200	0.59	918200	2.87	119200	
4830	411/ 220/ 27/ /	361 UNION AV	032I	87924	7102	14282	66540	0.110	604900	420500	184400	0001	0001	5	1.00	113200	0.61	533700	0.78	113200	
4217	432/ 186/ 9/ /	12 PLEASANT ST	011I	189581	37916	50049	101616	0.120	846800	722200	124600	0001	0001	5	1.00	80200	0.64	802400	0.28	80200	
2005	367/ 220/ 30/ /	851 UNION AV	0325	71006	6558	15274	49174	0.120	409800	262600	147200	0001	0001	5	1.00	99700	0.68	362300	0.48	99700	
4656	432/ 142/ 12/ /	622-634 MAIN ST	032I	107251	7508	22941	76802	0.120	640000	520200	119800	0001	0001	5	1.00	81200	0.68	601400	0.35	81200	
4879	407/ 227/ 50/ /	11 WALKER ST	0332	37393	2618	6421	28354	0.120	236300	157900	78400	0001	0001	5	1.00	54700	0.70	212600	0.36	54700	
4473	455/ 54/ 40/ /	254 COURT ST	0340	63606	4452	17150	42004	0.120	350000	242800	107200	0001	0001	5	1.00	76600	0.71	319400	0.26	76600	
4247	450/ 13/ 22/ /	54 BAY ST	0332	27045	2254	5065	19726	0.120	164400	104200	60200	0001	0001	5	1.00	44500	0.74	148700	0.17	44500	
840	442/ 220/ 11/ /	100 UNION AV	032I	50014	3501	14535	31978	0.120	266500	150400	116100	0001	0001	5	1.00	86200	0.74	236600	0.25	86200	
1215	367/ 71/ 20/ /	49 ELM ST	011I	83291	6344	17584	59363	0.120	494700	416400	78300	0001	0001	5	1.00	59900	0.77	476300	0.52	59900	
5410	411/ 220/ 24/ /	350 UNION AV	0340	51050	3430	14146	33474	0.108	309900	196100	113800	0001	0001	5	1.00	87100	0.77	283200	0.26	87100	
7206	144/ 252/ 6/ /	259 ENDICOTT ST N	032I	111546	7808	23860	79878	0.120	665700	527000	138700	0001	0001	5	1.00	107700	0.78	634700	2.00	107700	
4291	454/ 54/ 12/ /	305 COURT ST	0325	40462	1699	8915	29848	0.120	248700	156000	92700	0001	0001	5	1.00	77100	0.83	233100	0.27	77100	
4875	407/ 220/ 53/ /	397 UNION AV	032I	48013	3361	10270	34382	0.108	318400	217200	101200	0001	0001	5	1.00	86800	0.86	304000	0.26	86800	
1949	371/ 220/ 13/ /	699 UNION AV	0340	52110	4116	16096	31898	0.120	265800	179500	86300	0001	0001	5	1.00	74800	0.87	254300	0.16	74800	
5163	426/ 220/ 37/ /	261 UNION AV	011C	49944	3496	15469	30979	0.120	258200	188900	69300	0001	0001	5	1.00	61600	0.89	250500	0.08	61600	
3189	145/ 127/ 36/ /	306 LAKESIDE AV	011J	66176	4632	14588	46956	0.120	391300	299100	92200	0001	0001	5	1.00	82400	0.89	381500	0.13	82400	
4384	449/ 54/ 80/ /	112 COURT ST	0325	53257	3728	11392	38137	0.120	317800	232900	84900	0001	0001	5	1.00	78700	0.93	311600	0.30	78700	
1340	350/ 92/ 26/ /	151 ELM ST	0316	69212	8011	14700	46501	0.120	387500	327300	60200	0001	0001	5	1.00	56300	0.94	383600	0.23	56300	
771	442/ 142/ 41/ /	399 MAIN ST	032I	43849	2877	11409	29563	0.120	246400	152800	93600	0001	0001	5	1.00	87600	0.94	240400	0.47	87600	
1093	371/ 220/ 22/ /	645 UNION AV	032I	39529	2767	9339	27423	0.120	228500	135400	93100	0001	0001	5	1.00	87300	0.94	222700	0.27	87300	
2098	349/ 220/ 2/ /	979 UNION AV	0326	38966	2728	5436	30802	0.104	297600	179600	118000	0001	0001	5	1.00	114200	0.97	293800	0.82	114200	
4321	450/ 54/ 65/ /	127 COURT ST	0325	55407	3878	12891	38638	0.120	322000	232400	89600	0001	0001	5	1.00	86800	0.97	319200	0.45	86800	
2116	346/ 220/ 17/ /	1061 UNION AV	0355	88405	6188	23021	59196	0.120	493300	391300	102000	0001	0001	5	1.00	100300	0.98	491600	0.49	100300	
4547	424/ 142/ 65/ /	780 MAIN ST	0910	186949	13086	48682	125181	0.120	1043200	941400	101800	0001	0001	5	1.00	101500	1.00	1042900	0.85	101500	
5409	411/ 220/ 23/ /	342 UNION AV	0325	65400	4194	18551	42655	0.120	355500	257800	97700	0001	0001	5	1.00	97500	1.00	355300	0.44	97500	
5466	406/ 158/ 20/ /	229 MESSER ST	0330	41352	2801	9834	28717	0.108	265900	176900	89000	0001	0001	5	1.00	89400	1.00	266300	1.02	89400	
100762	371/ 220/ 9/ /	708 UNION AV	0325	107555	8488	34098	64969	0.120	541400	429600	111800	0001	0001	5	1.00	113500	1.02	543100	0.79	113500	
2777	182/ 248/ 6/ /	1025 WEIRS BV	0301	431280	126900	253701	50679	0.130	389800	255800	134000	0001	0001	5	1.25	137000	1.02	392800	2.10	137000	
5697	375/ 324/ 3/ /	76 LEXINGTON DR	0401	301783	16296	39968	245519	0.110	2232000	1847600	384400	0001	0001	5	1.00	398200	1.04	2245800	5.40	398200	
2169	327/ 220/ 1/ /	1106 UNION AV	032I	118157	5287	17277	95593	0.100	955900	677300	278600	0001	0001	5	1.00	304000	1.09	981300	1.61	304000	
2782	173/ 248/ 6/ /	1103 WEIRS BV	0301	420480	126144	212658	81678	0.130	628300	469400	158900	0001	0001	5	1.00	176700	1.11	646100	1.68	176700	
1956	367/ 220/ 31/ /	831 UNION AV	0340	56239	7873	13542	34824	0.120	290200	221700	68500	0001	0001	5	1.00	78200	1.14	299900	0.18	78200	
3188	145/ 127/ 35/ /	292 LAKESIDE AV	0325	41597	3723	12770	25104	0.120	209200	129300	79900	0001	0001	5	1.00	93900	1.18	223200	0.19	93900	
104646	432/ 142/ 12/ 1/	610-618 MAIN ST	011I	83117	5818	17779	59520	0.120	496000	445900	50100	0001	0001	5	1.00	60800	1.21	506700	0.12	60800	
443	456/ 142/ 29/ /	302 MAIN ST	010Z	38189	2673	9345	26171	0.120	218100	170900	47200	0001	0001	5	1.00	57600	1.22	228500	0.10	57600	
7595	115/ 252/ 1/ /	718 ENDICOTT ST N	0325	47658	3336	10194	34128	0.120	284400	204800	79600	0001	0001	5	1.00	103700	1.30	308500	0.94	103700	
5162	426/ 220/ 38/ /	255 UNION AV	011C	53600	3488	16977	33135	0.120	276100	235400	40700	0001	0001	5	1.00	65900	1.62	301300	0.10	65900	

Mean Land Ratio: 0.89

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid. Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Ind Value	OT
Median Land Ratio: 0.91																				
COD Land Ratio: 0.20334																				
Record Count: 42																				
2621	199/ 248/ 6/ /	808 WEIRS BV	1010	449680	134904	227427	87349	0.130	671900	403100	268800 0001	0001	5	1.00	264000	0.98	667100	0.62	282900	-
Mean Land Ratio: 0.98																				
Median Land Ratio: 0.98																				
COD Land Ratio: 0.00000																				
Record Count: 1																				
5140	410/ 88/ 68/ /	79 GILFORD AV	1050	46200	2772	14766	28662	0.115	249200	192300	56900 0001	0001	5	1.00	44300	0.78	236600	0.22	44300	
Mean Land Ratio: 0.78																				
Median Land Ratio: 0.78																				
COD Land Ratio: 0.00000																				
Record Count: 1																				
1221	350/ 92/ 35/ /	38 GOLD ST	1110	34560	2074	11045	21441	0.115	186400	103500	82900 0001	0001	5	1.00	51800	0.62	155300	0.28	51800	
729	442/ 11/ 37/ /	27 BALDWIN ST	1110	54000	6480	20196	27324	0.115	237600	168500	69100 0001	0001	5	1.00	43900	0.64	212400	0.16	43900	
1092	371/ 220/ 23/ /	639 UNION AV	1110	37440	2247	11966	23227	0.115	202000	148200	53800 0001	0001	5	1.00	35900	0.67	184100	0.20	35900	
5251	426/ 246/ 74/ /	5 WINTER ST	1110	43680	2621	13960	27099	0.115	235600	171100	64500 0001	0001	5	1.00	43100	0.67	214200	0.15	43100	
4571	425/ 44/ 61/ /	64 CHURCH ST	1110	62400	3744	19943	38713	0.115	336600	258700	77900 0001	0001	5	1.00	53200	0.68	311900	0.32	53200	
4543	424/ 142/ 56/ /	746 MAIN ST	1110	63360	3802	20249	39309	0.115	341800	274400	67400 0001	0001	5	1.00	46900	0.70	321300	0.29	46900	
727	442/ 11/ 38/ /	23 BALDWIN ST	1110	50400	6048	18850	25502	0.115	221800	162700	59100 0001	0001	5	1.00	41300	0.70	204000	0.13	41300	
1173	371/ 220/ 8/ /	686 UNION AV	1110	31200	1872	9972	19356	0.115	168300	112900	55400 0001	0001	5	1.00	39100	0.71	152000	0.29	39100	
4649	433/ 101/ 69/ /	40 HARVARD ST	1110	39600	2376	12656	24568	0.115	213600	145200	68400 0001	0001	5	1.00	51500	0.75	196700	0.27	51500	
469	456/ 86/ 62/ /	39 GARFIELD ST	1110	46080	2765	14727	28588	0.115	248600	175900	72700 0001	0001	5	1.00	55200	0.76	231100	0.38	55200	
351	456/ 3/ 11/ /	59 ADAMS ST	1110	38400	2304	12273	23823	0.115	207200	154100	53100 0001	0001	5	1.00	40500	0.76	194600	0.12	40500	
4414	450/ 54/ 1/ /	132 COURT ST	1110	37440	4493	14002	18945	0.115	164700	123500	41200 0001	0001	5	1.00	31500	0.76	155000	0.14	31500	
4492	455/ 238/ 34/ /	22 WEST ST	1110	46320	2779	14804	28737	0.115	249900	174100	75800 0001	0001	5	1.00	58400	0.77	232500	0.47	58400	
838	432/ 220/ 63/ /	133 UNION AV	1110	39000	2340	12464	24196	0.115	210400	160500	49900 0001	0001	5	1.00	39000	0.78	199500	0.29	39000	
5405	411/ 220/ 19/ /	322 UNION AV	1110	46800	2808	14957	29035	0.115	252500	200500	52000 0001	0001	5	1.00	40900	0.79	241400	0.36	40900	
3662	412/ 158/ 45/ /	106 MESSER ST	1110	27840	1671	8898	17271	0.115	150200	82200	68000 0001	0001	5	1.00	54100	0.80	136300	0.35	54100	
4587	424/ 142/ 77/ /	735 MAIN ST	1110	38400	2304	12273	23823	0.115	207200	146800	60400 0001	0001	5	1.00	48200	0.80	195000	0.33	48200	
2013	368/ 221/ 16/ /	133 VALLEY ST	1110	30720	1843	9818	19059	0.115	165700	93200	72500 0001	0001	5	1.00	58300	0.80	151500	0.68	58300	
4594	425/ 158/ 4/ /	24 MESSER ST	1110	40800	2448	13040	25312	0.115	220100	153200	66900 0001	0001	5	1.00	53800	0.80	207000	0.34	53800	
1565	329/ 71/ 28/ /	405 ELM ST	1110	41760	2505	13347	25908	0.115	225300	164300	61000 0001	0001	5	1.00	49200	0.81	213500	0.22	49200	
4347	449/ 54/ 87/ /	93 COURT ST	1110	34800	2088	11122	21590	0.115	187700	142200	45500 0001	0001	5	1.00	36900	0.81	179100	0.22	36900	
4778	410/ 88/ 8/ /	70 GILFORD AV	1110	42600	2556	13615	26429	0.115	229800	173300	56500 0001	0001	5	1.00	46000	0.81	219300	0.26	46000	
5268	431/ 104/ 66/ /	36 HIGH ST	1110	24960	1498	7977	15485	0.115	134700	85900	48800 0001	0001	5	1.00	40500	0.83	126400	0.17	40500	
4667	433/ 186/ 78/ /	135 PLEASANT ST	1110	41760	2505	13347	25908	0.115	225300	153200	72100 0001	0001	5	1.00	59900	0.83	213100	0.52	59900	
5134	411/ 88/ 57/ /	53 GILFORD AV	1110	38400	2304	12273	23823	0.115	207200	156500	50700 0001	0001	5	1.00	42200	0.83	198700	0.19	42200	
4491	455/ 238/ 37/ /	11 WEST ST	1110	31200	1872	9972	19356	0.115	168300	104100	64200 0001	0001	5	1.00	53500	0.83	157600	0.33	53500	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
4192	433/ 186/ 10/ /	146 PLEASANT ST	1110	41760	2505	13347	25908	0.115	225300	150200	75100	0001	0001	5	1.00	63000	0.84	213200	0.62	63000	
1384	328/ 6/ 26/ /	23 APPLETON ST	1110	31200	1872	9972	19356	0.115	168300	111400	56900	0001	0001	5	1.00	48200	0.85	159600	0.21	48200	
4387	449/ 142/ 20/ /	348 MAIN ST	1110	28080	1685	8974	17421	0.115	151500	77100	74400	0001	0001	5	1.00	63300	0.85	140400	0.14	63300	
4427	449/ 55/ 62/ /	21 CLEVELAND PL	1110	38400	2304	12273	23823	0.115	207200	147800	59400	0001	0001	5	1.00	50700	0.85	198500	0.25	50700	
1100	371/ 220/ 15/ /	683 UNION AV	111C	46560	2794	14881	28885	0.115	251200	153300	97900	0001	0001	5	1.00	83600	0.85	236900	0.22	83600	
4800	411/ 62/ 41/ /	15 DEWEY ST	1110	27840	1671	8898	17271	0.115	150200	92000	58200	0001	0001	5	1.00	49800	0.86	141800	0.23	49800	
634	457/ 188/ 67/ /	45 PROVINCE ST	1110	34800	2088	11122	21590	0.115	187700	128100	59600	0001	0001	5	1.00	51100	0.86	179200	0.26	51100	
5167	426/ 246/ 40/ /	12 WINTER ST	1110	43680	10483	14109	19088	0.115	166000	123300	42700	0001	0001	5	1.00	36700	0.86	160000	0.08	36700	
3664	412/ 158/ 46/ /	114 MESSER ST	1110	37440	2246	11966	23228	0.115	202000	135300	66700	0001	0001	5	1.00	57700	0.87	193000	0.45	57700	
724	442/ 9/ 31/ /	1 DIXON ST	1110	25440	3054	9514	12872	0.115	111900	71100	40800	0001	0001	5	1.00	35400	0.87	106500	0.07	35400	
1936	367/ 152/ 61/ /	151 MECHANIC ST	1110	31200	1872	9972	19356	0.115	168300	115900	52400	0001	0001	5	1.00	45600	0.87	161500	0.18	45600	
1088	388/ 152/ 8/ /	14 MECHANIC ST	1110	38400	2304	12273	23823	0.115	207200	153800	53400	0001	0001	5	1.00	46600	0.87	200400	0.19	46600	
1150	387/ 220/ 4/ /	560 UNION AV	1110	37440	2246	17949	17245	0.115	150000	110700	39300	0001	0001	5	1.00	34300	0.87	145000	0.18	34300	
5254	426/ 246/ 71/ /	23 WINTER ST	1110	31200	1872	9972	19356	0.115	168300	115700	52600	0001	0001	5	1.00	46300	0.88	162000	0.19	46300	
5321	432/ 121/ 51/ /	20 JEWETT ST	1110	31200	1872	12464	16864	0.115	146600	93900	52700	0001	0001	5	1.00	46700	0.89	140600	0.28	46700	
765	442/ 96/ 17/ /	25 GROVE ST	1110	24960	1498	7977	15485	0.115	134700	86100	48600	0001	0001	5	1.00	43100	0.89	129200	0.15	43100	
4428	449/ 55/ 65/ /	18-20 CLEVELAND PL	1110	37440	2246	14957	20237	0.115	176000	132600	43400	0001	0001	5	1.00	38500	0.89	171100	0.10	38500	
5361	426/ 109/ 10/ /	17 HOWARD ST	1110	31200	1872	9972	19356	0.115	168300	122200	46100	0001	0001	5	1.00	41000	0.89	163200	0.18	41000	
5339	425/ 44/ 77/ /	112 CHURCH ST	1110	34080	2045	10892	21143	0.115	183900	136200	47700	0001	0001	5	1.00	42700	0.90	178900	0.20	42700	
5247	426/ 220/ 93/ /	223 UNION AV	1110	24960	1498	7977	15485	0.115	134700	92300	42400	0001	0001	5	1.00	38000	0.90	130300	0.25	38000	
4665	433/ 186/ 80/ /	121 PLEASANT ST	1110	60480	3628	19330	37522	0.115	326300	267900	58400	0001	0001	5	1.00	53500	0.92	321400	0.33	53500	
4375	449/ 24/ 41/ /	19 BOWMAN ST	1110	31200	1872	9972	19356	0.115	168300	115700	52600	0001	0001	5	1.00	48200	0.92	163900	0.21	48200	
4808	411/ 62/ 42/ /	5 DEWEY ST	1110	38400	2304	12273	23823	0.115	207200	153300	53900	0001	0001	5	1.00	49500	0.92	202800	0.22	49500	
5243	426/ 211/ 83/ /	38 SUMMER ST	1110	31200	1872	9972	19356	0.115	168300	117600	50700	0001	0001	5	1.00	46800	0.92	164400	0.19	46800	
457	448/ 184/ 135/ /	41 PINE ST	1110	34800	2088	11122	21590	0.115	187700	144300	43400	0001	0001	5	1.00	40300	0.93	184600	0.17	40300	
1252	366/ 232/ 17/ /	5 WASHINGTON ST	1110	31680	1901	10125	19654	0.115	170900	117700	53200	0001	0001	5	1.00	49400	0.93	167100	0.22	49400	
4396	449/ 2/ 68/ /	57 ACADEMY ST	1110	31200	1872	9972	19356	0.115	168300	123400	44900	0001	0001	5	1.00	42100	0.94	165500	0.14	42100	
1944	371/ 179/ 35/ /	2 PEAR ST	1110	24960	1498	7977	15485	0.115	134700	89000	45700	0001	0001	5	1.00	43000	0.94	132000	0.15	43000	
3665	412/ 158/ 50/ /	121 MESSER ST	1110	32640	1959	13039	17642	0.115	153400	102700	50700	0001	0001	5	1.00	48000	0.95	150700	0.21	48000	
336	456/ 2/ 4/ /	104 ACADEMY ST	1110	31200	1872	9972	19356	0.115	168300	121400	46900	0001	0001	5	1.00	44800	0.96	166200	0.17	44800	
5137	410/ 88/ 71/ /	65 GILFORD AV	111C	60000	3600	19176	37224	0.115	323700	269700	54000	0001	0001	5	1.00	52000	0.96	321700	0.29	52000	
4268	455/ 54/ 59/ /	267 COURT ST	1110	24960	1498	7977	15485	0.115	134700	83200	51500	0001	0001	5	1.00	50100	0.97	133300	0.23	50100	
4368	449/ 2/ 78/ /	21 ACADEMY ST	1110	43680	10483	14109	19088	0.115	166000	118500	47500	0001	0001	5	1.00	46600	0.98	165100	0.19	46600	
857	443/ 12/ 72/ 1/	12 BATCHELDER ST	111C	76032	2737	24920	48375	0.104	467400	398300	69100	0001	0001	5	1.00	68200	0.99	479600	0.88	68200	
4407	449/ 24/ 75/ /	88 BOWMAN ST	1110	34800	2088	11122	21590	0.115	187700	145800	41900	0001	0001	5	1.00	41400	0.99	187200	0.13	41400	
5269	431/ 104/ 67/ /	42 HIGH ST	1110	24960	1498	7977	15485	0.115	134700	97300	37400	0001	0001	5	1.00	37200	0.99	134500	0.13	37200	
5358	412/ 60/ 60/ /	64 DAVIS PL	1110	57600	3456	23011	31133	0.115	270700	190600	80100	0001	0001	5	1.00	79800	1.00	270400	1.14	79800	
4299	454/ 123/ 17/ /	22 KEASOR CT	1110	50400	3024	16108	31268	0.115	271900	211900	60000	0001	0001	5	1.00	60400	1.01	272300	0.54	60400	
468	457/ 86/ 95/ /	44 GARFIELD ST	1110	31200	1872	9972	19356	0.115	168300	127300	41000	0001	0001	5	1.00	41900	1.02	169200	0.14	41900	
458	448/ 184/ 134/ /	47 PINE ST	1110	38400	2304	15341	20755	0.115	180500	138600	41900	0001	0001	5	1.00	43000	1.03	181600	0.20	43000	
4647	433/ 101/ 67/ /	28 HARVARD ST	1110	53280	3197	17028	33055	0.115	287400	234300	53100	0001	0001	5	1.00	55200	1.04	289500	0.38	55200	
1147	392/ 220/ 9/ /	540 UNION AV	1110	38400	2304	15341	20755	0.115	180500	130100	50400	0001	0001	5	1.00	52400	1.04	182500	0.30	52400	
332	449/ 2/ 59/ /	70 ACADEMY ST	1110	46800	2808	14957	29035	0.115	252500	194600	57900	0001	0001	5	1.00	60200	1.04	254800	0.53	60200	
4565	424/ 186/ 20/ /	209 PLEASANT ST	1110	60480	3628	19330	37522	0.115	326300	271100	55200	0001	0001	5	1.00	57600	1.04	328700	0.45	57600	
4563	433/ 186/ 62/ /	193 PLEASANT ST	1110	38400	2304	12273	23823	0.115	207200	152700	54500	0001	0001	5	1.00	56900	1.04	209600	0.43	56900	
731	442/ 11/ 36/ /	33 BALDWIN ST	1110	27840	1671	8898	17271	0.115	150200	98000	52200	0001	0001	5	1.00	54900	1.05	152900	0.37	54900	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
4599	425/ 158/ 55/ /	53 MESSER ST	1110	24960	1498	7977	15485	0.115	134700	86300	48400	0001	0001	5	1.00	51400	1.06	137700	0.27	51400	
459	449/ 184/ 9/ /	5 PINE ST	1110	37440	2246	11966	23228	0.115	202000	158200	43800	0001	0001	5	1.00	46600	1.06	204800	0.19	46600	
5343	425/ 44/ 79/ /	124-126 CHURCH ST	1110	31200	1872	9972	19356	0.115	168300	123200	45100	0001	0001	5	1.00	48200	1.07	171400	0.33	48200	
4597	425/ 158/ 56/ /	43 MESSER ST	1110	51840	3110	16568	32162	0.115	279700	227200	52500	0001	0001	5	1.00	56300	1.07	283500	0.41	56300	
5132	426/ 88/ 32/ /	37 GILFORD AV	1110	34920	2095	11161	21664	0.115	188400	146500	41900	0001	0001	5	1.00	45600	1.09	192100	0.25	45600	
680	448/ 156/ 40/ /	29 MERRIMAC ST	1110	34800	2088	13902	18810	0.115	163600	117100	46500	0001	0001	5	1.00	50700	1.09	167800	0.25	50700	
4459	456/ 180/ 95/ /	60 PEARL ST	1110	24960	1498	7977	15485	0.115	134700	88800	45900	0001	0001	5	1.00	50400	1.10	139200	0.24	50400	
4437	450/ 74/ 7/ /	43 FAIR ST	1110	34800	2088	13902	18810	0.115	163600	119300	44300	0001	0001	5	1.00	48900	1.10	168200	0.22	48900	
4648	433/ 101/ 68/ /	32 HARVARD ST	1110	33000	1980	10547	20473	0.115	178000	130100	47900	0001	0001	5	1.00	52900	1.10	183000	0.31	52900	
1447	345/ 195/ 15/ /	158 SCHOOL ST	1110	37440	2246	11966	23228	0.115	202000	155300	46700	0001	0001	5	1.00	51600	1.10	206900	0.28	51600	
3929	433/ 84/ 59/ /	23 GALE AV	1110	46800	2808	12714	31278	0.115	272000	220800	51200	0001	0001	5	1.00	56800	1.11	277600	0.28	56800	
2004	349/ 103/ 31/ /	19 HAWTHORNE ST	111C	66528	2395	21805	42328	0.104	409000	346000	63000	0001	0001	5	1.00	70100	1.11	412500	1.00	70100	
3586	394/ 133/ 18/ /	8 LEWIS ST	1110	43200	2592	13806	26802	0.115	233100	175800	57300	0001	0001	5	1.00	63900	1.12	239700	0.46	63900	
5382	425/ 256/ 85/ /	14 RIVER ST	1110	37440	2246	11966	23228	0.115	202000	156000	46000	0001	0001	5	1.00	51700	1.12	207700	0.28	51700	
1560	329/ 71/ 80/ /	351 ELM ST	1110	41400	2484	13231	25685	0.115	223300	175300	48000	0001	0001	5	1.00	54200	1.13	229500	0.35	54200	
713	448/ 231/ 20/ /	49 WARREN ST	1110	31200	1872	12464	16864	0.115	146600	94000	52600	0001	0001	5	1.00	59700	1.13	153700	0.52	59700	
4654	433/ 101/ 74/ /	56 HARVARD ST	1110	34800	2088	11122	21590	0.115	187700	150800	36900	0001	0001	5	1.00	41900	1.14	192700	0.14	41900	
728	442/ 11/ 16/ /	24 BALDWIN ST	1110	31200	1872	12464	16864	0.115	146600	110700	35900	0001	0001	5	1.00	42000	1.17	152700	0.14	42000	
5338	425/ 44/ 81/ /	101 CHURCH ST	1110	34800	2088	11122	21590	0.115	187700	149000	38700	0001	0001	5	1.00	45800	1.18	194800	0.25	45800	
5372	425/ 190/ 76/ /	3-7 RIVERSIDE CT	1110	50400	3024	16108	31268	0.115	271900	231800	40100	0001	0001	5	1.00	48600	1.21	280400	0.21	48600	
5324	432/ 220/ 59/ /	145 UNION AV	1110	38400	2304	12273	23823	0.115	207200	177300	29900	0001	0001	5	1.00	36400	1.22	213700	0.21	36400	
5253	426/ 246/ 72/ /	21 WINTER ST	1110	31200	1872	12464	16864	0.115	146600	107800	38800	0001	0001	5	1.00	47400	1.22	155200	0.20	47400	
4371	449/ 2/ 77/ 01/	45 ACADEMY ST	1110	30720	1843	9818	19059	0.115	165700	125600	40100	0001	0001	5	1.00	49200	1.23	174800	0.22	49200	
4544	424/ 142/ 62/ /	750 MAIN ST	1110	47520	2851	15187	29482	0.115	256400	219100	37300	0001	0001	5	1.00	46100	1.24	265200	0.26	46100	
3602	424/ 142/ 70/ /	765 MAIN ST	1110	37440	2246	11966	23228	0.115	202000	162800	39200	0001	0001	5	1.00	48500	1.24	211300	0.34	48500	
1131	392/ 158/ 4/ /	296 MESSER ST	1110	41760	2505	13347	25908	0.115	225300	173000	52300	0001	0001	6	1.00	65900	1.26	238900	0.44	65900	
4911	410/ 88/ 40/ /	92 GILFORD AV	1110	46080	1659	15103	29318	0.115	254900	213100	41800	0001	0001	5	1.00	53100	1.27	266200	0.49	53100	
2058	346/ 206/ 39/ /	51 STARK ST	1110	38400	2304	12273	23823	0.115	207200	156300	50900	0001	0001	5	1.00	65100	1.28	221400	0.69	65100	
3720	412/ 169/ 31/ /	148 OAK ST	1110	42600	2556	13615	26429	0.115	229800	185900	43900	0001	0001	5	1.00	56900	1.30	242800	0.43	56900	
398	449/ 38/ 46/ /	8 CENTER ST	1110	31200	1872	9972	19356	0.115	168300	131900	36400	0001	0001	5	1.00	47400	1.30	179300	0.20	47400	
1450	345/ 198/ 17/ /	82 SHERIDAN ST	1110	24960	1498	7977	15485	0.115	134700	95800	38900	0001	0001	5	1.00	50700	1.30	146500	0.25	50700	
4669	433/ 186/ 75/ /	161 PLEASANT ST	1110	34800	2088	11122	21590	0.115	187700	147800	39900	0001	0001	5	1.00	52100	1.31	199900	0.29	52100	
879	431/ 104/ 76/ /	81 HIGH ST	1110	30720	1843	9818	19059	0.115	165700	139600	26100	0001	0001	5	1.00	34500	1.32	174100	0.10	34500	
4432	455/ 74/ 1/ /	18-26 FAIR ST	1110	59280	3557	18946	36777	0.115	319800	274500	45300	0001	0001	5	1.00	60500	1.34	335000	0.54	60500	
5375	431/ 220/ 1/ /	192 UNION AV	1110	46800	2808	18697	25295	0.115	220000	191600	28400	0001	0001	5	1.00	38000	1.34	229600	0.25	38000	
4575	425/ 139/ 37/ /	29 LYFORD ST	1110	31200	1872	9972	19356	0.115	168300	137800	30500	0001	0001	5	1.00	41100	1.35	178900	0.13	41100	
1165	388/ 220/ 5/ /	624 UNION AV	1110	30720	1843	14727	14150	0.115	123000	98200	24800	0001	0001	5	1.00	33600	1.35	131800	0.17	33600	
4566	424/ 186/ 19/ /	221 PLEASANT ST	1110	72000	4320	23011	44669	0.104	431600	386900	44700	0001	0001	5	1.00	61400	1.37	448300	0.57	61400	
614	457/ 142/ 82/ /	221 MAIN ST	1110	30720	1843	9818	19059	0.115	165700	130200	35500	0001	0001	5	1.00	48800	1.37	179000	0.35	48800	
440	448/ 142/ 110/ /	299 MAIN ST	1110	46080	2765	14727	28588	0.115	248600	212300	36300	0001	0001	5	1.00	50000	1.38	262300	0.39	50000	
4584	424/ 139/ 75/ /	15 LYFORD ST	1110	34560	2074	11045	21441	0.115	186400	151300	35100	0001	0001	5	1.00	49200	1.40	200500	0.22	49200	
3628	413/ 257/ 57/ /	17 DYER ST	111C	76800	4608	24545	47647	0.115	414300	377700	36600	0001	0001	5	1.00	53100	1.45	430800	0.32	53100	
4302	450/ 13/ 44/ /	11 BAY ST	1110	30720	1843	9818	19059	0.115	165700	130300	35400	0001	0001	5	1.00	51900	1.47	182200	0.28	51900	
4113	433/ 77/ 25/ /	73 FENTON AV	1110	24960	1498	7977	15485	0.115	134700	102300	32400	0001	0001	5	1.00	47700	1.47	150000	0.20	47700	
4576	425/ 139/ 36/ /	35 LYFORD ST	1110	38400	2304	12273	23823	0.115	207200	176800	30400	0001	0001	5	1.00	45700	1.50	222500	0.18	45700	
3719	412/ 169/ 20/ /	138 OAK ST	1110	34800	2088	11122	21590	0.115	187700	160500	27200	0001	0001	5	1.00	40900	1.50	201400	0.13	40900	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
4564	424/ 186/ 21/ /	201 PLEASANT ST	1110	57600	3456	18409	35735	0.115	310700	270200	40500	0001	0001	5	1.00	64600	1.60	334800	0.67	64600	
5166	426/ 246/ 39/ /	8 WINTER ST	1110	24960	1498	7977	15485	0.115	134700	108000	26700	0001	0001	5	1.00	43100	1.61	151100	0.15	43100	
882	443/ 104/ 35/ /	105 HIGH ST	1110	24960	1498	7977	15485	0.115	134700	112800	21900	0001	0001	5	1.00	36600	1.67	149400	0.12	36600	
3599	425/ 139/ 40/ /	32 LYFORD ST	1110	34800	2088	11122	21590	0.115	187700	155900	31800	0001	0001	5	1.00	54500	1.71	210400	0.36	54500	

Mean Land Ratio: 1.03
Median Land Ratio: 0.99
COD Land Ratio: 0.19556
Record Count: 122

5337	425/ 44/ 82/ /	89-97 CHURCH ST	112C	84960	10195	31775	42990	0.115	373800	278900	94900	0001	0001	5	1.00	51500	0.54	330400	0.27	51500	
5601	395/ 336/ 4/ /	180 BLUEBERRY LN	112C	184320	22118	55148	107054	0.115	930900	700100	230800	0001	0001	5	1.00	142300	0.62	842400	2.40	142300	
5596	385/ 310/ 6/ /	1156 MAIN ST BY PASS	112C	341820	41018	102273	198529	0.115	1726300	1467100	259200	0001	0001	5	1.00	163300	0.63	1630400	3.19	163300	
5328	432/ 220/ 40/ /	148 UNION AV	112C	123552	14826	46208	62518	0.115	543600	414900	128700	0001	0001	5	1.00	91500	0.71	506400	0.34	91500	
1211	367/ 71/ 15/ /	79 ELM ST	112C	104160	6250	33290	64620	0.115	561900	473600	88300	0001	0001	5	1.00	64600	0.73	538200	0.15	64600	
266	480/ 160/ 1/ /	380 MILE HILL RD	112C	384000	23040	122726	238234	0.115	2071600	1528100	543500	0001	0001	5	1.00	425700	0.78	1953800	8.40	425700	
4360	442/ 222/ 49/ /	16 VARNEY CT	112C	113616	13633	33993	65990	0.115	573800	375200	198600	0001	0001	5	1.00	157800	0.79	533000	1.50	157800	
5620	395/ 336/ 8/ /	103 BLUEBERRY LN	112C	870000	52200	347565	470235	0.115	4089000	3205200	883800	0001	0001	5	1.00	703600	0.80	3908800	10.50	703600	
4810	411/ 88/ 33/ /	24 GILFORD AV	1120	56160	3370	17949	34841	0.115	303000	214300	88700	0001	0001	5	1.00	75000	0.85	289300	0.23	75000	
4589	425/ 158/ 60/ /	23 MESSER ST	112C	64680	7762	24190	32728	0.115	284600	209700	74900	0001	0001	5	1.00	64600	0.86	274300	0.28	64600	
876	431/ 104/ 80/ /	63 HIGH ST	112C	54600	13104	14109	27387	0.115	238100	167800	70300	0001	0001	5	1.00	62400	0.89	230200	0.60	62400	
5374	432/ 220/ 54/ /	178 UNION AV	112C	214680	51523	83211	79946	0.115	695200	568100	127100	0001	0001	5	1.00	116400	0.92	684500	0.90	116400	
5621	395/ 336/ 9/ /	57 BLUEBERRY LN	112C	360000	21600	115056	223344	0.115	1942100	1655200	286900	0001	0001	5	1.00	266500	0.93	1921700	7.70	266500	
2034	349/ 152/ 23/ /	293-297 MECHANIC ST	112C	142560	8553	38727	95280	0.104	920600	842000	78600	0001	0001	5	1.00	73100	0.93	915100	1.60	73100	
4355	442/ 192/ 54/ /	50-52 ROWE CT	112C	49140	11794	15872	21474	0.115	186700	141000	45700	0001	0001	5	1.00	44700	0.98	185700	0.17	44700	
5624	395/ 514/ 1/ /	10-52 ESTATES CR	112C	1123200	269568	362793	490839	0.115	4268200	3873300	394900	0001	0001	5	1.00	410400	1.04	4283700	6.38	410400	
5622	395/ 336/ 3/ /	150 BLUEBERRY LN	112C	307200	18432	98181	190587	0.115	1657300	1462500	194800	0001	0001	5	1.00	241800	1.24	1704300	4.46	241800	
5383	425/ 258/ 68/ /	16 CHARLEVOIX PL	112C	218400	13104	69801	135495	0.115	1178200	1158200	20000	0001	0001	5	1.00	160500	8.03	1318700	1.83	140300	1

Mean Land Ratio: 1.24
Median Land Ratio: 0.85
COD Land Ratio: 0.60871
Record Count: 18

5336	425/ 44/ 64/ /	96 CHURCH ST	1210	67184	7390	24516	35278	0.115	306800	225300	81500	0001	0001	5	1.00	49400	0.61	274700	0.37	49400	
1176	367/ 220/ 1/ /	736 UNION AV	1210	39780	4376	12338	23066	0.115	200600	155600	45000	0001	0001	5	1.00	63400	1.41	219000	0.09	63400	

Mean Land Ratio: 1.01
Median Land Ratio: 1.01
COD Land Ratio: 0.39838
Record Count: 2

5600	395/ 336/ 7/ /	175 BLUEBERRY LN	3040	3672000	110160	3170038	391802	0.125	3134400	2641500	492900	0001	0001	5	1.00	220700	0.45	2862200	5.06	220700	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent	S	Cndtn	Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
5164	426/ 220/ 36/ /	277 UNION AV	3410	124141	7439	22600	94102	0.086	1225600	842300	383300	0001	0001	5	1.00		180300	0.47	1022600	3.00	180300	
4541	424/ 142/ 54/ /	734 MAIN ST	3400	175949	12316	45817	117816	0.120	981800	823900	157900	0001	0001	5	1.00		81800	0.52	905700	0.31	81800	
4129	433/ 186/ 49/ /	164 PLEASANT ST	3550	135955	9517	30092	96346	0.108	892100	707200	184900	0001	0001	5	1.00		98400	0.53	805600	0.72	98400	
1158	387/ 220/ 5/ /	570 UNION AV	3400	124914	17488	30079	77347	0.120	644600	462700	181900	0001	0001	5	1.00		98600	0.54	561300	0.46	98600	
1256	366/ 82/ 6/ /	42 FRANKLIN ST	316I	233151	20983	28033	184135	0.110	1674000	939900	734100	0001	0001	5	1.00		401300	0.55	1341200	4.81	401300	
4643	432/ 142/ 19/ /	653 MAIN ST	325I	215349	51069	61486	102794	0.132	778700	620000	158700	0001	0001	5	1.00		88300	0.56	708300	0.43	88300	
5246	426/ 220/ 94/ /	213 UNION AV	3400	156341	10944	40711	104686	0.108	969300	745700	223600	0001	0001	5	1.00		125000	0.56	870700	2.16	125000	
5475	407/ 220/ 7/ /	460 UNION AV	325I	91636	6415	19601	65620	0.108	607600	408000	199600	0001	0001	5	1.00		118400	0.59	526400	0.97	118400	
4659	432/ 142/ 16/ /	660-668 MAIN ST	325I	84954	11894	22933	50127	0.120	417700	311700	106000	0001	0001	5	1.00		63300	0.60	375000	0.14	63300	
5456	406/ 294/ 27/ /	59 BISSON AV	3300	456665	27167	67421	362077	0.110	3291600	2230000	1061600	0001	0001	5	2.00		661000	0.62	2891000	3.77	661000	
1159	387/ 220/ 6/ /	580 UNION AV	3310	62612	4383	13393	44836	0.120	373600	226700	146900	0001	0001	5	1.00		91500	0.62	318200	0.34	91500	
4828	411/ 220/ 29/ /	311 UNION AV	325I	124119	8688	26549	88882	0.108	823000	575700	247300	0001	0001	5	1.00		154200	0.62	729900	0.90	154200	
4639	432/ 142/ 24/ /	587 MAIN ST	3410	75011	2250	8040	64721	0.086	757000	656100	100900	0001	0001	5	1.00		64000	0.63	720100	0.13	64000	
1141	391/ 220/ 15/ /	501 UNION AV	3400	90827	6358	23651	60818	0.108	563100	372200	190900	0001	0001	5	1.00		121600	0.64	493800	1.47	121600	
4629	432/ 33/ 30/ /	50-62 CANAL ST	325I	62677	4387	13407	44883	0.120	374000	267300	106700	0001	0001	5	1.00		68100	0.64	335400	0.16	68100	
352	449/ 24/ 51/ /	28 BOWMAN ST	3400	96325	4046	21962	70317	0.108	651100	504000	147100	0001	0001	5	1.00		94700	0.64	598700	0.63	94700	
4572	425/ 44/ 62/ /	72 CHURCH ST	325I	58791	4115	13669	41007	0.120	341700	212100	129600	0001	0001	5	1.00		83900	0.65	296000	0.40	83900	
1263	366/ 14/ 4/ /	27 BAYSIDE CT	325I	43350	3035	9272	31043	0.120	258700	173600	85100	0001	0001	5	1.00		55100	0.65	228700	0.38	55100	
3285	162/ 252/ 11/ /	38 ENDICOTT ST N	3020	657494	185717	368373	103404	0.120	861700	715600	146100	0001	0001	5	1.00		94900	0.65	810500	0.63	94900	
4362	449/ 1/ 32/ /	11 ACADEMY SQ	3400	41686	1751	9505	30430	0.120	253600	188000	65600	0001	0001	5	1.00		43100	0.66	231100	0.15	43100	
4633	425/ 44/ 86/ /	65 CHURCH ST	325I	44010	3081	9414	31515	0.120	262600	149200	113400	0001	0001	5	1.00		75000	0.66	224200	0.23	75000	
4478	455/ 54/ 51/ /	292 COURT ST	325I	54182	2276	10148	41758	0.120	348000	228900	119100	0001	0001	5	1.00		79100	0.66	308000	0.31	79100	
4645	432/ 161/ 36/ /	1 MILL ST	3420	191970	26876	46226	118868	0.120	990600	872600	118000	0001	0001	5	1.00		78600	0.67	951200	0.25	78600	
1077	388/ 152/ 11/ /	35 MECHANIC ST	316I	28698	2583	3656	22459	0.110	204200	134300	69900	0001	0001	5	1.00		47300	0.68	181600	0.39	47300	
4293	467/ 54/ 29/ /	373 COURT ST	3250	61960	4337	16134	41489	0.120	345700	233000	112700	0001	0001	5	1.00		76600	0.68	309600	0.26	76600	
4370	449/ 2/ 25/ /	16 ACADEMY ST	3400	35470	2483	9236	23751	0.120	197900	138600	59300	0001	0001	5	1.00		40400	0.68	179000	0.12	40400	
4189	433/ 186/ 9/ /	144 PLEASANT ST	3400	58752	4113	15299	39340	0.120	327800	247100	80700	0001	0001	5	1.00		55400	0.69	302500	0.38	55400	
5696	375/ 324/ 2/ /	28 LEXINGTON DR	316I	166140	14953	21166	130021	0.110	1182000	815000	367000	0001	0001	5	1.00		252400	0.69	1067400	5.00	252400	
1950	371/ 220/ 12/ /	727 UNION AV	3310	86733	6071	18552	62110	0.120	517600	347100	170500	0001	0001	5	1.00		117300	0.69	464400	0.93	117300	
4281	451/ 245/ 1/ /	48 WINNISQUAM AV	316I	99062	8916	11719	78427	0.110	713000	490700	222300	0001	0001	5	1.00		153300	0.69	644000	2.88	153300	
4195	441/ 167/ 1/ /	94 NEW SALEM ST	325I	37899	2653	8107	27139	0.120	226200	160600	65600	0001	0001	5	1.00		45300	0.69	205900	0.18	45300	
4468	467/ 4/ 1/ /	14 ADDISON ST	316I	75356	5609	17247	52500	0.120	437500	313800	123700	0001	0001	5	1.00		85700	0.69	399500	4.49	85700	
1108	388/ 220/ 14/ /	585 UNION AV	3230	192650	35477	41520	115653	0.120	963800	780300	183500	0001	0001	5	1.00		127200	0.69	907500	1.07	127200	
2156	327/ 220/ 12/ /	1127 UNION AV	325I	66994	4690	11682	50622	0.115	440200	295900	144300	0001	0001	5	1.00		101300	0.70	397200	0.51	101300	
4327	450/ 54/ 45/ /	193 COURT ST	325I	42381	1780	7937	32664	0.120	272200	165400	106800	0001	0001	5	1.00		75000	0.70	240400	0.23	75000	
2159	346/ 220/ 6/ /	1084 UNION AV	3210	185345	12974	39645	132726	0.120	1106100	712600	393500	0001	0001	5	1.00		277100	0.70	989700	1.80	277100	
4392	442/ 142/ 46/ /	426 MAIN ST	3400	138102	9667	35962	92473	0.120	770600	636000	134600	0001	0001	5	1.00		94900	0.71	730900	0.63	94900	
4183	433/ 167/ 4/ /	97 NEW SALEM ST	316I	40252	3104	8575	28573	0.110	259800	176800	83000	0001	0001	5	1.00		58600	0.71	235400	0.48	58600	
4642	432/ 142/ 20/ /	633-637 MAIN ST	325I	148446	16720	34185	97541	0.120	812800	714400	98400	0001	0001	5	1.00		69800	0.71	784200	0.19	69800	
4635	425/ 44/ 88/ /	55 CHURCH ST	3400	49304	2071	11241	35992	0.120	299900	190400	109500	0001	0001	5	1.00		78400	0.72	268800	0.29	78400	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	301R	110880	13304	33176	64400	0.130	495400	330300	165100	0001	0001	5	0.90		118700	0.72	449000	0.74	131900	-1
5698	375/ 324/ 1/ /	14 LEXINGTON DR	316I	226855	20417	28902	177536	0.110	1614000	1348800	265200	0001	0001	5	1.00		191200	0.72	1540000	4.54	191200	
2158	346/ 220/ 5/ /	1056 UNION AV	3260	52973	1589	5652	45732	0.100	457300	302100	155200	0001	0001	5	1.00		112600	0.73	414700	0.76	112600	
4640	432/ 142/ 23/ /	601 MAIN ST	3220	89325	6253	23883	59189	0.120	493200	378200	115000	0001	0001	5	1.00		83700	0.73	461900	0.34	83700	
4220	433/ 186/ 1/ /	62 PLEASANT ST	3410	396690	19835	48992	327863	0.086	3834700	3599400	235300	0001	0001	5	1.00		173900	0.74	3773300	1.60	173900	
4351	442/ 142/ 61/ /	480 MAIN ST	301I	2186496	655949	1300965	229582	0.130	1766000	1528600	237400	0001	0001	5	1.00		175700	0.74	1704300	1.67	175700	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
1172	371/ 220/ 7/ /	670 UNION AV	3320	99904	6993	13937	78974	0.110	717900	562100	155800	0001	0001	5	1.00	115900	0.74	678000	0.88	115900	
442	449/ 142/ 13/ /	309 MAIN ST	325I	60011	4201	12836	42974	0.120	358100	231900	126200	0001	0001	5	1.00	94000	0.74	325900	0.61	94000	
889	443/ 184/ 75/ /	92 PINE ST	325I	33147	2320	7090	23737	0.120	197800	138100	59700	0001	0001	5	1.00	44600	0.75	182700	0.30	44600	
4655	432/ 142/ 11/ /	598 MAIN ST	325I	90786	12710	22447	55629	0.132	421400	316200	105200	0001	0001	5	1.00	78600	0.75	394800	0.25	78600	
4874	407/ 220/ 54/ /	385 UNION AV	325I	75056	5254	19545	50257	0.120	418800	297500	121300	0001	0001	5	1.00	91300	0.75	388800	0.34	91300	
5478	407/ 220/ 6/ /	446 UNION AV	3300	155687	7784	19227	128676	0.110	1169800	849700	320100	0001	0001	5	1.00	241400	0.75	1091100	2.60	241400	
1955	367/ 220/ 32/ /	799 UNION AV	3260	114417	8009	19678	86730	0.104	838000	685100	152900	0001	0001	5	1.00	117200	0.77	802300	0.93	117200	
4357	442/ 192/ 53/ /	36 ROWE CT	316I	25204	2268	3211	19725	0.110	179300	105400	73900	0001	0001	5	1.00	56800	0.77	162200	0.43	56800	
400	456/ 38/ 25/ /	28 CENTER ST	316I	48716	4384	7204	37128	0.110	337500	211900	125600	0001	0001	5	1.00	97900	0.78	309800	0.70	97900	
2538	216/ 248/ 10/ /	644 WEIRS BV	3260	84628	6216	11762	66650	0.115	579600	470100	109500	0001	0001	5	1.00	85900	0.78	556000	0.44	85900	
3588	394/ 142/ 31/ /	MAIN ST	316I	20165	1815	2569	15781	0.110	143500	69700	73800	0001	0001	5	1.00	58100	0.79	127800	0.46	58100	
1162	388/ 220/ 2/ /	598 UNION AV	325I	53056	3714	11349	37993	0.108	351800	245000	106800	0001	0001	5	1.00	84300	0.79	329300	0.22	84300	
4181	433/ 167/ 6/ /	77 NEW SALEM ST	325I	70139	6313	8298	55528	0.110	504800	346700	158100	0001	0001	5	1.00	126200	0.80	472900	1.20	126200	
3196	145/ 145/ 56/ /	6 MAPLE ST	302R	41184	2471	13162	25551	0.115	222200	142100	80100	0001	0001	5	1.00	65100	0.81	207200	0.15	65100	
3253	146/ 127/ 30/ /	263 LAKESIDE AV	377I	282294	11856	62201	208237	0.108	1928100	1245300	682800	0001	0001	5	1.00	558400	0.82	1803700	0.59	558400	
2907	163/ 72/ 1/ /	28-36 ENDICOTT ST E	3230	369280	22157	83310	263813	0.108	2442700	1861300	581400	0001	0001	5	0.95	476100	0.82	2337400	5.92	500700	-
2268	304/ 22/ 6/ /	63 BLAISDELL AV	316I	251478	22633	32038	196807	0.099	1987900	1491400	496500	0001	0001	5	1.00	411300	0.83	1902700	13.70	411300	
2267	304/ 22/ 8/ /	53 BLAISDELL AV	316I	23918	2153	3047	18718	0.110	170200	80600	89600	0001	0001	5	0.90	74400	0.83	155000	0.75	74400	
4660	432/ 142/ 17/ /	674 MAIN ST	325I	53989	3779	12653	37557	0.120	313000	245500	67500	0001	0001	5	1.00	56100	0.83	301600	0.08	56100	
7517	128/ 252/ 4/ /	549-579 ENDICOTT ST	3700	585220	46186	88667	450367	0.110	4094200	2924600	1169600	0001	0001	5	1.00	972300	0.83	3896900	25.42	972300	
4340	450/ 245/ 28/ /	6 WINNISQUAM AV	316I	13870	1248	2209	10413	0.110	94700	46500	48200	0001	0001	5	1.00	40300	0.84	86800	0.20	40300	
3539	413/ 142/ 32/ /	827 MAIN ST	3740	238590	16701	62129	159760	0.120	1331300	1187100	144200	0001	0001	5	1.00	120700	0.84	1307800	1.15	120700	
4215	442/ 142/ 6/ /	520 MAIN ST	325I	46721	3270	9994	33457	0.108	309800	246300	63500	0001	0001	5	1.00	53200	0.84	299500	0.06	53200	
4214	432/ 142/ 10/ /	574 MAIN ST	325I	127996	8960	27378	91658	0.120	763800	664200	99600	0001	0001	5	1.00	84100	0.84	748300	0.35	84100	
5385	411/ 49/ 12/ /	11 WILSON CT	3320	44985	3149	6275	35561	0.110	323300	235000	88300	0001	0001	5	1.00	74700	0.85	309700	0.52	74700	
766	449/ 142/ 4/ /	MAIN ST	3310	70000	4900	9765	55335	0.110	503000	389600	113400	0001	0001	5	1.00	98100	0.87	487700	0.71	98100	
358	456/ 38/ 24/ /	29 CENTER ST	316I	30180	2716	3570	23894	0.110	217200	126600	90600	0001	0001	5	1.00	78500	0.87	205100	0.30	78500	
4391	442/ 142/ 45/ /	400 MAIN ST	3410	85256	4263	10529	70464	0.095	741700	625100	116600	0001	0001	5	1.00	101300	0.87	726400	0.84	101300	
4289	454/ 54/ 6/ /	331 COURT ST	3320	65000	3250	9263	52487	0.110	477200	362700	114500	0001	0001	5	1.00	99500	0.87	462200	0.76	99500	
1104	391/ 220/ 11/ /	535 UNION AV	333I	117295	5865	22286	89144	0.084	1061200	848700	212500	0001	0001	5	1.50	185600	0.87	1034300	1.80	185600	
2170	327/ 220/ 5/ /	1126 UNION AV	3260	57270	1718	6111	49441	0.100	494400	383500	110900	0001	0001	5	1.00	96900	0.87	480400	0.43	96900	
4509	467/ 66/ 20/ /	11 DURKEE ST	316I	35207	3169	4165	27873	0.110	253400	188600	64800	0001	0001	5	1.00	57200	0.88	245800	0.44	57200	
2285	304/ 220/ 15/ /	1321 UNION AV	3260	58693	1761	6263	50669	0.090	563000	437100	125900	0001	0001	5	1.00	111300	0.88	548400	0.71	111300	
2779	173/ 248/ 1/ /	1072 WEIRS BV	301I	2312640	693792	1169618	449230	0.130	3455600	1561200	1894400	0001	0001	5	1.00	1676400	0.88	3237600	2.60	1458700	1
3215	173/ 40/ 8/ /	96 CHANNEL LN	384I	354004	29657	55754	268593	0.120	2238300	1543200	695100	0001	0001	5	1.00	617200	0.89	2160400	1.10	617200	
4219	432/ 186/ 7/ /	36 PLEASANT ST	325I	31774	2224	5777	23773	0.120	198100	131100	67000	0001	0001	5	1.00	59500	0.89	190600	0.10	59500	
446	449/ 142/ 11/ /	331 MAIN ST	3260	81635	5714	11388	64533	0.115	561200	449200	112000	0001	0001	5	1.00	99900	0.89	549100	0.78	99900	
2272	325/ 220/ 3/ /	1218 UNION AV	3260	123420	3703	13169	106548	0.100	1065500	677300	388200	0001	0001	5	1.50	347200	0.89	1024500	1.10	347200	
1224	350/ 92/ 32/ /	81 GOLD ST	384I	39200	3528	4245	31427	0.110	285700	198900	86800	0001	0001	5	1.00	77900	0.90	276800	0.29	77900	
2265	304/ 22/ 10/ /	45 BLAISDELL AV	316I	105942	5319	13723	86900	0.110	790000	655200	134800	0001	0001	5	1.00	121300	0.90	776500	1.68	121300	
2433	241/ 248/ 7/ /	355 WEIRS BV	3400	37952	2657	9883	25412	0.120	211800	112000	99800	0001	0001	5	1.00	89900	0.90	201900	0.52	89900	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	301I	317280	86314	178601	52365	0.130	402800	294700	108100	0001	0001	5	0.90	97600	0.90	392300	0.35	108400	-1
3194	145/ 127/ 33/ /	279 LAKESIDE AV	3260	75028	3151	16532	55345	0.120	461200	350000	111200	0001	0001	5	1.00	100400	0.90	450400	0.23	100400	
4229	441/ 74/ 23/ /	176 FAIR ST	3130	195063	16542	29240	149281	0.110	1357100	1009500	347600	0001	0001	5	1.00	320600	0.92	1330100	4.00	320600	
2537	216/ 248/ 4/ /	630 WEIRS BV	301I	1804704	533807	906833	364064	0.130	2800500	1521600	1278900	0001	0001	5	1.25	1187400	0.93	2709000	3.01	1187400	
2287	304/ 220/ 1/ /	1258 UNION AV	3300	113856	7970	21480	84406	0.108	906500	473200	433300	0001	0001	5	1.00	402600	0.93	875800	1.16	334500	2

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
4290	454/ 54/ 5/ /	343 COURT ST	3250	46593	4193	5512	36888	0.110	335300	223900	111400	0001	0001	5	1.00	103600	0.93	327500	0.93	103600	
1171	371/ 220/ 6/ /	658 UNION AV	3400	45419	3179	11827	30413	0.120	253400	161200	92200	0001	0001	5	1.00	86200	0.93	247400	0.25	86200	
8248	166/ 269/ 29/ /	50 WENTWORTH COVE RD	316I	25933	2334	3304	20295	0.110	234500	100600	133900	0001	0001	5	1.00	125200	0.94	225800	3.23	125200	
4506	467/ 54/ 24/ /	376 COURT ST	3400	64600	4522	16822	43256	0.120	360500	267600	92900	0001	0001	5	1.00	87300	0.94	354900	0.46	87300	
539	464/ 142/ 26/ /	166 MAIN ST	325I	24562	2211	2906	19445	0.110	176800	106800	70000	0001	0001	5	1.00	66000	0.94	172800	0.16	66000	
4505	467/ 54/ 23/ /	360 COURT ST	316I	48770	4389	5770	38611	0.110	351000	168300	182700	0001	0001	5	1.00	172400	0.94	340700	2.92	172400	
772	442/ 142/ 40/ /	423 MAIN ST	3400	122102	8547	31795	81760	0.120	681300	589400	91900	0001	0001	5	1.00	87000	0.95	676400	0.46	87000	
253	472/ 86/ 19/ /	194 GARFIELD ST	3320	39585	3563	4839	31183	0.110	283500	202200	81300	0001	0001	5	1.00	77100	0.95	279300	1.10	77100	
4423	455/ 54/ 23/ /	200 COURT ST	3400	52458	3672	13660	35126	0.120	292700	204400	88300	0001	0001	5	1.00	84100	0.95	288500	0.40	84100	
4158	441/ 74/ 25/ /	206 FAIR ST	316I	191338	34441	27457	129440	0.110	1176700	750500	426200	0001	0001	5	1.00	406800	0.95	1157300	3.87	406800	
32	485/ 147/ 4/ /	477-505 PROVINCE RD	316I	145993	26279	19453	100261	0.121	828600	642900	185700	0001	0001	5	1.00	177700	0.96	820600	2.98	177700	
4479	454/ 54/ 1/ /	300 COURT ST	3320	30569	2346	4045	24178	0.110	219800	128600	91200	0001	0001	5	1.00	87300	0.96	215900	0.47	87300	
5384	411/ 49/ 10/ /	10 WILSON CT	316I	16084	1287	2220	12577	0.110	114300	45000	69300	0001	0001	5	1.00	66400	0.96	111400	0.32	66400	
5380	426/ 220/ 5/ /	220 UNION AV	3250	268900	5378	34258	229264	0.108	2122800	1730400	392400	0001	0001	5	1.50	376300	0.96	2106700	1.59	376300	
2291	303/ 23/ 1/ /	76 LAKE ST	301I	5487264	1646179	3264922	576163	0.117	4924500	3130400	1794100	0001	0001	5	1.00	1735000	0.97	4865400	4.82	1521200	1
514	464/ 142/ 32/ /	200 MAIN ST	3320	28480	1994	3973	22513	0.110	204700	122400	82300	0001	0001	5	1.00	80200	0.97	202600	0.33	80200	
4389	449/ 142/ 22/ /	358 MAIN ST	3530	76963	5387	10736	60840	0.115	529000	429800	99200	0001	0001	5	1.00	97700	0.98	527500	0.69	97700	
447	449/ 142/ 15/ /	314 MAIN ST	3400	69629	4874	18131	46624	0.120	388500	306100	82400	0001	0001	5	1.00	81300	0.99	387400	0.35	81300	
2113	346/ 220/ 20/ /	1033 UNION AV	325I	117158	5858	16695	94605	0.110	860000	704900	155100	0001	0001	5	1.00	153300	0.99	858200	1.29	153300	
3716	412/ 158/ 47/ /	128 MESSER ST	316I	68286	6146	8699	53441	0.110	485800	361700	124100	0001	0001	5	1.00	122700	0.99	484400	1.40	122700	
2269	325/ 220/ 8/ /	1203 UNION AV	3300	85402	6330	15596	63476	0.120	529000	408500	120500	0001	0001	5	1.00	119200	0.99	527700	1.00	119200	
2862	257/ 370/ 2/ /	26 ARTISAN CT	3320	48713	3410	6795	38508	0.110	350100	265000	85100	0001	0001	5	1.00	84200	0.99	349200	3.82	84200	
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	384I	164296	14786	19436	130074	0.110	1182500	807500	375000	0001	0001	5	1.00	371400	0.99	1178900	6.08	371400	
2858	282/ 241/ 1/ /	WHITE OAKS RD	3230	967122	58027	218183	690912	0.096	7197000	5280100	1916900	0001	0001	5	1.00	1909600	1.00	7189700	26.65	1909600	
2091	350/ 220/ 43/ /	935 UNION AV	316I	91656	8249	10843	72564	0.110	659700	492700	167000	0001	0001	5	1.00	166900	1.00	659600	1.40	166900	
4878	407/ 220/ 9/ /	415 UNION AV	3340	39381	1969	7482	29930	0.105	285000	165500	119500	0001	0001	5	1.25	119600	1.00	285100	0.41	119600	
2149	327/ 220/ 16/ /	1091 UNION AV	3260	51594	3096	5335	43163	0.110	392400	299100	93300	0001	0001	5	1.00	93400	1.00	392500	0.37	93400	
3187	145/ 127/ 34/ /	264-290 LAKESIDE AV	377I	55215	2761	10491	41963	0.115	364900	268800	96100	0001	0001	5	1.00	96700	1.01	365500	0.21	96700	
4661	424/ 142/ 79/ /	724 MAIN ST	3420	420098	29407	109393	281298	0.108	2604600	2394200	210400	0001	0001	5	1.00	212200	1.01	2606400	1.95	212200	
1133	392/ 158/ 5/ /	308 MESSER ST	3420	43397	3038	11301	29058	0.120	242200	166100	76100	0001	0001	5	1.00	76800	1.01	242900	0.57	76800	
2151	327/ 220/ 11/ /	1137 UNION AV	3260	49074	1472	5236	42366	0.100	423700	315000	108700	0001	0001	5	1.00	109700	1.01	424700	0.67	109700	
3604	424/ 142/ 68/ /	783 MAIN ST	3420	70025	4902	18234	46889	0.120	390700	294400	96300	0001	0001	5	1.00	98700	1.02	393100	0.73	98700	
3254	145/ 127/ 44/ /	248-260 LAKESIDE AV	377I	76897	6820	10471	59606	0.120	496700	381300	115400	0001	0001	5	1.00	118300	1.03	499600	0.50	118300	
5789	35/ 153/ 11/ /	385 MERE CENTER RD	3222	98313	8584	12150	77579	0.099	1133600	697200	436400	0001	0001	5	1.00	450700	1.03	1147900	25.00	450700	
2647	199/ 248/ 10/ /	832 WEIRS BV	301I	709560	212868	422188	74504	0.130	573100	337800	235300	0001	0001	5	1.00	245000	1.04	582800	0.47	245000	
4345	442/ 54/ 56/ /	77 COURT ST	316I	74774	13459	10730	50585	0.110	459900	383900	76000	0001	0001	5	1.00	79200	1.04	463100	0.31	79200	
1954	367/ 220/ 33/ /	781 UNION AV	325I	38783	2715	8296	27772	0.120	231400	156400	75000	0001	0001	5	1.00	78600	1.05	235000	0.19	78600	
3197	145/ 145/ 5/ /	12 MAPLE ST	302R	52800	3168	16874	32758	0.115	284900	210600	74300	0001	0001	5	1.00	78500	1.06	289100	0.30	78500	
2294	283/ 23/ 1/ /	94 LAKE ST	301I	756864	227059	450334	79471	0.130	611300	169900	441400	0001	0001	5	1.00	471700	1.07	641600	2.30	422300	1
2172	327/ 220/ 6/ /	1134 UNION AV	316I	26963	2427	3190	21346	0.110	194100	82700	111400	0001	0001	5	1.00	119200	1.07	201900	1.00	119200	
2152	327/ 220/ 10/ /	1145-1147 UNION AV	3320	87976	4398	12536	71042	0.110	645800	504100	141700	0001	0001	5	1.00	152700	1.08	656800	1.28	152700	
1234	350/ 175/ 37/ /	34 PARK ST	384I	15652	1409	1994	12249	0.110	111400	52700	58700	0001	0001	5	1.00	63300	1.08	116000	0.14	63300	
2165	327/ 220/ 8/ /	1160 UNION AV	3260	60986	1830	6507	52649	0.100	526500	404400	122100	0001	0001	5	1.00	131700	1.08	536100	1.10	131700	
1196	441/ 167/ 2/ /	100 NEW SALEM ST	3220	24900	1743	5326	17831	0.120	148600	109300	39300	0001	0001	5	1.00	42800	1.09	152100	0.15	42800	
5403	411/ 220/ 17/ /	288 UNION AV	325I	213619	10681	40588	162350	0.108	1503200	1235800	267400	0001	0001	5	1.50	291400	1.09	1527200	1.23	291400	
1953	367/ 220/ 34/ /	777 UNION AV	325I	32405	2268	6932	23205	0.120	193400	136600	56800	0001	0001	5	1.00	62700	1.10	199300	0.09	62700	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
8101	223/ 241/ 3/ /	498 WHITE OAKS RD	316I	19140	1723	2438	14979	0.110	171200	88600	82600	0001	0001	5	1.00	91300	1.11	179900	9.47	91300	
3538	413/ 142/ 19/ /	816 MAIN ST	3420	59358	4155	15457	39746	0.120	331200	259000	72200	0001	0001	5	1.00	80000	1.11	339000	0.33	80000	
314	456/ 2/ 91/ /	150 ACADEMY ST	316I	16718	903	2214	13601	0.110	123600	77000	46600	0001	0001	5	1.00	51700	1.11	128700	0.28	51700	
2153	327/ 220/ 9/ /	1165 UNION AV	3300	113365	6401	14072	92892	0.110	844500	545900	298600	0001	0001	5	1.00	331400	1.11	877300	2.78	331400	
223	474/ 375/ 1/ 1/	116 HOUNSELL AV	3160	83595	4514	11071	68010	0.110	618300	467400	150900	0001	0001	5	1.00	167500	1.11	634900	9.41	167500	
7605	115/ 280/ 3/ /	1065 WATSON RD	3260	63371	4436	8840	50095	0.115	560600	352800	207800	0001	0001	5	1.00	233400	1.12	586200	6.60	233400	
2274	304/ 220/ 4/ /	1330 UNION AV	301I	1316920	395076	666032	255812	0.130	1967800	1192100	775700	0001	0001	5	1.00	881800	1.14	2073900	4.25	680800	3
623	457/ 188/ 73/ /	15 PROVINCE ST	333I	37669	1883	7157	28629	0.105	272700	208600	64100	0001	0001	5	1.50	74300	1.16	282900	0.22	74300	
1128	392/ 158/ 2/ /	272 MESSER ST	316I	20993	1889	2675	16429	0.110	149400	80900	68500	0001	0001	5	1.00	79500	1.16	160400	0.64	79500	
2277	325/ 220/ 4/ /	1251 UNION AV	3260	78158	2345	8339	67474	0.100	674700	575900	98800	0001	0001	5	1.00	114800	1.16	690700	0.84	114800	
2097	349/ 220/ 3/ /	969 UNION AV	325I	46381	1948	5665	38768	0.110	352400	253700	98700	0001	0001	5	1.00	114700	1.16	368400	0.84	114700	
7456	157/ 252/ 1/ /	258 ENDICOTT ST N	301R	672549	194673	390940	86936	0.120	724500	479100	245400	0001	0001	5	1.00	287200	1.17	766300	2.73	287200	
579	464/ 142/ 23/ /	132 MAIN ST	316I	46587	4193	5511	36883	0.110	335300	257400	77900	0001	0001	5	1.00	92700	1.19	350100	0.58	92700	
4588	424/ 142/ 76/ /	745 MAIN ST	3400	44724	1878	11997	30849	0.120	257100	187200	69900	0001	0001	5	1.00	83500	1.19	270700	0.39	83500	
4213	442/ 142/ 7/ /	523-571 MAIN ST	325I	164004	11480	35081	117443	0.120	978700	873500	105200	0001	0001	5	1.00	126200	1.20	999700	1.20	126200	
2276	304/ 220/ 3/ /	1290 UNION AV	3320	84088	5886	11730	66472	0.110	604300	332900	271400	0001	0001	5	1.25	326100	1.20	659000	0.92	258100	2
1090	388/ 220/ 6/ /	623 UNION AV	3300	132881	8135	17604	107142	0.110	974000	785000	189000	0001	0001	5	1.00	227700	1.20	1012700	1.91	227700	
3258	146/ 127/ 2/ /	240-246 LAKESIDE AV	377I	50090	4092	8292	37706	0.120	314200	223300	90900	0001	0001	5	1.00	109700	1.21	333000	0.37	109700	
2164	325/ 220/ 9/ /	1191 UNION AV	3250	134174	10496	18050	105628	0.110	960300	752300	208000	0001	0001	5	1.00	251300	1.21	1003600	4.57	251300	
5982	290/ 155/ 9/ /	1921 PARADE RD	3400	107887	7552	28938	71397	0.120	630000	491900	138100	0001	0001	5	1.00	168800	1.22	660700	7.70	168800	
4194	441/ 233/ 22/ /	171 FAIR ST	3400	232160	16251	60455	155454	0.120	1295500	1158100	137400	0001	0001	5	1.00	168000	1.22	1326100	1.60	168000	
7592	113/ 252/ 2/ /	809-817 ENDICOTT ST	325I	50373	2116	9434	38823	0.120	323500	171500	152000	0001	0001	5	1.00	186600	1.23	358100	24.30	186600	
1078	388/ 152/ 10/ /	49 MECHANIC ST	3320	83385	5837	11632	65916	0.099	665800	617200	48600	0001	0001	5	1.00	60200	1.24	677400	1.43	60200	
5387	412/ 60/ 58/ /	53 DAVIS PL	316I	27203	2448	3218	21537	0.110	195800	145100	50700	0001	0001	5	1.00	63100	1.24	208200	0.24	63100	
2646	194/ 248/ 10/ /	867 WEIRS BV	301I	560640	168192	283544	108904	0.130	837700	653000	184700	0001	0001	5	1.00	231400	1.25	884400	2.20	231400	
4182	433/ 167/ 5/ /	NEW SALEM ST	316I	11024	992	1630	8402	0.110	76400	44100	32300	0001	0001	5	0.80	40800	1.26	84900	0.26	40800	
105206	128/ 252/ 3/ 1/	604 ENDICOTT ST N	3260	61826	4578	8361	48887	0.115	425100	345400	79700	0001	0001	5	1.00	105600	1.32	451000	1.00	105600	
7481	144/ 252/ 1/ /	350 ENDICOTT ST N	301I	587160	174078	346935	66147	0.120	551200	391000	160200	0001	0001	5	1.00	213000	1.33	604000	1.62	213000	
53	476/ 351/ 4/ /	136 FRANK BEAN RD	316I	87223	7049	11597	68577	0.110	623400	528700	94700	0001	0001	5	1.00	126100	1.33	654800	2.42	126100	
1238	367/ 71/ 26/ 01/	21 ELM ST	384I	44275	1328	5583	37364	0.110	339700	289600	50100	0001	0001	5	1.00	67100	1.34	356700	0.81	67100	
2282	304/ 220/ 12/ /	1367 UNION AV	325I	46237	3237	9890	33110	0.120	275900	193400	82500	0001	0001	5	1.00	110600	1.34	304000	0.69	110600	
767	449/ 142/ 2/ /	369 MAIN ST	3260	46839	843	4301	41695	0.090	463300	402900	60400	0001	0001	5	1.00	82500	1.37	485400	0.37	82500	
2157	346/ 220/ 4/ /	1022 UNION AV	3320	54943	2747	7829	44367	0.110	403300	324600	78700	0001	0001	5	1.00	107600	1.37	432200	0.63	107600	
4420	450/ 54/ 14/ /	174 COURT ST	3400	52807	7393	15895	29519	0.120	246000	186800	59200	0001	0001	5	1.00	82300	1.39	269100	0.37	82300	
2288	304/ 220/ 2/ /	1266 UNION AV	3400	126340	8844	32899	84597	0.108	983300	695700	287600	0001	0001	5	1.50	400500	1.39	1096200	0.87	306000	3
2160	327/ 220/ 7/ /	1144 UNION AV	325I	62798	4396	13432	44970	0.120	374800	291600	83200	0001	0001	5	1.00	116800	1.40	408400	0.91	116800	
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	301R	130680	7845	41760	81075	0.130	623700	473900	149800	0001	0001	5	1.00	210400	1.40	684300	2.00	210400	
8257	151/ 357/ 3/ /	129 WOODVALE DR	316I	43296	3897	5122	34277	0.099	346200	286400	59800	0001	0001	5	1.00	84000	1.40	370400	0.40	84000	
2161	324/ 220/ 1/ /	1182 UNION AV	3260	157643	9666	25448	122529	0.104	1183900	1040900	143000	0001	0001	5	1.25	201200	1.41	1242100	1.35	201200	
5701	376/ 325/ 4/ /	64 PRIMROSE DR NORTH	3100	65025	5852	8284	50889	0.110	1072300	824400	247900	0001	0001	5	1.00	352200	1.42	1176600	8.45	352200	
3190	145/ 127/ 37/ /	322 LAKESIDE AV	3260	62887	2641	9037	51209	0.115	445300	377500	67800	0001	0001	5	1.00	98400	1.45	475900	0.22	98400	
4344	442/ 54/ 57/ /	63 COURT ST	3530	30821	925	5082	24814	0.120	206800	166700	40100	0001	0001	5	1.00	63300	1.58	230000	0.14	63300	
8363	146/ 10/ 8/ /	7 BAKER AV	3010	63000	8820	18963	35217	0.130	270900	217000	53900	0001	0001	5	1.00	87500	1.62	304500	0.07	87500	
7624	128/ 252/ 3/ /	588 ENDICOTT ST N	325I	64197	4494	15322	44381	0.120	369800	309500	60300	0001	0001	5	1.00	103800	1.72	413300	0.94	103800	
7594	114/ 252/ 1/ /	730 ENDICOTT ST N	390C	72442	5071	13171	54200	0.120	451700	393500	58200	0001	0001	5	1.00	112200	1.93	505700	2.40	112200	
4638	432/ 142/ 25/ /	575 MAIN ST	3400	249986	10499	67056	172431	0.120	1436900	1395600	41300	0001	0001	5	1.00	80000	1.94	1475600	0.28	80000	

INCOME LAND RESIDUAL FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT
4206	441/ 233/ 10/ /	125 WATER ST	3320	71928	6474	9164	56290	0.110	511700	464200	47500	0001	0001	5	1.00	95800	2.02	560000	1.37	95800	
4208	441/ 233/ 9/ /	141 WATER ST	3260	52556	3679	7332	41545	0.104	401400	372700	28700	0001	0001	5	1.00	60000	2.09	432700	0.52	60000	
7026	173/ 40/ 13/ /	129 CHANNEL LN	316I	183183	9893	24261	149029	0.110	1354800	1236000	118800	0001	0001	5	1.00	440400	3.71	1676400	3.58	440400	
4390	449/ 142/ 23/ /	376 MAIN ST	3240	157070	9424	25100	122546	0.120	1021200	972100	49100	0001	0001	5	1.00	210400	4.29	1182500	2.00	210400	

Mean Land Ratio: 0.99
Median Land Ratio: 0.93
COD Land Ratio: 0.26217
Record Count: 189

2861	257/ 370/ 3/ /	32 ARTISAN CT	4010	177965	12458	46342	119165	0.108	1103400	852100	251300	0001	0001	5	1.00	99300	0.40	951400	2.81	99300	
4545	424/ 142/ 63/ /	762 MAIN ST	4300	263824	18468	68700	176656	0.120	1472100	1266000	206100	0001	0001	5	1.00	99500	0.48	1365500	0.77	99500	
5686	376/ 324/ 2/ /	144 LEXINGTON DR	4000	404210	36379	51496	316335	0.110	2875800	2211600	664200	0001	0001	5	1.00	466100	0.70	2677700	7.30	466100	
39	485/ 147/ 3/ /	484-516 PROVINCE RD	4010	405744	73034	54066	278644	0.121	2302800	1760700	542100	0001	0001	5	1.00	381800	0.70	2142500	7.18	381800	
4170	441/ 233/ 24/ /	167 WATER ST	4000	90355	8132	13361	68862	0.110	626000	472800	153200	0001	0001	5	1.00	112900	0.74	585700	1.61	112900	
5700	376/ 325/ 1/ /	10 PRIMROSE DR SOUTH	4000	86608	7795	15369	63444	0.110	576800	409600	167200	0001	0001	5	1.00	129000	0.77	538600	3.00	129000	
35	477/ 147/ 3/ /	432-444 PROVINCE RD	4000	83112	7273	11223	64616	0.110	587400	390600	196800	0001	0001	5	1.00	155800	0.79	546400	5.10	155800	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	4000	165834	14252	23778	127804	0.110	1161900	706200	455700	0001	0001	5	1.00	372300	0.82	1078500	9.32	372300	
5703	383/ 325/ 5/ /	45 PRIMROSE DR SOUTH	4000	104420	9398	15441	79581	0.110	723500	564800	158700	0001	0001	5	1.00	131600	0.83	696400	3.53	131600	
5598	383/ 325/ 3/ /	67 PRIMROSE DR SOUTH	4000	703296	63297	112000	527999	0.110	4800000	3900200	899800	0001	0001	5	1.00	749800	0.83	4650000	19.70	749800	
5597	384/ 325/ 2/ /	72 PRIMROSE DR SOUTH	4000	91400	8226	10813	72361	0.110	657800	516100	141700	0001	0001	5	1.00	124000	0.88	640100	2.00	124000	
5702	383/ 325/ 1/ /	40 PRIMROSE DR SOUTH	4000	95213	8569	14080	72564	0.110	659700	504700	155000	0001	0001	5	1.00	140600	0.91	645300	2.00	140600	
837	442/ 220/ 10/ /	84 UNION AV	4000	64931	11688	8652	44591	0.121	368500	249900	118600	0001	0001	5	1.00	108300	0.91	358200	0.64	108300	
4159	440/ 74/ 5/ /	210 FAIR ST	4000	102788	9251	12160	81377	0.110	739800	389500	350300	0001	0001	5	1.00	320700	0.92	710200	4.02	320700	
5693	375/ 324/ 5/ /	45 LEXINGTON DR	4000	341238	20474	40897	279867	0.099	2826900	2573900	253000	0001	0001	5	1.00	234800	0.93	2808700	5.00	234800	
2266	304/ 22/ 9/ /	53 BLAISDELL AV	4000	54530	4620	8383	41527	0.110	377500	236200	141300	0001	0001	5	1.00	134500	0.95	370700	3.60	134500	
4333	450/ 74/ 61/ /	113 FAIR ST	4000	113861	10247	14506	89108	0.110	810100	587200	222900	0001	0001	5	1.00	215000	0.96	802200	2.92	215000	
5704	383/ 325/ 2/ /	56 PRIMROSE DR SOUTH	4000	48797	4392	7216	37189	0.110	338100	249700	88400	0001	0001	5	1.00	89000	1.01	338700	1.50	89000	
5455	406/ 294/ 25/ /	91 BISSON AV	4010	85111	7660	23235	54216	0.110	492900	408900	84000	0001	0001	5	1.00	85000	1.01	493900	0.87	85000	
4169	440/ 233/ 4/ /	187 WATER ST	4000	56980	5128	7259	44593	0.110	405400	313400	92000	0001	0001	5	1.00	94700	1.03	408100	1.64	94700	
5325	432/ 220/ 39/ /	126 UNION AV	4010	66411	5977	8461	51973	0.110	472500	259700	212800	0001	0001	5	1.00	220600	1.04	480300	1.85	220600	
1169	367/ 495/ 6/ /	56-126 DORIS RAY CT	4000	1784655	365573	716901	702181	0.110	6383500	4961700	1421800	0001	0001	5	0.75	1566500	1.10	6528200	12.50	1566500	
100062	462/ 376/ 1/ 3/	20 GROWTTH RD	4022	65685	3547	8078	54060	0.110	491500	354600	136900	0001	0001	5	1.00	180300	1.32	534900	3.00	180300	
100063	459/ 376/ 1/ 5/	51 GROWTTH RD	4000	329349	16432	56881	256036	0.110	2327600	1935800	391800	0001	0001	5	1.00	529400	1.35	2465200	13.68	529400	
5694	376/ 324/ 3/ /	155 LEXINGTON DR	4000	473040	25544	58174	389322	0.099	3932500	3474400	458100	0001	0001	5	1.00	649900	1.42	4124300	15.47	649900	
5684	376/ 324/ 5/ /	93 LEXINGTON DR	4000	276676	24901	32731	219044	0.110	1991300	1759600	231700	0001	0001	5	1.00	428800	1.85	2188400	9.99	428800	

Mean Land Ratio: 0.95
Median Land Ratio: 0.91
COD Land Ratio: 0.21559
Record Count: 26

3541	413/ 142/ 21/ /	832 MAIN ST	905R	89258	6248	23243	59767	0.120	498100	393300	104800	0001	0001	5	1.00	102700	0.98	496000	0.90	102700	
5459	411/ 294/ 5/ /	27 BISSON AV	903I	130468	9637	17666	103165	0.110	937900	697600	240300	0001	0001	5	1.00	266600	1.11	964200	3.33	266600	

INCOME LAND RESIDUAL FOR YEAR 2009
LACONIA, NH

PID	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Nbhd	Rent Crv	S I	Cndtn Fact	Appraised Land Val	Land Ratio	Appraised Value	Land Area in Acres	Old Lnd Value	OT

Mean Land Ratio: 1.04
Median Land Ratio: 1.04
COD Land Ratio: 0.06197
Record Count: 2

Mean Land Ratio: 1.00
Median Land Ratio: 0.94
COD Land Ratio: 0.25032
Record Count: 403

MARKET RENT SCHEDULES FOR YEAR 2009
LACONIA, NH

CODE	DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE
10	RETAIL	SQFT	2,500	10.00	10,000	8.00	500	14.00	0.07	0.23	0001
10A	DRUG CHAIN	SQFT	5,000	19.00	10,000	16.00	500	24.00	0.05	0.20	0001
10B	GAS MART	SQFT	2,500	15.00	5,000	13.00	500	18.00	0.05	0.20	0001
11	RETAIL COND	SQFT	1,500	11.00	8,000	9.00	500	15.00	0.05	0.25	0001
12	SUPERMARKT	SQFT	25,000	6.50	50,000	5.00	15,000	7.25	0.06	0.17	0001
13	DISCOUNT	SQFT	25,000	6.50	50,000	5.00	15,000	7.25	0.06	0.17	0001
14	RET MULTI	SQFT	2,500	9.00	10,000	7.00	500	12.00	0.07	0.25	0001
15	RET STRIP	SQFT	3,000	10.00	10,000	8.00	500	14.00	0.06	0.24	0001
20	IND/WHSE	SQFT	30,000	4.50	125,000	3.20	1,500	7.00	0.09	0.13	0001
21	R & D	SQFT	30,000	7.00	125,000	5.00	1,500	9.00	0.10	0.15	0001
22	WHSE/IND	SQFT	30,000	4.25	125,000	3.00	1,500	6.50	0.09	0.14	0001
23	MILL BLDG	SQFT	20,000	3.00	150,000	2.00	5,000	4.00	0.20	0.40	0001
24	JOB SHOP	SQFT	3,000	5.00	10,000	4.50	1,500	6.50	0.08	0.15	0001
30	RESTAURANT	SQFT	3,000	10.00	10,000	8.00	1,500	16.00	0.07	0.15	0001
31	FAST FOOD	SQFT	3,000	19.00	6,000	16.00	1,500	23.00	0.03	0.11	0001
32	CLUB/BAR	SQFT	3,000	8.00	10,000	6.00	1,500	10.00	0.05	0.20	0001
40	APT EFF	APT	1	6,600.00	1	6,600.00	1	6,600.00	0.06	0.34	0001
41	APT 1 BR	APT	1	7,800.00	1	7,800.00	1	7,800.00	0.06	0.34	0001
42	APT 2 BR	APT	1	9,600.00	1	9,600.00	1	9,600.00	0.06	0.34	0001
43	APT 3 BR	APT	1	12,000.00	1	12,000.00	1	12,000.00	0.06	0.34	0001
44	APT RC EFF	APT	1	6,000.00	1	6,000.00	1	6,000.00	0.07	0.35	0001
45	APT RC 1BR	APT	1	7,200.00	1	7,200.00	1	7,200.00	0.07	0.35	0001
46	APT RC 2BR	APT	1	9,000.00	1	9,000.00	1	9,000.00	0.07	0.35	0001

MARKET RENT SCHEDULES FOR YEAR 2009
LACONIA, NH

CODE	DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE
47	APT RC 3BR	APT	1	10,800.00	1	10,800.00	1	10,800.00	0.07	0.35	0001
48	ROOM HOUSE	ROOM	1	4,420.00	1	4,420.00	1	4,420.00	0.11	0.41	0001
49	HOTEL/MOTE	ROOM	1	29,200.00	1	29,200.00	1	29,200.00	0.30	0.85	0001
50	OFFICE	SQFT	1,500	14.00	15,000	10.00	500	18.00	0.07	0.28	0001
50A	OFFICE COND	SQFT	1,500	18.00	10,000	14.00	500	24.00	0.06	0.20	0001
51	BANK	SQFT	3,000	12.50	10,000	9.00	1,500	16.00	0.05	0.13	0001
52	OFFICE IND	SQFT	4,000	8.00	10,000	6.00	1,000	9.25	0.09	0.30	0001
53	OFF MULTI	SQFT	5,000	7.50	50,000	5.50	1,000	8.50	0.10	0.33	0001
60	GAS	SQFT	1,000	50.00	2,000	25.00	3,000	20.00	0.05	0.20	0001
61	AUTO REPAIR	SQFT	3,000	9.00	10,000	7.00	1,000	11.00	0.07	0.15	0001
62	AUTO DEALR	SQFT	25,000	10.00	75,000	8.00	10,000	12.00	0.05	0.13	0001
63	REPAIR CHAI	SQFT	10,000	12.00	40,000	8.00	2,000	16.00	0.05	0.15	0001
91	DEAD STGE	SQFT	1	2.00	1	2.00	1	2.00	0.15	0.15	0001
92	BOWLING	SQFT	25,000	6.00	50,000	4.75	15,000	6.75	0.08	0.15	0001
93	THEATER	SQFT	15,000	6.50	40,000	4.50	5,000	8.25	0.10	0.25	0001
94	NURSG HOME	BED	1	34,000.00	1	34,000.00	1	34,000.00	0.03	0.89	0001
95	SELF-STGE	SQFT	1	7.00	1	7.00	1	7.00	0.15	0.35	0001
98	RES/COM SF	SQFT	0	0.00	0	0.00	0	0.00	0.00	0.00	0001
99	LAND LEASE	SQFT	1	1.10	1	1.10	1	1.10	0.02	0.05	0001

INCOME ADJUSTMENTS FOR YEAR 2009
LACONIA, NH

Adjust Table	Rating	Desc	Location	Use	Vacancy	Expenses
1	E	Excellent	1.35	1.60	0.40	0.65
1	G	Good	1.10	1.20	0.60	0.85
1	A	Average	1.00	1.00	1.00	1.00
1	F	Fair	0.90	0.80	2.00	1.25
1	P	Poor	0.80	0.70	4.00	1.50

Record Count: 5

Record Count: 5

INCOME/COST COMPARISON REPORT FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
3197	145/ 145/ 5/ /	12 MAPLE ST	0001	302R	APT		284,900	289,100	1.01
3196	145/ 145/ 56/ /	6 MAPLE ST	0001	302R	APT		222,200	207,200	0.93
1384	328/ 6/ 26/ /	23 APPLETON ST	0001	1110	APT	5 UNITS	168,300	159,600	0.95
1565	329/ 71/ 28/ /	405 ELM ST	0001	1110	APT	4 UNITS	225,300	213,500	0.95
1560	329/ 71/ 80/ /	351 ELM ST	0001	1110	APT	5 UNITS	223,300	229,500	1.03
1447	345/ 195/ 15/ /	158 SCHOOL ST	0001	1110	APT	6 UNITS	202,000	206,900	1.02
1450	345/ 198/ 17/ /	82 SHERIDAN ST	0001	1110	APT	4 UNITS	134,700	146,500	1.09
2058	346/ 206/ 39/ /	51 STARK ST	0001	1110	APT	4 UNITS	207,200	221,400	1.07
2004	349/ 103/ 31/ /	19 HAWTHORNE ST	0001	111C	APT	6 UNITS	409,000	416,100	1.02
2034	349/ 152/ 23/ /	293-297 MECHANIC ST	0001	112C	APT	9 UNITS	920,600	915,100	0.99
1221	350/ 92/ 35/ /	38 GOLD ST	0001	1110	APT	4 UNITS	186,400	155,300	0.83
1252	366/ 232/ 17/ /	5 WASHINGTON ST	0001	1110	APT	4 UNITS	170,900	167,100	0.98
1211	367/ 71/ 15/ /	79 ELM ST	0001	112C	APT	14 UNITS	561,900	538,200	0.96
1936	367/ 152/ 61/ /	151 MECHANIC ST	0001	1110	APT	4 UNITS	168,300	161,500	0.96
1176	367/ 220/ 1/ /	736 UNION AV	0001	1210	APT	9 UNITS	200,600	219,000	1.09
2013	368/ 221/ 16/ /	133 VALLEY ST	0001	1110	APT	4 UNITS	165,700	151,500	0.91
1944	371/ 179/ 35/ /	2 PEAR ST	0001	1110	APT	4 UNITS	134,700	132,000	0.98
1173	371/ 220/ 8/ /	686 UNION AV	0001	1110	APT	4 UNITS	168,300	152,000	0.90
1100	371/ 220/ 15/ /	683 UNION AV	0001	111C	APT	6 UNITS	251,200	236,900	0.94
1092	371/ 220/ 23/ /	639 UNION AV	0001	1110	APT	5 UNITS	202,000	184,100	0.91
5596	385/ 310/ 6/ /	1156 MAIN ST BY PASS	0001	112C	APT	42 UNITS	1,726,300	1,630,400	0.94
1150	387/ 220/ 4/ /	560 UNION AV	0001	1110	APT	6 UNITS	150,000	145,000	0.97
1088	388/ 152/ 8/ /	14 MECHANIC ST	0001	1110	APT	4 UNITS	207,200	200,400	0.97
1165	388/ 220/ 5/ /	624 UNION AV	0001	1110	APT	4 UNITS	123,000	131,800	1.07
1131	392/ 158/ 4/ /	296 MESSER ST	0001	1110	APT	4 UNITS	225,300	238,900	1.06
1147	392/ 220/ 9/ /	540 UNION AV	0001	1110	APT	4 UNITS	180,500	182,500	1.01
3586	394/ 133/ 18/ /	8 LEWIS ST	0001	1110	APT	4 UNITS	233,100	239,700	1.03
5622	395/ 336/ 3/ /	150 BLUEBERRY LN	0001	112C	APT	40 UNITS	1,657,300	1,704,300	1.03
5601	395/ 336/ 4/ /	180 BLUEBERRY LN	0001	112C	APT	24 UNITS	930,900	842,400	0.90
5620	395/ 336/ 8/ /	103 BLUEBERRY LN	0001	112C	APT	100 UNITS	4,089,000	3,908,800	0.96
5621	395/ 336/ 9/ /	57 BLUEBERRY LN	0001	112C	APT	35 UNITS	1,942,100	1,921,700	0.99
5624	395/ 514/ 1/ /	10-52 ESTATES CR	0001	112C	APT	120 UNITS	4,268,200	4,283,700	1.00
4778	410/ 88/ 8/ /	70 GILFORD AV	0001	1110	APT	5 UNITS	229,800	219,300	0.95
4911	410/ 88/ 40/ /	92 GILFORD AV	0001	1110	APT	4 UNITS	254,900	266,200	1.04
5140	410/ 88/ 68/ /	79 GILFORD AV	0001	1050	APT		249,200	236,600	0.95
5137	410/ 88/ 71/ /	65 GILFORD AV	0001	111C	APT	6 UNITS	323,700	321,700	0.99
4800	411/ 62/ 41/ /	15 DEWEY ST	0001	1110	APT	4 UNITS	150,200	141,800	0.94
4808	411/ 62/ 42/ /	5 DEWEY ST	0001	1110	APT	4 UNITS	207,200	202,800	0.98
4810	411/ 88/ 33/ /	24 GILFORD AV	0001	1120	APT	9 UNITS	303,000	289,300	0.95
5134	411/ 88/ 57/ /	53 GILFORD AV	0001	1110	APT	4 UNITS	207,200	198,700	0.96
5405	411/ 220/ 19/ /	322 UNION AV	0001	1110	APT	6 UNITS	252,500	241,400	0.96
5358	412/ 60/ 60/ /	64 DAVIS PL	0001	1110	APT	6 UNITS	270,700	270,400	1.00
3662	412/ 158/ 45/ /	106 MESSER ST	0001	1110	APT	4 UNITS	150,200	136,300	0.91
3664	412/ 158/ 46/ /	114 MESSER ST	0001	1110	APT	6 UNITS	202,000	193,000	0.96
3665	412/ 158/ 50/ /	121 MESSER ST	0001	1110	APT	5 UNITS	153,400	150,700	0.98
3719	412/ 169/ 20/ /	138 OAK ST	0001	1110	APT	4 UNITS	187,700	201,400	1.07

INCOME/COST COMPARISON REPORT FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
3720	412/ 169/ 31/ /	148 OAK ST	0001	1110	APT	5 UNITS	229,800	242,800	1.06
3628	413/ 257/ 57/ /	17 DYER ST	0001	111C	APT	8 UNITS	414,300	430,800	1.04
4584	424/ 139/ 75/ /	15 LYFORD ST	0001	1110	APT	5 UNITS	186,400	200,500	1.08
4543	424/ 142/ 56/ /	746 MAIN ST	0001	1110	APT	5 UNITS	341,800	321,300	0.94
4544	424/ 142/ 62/ /	750 MAIN ST	0001	1110	APT	5 UNITS	256,400	265,200	1.03
3602	424/ 142/ 70/ /	765 MAIN ST	0001	1110	APT	6 UNITS	202,000	211,300	1.05
4587	424/ 142/ 77/ /	735 MAIN ST	0001	1110	APT	4 UNITS	207,200	195,000	0.94
4566	424/ 186/ 19/ /	221 PLEASANT ST	0001	1110	APT	5 UNITS	431,600	448,300	1.04
4565	424/ 186/ 20/ /	209 PLEASANT ST	0001	1110	APT	6 UNITS	326,300	328,700	1.01
4564	424/ 186/ 21/ /	201 PLEASANT ST	0001	1110	APT	5 UNITS	310,700	334,800	1.08
4571	425/ 44/ 61/ /	64 CHURCH ST	0001	1110	APT	8 UNITS	336,600	311,900	0.93
5336	425/ 44/ 64/ /	96 CHURCH ST	0001	1210	APT	19 UNITS	306,800	274,700	0.90
5339	425/ 44/ 77/ /	112 CHURCH ST	0001	1110	APT	5 UNITS	183,900	178,900	0.97
5343	425/ 44/ 79/ /	124-126 CHURCH ST	0001	1110	APT	4 UNITS	168,300	171,400	1.02
5338	425/ 44/ 81/ /	101 CHURCH ST	0001	1110	APT	4 UNITS	187,700	194,800	1.04
5337	425/ 44/ 82/ /	89-97 CHURCH ST	0001	112C	APT	13 UNITS	373,800	330,400	0.88
4576	425/ 139/ 36/ /	35 LYFORD ST	0001	1110	APT	4 UNITS	207,200	222,500	1.07
4575	425/ 139/ 37/ /	29 LYFORD ST	0001	1110	APT	5 UNITS	168,300	178,900	1.06
3599	425/ 139/ 40/ /	32 LYFORD ST	0001	1110	APT	4 UNITS	187,700	210,400	1.12
4594	425/ 158/ 4/ /	24 MESSER ST	0001	1110	APT	5 UNITS	220,100	207,000	0.94
4599	425/ 158/ 55/ /	53 MESSER ST	0001	1110	APT	4 UNITS	134,700	137,700	1.02
4597	425/ 158/ 56/ /	43 MESSER ST	0001	1110	APT	6 UNITS	279,700	283,500	1.01
4589	425/ 158/ 60/ /	23 MESSER ST	0001	112C	APT	14 UNITS	284,600	274,300	0.96
5372	425/ 190/ 76/ /	3-7 RIVERSIDE CT	0001	1110	APT	5 UNITS	271,900	280,400	1.03
5382	425/ 256/ 85/ /	14 RIVER ST	0001	1110	APT	6 UNITS	202,000	207,700	1.03
5383	425/ 258/ 68/ /	16 CHARLEVOIX PL	0001	112C	APT	28 UNITS	1,178,200	1,318,700	1.12
5132	426/ 88/ 32/ /	37 GILFORD AV	0001	1110	APT	4 UNITS	188,400	192,100	1.02
5361	426/ 109/ 10/ /	17 HOWARD ST	0001	1110	APT	4 UNITS	168,300	163,200	0.97
104365	426/ 209/ 23/ 001/	22 STRAFFORD ST SUIT	0001	3440	APT		2,485,900	2,486,000	1.00
5243	426/ 211/ 83/ /	38 SUMMER ST	0001	1110	APT	4 UNITS	168,300	164,400	0.98
5247	426/ 220/ 93/ /	223 UNION AV	0001	1110	APT	4 UNITS	134,700	130,300	0.97
5166	426/ 246/ 39/ /	8 WINTER ST	0001	1110	APT	4 UNITS	134,700	151,100	1.12
5167	426/ 246/ 40/ /	12 WINTER ST	0001	1110	APT	8 UNITS	166,000	160,000	0.96
5254	426/ 246/ 71/ /	23 WINTER ST	0001	1110	APT	5 UNITS	168,300	162,000	0.96
5253	426/ 246/ 72/ /	21 WINTER ST	0001	1110	APT	5 UNITS	146,600	155,200	1.06
5251	426/ 246/ 74/ /	5 WINTER ST	0001	1110	APT	7 UNITS	235,600	214,200	0.91
5268	431/ 104/ 66/ /	36 HIGH ST	0001	1110	APT	4 UNITS	134,700	126,400	0.94
5269	431/ 104/ 67/ /	42 HIGH ST	0001	1110	APT	4 UNITS	134,700	134,500	1.00
879	431/ 104/ 76/ /	81 HIGH ST	0001	1110	APT	4 UNITS	165,700	174,100	1.05
876	431/ 104/ 80/ /	63 HIGH ST	0001	112C	APT	10 UNITS	238,100	230,200	0.97
5375	431/ 220/ 1/ /	192 UNION AV	0001	1110	APT	6 UNITS	220,000	229,600	1.04
5321	432/ 121/ 51/ /	20 JEWETT ST	0001	1110	APT	5 UNITS	146,600	140,600	0.96
5328	432/ 220/ 40/ /	148 UNION AV	0001	112C	APT	22 UNITS	543,600	506,400	0.93
5374	432/ 220/ 54/ /	178 UNION AV	0001	112C	APT	27 UNITS	695,200	684,500	0.98
5324	432/ 220/ 59/ /	145 UNION AV	0001	1110	APT	4 UNITS	207,200	213,700	1.03
838	432/ 220/ 63/ /	133 UNION AV	0001	1110	APT	5 UNITS	210,400	199,500	0.95

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PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
4113	433/ 77/ 25/ /	73 FENTON AV	0001	1110	APT	4 UNITS	134,700	150,000	1.11
3929	433/ 84/ 59/ /	23 GALE AV	0001	1110	APT	6 UNITS	272,000	277,600	1.02
4647	433/ 101/ 67/ /	28 HARVARD ST	0001	1110	APT	5 UNITS	287,400	289,500	1.01
4648	433/ 101/ 68/ /	32 HARVARD ST	0001	1110	APT	4 UNITS	178,000	183,000	1.03
4649	433/ 101/ 69/ /	40 HARVARD ST	0001	1110	APT	4 UNITS	213,600	196,700	0.92
4654	433/ 101/ 74/ /	56 HARVARD ST	0001	1110	APT	4 UNITS	187,700	192,700	1.03
4192	433/ 186/ 10/ /	146 PLEASANT ST	0001	1110	APT	4 UNITS	225,300	213,200	0.95
4563	433/ 186/ 62/ /	193 PLEASANT ST	0001	1110	APT	4 UNITS	207,200	209,600	1.01
4669	433/ 186/ 75/ /	161 PLEASANT ST	0001	1110	APT	4 UNITS	187,700	199,900	1.06
4667	433/ 186/ 78/ /	135 PLEASANT ST	0001	1110	APT	6 UNITS	225,300	213,100	0.95
4665	433/ 186/ 80/ /	121 PLEASANT ST	0001	1110	APT	5 UNITS	326,300	321,400	0.98
724	442/ 9/ 31/ /	1 DIXON ST	0001	1110	APT	4 UNITS	111,900	106,500	0.95
728	442/ 11/ 16/ /	24 BALDWIN ST	0001	1110	APT	5 UNITS	146,600	152,700	1.04
731	442/ 11/ 36/ /	33 BALDWIN ST	0001	1110	APT	4 UNITS	150,200	152,900	1.02
729	442/ 11/ 37/ /	27 BALDWIN ST	0001	1110	APT	6 UNITS	237,600	212,400	0.89
727	442/ 11/ 38/ /	23 BALDWIN ST	0001	1110	APT	6 UNITS	221,800	204,000	0.92
765	442/ 96/ 17/ /	25 GROVE ST	0001	1110	APT	4 UNITS	134,700	129,200	0.96
4355	442/ 192/ 54/ /	50-52 ROWE CT	0001	112C	APT	10 UNITS	186,700	185,700	0.99
4360	442/ 222/ 49/ /	16 VARNEY CT	0001	112C	APT	18 UNITS	573,800	533,000	0.93
857	443/ 12/ 72/ 1/	12 BATCHELDER ST	0001	111C	APT	6 UNITS	467,400	466,500	1.00
882	443/ 104/ 35/ /	105 HIGH ST	0001	1110	APT	4 UNITS	134,700	149,400	1.11
440	448/ 142/ 110/ /	299 MAIN ST	0001	1110	APT	4 UNITS	248,600	262,300	1.06
680	448/ 156/ 40/ /	29 MERRIMAC ST	0001	1110	APT	4 UNITS	163,600	167,800	1.03
458	448/ 184/ 134/ /	47 PINE ST	0001	1110	APT	4 UNITS	180,500	181,600	1.01
457	448/ 184/ 135/ /	41 PINE ST	0001	1110	APT	4 UNITS	187,700	184,600	0.98
713	448/ 231/ 20/ /	49 WARREN ST	0001	1110	APT	4 UNITS	146,600	153,700	1.05
332	449/ 2/ 59/ /	70 ACADEMY ST	0001	1110	APT	6 UNITS	252,500	254,800	1.01
4396	449/ 2/ 68/ /	57 ACADEMY ST	0001	1110	APT	4 UNITS	168,300	165,500	0.98
4371	449/ 2/ 77/ 01/	45 ACADEMY ST	0001	1110	APT	4 UNITS	165,700	174,800	1.05
4368	449/ 2/ 78/ /	21 ACADEMY ST	0001	1110	APT	8 UNITS	166,000	165,100	0.99
4375	449/ 24/ 41/ /	19 BOWMAN ST	0001	1110	APT	5 UNITS	168,300	163,900	0.97
4407	449/ 24/ 75/ /	88 BOWMAN ST	0001	1110	APT	4 UNITS	187,700	187,200	1.00
398	449/ 38/ 46/ /	8 CENTER ST	0001	1110	APT	5 UNITS	168,300	179,300	1.07
4347	449/ 54/ 87/ /	93 COURT ST	0001	1110	APT	4 UNITS	187,700	179,100	0.95
4427	449/ 55/ 62/ /	21 CLEVELAND PL	0001	1110	APT	4 UNITS	207,200	198,500	0.96
4428	449/ 55/ 65/ /	18-20 CLEVELAND PL	0001	1110	APT	6 UNITS	176,000	171,100	0.97
4387	449/ 142/ 20/ /	348 MAIN ST	0001	1110	APT	4 UNITS	151,500	140,400	0.93
459	449/ 184/ 9/ /	5 PINE ST	0001	1110	APT	6 UNITS	202,000	204,800	1.01
4302	450/ 13/ 44/ /	11 BAY ST	0001	1110	APT	4 UNITS	165,700	182,200	1.10
4414	450/ 54/ 1/ /	132 COURT ST	0001	1110	APT	6 UNITS	164,700	155,000	0.94
4437	450/ 74/ 7/ /	43 FAIR ST	0001	1110	APT	4 UNITS	163,600	168,200	1.03
4299	454/ 123/ 17/ /	22 KEASOR CT	0001	1110	APT	6 UNITS	271,900	272,300	1.00
4268	455/ 54/ 59/ /	267 COURT ST	0001	1110	APT	4 UNITS	134,700	133,300	0.99
4432	455/ 74/ 1/ /	18-26 FAIR ST	0001	1110	APT	7 UNITS	319,800	335,000	1.05
4492	455/ 238/ 34/ /	22 WEST ST	0001	1110	APT	4 UNITS	249,900	232,500	0.93
4491	455/ 238/ 37/ /	11 WEST ST	0001	1110	APT	4 UNITS	168,300	157,600	0.94

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PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
336	456/ 2/ 4/ /	104 ACADEMY ST	0001	1110	APT	4 UNITS	168,300	166,200	0.99
351	456/ 3/ 11/ /	59 ADAMS ST	0001	1110	APT	4 UNITS	207,200	194,600	0.94
469	456/ 86/ 62/ /	39 GARFIELD ST	0001	1110	APT	4 UNITS	248,600	231,100	0.93
4459	456/ 180/ 95/ /	60 PEARL ST	0001	1110	APT	4 UNITS	134,700	139,200	1.03
468	457/ 86/ 95/ /	44 GARFIELD ST	0001	1110	APT	4 UNITS	168,300	169,200	1.01
614	457/ 142/ 82/ /	221 MAIN ST	0001	1110	APT	4 UNITS	165,700	179,000	1.08
634	457/ 188/ 67/ /	45 PROVINCE ST	0001	1110	APT	4 UNITS	187,700	179,200	0.95
266	480/ 160/ 1/ /	380 MILE HILL RD	0001	112C	APT	40 UNITS	2,071,600	1,953,800	0.94
5164	426/ 220/ 36/ /	277 UNION AV	0001	3410	BANK		1,225,600	1,022,600	0.83
4639	432/ 142/ 24/ /	587 MAIN ST	0001	3410	BANK		757,000	720,100	0.95
4220	433/ 186/ 1/ /	62 PLEASANT ST	0001	3410	BANK		3,834,700	3,773,300	0.98
4391	442/ 142/ 45/ /	400 MAIN ST	0001	3410	BANK		741,700	726,400	0.98
5600	395/ 336/ 7/ /	175 BLUEBERRY LN	0001	3040	BED	108 BEDS	3,134,400	2,862,200	0.91
2862	257/ 370/ 2/ /	26 ARTISAN CT	0001	3320	CARS		350,100	349,200	1.00
2276	304/ 220/ 3/ /	1290 UNION AV	0001	3320	CARS		604,300	659,000	1.09
2164	325/ 220/ 9/ /	1191 UNION AV	0001	3250	CARS		960,300	1,003,600	1.05
2153	327/ 220/ 9/ /	1165 UNION AV	0001	3300	CARS		844,500	877,300	1.04
2152	327/ 220/ 10/ /	1145-1147 UNION AV	0001	3320	CARS		645,800	656,800	1.02
2149	327/ 220/ 16/ /	1091 UNION AV	0001	3260	CARS		392,400	392,500	1.00
2157	346/ 220/ 4/ /	1022 UNION AV	0001	3320	CARS		403,300	432,200	1.07
2113	346/ 220/ 20/ /	1033 UNION AV	0001	325I	CARS		860,000	858,200	1.00
2097	349/ 220/ 3/ /	969 UNION AV	0001	325I	CARS		352,400	368,400	1.05
1238	367/ 71/ 26/ 01/	21 ELM ST	0001	384I	CARS		339,700	356,700	1.05
1172	371/ 220/ 7/ /	670 UNION AV	0001	3320	CARS		717,900	678,000	0.94
1078	388/ 152/ 10/ /	49 MECHANIC ST	0001	3320	CARS		665,800	677,400	1.02
1090	388/ 220/ 6/ /	623 UNION AV	0001	3300	CARS		974,000	1,012,700	1.04
5456	406/ 294/ 27/ /	59 BISSON AV	0001	3300	CARS		3,291,600	2,891,000	0.88
5478	407/ 220/ 6/ /	446 UNION AV	0001	3300	CARS		1,169,800	1,091,100	0.93
5385	411/ 49/ 12/ /	11 WILSON CT	0001	3320	CARS		323,300	309,700	0.96
766	449/ 142/ 4/ /	MAIN ST	0001	3310	CARS		503,000	487,700	0.97
4479	454/ 54/ 1/ /	300 COURT ST	0001	3320	CARS		219,800	215,900	0.98
4289	454/ 54/ 6/ /	331 COURT ST	0001	3320	CARS		477,200	462,200	0.97
514	464/ 142/ 32/ /	200 MAIN ST	0001	3320	CARS		204,700	202,600	0.99
2285	304/ 220/ 15/ /	1321 UNION AV	0001	3260	FF		563,000	548,400	0.97
2272	325/ 220/ 3/ /	1218 UNION AV	0001	3260	FF		1,065,500	1,024,500	0.96
2277	325/ 220/ 4/ /	1251 UNION AV	0001	3260	FF		674,700	690,700	1.02
2169	327/ 220/ 1/ /	1106 UNION AV	0001	032I	FF		955,900	981,300	1.03
2170	327/ 220/ 5/ /	1126 UNION AV	0001	3260	FF		494,400	480,400	0.97
2165	327/ 220/ 8/ /	1160 UNION AV	0001	3260	FF		526,500	536,100	1.02
2151	327/ 220/ 11/ /	1137 UNION AV	0001	3260	FF		423,700	424,700	1.00
2158	346/ 220/ 5/ /	1056 UNION AV	0001	3260	FF		457,300	414,700	0.91
767	449/ 142/ 2/ /	369 MAIN ST	0001	3260	FF		463,300	485,400	1.05
6789	35/ 153/ 11/ /	385 MERE CENTER RD	0001	3222	IND		1,133,600	1,147,900	1.01
8257	151/ 357/ 3/ /	129 WOODVALE DR	0001	316I	IND		346,200	370,400	1.07
8248	166/ 269/ 29/ /	50 WENTWORTH COVE RD	0001	316I	IND		234,500	225,800	0.96
8101	223/ 241/ 3/ /	498 WHITE OAKS RD	0001	316I	IND		171,200	179,900	1.05

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PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
2266	304/ 22/ 9/ /	53 BLAISDELL AV	0001	4000	IND		377,500	370,700	0.98
2265	304/ 22/ 10/ /	45 BLAISDELL AV	0001	316I	IND		790,000	776,500	0.98
2172	327/ 220/ 6/ /	1134 UNION AV	0001	316I	IND		194,100	201,900	1.04
1224	350/ 92/ 32/ /	81 GOLD ST	0001	384I	IND		285,700	276,800	0.97
1234	350/ 175/ 37/ /	34 PARK ST	0001	384I	IND		111,400	116,000	1.04
2091	350/ 220/ 43/ /	935 UNION AV	0001	316I	IND		659,700	659,600	1.00
1256	366/ 82/ 6/ /	42 FRANKLIN ST	0001	316I	IND		1,674,000	1,341,200	0.80
1169	367/ 495/ 6/ /	56-126 DORIS RAY CT	0001	4000	IND		6,383,500	6,528,200	1.02
5698	375/ 324/ 1/ /	14 LEXINGTON DR	0001	316I	IND		1,614,000	1,540,000	0.95
5693	375/ 324/ 5/ /	45 LEXINGTON DR	0001	4000	IND		2,826,900	2,808,700	0.99
5694	376/ 324/ 3/ /	155 LEXINGTON DR	0001	4000	IND		3,932,500	4,124,300	1.05
5684	376/ 324/ 5/ /	93 LEXINGTON DR	0001	4000	IND		1,991,300	2,188,400	1.10
5700	376/ 325/ 1/ /	10 PRIMROSE DR SOUTH	0001	4000	IND		576,800	538,600	0.93
5701	376/ 325/ 4/ /	64 PRIMROSE DR NORTH	0001	3100	IND		1,072,300	1,176,600	1.10
5702	383/ 325/ 1/ /	40 PRIMROSE DR SOUTH	0001	4000	IND		659,700	645,300	0.98
5704	383/ 325/ 2/ /	56 PRIMROSE DR SOUTH	0001	4000	IND		338,100	338,700	1.00
5598	383/ 325/ 3/ /	67 PRIMROSE DR SOUTH	0001	4000	IND		4,800,000	4,650,000	0.97
5703	383/ 325/ 5/ /	45 PRIMROSE DR SOUTH	0001	4000	IND		723,500	696,400	0.96
5597	384/ 325/ 2/ /	72 PRIMROSE DR SOUTH	0001	4000	IND		657,800	640,100	0.97
1077	388/ 152/ 11/ /	35 MECHANIC ST	0001	316I	IND		204,200	181,600	0.89
1128	392/ 158/ 2/ /	272 MESSER ST	0001	316I	IND		149,400	160,400	1.07
5384	411/ 49/ 10/ /	10 WILSON CT	0001	316I	IND		114,300	111,400	0.97
4830	411/ 220/ 27/ /	361 UNION AV	0001	032I	IND		604,900	533,700	0.88
5459	411/ 294/ 5/ /	27 BISSON AV	0001	903I	IND		937,900	964,200	1.03
5387	412/ 60/ 58/ /	53 DAVIS PL	0001	316I	IND		195,800	208,200	1.06
3716	412/ 158/ 47/ /	128 MESSER ST	0001	316I	IND		485,800	484,400	1.00
5325	432/ 220/ 39/ /	126 UNION AV	0001	4010	IND		472,500	480,300	1.02
4183	433/ 167/ 4/ /	97 NEW SALEM ST	0001	316I	IND		259,800	235,400	0.91
4182	433/ 167/ 5/ /	NEW SALEM ST	0001	316I	IND		76,400	84,900	1.11
4181	433/ 167/ 6/ /	77 NEW SALEM ST	0001	325I	IND		504,800	472,900	0.94
4159	440/ 74/ 5/ /	210 FAIR ST	0001	4000	IND		739,800	710,200	0.96
4169	440/ 233/ 4/ /	187 WATER ST	0001	4000	IND		405,400	408,100	1.01
4229	441/ 74/ 23/ /	176 FAIR ST	0001	3130	IND		1,357,100	1,330,100	0.98
4206	441/ 233/ 10/ /	125 WATER ST	0001	3320	IND		511,700	560,000	1.09
4170	441/ 233/ 24/ /	167 WATER ST	0001	4000	IND		626,000	585,700	0.94
837	442/ 220/ 10/ /	84 UNION AV	0001	4000	IND		368,500	358,200	0.97
4249	450/ 13/ 23/ 001/	60 BAY ST #1	0001	4021	IND	IND CONDO	148,300	138,800	0.94
4253	450/ 13/ 23/ 002/	60 BAY ST #2	0001	4021	IND	IND CONDO	87,200	94,800	1.09
4254	450/ 13/ 23/ 003/	60 BAY ST #3	0001	4021	IND	IND CONDO	115,000	102,000	0.89
4255	450/ 13/ 23/ 004/	60 BAY ST #4	0001	4021	IND	IND CONDO	193,000	187,300	0.97
4256	450/ 13/ 23/ 005/	60 BAY ST #5	0001	4021	IND	IND CONDO	73,300	77,200	1.05
4257	450/ 13/ 23/ 006/	60 BAY ST #6	0001	4021	IND	IND CONDO	36,200	33,500	0.93
4258	450/ 13/ 23/ 007/	60 BAY ST #7	0001	4021	IND	IND CONDO	131,300	118,900	0.91
4259	450/ 13/ 23/ 008/	60 BAY ST #8	0001	4021	IND	IND CONDO	141,700	127,200	0.90
4260	450/ 13/ 23/ 009/	60 BAY ST #9	0001	4021	IND	IND CONDO	108,700	105,800	0.97
4251	450/ 13/ 23/ 011/	60 BAY ST #11	0001	4021	IND	IND CONDO	82,400	84,200	1.02

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PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
4252	450/ 13/ 23/ 012/	60 BAY ST #12	0001	4021	IND	IND CONDO	103,700	95,500	0.92
4317	450/ 51/ 63/ 001/	30 COOK CT	0001	402O	IND		441,800	400,800	0.91
4318	450/ 54/ 63/ 002/	161 COURT ST UNITS B	0001	401O	IND	IND CONDO	646,500	670,900	1.04
4319	450/ 54/ 63/ 003/	161 COURT ST UNIT A	0001	401O	IND	IND CONDO	189,500	180,900	0.95
4333	450/ 74/ 61/ /	113 FAIR ST	0001	4000	IND		810,100	802,200	0.99
4340	450/ 245/ 28/ /	6 WINNISQUAM AV	0001	316I	IND		94,700	86,800	0.92
4281	451/ 245/ 1/ /	48 WINNISQUAM AV	0001	316I	IND		713,000	644,000	0.90
314	456/ 2/ 91/ /	150 ACADEMY ST	0001	316I	IND		123,600	128,700	1.04
100063	459/ 376/ 1/ 5/	51 GROWTTH RD	0001	4000	IND		2,327,600	2,465,200	1.06
100062	462/ 376/ 1/ 3/	20 GROWTTH RD	0001	4022	IND		491,500	534,900	1.09
539	464/ 142/ 26/ /	166 MAIN ST	0001	325I	IND		176,800	172,800	0.98
4509	467/ 66/ 20/ /	11 DURKEE ST	0001	316I	IND		253,400	245,800	0.97
253	472/ 86/ 19/ /	194 GARFIELD ST	0001	3320	IND		283,500	279,300	0.99
53	476/ 351/ 4/ /	136 FRANK BEAN RD	0001	316I	IND		623,400	654,800	1.05
35	477/ 147/ 3/ /	432-444 PROVINCE RD	0001	4000	IND		587,400	546,400	0.93
39	485/ 147/ 3/ /	484-516 PROVINCE RD	0001	4010	IND		2,302,800	2,142,500	0.93
32	485/ 147/ 4/ /	477-505 PROVINCE RD	0001	316I	IND		828,600	820,600	0.99
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	4000	IND		1,161,900	1,078,500	0.93
7517	128/ 252/ 4/ /	549-579 ENDICOTT ST	0001	3700	LANE		4,094,200	3,896,900	0.95
7624	128/ 252/ 3/ /	588 ENDICOTT ST N	0001	325I	MIX		369,800	413,300	1.12
7481	144/ 252/ 1/ /	350 ENDICOTT ST N	0001	301I	MIX		551,200	604,000	1.10
3188	145/ 127/ 35/ /	292 LAKESIDE AV	0001	0325	MIX		209,200	223,200	1.07
3189	145/ 127/ 36/ /	306 LAKESIDE AV	0001	011J	MIX		391,300	381,500	0.97
7456	157/ 252/ 1/ /	258 ENDICOTT ST N	0001	301R	MIX		724,500	766,300	1.06
3285	162/ 252/ 11/ /	38 ENDICOTT ST N	0001	3020	MIX		861,700	810,500	0.94
5982	290/ 155/ 9/ /	1921 PARADE RD	0001	3400	MIX		630,000	660,700	1.05
1340	350/ 92/ 26/ /	151 ELM ST	0001	0316	MIX		387,500	383,600	0.99
1215	367/ 71/ 20/ /	49 ELM ST	0001	011I	MIX		494,700	476,300	0.96
1210	367/ 71/ 21/ /	41 ELM ST	0001	0325	MIX		323,300	286,600	0.89
2005	367/ 220/ 30/ /	851 UNION AV	0001	0325	MIX		409,800	362,300	0.88
100762	371/ 220/ 9/ /	708 UNION AV	0001	0325	MIX		541,400	543,100	1.00
1949	371/ 220/ 13/ /	699 UNION AV	0001	0340	MIX		265,800	254,300	0.96
1093	371/ 220/ 22/ /	645 UNION AV	0001	032I	MIX		228,500	222,700	0.97
5466	406/ 158/ 20/ /	229 MESSER ST	0001	0330	MIX		265,900	266,300	1.00
4875	407/ 220/ 53/ /	397 UNION AV	0001	032I	MIX		318,400	304,000	0.95
4879	407/ 227/ 50/ /	11 WALKER ST	0001	0332	MIX		236,300	212,600	0.90
5409	411/ 220/ 23/ /	342 UNION AV	0001	0325	MIX		355,500	355,300	1.00
5410	411/ 220/ 24/ /	350 UNION AV	0001	0340	MIX		309,900	283,200	0.91
5163	426/ 220/ 37/ /	261 UNION AV	0001	011C	MIX		258,200	250,500	0.97
5162	426/ 220/ 38/ /	255 UNION AV	0001	011C	MIX		276,100	301,300	1.09
4659	432/ 142/ 16/ /	660-668 MAIN ST	0001	325I	MIX		417,700	375,000	0.90
4660	432/ 142/ 17/ /	674 MAIN ST	0001	325I	MIX		313,000	301,600	0.96
4641	432/ 142/ 22/ /	609 MAIN ST	0001	032I	MIX		1,176,200	1,112,100	0.95
4217	432/ 186/ 9/ /	12 PLEASANT ST	0001	011I	MIX		846,800	802,400	0.95
771	442/ 142/ 41/ /	399 MAIN ST	0001	032I	MIX		246,400	240,400	0.98
840	442/ 220/ 11/ /	100 UNION AV	0001	032I	MIX		266,500	236,600	0.89

INCOME/COST COMPARISON REPORT FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
4210	433/ 15/ 2/ /	51 BEACON ST	0001	0340	OFF		2,005,500	1,824,700	0.91
4189	433/ 186/ 9/ /	144 PLEASANT ST	0001	3400	OFF		327,800	302,500	0.92
4129	433/ 186/ 49/ /	164 PLEASANT ST	0001	3550	OFF		892,100	805,600	0.90
104538	441/ 233/ 8/ 001/	67 WATER ST 101	0001	3440	OFF		146,300	140,100	0.96
104537	441/ 233/ 8/ 002/	67 WATER ST 103	0001	3440	OFF		150,700	144,300	0.96
104536	441/ 233/ 8/ 003/	67 WATER ST 105	0001	3440	OFF		77,500	79,600	1.03
104534	441/ 233/ 8/ 004/	67 WATER ST 107	0001	3440	OFF		104,200	102,700	0.99
104533	441/ 233/ 8/ 005/	67 WATER ST 108	0001	3440	OFF		80,200	81,700	1.02
104532	441/ 233/ 8/ 006/	67 WATER ST 109	0001	3440	OFF		136,800	130,500	0.95
104531	441/ 233/ 8/ 007/	67 WATER ST 201	0001	3440	OFF		182,800	175,200	0.96
104535	441/ 233/ 8/ 008/	67 WATER ST 106	0001	3440	OFF		76,200	78,600	1.03
104530	441/ 233/ 8/ 009/	67 WATER ST 203	0001	3440	OFF		148,700	142,400	0.96
104528	441/ 233/ 8/ 011/	67 WATER ST 208	0001	3440	OFF		218,400	209,700	0.96
104527	441/ 233/ 8/ 012/	67 WATER ST 209	0001	3440	OFF		90,100	90,500	1.00
104526	441/ 233/ 8/ 013/	67 WATER ST 210	0001	3440	OFF		83,400	84,700	1.02
4226	441/ 233/ 13/ 003/	71 WATER ST FOUNDRY	0001	3440	OFF		1,016,100	981,400	0.97
4194	441/ 233/ 22/ /	171 FAIR ST	0001	3400	OFF		1,295,500	1,326,100	1.02
772	442/ 142/ 40/ /	423 MAIN ST	0001	3400	OFF		681,300	676,400	0.99
4392	442/ 142/ 46/ /	426 MAIN ST	0001	3400	OFF		770,600	730,900	0.95
4362	449/ 1/ 32/ /	11 ACADEMY SQ	0001	3400	OFF	OFFICE	253,600	231,100	0.91
4370	449/ 2/ 25/ /	16 ACADEMY ST	0001	3400	OFF		197,900	179,000	0.90
352	449/ 24/ 51/ /	28 BOWMAN ST	0001	3400	OFF		651,100	598,700	0.92
447	449/ 142/ 15/ /	314 MAIN ST	0001	3400	OFF		388,500	387,400	1.00
4420	450/ 54/ 14/ /	174 COURT ST	0001	3400	OFF		246,000	269,100	1.09
104687	450/ 54/ 63/ 004/	155 COURT ST	0001	3440	OFF	OFFICE CONDO	294,900	219,800	0.75
4423	455/ 54/ 23/ /	200 COURT ST	0001	3400	OFF		292,700	288,500	0.99
4468	467/ 4/ 1/ /	14 ADDISON ST	0001	316I	OFF		437,500	399,500	0.91
4504	467/ 54/ 22/ /	348 COURT ST	0001	0340	OFF		999,700	918,200	0.92
4506	467/ 54/ 24/ /	376 COURT ST	0001	3400	OFF		360,500	354,900	0.98
4293	467/ 54/ 29/ /	373 COURT ST	0001	3250	OFF		345,700	309,600	0.90
7605	115/ 280/ 3/ /	1065 WATSON RD	0001	3260	REST		560,600	586,200	1.05
105206	128/ 252/ 3/ 1/	604 ENDICOTT ST N	0001	3260	REST		425,100	451,000	1.06
3187	145/ 127/ 34/ /	264-290 LAKESIDE AV	0001	377I	REST		364,900	365,500	1.00
3190	145/ 127/ 37/ /	322 LAKESIDE AV	0001	3260	REST		445,300	475,900	1.07
2538	216/ 248/ 10/ /	644 WEIRS BV	0001	3260	REST		579,600	556,000	0.96
2161	324/ 220/ 1/ /	1182 UNION AV	0001	3260	REST		1,183,900	1,242,100	1.05
2156	327/ 220/ 12/ /	1127 UNION AV	0001	325I	REST		440,200	397,200	0.90
2098	349/ 220/ 2/ /	979 UNION AV	0001	0326	REST		297,600	293,800	0.99
1955	367/ 220/ 32/ /	799 UNION AV	0001	3260	REST		838,000	802,300	0.96
4208	441/ 233/ 9/ /	141 WATER ST	0001	3260	REST		401,400	432,700	1.08
446	449/ 142/ 11/ /	331 MAIN ST	0001	3260	REST		561,200	549,100	0.98
4389	449/ 142/ 22/ /	358 MAIN ST	0001	3530	REST		529,000	527,500	1.00
7592	113/ 252/ 2/ /	809-817 ENDICOTT ST	0001	325I	RET		323,500	358,100	1.11
7594	114/ 252/ 1/ /	730 ENDICOTT ST N	0001	390C	RET		451,700	505,700	1.12
7595	115/ 252/ 1/ /	718 ENDICOTT ST N	0001	0325	RET		284,400	308,500	1.08
7206	144/ 252/ 6/ /	259 ENDICOTT ST N	0001	032I	RET		665,700	634,700	0.95

INCOME/COST COMPARISON REPORT FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
3194	145/ 127/ 33/ /	279 LAKESIDE AV	0001	3260	RET		461,200	450,400	0.98
3254	145/ 127/ 44/ /	248-260 LAKESIDE AV	0001	377I	RET		496,700	499,600	1.01
3258	146/ 127/ 2/ /	240-246 LAKESIDE AV	0001	377I	RET		314,200	333,000	1.06
3253	146/ 127/ 30/ /	263 LAKESIDE AV	0001	377I	RET		1,928,100	1,803,700	0.94
2907	163/ 72/ 1/ /	28-36 ENDICOTT ST E	0001	3230	RET		2,442,700	2,337,400	0.96
3215	173/ 40/ 8/ /	96 CHANNEL LN	0001	384I	RET		2,238,300	2,160,400	0.97
104694	261/ 248/ 13/ 011/	135 WEIRS BV C-1	0001	3440	RET	RETAIL CONDO	122,400	139,700	1.14
105340	261/ 248/ 13/ 013/	135 WEIRS BV C-3	0001	3440	RET	RETAIL CONDO	68,500	67,600	0.99
2858	282/ 241/ 1/ /	WHITE OAKS RD	0001	3230	RET	32% OF BLDG	7,197,000	7,189,700	1.00
2287	304/ 220/ 1/ /	1258 UNION AV	0001	3300	RET		906,500	875,800	0.97
2282	304/ 220/ 12/ /	1367 UNION AV	0001	325I	RET		275,900	304,000	1.10
2283	304/ 220/ 14/ 001/	1343 UNION AV	0001	3440	RET		269,400	269,500	1.00
2284	304/ 220/ 14/ 002/	1325 UNION AV	0001	3440	RET		167,800	167,100	1.00
2269	325/ 220/ 8/ /	1203 UNION AV	0001	3300	RET		529,000	527,700	1.00
2160	327/ 220/ 7/ /	1144 UNION AV	0001	325I	RET		374,800	408,400	1.09
2159	346/ 220/ 6/ /	1084 UNION AV	0001	3210	RET		1,106,100	989,700	0.89
1263	366/ 14/ 4/ /	27 BAYSIDE CT	0001	325I	RET		258,700	228,700	0.88
1954	367/ 220/ 33/ /	781 UNION AV	0001	325I	RET		231,400	235,000	1.02
1953	367/ 220/ 34/ /	777 UNION AV	0001	325I	RET		193,400	199,300	1.03
1950	371/ 220/ 12/ /	727 UNION AV	0001	3310	RET		517,600	464,400	0.90
1159	387/ 220/ 6/ /	580 UNION AV	0001	3310	RET		373,600	318,200	0.85
1162	388/ 220/ 2/ /	598 UNION AV	0001	325I	RET		351,800	329,300	0.94
1108	388/ 220/ 14/ /	585 UNION AV	0001	3230	RET		963,800	907,500	0.94
5475	407/ 220/ 7/ /	460 UNION AV	0001	325I	RET		607,600	526,400	0.87
5446	411/ 220/ 1/ 005/	370 UNION AV	0001	3440	RET		315,300	298,500	0.95
5447	411/ 220/ 1/ 006/	370 UNION AV	0001	3440	RET		120,800	101,500	0.84
5403	411/ 220/ 17/ /	288 UNION AV	0001	325I	RET		1,503,200	1,527,200	1.02
4828	411/ 220/ 29/ /	311 UNION AV	0001	325I	RET		823,000	729,900	0.89
4572	425/ 44/ 62/ /	72 CHURCH ST	0001	325I	RET		341,700	296,000	0.87
4633	425/ 44/ 86/ /	65 CHURCH ST	0001	325I	RET		262,600	224,200	0.85
5380	426/ 220/ 5/ /	220 UNION AV	0001	3250	RET		2,122,800	2,106,700	0.99
4629	432/ 33/ 30/ /	50-62 CANAL ST	0001	325I	RET		374,000	335,400	0.90
4214	432/ 142/ 10/ /	574 MAIN ST	0001	325I	RET		763,800	748,300	0.98
4655	432/ 142/ 11/ /	598 MAIN ST	0001	325I	RET		421,400	394,800	0.94
4656	432/ 142/ 12/ /	622-634 MAIN ST	0001	032I	RET		640,000	601,400	0.94
104646	432/ 142/ 12/ 1/	610-618 MAIN ST	0001	011I	RET		496,000	506,700	1.02
4643	432/ 142/ 19/ /	653 MAIN ST	0001	325I	RET		778,700	708,300	0.91
4642	432/ 142/ 20/ /	633-637 MAIN ST	0001	325I	RET		812,800	784,200	0.96
4640	432/ 142/ 23/ /	601 MAIN ST	0001	3220	RET		493,200	461,900	0.94
4219	432/ 186/ 7/ /	36 PLEASANT ST	0001	325I	RET		198,100	190,600	0.96
4195	441/ 167/ 1/ /	94 NEW SALEM ST	0001	325I	RET		226,200	205,900	0.91
4196	441/ 167/ 2/ /	100 NEW SALEM ST	0001	3220	RET		148,600	152,100	1.02
4344	442/ 54/ 57/ /	63 COURT ST	0001	3530	RET		206,800	230,000	1.11
4343	442/ 54/ 58/ /	45 COURT ST	0001	3250	RET		1,924,400	2,061,100	1.07
4212	442/ 142/ 4/ /	546 MAIN ST	0001	032I	RET		1,167,800	1,064,500	0.91
4211	442/ 142/ 5/ /	522 MAIN ST	0001	325I	RET		243,000	419,300	1.73

INCOME/COST COMPARISON REPORT FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
4215	442/ 142/ 6/ /	520 MAIN ST	0001	325I	RET		309,800	299,500	0.97
4213	442/ 142/ 7/ /	523-571 MAIN ST	0001	325I	RET		978,700	999,700	1.02
889	443/ 184/ 75/ /	92 PINE ST	0001	325I	RET		197,800	182,700	0.92
4384	449/ 54/ 80/ /	112 COURT ST	0001	0325	RET		317,800	311,600	0.98
442	449/ 142/ 13/ /	309 MAIN ST	0001	325I	RET		358,100	325,900	0.91
4390	449/ 142/ 23/ /	376 MAIN ST	0001	3240	RET		1,021,200	1,182,500	1.16
4247	450/ 13/ 22/ /	54 BAY ST	0001	0332	RET		164,400	148,700	0.90
4327	450/ 54/ 45/ /	193 COURT ST	0001	325I	RET		272,200	240,400	0.88
4291	454/ 54/ 12/ /	305 COURT ST	0001	0325	RET		248,700	233,100	0.94
4478	455/ 54/ 51/ /	292 COURT ST	0001	325I	RET		348,000	308,000	0.89
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	301R	ROOM	12 UNITS	495,400	449,000	0.91
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	301I	ROOM	19 UNITS	402,800	392,300	0.97
8363	146/ 10/ 8/ /	7 BAKER AV	0001	3010	ROOM	7 UNITS	270,900	304,500	1.12
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	301R	ROOM		623,700	684,300	1.10
2779	173/ 248/ 1/ /	1072 WEIRS BV	0001	301I	ROOM		3,455,600	3,237,600	0.94
2782	173/ 248/ 6/ /	1103 WEIRS BV	0001	0301	ROOM		628,300	646,100	1.03
2777	182/ 248/ 6/ /	1025 WEIRS BV	0001	0301	ROOM		389,800	392,800	1.01
2646	194/ 248/ 10/ /	867 WEIRS BV	0001	301I	ROOM		837,700	884,400	1.06
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	1010	ROOM	14 UNITS	671,900	667,100	0.99
2647	199/ 248/ 10/ /	832 WEIRS BV	0001	301I	ROOM		573,100	582,800	1.02
2537	216/ 248/ 4/ /	630 WEIRS BV	0001	301I	ROOM		2,800,500	2,709,000	0.97
2294	283/ 23/ 1/ /	94 LAKE ST	0001	301I	ROOM	16 UNITS	611,300	641,600	1.05
2291	303/ 23/ 1/ /	76 LAKE ST	0001	301I	ROOM		4,924,500	4,865,400	0.99
2274	304/ 220/ 4/ /	1330 UNION AV	0001	301I	ROOM		1,967,800	2,073,900	1.05
4351	442/ 142/ 61/ /	480 MAIN ST	0001	301I	ROOM	104 UNITS	1,766,000	1,704,300	0.97
1104	391/ 220/ 11/ /	535 UNION AV	0001	333I	SSTA		1,061,200	1,034,300	0.97
4878	407/ 220/ 9/ /	415 UNION AV	0001	3340	SSTA		285,000	285,100	1.00
623	457/ 188/ 73/ /	15 PROVINCE ST	0001	333I	SSTA		272,700	282,900	1.04
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	384I	WHSE		1,182,500	1,178,900	1.00
7026	173/ 40/ 13/ /	129 CHANNEL LN	0001	316I	WHSE		1,354,800	1,676,400	1.24
2268	304/ 22/ 6/ /	63 BLAISDELL AV	0001	316I	WHSE		1,987,900	1,902,700	0.96
2267	304/ 22/ 8/ /	53 BLAISDELL AV	0001	316I	WHSE		170,200	155,000	0.91
5696	375/ 324/ 2/ /	28 LEXINGTON DR	0001	316I	WHSE		1,182,000	1,067,400	0.90
5697	375/ 324/ 3/ /	76 LEXINGTON DR	0001	0401	WHSE		2,232,000	2,245,800	1.01
5686	376/ 324/ 2/ /	144 LEXINGTON DR	0001	4000	WHSE		2,875,800	2,677,700	0.93
3588	394/ 142/ 31/ /	MAIN ST	0001	316I	WHSE		143,500	127,800	0.89
5455	406/ 294/ 25/ /	91 BISSON AV	0001	4010	WHSE		492,900	493,900	1.00
4158	441/ 74/ 25/ /	206 FAIR ST	0001	316I	WHSE		1,176,700	1,157,300	0.98
4345	442/ 54/ 56/ /	77 COURT ST	0001	316I	WHSE		459,900	463,100	1.01
4357	442/ 192/ 53/ /	36 ROWE CT	0001	316I	WHSE		179,300	162,200	0.90
4290	454/ 54/ 5/ /	343 COURT ST	0001	3250	WHSE		335,300	327,500	0.98
358	456/ 38/ 24/ /	29 CENTER ST	0001	316I	WHSE		217,200	205,100	0.94
400	456/ 38/ 25/ /	28 CENTER ST	0001	316I	WHSE		337,500	309,800	0.92
579	464/ 142/ 23/ /	132 MAIN ST	0001	316I	WHSE		335,300	350,100	1.04
4505	467/ 54/ 23/ /	360 COURT ST	0001	316I	WHSE		351,000	340,700	0.97
223	474/ 375/ 1/ 1/	116 HOUNSELL AV	0001	3160	WHSE		618,300	634,900	1.03

INCOME/COST COMPARISON REPORT FOR YEAR 2009
LACONIA, NH

PID	MBLU	Location	Nbhd	Prim Use	Cap Code	Notes	Total Income Value	Total Parcel Value	C/I Ratio
							274,275,500	269,367,700	

Record Count: 460

CAP RATE REPORT FOR YEAR 2009
LACONIA, NH

CODES			ADJUSTMENTS		
Code	Desc	Rate	Rating	Desc	Adjustment
APT	APARTMENT	0.115	E	Excellent	0.80
BANK	BANK	0.095	G	Good	0.90
BED	NURSING HOME	0.125	A	Average	1.00
CARS	AUTO REPAIR/DEAL	0.110	F	Fair	1.10
FF	FAST FOOD	0.100	P	Poor	1.20
IND	INDUSTRIAL	0.110			
LAND	LAND	0.100			
LANE	BOWLING	0.110			
MIX	MIXED USE	0.120			
OFF	OFFICE	0.120			
REST	RESTAURANT	0.115			
RET	RETAIL	0.120			
ROOM	MOTEL/HOTEL	0.130			
SSTA	SERVICE STATION	0.105			
WHSE	WAREHOUSE	0.110			

CAPITALIZATION RATE ANALYSIS

APT Cap Rate

LACONIA, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	8.50%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	75.0%
MORTGAGE CONSTANT (Rm)	0.10414
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.30006
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.75	**LOAN TERM**	20 YRS
EQUITY	0.25	**LOAN RATE**	8.500%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10414
MORTGAGE CONSTANT-PROJ. PER.	0.14878
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.30006

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.75	X	0.104138788	=	0.0781
EQUITY RATIO	0.25	X	0.1200	=	0.0300
	WEIGHTED AVERAGE				0.1081
	LESS CREDIT FOR EQUITY CHANGE				
	0.75	X	0.056984164	X	
			0.3001	=	0.0128
	OVERALL RATE				9.528%
	PLUS TAX FACTOR		$19.81	=	1.98%
	OVERALL RATE				11.508%
	ROUNDED				**11.5%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

BANK Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.0%
MORTGAGE INTEREST RATE (i)	8.25%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10225
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.30530
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	8.250%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10225
MORTGAGE CONSTANT-PROJ. PER.	0.14718
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.30530

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.102247878	=	0.0716
EQUITY RATIO	0.30	X	0.1200	=	0.0360
	WEIGHTED AVERAGE				0.1076
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.056984164	X	
			0.3053	=	0.0122
	OVERALL RATE				9.540%
	ROUNDED				**9.5%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

BED Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.00%
MORTGAGE INTEREST RATE (i)	9.25%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10990
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.28466
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	9.250%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10990
MORTGAGE CONSTANT-PROJ. PER.	0.15364
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.28466

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.10990402	=	0.0769
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1159
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2847	=	0.0108
	OVERALL RATE				10.511%
	PLUS TAX FACTOR		$19.81	=	1.98
	OVERALL RATE				12.49%
	ROUNDED				**12.5%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

CARS Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	10.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.11580
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.26976
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	10.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.11580
MORTGAGE CONSTANT-PROJ. PER.	0.15858
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.26976

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.115802597	=	0.0811
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1201
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2698	=	0.0103
	OVERALL RATE				10.981%
	ROUNDED				**11.0%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

FF Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	8.40%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10338
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.30215
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	8.400%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10338
MORTGAGE CONSTANT-PROJ. PER.	0.14814
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.30215

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.103380539	=	0.0724
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1114
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.3022	=	0.0115
	OVERALL RATE				9.988%
	ROUNDED				**10.0%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

IND Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	10.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.11580
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.26976
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	10.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.11580
MORTGAGE CONSTANT-PROJ. PER.	0.15858
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.26976

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.115802597	=	0.0811
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1201
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2698	=	0.0103
	OVERALL RATE				10.981%
	ROUNDED				**11.0%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

LAND Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	8.35%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10300
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.30320
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	8.350%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10300
MORTGAGE CONSTANT-PROJ. PER.	0.14782
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.30320

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.103002355	=	0.0721
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1111
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.3032	=	0.0115
	OVERALL RATE				9.958%
	ROUNDED				**10.0%**

CAPITALIZATION RATE ANALYSIS

LANE Cap Rate — **LACONIA, NH**

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.00%
MORTGAGE INTEREST RATE (i)	10.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.11580
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.26976
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	10.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.11580
MORTGAGE CONSTANT-PROJ. PER.	0.15858
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.26976

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.115802597	=	0.0811
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1201
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2698	=	0.0103
	OVERALL RATE				10.981%

OVERALL RATE	10.981%
ROUNDED	**11.0%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

MIX Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	8.95%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10758
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.29076
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	8.950%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10758
MORTGAGE CONSTANT-PROJ. PER.	0.15169
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.29076

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.107581534	=	0.0753
EQUITY RATIO	0.30	X	0.1200	=	0.0360
	WEIGHTED AVERAGE				0.1113
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.056984164	X	
			0.2908	=	0.0116
	OVERALL RATE				9.971%
	PLUS TAX FACTOR		$19.81	=	1.980%
	OVERALL RATE				11.951%
	ROUNDED				**12.0%**

CAPITALIZATION RATE ANALYSIS

OFC CAP RATE — LACONIA, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	12.00%
MORTGAGE INTEREST RATE (i)	9.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10797
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.28974
SINKING FUND FACTOR (SSF)	0.05698

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	9.000%
		EQUITY RATE	12.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10797
MORTGAGE CONSTANT-PROJ. PER.	0.15201
SINKING FUND FACTOR @ n	0.05698
PERCENT PAID @ n	0.28974

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.107967115	=	0.0756
EQUITY RATIO	0.30	X	0.1200	=	0.0360
	WEIGHTED AVERAGE				0.1116
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.056984164	X	
			0.2897	=	0.0116
	OVERALL RATE				10.002%
	PLUS TAX FACTOR		$19.81	=	1.980%
	OVERALL RATE				11.982%
	ROUNDED				**12.0%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

REST Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	10.85%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.12264
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.25348
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	10.850%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.12264
MORTGAGE CONSTANT-PROJ. PER.	0.16428
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.25348

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.122639953	=	0.0858
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1248
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2535	=	0.0096
	OVERALL RATE				11.521%
	ROUNDED				**11.50%**

CAPITALIZATION RATE ANALYSIS

RET Cap Rate

LACONIA, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.00%
MORTGAGE INTEREST RATE (i)	8.50%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10414
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.30006
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	8.500%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10414
MORTGAGE CONSTANT-PROJ. PER.	0.14878
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.30006

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.104138788	=	0.0729
EQUITY RATIO	0.30	X	0.1300	=	0.0390
WEIGHTED AVERAGE					0.1119
LESS CREDIT FOR EQUITY CHANGE					
	0.70	X	0.054289556	X	
			0.3001	=	0.0114
OVERALL RATE					10.049%
PLUS TAX FACTOR			$19.81	=	1.980%
OVERALL RATE					12.029%
ROUNDED					**12.0%**

CAPITALIZATION RATE ANALYSIS

ROOM Cap Rate

LACONIA, NH

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.00%
MORTGAGE INTEREST RATE (i)	10.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.11580
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.26976
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	10.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.11580
MORTGAGE CONSTANT-PROJ. PER.	0.15858
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.26976

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.115802597	=	0.0811
EQUITY RATIO	0.30	X	0.1300	=	0.0390
WEIGHTED AVERAGE					0.1201
LESS CREDIT FOR EQUITY CHANGE					
	0.70	X	0.054289556	X	
			0.2698	=	0.0103
OVERALL RATE					10.981%
PLUS TAX FACTOR			$19.81	=	1.980%
OVERALL RATE					12.961%
ROUNDED					**13.0%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

SSTA Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	9.25%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.10990
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.28466
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	9.250%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

MORTGAGE CONSTANT FULL TERM	0.10990
MORTGAGE CONSTANT-PROJ. PER.	0.15364
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.28466

RATE DEVELOPEMENT

LOAN/VALUE RATIO	0.70	X	0.10990402	=	0.0769
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1159
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2847	=	0.0108
	OVERALL RATE				10.511%
	ROUNDED				**10.5%**

CAPITALIZATION RATE ANALYSIS
LACONIA, NH

WHSE Cap Rate

ASSUMPTIONS

EQUITY YIELD RATE (Ye)	13.0%
MORTGAGE INTEREST RATE (i)	10.00%
AMORTIZATION PERIOD (n)	20
LOAN-TO-VALUE RATIO (m)	70.0%
MORTGAGE CONSTANT (Rm)	0.11580
HOLDING (PROJECTION) PERIOD (HP)	10
% OF PRINCIPAL PAID OFF @ HP	0.26976
SINKING FUND FACTOR (SSF)	0.05429

LOAN TO VALUE RATIO	0.70	**LOAN TERM**	20 YRS
EQUITY	0.30	**LOAN RATE**	10.000%
		EQUITY RATE	13.000%
		PROJECTION PERIOD	10 YRS

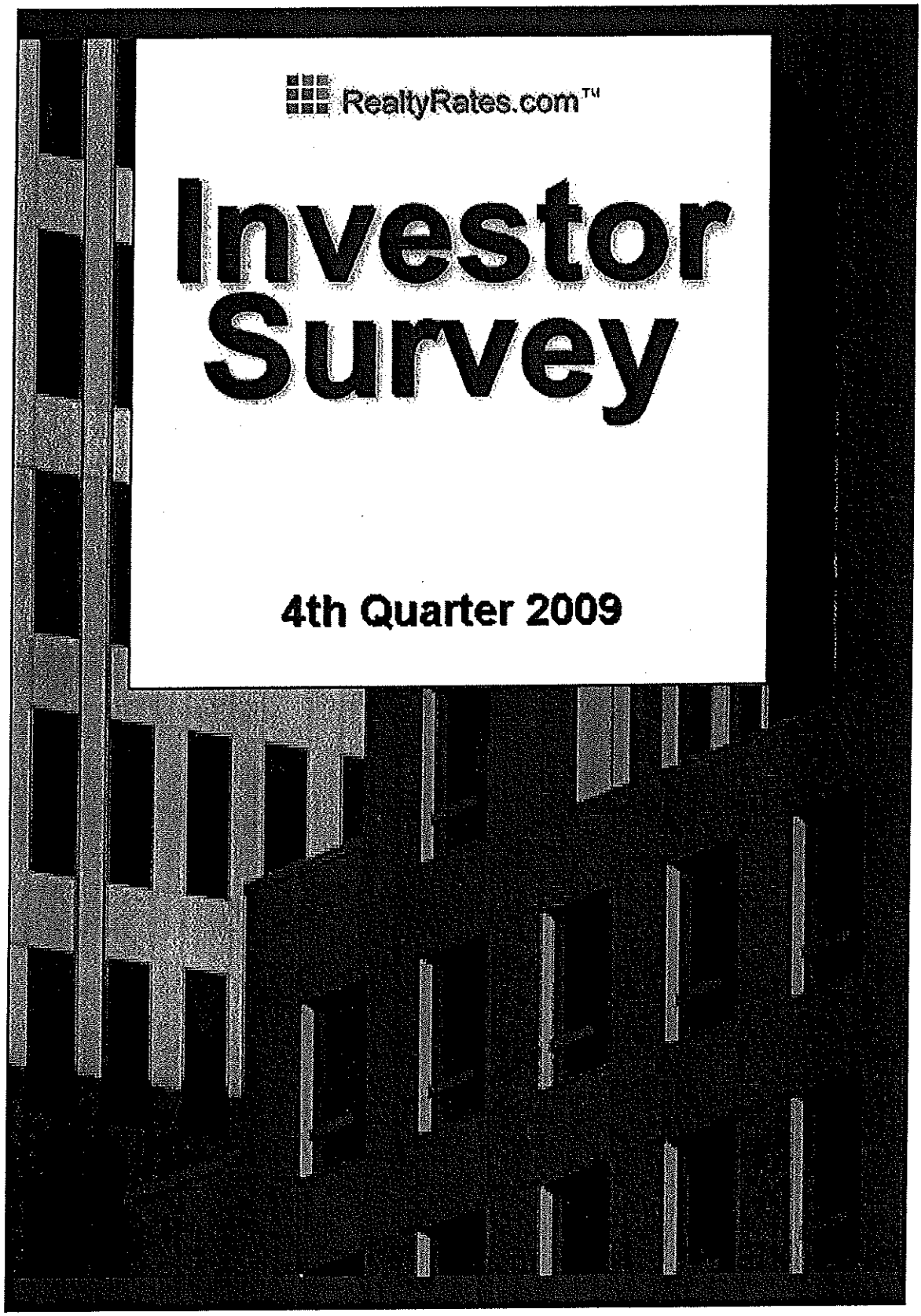
MORTGAGE CONSTANT FULL TERM	0.11580
MORTGAGE CONSTANT-PROJ. PER.	0.15858
SINKING FUND FACTOR @ n	0.05429
PERCENT PAID @ n	0.26976

RATE DEVELOPEMENT					
LOAN/VALUE RATIO	0.70	X	0.115802597	=	0.0811
EQUITY RATIO	0.30	X	0.1300	=	0.0390
	WEIGHTED AVERAGE				0.1201
	LESS CREDIT FOR EQUITY CHANGE				
	0.70	X	0.054289556	X	
			0.2698	=	0.0103
	OVERALL RATE				10.981%
	ROUNDED				**11.0%**

RealtyRates.com™

Investor Survey

4th Quarter 2009



RealtyRates.com - Investor Survey ™

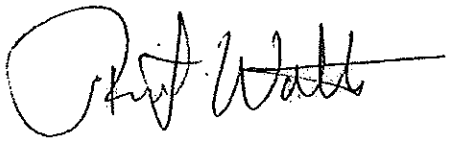
Welcome to the 4th Quarter 2009 edition (3rd Quarter 2009 data) of the RealtyRates.com™ *Investor Survey.*

The *Investor Survey* presents the results of our polling of 312 appraisal and brokerage firms, developers, investors, and lenders nationwide. The bulk of the data is comprised of individual tables for each property type that include surveyed minimum, maximum and average mortgage and equity requirements and resulting built-up overall capitalization rates (OARs) via debt coverage ratio and band of investment techniques, together with surveyed OAR's based on actual net operating incomes (NOI) exclusive of reserves and actual sale prices. Reserves for repairs and replacements are also tracked and presented by property type in a separate table.

In addition, the *Investor Survey* also includes a market commentary, discount rates for acquisitions, re-capitalizations and new construction, a mortgage matrix, a separate equity dividend rates table, interim (construction and mini perm) financing matrices, a property desirability matrix, historical average OARs, land lease cap and discount rates, and as indicated above, reserve requirements, all by property type.

RealtyRates.com™ is a Trade Name and Trademark of Robert G. Watts (RGW). Founded in Honolulu, Hawaii as Pacific Research Company and now headquartered in Bradenton, Florida, RGW has been providing professional analytical, advisory and development management services to investors, property owners, major corporations, lenders and government agencies worldwide since 1973.

We hope you find the *Investor Survey* useful and informative.



Robert Watts

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RealtyRates.com - Investor Survey ™

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Market Commentary

RealtyRates.com *Investor Survey* Cap Rate Indices Increase For All Property Types During 3rd Quarter 2009

Consistent with a 30 basis point jump in Treasury rates to which most commercial mortgage interest rates are indexed, the RealtyRates.com™ *Investor Survey* Weighted Composite (Cap Rate) Index™ increased 18 basis points, from 9.85% to 10.03% during the 3rd Quarter of 2009.

All 11 property sectors surveyed recorded quarter-over-quarter index increases with the greatest recorded by the Lodging sector, up 21 basis points.

Meanwhile, the remaining 10 sectors were evenly divided between 17 and 18 point basis point increases over the 2nd quarter.

RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
CURRENT & HISTORICAL CAP RATE INDICES

Method-Weighted* Property Category Indices

Year	Apt.	Golf	Healthcare Senior Housing	Ind.	Lodging	MH/RV Park Camping	Office	Retail	Restaurant	Self Storage	Special Purpose	Weighted* Composite Index
2009	8.82	12.14	9.42	9.45	10.94	9.30	9.33	9.23	11.69	10.45	11.27	9.83
3rd Qtr.	9.02	12.35	9.62	9.63	11.17	9.48	9.52	9.43	11.88	10.64	11.47	10.03
2nd Qtr.	8.84	12.17	9.44	9.46	10.96	9.31	9.35	9.25	11.71	10.47	11.29	9.85
1st Qtr.	8.60	11.90	9.20	9.25	10.70	9.10	9.11	9.02	11.48	10.24	11.04	9.62
2008	8.77	12.01	9.37	9.38	11.05	9.32	9.09	9.09	11.57	10.13	11.22	9.74
2007	8.81	11.72	9.53	9.52	10.49	9.37	9.25	9.20	11.85	9.93	11.29	9.75
2006	9.26	11.93	10.18	9.77	10.77	9.63	9.72	9.32	11.24	10.31	11.53	10.03
2005	9.14	11.46	10.03	9.42	10.50	9.22	9.46	9.02	11.06	10.04	11.44	9.77
2004	9.00	10.66	10.19	9.72	10.71	9.03	9.40	8.86	11.01	9.91	11.74	9.75
2003	9.19	10.38	10.56	9.53	11.69	9.51	9.44	9.05	11.16	10.04	12.04	9.94
2002	9.21	10.70	9.92	9.20	11.13	9.62	9.43	9.23	11.08	10.57	10.99	9.82
2001	9.61	10.52	10.31	9.81	10.87	10.22	9.78	9.85	11.11	10.69	12.76	10.23
2000	8.97	9.19	9.41	9.65	9.89	10.90	10.13	10.38	10.64	10.56	12.44	10.01
1999	7.94	8.14	8.34	8.54	8.76	9.65	8.97	9.19	9.42	9.35	11.02	8.87
1998	8.71	8.93	9.15	9.37	9.60	10.59	9.84	10.08	10.33	10.26	12.09	9.73
1997	8.45	8.66	8.88	9.10	9.32	10.28	9.55	9.79	10.03	9.96	11.73	9.44
1996	8.47	8.70	8.93	9.17	9.41	10.46	9.66	9.92	10.19	10.06	11.92	9.54
1995	9.22	9.45	9.68	9.92	10.17	11.21	10.42	10.68	10.94	10.86	12.80	10.30
1994	9.15	10.37	11.63	12.92	12.74	13.94	12.05	11.35	12.63	12.84	14.78	11.90
1993	9.15	10.37	11.63	12.92	12.74	13.94	12.05	11.35	12.63	12.84	14.78	11.90
1992	9.66	10.90	12.17	13.47	13.30	14.56	12.63	11.94	13.24	13.45	15.49	12.48

*Weighted by methodology: Band-of-Investment, DCR Technique, Sales Survey
Further weighted by property category

*3rd Quarter 2009 Data

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The deterioration in the commercial real estate market, as evidenced by the indicated increase in the Weighted Composite (Cap Rate) Index™ during the 3rd quarter, was further compounded by continuing declines in net operating income across virtually all markets and property types, nationwide.

Financial Indicators

Relevant financial indicators, many of which are utilized as indices for the pricing of various mortgage products, are summarized on the following table.

RealtyRates.com™ - Investor & Developer Surveys
FINANCIAL INDICATORS

	Aug-09	May-09	Quarterly Change (BP)	Aug-08	Yearly Change (BP)
Effective Fed Funds Rate					
	0.16%	0.18%	-2	2.00%	-184
Prime Rate					
	3.25%	3.25%	0	5.00%	-175
Commercial Paper (Financial)					
1-Month	0.21%	0.29%	-8	2.39%	-218
2-Month	0.23%	0.40%	-17	2.54%	-231
3-Month	0.29%	0.37%	-8	2.76%	-247
CD Rates (Secondary Market)					
1-Month	0.25%	0.30%	-5	2.46%	-221
3-Month	0.30%	0.57%	-27	2.79%	-249
6-Month	0.44%	1.04%	-60	3.11%	-267
LIBOR					
1-Month	0.27%	0.34%	-7	2.47%	-220
3-Month	0.42%	0.82%	-40	2.81%	-238
6-Month	0.84%	1.36%	-52	3.11%	-227
1-Year	1.42%	1.68%	-26	3.24%	-181
Treasury Bills (Secondary Market)					
4-Week	0.12%	0.14%	-2	1.65%	-153
3-Month	0.17%	0.18%	-1	1.72%	-155
6-Month	0.26%	0.30%	-4	1.92%	-166
1-Year	0.44%	0.48%	-4	2.11%	-167
Treasury Yields Constant Maturity					
1-Month	0.12%	0.14%	-2	1.68%	-156
3-Month	0.17%	0.18%	-1	1.75%	-158
6-Month	0.27%	0.30%	-3	1.97%	-170
1-Year	0.46%	0.50%	-4	2.18%	-172
2-Year	1.12%	0.93%	19	2.42%	-130
3-Year	1.65%	1.39%	26	2.70%	-105
5-Year	2.57%	2.13%	44	3.14%	-57
7-Year	3.21%	2.81%	40	3.46%	-25
10-Year	3.59%	3.29%	30	3.89%	-30
20-Year	4.33%	4.22%	11	4.53%	-20
30-Year	4.37%	4.23%	14	4.50%	-13
Conventional Fixed Rate Home Mortgage					
30-Year	5.19%	4.86%	33	6.48%	-129
Moody's Seasoned Corporate Bonds					
Aaa	5.26%	5.54%	-28	5.64%	-38
Baa	6.58%	8.06%	-148	7.15%	-57

Source: Federal Reserve; British Bankers' Association

Permanent Financing

The following tables summarize prevailing mortgage terms and reserve requirements by property type as reported by survey respondents as well as lender indications of the desirability of mortgages involving various property types. These data are for Class A and B properties nationwide.

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PERMANENT FINANCING

	Apt.	Golf	Health Senior Housing	Ind.	Lodging	RV/Camp Mfg Hsg MH Park	Office*	Restaurant	Retail	Self Storage	Special Purpose
Spread Over Base**											
Minimim	0.73%	1.23%	1.54%	0.81%	1.15%	0.90%	0.81%	2.30%	0.80%	0.81%	1.85%
Maximum	5.95%	11.54%	6.13%	5.85%	11.26%	5.95%	5.96%	11.52%	6.13%	5.96%	12.20%
Average	2.51%	6.10%	3.12%	2.73%	3.41%	3.40%	2.89%	4.69%	2.85%	4.85%	5.07%
Interest Rate											
Minimim	4.32%	4.82%	5.13%	4.40%	4.74%	4.49%	4.40%	5.89%	4.39%	4.39%	5.44%
Maximum	9.54%	15.13%	9.72%	9.44%	14.85%	9.54%	9.55%	15.11%	9.72%	9.72%	15.79%
Average	6.10%	9.69%	6.71%	6.32%	7.00%	6.99%	6.48%	8.28%	6.44%	6.44%	8.66%
Debt Coverage Ratio											
Minimim	1.03	1.20	1.12	0.90	1.00	0.95	0.95	1.15	1.05	0.95	1.15
Maximum	1.95	2.25	2.30	2.05	3.00	2.05	2.05	2.10	2.10	2.60	2.05
Average	1.43	1.58	1.58	1.49	1.61	1.39	1.50	1.74	1.43	1.39	1.70
Loan-to-Value Ratio											
Minimim	50%	50%	50%	50%	50%	50%	50%	50%	50%	80%	50%
Maximum	90%	85%	90%	85%	85%	85%	85%	80%	85%	50%	80%
Average	74%	67%	71%	70%	67%	72%	70%	63%	72%	69%	64%
Amortization (Yrs.)											
Minimim	15	15	15	15	15	15	15	15	15	30	15
Maximum	40	30	40	30	30	30	30	30	30	15	30
Average	26	20	24	24	22	25	25	19	25	27	20
Term (Yrs.)											
Minimim	3	5	3	3	5	5	3	3	3	3	3
Maximum	40	30	25	30	30	30	30	15	10	10	20
Average	21.50	9.25	13.75	11.67	8.00	9.25	8.00	7.50	6.25	6.25	8.00
** 10-Year Treasury											

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AVERAGE RESERVE REQUIREMENTS

	Per SF			Per Unit			% of EGI		
Property Type	Min.	Max.	Typical	Min.	Max.	Typical	Min.	Max.	Typical
Apartments				$150	$380	$350			
Golf				$1,225	$7,000	$3,250	2.0%	4.0%	3.0%
Health Care/Senior Housing				$250	$675	$375			
Industrial	$0.22	$0.60	$0.40						
Lodging							4.0%	8.0%	4.5%
Mobile Home/RV Park				$26	$275	$150	2.0%	5.0%	4.0%
Office	$0.26	$0.70	$0.50						
Restaurants							2.0%	5.0%	3.0%
Retail	$0.26	$0.82	$0.50						
Self-Storage	$0.22	$0.50	$0.45	$26	$180	$112			
Special Purpose	$0.22	$0.75	$0.50						

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PROPERTY DESIRABILITY MATRIX

	Preferred aggressively seeking	Cautionary will consider	Rejecting but... may consider under special circumstances
Apartments		All Types	
Golf		Private	Public
			Semi-Private
Health Care/Senior Housing		Congregate Care	Acute Care
		Assisted Living	Nursing Homes
Industrial	Warehouse Under 50K SF	Flex/R&D	Heavy Manufacturing
	Bulk Distribution	Warehouse Over 50K SF	Showroom
Lodging	Limited Service Flagged	Full Service Flagged	Full Service Non-Flagged
		Limited Service Non-Flagged	Resort/Golf/Casino
Mobile Home/RV Parks		Retirement & Family MH Parks	RV Parks/Campgrounds
Office		Suburban	CBD
Restaurants		All Types	
Retail	Grocery Anchored Centers	Convenience Stores/Gas Stations	Unanchored Strip Centers
		Free Standing Credit/Franchised	Power Centers
		Outlet Malls	Regional Malls
			Free Standing Big Box Stores
Self-Storage		All Types	
Special Purpose		Schools/Daycare Centers	Churches
		Public Assembly Facilities	Parking Garages
			Marinas/Recreational Facilities

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Interim Financing

The following tables summarize interim (construction and mini perm) financing rates and terms for Class A and B properties nationwide.

The 106 respondents to this portion of the Investor Survey include community, regional, and national banks, national and regional mortgage brokers, and national mortgage companies.

RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009**							
INTERIM FINANCING - CONSTRUCTION							
PROPERTY TYPE	SPREAD OVER BASE (Prime)	INTEREST RATE	LOAN FEES	LOAN-TO-VALUE RATIO	LOAN-TO-COST RATIO	LOAN TERM (Mos.)	AMORTIZATION
Apartments							
Minimum	1.00%	4.25%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	6.96%	10.21%	5.00%	90.0%	100.0%	40.0	Interest Only
Average	3.70%	6.95%	3.22%	79%	87%	25.9	Interest Only
Golf							
Minimum	1.60%	4.85%	1.00%	65.0%	65.0%	12.0	Interest Only
Maximum	5.10%	8.35%	5.60%	90.0%	100.0%	24.0	Interest Only
Average	3.07%	6.32%	2.97%	77%	82%	17.8	Interest Only
Health Care/Senior Housing							
Minimum	1.80%	5.05%	2.00%	65.0%	65.0%	12.0	Interest Only
Maximum	7.00%	10.25%	5.50%	90.0%	100.0%	24.0	Interest Only
Average	4.12%	7.37%	3.47%	77%	82%	17.9	Interest Only
Industrial							
Minimum	1.00%	4.25%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	7.00%	10.25%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	3.72%	6.97%	3.22%	79%	87%	17.9	Interest Only
Lodging							
Minimum	1.95%	5.20%	2.00%	60.0%	75.0%	12.0	Interest Only
Maximum	7.00%	10.25%	5.70%	90.0%	100.0%	24.0	Interest Only
Average	4.20%	7.45%	3.67%	74%	87%	17.8	Interest Only
Mobile Home/RV Parks							
Minimum	1.75%	5.00%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	6.98%	10.23%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	4.09%	7.34%	3.22%	79%	87%	17.9	Interest Only
Office							
Minimum	1.75%	5.00%	2.00%	70.0%	75.0%	12.0	Interest Only
Maximum	7.00%	10.25%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	4.10%	7.35%	3.22%	79%	87%	17.9	Interest Only
Restaurants							
Minimum	2.25%	5.50%	2.00%	60.0%	60.0%	12.0	Interest Only
Maximum	8.98%	12.23%	5.70%	90.0%	100.0%	24.0	Interest Only
Average	5.34%	8.59%	3.57%	74%	79%	17.7	Interest Only
Retail							
Minimum	1.00%	4.25%	2.00%	70.0%	70.0%	12.0	Interest Only
Maximum	7.05%	10.30%	5.05%	90.0%	100.0%	24.0	Interest Only
Average	3.75%	7.00%	3.25%	79%	84%	17.7	Interest Only
Self-Storage							
Minimum	1.00%	4.25%	2.00%	65.0%	70.0%	12.0	Interest Only
Maximum	6.98%	10.23%	5.00%	90.0%	100.0%	24.0	Interest Only
Average	3.71%	6.96%	3.22%	77%	84%	17.9	Interest Only
Special Purpose							
Minimum	2.30%	5.55%	2.00%	50.0%	50.0%	12.0	Interest Only
Maximum	9.00%	12.25%	6.00%	90.0%	100.0%	24.0	Interest Only
Average	5.37%	8.62%	3.72%	69%	74%	17.7	Interest Only
All Properties							
Minimum	1.00%	4.25%	1.00%	60.00%	50.00%	12.0	Interest Only
Maximum	9.00%	12.25%	6.00%	90.00%	100.00%	40.0	Interest Only
Average	4.72%	7.97%	3.22%	74%	74%	25.8	Interest Only

*3rd Quarter 2009 Data

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009** INTERIM FINANCING - MINI PERM							
PROPERTY TYPE	SPREAD OVER BASE (Prime)	INTEREST RATE	LOAN FEES	LOAN-TO-VALUE RATIO	LOAN-TO-COST RATIO	LOAN TERM (Mos.)	AMORTIZATION
Apartments							
Minimum	2.40%	5.65%	2.00%	70.0%	70.0%	12.0	20.0
Maximum	5.10%	8.35%	5.00%	90.0%	100.0%	48.0	30.0
Average	3.47%	6.72%	3.22%	79%	85%	24.4	25.0
Golf							
Minimum	1.60%	4.85%	2.00%	65.0%	65.0%	12.0	20.0
Maximum	5.00%	8.25%	5.50%	90.0%	100.0%	48.0	30.0
Average	3.02%	6.27%	3.47%	77%	82%	23.4	25.0
Health Care/Senior Housing							
Minimum	1.85%	5.10%	2.00%	65.0%	65.0%	12.0	20.0
Maximum	5.10%	8.35%	5.20%	90.0%	100.0%	36.0	30.0
Average	3.20%	6.45%	3.32%	77%	82%	22.4	25.0
Industrial							
Minimum	1.65%	4.90%	2.00%	70.0%	70.0%	12.0	20.0
Maximum	6.00%	9.25%	5.00%	90.0%	100.0%	36.0	30.0
Average	3.55%	6.80%	3.22%	79%	85%	22.8	25.0
Lodging							
Minimum	1.75%	5.00%	2.00%	60.0%	70.0%	12.0	20.0
Maximum	5.80%	9.05%	5.75%	90.0%	100.0%	36.0	30.0
Average	3.50%	6.75%	3.60%	74%	85%	23.7	25.0
Mobile Home/RV Parks							
Minimum	1.65%	4.90%	2.00%	70.0%	75.0%	12.0	20.0
Maximum	4.75%	8.00%	5.00%	90.0%	100.0%	36.0	30.0
Average	2.92%	6.17%	3.22%	79%	87%	22.2	25.0
Office							
Minimum	1.70%	4.95%	2.00%	70.0%	75.0%	12.0	20.0
Maximum	4.75%	8.00%	4.70%	90.0%	100.0%	36.0	30.0
Average	2.95%	6.20%	3.07%	79%	87%	22.5	25.0
Restaurants							
Minimum	2.00%	5.25%	2.00%	60.0%	60.0%	12.0	20.0
Maximum	8.15%	11.40%	5.50%	90.0%	100.0%	36.0	30.0
Average	4.80%	8.05%	3.47%	74%	80%	22.8	25.0
Retail							
Minimum	1.60%	4.85%	2.00%	70.0%	70.0%	12.0	20.0
Maximum	5.10%	8.35%	5.20%	90.0%	100.0%	36.0	30.0
Average	3.07%	6.32%	3.32%	79%	85%	22.7	25.0
Self-Storage							
Minimum	1.65%	4.90%	2.00%	65.0%	70.0%	12.0	20.0
Maximum	5.00%	8.25%	5.00%	90.0%	100.0%	36.0	30.0
Average	3.05%	6.30%	3.22%	77%	85%	22.9	25.0
Special Purpose							
Minimum	2.50%	5.75%	2.00%	50.0%	50.0%	12.0	15.0
Maximum	5.95%	9.20%	5.80%	90.0%	100.0%	36.0	25.0
Average	3.95%	7.20%	3.62%	69%	75%	21.8	20.0
All Properties							
Minimum	1.60%	4.85%	2.00%	60.00%	50.00%	12.0	20.0
Maximum	8.10%	11.35%	5.80%	90.00%	100.00%	48.0	30.0
Average	4.57%	7.82%	3.62%	74%	75%	28.1	25.0

*3rd Quarter 2009 Data

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Investment Rates

The following tables summarize discount and equity dividend rates reported by survey respondents. In all cases, rates were derived from Class A and B properties nationwide and are exclusive of reserves. Note that "Recapitalizations" refers to re-financing under current use.

RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009**
DISCOUNT RATES

	New Development			Acquisitions			Recapitalizations		
Property Type	Min.	Max.	Avg.	Min.	Max.	Avg.	Min.	Max.	Avg.
Apartments	7.72%	15.44%	11.60%	6.72%	13.44%	10.09%	7.65%	15.29%	11.48%
Garden/Suburban TH	7.72%	14.40%	10.93%	6.72%	12.52%	9.51%	7.65%	14.25%	10.82%
Hi-Rise/Urban TH	8.33%	15.44%	11.62%	7.24%	13.44%	10.11%	8.24%	15.29%	11.51%
Student Housing	8.15%	15.12%	11.90%	7.09%	13.15%	10.35%	8.06%	14.97%	11.78%
Golf	8.65%	18.30%	14.64%	7.53%	15.92%	12.73%	8.57%	18.12%	14.49%
Public Daily Fee Courses	9.56%	18.21%	13.70%	8.32%	15.85%	11.92%	9.46%	18.03%	13.56%
Semi-Private Clubs	8.70%	18.30%	14.62%	7.57%	15.92%	12.72%	8.61%	18.12%	14.47%
Private Clubs	8.65%	17.33%	14.17%	7.53%	15.08%	12.32%	8.57%	17.15%	14.02%
Health Care/Senior Housing	8.29%	19.36%	11.51%	7.22%	16.84%	10.01%	8.21%	19.16%	11.39%
Acute Care Facilities	9.00%	20.48%	12.84%	7.83%	17.81%	11.17%	8.91%	20.27%	12.71%
Out-Patient Care Facilities	8.29%	14.77%	10.43%	7.22%	12.85%	9.08%	8.21%	14.62%	10.33%
Congregate Care Facilities	8.92%	16.27%	11.31%	7.76%	14.16%	9.84%	8.83%	16.11%	11.20%
Assisted Living Facilities	8.46%	15.12%	10.60%	7.36%	13.15%	9.22%	8.37%	14.97%	10.49%
Industrial	8.62%	15.36%	12.26%	7.24%	12.90%	10.30%	8.70%	15.51%	12.38%
Warehouse/Distribution	8.62%	13.52%	11.17%	7.24%	11.35%	9.38%	8.70%	13.65%	11.28%
R&D/Flex	9.74%	15.36%	12.61%	8.18%	12.90%	10.59%	9.84%	15.51%	12.73%
Climate Controlled/Manufacturing	8.76%	14.80%	11.55%	7.35%	12.44%	9.70%	8.84%	14.95%	11.66%
Lodging	8.80%	17.84%	13.99%	7.39%	14.99%	11.75%	8.53%	17.31%	13.57%
Full Service Facilities	8.80%	13.92%	12.17%	7.39%	11.69%	10.22%	8.53%	13.50%	11.80%
Limited Service Facilities	9.95%	17.84%	14.36%	8.36%	14.99%	12.06%	9.66%	17.31%	13.92%
Golf/Gaming/Resort	8.64%	16.19%	12.15%	7.18%	13.60%	10.21%	8.29%	15.71%	11.79%
Mobile Home/RV Park/Camping	8.73%	16.58%	11.76%	7.07%	13.43%	9.52%	8.73%	16.58%	11.76%
RV Parks/Campgrounds	9.33%	16.58%	12.24%	7.56%	13.43%	9.91%	9.33%	16.58%	12.24%
Manufactured Housing	8.73%	14.95%	11.10%	7.07%	12.11%	8.99%	8.73%	14.95%	11.10%
Mobile Home Parks	8.82%	15.30%	11.61%	7.14%	12.40%	9.40%	8.82%	15.30%	11.61%
Office	8.57%	14.94%	12.17%	7.45%	13.00%	10.59%	8.48%	14.79%	12.05%
Suburban	8.57%	13.98%	11.62%	7.45%	12.16%	10.11%	8.48%	13.84%	11.51%
CBD	8.69%	14.94%	12.14%	7.56%	13.00%	10.56%	8.60%	14.79%	12.02%
Medical	8.70%	14.91%	11.27%	7.57%	12.97%	9.80%	8.61%	14.76%	11.15%
Restaurants	8.66%	17.66%	14.13%	7.36%	15.01%	12.01%	8.31%	16.95%	13.57%
Full Service	10.69%	17.66%	14.13%	9.09%	15.01%	12.01%	10.27%	16.95%	13.57%
Fast Food	8.66%	16.89%	14.30%	7.36%	14.36%	12.15%	8.31%	16.22%	13.72%
Retail	8.43%	15.19%	12.15%	7.25%	13.06%	10.45%	8.27%	14.89%	11.91%
Anchored	8.43%	14.18%	12.04%	7.25%	12.20%	10.36%	8.27%	13.90%	11.80%
Un-Anchored	8.92%	15.19%	12.51%	7.67%	13.06%	10.76%	8.74%	14.89%	12.26%
Convenience/Gas	8.25%	15.21%	10.42%	7.10%	13.08%	8.96%	8.09%	14.90%	10.21%
Free Standing	8.68%	14.94%	12.40%	7.46%	12.85%	10.67%	8.50%	14.64%	12.16%
Self-Storage	7.23%	14.87%	14.39%	6.15%	12.64%	12.23%	7.23%	14.87%	14.39%
Climate Controlled	7.34%	14.80%	13.75%	6.24%	12.58%	11.69%	7.34%	14.80%	13.75%
Mini Storage	7.21%	16.10%	14.77%	6.13%	13.68%	12.55%	7.21%	16.10%	14.77%
Special Purpose	9.14%	17.97%	13.37%	7.86%	15.46%	11.50%	8.96%	17.62%	13.10%
Schools/Day Care Centers	9.14%	15.91%	12.45%	7.86%	13.66%	10.71%	8.96%	15.59%	12.20%
Churches/Temples/Synagogues	10.14%	17.97%	13.38%	8.72%	15.46%	11.51%	9.94%	17.62%	13.11%
All Properties	7.21%	20.48%	12.52%	6.13%	17.81%	10.69%	7.21%	20.27%	12.36%

*3rd Quarter 2009 Data

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RealtyRates.com INVESTOR SURVEY -4th Quarter 2009* EQUITY DIVIDEND RATES			
Property Type	Min.	Max.	Avg.
Apartments	7.05%	16.50%	12.25%
Garden/Suburban TH	7.05%	15.30%	10.76%
Hi-Rise/Urban TH	7.05%	16.50%	11.30%
Student Housing	7.05%	15.90%	11.03%
Golf	8.20%	18.80%	14.03%
Public Daily Fee Courses	8.20%	18.20%	12.70%
Semi-Private Clubs	8.20%	18.80%	12.97%
Private Clubs	8.20%	17.60%	12.43%
Health Care/Senior Housing	8.30%	18.65%	13.39%
Acute Care Facilities	8.50%	18.65%	13.07%
Out-Patient Care Facilities	8.30%	17.45%	12.42%
Congregate Care Facilities	8.40%	18.05%	12.74%
Assisted Living Facilities	8.35%	17.75%	12.58%
Industrial	7.55%	16.60%	12.53%
Warehouse/Distribution	7.55%	15.40%	11.08%
R&D/Flex	7.75%	16.60%	11.73%
Climate Controlled/Manufacturing	7.65%	16.00%	11.41%
Lodging	8.13%	19.65%	14.47%
Full Service Facilities	8.13%	18.45%	12.77%
Limited Service Facilities	8.33%	19.65%	13.42%
Golf/Gaming/Resort	8.23%	19.05%	13.10%
Mobile Home/RV Park/Camping	8.30%	19.10%	14.24%
Mobile Home Parks	8.30%	17.90%	12.62%
Manufactured Housing	8.40%	18.50%	12.95%
RV Parks/Campgrounds	8.50%	19.10%	13.27%
Office	7.55%	15.65%	12.01%
Suburban	7.55%	14.45%	10.66%
CBD	7.75%	15.65%	11.31%
Medical	7.65%	15.05%	10.98%
Restaurants	9.03%	17.15%	13.50%
Full Service	9.23%	17.15%	12.79%
Fast Food	9.03%	15.95%	12.14%
Retail	7.35%	16.15%	12.19%
Anchored	7.35%	14.95%	10.77%
Un-Anchored	7.55%	16.15%	11.42%
Convenience/Gas	7.45%	15.55%	11.10%
Free Standing	7.30%	15.40%	10.95%
Self-Storage	9.05%	16.50%	13.15%
Climate Controlled	9.25%	16.50%	12.59%
Mini Storage	9.05%	15.30%	11.86%
Special Purpose	8.20%	17.15%	13.12%
Schools/Day Care Centers	8.20%	15.95%	11.69%
Churches/Temples/Synagogues	8.40%	17.15%	12.34%
All Properties	7.05%	19.65%	12.34%

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Mortgage & Equity Requirements & Overall Cap Rates

The following tables summarize prevailing mortgage terms and resulting built-up overall capitalization rates (OAR's) via debt coverage ratio and band of investment techniques, together with OAR's from consummated transactions as reported by survey respondents based on actual net operating income (NOI) exclusive of reserves and actual sales price exclusive of deferred maintenance. These data are for Class A and B properties nationwide. Mortgage terms and equity dividend rates are likewise national rates as reported by survey respondents.

Within each major property category, e.g., Office, Industrial, Retail, data is provided for two to four sub-categories, e.g., CBD Office, Suburban Office, Medical Office. However, such sub-categories do not represent the sum total of properties included in major categories. For example, the Office category also includes properties that do not readily fall into one of the sub-categories such as "fringe" buildings located on the periphery of the Central Business District. Therefore, the average of any given factor for all of a group of sub-categories may not equate to the average of that factor for the category as a whole. Similarly, category minimums and maximums may or may not be reflected by the sub-category data presented.

It should be further noted that because inputs have been rounded for presentation but not for calculation, your own calculations may produce slightly variable results. While this is especially noticeable with regard to mortgage constants, the ultimate effect on built-up cap rates is negligible.

And finally, built-up minimums and maximums do not specifically refer to the calculated cap rates, but rather to the surveyed mortgage and equity requirements. As a consequence, you may occasionally note, for example, a minimum category cap rate that is slightly higher than the minimum for one or more of the of the sub-categories.

Survey respondents include 312 appraisers, brokers, developers, investors and lenders in all 50 states, many with regional and national coverage.

RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
APARTMENTS - ALL TYPES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	0.73%	**DCR Technique**		1.03	0.052567	0.90	**4.87**
Debt Coverage Ratio	1.03	**Band of Investment Technique**					
Interest Rate	4.32%	Mortgage		90%	0.052567	0.047310	
Amortization	40.0	Equity		10%	0.070500	0.007050	
Mortgage Constant	0.052567	OAR					**5.44**
Loan-to-Value Ratio	90%	**Surveyed Rates**					**5.16**
Equity Dividend Rate	7.05%						
Maximum							
Spread Over 10-Year Treasury	5.95%	**DCR Technique**		1.95	0.125597	0.50	**12.25**
Debt Coverage Ratio	1.95	**Band of Investment Technique**					
Interest Rate	9.54%	Mortgage		50%	0.125597	0.062798	
Amortization	15.0	Equity		50%	0.165000	0.082500	
Mortgage Constant	0.125597	OAR					**14.53**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**13.80**
Equity Dividend Rate	16.50%						
Average							
Spread Over 10-Year Treasury	2.51%	**DCR Technique**		1.43	0.077246	0.74	**8.16**
Debt Coverage Ratio	1.43	**Band of Investment Technique**					
Interest Rate	6.10%	Mortgage		74%	0.077246	0.057043	
Amortization	26	Equity		26%	0.122475	0.032032	
Mortgage Constant	0.077246	OAR					**8.91**
Loan-to-Value Ratio	73.8%	**Surveyed Rates**					**9.44**
Equity Dividend Rate	12.25%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
APARTMENTS - GARDEN/SUBURBAN TOWNHOUSE							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	0.73%	**DCR Technique**		1.03	0.052567	0.90	**4.87**
Debt Coverage Ratio	1.03	**Band of Investment Technique**					
Interest Rate	4.32%	Mortgage		90%	0.052567	0.047310	
Amortization	40	Equity		10%	0.070500	0.007050	
Mortgage Constant	0.052567	OAR					**5.44**
Loan-to-Value Ratio	90%	**Surveyed Rates**					**5.16**
Equity Dividend Rate	7.05%						
Maximum							
Spread Over 10-Year Treasury	4.80%	**DCR Technique**		1.70	0.117396	0.60	**11.97**
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	8.39%	Mortgage		60%	0.117396	0.070438	
Amortization	15	Equity		40%	0.153000	0.061200	
Mortgage Constant	0.117396	OAR					**13.16**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.51**
Equity Dividend Rate	15.30%						
Average							
Spread Over 10-Year Treasury	2.77%	**DCR Technique**		1.37	0.077030	0.75	**7.89**
Debt Coverage Ratio	1.37	**Band of Investment Technique**					
Interest Rate	6.36%	Mortgage		75%	0.077030	0.057772	
Amortization	28	Equity		25%	0.107625	0.026906	
Mortgage Constant	0.077030	OAR					**8.47**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**8.70**
Equity Dividend Rate	10.76%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009* APARTMENTS - HI-RISE/URBAN TOWNHOUSE							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.93%	**DCR Technique**		1.28	0.060945	0.75	5.85
Debt Coverage Ratio	1.28	**Band of Investment Technique**					
Interest Rate	4.52%	Mortgage		75%	0.060945	0.045709	
Amortization	30	Equity		25%	0.070500	0.017625	
Mortgage Constant	0.060945	OAR					6.33
Loan-to-Value Ratio	75%	**Surveyed Rates**					6.02
Equity Dividend Rate	7.05%						
Maximum							
Spread Over 10-Year Treasury	5.85%	**DCR Technique**		1.95	0.125597	0.50	12.25
Debt Coverage Ratio	1.95	**Band of Investment Technique**					
Interest Rate	9.54%	Mortgage		50%	0.125597	0.062798	
Amortization	15	Equity		50%	0.165000	0.082500	
Mortgage Constant	0.125597	OAR					14.53
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.80
Equity Dividend Rate	16.50%						
Average							
Spread Over 10-Year Treasury	3.44%	**DCR Technique**		1.62	0.088602	0.68	9.66
Debt Coverage Ratio	1.62	**Band of Investment Technique**					
Interest Rate	7.03%	Mortgage		68%	0.088602	0.059806	
Amortization	23	Equity		33%	0.113025	0.036733	
Mortgage Constant	0.088602	OAR					9.65
Loan-to-Value Ratio	68%	**Surveyed Rates**					9.65
Equity Dividend Rate	11.30%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009* APARTMENTS - STUDENT HOUSING							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.93%	**DCR Technique**		1.18	0.056940	0.75	5.02
Debt Coverage Ratio	1.18	**Band of Investment Technique**					
Interest Rate	4.52%	Mortgage		75%	0.056940	0.042705	
Amortization	35	Equity		25%	0.070500	0.017625	
Mortgage Constant	0.056940	OAR					6.03
Loan-to-Value Ratio	75%	**Surveyed Rates**					5.73
Equity Dividend Rate	7.05%						
Maximum							
Spread Over 10-Year Treasury	5.38%	**DCR Technique**		1.80	0.121462	0.50	10.90
Debt Coverage Ratio	1.80	**Band of Investment Technique**					
Interest Rate	8.97%	Mortgage		50%	0.121462	0.060731	
Amortization	15	Equity		50%	0.159000	0.079500	
Mortgage Constant	0.121462	OAR					14.02
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.32
Equity Dividend Rate	15.90%						
Average							
Spread Over 10-Year Treasury	3.15%	**DCR Technique**		1.49	0.082853	0.68	8.30
Debt Coverage Ratio	1.49	**Band of Investment Technique**					
Interest Rate	6.74%	Mortgage		68%	0.082853	0.055925	
Amortization	25	Equity		33%	0.110325	0.035856	
Mortgage Constant	0.082853	OAR					9.18
Loan-to-Value Ratio	68%	**Surveyed Rates**					9.79
Equity Dividend Rate	11.03%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
GOLF COURSES & COUNTRY CLUBS - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.23%	DCR Technique		1.20	0.063105	0.85	6.44
Debt Coverage Ratio	1.20	Band of Investment Technique					
Interest Rate	4.82%	Mortgage		85%	0.063105	0.053639	
Amortization	30	Equity		15%	0.082000	0.012300	
Mortgage Constant	0.063105	OAR					6.59
Loan-to-Value Ratio	85%	Surveyed Rates					6.26
Equity Dividend Rate	8.20%						
Maximum							
Spread Over 10-Year Treasury	11.54%	DCR Technique		2.25	0.169020	0.50	19.01
Debt Coverage Ratio	2.25	Band of Investment Technique					
Interest Rate	15.13%	Mortgage		50%	0.169020	0.084510	
Amortization	15	Equity		50%	0.188000	0.094000	
Mortgage Constant	0.169020	OAR					17.85
Loan-to-Value Ratio	50%	Surveyed Rates					16.96
Equity Dividend Rate	18.80%						
Average							
Spread Over 10-Year Treasury	6.10%	DCR Technique		1.58	0.112877	0.67	11.90
Debt Coverage Ratio	1.58	Band of Investment Technique					
Interest Rate	9.69%	Mortgage		67%	0.112877	0.075487	
Amortization	20	Equity		33%	0.140300	0.046474	
Mortgage Constant	0.112877	OAR					12.20
Loan-to-Value Ratio	66.9%	Surveyed Rates					12.62
Equity Dividend Rate	14.03%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
GOLF COURSES & COUNTRY CLUBS - PUBLIC DAILY FEE COURSES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.33%	DCR Technique		1.60	0.078665	0.70	8.81
Debt Coverage Ratio	1.60	Band of Investment Technique					
Interest Rate	4.92%	Mortgage		70%	0.078665	0.055066	
Amortization	20	Equity		30%	0.082000	0.024600	
Mortgage Constant	0.078665	OAR					7.97
Loan-to-Value Ratio	70%	Surveyed Rates					7.57
Equity Dividend Rate	8.20%						
Maximum							
Spread Over 10-Year Treasury	10.90%	DCR Technique		1.80	0.163779	0.50	14.74
Debt Coverage Ratio	1.80	Band of Investment Technique					
Interest Rate	14.49%	Mortgage		50%	0.163779	0.081889	
Amortization	15	Equity		50%	0.182000	0.091000	
Mortgage Constant	0.163779	OAR					17.29
Loan-to-Value Ratio	50%	Surveyed Rates					16.42
Equity Dividend Rate	18.20%						
Average							
Spread Over 10-Year Treasury	6.12%	DCR Technique		1.70	0.118968	0.60	12.13
Debt Coverage Ratio	1.70	Band of Investment Technique					
Interest Rate	9.71%	Mortgage		60%	0.118968	0.071381	
Amortization	18	Equity		40%	0.127000	0.050800	
Mortgage Constant	0.118968	OAR					12.22
Loan-to-Value Ratio	60%	Surveyed Rates					11.81
Equity Dividend Rate	12.70%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
GOLF COURSES & COUNTRY CLUBS - SEMI-PRIVATE GOLF CLUBS							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.43%	**DCR Technique**		1.53	0.064565	0.70	**6.89**
Debt Coverage Ratio	1.53	**Band of Investment Technique**					
Interest Rate	5.02%	Mortgage		70%	0.064565	0.045196	
Amortization	30	Equity		30%	0.082000	0.024600	
Mortgage Constant	0.064565	OAR					**6.98**
Loan-to-Value Ratio	70%	**Surveyed Rates**					**6.63**
Equity Dividend Rate	8.20%						
Maximum							
Spread Over 10-Year Treasury	11.54%	**DCR Technique**		2.25	0.169020	0.50	**19.01**
Debt Coverage Ratio	2.25	**Band of Investment Technique**					
Interest Rate	15.13%	Mortgage		50%	0.169020	0.084510	
Amortization	15	Equity		50%	0.188000	0.094000	
Mortgage Constant	0.169020	OAR					**17.85**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**16.96**
Equity Dividend Rate	18.80%						
Average							
Spread Over 10-Year Treasury	6.49%	**DCR Technique**		1.89	0.112522	0.60	**12.74**
Debt Coverage Ratio	1.89	**Band of Investment Technique**					
Interest Rate	10.08%	Mortgage		60%	0.112522	0.067513	
Amortization	23	Equity		40%	0.129700	0.051880	
Mortgage Constant	0.112522	OAR					**11.94**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.91**
Equity Dividend Rate	12.97%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
GOLF COURSES & COUNTRY CLUBS - PRIVATE CLUBS							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.23%	**DCR Technique**		1.20	0.063105	0.85	**6.44**
Debt Coverage Ratio	1.20	**Band of Investment Technique**					
Interest Rate	4.82%	Mortgage		85%	0.063105	0.053639	
Amortization	30	Equity		15%	0.082000	0.012300	
Mortgage Constant	0.063105	OAR					**6.59**
Loan-to-Value Ratio	85%	**Surveyed Rates**					**6.26**
Equity Dividend Rate	8.20%						
Maximum							
Spread Over 10-Year Treasury	10.26%	**DCR Technique**		1.99	0.158601	0.60	**18.94**
Debt Coverage Ratio	1.99	**Band of Investment Technique**					
Interest Rate	13.85%	Mortgage		60%	0.158601	0.095161	
Amortization	15	Equity		40%	0.176000	0.070400	
Mortgage Constant	0.158601	OAR					**16.56**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**15.73**
Equity Dividend Rate	17.60%						
Average							
Spread Over 10-Year Treasury	5.25%	**DCR Technique**		1.60	0.102493	0.73	**11.85**
Debt Coverage Ratio	1.60	**Band of Investment Technique**					
Interest Rate	8.84%	Mortgage		73%	0.102493	0.074307	
Amortization	23	Equity		28%	0.124300	0.034183	
Mortgage Constant	0.102493	OAR					**10.85**
Loan-to-Value Ratio	73%	**Surveyed Rates**					**12.17**
Equity Dividend Rate	12.43%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
HEALTH CARE & SENIOR HOUSING - ALL TYPES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.54%	**DCR Technique**		1.12	0.058901	0.90	**5.94**
Debt Coverage Ratio	1.12	**Band of Investment Technique**					
Interest Rate	5.13%	Mortgage		90%	0.058901	0.053011	
Amortization	40	Equity		10%	0.083000	0.008300	
Mortgage Constant	0.058901	OAR					**6.13**
Loan-to Value Ratio	90%	**Surveyed Rates**					**5.82**
Equity Dividend Rate	8.30%						
Maximum							
Spread Over 10-Year Treasury	6.13%	**DCR Technique**		2.30	0.126905	0.50	**14.59**
Debt Coverage Ratio	2.30	**Band of Investment Technique**					
Interest Rate	9.72%	Mortgage		50%	0.126905	0.063452	
Amortization	15	Equity		50%	0.186500	0.093250	
Mortgage Constant	0.126905	OAR					**15.67**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**16.89**
Equity Dividend Rate	18.65%						
Average							
Spread Over 10-Year Treasury	3.12%	**DCR Technique**		1.58	0.083673	0.71	**9.34**
Debt Coverage Ratio	1.58	**Band of Investment Technique**					
Interest Rate	6.71%	Mortgage		71%	0.083673	0.059181	
Amortization	24	Equity		29%	0.139925	0.040957	
Mortgage Constant	0.083673	OAR					**10.01**
Loan-to-Value Ratio	70.7%	**Surveyed Rates**					**9.49**
Equity Dividend Rate	13.99%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
HEALTH CARE & SENIOR HOUSING - ACUTE CARE FACILITIES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.74%	**DCR Technique**		1.37	0.066860	0.75	**6.87**
Debt Coverage Ratio	1.37	**Band of Investment Technique**					
Interest Rate	5.33%	Mortgage		75%	0.066860	0.050145	
Amortization	30	Equity		25%	0.085000	0.021250	
Mortgage Constant	0.066860	OAR					**7.14**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**6.78**
Equity Dividend Rate	8.50%						
Maximum							
Spread Over 10-Year Treasury	6.13%	**DCR Technique**		2.30	0.126905	0.50	**14.59**
Debt Coverage Ratio	2.30	**Band of Investment Technique**					
Interest Rate	9.72%	Mortgage		50%	0.126905	0.063452	
Amortization	15	Equity		50%	0.186500	0.093250	
Mortgage Constant	0.126905	OAR					**15.67**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**16.89**
Equity Dividend Rate	18.65%						
Average							
Spread Over 10-Year Treasury	3.94%	**DCR Technique**		1.84	0.092322	0.63	**10.59**
Debt Coverage Ratio	1.84	**Band of Investment Technique**					
Interest Rate	7.53%	Mortgage		63%	0.092322	0.057701	
Amortization	23	Equity		38%	0.130675	0.049003	
Mortgage Constant	0.092322	OAR					**10.67**
Loan-to-Value Ratio	63%	**Surveyed Rates**					**11.08**
Equity Dividend Rate	13.07%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
HEALTH CARE & SENIOR HOUSING - OUT-PATIENT CARE FACILITIES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.54%	**DCR Technique**		1.12	0.058901	0.90	**5.94**
Debt Coverage Ratio	1.12	**Band of Investment Technique**					
Interest Rate	5.13%	Mortgage		90%	0.058901	0.053011	
Amortization	40	Equity		10%	0.083000	0.008300	
Mortgage Constant	0.058901	OAR					**6.13**
Loan-to-Value Ratio	90%	**Surveyed Rates**					**5.82**
Equity Dividend Rate	8.30%						
Maximum							
Spread Over 10-Year Treasury	2.13%	**DCR Technique**		2.05	0.099457	0.60	**12.23**
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	5.72%	Mortgage		60%	0.099457	0.059674	
Amortization	15	Equity		40%	0.174500	0.069800	
Mortgage Constant	0.099457	OAR					**12.95**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.30**
Equity Dividend Rate	17.45%						
Average							
Spread Over 10-Year Treasury	1.29%	**DCR Technique**		1.59	0.066092	0.75	**7.86**
Debt Coverage Ratio	1.59	**Band of Investment Technique**					
Interest Rate	4.86%	Mortgage		75%	0.066092	0.049569	
Amortization	28	Equity		25%	0.124175	0.031044	
Mortgage Constant	0.066092	OAR					**8.06**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**8.43**
Equity Dividend Rate	12.42%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
HEALTH CARE & SENIOR HOUSING - CONGREGATE CARE FACILITIES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.89%	**DCR Technique**		1.25	0.064285	0.75	**6.00**
Debt Coverage Ratio	1.25	**Band of Investment Technique**					
Interest Rate	5.48%	Mortgage		75%	0.064285	0.048214	
Amortization	35	Equity		25%	0.084000	0.021000	
Mortgage Constant	0.064285	OAR					**6.92**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**6.58**
Equity Dividend Rate	8.40%						
Maximum							
Spread Over 10-Year Treasury	4.13%	**DCR Technique**		2.15	0.112747	0.50	**12.09**
Debt Coverage Ratio	2.15	**Band of Investment Technique**					
Interest Rate	7.72%	Mortgage		50%	0.112747	0.056373	
Amortization	15	Equity		50%	0.180500	0.090250	
Mortgage Constant	0.112747	OAR					**14.66**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**13.93**
Equity Dividend Rate	18.05%						
Average							
Spread Over 10-Year Treasury	3.01%	**DCR Technique**		1.70	0.081776	0.63	**8.66**
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	6.60%	Mortgage		63%	0.081776	0.051110	
Amortization	25	Equity		38%	0.127425	0.047784	
Mortgage Constant	0.081776	OAR					**9.89**
Loan-to-Value Ratio	63%	**Surveyed Rates**					**9.41**
Equity Dividend Rate	12.74%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
HEALTH CARE & SENIOR HOUSING - ASSISTED LIVING FACILITIES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.72%	**DCR Technique**		1.18	0.061499	0.90	**6.55**
Debt Coverage Ratio	1.18	**Band of Investment Technique**					
Interest Rate	5.31%	Mortgage		90%	0.061499	0.056349	
Amortization	38	Equity		10%	0.083500	0.008350	
Mortgage Constant	0.061499	OAR					**6.37**
Loan-to-Value Ratio	90%	**Survey**					**6.05**
Equity Dividend Rate	8.35%						
Maximum							
Spread Over 10-Year Treasury	2.93%	**DCR Technique**		2.07	0.104665	0.60	**12.98**
Debt Coverage Ratio	2.07	**Band of Investment Technique**					
Interest Rate	6.52%	Mortgage		60%	0.104665	0.062799	
Amortization	15	Equity		40%	0.177500	0.071000	
Mortgage Constant	0.104665	OAR					**13.38**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.71**
Equity Dividend Rate	17.75%						
Average							
Spread Over 10-Year Treasury	2.32%	**DCR Technique**		1.63	0.075091	0.75	**9.15**
Debt Coverage Ratio	1.63	**Band of Investment Technique**					
Interest Rate	5.91%	Mortgage		75%	0.075091	0.056319	
Amortization	26	Equity		25%	0.125800	0.031450	
Mortgage Constant	0.075091	OAR					**8.78**
Loan-to-Value Ratio	75%	**Surveyed Rates**					**8.63**
Equity Dividend Rate	12.58%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
INDUSTRIAL - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.81%	DCR Technique		0.90	0.060091	0.85	4.60
Debt Coverage Ratio	0.90	Band of Investment Technique					
Interest Rate	4.40%	Mortgage		85%	0.060091	0.051078	
Amortization	30	Equity		15%	0.075500	0.011325	
Mortgage Constant	0.060091	OAR					6.24
Loan-to-Value Ratio	85%	Surveyed Rates					5.93
Equity Dividend Rate	7.55%						
Maximum							
Spread Over 10-Year Treasury	5.85%	DCR Technique		2.05	0.124873	0.50	12.80
Debt Coverage Ratio	2.05	Band of Investment Technique					
Interest Rate	9.44%	Mortgage		50%	0.124873	0.062436	
Amortization	15	Equity		50%	0.166000	0.083000	
Mortgage Constant	0.124873	OAR					14.54
Loan-to-Value Ratio	50%	Surveyed Rates					13.82
Equity Dividend Rate	16.60%						
Average							
Spread Over 10-Year Treasury	2.73%	DCR Technique		1.49	0.080563	0.70	9.40
Debt Coverage Ratio	1.49	Band of Investment Technique					
Interest Rate	6.32%	Mortgage		70%	0.080563	0.056500	
Amortization	24	Equity		30%	0.125275	0.037418	
Mortgage Constant	0.080563	OAR					9.39
Loan-to-Value Ratio	70.1%	Surveyed Rates					10.27
Equity Dividend Rate	12.53%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
INDUSTRIAL - WAREHOUSES & DISTRIBUTION CENTERS							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.81%	DCR Technique		0.90	0.060091	0.85	4.60
Debt Coverage Ratio	0.90	Band of Investment Technique					
Interest Rate	4.40%	Mortgage		85%	0.060091	0.051078	
Amortization	30	Equity		15%	0.075500	0.011325	
Mortgage Constant	0.060091	OAR					6.24
Loan-to-Value Ratio	85%	Surveyed Rates					5.93
Equity Dividend Rate	7.55%						
Maximum							
Spread Over 10-Year Treasury	3.35%	DCR Technique		1.80	0.107457	0.60	11.61
Debt Coverage Ratio	1.80	Band of Investment Technique					
Interest Rate	6.94%	Mortgage		60%	0.107457	0.064474	
Amortization	15	Equity		40%	0.154000	0.061600	
Mortgage Constant	0.107457	OAR					12.61
Loan-to-Value Ratio	60%	Surveyed Rates					11.98
Equity Dividend Rate	15.40%						
Average							
Spread Over 10-Year Treasury	2.08%	DCR Technique		1.35	0.078757	0.73	7.71
Debt Coverage Ratio	1.35	Band of Investment Technique					
Interest Rate	5.67%	Mortgage		73%	0.078757	0.057099	
Amortization	23	Equity		28%	0.110825	0.030477	
Mortgage Constant	0.078757	OAR					8.76
Loan-to-Value Ratio	73%	Surveyed Rates					8.93
Equity Dividend Rate	11.08%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
INDUSTRIAL - FLEX/R&D							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.01%	DCR Technique		1.15	0.076567	0.70	6.16
Debt Coverage Ratio	1.15	Band of Investment Technique					
Interest Rate	4.60%	Mortgage		70%	0.076567	0.053597	
Amortization	20	Equity		30%	0.077500	0.023250	
Mortgage Constant	0.076567	OAR					7.68
Loan-to-Value Ratio	70%	Surveyed Rates					7.30
Equity Dividend Rate	7.75%						
Maximum							
Spread Over 10-Year Treasury	5.85%	DCR Technique		2.05	0.124873	0.50	12.80
Debt Coverage Ratio	2.05	Band of Investment Technique					
Interest Rate	9.44%	Mortgage		50%	0.124873	0.062436	
Amortization	15	Equity		50%	0.166000	0.083000	
Mortgage Constant	0.124873	OAR					14.54
Loan-to-Value Ratio	50%	Surveyed Rates					13.82
Equity Dividend Rate	16.60%						
Average							
Spread Over 10-Year Treasury	3.43%	DCR Technique		1.60	0.099403	0.60	9.54
Debt Coverage Ratio	1.60	Band of Investment Technique					
Interest Rate	7.02%	Mortgage		60%	0.099403	0.059642	
Amortization	18	Equity		40%	0.117325	0.046930	
Mortgage Constant	0.099403	OAR					10.66
Loan-to-Value Ratio	60%	Surveyed Rates					10.62
Equity Dividend Rate	11.73%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
INDUSTRIAL - CLIMATE CONTROLLED/MANUFACTURING							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.91%	DCR Technique		1.45	0.066700	0.70	6.77
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	4.50%	Mortgage		70%	0.066700	0.046690	
Amortization	25	Equity		30%	0.076500	0.022950	
Mortgage Constant	0.066700	OAR					6.96
Loan-to-Value Ratio	70%	Surveyed Rates					6.62
Equity Dividend Rate	7.65%						
Maximum							
Spread Over 10-Year Treasury	4.60%	DCR Technique		1.90	0.115998	0.50	10.99
Debt Coverage Ratio	1.90	Band of Investment Technique					
Interest Rate	8.19%	Mortgage		50%	0.115998	0.057999	
Amortization	15	Equity		50%	0.160000	0.080000	
Mortgage Constant	0.115998	OAR					13.80
Loan-to-Value Ratio	50%	Surveyed Rates					13.11
Equity Dividend Rate	16.00%						
Average							
Spread Over 10-Year Treasury	2.76%	DCR Technique		1.67	0.088377	0.60	8.87
Debt Coverage Ratio	1.67	Band of Investment Technique					
Interest Rate	6.35%	Mortgage		60%	0.088377	0.053026	
Amortization	20	Equity		40%	0.114075	0.045630	
Mortgage Constant	0.088377	OAR					9.87
Loan-to-Value Ratio	60%	Surveyed Rates					9.63
Equity Dividend Rate	11.41%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
LODGING FACILITIES -ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.15%	DCR Technique		1.00	0.062525	0.85	5.31
Debt Coverage Ratio	1.00	Band of Investment Technique					
Interest Rate	4.74%	Mortgage		85%	0.062525	0.053147	
Amortization	30	Equity		15%	0.081300	0.012195	
Mortgage Constant	0.062525	OAR					6.53
Loan-to-Value Ratio	85%	Surveyed Rates					6.21
Equity Dividend Rate	8.13%						
Maximum							
Spread Over 10-Year Treasury	11.26%	DCR Technique		3.00	0.166719	0.50	25.01
Debt Coverage Ratio	3.00	Band of Investment Technique					
Interest Rate	14.85%	Mortgage		50%	0.166719	0.083360	
Amortization	15	Equity		50%	0.196500	0.098250	
Mortgage Constant	0.166719	OAR					18.16
Loan-to-Value Ratio	50%	Surveyed Rates					17.25
Equity Dividend Rate	19.65%						
Average							
Spread Over 10-Year Treasury	3.41%	DCR Technique		1.61	0.089558	0.67	9.66
Debt Coverage Ratio	1.61	Band of Investment Technique					
Interest Rate	7.00%	Mortgage		67%	0.089558	0.059973	
Amortization	22	Equity		33%	0.144660	0.047788	
Mortgage Constant	0.089558	OAR					10.78
Loan-to-Value Ratio	67.0%	Surveyed Rates					12.01
Equity Dividend Rate	14.5%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
LODGING FACILITIES - FULL SERVICE							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.15%	DCR Technique		1.00	0.062525	0.85	5.31
Debt Coverage Ratio	1.00	Band of Investment Technique					
Interest Rate	4.74%	Mortgage		85%	0.062525	0.053147	
Amortization	30	Equity		15%	0.081300	0.012195	
Mortgage Constant	0.062525	OAR					6.53
Loan-to-Value Ratio	85%	Surveyed Rates					6.21
Equity Dividend Rate	8.13%						
Maximum							
Spread Over 10-Year Treasury	3.11%	DCR Technique		2.75	0.105857	0.60	17.32
Debt Coverage Ratio	2.75	Band of Investment Technique					
Interest Rate	6.70%	Mortgage		60%	0.105857	0.062985	
Amortization	15	Equity		41%	0.184500	0.074723	
Mortgage Constant	0.105857	OAR					13.77
Loan-to-Value Ratio	60%	Surveyed Rates					13.08
Equity Dividend Rate	18.45%						
Average							
Spread Over 10-Year Treasury	2.13%	DCR Technique		1.37	0.079109	0.72	7.82
Debt Coverage Ratio	1.37	Band of Investment Technique					
Interest Rate	5.72%	Mortgage		72%	0.079109	0.057156	
Amortization	23	Equity		28%	0.127740	0.035448	
Mortgage Constant	0.079109	OAR					9.26
Loan-to-Value Ratio	72%	Surveyed Rates					9.95
Equity Dividend Rate	12.77%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
LODGING FACILITIES - LIMITED SERVICE

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.35%	**DCR Technique**		1.25	0.078797	0.70	6.89
Debt Coverage Ratio	1.25	**Band of Investment Technique**					
Interest Rate	4.94%	Mortgage		70%	0.078797	0.055158	
Amortization	20	Equity		30%	0.083300	0.024990	
Mortgage Constant	0.078797	OAR					8.01
Loan-to-Value Ratio	70%	**Surveyed Rates**					7.61
Equity Dividend Rate	8.33%						
Maximum							
Spread Over 10-Year Treasury	11.26%	**DCR Technique**		3.00	0.166719	0.60	25.01
Debt Coverage Ratio	3.00	**Band of Investment Technique**					
Interest Rate	14.85%	Mortgage		60%	0.166719	0.083360	
Amortization	15	Equity		50%	0.196500	0.098250	
Mortgage Constant	0.166719	OAR					18.16
Loan-to-Value Ratio	50%	**Surveyed Rates**					17.25
Equity Dividend Rate	19.65%						
Average							
Spread Over 10-Year Treasury	6.31%	**DCR Technique**		1.59	0.120415	0.60	11.52
Debt Coverage Ratio	1.59	**Band of Investment Technique**					
Interest Rate	9.90%	Mortgage		60%	0.120415	0.072249	
Amortization	18	Equity		40%	0.134240	0.053696	
Mortgage Constant	0.120415	OAR					12.59
Loan-to-Value Ratio	60%	**Surveyed Rates**					12.36
Equity Dividend Rate	13.42%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
LODGING FACILITIES - GOLF/GAMING/RESORT

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.25%	**DCR Technique**		1.60	0.063250	0.70	7.08
Debt Coverage Ratio	1.60	**Band of Investment Technique**					
Interest Rate	4.84%	Mortgage		70%	0.063250	0.044275	
Amortization	30	Equity		30%	0.082300	0.024690	
Mortgage Constant	0.063250	OAR					6.90
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.55
Equity Dividend Rate	8.23%						
Maximum							
Spread Over 10-Year Treasury	7.19%	**DCR Technique**		2.85	0.134701	0.50	19.16
Debt Coverage Ratio	2.85	**Band of Investment Technique**					
Interest Rate	10.78%	Mortgage		50%	0.134701	0.067351	
Amortization	15	Equity		50%	0.190500	0.095250	
Mortgage Constant	0.134701	OAR					16.26
Loan-to-Value Ratio	50%	**Surveyed Rates**					15.45
Equity Dividend Rate	19.05%						
Average							
Spread Over 10-Year Treasury	4.22%	**DCR Technique**		1.64	0.094476	0.60	9.31
Debt Coverage Ratio	1.64	**Band of Investment Technique**					
Interest Rate	7.81%	Mortgage		60%	0.094476	0.056686	
Amortization	23	Equity		40%	0.130990	0.052396	
Mortgage Constant	0.094476	OAR					10.91
Loan-to-Value Ratio	60%	**Surveyed Rates**					10.21
Equity Dividend Rate	13.10%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
RV/CAMP GROUNDS - MH PARKS - MANUFACTURED HOUSING - ALL TYPES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	0.90%	**DCR Technique**		0.95	0.060731	0.85	**4.90**
Debt Coverage Ratio	0.95	**Band of Investment Technique**					
Interest Rate	4.49%	Mortgage		85%	0.060731	0.051621	
Amortization	30	Equity		15%	0.083000	0.012450	
Mortgage Constant	0.060731	OAR					**6.41**
Loan-to-Value Ratio	85%	**Surveyed Rates**					**6.09**
Equity Dividend Rate	8.30%						
Maximum							
Spread Over 10-Year Treasury	5.95%	**DCR Technique**		2.05	0.125597	0.50	**12.87**
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	9.54%	Mortgage		50%	0.125597	0.062798	
Amortization	15	Equity		50%	0.191000	0.095500	
Mortgage Constant	0.125597	OAR					**15.83**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**15.04**
Equity Dividend Rate	19.10%						
Average							
Spread Over 10-Year Treasury	3.40%	**DCR Technique**		1.39	0.084401	0.72	**8.39**
Debt Coverage Ratio	1.39	**Band of Investment Technique**					
Interest Rate	6.99%	Mortgage		72%	0.084401	0.060365	
Amortization	25	Equity		28%	0.142400	0.040553	
Mortgage Constant	0.084401	OAR					**10.09**
Loan-to-Value Ratio	71.5%	**Surveyed Rates**					**9.56**
Equity Dividend Rate	14.2%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
RV PARKS & CAMP GROUNDS							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.10%	**DCR Technique**		1.20	0.068001	0.70	**5.71**
Debt Coverage Ratio	1.20	**Band of Investment Technique**					
Interest Rate	4.69%	Mortgage		70%	0.068001	0.047600	
Amortization	25	Equity		30%	0.085000	0.025500	
Mortgage Constant	0.068001	OAR					**7.31**
Loan-to-Value Ratio	70%	**Surveyed Rates**					**6.94**
Equity Dividend Rate	8.50%						
Maximum							
Spread Over 10-Year Treasury	5.95%	**DCR Technique**		2.05	0.125597	0.50	**12.87**
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	9.54%	Mortgage		50%	0.125597	0.062798	
Amortization	15	Equity		50%	0.191000	0.095500	
Mortgage Constant	0.125597	OAR					**15.83**
Loan-to-Value Ratio	50%	**Survey**					**15.04**
Equity Dividend Rate	19.10%						
Average							
Spread Over 10-Year Treasury	3.53%	**DCR Technique**		1.63	0.093866	0.60	**9.15**
Debt Coverage Ratio	1.63	**Band of Investment Technique**					
Interest Rate	7.12%	Mortgage		60%	0.093866	0.056320	
Amortization	20	Equity		40%	0.132700	0.053080	
Mortgage Constant	0.093866	OAR					**10.94**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**10.27**
Equity Dividend Rate	13.27%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
MANUFACTURED HOUSING

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.90%	**DCR Technique**		0.95	0.060731	0.85	4.90
Debt Coverage Ratio	0.95	**Band of Investment Technique**					
Interest Rate	4.49%	Mortgage		85%	0.060731	0.051621	
Amortization	30	Equity		15%	0.083000	0.012450	
Mortgage Constant	0.060731	OAR					6.41
Loan-to-Value Ratio	85%	**Surveyed Rates**					6.09
Equity Dividend Rate	8.30%						
Maximum							
Spread Over 10-Year Treasury	3.95%	**DCR Technique**		1.80	0.111514	0.60	12.04
Debt Coverage Ratio	1.80	**Band of Investment Technique**					
Interest Rate	7.54%	Mortgage		60%	0.111514	0.066909	
Amortization	15	Equity		40%	0.179000	0.071600	
Mortgage Constant	0.111514	OAR					13.85
Loan-to-Value Ratio	60%	**Surveyed Rates**					13.16
Equity Dividend Rate	17.90%						
Average							
Spread Over 10-Year Treasury	1.53%	**DCR Technique**		1.38	0.074905	0.73	7.47
Debt Coverage Ratio	1.38	**Band of Investment Technique**					
Interest Rate	5.12%	Mortgage		73%	0.074905	0.054306	
Amortization	23	Equity		28%	0.126200	0.034705	
Mortgage Constant	0.074905	OAR					8.90
Loan-to-Value Ratio	73%	**Surveyed Rates**					8.88
Equity Dividend Rate	12.62%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
MOBILE HOME PARKS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.00%	**DCR Technique**		1.43	0.064079	0.70	6.41
Debt Coverage Ratio	1.43	**Band of Investment Technique**					
Interest Rate	4.59%	Mortgage		70%	0.064079	0.044855	
Amortization	28	Equity		30%	0.084000	0.025200	
Mortgage Constant	0.064079	OAR					7.01
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.66
Equity Dividend Rate	8.40%						
Maximum							
Spread Over 10-Year Treasury	2.45%	**DCR Technique**		1.90	0.101522	0.60	9.62
Debt Coverage Ratio	1.90	**Band of Investment Technique**					
Interest Rate	6.04%	Mortgage		50%	0.101522	0.050761	
Amortization	15	Equity		50%	0.185000	0.092500	
Mortgage Constant	0.101522	OAR					14.33
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.61
Equity Dividend Rate	18.50%						
Average							
Spread Over 10-Year Treasury	1.73%	**DCR Technique**		1.63	0.078627	0.60	7.70
Debt Coverage Ratio	1.63	**Band of Investment Technique**					
Interest Rate	5.32%	Mortgage		60%	0.078627	0.047176	
Amortization	21	Equity		40%	0.129450	0.051780	
Mortgage Constant	0.078627	OAR					9.90
Loan-to-Value Ratio	60%	**Surveyed Rates**					9.65
Equity Dividend Rate	12.95%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
OFFICE - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.81%	DCR Technique		0.95	0.060091	0.85	4.85
Debt Coverage Ratio	0.95	Band of Investment Technique					
Interest Rate	4.40%	Mortgage		85%	0.060091	0.051078	
Amortization	30	Equity		15%	0.075500	0.011325	
Mortgage Constant	0.060091	OAR					6.24
Loan-to-Value Ratio	85%	Surveyed Rates					5.93
Equity Dividend Rate	7.55%						
Maximum							
Spread Over 10-Year Treasury	5.96%	DCR Technique		2.05	0.125669	0.50	12.88
Debt Coverage Ratio	2.05	Band of Investment Technique					
Interest Rate	9.55%	Mortgage		50%	0.125669	0.062835	
Amortization	15	Equity		50%	0.156500	0.078250	
Mortgage Constant	0.125669	OAR					14.11
Loan-to-Value Ratio	50%	Surveyed Rates					13.40
Equity Dividend Rate	15.65%						
Average							
Spread Over 10-Year Treasury	2.89%	DCR Technique		1.50	0.080837	0.70	8.49
Debt Coverage Ratio	1.50	Band of Investment Technique					
Interest Rate	6.48%	Mortgage		70%	0.080837	0.056586	
Amortization	25	Equity		30%	0.120050	0.036015	
Mortgage Constant	0.080837	OAR					9.26
Loan-to-Value Ratio	70.0%	Surveyed Rates					10.08
Equity Dividend Rate	12.01%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
OFFICE - CENTRAL BUSINESS DISTRICT							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.01%	DCR Technique		1.20	0.061517	0.70	5.17
Debt Coverage Ratio	1.20	Band of Investment Technique					
Interest Rate	4.60%	Mortgage		70%	0.061517	0.043062	
Amortization	30	Equity		30%	0.077500	0.023250	
Mortgage Constant	0.061517	OAR					6.63
Loan-to-Value Ratio	70%	Surveyed Rates					6.30
Equity Dividend Rate	7.75%						
Maximum							
Spread Over 10-Year Treasury	5.96%	DCR Technique		2.05	0.125669	0.50	12.88
Debt Coverage Ratio	2.05	Band of Investment Technique					
Interest Rate	9.55%	Mortgage		50%	0.125669	0.062835	
Amortization	15	Equity		50%	0.156500	0.078250	
Mortgage Constant	0.125669	OAR					14.11
Loan-to-Value Ratio	50%	Surveyed Rates					13.40
Equity Dividend Rate	15.65%						
Average							
Spread Over 10-Year Treasury	3.49%	DCR Technique		1.63	0.088937	0.60	8.67
Debt Coverage Ratio	1.63	Band of Investment Technique					
Interest Rate	7.08%	Mortgage		60%	0.088937	0.053362	
Amortization	23	Equity		40%	0.113050	0.045220	
Mortgage Constant	0.088937	OAR					9.86
Loan-to-Value Ratio	60%	Surveyed Rates					10.17
Equity Dividend Rate	11.31%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
OFFICE - SUBURBAN							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	0.81%	**DCR Technique**		0.95	0.060091	0.85	**4.85**
Debt Coverage Ratio	0.95	**Band of Investment Technique**					
Interest Rate	4.40%	Mortgage		85%	0.060091	0.051078	
Amortization	30	Equity		15%	0.076500	0.011325	
Mortgage Constant	0.060091	OAR					**6.24**
Loan-to-Value Ratio	85%	**Surveyed Rates**					**5.93**
Equity Dividend Rate	7.65%						
Maximum							
Spread Over 10-Year Treasury	4.81%	**DCR Technique**		1.80	0.117466	0.60	**12.69**
Debt Coverage Ratio	1.80	**Band of Investment Technique**					
Interest Rate	8.40%	Mortgage		60%	0.117466	0.070480	
Amortization	15	Equity		40%	0.144500	0.057800	
Mortgage Constant	0.117466	OAR					**12.83**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.19**
Equity Dividend Rate	14.45%						
Average							
Spread Over 10-Year Treasury	2.81%	**DCR Technique**		1.38	0.083971	0.73	**8.37**
Debt Coverage Ratio	1.38	**Band of Investment Technique**					
Interest Rate	6.40%	Mortgage		73%	0.083971	0.060879	
Amortization	23	Equity		28%	0.106550	0.029301	
Mortgage Constant	0.083971	OAR					**9.02**
Loan-to-Value Ratio	73%	**Surveyed Rates**					**9.41**
Equity Dividend Rate	10.66%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
OFFICE - MEDICAL							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.60%	**DCR Technique**		1.45	0.065819	0.70	**6.68**
Debt Coverage Ratio	1.45	**Band of Investment Technique**					
Interest Rate	5.19%	Mortgage		70%	0.065819	0.046073	
Amortization	30	Equity		30%	0.076500	0.022950	
Mortgage Constant	0.065819	OAR					**6.90**
Loan-to-Value Ratio	70%	**Surveyed Rates**					**6.56**
Equity Dividend Rate	7.65%						
Maximum							
Spread Over 10-Year Treasury	5.39%	**DCR Technique**		1.60	0.121534	0.60	**9.72**
Debt Coverage Ratio	1.60	**Band of Investment Technique**					
Interest Rate	8.98%	Mortgage		50%	0.121534	0.060767	
Amortization	15	Equity		50%	0.150500	0.075250	
Mortgage Constant	0.121534	OAR					**13.60**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**12.92**
Equity Dividend Rate	15.05%						
Average							
Spread Over 10-Year Treasury	3.49%	**DCR Technique**		1.53	0.088993	0.60	**8.14**
Debt Coverage Ratio	1.53	**Band of Investment Technique**					
Interest Rate	7.08%	Mortgage		60%	0.088993	0.053396	
Amortization	23	Equity		40%	0.109800	0.043920	
Mortgage Constant	0.088993	OAR					**9.73**
Loan-to-Value Ratio	60%	**Survey**					**9.20**
Equity Dividend Rate	10.98%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
RESTAURANTS - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.30%	DCR Technique		1.15	0.071100	0.80	6.54
Debt Coverage Ratio	1.15	Band of Investment Technique					
Interest Rate	5.89%	Mortgage		80%	0.071100	0.056880	
Amortization	30	Equity		20%	0.090300	0.018060	
Mortgage Constant	0.071100	OAR					7.49
Loan-to-Value Ratio	80%	Surveyed Rates					6.22
Equity Dividend Rate	9.03%						
Maximum							
Spread Over 10-Year Treasury	11.52%	DCR Technique		2.10	0.168855	0.50	17.73
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	15.11%	Mortgage		50%	0.168855	0.084428	
Amortization	15	Equity		50%	0.171500	0.085750	
Mortgage Constant	0.168855	OAR					17.02
Loan-to-Value Ratio	50%	Surveyed Rates					16.17
Equity Dividend Rate	17.15%						
Average							
Spread Over 10-Year Treasury	4.69%	DCR Technique		1.74	0.103608	0.63	11.45
Debt Coverage Ratio	1.74	Band of Investment Technique					
Interest Rate	8.28%	Mortgage		63%	0.103608	0.065751	
Amortization	19	Equity		37%	0.134960	0.049312	
Mortgage Constant	0.103608	OAR					11.51
Loan-to-Value Ratio	63.5%	Surveyed Rates					12.28
Equity Dividend Rate	13.5%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
RESTAURANTS - FULL SERVICE							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.50%	DCR Technique		1.40	0.086596	0.65	7.88
Debt Coverage Ratio	1.40	Band of Investment Technique					
Interest Rate	6.09%	Mortgage		65%	0.086596	0.056287	
Amortization	20	Equity		35%	0.092300	0.032305	
Mortgage Constant	0.086596	OAR					8.86
Loan-to-Value Ratio	65%	Surveyed Rates					8.50
Equity Dividend Rate	9.23%						
Maximum							
Spread Over 10-Year Treasury	11.52%	DCR Technique		2.10	0.168855	0.50	17.73
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	15.11%	Mortgage		50%	0.168855	0.084428	
Amortization	15	Equity		50%	0.171500	0.085750	
Mortgage Constant	0.168855	OAR					17.02
Loan-to-Value Ratio	50%	Surveyed Rates					16.17
Equity Dividend Rate	17.15%						
Average							
Spread Over 10-Year Treasury	7.01%	DCR Technique		1.75	0.125851	0.58	12.66
Debt Coverage Ratio	1.75	Band of Investment Technique					
Interest Rate	10.60%	Mortgage		58%	0.125851	0.072364	
Amortization	18	Equity		43%	0.127940	0.054375	
Mortgage Constant	0.125851	OAR					12.67
Loan-to-Value Ratio	58%	Surveyed Rates					13.35
Equity Dividend Rate	12.79%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
RESTAURANTS - FAST FOOD							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.30%	DCR Technique		1.15	0.071100	0.80	6.54
Debt Coverage Ratio	1.15	Band of Investment Technique					
Interest Rate	5.89%	Mortgage		80%	0.071100	0.056880	
Amortization	30	Equity		20%	0.090300	0.018060	
Mortgage Constant	0.071100	OAR					7.49
Loan-to-Value Ratio	80%	Surveyed Rates					6.22
Equity Dividend Rate	9.03%						
Maximum							
Spread Over 10-Year Treasury	10.37%	DCR Technique		1.85	0.159487	0.60	17.70
Debt Coverage Ratio	1.85	Band of Investment Technique					
Interest Rate	13.96%	Mortgage		60%	0.159487	0.095692	
Amortization	15	Equity		40%	0.159500	0.063800	
Mortgage Constant	0.159487	OAR					15.95
Loan-to-Value Ratio	60%	Surveyed Rates					15.15
Equity Dividend Rate	15.95%						
Average							
Spread Over 10-Year Treasury	6.04%	DCR Technique		1.50	0.108840	0.70	11.43
Debt Coverage Ratio	1.50	Band of Investment Technique					
Interest Rate	9.63%	Mortgage		70%	0.108840	0.076188	
Amortization	23	Equity		30%	0.121440	0.036432	
Mortgage Constant	0.108840	OAR					11.26
Loan-to-Value Ratio	70%	Surveyed Rates					12.21
Equity Dividend Rate	12.14%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009* RETAIL - ALL TYPES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.80%	DCR Technique		1.05	0.060020	0.85	5.36
Debt Coverage Ratio	1.05	Band of Investment Technique					
Interest Rate	4.39%	Mortgage		85%	0.060020	0.051017	
Amortization	30	Equity		15%	0.073500	0.011025	
Mortgage Constant	0.060020	OAR					6.20
Loan-to-Value Ratio	85%	Surveyed Rates					5.89
Equity Dividend Rate	7.35%						
Maximum							
Spread Over 10-Year Treasury	6.13%	DCR Technique		2.10	0.126905	0.50	13.33
Debt Coverage Ratio	2.10	Band of Investment Technique					
Interest Rate	9.72%	Mortgage		50%	0.126905	0.063452	
Amortization	15	Equity		50%	0.161500	0.080750	
Mortgage Constant	0.126905	OAR					14.42
Loan-to-Value Ratio	50%	Surveyed Rates					13.70
Equity Dividend Rate	16.15%						
Average							
Spread Over 10-Year Treasury	2.85%	DCR Technique		1.43	0.081093	0.72	8.28
Debt Coverage Ratio	1.43	Band of Investment Technique					
Interest Rate	6.44%	Mortgage		72%	0.081093	0.058065	
Amortization	25	Equity		28%	0.121900	0.034616	
Mortgage Constant	0.081093	OAR					9.27
Loan-to-Value Ratio	71.6%	Surveyed Rates					9.98
Equity Dividend Rate	12.2%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009* RETAIL - ANCHORED CENTERS							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.80%	DCR Technique		1.05	0.060020	0.85	5.36
Debt Coverage Ratio	1.05	Band of Investment Technique					
Interest Rate	4.39%	Mortgage		85%	0.060020	0.051017	
Amortization	30	Equity		15%	0.073500	0.011025	
Mortgage Constant	0.060020	OAR					6.20
Loan-to-Value Ratio	85%	Surveyed Rates					5.89
Equity Dividend Rate	7.35%						
Maximum							
Spread Over 10-Year Treasury	4.98%	DCR Technique		1.85	0.118662	0.60	13.17
Debt Coverage Ratio	1.85	Band of Investment Technique					
Interest Rate	8.57%	Mortgage		60%	0.118662	0.071197	
Amortization	15	Equity		40%	0.149500	0.059800	
Mortgage Constant	0.118662	OAR					13.10
Loan-to-Value Ratio	60%	Surveyed Rates					12.44
Equity Dividend Rate	14.95%						
Average							
Spread Over 10-Year Treasury	2.89%	DCR Technique		1.45	0.084553	0.73	8.89
Debt Coverage Ratio	1.45	Band of Investment Technique					
Interest Rate	6.48%	Mortgage		73%	0.084553	0.061301	
Amortization	23	Equity		28%	0.107700	0.029618	
Mortgage Constant	0.084553	OAR					9.09
Loan-to-Value Ratio	73%	Surveyed Rates					9.90
Equity Dividend Rate	10.77%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*

RETAIL - UN-ANCHORED CENTERS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.00%	**DCR Technique**		1.30	0.067314	0.70	6.13
Debt Coverage Ratio	1.30	**Band of Investment Technique**					
Interest Rate	4.59%	Mortgage		70%	0.067314	0.047120	
Amortization	25	Equity		30%	0.075500	0.022650	
Mortgage Constant	0.067314	OAR					6.98
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.63
Equity Dividend Rate	7.55%						
Maximum							
Spread Over 10-Year Treasury	6.13%	**DCR Technique**		2.10	0.126905	0.50	13.33
Debt Coverage Ratio	2.10	**Band of Investment Technique**					
Interest Rate	9.72%	Mortgage		50%	0.126905	0.063452	
Amortization	15	Equity		50%	0.161500	0.080750	
Mortgage Constant	0.126905	OAR					14.42
Loan-to-Value Ratio	50%	**Survey**					13.70
Equity Dividend Rate	16.15%						
Average							
Spread Over 10-Year Treasury	3.57%	**DCR Technique**		1.70	0.094156	0.60	9.60
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	7.16%	Mortgage		60%	0.094156	0.056493	
Amortization	20	Equity		40%	0.114200	0.045680	
Mortgage Constant	0.094156	OAR					10.22
Loan-to-Value Ratio	60%	**Surveyed Rates**					10.62
Equity Dividend Rate	11.42%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*

RETAIL - FREE STANDING

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.83%	**DCR Technique**		1.18	0.060233	0.85	6.02
Debt Coverage Ratio	1.18	**Band of Investment Technique**					
Interest Rate	4.42%	Mortgage		85%	0.060233	0.051198	
Amortization	30	Equity		15%	0.073000	0.010950	
Mortgage Constant	0.060233	OAR					6.21
Loan-to-Value Ratio	85%	**Surveyed Rates**					6.26
Equity Dividend Rate	7.30%						
Maximum							
Spread Over 10-Year Treasury	4.44%	**DCR Technique**		1.73	0.126699	0.60	13.11
Debt Coverage Ratio	1.73	**Band of Investment Technique**					
Interest Rate	9.69%	Mortgage		60%	0.126699	0.076019	
Amortization	15	Equity		40%	0.154000	0.061600	
Mortgage Constant	0.126699	OAR					13.76
Loan-to-Value Ratio	60%	**Surveyed Rates**					13.07
Equity Dividend Rate	15.40%						
Average							
Spread Over 10-Year Treasury	2.63%	**DCR Technique**		1.45	0.082688	0.73	8.67
Debt Coverage Ratio	1.45	**Band of Investment Technique**					
Interest Rate	6.22%	Mortgage		73%	0.082688	0.059949	
Amortization	23	Equity		28%	0.109450	0.030099	
Mortgage Constant	0.082688	OAR					9.00
Loan-to-Value Ratio	73%	**Surveyed Rates**					10.26
Equity Dividend Rate	10.95%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
RETAIL - CONVENIENCE STORES/GAS STATIONS							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	0.90%	**DCR Technique**		1.50	0.060731	0.70	6.38
Debt Coverage Ratio	1.50	**Band of Investment Technique**					
Interest Rate	4.49%	Mortgage		70%	0.060731	0.042512	
Amortization	30	Equity		30%	0.074500	0.022350	
Mortgage Constant	0.060731	OAR					6.49
Loan-to-Value Ratio	70%	**Surveyed Rates**					6.16
Equity Dividend Rate	7.45%						
Maximum							
Spread Over 10-Year Treasury	5.56%	**DCR Technique**		1.60	0.122749	0.50	9.82
Debt Coverage Ratio	1.60	**Band of Investment Technique**					
Interest Rate	9.15%	Mortgage		50%	0.122749	0.061375	
Amortization	15	Equity		50%	0.155500	0.077750	
Mortgage Constant	0.122749	OAR					13.91
Loan-to-Value Ratio	50%	**Surveyed Rates**					13.22
Equity Dividend Rate	15.55%						
Average							
Spread Over 10-Year Treasury	3.23%	**DCR Technique**		1.55	0.087027	0.60	8.09
Debt Coverage Ratio	1.55	**Band of Investment Technique**					
Interest Rate	6.82%	Mortgage		60%	0.087027	0.052216	
Amortization	23	Equity		40%	0.110950	0.044380	
Mortgage Constant	0.087027	OAR					9.66
Loan-to-Value Ratio	60%	**Surveyed Rates**					8.38
Equity Dividend Rate	11.10%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
SELF-STORAGE - ALL TYPES							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	0.81%	**DCR Technique**		0.95	0.060091	0.80	**4.57**
Debt Coverage Ratio	0.95	**Band of Investment Technique**					
Interest Rate	4.40%	Mortgage		80%	0.060091	0.048073	
Amortization	30	Equity		20%	0.090500	0.018100	
Mortgage Constant	0.060091	OAR					**6.62**
Loan-to-Value Ratio	80%	**Surveyed Rates**					**6.29**
Equity Dividend Rate	9.05%						
Maximum							
Spread Over 10-Year Treasury	5.96%	**DCR Technique**		2.60	0.125669	0.50	**16.34**
Debt Coverage Ratio	2.60	**Band of Investment Technique**					
Interest Rate	9.55%	Mortgage		50%	0.125669	0.062835	
Amortization	15	Equity		50%	0.165000	0.082500	
Mortgage Constant	0.125669	OAR					**14.53**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**13.81**
Equity Dividend Rate	16.50%						
Average							
Spread Over 10-Year Treasury	4.85%	**DCR Technique**		1.39	0.093917	0.69	**9.04**
Debt Coverage Ratio	1.39	**Band of Investment Technique**					
Interest Rate	8.44%	Mortgage		69%	0.093917	0.064909	
Amortization	27	Equity		31%	0.131475	0.040609	
Mortgage Constant	0.093917	OAR					**10.55**
Loan-to-Value Ratio	69.1%	**Surveyed Rates**					**11.34**
Equity Dividend Rate	13.1%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
SELF-STORAGE - CLIMATE CONTROLLED							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	1.01%	**DCR Technique**		1.25	0.061517	0.65	**5.00**
Debt Coverage Ratio	1.25	**Band of Investment Technique**					
Interest Rate	4.60%	Mortgage		65%	0.061517	0.039986	
Amortization	30	Equity		35%	0.092500	0.032375	
Mortgage Constant	0.061517	OAR					**7.24**
Loan-to-Value Ratio	65%	**Surveyed Rates**					**6.87**
Equity Dividend Rate	9.25%						
Maximum							
Spread Over 10-Year Treasury	5.96%	**DCR Technique**		2.60	0.125669	0.50	**16.34**
Debt Coverage Ratio	2.60	**Band of Investment Technique**					
Interest Rate	9.55%	Mortgage		50%	0.125669	0.062835	
Amortization	15	Equity		50%	0.165000	0.082500	
Mortgage Constant	0.125669	OAR					**14.53**
Loan-to-Value Ratio	50%	**Surveyed Rates**					**13.81**
Equity Dividend Rate	16.50%						
Average							
Spread Over 10-Year Treasury	3.54%	**DCR Technique**		1.93	0.091187	0.58	**10.09**
Debt Coverage Ratio	1.93	**Band of Investment Technique**					
Interest Rate	7.38%	Mortgage		58%	0.091187	0.052433	
Amortization	23	Equity		43%	0.125925	0.053518	
Mortgage Constant	0.091187	OAR					**10.60**
Loan-to-Value Ratio	58%	**Surveyed Rates**					**10.99**
Equity Dividend Rate	12.59%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
SELF-STORAGE - MINI STORAGE							
Item	**Input**						**OAR**
Minimum							
Spread Over 10-Year Treasury	0.81%	**DCR Technique**		0.95	0.060091	0.80	**4.57**
Debt Coverage Ratio	0.95	**Band of Investment Technique**					
Interest Rate	4.40%	Mortgage		80%	0.060091	0.048073	
Amortization	30	Equity		20%	0.090500	0.018100	
Mortgage Constant	0.060091	OAR					**6.62**
Loan-to-Value Ratio	80%	**Surveyed Rates**					**6.29**
Equity Dividend Rate	9.05%						
Maximum							
Spread Over 10-Year Treasury	4.81%	**DCR Technique**		2.25	0.117466	0.60	**15.86**
Debt Coverage Ratio	2.25	**Band of Investment Technique**					
Interest Rate	8.40%	Mortgage		60%	0.117466	0.070480	
Amortization	15	Equity		40%	0.153000	0.061200	
Mortgage Constant	0.117466	OAR					**13.17**
Loan-to-Value Ratio	60%	**Surveyed Rates**					**12.51**
Equity Dividend Rate	15.30%						
Average							
Spread Over 10-Year Treasury	2.81%	**DCR Technique**		1.54	0.083971	0.70	**9.02**
Debt Coverage Ratio	1.54	**Band of Investment Technique**					
Interest Rate	6.40%	Mortgage		70%	0.083971	0.058780	
Amortization	23	Equity		30%	0.118625	0.035588	
Mortgage Constant	0.083971	OAR					**9.44**
Loan-to-Value Ratio	70%	**Surveyed Rates**					**11.56**
Equity Dividend Rate	11.86%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
SPECIAL PURPOSE - ALL TYPES

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.85%	**DCR Technique**		1.15	0.067684	0.80	6.23
Debt Coverage Ratio	1.15	**Band of Investment Technique**					
Interest Rate	5.44%	Mortgage		80%	0.067684	0.054147	
Amortization	30	Equity		20%	0.082000	0.016400	
Mortgage Constant	0.067684	OAR					7.05
Loan-to-Value Ratio	80%	**Surveyed Rates**					6.70
Equity Dividend Rate	8.20%						
Maximum							
Spread Over 10-Year Treasury	12.20%	**DCR Technique**		2.05	0.174490	0.50	17.89
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	15.79%	Mortgage		50%	0.174490	0.087245	
Amortization	15	Equity		50%	0.171500	0.085750	
Mortgage Constant	0.174490	OAR					17.30
Loan-to-Value Ratio	50%	**Surveyed Rates**					16.43
Equity Dividend Rate	17.15%						
Average							
Spread Over 10-Year Treasury	5.07%	**DCR Technique**		1.70	0.104940	0.64	11.50
Debt Coverage Ratio	1.70	**Band of Investment Technique**					
Interest Rate	8.66%	Mortgage		64%	0.104940	0.067649	
Amortization	20	Equity		36%	0.131225	0.046632	
Mortgage Constant	0.104940	OAR					11.43
Loan-to-Value Ratio	64.5%	**Surveyed Rates**					11.48
Equity Dividend Rate	13.12%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*
SPECIAL PURPOSE - SCHOOLS & DAYCARE CENTERS

Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	1.85%	**DCR Technique**		1.15	0.067684	0.80	6.23
Debt Coverage Ratio	1.15	**Band of Investment Technique**					
Interest Rate	5.44%	Mortgage		80%	0.067684	0.054147	
Amortization	30	Equity		20%	0.082000	0.016400	
Mortgage Constant	0.067684	OAR					7.05
Loan-to-Value Ratio	80%	**Surveyed Rates**					6.70
Equity Dividend Rate	8.20%						
Maximum							
Spread Over 10-Year Treasury	8.20%	**DCR Technique**		1.80	0.141387	0.60	15.27
Debt Coverage Ratio	1.80	**Band of Investment Technique**					
Interest Rate	11.79%	Mortgage		60%	0.141387	0.084832	
Amortization	15	Equity		40%	0.159500	0.063800	
Mortgage Constant	0.141387	OAR					14.86
Loan-to-Value Ratio	60%	**Surveyed Rates**					14.12
Equity Dividend Rate	15.95%						
Average							
Spread Over 10-Year Treasury	5.03%	**DCR Technique**		1.48	0.100535	0.70	10.38
Debt Coverage Ratio	1.48	**Band of Investment Technique**					
Interest Rate	8.62%	Mortgage		70%	0.100535	0.070374	
Amortization	23	Equity		30%	0.116875	0.035063	
Mortgage Constant	0.100535	OAR					10.54
Loan-to-Value Ratio	70%	**Surveyed Rates**					10.34
Equity Dividend Rate	11.69%						

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RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009*							
SPECIAL PURPOSE - CHURCHES/TEMPLES/SYNAGOGUES							
Item	Input						OAR
Minimum							
Spread Over 10-Year Treasury	2.05%	**DCR Technique**		1.40	0.083498	0.65	7.60
Debt Coverage Ratio	1.40	**Band of Investment Technique**					
Interest Rate	5.64%	Mortgage		65%	0.083498	0.054274	
Amortization	20	Equity		35%	0.084000	0.029400	
Mortgage Constant	0.083498	OAR					8.37
Loan-to Value Ratio	65%	**Surveyed Rates**					7.95
Equity Dividend Rate	8.40%						
Maximum							
Spread Over 10-Year Treasury	12.20%	**DCR Technique**		2.05	0.174490	0.50	17.89
Debt Coverage Ratio	2.05	**Band of Investment Technique**					
Interest Rate	15.79%	Mortgage		50%	0.174490	0.087245	
Amortization	15	Equity		50%	0.171500	0.085750	
Mortgage Constant	0.174490	OAR					17.30
Loan-to Value Ratio	50%	**Surveyed Rates**					16.43
Equity Dividend Rate	17.15%						
Average							
Spread Over 10-Year Treasury	7.13%	**DCR Technique**		2.00	0.126747	0.58	14.58
Debt Coverage Ratio	2.00	**Band of Investment Technique**					
Interest Rate	10.72%	Mortgage		58%	0.126747	0.072880	
Amortization	18	Equity		43%	0.123375	0.052434	
Mortgage Constant	0.126747	OAR					12.53
Loan-to Value Ratio	58%	**Surveyed Rates**					11.79
Equity Dividend Rate	12.34%						

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Land Leases

The following table summarizes prevailing land lease capitalization and discount rates. The former reflect initial rates of return on appraised values for vacant land proposed for development. They do not address increases in land lease payments or the reversion but may include percentage rent. The latter are internal rates of return being achieved by landowners on improved properties. As such, they include changes in land lease payments, percentage rent where applicable, and the reversion of the entire property at the termination of the lease. Total lease terms range from 40 to 99 years, while fixed rent periods range from one to 10 years. Generally, short-term (1-3 years) fixed rent periods auto-adjust based on a national reference rate such as the Consumer Price Index, while long-term (5-10 years) fixed rent periods are based on appraised values but are often subject to negotiation and/or arbitration.

RealtyRates.com INVESTOR SURVEY - 4th Quarter 2009**
LAND LEASES

	Capitalization Rates			Discount Rates		
Property Type	Min.	Max.	Avg.	Min.	Max.	Avg.
Apartments	3.72%	11.54%	7.60%	6.32%	12.04%	8.60%
Golf	4.22%	17.13%	11.19%	6.82%	17.63%	12.19%
Health Care/Senior Housing	4.53%	11.72%	8.21%	6.82%	17.63%	12.19%
Industrial	3.80%	11.44%	7.82%	6.40%	11.94%	8.82%
Lodging	4.14%	16.85%	8.50%	6.74%	17.35%	9.50%
Mobile Home/RV Park	3.89%	11.54%	8.49%	6.49%	12.04%	9.49%
Office	3.80%	11.55%	7.98%	6.40%	12.05%	8.98%
Restaurant	5.29%	17.11%	9.78%	7.89%	17.61%	10.78%
Retail	3.79%	11.72%	7.94%	6.39%	12.22%	8.94%
Self-Storage	3.80%	11.55%	9.94%	6.40%	12.05%	10.94%
Special Purpose	4.84%	17.79%	10.16%	7.26%	19.40%	10.26%
All Properties	3.72%	17.79%	8.87%	6.32%	17.63%	10.04%

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Glossary

Amortization: Years required at the specified interest rate to pay off the entire mortgage, including principal and interest, with a level payment.

Band of Investment Technique: A method of calculating the Overall Capitalization Rate via a weighted average of Mortgage and Equity requirements. Calculated as:

(LTV x Mortgage Constant) + (Equity-to-Value Ratio x Equity Dividend Rate) = OAR

Debt Coverage Ratio (DCR): Ratio of annual mortgage payment, including interest and principal, to total net operating income (NOI).

Debt Coverage Ratio Technique: A method of calculating the Overall Capitalization Rate (OAR) based on the Debt Coverage Ratio (DCR):

DCR x LTV x Mortgage Constant = OAR.

Discount Rate: An annual competitive rate of return on total invested capital necessary to compensate the investor for the risks inherent in a particular investment. A yield rate used to convert future payments or receipts into present value.

Equity Component: Property value less mortgage component.

Equity Dividend: The dollar return to the equity component:

Net Operating income - Debt Service = Equity Dividend

Equity Dividend Rate: Rate of return to the equity component:

NOI - Debt Service = Equity Dividend / Equity Investment = Equity Dividend Rate

Interest Rate: Generally calculated as Corresponding (to actual term of loan) Treasury Rate + Spread Over Base. Some, including RealtyRates.com, utilize the 10-Year Treasury throughout.

Mortgage Constant: A factor which when applied to the total mortgage, results in the periodic payment necessary to fully amortize a loan at the specified interest rate and amortization period. Mortgage constants may be expressed as annual or monthly. RealtyRates.com employs annual constants.

Net Operating Income (NOI): Income net of all operating costs including vacancy and collection loss but not including debt service. Appraisers also typically expense reserves for repairs and replacements. However, because reserves are not usually reported along with other transaction data, RealtyRates.com tracks lender requirements but does not include them in calculations.

Overall Capitalization Rate (OAR): Ratio of Net Operating Income to property value or sales price.

Spread Over Base: Difference between a specified index and the mortgage interest rate. Most common indices are US Treasury Bonds, Prime Interest Rate and London Interbank Offering Rate (LIBOR).

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Within each major property category, e.g., Office, Industrial, Retail, data is provided for two to four sub-categories, e.g., CBD Office, Suburban Office, Medical Office. However, such sub-categories do not represent the sum total of properties included in major categories. For example, the Office category also includes properties that do not readily fall into one of the sub-categories such as "fringe" buildings located on the periphery of the Central Business District. Therefore, the average of any given factor for all of a group of sub-categories may not equate to the average of that factor for the category as a whole.

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INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Crv	Adj Tbl	L A	U A	Rent/ Unit	V Gross Rent	A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income	Va
6789	35/ 153/ 11/ /	385 MERE CENTER RD	0001	1	3222	24	JOB SHOP	1	2,400	0001	1	A	G	6.46	15,504	A	0.08	A	0.15	12,124	77,579	IND	G	0.099	1,133,	
6789	35/ 153/ 11/ /	385 MERE CENTER RD	0001	2	3222	24	JOB SHOP	1	1,394	0001	1	A	G	7.80	10,873	A	0.08	A	0.15	8,503	77,579	IND	G	0.099	1,133,	
6789	35/ 153/ 11/ /	385 MERE CENTER RD	0001	3	3222	20	IND/WHSE	1	12,800	0001	1	A	G	5.62	71,936	A	0.09	A	0.13	56,952	77,579	IND	G	0.099	1,133,	
7592	113/ 252/ 2/ /	809-817 ENDICOTT ST	0001	1	325I	10	RETAIL	1	4,298	0001	1	G	G	11.72	50,373	G	0.04	G	0.20	38,823	38,823	RET	A	0.120	323,	
7594	114/ 252/ 1/ /	730 ENDICOTT ST N	0001	1	390C	10	RETAIL	1	4,704	0001	1	G	E	15.40	72,442	A	0.07	G	0.20	54,200	54,200	RET	A	0.120	451,	
7595	115/ 252/ 1/ /	718 ENDICOTT ST N	0001	1	0325	10	RETAIL	2	3,456	0001	1	G	G	13.79	47,658	A	0.07	A	0.23	34,128	34,128	RET	A	0.120	284,	
7605	115/ 280/ 3/ /	1065 WATSON RD	0001	1	3260	30	RESTAURANT	1	3,843	0001	1	G	E	16.49	63,371	A	0.07	A	0.15	50,095	50,095	REST	A	0.115	560,	
7624	128/ 252/ 3/ /	588 ENDICOTT ST N	0001	1	325I	10	RETAIL	2	3,648	0001	1	G	G	13.69	49,941	A	0.07	A	0.23	35,763	44,381	MIX	A	0.120	369,	
7624	128/ 252/ 3/ /	588 ENDICOTT ST N	0001	2	325I	47	APT RC 3BR	1	1	0001	1	G	G	9000.00	14,256	A	0.07	A	0.35	8,618	44,381	MIX	A	0.120	369,	
105206	128/ 252/ 3/ 1/	604 ENDICOTT ST N	0001	1	3260	30	RESTAURANT	1	4,032	0001	1	G	G	12.24	49,352	A	0.07	A	0.15	39,012	48,887	REST	A	0.115	425,	
105206	128/ 252/ 3/ 1/	604 ENDICOTT ST N	0001	2	316I	20	IND/WHSE	1	1,350	0001	1	G	G	9.24	12,474	A	0.09	A	0.13	9,875	48,887	REST	A	0.115	425,	
7517	128/ 252/ 4/ /	549-579 ENDICOTT ST	0001	1	3700	92	BOWLING	1	57,578	0001	1	E	G	7.70	443,351	A	0.08	A	0.15	346,701	450,367	LANE	A	0.110	4,094,	
7517	128/ 252/ 4/ /	549-579 ENDICOTT ST	0001	2	3770	10	RETAIL	1	5,760	0001	1	E	G	13.75	79,200	A	0.07	A	0.23	56,715	450,367	LANE	A	0.110	4,094,	
7517	128/ 252/ 4/ /	549-579 ENDICOTT ST	0001	3	1010	42	APT 2 BR	1	1	0001	1	E	G	9600.00	15,552	A	0.06	A	0.34	9,649	450,367	LANE	A	0.110	4,094,	
7517	128/ 252/ 4/ /	549-579 ENDICOTT ST	0001	4	388I	20	IND/WHSE	1	5,760	0001	1	E	G	8.18	47,117	A	0.09	A	0.13	37,302	450,367	LANE	A	0.110	4,094,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	7	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	8	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	4	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	5	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	10	301R	41	APT 1 BR	1	1	0001	1	G	G	0.00	10,296	F	0.12	A	0.34	5,980	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	9	301R	41	APT 1 BR	1	1	0001	1	G	G	0.00	10,296	F	0.12	A	0.34	5,980	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	12	301R	41	APT 1 BR	1	1	0001	1	G	G	0.00	10,296	F	0.12	A	0.34	5,980	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	11	301R	41	APT 1 BR	1	1	0001	1	G	G	0.00	10,296	F	0.12	A	0.34	5,980	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	6	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	2	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	3	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3154	139/ 127/ 2/ /	384 LAKESIDE AV	0001	1	301R	40	APT EFF	1	1	0001	1	G	G	0.00	8,712	F	0.12	A	0.34	5,060	64,400	ROOM	A	0.130	495,	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	3	301R	40	APT EFF	1	1	0001	1	A	F	0.00	5,280	A	0.06	A	0.34	3,276	52,365	ROOM	A	0.130	402,	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	4	301R	40	APT EFF	3	3	0001	1	A	F	5280.00	15,840	A	0.06	A	0.34	9,827	52,365	ROOM	A	0.130	402,	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	6	301R	40	APT EFF	1	1	0001	1	A	F	0.00	5,280	A	0.06	A	0.34	3,276	52,365	ROOM	A	0.130	402,	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	5	301R	40	APT EFF	1	1	0001	1	A	F	0.00	5,280	A	0.06	A	0.34	3,276	52,365	ROOM	A	0.130	402,	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	2	1010	40	APT EFF	1	1	0001	1	A	F	0.00	5,280	A	0.06	A	0.34	3,276	52,365	ROOM	A	0.130	402,	
3157	139/ 127/ 20/ /	373 LAKESIDE AV	0001	1	301I	49	HOTEL/MOTE	12	12	0001	1	A	F	23360.00	280,320	A	0.30	A	0.85	29,434	52,365	ROOM	A	0.130	402,	
7481	144/ 252/ 1/ /	350 ENDICOTT ST N	0001	1	301I	49	HOTEL/MOTE	15	15	0001	1	G	G	38544.00	578,160	A	0.30	A	0.85	60,707	66,147	MIX	A	0.120	551,	
7481	144/ 252/ 1/ /	350 ENDICOTT ST N	0001	2	1010	46	APT RC 2BR	1	1	0001	1	A	A	0.00	9,000	A	0.07	A	0.35	5,440	66,147	MIX	A	0.120	551,	
7206	144/ 252/ 6/ /	259 ENDICOTT ST N	0001	1	032I	10	RETAIL	2	12,020	0001	1	G	A	9.28	111,546	A	0.07	A	0.23	79,878	79,878	RET	A	0.120	665,	
3194	145/ 127/ 33/ /	279 LAKESIDE AV	0001	1	3260	10	RETAIL	1	3,826	0001	1	E	E	19.61	75,028	G	0.04	A	0.23	55,345	55,345	RET	A	0.120	461,	
3187	145/ 127/ 34/ /	264-290 LAKESIDE AV	0001	1	377I	32	CLUB/BAR	1	8,096	0001	1	G	A	6.82	55,215	A	0.05	A	0.20	41,963	41,963	REST	A	0.115	364,	
3188	145/ 127/ 35/ /	292 LAKESIDE AV	0001	2	0325	46	APT RC 2BR	1	1	0001	1	E	G	9000.00	14,580	A	0.07	A	0.35	8,813	25,104	MIX	A	0.120	209,	
3188	145/ 127/ 35/ /	292 LAKESIDE AV	0001	1	0325	53	OFF MULTI	2	1,962	0001	1	E	G	13.77	27,017	A	0.10	A	0.33	16,291	25,104	MIX	A	0.120	209,	
3189	145/ 127/ 36/ /	306 LAKESIDE AV	0001	2	011J	45	APT RC 1BR	4	4	0001	1	A	A	7200.00	28,800	A	0.07	A	0.35	17,410	46,956	MIX	A	0.120	391,	
3189	145/ 127/ 36/ /	306 LAKESIDE AV	0001	1	011J	30	RESTAURANT	2	2,336	0001	1	A	A	16.00	37,376	A	0.07	A	0.15	29,546	46,956	MIX	A	0.120	391,	
3190	145/ 127/ 37/ /	322 LAKESIDE AV	0001	1	3260	30	RESTAURANT	1	6,806	0001	1	G	A	9.24	62,887	G	0.04	A	0.15	51,209	51,209	REST	A	0.115	445,	
3254	145/ 127/ 44/ /	248-260 LAKESIDE AV	0001	1	377I	22	WHSE/IND	1	14,933	0001	1	G	A	4.81	71,828	A	0.09	A	0.14	56,212	59,606	RET	A	0.120	496,	
3254	145/ 127/ 44/ /	248-260 LAKESIDE AV	0001	2	3410	50	OFFICE	1	320	0001	1	G	F	15.84	5,069	A	0.07	A	0.28	3,394	59,606	RET	A	0.120	496,	
3197	145/ 145/ 5/ /	12 MAPLE ST	0001	1	302R	40	APT EFF	8	8	0001	1	A	F	5280.00	42,240	A	0.06	A	0.34	26,206	32,758	APT	A	0.115	284,	

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Rent Area	Rent Crv	Adj Tbl	L U A A	Rent/ Unit	Gross Rent	V A	Vac E %	A	Exp %	A	Line NOI	Total NOI	Type	A	Cap Rate	A	To Income Va
3197	145/ 145/ 5/ /	12 MAPLE ST	0001	2	302R	40	APT EFF	1	1	0001	1	A F	7800.00	5,280	A	0.06	A	0.34		3,276	32,758	APT	A	0.115		284,
3197	145/ 145/ 5/ /	12 MAPLE ST	0001	3	302R	40	APT EFF	1	1	0001	1	A F	7800.00	5,280	A	0.06	A	0.34		3,276	32,758	APT	A	0.115		284,
3196	145/ 145/ 56/ /	6 MAPLE ST	0001	1	302R	41	APT 1 BR	4	4	0001	1	G G	10296.00	41,184	A	0.06	A	0.34		25,551	25,551	APT	A	0.115		222,
8363	146/ 10/ 8/ /	7 BAKER AV	0001	1	3010	47	APT RC 3BR	1	1	0001	1	A A	10800.00	10,800	F	0.14	A	0.35		6,037	35,217	ROOM	A	0.130		270,
8363	146/ 10/ 8/ /	7 BAKER AV	0001	3	3010	45	APT RC 1BR	1	1	0001	1	A A	7200.00	7,200	F	0.14	A	0.35		4,025	35,217	ROOM	A	0.130		270,
8363	146/ 10/ 8/ /	7 BAKER AV	0001	2	3010	46	APT RC 2BR	5	5	0001	1	A A	9000.00	45,000	F	0.14	A	0.35		25,155	35,217	ROOM	A	0.130		270,
3258	146/ 127/ 2/ /	240-246 LAKESIDE AV	0001	2	377I	22	WHSE/IND	1	8,000	0001	1	A F	3.66	29,280	A	0.09	F	0.18		21,982	37,706	RET	A	0.120		314,
3258	146/ 127/ 2/ /	240-246 LAKESIDE AV	0001	1	377I	30	RESTAURANT	1	2,001	0001	1	A F	10.40	20,810	A	0.07	F	0.19		15,724	37,706	RET	A	0.120		314,
3253	146/ 127/ 30/ /	263 LAKESIDE AV	0001	2	325I	10	RETAIL	5	4,874	0001	1	E G	18.73	91,290	G	0.04	A	0.23		67,341	208,237	RET	G	0.108		1,928,
3253	146/ 127/ 30/ /	263 LAKESIDE AV	0001	1	377I	10	RETAIL	2	14,254	0001	1	E G	13.40	191,004	G	0.04	A	0.23		140,896	208,237	RET	G	0.108		1,928,
8257	151/ 357/ 3/ /	129 WOODVALE DR	0001	1	316I	20	IND/WHSE	1	6,600	0001	1	G G	6.56	43,296	A	0.09	A	0.13		34,277	34,277	IND	G	0.099		346,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	8	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	9	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	11	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	12	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	14	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	1	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	7	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	6	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	5	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	4	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	10	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	3	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	2	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	15	301I	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7451	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	13	301R	40	APT EFF	1	1	0001	1	G G	6600.00	8,712	A	0.06	A	0.34		5,405	81,075	ROOM	A	0.130		623,
7456	157/ 252/ 1/ /	258 ENDICOTT ST N	0001	1	301R	49	HOTEL/MOTE	20	20	0001	1	G A	32120.00	642,400	A	0.30	A	0.85		67,452	86,936	MIX	A	0.120		724,
7456	157/ 252/ 1/ /	258 ENDICOTT ST N	0001	2	301R	42	APT 2 BR	2	2	0001	1	G G	12672.00	25,344	A	0.06	A	0.34		15,723	86,936	MIX	A	0.120		724,
7456	157/ 252/ 1/ /	258 ENDICOTT ST N	0001	3	301I	22	WHSE/IND	1	560	0001	1	G G	8.58	4,805	A	0.09	A	0.14		3,761	86,936	MIX	A	0.120		724,
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	2	384I	20	IND/WHSE	1	7,200	0001	1	A A	4.92	35,424	A	0.09	A	0.13		28,045	130,074	WHSE	A	0.110		1,182,
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	3	384I	20	IND/WHSE	1	6,800	0001	1	A A	4.95	33,660	A	0.09	A	0.13		26,649	130,074	WHSE	A	0.110		1,182,
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	1	384I	20	IND/WHSE	1	6,400	0001	1	A A	4.99	31,936	A	0.09	A	0.13		25,284	130,074	WHSE	A	0.110		1,182,
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	5	384I	20	IND/WHSE	1	8,975	0001	1	A A	4.81	43,170	A	0.09	A	0.13		34,178	130,074	WHSE	A	0.110		1,182,
7059	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	4	384I	20	IND/WHSE	1	3,696	0001	1	A A	5.44	20,106	A	0.09	A	0.13		15,918	130,074	WHSE	A	0.110		1,182,
3285	162/ 252/ 11/ /	38 ENDICOTT ST N	0001	1	3020	30	RESTAURANT	1	5,816	0001	1	A A	8.62	50,134	A	0.07	A	0.15		39,631	103,404	MIX	A	0.120		861,
3285	162/ 252/ 11/ /	38 ENDICOTT ST N	0001	3	301I	49	HOTEL/MOTE	10	10	0001	1	A F	23360.00	233,600	A	0.30	A	0.85		24,528	103,404	MIX	A	0.120		861,
3285	162/ 252/ 11/ /	38 ENDICOTT ST N	0001	2	3020	49	HOTEL/MOTE	16	16	0001	1	A F	23360.00	373,760	A	0.30	A	0.85		39,245	103,404	MIX	A	0.120		861,
2907	163/ 72/ 1/ /	28-36 ENDICOTT ST E	0001	1	3230	15	RET STRIP	1	3,435	0001	1	E G	15.62	53,655	A	0.06	A	0.24		38,331	263,813	RET	G	0.108		2,442,
2907	163/ 72/ 1/ /	28-36 ENDICOTT ST E	0001	2	3230	15	RET STRIP	2	6,986	0001	1	E G	15.55	108,632	A	0.06	A	0.24		77,607	263,813	RET	G	0.108		2,442,
2907	163/ 72/ 1/ /	28-36 ENDICOTT ST E	0001	3	3230	15	RET STRIP	6	12,321	0001	1	E G	16.80	206,993	A	0.06	A	0.24		147,875	263,813	RET	G	0.108		2,442,
8248	166/ 269/ 29/ /	50 WENTWORTH COVE RD	0001	1	316I	22	WHSE/IND	1	3,888	0001	1	G G	6.67	25,933	A	0.09	A	0.14		20,295	20,295	IND	A	0.110		234,
3215	173/ 40/ 8/ /	96 CHANNEL LN	0001	3	384I	20	IND/WHSE	1	16,706	0001	1	E E	9.94	166,058	A	0.09	A	0.13		131,468	268,593	RET	A	0.120		2,238,
3215	173/ 40/ 8/ /	96 CHANNEL LN	0001	2	384I	21	R & D	1	3,024	0001	1	E E	17.15	51,862	A	0.10	A	0.15		39,675	268,593	RET	A	0.120		2,238,
3215	173/ 40/ 8/ /	96 CHANNEL LN	0001	4	384I	10	RETAIL	1	3,460	0001	1	E E	20.00	69,200	A	0.07	A	0.23		49,554	268,593	RET	A	0.120		2,238,
3215	173/ 40/ 8/ /	96 CHANNEL LN	0001	1	384I	10	RETAIL	1	3,316	0001	1	E E	20.17	66,884	A	0.07	A	0.23		47,896	268,593	RET	A	0.120		2,238,
7026	173/ 40/ 13/ /	129 CHANNEL LN	0001	1	316I	22	WHSE/IND	1	16,160	0001	1	G G	5.74	92,758	G	0.05	A	0.14		75,464	149,029	WHSE	A	0.110		1,354,

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Crv	Adj Tbl	L A	U A	Rent/ Unit	Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income	Va
7026	173/ 40/ 13/ /	129 CHANNEL LN	0001	2	316I	22	WHSE/IND	1	7,400	0001	1	G	G	6.09	45,066	G	0.05	A	0.14	36,664	149,029	WHSE	A	0.110	1,354,	
7026	173/ 40/ 13/ /	129 CHANNEL LN	0001	3	316I	22	WHSE/IND	1	3,200	0001	1	G	F	4.61	14,752	G	0.05	A	0.14	12,001	149,029	WHSE	A	0.110	1,354,	
7026	173/ 40/ 13/ /	129 CHANNEL LN	0001	4	316I	22	WHSE/IND	1	3,500	0001	1	G	F	4.53	15,855	G	0.05	A	0.14	12,899	149,029	WHSE	A	0.110	1,354,	
7026	173/ 40/ 13/ /	129 CHANNEL LN	0001	5	316I	22	WHSE/IND	1	3,200	0001	1	G	F	4.61	14,752	G	0.05	A	0.14	12,001	149,029	WHSE	A	0.110	1,354,	
2779	173/ 248/ 1/ /	1072 WEIRS BV	0001	1	301I	49	HOTEL/MOTE	60	60	0001	1	G	G	38544.00	2,312,640	A	0.30	G	0.72	449,230	449,230	ROOM	A	0.130	3,455,	
2782	173/ 248/ 6/ /	1103 WEIRS BV	0001	1	0301	49	HOTEL/MOTE	20	20	0001	1	F	F	21024.00	420,480	A	0.30	G	0.72	81,678	81,678	ROOM	A	0.130	628,	
2777	182/ 248/ 6/ /	1025 WEIRS BV	0001	2	0301	47	APT RC 3BR	1	1	0001	1	A	A	10800.00	10,800	A	0.07	A	0.35	6,529	50,679	ROOM	A	0.130	389,	
2777	182/ 248/ 6/ /	1025 WEIRS BV	0001	1	0301	49	HOTEL/MOTE	12	12	0001	1	A	G	35040.00	420,480	A	0.30	A	0.85	44,150	50,679	ROOM	A	0.130	389,	
2905	193/ 473/ 2/ /	177 MENTOR AV	0001	1	344C	50	OFFICE	1	17,708	0001	1	A	A	10.00	177,080	A	0.07	A	0.28	118,572	118,572	OFF	A	0.120	988,	
2646	194/ 248/ 10/ /	867 WEIRS BV	0001	1	301R	49	HOTEL/MOTE	24	24	0001	1	A	F	23360.00	560,640	A	0.30	G	0.72	108,904	108,904	ROOM	A	0.130	837,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	1	301I	49	HOTEL/MOTE	6	6	0001	1	G	A	32120.00	192,720	A	0.30	G	0.72	37,436	87,349	ROOM	A	0.130	671,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	3	301R	49	HOTEL/MOTE	1	1	0001	1	G	A	29200.00	32,120	A	0.30	G	0.72	6,239	87,349	ROOM	A	0.130	671,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	2	301R	49	HOTEL/MOTE	1	1	0001	1	G	A	29200.00	32,120	A	0.30	G	0.72	6,239	87,349	ROOM	A	0.130	671,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	7	1010	49	HOTEL/MOTE	3	3	0001	1	G	A	32120.00	96,360	A	0.30	G	0.72	18,718	87,349	ROOM	A	0.130	671,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	6	301R	49	HOTEL/MOTE	1	1	0001	1	G	A	29200.00	32,120	A	0.30	G	0.72	6,239	87,349	ROOM	A	0.130	671,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	4	301R	49	HOTEL/MOTE	1	1	0001	1	G	A	29200.00	32,120	A	0.30	G	0.72	6,239	87,349	ROOM	A	0.130	671,	
2621	199/ 248/ 6/ /	808 WEIRS BV	0001	5	301R	49	HOTEL/MOTE	1	1	0001	1	G	A	29200.00	32,120	A	0.30	G	0.72	6,239	87,349	ROOM	A	0.130	671,	
2647	199/ 248/ 10/ /	832 WEIRS BV	0001	1	301I	49	HOTEL/MOTE	15	15	0001	1	E	G	47304.00	709,560	A	0.30	A	0.85	74,504	74,504	ROOM	A	0.130	573,	
2537	216/ 248/ 4/ /	630 WEIRS BV	0001	1	301I	49	HOTEL/MOTE	17	17	0001	1	G	G	38544.00	655,248	A	0.30	G	0.72	127,282	364,064	ROOM	A	0.130	2,800,	
2537	216/ 248/ 4/ /	630 WEIRS BV	0001	3	301R	43	APT 3 BR	1	1	0001	1	G	G	0.00	15,840	A	0.06	A	0.34	9,827	364,064	ROOM	A	0.130	2,800,	
2537	216/ 248/ 4/ /	630 WEIRS BV	0001	4	1010	43	APT 3 BR	1	1	0001	1	G	G	12000.00	15,840	A	0.06	A	0.34	9,827	364,064	ROOM	A	0.130	2,800,	
2537	216/ 248/ 4/ /	630 WEIRS BV	0001	2	301I	49	HOTEL/MOTE	29	29	0001	1	G	G	38544.00	1,117,776	A	0.30	G	0.72	217,128	364,064	ROOM	A	0.130	2,800,	
2538	216/ 248/ 10/ /	644 WEIRS BV	0001	1	3260	30	RESTAURANT	1	4,673	0001	1	G	G	11.85	55,375	A	0.07	A	0.15	43,774	66,650	REST	A	0.115	579,	
2538	216/ 248/ 10/ /	644 WEIRS BV	0001	2	3260	24	JOB SHOP	1	4,673	0001	1	G	G	6.26	29,253	A	0.08	A	0.15	22,876	66,650	REST	A	0.115	579,	
8101	223/ 241/ 3/ /	498 WHITE OAKS RD	0001	1	316I	22	WHSE/IND	1	3,000	0001	1	A	G	6.38	19,140	A	0.09	A	0.14	14,979	14,979	IND	A	0.110	171,	
2433	241/ 248/ 7/ /	355 WEIRS BV	0001	1	3400	50	OFFICE	1	2,612	0001	1	A	G	14.53	37,952	A	0.07	A	0.28	25,412	25,412	OFF	A	0.120	211,	
2862	257/ 370/ 2/ /	26 ARTISAN CT	0001	1	3320	61	AUTO REPAI	1	4,613	0001	1	G	G	10.56	48,713	A	0.07	A	0.15	38,508	38,508	CARS	A	0.110	350,	
2861	257/ 370/ 3/ /	32 ARTISAN CT	0001	1	4010	50	OFFICE	6	9,920	0001	1	G	G	17.94	177,965	A	0.07	A	0.28	119,165	119,165	OFF	G	0.108	1,103,	
104694	261/ 248/ 13/ 011/	135 WEIRS BV C-1	0001	1	3440	11	RETAIL CON	1	1,982	0001	1	A	A	10.40	20,613	A	0.05	A	0.25	14,686	14,686	RET	A	0.120	122,	
105340	261/ 248/ 13/ 013/	135 WEIRS BV C-3	0001	1	3440	11	RETAIL CON	1	734	0001	1	A	G	15.71	11,531	A	0.05	A	0.25	8,215	8,215	RET	A	0.120	68,	
2858	282/ 241/ 1/ /	WHITE OAKS RD	0001	1	3230	15	RET STRIP	14	60,107	0001	1	G	E	16.09	967,122	A	0.06	A	0.24	690,912	690,912	RET	E	0.096	7,197,	
2294	283/ 23/ 1/ /	94 LAKE ST	0001	1	301I	49	HOTEL/MOTE	16	16	0001	1	E	G	47304.00	756,864	A	0.30	A	0.85	79,471	79,471	ROOM	A	0.130	611,	
5982	290/ 155/ 9/ /	1921 PARADE RD	0001	2	1010	47	APT RC 3BR	1	1	0001	1	A	G	10800.00	12,960	A	0.07	A	0.35	7,834	71,397	MIX	A	0.120	630,	
5982	290/ 155/ 9/ /	1921 PARADE RD	0001	1	3400	50	OFFICE	1	7,582	0001	1	A	G	12.52	94,927	A	0.07	A	0.28	63,563	71,397	MIX	A	0.120	630,	
2291	303/ 23/ 1/ /	76 LAKE ST	0001	1	3010	49	HOTEL/MOTE	87	87	0001	1	E	E	63072.00	5,487,264	A	0.30	A	0.85	576,163	576,163	ROOM	G	0.117	4,924,	
2268	304/ 22/ 6/ /	63 BLAISDELL AV	0001	1	316I	22	WHSE/IND	1	54,315	0001	1	G	G	4.63	251,478	A	0.09	A	0.14	196,807	196,807	WHSE	G	0.099	1,987,	
2267	304/ 22/ 8/ /	53 BLAISDELL AV	0001	1	316I	22	WHSE/IND	1	3,960	0001	1	A	G	6.04	23,918	A	0.09	A	0.14	18,718	18,718	WHSE	A	0.110	170,	
2266	304/ 22/ 9/ /	53 BLAISDELL AV	0001	1	4000	20	IND/WHSE	1	9,380	0001	1	A	A	4.79	44,930	A	0.09	A	0.13	35,571	41,527	IND	A	0.110	377,	
2266	304/ 22/ 9/ /	53 BLAISDELL AV	0001	2	1010	42	APT 2 BR	1	1	0001	1	A	A	9600.00	9,600	A	0.06	A	0.34	5,956	41,527	IND	A	0.110	377,	
2265	304/ 22/ 10/ /	45 BLAISDELL AV	0001	2	316I	61	AUTO REPAI	1	2,800	0001	1	G	G	11.97	33,516	G	0.04	A	0.15	27,292	86,900	IND	A	0.110	790,	
2265	304/ 22/ 10/ /	45 BLAISDELL AV	0001	1	316I	20	IND/WHSE	1	11,644	0001	1	G	G	6.22	72,426	G	0.05	A	0.13	59,608	86,900	IND	A	0.110	790,	
2287	304/ 220/ 1/ /	1258 UNION AV	0001	1	3300	10	RETAIL	1	3,840	0001	1	E	E	19.59	75,226	A	0.07	A	0.23	53,869	84,406	RET	G	0.108	906,	
2287	304/ 220/ 1/ /	1258 UNION AV	0001	2	3300	61	AUTO REPAI	1	3,840	0001	1	A	G	10.06	38,630	A	0.07	A	0.15	30,537	84,406	RET	G	0.108	906,	
2288	304/ 220/ 2/ /	1266 UNION AV	0001	1	3400	50	OFFICE	1	5,420	0001	1	E	E	23.31	126,340	A	0.07	A	0.28	84,597	84,597	OFF	G	0.108	983,	
2276	304/ 220/ 3/ /	1290 UNION AV	0001	1	3320	61	AUTO REPAI	1	8,750	0001	1	E	A	9.61	84,088	A	0.07	A	0.15	66,472	66,472	CARS	A	0.110	604,	
2274	304/ 220/ 4/ /	1330 UNION AV	0001	1	301I	49	HOTEL/MOTE	41	41	0001	1	G	A	32120.00	1,316,920	A	0.30	G	0.72	255,812	255,812	ROOM	A	0.130	1,967,	

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Cnv	Adj Tbl	L	U	Rent/ Unit	Gross Rent	V	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
2282	304/ 220/ 12/ /	1367 UNION AV	0001	1	325I	10	RETAIL	2	3,336	0001	1	G	G	13.86	46,237	A	0.07	A	0.23	33,110	33,110	RET	A	0.120	275,
2283	304/ 220/ 14/ 001/	1343 UNION AV	0001	1	3440	10	RETAIL	1	5,250	0001	1	A	A	8.60	45,150	A	0.07	A	0.23	32,332	32,332	RET	A	0.120	269,
2284	304/ 220/ 14/ 002/	1325 UNION AV	0001	1	3440	10	RETAIL	1	2,328	0001	1	A	G	12.08	28,122	A	0.07	A	0.23	20,138	20,138	RET	A	0.120	167,
2285	304/ 220/ 15/ /	1321 UNION AV	0001	1	3260	31	FAST FOOD	1	2,165	0001	1	G	G	27.11	58,693	A	0.03	A	0.11	50,669	50,669	FF	G	0.090	563,
2161	324/ 220/ 1/ /	1182 UNION AV	0001	1	3260	30	RESTAURANT	1	5,891	0001	1	G	E	15.14	89,190	A	0.07	A	0.15	70,505	122,529	REST	G	0.104	1,183,
2161	324/ 220/ 1/ /	1182 UNION AV	0001	2	3260	32	CLUB/BAR	1	5,891	0001	1	G	E	11.62	68,453	A	0.05	A	0.20	52,024	122,529	REST	G	0.104	1,183,
2272	325/ 220/ 3/ /	1218 UNION AV	0001	1	3260	31	FAST FOOD	1	5,808	0001	1	G	G	21.25	123,420	A	0.03	A	0.11	106,548	106,548	FF	A	0.100	1,065,
2277	325/ 220/ 4/ /	1251 UNION AV	0001	1	3260	31	FAST FOOD	1	3,172	0001	1	G	G	24.64	78,158	A	0.03	A	0.11	67,474	67,474	FF	A	0.100	674,
2269	325/ 220/ 8/ /	1203 UNION AV	0001	1	3300	10	RETAIL	1	4,800	0001	1	A	G	10.46	50,208	A	0.07	A	0.23	35,954	63,476	RET	A	0.120	529,
2269	325/ 220/ 8/ /	1203 UNION AV	0001	3	3300	24	JOB SHOP	1	2,560	0001	1	A	G	6.31	16,154	A	0.08	A	0.15	12,633	63,476	RET	A	0.120	529,
2269	325/ 220/ 8/ /	1203 UNION AV	0001	2	3300	24	JOB SHOP	1	3,200	0001	1	A	G	5.95	19,040	A	0.08	A	0.15	14,889	63,476	RET	A	0.120	529,
2164	325/ 220/ 9/ /	1191 UNION AV	0001	2	3160	22	WHSE/IND	1	6,000	0001	1	G	G	6.23	37,380	A	0.09	A	0.14	29,254	105,628	CARS	A	0.110	960,
2164	325/ 220/ 9/ /	1191 UNION AV	0001	1	3250	61	AUTO REPAI	1	8,352	0001	1	G	G	9.46	79,010	A	0.07	A	0.15	62,457	105,628	CARS	A	0.110	960,
2164	325/ 220/ 9/ /	1191 UNION AV	0001	3	3160	22	WHSE/IND	1	2,400	0001	1	G	G	7.41	17,784	A	0.09	A	0.14	13,917	105,628	CARS	A	0.110	960,
2169	327/ 220/ 1/ /	1106 UNION AV	0001	2	3260	31	FAST FOOD	1	2,026	0001	1	G	E	36.82	74,597	A	0.03	A	0.11	64,400	95,593	FF	A	0.100	955,
2169	327/ 220/ 1/ /	1106 UNION AV	0001	1	032I	10	RETAIL	1	5,030	0001	1	A	A	8.66	43,560	A	0.07	A	0.23	31,193	95,593	FF	A	0.100	955,
2170	327/ 220/ 5/ /	1126 UNION AV	0001	1	3260	31	FAST FOOD	1	1,586	0001	1	A	E	36.11	57,270	A	0.03	A	0.11	49,441	49,441	FF	A	0.100	494,
2172	327/ 220/ 6/ /	1134 UNION AV	0001	1	316I	20	IND/WHSE	1	2,950	0001	1	A	E	9.14	26,963	A	0.09	A	0.13	21,346	21,346	IND	A	0.110	194,
2160	327/ 220/ 7/ /	1144 UNION AV	0001	1	325I	10	RETAIL	1	6,230	0001	1	A	G	10.08	62,798	A	0.07	A	0.23	44,970	44,970	RET	A	0.120	374,
2165	327/ 220/ 8/ /	1160 UNION AV	0001	1	3260	31	FAST FOOD	1	2,279	0001	1	G	G	26.76	60,986	A	0.03	A	0.11	52,649	52,649	FF	A	0.100	526,
2153	327/ 220/ 9/ /	1165 UNION AV	0001	1	3300	62	AUTO DEALR	1	6,000	0001	1	G	G	15.84	95,040	A	0.05	A	0.13	78,551	92,892	CARS	A	0.110	844,
2153	327/ 220/ 9/ /	1165 UNION AV	0001	2	333I	22	WHSE/IND	1	2,500	0001	1	G	G	7.33	18,325	A	0.09	A	0.14	14,341	92,892	CARS	A	0.110	844,
2152	327/ 220/ 10/ /	1145-1147 UNION AV	0001	1	3320	63	REPAIR CHA	1	2,583	0001	1	A	A	14.87	38,409	A	0.05	A	0.15	31,016	71,042	CARS	A	0.110	645,
2152	327/ 220/ 10/ /	1145-1147 UNION AV	0001	2	3320	63	REPAIR CHA	1	3,597	0001	1	A	A	13.78	49,567	A	0.05	A	0.15	40,026	71,042	CARS	A	0.110	645,
2151	327/ 220/ 11/ /	1137 UNION AV	0001	1	3260	31	FAST FOOD	1	1,926	0001	1	A	G	25.48	49,074	A	0.03	A	0.11	42,366	42,366	FF	A	0.100	423,
2156	327/ 220/ 12/ /	1127 UNION AV	0001	1	325I	30	RESTAURANT	1	8,180	0001	1	A	A	8.19	66,994	A	0.07	F	0.19	50,622	50,622	REST	A	0.115	440,
2149	327/ 220/ 16/ /	1091 UNION AV	0001	1	3260	31	FAST FOOD	1	1,402	0001	1	A	E	36.80	51,594	F	0.06	A	0.11	43,163	43,163	CARS	A	0.110	392,
1384	328/ 6/ 26/ /	23 APPLETON ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A	F	6240.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
1565	329/ 71/ 28/ /	405 ELM ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	G	9360.00	18,720	A	0.06	A	0.34	11,614	25,908	APT	A	0.115	225,
1565	329/ 71/ 28/ /	405 ELM ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	G	11520.00	23,040	A	0.06	A	0.34	14,294	25,908	APT	A	0.115	225,
1560	329/ 71/ 80/ /	351 ELM ST	0001	1	1110	40	APT EFF	1	1	0001	1	A	A	6600.00	6,600	A	0.06	A	0.34	4,095	25,685	APT	A	0.115	223,
1560	329/ 71/ 80/ /	351 ELM ST	0001	2	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	25,685	APT	A	0.115	223,
1560	329/ 71/ 80/ /	351 ELM ST	0001	3	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	25,685	APT	A	0.115	223,
1447	345/ 195/ 15/ /	158 SCHOOL ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440	A	0.06	A	0.34	23,228	23,228	APT	A	0.115	202,
1450	345/ 198/ 17/ /	82 SHERIDAN ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
2058	346/ 206/ 39/ /	51 STARK ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	23,823	APT	A	0.115	207,
2157	346/ 220/ 4/ /	1022 UNION AV	0001	1	3320	63	REPAIR CHA	1	4,085	0001	1	A	A	13.45	54,943	A	0.05	A	0.15	44,367	44,367	CARS	A	0.110	403,
2158	346/ 220/ 5/ /	1056 UNION AV	0001	1	3260	31	FAST FOOD	1	2,732	0001	1	A	A	19.39	52,973	A	0.03	A	0.11	45,732	45,732	FF	A	0.100	457,
2159	346/ 220/ 6/ /	1084 UNION AV	0001	1	3210	10	RETAIL	1	10,726	0001	1	E	E	17.28	185,345	A	0.07	A	0.23	132,726	132,726	RET	A	0.120	1,106,
2116	346/ 220/ 17/ /	1061 UNION AV	0001	1	0355	50	OFFICE	2	5,613	0001	1	G	G	15.75	88,405	A	0.07	A	0.28	59,196	59,196	OFF	A	0.120	493,
2113	346/ 220/ 20/ /	1033 UNION AV	0001	1	325I	63	REPAIR CHA	1	11,520	0001	1	F	A	10.17	117,158	A	0.05	A	0.15	94,605	94,605	CARS	A	0.110	860,
2004	349/ 103/ 31/ /	19 HAWTHORNE ST	0001	1	111C	41	APT 1 BR	4	4	0001	1	G	G	10296.00	41,184	G	0.04	A	0.34	26,203	42,328	APT	G	0.104	409,
2004	349/ 103/ 31/ /	19 HAWTHORNE ST	0001	2	111C	42	APT 2 BR	2	2	0001	1	G	G	12672.00	25,344	G	0.04	A	0.34	16,125	42,328	APT	G	0.104	409,
2034	349/ 152/ 23/ /	293-297 MECHANIC ST	0001	2	112C	43	APT 3 BR	3	3	0001	1	G	G	15840.00	47,520	A	0.06	G	0.29	31,760	95,280	APT	G	0.104	920,
2034	349/ 152/ 23/ /	293-297 MECHANIC ST	0001	3	112C	43	APT 3 BR	3	3	0001	1	G	G	15840.00	47,520	A	0.06	G	0.29	31,760	95,280	APT	G	0.104	920,
2034	349/ 152/ 23/ /	293-297 MECHANIC ST	0001	1	112C	43	APT 3 BR	3	3	0001	1	G	G	15840.00	47,520	A	0.06	G	0.29	31,760	95,280	APT	G	0.104	920,

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Rent Area	Rent Crv	Rent Adj Tbl	L A	U A	Rent/ Unit	V Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income	Va
2098	349/ 220/ 2/ /	979 UNION AV	0001	1	0326	30	RESTAURANT	1	2,880	0001	1	G	G	13.53	38,966	A	0.07	A	0.15	30,802	30,802	REST	G	0.104	297,	
2097	349/ 220/ 3/ /	969 UNION AV	0001	1	325I	61	AUTO REPAI	1	3,264	0001	1	E	G	14.21	46,381	G	0.04	G	0.13	38,768	38,768	CARS	A	0.110	352,	
1340	350/ 92/ 26/ /	151 ELM ST	0001	1	0316	20	IND/WHSE	1	2,656	0001	1	E	E	12.64	33,572	A	0.09	A	0.13	26,579	46,501	MIX	A	0.120	387,	
1340	350/ 92/ 26/ /	151 ELM ST	0001	2	0316	46	APT RC 2BR	3	3	0001	1	G	G	11880.00	35,640	F	0.14	A	0.35	19,922	46,501	MIX	A	0.120	387,	
1224	350/ 92/ 32/ /	81 GOLD ST	0001	1	384I	22	WHSE/IND	1	5,000	0001	1	E	G	7.84	39,200	A	0.09	G	0.12	31,427	31,427	IND	A	0.110	285,	
1221	350/ 92/ 35/ /	38 GOLD ST	0001	1	1110	42	APT 2 BR	2	2	0001	1	A	F	7680.00	15,360	A	0.06	A	0.34	9,529	21,441	APT	A	0.115	186,	
1221	350/ 92/ 35/ /	38 GOLD ST	0001	2	1110	43	APT 3 BR	2	2	0001	1	A	F	9600.00	19,200	A	0.06	A	0.34	11,912	21,441	APT	A	0.115	186,	
1234	350/ 175/ 37/ /	34 PARK ST	0001	1	384I	22	WHSE/IND	1	2,295	0001	1	A	G	6.82	15,652	A	0.09	A	0.14	12,249	12,249	IND	A	0.110	111,	
2091	350/ 220/ 43/ /	935 UNION AV	0001	1	316I	20	IND/WHSE	1	20,100	0001	1	A	A	4.56	91,656	A	0.09	A	0.13	72,564	72,564	IND	A	0.110	659,	
1263	366/ 14/ 4/ /	27 BAYSIDE CT	0001	1	325I	10	RETAIL	1	5,000	0001	1	A	A	8.67	43,350	A	0.07	A	0.23	31,043	31,043	RET	A	0.120	258,	
1256	366/ 82/ 6/ /	42 FRANKLIN ST	0001	1	316I	20	IND/WHSE	1	18,834	0001	1	G	A	5.04	94,923	A	0.09	A	0.13	75,151	184,135	IND	A	0.110	1,674,	
1256	366/ 82/ 6/ /	42 FRANKLIN ST	0001	3	316I	20	IND/WHSE	1	17,547	0001	1	G	A	5.05	88,612	A	0.09	A	0.13	70,154	184,135	IND	A	0.110	1,674,	
1256	366/ 82/ 6/ /	42 FRANKLIN ST	0001	2	316I	22	WHSE/IND	1	10,064	0001	1	G	A	4.93	49,616	A	0.09	A	0.14	38,830	184,135	IND	A	0.110	1,674,	
1252	366/ 232/ 17/ /	5 WASHINGTON ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	F	6240.00	12,480	A	0.06	A	0.34	7,742	19,654	APT	A	0.115	170,	
1252	366/ 232/ 17/ /	5 WASHINGTON ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	19,654	APT	A	0.115	170,	
1211	367/ 71/ 15/ /	79 ELM ST	0001	2	112C	42	APT 2 BR	5	5	0001	1	A	A	9600.00	48,000	A	0.06	A	0.34	29,779	64,620	APT	A	0.115	561,	
1211	367/ 71/ 15/ /	79 ELM ST	0001	1	112C	41	APT 1 BR	9	9	0001	1	A	F	6240.00	56,160	A	0.06	A	0.34	34,841	64,620	APT	A	0.115	561,	
1215	367/ 71/ 20/ /	49 ELM ST	0001	2	011I	20	IND/WHSE	9	3,859	0001	1	A	A	7.00	27,013	A	0.09	A	0.13	21,386	59,363	MIX	A	0.120	494,	
1215	367/ 71/ 20/ /	49 ELM ST	0001	3	0112	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	59,363	MIX	A	0.120	494,	
1215	367/ 71/ 20/ /	49 ELM ST	0001	1	011I	20	IND/WHSE	8	2,554	0001	1	A	A	7.00	17,878	A	0.09	A	0.13	14,154	59,363	MIX	A	0.120	494,	
1210	367/ 71/ 21/ /	41 ELM ST	0001	1	0325	10	RETAIL	1	2,375	0001	1	A	G	12.06	28,643	A	0.07	A	0.23	20,511	38,790	MIX	A	0.120	323,	
1210	367/ 71/ 21/ /	41 ELM ST	0001	2	0325	45	APT RC 1BR	2	2	0001	1	A	G	8640.00	17,280	A	0.07	A	0.35	10,445	38,790	MIX	A	0.120	323,	
1210	367/ 71/ 21/ /	41 ELM ST	0001	3	0325	47	APT RC 3BR	1	1	0001	1	A	G	10800.00	12,960	A	0.07	A	0.35	7,834	38,790	MIX	A	0.120	323,	
1238	367/ 71/ 26/ 01/	21 ELM ST	0001	1	384I	62	AUTO DEALR	1	4,612	0001	1	A	F	9.60	44,275	G	0.03	A	0.13	37,364	37,364	CARS	A	0.110	339,	
1936	367/ 152/ 61/ /	151 MECHANIC ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,	
1176	367/ 220/ 1/ /	736 UNION AV	0001	1	1210	48	ROOM HOUSE	9	9	0001	1	A	A	4420.00	39,780	A	0.11	G	0.35	23,066	23,066	APT	A	0.115	200,	
2005	367/ 220/ 30/ /	851 UNION AV	0001	1	0325	30	RESTAURANT	2	3,084	0001	1	A	A	15.67	48,326	A	0.07	A	0.15	38,202	49,174	MIX	A	0.120	409,	
2005	367/ 220/ 30/ /	851 UNION AV	0001	3	0325	45	APT RC 1BR	1	1	0001	1	F	A	7200.00	6,480	F	0.14	F	0.44	3,135	49,174	MIX	A	0.120	409,	
2005	367/ 220/ 30/ /	851 UNION AV	0001	2	0325	46	APT RC 2BR	2	2	0001	1	F	A	8100.00	16,200	F	0.14	F	0.44	7,837	49,174	MIX	A	0.120	409,	
1956	367/ 220/ 31/ /	831 UNION AV	0001	1	0340	50	OFFICE	5	4,606	0001	1	A	F	12.21	56,239	F	0.14	A	0.28	34,824	34,824	OFF	A	0.120	290,	
1955	367/ 220/ 32/ /	799 UNION AV	0001	1	3260	30	RESTAURANT	1	5,458	0001	1	G	E	15.33	83,671	A	0.07	A	0.15	66,142	86,730	REST	G	0.104	838,	
1955	367/ 220/ 32/ /	799 UNION AV	0001	2	3500	50	OFFICE	1	1,740	0001	1	G	G	17.67	30,746	A	0.07	A	0.28	20,588	86,730	REST	G	0.104	838,	
1954	367/ 220/ 33/ /	781 UNION AV	0001	1	325I	10	RETAIL	3	4,552	0001	1	A	F	8.52	38,783	A	0.07	A	0.23	27,772	27,772	RET	A	0.120	231,	
1953	367/ 220/ 34/ /	777 UNION AV	0001	1	325I	10	RETAIL	1	2,772	0001	1	A	G	11.69	32,405	A	0.07	A	0.23	23,205	23,205	RET	A	0.120	193,	
1169	367/ 495/ 6/ /	56-126 DORIS RAY CT	0001	1	400C	53	OFF MULTI	3	30,930	0001	1	G	G	8.40	259,812	A	0.10	A	0.33	156,667	702,181	IND	A	0.110	6,383,	
1169	367/ 495/ 6/ /	56-126 DORIS RAY CT	0001	3	301R	49	HOTEL/MOTE	30	30	0001	1	G	A	32120.00	963,600	A	0.30	A	0.85	101,178	702,181	IND	A	0.110	6,383,	
1169	367/ 495/ 6/ /	56-126 DORIS RAY CT	0001	2	4000	20	IND/WHSE	2	115,482	0001	1	G	G	4.86	561,243	A	0.09	A	0.13	444,336	702,181	IND	A	0.110	6,383,	
2013	368/ 221/ 16/ /	133 VALLEY ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	F	7680.00	30,720	A	0.06	A	0.34	19,059	19,059	APT	A	0.115	165,	
1944	371/ 179/ 35/ /	2 PEAR ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,	
1171	371/ 220/ 6/ /	658 UNION AV	0001	1	3400	50	OFFICE	1	2,904	0001	1	G	G	15.64	45,419	A	0.07	A	0.28	30,413	30,413	OFF	A	0.120	253,	
1172	371/ 220/ 7/ /	670 UNION AV	0001	1	3320	61	AUTO REPAI	1	17,840	0001	1	A	F	5.60	99,904	A	0.07	A	0.15	78,974	78,974	CARS	A	0.110	717,	
1173	371/ 220/ 8/ /	686 UNION AV	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,	
100762	371/ 220/ 9/ /	708 UNION AV	0001	1	0325	53	OFF MULTI	1	3,500	0001	1	A	G	9.13	31,955	A	0.10	A	0.33	19,269	64,969	MIX	A	0.120	541,	
100762	371/ 220/ 9/ /	708 UNION AV	0001	2	0325	44	APT RC EFF	6	6	0001	1	A	G	7200.00	43,200	A	0.07	A	0.35	26,114	64,969	MIX	A	0.120	541,	
100762	371/ 220/ 9/ /	708 UNION AV	0001	3	0325	46	APT RC 2BR	3	3	0001	1	A	G	10800.00	32,400	A	0.07	A	0.35	19,586	64,969	MIX	A	0.120	541,	
1950	371/ 220/ 12/ /	727 UNION AV	0001	1	3310	10	RETAIL	1	12,320	0001	1	G	F	7.04	86,733	A	0.07	A	0.23	62,110	62,110	RET	A	0.120	517,	

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Desc	Occ	Area	Rent Adj Crv	Tbl	L U A A	Rent/ Unit	V Gross Rent A	Vac E % A	Exp %	Line NOI	Total NOI	Type A	Cap Rate	To Income Va
1949	371/ 220/ 13/ /	699 UNION AV	0001	1	0340	53	OFF MULTI	2	2,500	0001	1	A G	9.90	24,750 A	0.10 A	0.33	14,924	31,898	MIX A	0.120	265,
1949	371/ 220/ 13/ /	699 UNION AV	0001	3	0340	42	APT 2 BR	1	1	0001	1	A G	9600.00	11,520 A	0.06 A	0.34	7,147	31,898	MIX A	0.120	265,
1949	371/ 220/ 13/ /	699 UNION AV	0001	2	0340	40	APT EFF	2	2	0001	1	A G	7920.00	15,840 A	0.06 A	0.34	9,827	31,898	MIX A	0.120	265,
1100	371/ 220/ 15/ /	683 UNION AV	0001	1	111C	41	APT 1 BR	4	4	0001	1	A A	7800.00	31,200 A	0.06 A	0.34	19,356	28,885	APT A	0.115	251,
1100	371/ 220/ 15/ /	683 UNION AV	0001	2	111C	42	APT 2 BR	2	2	0001	1	A F	7680.00	15,360 A	0.06 A	0.34	9,529	28,885	APT A	0.115	251,
1093	371/ 220/ 22/ /	645 UNION AV	0001	1	032I	10	RETAIL	1	2,382	0001	1	G G	13.27	31,609 A	0.07 A	0.23	22,635	27,423	MIX A	0.120	228,
1093	371/ 220/ 22/ /	645 UNION AV	0001	2	032I	45	APT RC 1BR	1	1	0001	1	G A	7200.00	7,920 A	0.07 A	0.35	4,788	27,423	MIX A	0.120	228,
1092	371/ 220/ 23/ /	639 UNION AV	0001	1	1110	41	APT 1 BR	2	2	0001	1	A F	6240.00	12,480 A	0.06 A	0.34	7,742	23,227	APT A	0.115	202,
1092	371/ 220/ 23/ /	639 UNION AV	0001	2	1110	42	APT 2 BR	2	2	0001	1	A F	7680.00	15,360 A	0.06 A	0.34	9,529	23,227	APT A	0.115	202,
1092	371/ 220/ 23/ /	639 UNION AV	0001	3	1110	43	APT 3 BR	1	1	0001	1	A F	12000.00	9,600 A	0.06 A	0.34	5,956	23,227	APT A	0.115	202,
5698	375/ 324/ 1/ /	14 LEXINGTON DR	0001	2	316I	22	WHSE/IND	3	25,600	0001	1	A A	4.55	116,480 A	0.09 A	0.14	91,157	177,536	IND A	0.110	1,614,
5698	375/ 324/ 1/ /	14 LEXINGTON DR	0001	1	316I	22	WHSE/IND	1	25,849	0001	1	A A	4.27	110,375 A	0.09 A	0.14	86,379	177,536	IND A	0.110	1,614,
5696	375/ 324/ 2/ /	28 LEXINGTON DR	0001	1	316I	22	WHSE/IND	1	29,615	0001	1	G G	5.61	166,140 A	0.09 A	0.14	130,021	130,021	WHSE A	0.110	1,182,
5697	375/ 324/ 3/ /	76 LEXINGTON DR	0001	1	0401	22	WHSE/IND	2	77,980	0001	1	A A	3.87	301,783 G	0.05 A	0.14	245,519	245,519	WHSE A	0.110	2,232,
5693	375/ 324/ 5/ /	45 LEXINGTON DR	0001	1	4000	21	R & D	1	41,113	0001	1	G G	8.30	341,238 G	0.06 G	0.13	279,867	279,867	IND G	0.099	2,826,
5686	376/ 324/ 2/ /	144 LEXINGTON DR	0001	1	4000	22	WHSE/IND	1	110,440	0001	1	A G	3.66	404,210 A	0.09 A	0.14	316,335	316,335	WHSE A	0.110	2,875,
5694	376/ 324/ 3/ /	155 LEXINGTON DR	0001	1	4000	20	IND/WHSE	1	147,825	0001	1	A A	3.20	473,040 G	0.05 A	0.13	389,322	389,322	IND G	0.099	3,932,
5684	376/ 324/ 5/ /	93 LEXINGTON DR	0001	1	4000	20	IND/WHSE	1	71,864	0001	1	G A	3.85	276,676 A	0.09 A	0.13	219,044	219,044	IND A	0.110	1,991,
5700	376/ 325/ 1/ /	10 PRIMROSE DR SOUTH	0001	1	4000	20	IND/WHSE	1	18,910	0001	1	A A	4.58	86,608 A	0.09 P	0.20	63,444	63,444	IND A	0.110	576,
5701	376/ 325/ 4/ /	64 PRIMROSE DR NORTH	0001	1	3100	22	WHSE/IND	2	10,192	0001	1	G G	6.38	65,025 A	0.09 A	0.14	50,889	50,889	IND A	0.110	1,072,
5702	383/ 325/ 1/ /	40 PRIMROSE DR SOUTH	0001	1	4000	20	IND/WHSE	1	20,880	0001	1	A A	4.56	95,213 A	0.09 F	0.16	72,564	72,564	IND A	0.110	659,
5704	383/ 325/ 2/ /	56 PRIMROSE DR SOUTH	0001	1	4000	20	IND/WHSE	2	9,366	0001	1	A A	5.21	48,797 A	0.09 F	0.16	37,189	37,189	IND A	0.110	338,
5598	383/ 325/ 3/ /	67 PRIMROSE DR SOUTH	0001	1	4000	22	WHSE/IND	1	195,360	0001	1	A G	3.60	703,296 A	0.09 F	0.18	527,999	527,999	IND A	0.110	4,800,
5703	383/ 325/ 5/ /	45 PRIMROSE DR SOUTH	0001	1	4000	20	IND/WHSE	1	23,000	0001	1	A A	4.54	104,420 A	0.09 F	0.16	79,581	79,581	IND A	0.110	723,
5597	384/ 325/ 2/ /	72 PRIMROSE DR SOUTH	0001	1	4000	20	IND/WHSE	1	20,000	0001	1	A A	4.57	91,400 A	0.09 A	0.13	72,361	72,361	IND A	0.110	657,
5596	385/ 310/ 6/ /	1156 MAIN ST BY PASS	0001	1	112C	42	APT 2 BR	29	29	0001	1	F A	8640.00	250,560 F	0.12 A	0.34	145,525	198,529	APT A	0.115	1,726,
5596	385/ 310/ 6/ /	1156 MAIN ST BY PASS	0001	2	112C	41	APT 1 BR	13	13	0001	1	F A	7020.00	91,260 F	0.12 A	0.34	53,004	198,529	APT A	0.115	1,726,
1150	387/ 220/ 4/ /	560 UNION AV	0001	1	1110	41	APT 1 BR	6	6	0001	1	A F	6240.00	37,440 A	0.06 P	0.51	17,245	17,245	APT A	0.115	150,
1158	387/ 220/ 5/ /	570 UNION AV	0001	1	3400	50	OFFICE	7	11,460	0001	1	A F	10.90	124,914 F	0.14 A	0.28	77,347	77,347	OFF A	0.120	644,
1159	387/ 220/ 6/ /	580 UNION AV	0001	1	3310	10	RETAIL	1	4,428	0001	1	A E	14.14	62,612 A	0.07 A	0.23	44,836	44,836	RET A	0.120	373,
1088	388/ 152/ 8/ /	14 MECHANIC ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A A	9600.00	38,400 A	0.06 A	0.34	23,823	23,823	APT A	0.115	207,
1078	388/ 152/ 10/ /	49 MECHANIC ST	0001	1	3320	61	AUTO REPAI	1	9,915	0001	1	A G	8.41	83,385 A	0.07 A	0.15	65,916	65,916	CARS G	0.099	665,
1077	388/ 152/ 11/ /	35 MECHANIC ST	0001	1	316I	22	WHSE/IND	1	6,093	0001	1	A A	4.71	28,698 A	0.09 A	0.14	22,459	22,459	IND A	0.110	204,
1162	388/ 220/ 2/ /	598 UNION AV	0001	1	325I	10	RETAIL	1	3,200	0001	1	G E	16.58	53,056 A	0.07 A	0.23	37,993	37,993	RET G	0.108	351,
1165	388/ 220/ 5/ /	624 UNION AV	0001	1	1110	42	APT 2 BR	4	4	0001	1	A F	7680.00	30,720 A	0.06 P	0.51	14,150	14,150	APT A	0.115	123,
1090	388/ 220/ 6/ /	623 UNION AV	0001	2	3300	62	AUTO DEALR	1	5,400	0001	1	F A	10.80	58,320 A	0.05 A	0.13	48,201	107,142	CARS A	0.110	974,
1090	388/ 220/ 6/ /	623 UNION AV	0001	1	3300	61	AUTO REPAI	1	11,835	0001	1	F A	6.30	74,561 A	0.07 A	0.15	58,941	107,142	CARS A	0.110	974,
1108	388/ 220/ 14/ /	585 UNION AV	0001	1	3230	15	RET STRIP	6	11,726	0001	1	A A	10.43	122,302 A	0.06 A	0.24	87,373	115,653	RET A	0.120	963,
1108	388/ 220/ 14/ /	585 UNION AV	0001	2	3230	53	OFF MULTI	4	9,019	0001	1	A A	7.80	70,348 P	0.40 A	0.33	28,280	115,653	RET A	0.120	963,
1104	391/ 220/ 11/ /	535 UNION AV	0001	1	333I	10B	GAS MART	1	4,028	0001	1	E E	29.12	117,295 A	0.05 A	0.20	89,144	89,144	SSTA E	0.084	1,061,
1141	391/ 220/ 15/ /	501 UNION AV	0001	1	3400	50	OFFICE	3	5,826	0001	1	A G	15.59	90,827 A	0.07 A	0.28	60,818	60,818	OFF G	0.108	563,
1128	392/ 158/ 2/ /	272 MESSER ST	0001	1	316I	22	WHSE/IND	1	4,224	0001	1	A A	4.97	20,993 A	0.09 A	0.14	16,429	16,429	IND A	0.110	149,
1131	392/ 158/ 4/ /	296 MESSER ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A F	6240.00	18,720 A	0.06 A	0.34	11,614	25,908	APT A	0.115	225,
1131	392/ 158/ 4/ /	296 MESSER ST	0001	2	1110	42	APT 2 BR	3	3	0001	1	A F	7680.00	23,040 A	0.06 A	0.34	14,294	25,908	APT A	0.115	225,
1133	392/ 158/ 5/ /	308 MESSER ST	0001	1	3420	50	OFFICE	3	2,265	0001	1	A G	19.16	43,397 A	0.07 A	0.28	29,058	29,058	OFF A	0.120	242,
1147	392/ 220/ 9/ /	540 UNION AV	0001	1	1110	42	APT 2 BR	4	4	0001	1	A A	9600.00	38,400 A	0.06 F	0.43	20,755	20,755	APT A	0.115	180,

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PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Desc	Occ	Area	Rent Adj Crv	Tbl	L U A A	Rent/ Unit	Gross Rent	V A	Vac E % A	Exp %	Line NOI	Total NOI	Type A	Cap Rate	To Income Va
3586	394/ 133/ 18/ /	8 LEWIS ST	0001	1	1110	42	APT 2 BR	2	2	0001	1	A A	9600.00	19,200	A	0.06 A	0.34	11,912	26,802	APT A	0.115	233,
3586	394/ 133/ 18/ /	8 LEWIS ST	0001	2	1110	43	APT 3 BR	2	2	0001	1	A A	12000.00	24,000	A	0.06 A	0.34	14,890	26,802	APT A	0.115	233,
3588	394/ 142/ 31/ /	MAIN ST	0001	1	316I	22	WHSE/IND	1	4,025	0001	1	A A	5.01	20,165	A	0.09 A	0.14	15,781	15,781	WHSE A	0.110	143,
5622	395/ 336/ 3/ /	150 BLUEBERRY LN	0001	2	112C	42	APT 2 BR	16	16	0001	1	A F	7680.00	122,880	A	0.06 A	0.34	76,235	190,587	APT A	0.115	1,657,
5622	395/ 336/ 3/ /	150 BLUEBERRY LN	0001	1	112C	42	APT 2 BR	24	24	0001	1	A F	7680.00	184,320	A	0.06 A	0.34	114,352	190,587	APT A	0.115	1,657,
5601	395/ 336/ 4/ /	180 BLUEBERRY LN	0001	1	112C	42	APT 2 BR	12	12	0001	1	A F	7680.00	92,160	F	0.12 A	0.34	53,527	107,054	APT A	0.115	930,
5601	395/ 336/ 4/ /	180 BLUEBERRY LN	0001	2	112C	42	APT 2 BR	12	12	0001	1	A F	7680.00	92,160	F	0.12 A	0.34	53,527	107,054	APT A	0.115	930,
5600	395/ 336/ 7/ /	175 BLUEBERRY LN	0001	1	3040	94	NURSG HOME	108	108	0001	1	A A	34000.00	3,672,000	A	0.03 A	0.89	391,802	391,802	BED A	0.125	3,134,
5620	395/ 336/ 8/ /	103 BLUEBERRY LN	0001	1	112C	41	APT 1 BR	50	50	0001	1	A A	7800.00	390,000	A	0.06 F	0.43	210,795	470,235	APT A	0.115	4,089,
5620	395/ 336/ 8/ /	103 BLUEBERRY LN	0001	2	112C	42	APT 2 BR	50	50	0001	1	A A	9600.00	480,000	A	0.06 F	0.43	259,440	470,235	APT A	0.115	4,089,
5621	395/ 336/ 9/ /	57 BLUEBERRY LN	0001	1	112C	42	APT 2 BR	25	25	0001	1	A A	9600.00	240,000	A	0.06 A	0.34	148,896	223,344	APT A	0.115	1,942,
5621	395/ 336/ 9/ /	57 BLUEBERRY LN	0001	2	112C	43	APT 3 BR	10	10	0001	1	A A	12000.00	120,000	A	0.06 A	0.34	74,448	223,344	APT A	0.115	1,942,
5624	395/ 514/ 1/ /	10-52 ESTATES CR	0001	1	112C	43	APT 3 BR	8	8	0001	1	A A	12000.00	96,000	P	0.24 F	0.43	41,952	490,839	APT A	0.115	4,268,
5624	395/ 514/ 1/ /	10-52 ESTATES CR	0001	2	112C	42	APT 2 BR	88	88	0001	1	A A	9600.00	844,800	P	0.24 F	0.42	369,178	490,839	APT A	0.115	4,268,
5624	395/ 514/ 1/ /	10-52 ESTATES CR	0001	4	112C	40	APT EFF	4	4	0001	1	A A	6600.00	26,400	P	0.24 F	0.42	11,537	490,839	APT A	0.115	4,268,
5624	395/ 514/ 1/ /	10-52 ESTATES CR	0001	3	112C	41	APT 1 BR	20	20	0001	1	A A	7800.00	156,000	P	0.24 F	0.43	68,172	490,839	APT A	0.115	4,268,
5466	406/ 158/ 20/ /	229 MESSER ST	0001	1	0330	10	RETAIL	1	2,725	0001	1	A G	11.74	31,992	A	0.07 A	0.23	22,910	28,717	MIX G	0.108	265,
5466	406/ 158/ 20/ /	229 MESSER ST	0001	2	0101	41	APT 1 BR	1	1	0001	1	A G	7200.00	9,360	A	0.06 A	0.34	5,807	28,717	MIX G	0.108	265,
5455	406/ 294/ 25/ /	91 BISSON AV	0001	1	4010	52	OFFICE IND	1	11,821	0001	1	A G	7.20	85,111	A	0.09 A	0.30	54,216	54,216	WHSE A	0.110	492,
5456	406/ 294/ 27/ /	59 BISSON AV	0001	3	3300	61	AUTO REPAI	1	5,580	0001	1	F F	5.53	30,857	A	0.07 F	0.19	23,316	362,077	CARS A	0.110	3,291,
5456	406/ 294/ 27/ /	59 BISSON AV	0001	2	3300	61	AUTO REPAI	1	26,544	0001	1	A A	7.00	185,808	A	0.07 F	0.19	140,401	362,077	CARS A	0.110	3,291,
5456	406/ 294/ 27/ /	59 BISSON AV	0001	1	3300	62	AUTO DEALR	2	20,000	0001	1	A A	12.00	240,000	A	0.05 A	0.13	198,360	362,077	CARS A	0.110	3,291,
5478	407/ 220/ 6/ /	446 UNION AV	0001	1	3300	62	AUTO DEALR	1	16,100	0001	1	F A	9.67	155,687	A	0.05 A	0.13	128,676	128,676	CARS A	0.110	1,169,
5475	407/ 220/ 7/ /	460 UNION AV	0001	1	325I	10	RETAIL	1	9,496	0001	1	A G	9.65	91,636	A	0.07 A	0.23	65,620	65,620	RET G	0.108	607,
4878	407/ 220/ 9/ /	415 UNION AV	0001	1	3340	10B	GAS MART	1	1,595	0001	1	A E	24.69	39,381	A	0.05 A	0.20	29,930	29,930	SSTA A	0.105	285,
4875	407/ 220/ 53/ /	397 UNION AV	0001	1	032I	10	RETAIL	3	3,610	0001	1	A G	13.30	48,013	A	0.07 A	0.23	34,382	34,382	MIX G	0.108	318,
4874	407/ 220/ 54/ /	385 UNION AV	0001	1	325I	50	OFFICE	4	5,256	0001	1	A A	14.28	75,056	A	0.07 A	0.28	50,257	50,257	OFF A	0.120	418,
4879	407/ 227/ 50/ /	11 WALKER ST	0001	1	0332	61	AUTO REPAI	1	5,590	0001	1	F F	5.53	30,913	A	0.07 A	0.15	24,437	28,354	MIX A	0.120	236,
4879	407/ 227/ 50/ /	11 WALKER ST	0001	2	0332	46	APT RC 2BR	1	1	0001	1	F F	9000.00	6,480	A	0.07 A	0.35	3,917	28,354	MIX A	0.120	236,
4778	410/ 88/ 8/ /	70 GILFORD AV	0001	1	1110	41	APT 1 BR	3	3	0001	1	A A	7800.00	23,400	A	0.06 A	0.34	14,517	26,429	APT A	0.115	229,
4778	410/ 88/ 8/ /	70 GILFORD AV	0001	2	1110	42	APT 2 BR	2	2	0001	1	A A	9600.00	19,200	A	0.06 A	0.34	11,912	26,429	APT A	0.115	229,
4911	410/ 88/ 40/ /	92 GILFORD AV	0001	1	1110	42	APT 2 BR	4	4	0001	1	A G	11520.00	46,080	G	0.04 A	0.34	29,318	29,318	APT A	0.115	254,
5140	410/ 88/ 68/ /	79 GILFORD AV	0001	1	1040	41	APT 1 BR	1	1	0001	1	A A	7200.00	7,800	A	0.06 A	0.34	4,839	28,662	APT A	0.115	249,
5140	410/ 88/ 68/ /	79 GILFORD AV	0001	2	1050	42	APT 2 BR	4	4	0001	1	A A	9600.00	38,400	A	0.06 A	0.34	23,823	28,662	APT A	0.115	249,
5137	410/ 88/ 71/ /	65 GILFORD AV	0001	2	111C	43	APT 3 BR	1	1	0001	1	A A	12000.00	12,000	A	0.06 A	0.34	7,445	37,224	APT A	0.115	323,
5137	410/ 88/ 71/ /	65 GILFORD AV	0001	1	111C	42	APT 2 BR	5	5	0001	1	A A	9600.00	48,000	A	0.06 A	0.34	29,779	37,224	APT A	0.115	323,
5384	411/ 49/ 10/ /	10 WILSON CT	0001	1	316I	24	JOB SHOP	1	2,545	0001	1	A G	6.32	16,084	A	0.08 A	0.15	12,577	12,577	IND A	0.110	114,
5385	411/ 49/ 12/ /	11 WILSON CT	0001	1	3320	61	AUTO REPAI	1	7,756	0001	1	A F	5.80	44,985	A	0.07 A	0.15	35,561	35,561	CARS A	0.110	323,
4800	411/ 62/ 41/ /	15 DEWEY ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A F	6240.00	12,480	A	0.06 A	0.34	7,742	17,271	APT A	0.115	150,
4800	411/ 62/ 41/ /	15 DEWEY ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A F	7680.00	15,360	A	0.06 A	0.34	9,529	17,271	APT A	0.115	150,
4808	411/ 62/ 42/ /	5 DEWEY ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A A	9600.00	38,400	A	0.06 A	0.34	23,823	23,823	APT A	0.115	207,
4810	411/ 88/ 33/ /	24 GILFORD AV	0001	1	1120	41	APT 1 BR	9	9	0001	1	A F	6240.00	56,160	A	0.06 A	0.34	34,841	34,841	APT A	0.115	303,
5134	411/ 88/ 57/ /	53 GILFORD AV	0001	1	1110	42	APT 2 BR	4	4	0001	1	A A	9600.00	38,400	A	0.06 A	0.34	23,823	23,823	APT A	0.115	207,
5446	411/ 220/ 1/ 005/	370 UNION AV	0001	1	3440	10	RETAIL	1	5,095	0001	1	A G	10.37	52,835	A	0.07 A	0.23	37,835	37,835	RET A	0.120	315,
5447	411/ 220/ 1/ 006/	370 UNION AV	0001	1	3440	14	RET MULTI	2	2,063	0001	1	A A	10.07	20,774	A	0.07 A	0.25	14,490	14,490	RET A	0.120	120,
5403	411/ 220/ 17/ /	288 UNION AV	0001	1	325I	0	DRUG CHAIN	1	11,126	0001	1	A G	19.20	213,619	A	0.05 A	0.20	162,350	162,350	RET G	0.108	1,503,

INCOME DETAIL REVIEW FOR YEAR 2009
LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Adj Crv	Rent Adj Tbl	L A	U A	Rent/ Unit	V Gross Rent A	Vac % E A	Exp %	Line NOI	Total NOI Type A	Cap Rate	To Income Va
5405	411/ 220/ 19/ /	322 UNION AV	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	A	7800.00	46,800 A	0.06 A	0.34	29,035	29,035 APT A	0.115	252,
5409	411/ 220/ 23/ /	342 UNION AV	0001	2	0325	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400 A	0.06 A	0.34	23,823	42,655 MIX A	0.120	355,
5409	411/ 220/ 23/ /	342 UNION AV	0001	1	0325	14	RET MULTI	1	2,500	0001	1	A	G	10.80	27,000 A	0.07 A	0.25	18,832	42,655 MIX A	0.120	355,
5410	411/ 220/ 24/ /	350 UNION AV	0001	2	0340	43	APT 3 BR	1	1	0001	1	A	G	12000.00	14,400 A	0.06 A	0.34	8,934	33,474 MIX G	0.108	309,
5410	411/ 220/ 24/ /	350 UNION AV	0001	1	0340	50	OFFICE	1	2,500	0001	1	A	G	14.66	36,650 A	0.07 A	0.28	24,540	33,474 MIX G	0.108	309,
4830	411/ 220/ 27/ /	361 UNION AV	0001	2	032I	10	RETAIL	2	2,427	0001	1	A	A	11.06	26,843 A	0.07 A	0.23	19,222	66,540 IND A	0.110	604,
4830	411/ 220/ 27/ /	361 UNION AV	0001	3	032I	10	RETAIL	1	1,250	0001	1	A	A	11.00	13,750 A	0.07 A	0.23	9,846	66,540 IND A	0.110	604,
4830	411/ 220/ 27/ /	361 UNION AV	0001	1	032I	20	IND/WHSE	8	8,452	0001	1	A	F	5.60	47,331 A	0.09 A	0.13	37,472	66,540 IND A	0.110	604,
4828	411/ 220/ 29/ /	311 UNION AV	0001	1	325I	10	RETAIL	1	8,704	0001	1	G	E	14.26	124,119 A	0.07 A	0.23	88,882	88,882 RET G	0.108	823,
5459	411/ 294/ 5/ /	27 BISSON AV	0001	1	903I	61	AUTO REPAI	1	11,650	0001	1	A	A	7.00	81,550 A	0.07 A	0.15	64,465	103,165 IND A	0.110	937,
5459	411/ 294/ 5/ /	27 BISSON AV	0001	2	903I	61	AUTO REPAI	1	2,592	0001	1	A	A	9.16	23,743 A	0.07 A	0.15	18,769	103,165 IND A	0.110	937,
5459	411/ 294/ 5/ /	27 BISSON AV	0001	3	903I	20	IND/WHSE	1	4,860	0001	1	A	A	5.18	25,175 A	0.09 A	0.13	19,931	103,165 IND A	0.110	937,
5387	412/ 60/ 58/ /	53 DAVIS PL	0001	1	316I	20	IND/WHSE	1	7,750	0001	1	F	F	3.51	27,203 A	0.09 A	0.13	21,537	21,537 IND A	0.110	195,
5358	412/ 60/ 60/ /	64 DAVIS PL	0001	1	1110	43	APT 3 BR	6	6	0001	1	A	F	9600.00	57,600 A	0.06 F	0.42	31,133	31,133 APT A	0.115	270,
3662	412/ 158/ 45/ /	106 MESSER ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	F	6240.00	12,480 A	0.06 A	0.34	7,742	17,271 APT A	0.115	150,
3662	412/ 158/ 45/ /	106 MESSER ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	F	7680.00	15,360 A	0.06 A	0.34	9,529	17,271 APT A	0.115	150,
3664	412/ 158/ 46/ /	114 MESSER ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440 A	0.06 A	0.34	23,228	23,228 APT A	0.115	202,
3716	412/ 158/ 47/ /	128 MESSER ST	0001	1	316I	22	WHSE/IND	1	14,498	0001	1	F	A	3.94	57,122 A	0.09 A	0.14	44,704	53,441 IND A	0.110	485,
3716	412/ 158/ 47/ /	128 MESSER ST	0001	2	316I	22	WHSE/IND	1	2,520	0001	1	A	F	4.43	11,164 A	0.09 A	0.14	8,737	53,441 IND A	0.110	485,
3665	412/ 158/ 50/ /	121 MESSER ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960 A	0.06 F	0.42	13,491	17,642 APT A	0.115	153,
3665	412/ 158/ 50/ /	121 MESSER ST	0001	2	1110	42	APT 2 BR	1	1	0001	1	A	F	9600.00	7,680 A	0.06 F	0.42	4,151	17,642 APT A	0.115	153,
3719	412/ 169/ 20/ /	138 OAK ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600 A	0.06 A	0.34	9,678	21,590 APT A	0.115	187,
3719	412/ 169/ 20/ /	138 OAK ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200 A	0.06 A	0.34	11,912	21,590 APT A	0.115	187,
3720	412/ 169/ 31/ /	148 OAK ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	A	7800.00	23,400 A	0.06 A	0.34	14,517	26,429 APT A	0.115	229,
3720	412/ 169/ 31/ /	148 OAK ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200 A	0.06 A	0.34	11,912	26,429 APT A	0.115	229,
3538	413/ 142/ 19/ /	816 MAIN ST	0001	1	3420	50	OFFICE	1	4,008	0001	1	G	G	14.81	59,358 A	0.07 A	0.28	39,746	39,746 OFF A	0.120	331,
3541	413/ 142/ 21/ /	832 MAIN ST	0001	1	905R	50	OFFICE	12	4,508	0001	1	G	A	19.80	89,258 A	0.07 A	0.28	59,767	59,767 OFF A	0.120	498,
3539	413/ 142/ 32/ /	827 MAIN ST	0001	1	3740	50	OFFICE	1	18,075	0001	1	G	G	13.20	238,590 A	0.07 A	0.28	159,760	159,760 OFF A	0.120	1,331,
3628	413/ 257/ 57/ /	17 DYER ST	0001	1	111C	42	APT 2 BR	8	8	0001	1	A	A	9600.00	76,800 A	0.06 A	0.34	47,647	47,647 APT A	0.115	414,
4584	424/ 139/ 75/ /	15 LYFORD ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960 A	0.06 A	0.34	15,485	21,441 APT A	0.115	186,
4584	424/ 139/ 75/ /	15 LYFORD ST	0001	2	1110	43	APT 3 BR	1	1	0001	1	A	F	9600.00	9,600 A	0.06 A	0.34	5,956	21,441 APT A	0.115	186,
4541	424/ 142/ 54/ /	734 MAIN ST	0001	1	3400	50	OFFICE	7	9,354	0001	1	G	G	18.81	175,949 A	0.07 A	0.28	117,816	117,816 OFF A	0.120	981,
4543	424/ 142/ 56/ /	746 MAIN ST	0001	1	1110	42	APT 2 BR	3	3	0001	1	A	G	11520.00	34,560 A	0.06 A	0.34	21,441	39,309 APT A	0.115	341,
4543	424/ 142/ 56/ /	746 MAIN ST	0001	2	1110	43	APT 3 BR	2	2	0001	1	A	G	14400.00	28,800 A	0.06 A	0.34	17,868	39,309 APT A	0.115	341,
4544	424/ 142/ 62/ /	750 MAIN ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	G	9360.00	18,720 A	0.06 A	0.34	11,614	29,482 APT A	0.115	256,
4544	424/ 142/ 62/ /	750 MAIN ST	0001	2	1110	42	APT 2 BR	3	3	0001	1	A	A	9600.00	28,800 A	0.06 A	0.34	17,868	29,482 APT A	0.115	256,
4545	424/ 142/ 63/ /	762 MAIN ST	0001	1	4300	50	OFFICE	1	23,984	0001	1	G	A	11.00	263,824 A	0.07 A	0.28	176,656	176,656 OFF A	0.120	1,472,
4547	424/ 142/ 65/ /	780 MAIN ST	0001	1	0910	50	OFFICE	1	14,120	0001	1	G	G	13.24	186,949 A	0.07 A	0.28	125,181	125,181 OFF A	0.120	1,043,
3604	424/ 142/ 68/ /	783 MAIN ST	0001	1	3420	50	OFFICE	3	3,672	0001	1	G	G	19.07	70,025 A	0.07 A	0.28	46,889	46,889 OFF A	0.120	390,
3602	424/ 142/ 70/ /	765 MAIN ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440 A	0.06 A	0.34	23,228	23,228 APT A	0.115	202,
4588	424/ 142/ 76/ /	745 MAIN ST	0001	1	3400	50	OFFICE	1	3,558	0001	1	G	A	12.57	44,724 G	0.04 A	0.28	30,849	30,849 OFF A	0.120	257,
4587	424/ 142/ 77/ /	735 MAIN ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400 A	0.06 A	0.34	23,823	23,823 APT A	0.115	207,
4661	424/ 142/ 79/ /	724 MAIN ST	0001	1	3420	50	OFFICE	1	19,449	0001	1	E	E	21.60	420,098 A	0.07 A	0.28	281,298	281,298 OFF G	0.108	2,604,
4566	424/ 186/ 19/ /	221 PLEASANT ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	E	12480.00	37,440 A	0.06 A	0.34	23,228	44,669 APT G	0.104	431,
4566	424/ 186/ 19/ /	221 PLEASANT ST	0001	2	1110	42	APT 2 BR	1	1	0001	1	A	E	8200.00	15,360 A	0.06 A	0.34	9,529	44,669 APT G	0.104	431,
4566	424/ 186/ 19/ /	221 PLEASANT ST	0001	3	1110	43	APT 3 BR	1	1	0001	1	A	E	9600.00	19,200 A	0.06 A	0.34	11,912	44,669 APT G	0.104	431,

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Rent Area	Rent Crv	Adj Tbl	L	U	Rent/ Unit	V Gross Rent	V	Vac E %	A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
4565	424/ 186/ 20/ /	209 PLEASANT ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	G	9360.00	37,440	A	0.06	A	0.34	23,228	37,522	APT	A	0.115	326,
4565	424/ 186/ 20/ /	209 PLEASANT ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	G	11520.00	23,040	A	0.06	A	0.34	14,294	37,522	APT	A	0.115	326,
4564	424/ 186/ 21/ /	201 PLEASANT ST	0001	1	1110	42	APT 2 BR	5	5	0001	1	A	G	11520.00	57,600	A	0.06	A	0.34	35,735	35,735	APT	A	0.115	310,
4571	425/ 44/ 61/ /	64 CHURCH ST	0001	1	1110	41	APT 1 BR	8	8	0001	1	A	A	7800.00	62,400	A	0.06	A	0.34	38,713	38,713	APT	A	0.115	336,
4572	425/ 44/ 62/ /	72 CHURCH ST	0001	1	325I	14	RET MULTI	3	8,447	0001	1	A	F	6.96	58,791	A	0.07	A	0.25	41,007	41,007	RET	A	0.120	341,
5336	425/ 44/ 64/ /	96 CHURCH ST	0001	1	1210	48	ROOM HOUSE	19	19	0001	1	A	F	3536.00	67,184	A	0.11	A	0.41	35,278	35,278	APT	A	0.115	306,
5339	425/ 44/ 77/ /	112 CHURCH ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	F	6240.00	18,720	A	0.06	A	0.34	11,614	21,143	APT	A	0.115	183,
5339	425/ 44/ 77/ /	112 CHURCH ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	F	7680.00	15,360	A	0.06	A	0.34	9,529	21,143	APT	A	0.115	183,
5343	425/ 44/ 79/ /	124-126 CHURCH ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
5338	425/ 44/ 81/ /	101 CHURCH ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
5338	425/ 44/ 81/ /	101 CHURCH ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
5337	425/ 44/ 82/ /	89-97 CHURCH ST	0001	1	112C	40	APT EFF	2	2	0001	1	A	F	5280.00	10,560	F	0.12	F	0.43	5,343	42,990	APT	A	0.115	373,
5337	425/ 44/ 82/ /	89-97 CHURCH ST	0001	3	112C	42	APT 2 BR	4	4	0001	1	A	F	7680.00	30,720	F	0.12	F	0.42	15,545	42,990	APT	A	0.115	373,
5337	425/ 44/ 82/ /	89-97 CHURCH ST	0001	2	112C	41	APT 1 BR	7	7	0001	1	A	F	6240.00	43,680	F	0.12	F	0.42	22,102	42,990	APT	A	0.115	373,
4633	425/ 44/ 86/ /	65 CHURCH ST	0001	1	325I	10	RETAIL	2	4,336	0001	1	A	A	10.15	44,010	A	0.07	A	0.23	31,515	31,515	RET	A	0.120	262,
4635	425/ 44/ 88/ /	55 CHURCH ST	0001	1	3400	50	OFFICE	1	3,212	0001	1	G	G	15.35	49,304	G	0.04	G	0.24	35,992	35,992	OFF	A	0.120	299,
4576	425/ 139/ 36/ /	35 LYFORD ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	23,823	APT	A	0.115	207,
4575	425/ 139/ 37/ /	29 LYFORD ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A	F	6240.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
3599	425/ 139/ 40/ /	32 LYFORD ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
3599	425/ 139/ 40/ /	32 LYFORD ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
4594	425/ 158/ 4/ /	24 MESSER ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	25,312	APT	A	0.115	220,
4594	425/ 158/ 4/ /	24 MESSER ST	0001	2	1110	43	APT 3 BR	1	1	0001	1	A	F	9600.00	9,600	A	0.06	A	0.34	5,956	25,312	APT	A	0.115	220,
4599	425/ 158/ 55/ /	53 MESSER ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
4597	425/ 158/ 56/ /	43 MESSER ST	0001	1	1110	42	APT 2 BR	3	3	0001	1	A	F	7680.00	23,040	A	0.06	A	0.34	14,294	32,162	APT	A	0.115	279,
4597	425/ 158/ 56/ /	43 MESSER ST	0001	2	1110	43	APT 3 BR	3	3	0001	1	A	F	9600.00	28,800	A	0.06	A	0.34	17,868	32,162	APT	A	0.115	279,
4589	425/ 158/ 60/ /	23 MESSER ST	0001	1	112C	40	APT EFF	14	14	0001	1	A	P	4620.00	64,680	F	0.12	F	0.42	32,728	32,728	APT	A	0.115	284,
5372	425/ 190/ 76/ /	3-7 RIVERSIDE CT	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	31,268	APT	A	0.115	271,
5372	425/ 190/ 76/ /	3-7 RIVERSIDE CT	0001	2	1010	43	APT 3 BR	1	1	0001	1	A	A	0.00	12,000	A	0.06	A	0.34	7,445	31,268	APT	A	0.115	271,
5382	425/ 256/ 85/ /	14 RIVER ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440	A	0.06	A	0.34	23,228	23,228	APT	A	0.115	202,
5383	425/ 258/ 68/ /	16 CHARLEVOIX PL	0001	1	112C	41	APT 1 BR	28	28	0001	1	A	A	7800.00	218,400	A	0.06	A	0.34	135,495	135,495	APT	A	0.115	1,178,
5132	426/ 88/ 32/ /	37 GILFORD AV	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	A	7800.00	23,400	A	0.06	A	0.34	14,517	21,664	APT	A	0.115	188,
5132	426/ 88/ 32/ /	37 GILFORD AV	0001	2	1110	42	APT 2 BR	1	1	0001	1	A	G	9600.00	11,520	A	0.06	A	0.34	7,147	21,664	APT	A	0.115	188,
5361	426/ 109/ 10/ /	17 HOWARD ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
104365	426/ 209/ 23/ 001/	22 STRAFFORD ST SUIT	0001	1	3440	42	APT 2 BR	60	60	0001	1	A	F	7680.00	460,800	A	0.06	A	0.34	285,880	285,880	APT	A	0.115	2,485,
5243	426/ 211/ 83/ /	38 SUMMER ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
5380	426/ 220/ 5/ /	220 UNION AV	0001	1	3250	0	DRUG CHAIN	1	12,732	0001	1	G	G	21.12	268,900	E	0.02	E	0.13	229,264	229,264	RET	G	0.108	2,122,
5164	426/ 220/ 36/ /	277 UNION AV	0001	2	3410	50	OFFICE	6	3,630	0001	1	A	A	16.96	61,565	A	0.07	A	0.28	41,224	94,102	BANK	G	0.086	1,225,
5164	426/ 220/ 36/ /	277 UNION AV	0001	1	3410	51	BANK	1	6,340	0001	1	A	A	9.87	62,576	A	0.05	G	0.11	52,878	94,102	BANK	G	0.086	1,225,
5163	426/ 220/ 37/ /	261 UNION AV	0001	2	011C	45	APT RC 1BR	8	8	0001	1	F	F	5184.00	41,472	A	0.07	A	0.35	25,070	30,979	MIX	A	0.120	258,
5163	426/ 220/ 37/ /	261 UNION AV	0001	1	011C	14	RET MULTI	1	800	0001	1	A	A	10.59	8,472	A	0.07	A	0.25	5,909	30,979	MIX	A	0.120	258,
5162	426/ 220/ 38/ /	255 UNION AV	0001	2	011C	41	APT 1 BR	6	6	0001	1	A	A	7800.00	46,800	A	0.06	A	0.34	29,035	33,135	MIX	A	0.120	276,
5162	426/ 220/ 38/ /	255 UNION AV	0001	1	011C	53	OFF MULTI	1	800	0001	1	A	A	8.50	6,800	A	0.10	A	0.33	4,100	33,135	MIX	A	0.120	276,
5247	426/ 220/ 93/ /	223 UNION AV	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
5246	426/ 220/ 94/ /	213 UNION AV	0001	1	3400	50	OFFICE	1	9,533	0001	1	A	E	16.40	156,341	A	0.07	A	0.28	104,686	104,686	OFF	G	0.108	969,
5166	426/ 246/ 39/ /	8 WINTER ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
5167	426/ 246/ 40/ /	12 WINTER ST	0001	1	1110	41	APT 1 BR	8	8	0001	1	A	P	5460.00	43,680	P	0.24	F	0.43	19,088	19,088	APT	A	0.115	166,

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PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Adj Crv	Rent Adj Tbl	L U A A	Rent/ Unit	V Gross Rent A	Vac Σ % A	Exp %	Line NOI	Total NOI	Type A	Cap Rate	To Income Va
5254	426/ 246/ 71/ /	23 WINTER ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A F	6240.00	31,200 A	0.06 A	0.34	19,356	19,356	APT A	0.115	168,
5253	426/ 246/ 72/ /	21 WINTER ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A F	6240.00	31,200 A	0.06 F	0.42	16,864	16,864	APT A	0.115	146,
5251	426/ 246/ 74/ /	5 WINTER ST	0001	1	1110	41	APT 1 BR	7	7	0001	1	A F	6240.00	43,680 A	0.06 A	0.34	27,099	27,099	APT A	0.115	235,
5268	431/ 104/ 66/ /	36 HIGH ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A F	6240.00	24,960 A	0.06 A	0.34	15,485	15,485	APT A	0.115	134,
5269	431/ 104/ 67/ /	42 HIGH ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A F	6240.00	24,960 A	0.06 A	0.34	15,485	15,485	APT A	0.115	134,
101282	431/ 104/ 71/ 001/	96 HIGH ST #1	0001	1	3440	50A	OFFICE CON	1	4,662	0001	1	E G	23.99	111,841 A	0.06 A	0.20	84,105	84,105	OFF A	0.120	700,
101283	431/ 104/ 71/ 002/	96 HIGH ST #2	0001	1	3440	50A	OFFICE CON	1	2,636	0001	1	A G	19.16	50,506 A	0.06 A	0.20	37,981	37,981	OFF A	0.120	316,
879	431/ 104/ 76/ /	81 HIGH ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A F	7680.00	30,720 A	0.06 A	0.34	19,059	19,059	APT A	0.115	165,
876	431/ 104/ 80/ /	63 HIGH ST	0001	1	112C	41	APT 1 BR	10	10	0001	1	A P	5460.00	54,600 P	0.24 A	0.34	27,387	27,387	APT A	0.115	238,
5278	431/ 204/ 57/ 001/	85 SPRING ST 1A	0001	1	3440	50A	OFFICE CON	1	3,989	0001	1	G A	16.57	66,098 A	0.06 A	0.20	49,706	49,706	OFF A	0.120	414,
5282	431/ 204/ 57/ 005/	87 SPRING ST1E	0001	1	3440	50A	OFFICE CON	1	1,279	0001	1	A G	22.22	28,419 A	0.06 A	0.20	21,371	21,371	OFF A	0.120	178,
5285	431/ 204/ 57/ 008/	85 SPRING ST2A	0001	1	3440	50A	OFFICE CON	2	4,025	0001	1	A G	20.16	81,144 A	0.06 A	0.20	61,020	61,020	OFF A	0.120	508,
5286	431/ 204/ 57/ 009/	85 SPRING ST 2B	0001	1	3440	50A	OFFICE CON	1	2,050	0001	1	G A	18.41	37,741 A	0.06 A	0.20	28,382	28,382	OFF A	0.120	236,
5288	431/ 204/ 57/ 011/	87 SPRING ST	0001	1	3440	50A	OFFICE CON	1	724	0001	1	G G	28.01	20,279 A	0.06 A	0.20	15,250	15,250	OFF A	0.120	127,
5289	431/ 204/ 57/ 012/	87 SPRING ST2E	0001	1	3440	50A	OFFICE CON	1	1,248	0001	1	A G	22.33	27,868 A	0.06 A	0.20	20,957	20,957	OFF A	0.120	174,
5292	431/ 204/ 57/ 015/	87 SPRING ST 2H	0001	1	3440	50A	OFFICE CON	1	1,401	0001	1	A G	21.85	30,612 A	0.06 A	0.20	23,020	23,020	OFF A	0.120	191,
5294	431/ 204/ 57/ 017/	85 SPRING ST 3B	0001	1	3440	50A	OFFICE CON	1	3,226	0001	1	A G	18.58	59,939 A	0.06 A	0.20	45,074	45,074	OFF A	0.120	375,
5295	431/ 204/ 57/ 018/	85 SPRING ST 3C	0001	1	3440	50A	OFFICE CON	1	2,215	0001	1	A G	19.78	43,813 A	0.06 A	0.20	32,947	32,947	OFF A	0.120	274,
5296	431/ 204/ 57/ 019/	85 SPRING ST 4A	0001	1	3440	50A	OFFICE CON	1	1,320	0001	1	A G	22.09	29,159 A	0.06 A	0.20	21,927	21,927	OFF A	0.120	182,
5297	431/ 204/ 57/ 020/	85 SPRING ST 4B	0001	1	3440	50A	OFFICE CON	1	2,058	0001	1	A G	20.06	41,283 A	0.06 A	0.20	31,045	31,045	OFF A	0.120	258,
5298	431/ 204/ 57/ 021/	85 SPRING ST 4C	0001	1	3440	50A	OFFICE CON	1	1,367	0001	1	A G	21.95	30,006 A	0.06 A	0.20	22,565	22,565	OFF A	0.120	188,
5300	431/ 204/ 57/ 023/	85 SPRING ST 4E	0001	1	3440	50A	OFFICE CON	1	998	0001	1	A G	23.41	23,363 A	0.06 A	0.20	17,569	17,569	OFF A	0.120	146,
5301	431/ 204/ 57/ 024/	85 SPRING ST 5A	0001	1	3440	50A	OFFICE CON	1	1,628	0001	1	A G	21.16	34,448 A	0.06 A	0.20	25,905	25,905	OFF A	0.120	215,
5302	431/ 204/ 57/ 025/	85 SPRING ST 5B	0001	1	3440	50A	OFFICE CON	1	1,206	0001	1	A G	22.48	27,111 A	0.06 A	0.20	20,387	20,387	OFF A	0.120	169,
5304	431/ 204/ 57/ 027/	85 SPRING ST 5D	0001	1	3440	50A	OFFICE CON	1	1,331	0001	1	A G	22.06	29,362 A	0.06 A	0.20	22,080	22,080	OFF A	0.120	184,
5305	431/ 204/ 57/ 028/	85 SPRING ST 5E	0001	1	3440	50A	OFFICE CON	1	1,819	0001	1	A G	20.60	37,471 A	0.06 A	0.20	28,178	28,178	OFF A	0.120	234,
5375	431/ 220/ 1/ /	192 UNION AV	0001	1	1110	41	APT 1 BR	6	6	0001	1	A A	7800.00	46,800 A	0.06 F	0.43	25,295	25,295	APT A	0.115	220,
4629	432/ 33/ 30/ /	50-62 CANAL ST	0001	1	325I	10	RETAIL	5	4,943	0001	1	G A	12.68	62,677 A	0.07 A	0.23	44,883	44,883	RET A	0.120	374,
5321	432/ 121/ 51/ /	20 JEWETT ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A F	6240.00	31,200 A	0.06 F	0.42	16,864	16,864	APT A	0.115	146,
4214	432/ 142/ 10/ /	574 MAIN ST	0001	1	325I	10	RETAIL	2	14,050	0001	1	G A	9.11	127,996 A	0.07 A	0.23	91,658	91,658	RET A	0.120	763,
4655	432/ 142/ 11/ /	598 MAIN ST	0001	1	325I	10	RETAIL	4	11,852	0001	1	A F	7.66	90,786 F	0.14 F	0.29	55,629	55,629	RET F	0.132	421,
4656	432/ 142/ 12/ /	622-634 MAIN ST	0001	1	032I	10	RETAIL	1	18,620	0001	1	F F	5.76	107,251 A	0.07 A	0.23	76,802	76,802	RET A	0.120	640,
104646	432/ 142/ 12/ 1/	610-618 MAIN ST	0001	1	011I	10	RETAIL	1	12,987	0001	1	A F	6.40	83,117 A	0.07 A	0.23	59,520	59,520	RET A	0.120	496,
4659	432/ 142/ 16/ /	660-668 MAIN ST	0001	2	325I	44	APT RC EFF	11	11	0001	1	F A	5400.00	59,400 F	0.14 A	0.35	33,205	50,127	MIX A	0.120	417,
4659	432/ 142/ 16/ /	660-668 MAIN ST	0001	1	325I	10	RETAIL	1	3,444	0001	1	A F	7.42	25,554 F	0.14 A	0.23	16,922	50,127	MIX A	0.120	417,
4660	432/ 142/ 17/ /	674 MAIN ST	0001	2	325I	46	APT RC 2BR	1	1	0001	1	G A	9000.00	9,900 A	0.07 A	0.35	5,985	37,557	MIX A	0.120	313,
4660	432/ 142/ 17/ /	674 MAIN ST	0001	1	325I	10	RETAIL	2	3,156	0001	1	G G	13.97	44,089 A	0.07 A	0.23	31,572	37,557	MIX A	0.120	313,
4643	432/ 142/ 19/ /	653 MAIN ST	0001	2	325I	50	OFFICE	1	20,754	0001	1	F F	7.20	149,429 P	0.28 P	0.42	62,402	102,794	RET F	0.132	778,
4643	432/ 142/ 19/ /	653 MAIN ST	0001	1	325I	10	RETAIL	1	10,300	0001	1	A F	6.40	65,920 F	0.14 F	0.29	40,392	102,794	RET F	0.132	778,
4642	432/ 142/ 20/ /	633-637 MAIN ST	0001	2	325I	50	OFFICE	1	12,454	0001	1	F F	7.26	90,416 F	0.14 A	0.28	55,986	97,541	RET A	0.120	812,
4642	432/ 142/ 20/ /	633-637 MAIN ST	0001	1	325I	10	RETAIL	1	7,000	0001	1	A A	8.29	58,030 A	0.07 A	0.23	41,555	97,541	RET A	0.120	812,
4641	432/ 142/ 22/ /	609 MAIN ST	0001	1	032I	10	RETAIL	1	4,920	0001	1	A A	8.69	42,755 F	0.14 A	0.23	28,312	141,147	MIX A	0.120	1,176,
4641	432/ 142/ 22/ /	609 MAIN ST	0001	3	032I	93	THEATER	1	15,000	0001	1	A A	6.50	97,500 F	0.20 A	0.25	58,500	141,147	MIX A	0.120	1,176,
4641	432/ 142/ 22/ /	609 MAIN ST	0001	2	032I	44	APT RC EFF	18	18	0001	1	F A	5400.00	97,200 F	0.14 A	0.35	54,335	141,147	MIX A	0.120	1,176,
4640	432/ 142/ 23/ /	601 MAIN ST	0001	1	3220	10	RETAIL	1	13,957	0001	1	A F	6.40	89,325 A	0.07 F	0.29	59,189	59,189	RET A	0.120	493,
4639	432/ 142/ 24/ /	587 MAIN ST	0001	1	3410	51	BANK	1	5,577	0001	1	G G	13.45	75,011 G	0.03 G	0.11	64,721	64,721	BANK G	0.086	757,

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PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Crv	Adj Tbl	L A	U A	Rent/ Unit	Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
4638	432/ 142/ 25/ /	575 MAIN ST	0001	1	3400	50	OFFICE	1	22,726	0001	1	G	A	11.00	249,986	G	0.04	A	0.28	172,431	172,431	OFF	A	0.120	1,436,
4645	432/ 161/ 36/ /	1 MILL ST	0001	1	3420	50	OFFICE	10	13,500	0001	1	A	A	14.22	191,970	F	0.14	A	0.28	118,868	118,868	OFF	A	0.120	990,
4219	432/ 186/ 7/ /	36 PLEASANT ST	0001	1	325I	10	RETAIL	1	2,398	0001	1	G	G	13.25	31,774	A	0.07	G	0.20	23,773	23,773	RET	A	0.120	198,
4217	432/ 186/ 9/ /	12 PLEASANT ST	0001	1	011I	53	OFF MULTI	29	20,276	0001	1	G	A	9.35	189,581	F	0.20	A	0.33	101,616	101,616	MIX	A	0.120	846,
5325	432/ 220/ 39/ /	126 UNION AV	0001	1	4010	22	WHSE/IND	1	13,316	0001	1	A	F	3.52	46,872	A	0.09	A	0.14	36,682	51,973	IND	A	0.110	472,
5325	432/ 220/ 39/ /	126 UNION AV	0001	2	4010	22	WHSE/IND	1	5,062	0001	1	A	F	3.86	19,539	A	0.09	A	0.14	15,291	51,973	IND	A	0.110	472,
5328	432/ 220/ 40/ /	148 UNION AV	0001	1	112C	41	APT 1 BR	8	8	0001	1	F	F	5616.00	44,928	F	0.12	F	0.42	22,734	62,518	APT	A	0.115	543,
5328	432/ 220/ 40/ /	148 UNION AV	0001	2	112C	41	APT 1 BR	14	14	0001	1	F	F	5616.00	78,624	F	0.12	F	0.42	39,784	62,518	APT	A	0.115	543,
5374	432/ 220/ 54/ /	178 UNION AV	0001	1	112C	41	APT 1 BR	13	13	0001	1	A	A	7800.00	101,400	P	0.24	P	0.51	37,761	79,946	APT	A	0.115	695,
5374	432/ 220/ 54/ /	178 UNION AV	0001	2	112C	42	APT 2 BR	11	11	0001	1	A	F	7680.00	84,480	P	0.24	P	0.51	31,460	79,946	APT	A	0.115	695,
5374	432/ 220/ 54/ /	178 UNION AV	0001	3	112C	43	APT 3 BR	3	3	0001	1	A	F	9600.00	28,800	P	0.24	P	0.51	10,725	79,946	APT	A	0.115	695,
5324	432/ 220/ 59/ /	145 UNION AV	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	23,823	APT	A	0.115	207,
838	432/ 220/ 63/ /	133 UNION AV	0001	1	1110	41	APT 1 BR	5	5	0001	1	A	A	7800.00	39,000	A	0.06	A	0.34	24,196	24,196	APT	A	0.115	210,
4210	433/ 15/ 2/ /	51 BEACON ST	0001	1	0340	50	OFFICE	8	24,724	0001	1	A	A	11.71	289,518	A	0.07	A	0.28	193,861	240,665	OFF	A	0.120	2,005,
4210	433/ 15/ 2/ /	51 BEACON ST	0001	2	0340	10	RETAIL	1	8,000	0001	1	A	A	8.17	65,360	A	0.07	A	0.23	46,804	240,665	OFF	A	0.120	2,005,
4113	433/ 77/ 25/ /	73 FENTON AV	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
3929	433/ 84/ 59/ /	23 GALE AV	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	A	7800.00	46,800	A	0.06	G	0.29	31,278	31,278	APT	A	0.115	272,
4647	433/ 101/ 67/ /	28 HARVARD ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	G	9360.00	18,720	A	0.06	A	0.34	11,614	33,055	APT	A	0.115	287,
4647	433/ 101/ 67/ /	28 HARVARD ST	0001	2	1110	42	APT 2 BR	3	3	0001	1	A	G	11520.00	34,560	A	0.06	A	0.34	21,441	33,055	APT	A	0.115	287,
4648	433/ 101/ 68/ /	32 HARVARD ST	0001	2	1110	42	APT 2 BR	1	1	0001	1	A	A	8200.00	9,600	A	0.06	A	0.34	5,956	20,473	APT	A	0.115	178,
4648	433/ 101/ 68/ /	32 HARVARD ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	A	7800.00	23,400	A	0.06	A	0.34	14,517	20,473	APT	A	0.115	178,
4649	433/ 101/ 69/ /	40 HARVARD ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	G	9360.00	28,080	A	0.06	A	0.34	17,421	24,568	APT	A	0.115	213,
4649	433/ 101/ 69/ /	40 HARVARD ST	0001	2	1110	42	APT 2 BR	1	1	0001	1	A	G	9600.00	11,520	A	0.06	A	0.34	7,147	24,568	APT	A	0.115	213,
4654	433/ 101/ 74/ /	56 HARVARD ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
4654	433/ 101/ 74/ /	56 HARVARD ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
4183	433/ 167/ 4/ /	97 NEW SALEM ST	0001	1	3160	50	OFFICE	1	2,316	0001	1	F	A	11.19	25,916	A	0.07	A	0.28	17,353	28,573	IND	A	0.110	259,
4183	433/ 167/ 4/ /	97 NEW SALEM ST	0001	2	316I	22	WHSE/IND	1	2,993	0001	1	F	A	4.79	14,336	A	0.09	A	0.14	11,220	28,573	IND	A	0.110	259,
4182	433/ 167/ 5/ /	NEW SALEM ST	0001	1	316I	20	IND/WHSE	1	2,600	0001	1	F	F	4.24	11,024	A	0.09	F	0.16	8,402	8,402	IND	A	0.110	76,
4181	433/ 167/ 6/ /	77 NEW SALEM ST	0001	2	316I	20	IND/WHSE	1	8,008	0001	1	F	A	4.37	34,995	A	0.09	A	0.13	27,705	55,528	IND	A	0.110	504,
4181	433/ 167/ 6/ /	77 NEW SALEM ST	0001	1	325I	20	IND/WHSE	1	8,042	0001	1	F	A	4.37	35,144	A	0.09	A	0.13	27,823	55,528	IND	A	0.110	504,
4220	433/ 186/ 1/ /	62 PLEASANT ST	0001	2	3410	51	BANK	1	560	0001	1	G	E	28.16	15,770	A	0.05	A	0.13	13,033	327,863	BANK	G	0.086	3,834,
4220	433/ 186/ 1/ /	62 PLEASANT ST	0001	1	3410	51	BANK	1	24,048	0001	1	G	E	15.84	380,920	A	0.05	A	0.13	314,830	327,863	BANK	G	0.086	3,834,
4189	433/ 186/ 9/ /	144 PLEASANT ST	0001	1	3400	50	OFFICE	4	3,896	0001	1	A	A	15.08	58,752	A	0.07	A	0.28	39,340	39,340	OFF	A	0.120	327,
4192	433/ 186/ 10/ /	146 PLEASANT ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	G	9360.00	18,720	A	0.06	A	0.34	11,614	25,908	APT	A	0.115	225,
4192	433/ 186/ 10/ /	146 PLEASANT ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	G	11520.00	23,040	A	0.06	A	0.34	14,294	25,908	APT	A	0.115	225,
4129	433/ 186/ 49/ /	164 PLEASANT ST	0001	2	3550	50	OFFICE	1	2,658	0001	1	A	G	14.47	38,461	A	0.07	G	0.24	27,256	96,346	OFF	G	0.108	892,
4129	433/ 186/ 49/ /	164 PLEASANT ST	0001	1	3550	50	OFFICE	2	7,106	0001	1	A	G	13.72	97,494	A	0.07	G	0.24	69,090	96,346	OFF	G	0.108	892,
4563	433/ 186/ 62/ /	193 PLEASANT ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	23,823	APT	A	0.115	207,
4669	433/ 186/ 75/ /	161 PLEASANT ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
4669	433/ 186/ 75/ /	161 PLEASANT ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
4667	433/ 186/ 78/ /	135 PLEASANT ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	F	6240.00	18,720	A	0.06	A	0.34	11,614	25,908	APT	A	0.115	225,
4667	433/ 186/ 78/ /	135 PLEASANT ST	0001	2	1110	42	APT 2 BR	3	3	0001	1	A	F	7680.00	23,040	A	0.06	A	0.34	14,294	25,908	APT	A	0.115	225,
4665	433/ 186/ 80/ /	121 PLEASANT ST	0001	1	1110	41	APT 1 BR	3	3	0001	1	A	E	12480.00	37,440	A	0.06	A	0.34	23,228	37,522	APT	A	0.115	326,
4665	433/ 186/ 80/ /	121 PLEASANT ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	G	11520.00	23,040	A	0.06	A	0.34	14,294	37,522	APT	A	0.115	326,
4159	440/ 74/ 5/ /	210 FAIR ST	0001	1	4000	20	IND/WHSE	1	15,220	0001	1	A	G	5.56	84,623	A	0.09	A	0.13	66,996	81,377	IND	A	0.110	739,
4159	440/ 74/ 5/ /	210 FAIR ST	0001	2	4000	20	IND/WHSE	1	2,562	0001	1	A	G	7.09	18,165	A	0.09	A	0.13	14,381	81,377	IND	A	0.110	739,

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Cnv	Adj Tbl	L A	U A	Rent/ Unit	Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
4169	440/ 233/ 4/ /	187 WATER ST	0001	1	4000	22	WHSE/IND	1	14,462	0001	1	F	A	3.94	56,980	A	0.09	A	0.14	44,593	44,593	IND	A	0.110	405,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	1	3130	10	RETAIL	1	6,010	0001	1	A	A	8.44	50,724	A	0.07	A	0.23	36,323	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	9	3130	22	WHSE/IND	1	2,024	0001	1	A	F	4.71	9,533	A	0.09	A	0.14	7,460	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	8	3130	22	WHSE/IND	1	3,648	0001	1	A	F	4.09	14,920	A	0.09	A	0.14	11,676	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	7	3130	22	WHSE/IND	1	4,248	0001	1	A	F	3.98	16,907	A	0.09	A	0.14	13,231	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	6	3130	22	WHSE/IND	1	5,328	0001	1	A	F	3.84	20,460	A	0.09	A	0.14	16,012	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	3	3130	22	WHSE/IND	1	10,626	0001	1	A	F	3.58	38,041	A	0.09	A	0.14	29,771	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	4	3130	22	WHSE/IND	1	2,736	0001	1	A	F	4.34	11,874	A	0.09	A	0.14	9,292	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	2	3130	22	WHSE/IND	1	4,109	0001	1	A	F	4.00	16,436	A	0.09	A	0.14	12,863	149,281	IND	A	0.110	1,357,
4229	441/ 74/ 23/ /	176 FAIR ST	0001	5	3130	22	WHSE/IND	1	4,032	0001	1	A	F	4.01	16,168	A	0.09	A	0.14	12,653	149,281	IND	A	0.110	1,357,
4158	441/ 74/ 25/ /	206 FAIR ST	0001	1	316I	22	WHSE/IND	1	39,700	0001	1	A	A	3.85	152,845	F	0.18	F	0.17	103,400	129,440	WHSE	A	0.110	1,176,
4158	441/ 74/ 25/ /	206 FAIR ST	0001	2	316I	22	WHSE/IND	1	8,460	0001	1	A	A	4.55	38,493	F	0.18	F	0.18	26,040	129,440	WHSE	A	0.110	1,176,
4195	441/ 167/ 1/ /	94 NEW SALEM ST	0001	1	325I	10	RETAIL	1	4,834	0001	1	F	A	7.84	37,899	A	0.07	A	0.23	27,139	27,139	RET	A	0.120	226,
4196	441/ 167/ 2/ /	100 NEW SALEM ST	0001	1	3220	10	RETAIL	1	2,490	0001	1	A	A	10.00	24,900	A	0.07	A	0.23	17,831	17,831	RET	A	0.120	148,
104538	441/ 233/ 8/ 001/	67 WATER ST 101	0001	1	3440	50A	OFFICE CON	1	1,664	0001	1	A	F	14.03	23,346	A	0.06	A	0.20	17,556	17,556	OFF	A	0.120	146,
104537	441/ 233/ 8/ 002/	67 WATER ST 103	0001	1	3440	50A	OFFICE CON	1	1,730	0001	1	A	F	13.90	24,047	A	0.06	A	0.20	18,083	18,083	OFF	A	0.120	150,
104536	441/ 233/ 8/ 003/	67 WATER ST 105	0001	1	3440	50A	OFFICE CON	1	730	0001	1	A	F	16.93	12,359	A	0.06	A	0.20	9,294	9,294	OFF	A	0.120	77,
104534	441/ 233/ 8/ 004/	67 WATER ST 107	0001	1	3440	50A	OFFICE CON	1	1,085	0001	1	A	F	15.32	16,622	A	0.06	A	0.20	12,500	12,500	OFF	A	0.120	104,
104533	441/ 233/ 8/ 005/	67 WATER ST 108	0001	1	3440	50A	OFFICE CON	1	766	0001	1	A	F	16.70	12,792	A	0.06	A	0.20	9,619	9,619	OFF	A	0.120	80,
104532	441/ 233/ 8/ 006/	67 WATER ST 109	0001	1	3440	50A	OFFICE CON	1	1,522	0001	1	A	F	14.34	21,825	A	0.06	A	0.20	16,412	16,412	OFF	A	0.120	136,
104531	441/ 233/ 8/ 007/	67 WATER ST 201	0001	1	3440	50A	OFFICE CON	1	2,212	0001	1	A	F	13.19	29,176	A	0.06	A	0.20	21,940	21,940	OFF	A	0.120	182,
104535	441/ 233/ 8/ 008/	67 WATER ST 106	0001	1	3440	50A	OFFICE CON	1	713	0001	1	A	F	17.05	12,157	A	0.06	A	0.20	9,142	9,142	OFF	A	0.120	76,
104530	441/ 233/ 8/ 009/	67 WATER ST 203	0001	1	3440	50A	OFFICE CON	1	1,700	0001	1	A	F	13.96	23,732	A	0.06	A	0.20	17,846	17,846	OFF	A	0.120	148,
104528	441/ 233/ 8/ 011/	67 WATER ST 208	0001	1	3440	50A	OFFICE CON	1	2,746	0001	1	A	F	12.69	34,847	A	0.06	A	0.20	26,205	26,205	OFF	A	0.120	218,
104527	441/ 233/ 8/ 012/	67 WATER ST 209	0001	1	3440	50A	OFFICE CON	1	898	0001	1	A	F	16.01	14,377	A	0.06	A	0.20	10,811	10,811	OFF	A	0.120	90,
104526	441/ 233/ 8/ 013/	67 WATER ST 210	0001	1	3440	50A	OFFICE CON	1	808	0001	1	A	F	16.46	13,300	A	0.06	A	0.20	10,002	10,002	OFF	A	0.120	83,
4208	441/ 233/ 9/ /	141 WATER ST	0001	1	3260	30	RESTAURANT	1	4,376	0001	1	G	G	12.01	52,556	A	0.07	A	0.15	41,545	41,545	REST	G	0.104	401,
4206	441/ 233/ 10/ /	125 WATER ST	0001	1	3320	22	WHSE/IND	1	5,000	0001	1	A	G	5.81	29,050	A	0.09	A	0.14	22,734	56,290	IND	A	0.110	511,
4206	441/ 233/ 10/ /	125 WATER ST	0001	2	3320	22	WHSE/IND	1	996	0001	1	A	G	7.80	7,769	A	0.09	A	0.14	6,080	56,290	IND	A	0.110	511,
4206	441/ 233/ 10/ /	125 WATER ST	0001	3	3320	22	WHSE/IND	1	6,225	0001	1	A	G	5.64	35,109	A	0.09	A	0.14	27,476	56,290	IND	A	0.110	511,
4226	441/ 233/ 13/ 003/	71 WATER ST FOUNDRY	0001	1	3440	50A	OFFICE CON	1	15,464	0001	1	A	F	11.20	173,197	F	0.12	A	0.20	121,930	121,930	OFF	A	0.120	1,016,
4194	441/ 233/ 22/ /	171 FAIR ST	0001	1	3400	50	OFFICE	1	23,216	0001	1	A	A	10.00	232,160	A	0.07	A	0.28	155,454	155,454	OFF	A	0.120	1,295,
4170	441/ 233/ 24/ /	167 WATER ST	0001	1	4000	20	IND/WHSE	1	24,960	0001	1	A	F	3.62	90,355	A	0.09	F	0.16	68,862	68,862	IND	A	0.110	626,
724	442/ 9/ 31/ /	1 DIXON ST	0001	1	1110	40	APT EFF	1	1	0001	1	A	F	6600.00	5,280	F	0.12	F	0.43	2,671	12,872	APT	A	0.115	111,
724	442/ 9/ 31/ /	1 DIXON ST	0001	3	1110	42	APT 2 BR	1	1	0001	1	A	F	9600.00	7,680	F	0.12	F	0.42	3,886	12,872	APT	A	0.115	111,
724	442/ 9/ 31/ /	1 DIXON ST	0001	2	1110	41	APT 1 BR	2	2	0001	1	A	F	6240.00	12,480	F	0.12	F	0.42	6,315	12,872	APT	A	0.115	111,
728	442/ 11/ 16/ /	24 BALDWIN ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A	F	6240.00	31,200	A	0.06	F	0.42	16,864	16,864	APT	A	0.115	146,
731	442/ 11/ 36/ /	33 BALDWIN ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	F	6240.00	12,480	A	0.06	A	0.34	7,742	17,271	APT	A	0.115	150,
731	442/ 11/ 36/ /	33 BALDWIN ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	F	7680.00	15,360	A	0.06	A	0.34	9,529	17,271	APT	A	0.115	150,
729	442/ 11/ 37/ /	27 BALDWIN ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	F	0.12	F	0.43	19,430	27,324	APT	A	0.115	237,
729	442/ 11/ 37/ /	27 BALDWIN ST	0001	2	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	F	0.12	F	0.42	7,894	27,324	APT	A	0.115	237,
727	442/ 11/ 38/ /	23 BALDWIN ST	0001	2	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	F	0.12	F	0.43	15,787	25,502	APT	A	0.115	221,
727	442/ 11/ 38/ /	23 BALDWIN ST	0001	1	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	F	0.12	F	0.43	9,715	25,502	APT	A	0.115	221,
4345	442/ 54/ 56/ /	77 COURT ST	0001	1	316I	22	WHSE/IND	1	21,800	0001	1	A	F	3.43	74,774	F	0.18	F	0.17	50,585	50,585	WHSE	A	0.110	459,
4344	442/ 54/ 57/ /	63 COURT ST	0001	1	3530	32	CLUB/BAR	1	2,894	0001	1	G	G	10.65	30,821	G	0.03	G	0.17	24,814	24,814	RET	A	0.120	206,
4343	442/ 54/ 58/ /	45 COURT ST	0001	1	3250	0	DRUG CHAIN	1	17,264	0001	1	G	A	17.60	303,846	A	0.05	A	0.20	230,923	230,923	RET	A	0.120	1,924,

INCOME DETAIL REVIEW FOR YEAR 2009

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PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Adj Crv	Rent Adj Tbl	L A	U A	Rent/ Unit	Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
765	442/ 96/ 17/ /	25 GROVE ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
4212	442/ 142/ 4/ /	546 MAIN ST	0001	1	032I	10	RETAIL	3	23,952	0001	1	A	A	8.17	195,688	A	0.07	A	0.23	140,132	140,132	RET	A	0.120	1,167,
4211	442/ 142/ 5/ /	522 MAIN ST	0001	1	325I	10	RETAIL	4	6,960	0001	1	P	P	5.85	40,716	A	0.07	A	0.23	29,157	29,157	RET	A	0.120	243,
4215	442/ 142/ 6/ /	520 MAIN ST	0001	1	325I	10	RETAIL	1	3,024	0001	1	E	G	15.45	46,721	A	0.07	A	0.23	33,457	33,457	RET	G	0.108	309,
4213	442/ 142/ 7/ /	523-571 MAIN ST	0001	1	325I	10	RETAIL	1	28,473	0001	1	F	F	5.76	164,004	A	0.07	A	0.23	117,443	117,443	RET	A	0.120	978,
772	442/ 142/ 40/ /	423 MAIN ST	0001	1	3400	50	OFFICE	6	8,672	0001	1	A	A	14.08	122,102	A	0.07	A	0.28	81,760	81,760	OFF	A	0.120	681,
771	442/ 142/ 41/ /	399 MAIN ST	0001	1	032I	10	RETAIL	1	2,460	0001	1	A	A	10.02	24,649	A	0.07	A	0.23	17,651	29,563	MIX	A	0.120	246,
771	442/ 142/ 41/ /	399 MAIN ST	0001	2	0103	42	APT 2 BR	1	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	29,563	MIX	A	0.120	246,
4391	442/ 142/ 45/ /	400 MAIN ST	0001	1	3410	51	BANK	1	5,018	0001	1	E	G	16.99	85,256	A	0.05	A	0.13	70,464	70,464	BANK	A	0.095	741,
4392	442/ 142/ 46/ /	426 MAIN ST	0001	1	3400	50	OFFICE	4	11,664	0001	1	A	A	11.84	138,102	A	0.07	A	0.28	92,473	92,473	OFF	A	0.120	770,
4351	442/ 142/ 61/ /	480 MAIN ST	0001	1	301I	49	HOTEL/MOTE	104	104	0001	1	F	F	21024.00	2,186,496	A	0.30	A	0.85	229,582	229,582	ROOM	A	0.130	1,766,
4357	442/ 192/ 53/ /	36 ROWE CT	0001	1	316I	22	WHSE/IND	1	5,240	0001	1	A	A	4.81	25,204	A	0.09	A	0.14	19,725	19,725	WHSE	A	0.110	179,
4355	442/ 192/ 54/ /	50-52 ROWE CT	0001	1	112C	41	APT 1 BR	10	10	0001	1	F	P	4914.00	49,140	P	0.24	F	0.42	21,474	21,474	APT	A	0.115	186,
837	442/ 220/ 10/ /	84 UNION AV	0001	1	4000	20	IND/WHSE	6	13,144	0001	1	A	F	4.94	64,931	F	0.18	F	0.16	44,591	44,591	IND	F	0.121	368,
840	442/ 220/ 11/ /	100 UNION AV	0001	1	032I	14	RET MULTI	3	6,055	0001	1	F	A	8.26	50,014	A	0.07	F	0.31	31,978	31,978	MIX	A	0.120	266,
4360	442/ 222/ 49/ /	16 VARNEY CT	0001	2	112C	42	APT 2 BR	3	3	0001	1	F	F	6912.00	20,736	F	0.12	A	0.34	12,044	65,990	APT	A	0.115	573,
4360	442/ 222/ 49/ /	16 VARNEY CT	0001	3	112C	43	APT 3 BR	1	1	0001	1	F	F	12000.00	8,640	F	0.12	A	0.34	5,018	65,990	APT	A	0.115	573,
4360	442/ 222/ 49/ /	16 VARNEY CT	0001	1	112C	41	APT 1 BR	7	7	0001	1	F	F	5616.00	39,312	F	0.12	A	0.34	22,833	65,990	APT	A	0.115	573,
4360	442/ 222/ 49/ /	16 VARNEY CT	0001	4	112C	43	APT 3 BR	3	3	0001	1	F	F	8640.00	25,920	F	0.12	A	0.34	15,055	65,990	APT	A	0.115	573,
4360	442/ 222/ 49/ /	16 VARNEY CT	0001	5	1120	40	APT EFF	4	4	0001	1	F	F	4752.00	19,008	F	0.12	A	0.34	11,040	65,990	APT	A	0.115	573,
857	443/ 12/ 72/ 1/	12 BATCHELDER ST	0001	1	111C	42	APT 2 BR	6	6	0001	1	G	G	12672.00	76,032	G	0.04	A	0.34	48,375	48,375	APT	G	0.104	467,
882	443/ 104/ 35/ /	105 HIGH ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,
889	443/ 184/ 75/ /	92 PINE ST	0001	1	325I	10	RETAIL	1	2,860	0001	1	A	G	11.59	33,147	A	0.07	A	0.23	23,737	23,737	RET	A	0.120	197,
440	448/ 142/ 110/ /	299 MAIN ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	G	11520.00	46,080	A	0.06	A	0.34	28,588	28,588	APT	A	0.115	248,
680	448/ 156/ 40/ /	29 MERRIMAC ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	F	0.42	8,432	18,810	APT	A	0.115	163,
680	448/ 156/ 40/ /	29 MERRIMAC ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	F	0.42	10,378	18,810	APT	A	0.115	163,
458	448/ 184/ 134/ /	47 PINE ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	F	0.43	20,755	20,755	APT	A	0.115	180,
457	448/ 184/ 135/ /	41 PINE ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
457	448/ 184/ 135/ /	41 PINE ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
713	448/ 231/ 20/ /	49 WARREN ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	F	0.42	16,864	16,864	APT	A	0.115	146,
4362	449/ 1/ 32/ /	11 ACADEMY SQ	0001	1	3400	50	OFFICE	1	2,607	0001	1	G	G	15.99	41,686	G	0.04	G	0.24	30,430	30,430	OFF	A	0.120	253,
4370	449/ 2/ 25/ /	16 ACADEMY ST	0001	1	3400	50	OFFICE	1	2,395	0001	1	A	G	14.81	35,470	A	0.07	A	0.28	23,751	23,751	OFF	A	0.120	197,
332	449/ 2/ 59/ /	70 ACADEMY ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	A	7800.00	46,800	A	0.06	A	0.34	29,035	29,035	APT	A	0.115	252,
4396	449/ 2/ 68/ /	57 ACADEMY ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
4371	449/ 2/ 77/ 01/	45 ACADEMY ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	F	7680.00	30,720	A	0.06	A	0.34	19,059	19,059	APT	A	0.115	165,
4368	449/ 2/ 78/ /	21 ACADEMY ST	0001	1	1110	41	APT 1 BR	8	8	0001	1	A	P	5460.00	43,680	P	0.24	F	0.43	19,088	19,088	APT	A	0.115	166,
4375	449/ 24/ 41/ /	19 BOWMAN ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A	F	6240.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
352	449/ 24/ 51/ /	28 BOWMAN ST	0001	1	3400	50	OFFICE	1	5,030	0001	1	G	E	19.15	96,325	G	0.04	G	0.24	70,317	70,317	OFF	G	0.108	651,
4407	449/ 24/ 75/ /	88 BOWMAN ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
4407	449/ 24/ 75/ /	88 BOWMAN ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
398	449/ 38/ 46/ /	8 CENTER ST	0001	1	1110	41	APT 1 BR	5	5	0001	1	A	F	6240.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,
4384	449/ 54/ 80/ /	112 COURT ST	0001	1	0325	10	RETAIL	2	4,824	0001	1	G	A	11.04	53,257	A	0.07	A	0.23	38,137	38,137	RET	A	0.120	317,
4347	449/ 54/ 87/ /	93 COURT ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,
4347	449/ 54/ 87/ /	93 COURT ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,
4427	449/ 55/ 62/ /	21 CLEVELAND PL	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	23,823	APT	A	0.115	207,
4428	449/ 55/ 65/ /	18-20 CLEVELAND PL	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440	A	0.06	F	0.42	20,237	20,237	APT	A	0.115	176,

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Crv	Adj Tbl	L A	U A	Rent/ Unit	Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income Va
767	449/ 142/ 2/ /	369 MAIN ST	0001	1	3260	31	FAST FOOD	1	1,566	0001	1	G	G	29.91	46,839	G	0.02	G	0.09	41,695	41,695	FF	G	0.090	463,
766	449/ 142/ 4/ /	MAIN ST	0001	1	3310	61	AUTO REPAI	1	10,000	0001	1	A	A	7.00	70,000	A	0.07	A	0.15	55,335	55,335	CARS	A	0.110	503,
446	449/ 142/ 11/ /	331 MAIN ST	0001	1	3260	30	RESTAURANT	1	5,852	0001	1	E	G	13.95	81,635	A	0.07	A	0.15	64,533	64,533	REST	A	0.115	561,
442	449/ 142/ 13/ /	309 MAIN ST	0001	1	325I	10	RETAIL	1	5,292	0001	1	G	G	11.34	60,011	A	0.07	A	0.23	42,974	42,974	RET	A	0.120	358,
447	449/ 142/ 15/ /	314 MAIN ST	0001	1	3400	50	OFFICE	4	4,802	0001	1	A	A	14.50	69,629	A	0.07	A	0.28	46,624	46,624	OFF	A	0.120	388,
4387	449/ 142/ 20/ /	348 MAIN ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	F	A	7020.00	28,080	A	0.06	A	0.34	17,421	17,421	APT	A	0.115	151,
4389	449/ 142/ 22/ /	358 MAIN ST	0001	1	3530	30	RESTAURANT	1	6,965	0001	1	G	G	11.05	76,963	A	0.07	A	0.15	60,840	60,840	REST	A	0.115	529,
4390	449/ 142/ 23/ /	376 MAIN ST	0001	1	3240	12	SUPERMARKT	1	21,341	0001	1	G	A	7.36	157,070	A	0.06	A	0.17	122,546	122,546	RET	A	0.120	1,021,
459	449/ 184/ 9/ /	5 PINE ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440	A	0.06	A	0.34	23,228	23,228	APT	A	0.115	202,
4247	450/ 13/ 22/ /	54 BAY ST	0001	1	0332	20	IND/WHSE	1	3,228	0001	1	A	A	5.59	18,045	A	0.09	A	0.13	14,286	19,726	RET	A	0.120	164,
4247	450/ 13/ 22/ /	54 BAY ST	0001	2	0332	46	APT RC 2BR	1	1	0001	1	A	A	9000.00	9,000	A	0.07	A	0.35	5,440	19,726	RET	A	0.120	164,
4249	450/ 13/ 23/ 001/	60 BAY ST #1	0001	1	4021	20	IND/WHSE	1	4,990	0001	1	A	F	4.13	20,609	A	0.09	A	0.13	16,316	16,316	IND	A	0.110	148,
4253	450/ 13/ 23/ 002/	60 BAY ST #2	0001	1	4021	20	IND/WHSE	1	1,764	0001	1	A	A	6.61	11,660	G	0.05	A	0.13	9,596	9,596	IND	A	0.110	87,
4254	450/ 13/ 23/ 003/	60 BAY ST #3	0001	1	4021	20	IND/WHSE	1	2,756	0001	1	A	A	5.80	15,985	A	0.09	A	0.13	12,655	12,655	IND	A	0.110	115,
4255	450/ 13/ 23/ 004/	60 BAY ST #4	0001	1	4021	20	IND/WHSE	1	5,906	0001	1	A	A	5.04	29,766	F	0.18	A	0.13	21,235	21,235	IND	A	0.110	193,
4256	450/ 13/ 23/ 005/	60 BAY ST #5	0001	1	4021	22	WHSE/IND	1	1,633	0001	1	A	A	6.31	10,304	A	0.09	A	0.14	8,064	8,064	IND	A	0.110	73,
4257	450/ 13/ 23/ 006/	60 BAY ST #6	0001	1	4021	22	WHSE/IND	1	868	0001	1	A	A	6.50	5,642	F	0.18	A	0.14	3,978	3,978	IND	A	0.110	36,
4258	450/ 13/ 23/ 007/	60 BAY ST #7	0001	1	4021	20	IND/WHSE	1	3,276	0001	1	A	A	5.57	18,247	A	0.09	A	0.13	14,446	14,446	IND	A	0.110	131,
4259	450/ 13/ 23/ 008/	60 BAY ST #8	0001	1	4021	22	WHSE/IND	1	3,960	0001	1	A	A	5.03	19,919	A	0.09	A	0.14	15,588	15,588	IND	A	0.110	141,
4260	450/ 13/ 23/ 009/	60 BAY ST #9	0001	1	4021	20	IND/WHSE	1	1,980	0001	1	A	G	7.63	15,107	A	0.09	A	0.13	11,960	11,960	IND	A	0.110	108,
4251	450/ 13/ 23/ 011/	60 BAY ST #11	0001	1	4021	22	WHSE/IND	1	1,944	0001	1	A	A	5.96	11,586	A	0.09	A	0.14	9,067	9,067	IND	A	0.110	82,
4252	450/ 13/ 23/ 012/	60 BAY ST #12	0001	1	4021	22	WHSE/IND	1	2,664	0001	1	A	A	5.47	14,572	A	0.09	A	0.14	11,404	11,404	IND	A	0.110	103,
4302	450/ 13/ 44/ /	11 BAY ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	F	7680.00	30,720	A	0.06	A	0.34	19,059	19,059	APT	A	0.115	165,
4317	450/ 51/ 63/ 001/	30 COOK CT	0001	1	402O	22	WHSE/IND	1	18,711	0001	1	A	F	3.46	64,740	A	0.09	F	0.18	48,603	48,603	IND	A	0.110	441,
4414	450/ 54/ 1/ /	132 COURT ST	0001	1	1110	41	APT 1 BR	6	6	0001	1	A	F	6240.00	37,440	F	0.12	F	0.42	18,945	18,945	APT	A	0.115	164,
4420	450/ 54/ 14/ /	174 COURT ST	0001	1	3400	50	OFFICE	4	4,498	0001	1	A	F	11.74	52,807	F	0.14	F	0.35	29,519	29,519	OFF	A	0.120	246,
4327	450/ 54/ 45/ /	193 COURT ST	0001	1	325I	10	RETAIL	1	3,471	0001	1	G	G	12.21	42,381	G	0.04	G	0.20	32,664	32,664	RET	A	0.120	272,
4318	450/ 54/ 63/ 002/	161 COURT ST UNITS B	0001	1	4010	20	IND/WHSE	6	20,322	0001	1	A	F	4.42	89,823	A	0.09	A	0.13	71,113	71,113	IND	A	0.110	646,
4319	450/ 54/ 63/ 003/	161 COURT ST UNIT A	0001	1	4010	20	IND/WHSE	1	6,616	0001	1	A	F	3.98	26,332	A	0.09	A	0.13	20,847	20,847	IND	A	0.110	189,
104687	450/ 54/ 63/ 004/	155 COURT ST	0001	1	3440	50A	OFFICE CON	1	3,009	0001	1	A	A	15.64	47,061	A	0.06	A	0.20	35,390	35,390	OFF	A	0.120	294,
4321	450/ 54/ 65/ /	127 COURT ST	0001	2	0325	46	APT RC 2BR	3	3	0001	1	G	A	9900.00	29,700	A	0.07	G	0.30	19,404	38,638	MIX	A	0.120	322,
4321	450/ 54/ 65/ /	127 COURT ST	0001	1	0325	10	RETAIL	1	2,318	0001	1	G	A	11.09	25,707	A	0.07	G	0.20	19,234	38,638	MIX	A	0.120	322,
4437	450/ 74/ 7/ /	43 FAIR ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	F	0.42	8,432	18,810	APT	A	0.115	163,
4437	450/ 74/ 7/ /	43 FAIR ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	F	0.42	10,378	18,810	APT	A	0.115	163,
4333	450/ 74/ 61/ /	113 FAIR ST	0001	1	4000	22	WHSE/IND	1	35,693	0001	1	A	F	3.19	113,861	A	0.09	A	0.14	89,108	89,108	IND	A	0.110	810,
4340	450/ 245/ 28/ /	6 WINNISQUAM AV	0001	1	316I	22	WHSE/IND	1	3,800	0001	1	F	F	3.65	13,870	A	0.09	F	0.18	10,413	10,413	IND	A	0.110	94,
4281	451/ 245/ 1/ /	48 WINNISQUAM AV	0001	1	316I	20	IND/WHSE	1	30,957	0001	1	F	F	3.20	99,062	A	0.09	A	0.13	78,427	78,427	IND	A	0.110	713,
4479	454/ 54/ 1/ /	300 COURT ST	0001	1	3320	20	IND/WHSE	1	1,120	0001	1	G	G	9.24	10,349	A	0.09	A	0.13	8,194	24,178	CARS	A	0.110	219,
4479	454/ 54/ 1/ /	300 COURT ST	0001	2	3320	61	AUTO REPAI	1	1,540	0001	1	G	G	13.13	20,220	A	0.07	A	0.15	15,984	24,178	CARS	A	0.110	219,
4290	454/ 54/ 5/ /	343 COURT ST	0001	1	3250	20	IND/WHSE	1	9,768	0001	1	A	A	4.77	46,593	A	0.09	A	0.13	36,888	36,888	WHSE	A	0.110	335,
4289	454/ 54/ 6/ /	331 COURT ST	0001	1	3320	63	REPAIR CHA	1	5,000	0001	1	A	A	13.00	65,000	A	0.05	A	0.15	52,487	52,487	CARS	A	0.110	477,
4291	454/ 54/ 12/ /	305 COURT ST	0001	1	0325	10	RETAIL	1	3,271	0001	1	G	G	12.37	40,462	G	0.04	A	0.23	29,848	29,848	RET	A	0.120	248,
4299	454/ 123/ 17/ /	22 KEASOR CT	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	31,268	APT	A	0.115	271,
4299	454/ 123/ 17/ /	22 KEASOR CT	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	31,268	APT	A	0.115	271,
4423	455/ 54/ 23/ /	200 COURT ST	0001	1	3400	50	OFFICE	1	3,880	0001	1	A	G	13.52	52,458	A	0.07	A	0.28	35,126	35,126	OFF	A	0.120	292,
4473	455/ 54/ 40/ /	254 COURT ST	0001	2	0340	46	APT RC 2BR	1	1	0001	1	A	A	9000.00	9,000	A	0.07	A	0.35	5,440	42,004	MIX	A	0.120	350,

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Cnv	Adj Tbl	L A	U A	Rent/ Unit	Gross Rent	V A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income	Va
4473	455/ 54/ 40/ /	254 COURT ST	0001	1	0340	50	OFFICE	2	3,800	0001	1	G	A	14.37	54,606	A	0.07	A	0.28	36,564	42,004	MIX	A	0.120	350,	
4478	455/ 54/ 51/ /	292 COURT ST	0001	1	325I	10	RETAIL	1	4,687	0001	1	G	G	11.56	54,182	G	0.04	G	0.20	41,758	41,758	RET	A	0.120	348,	
4268	455/ 54/ 59/ /	267 COURT ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,	
4432	455/ 74/ 1/ /	18-26 FAIR ST	0001	1	1110	41	APT 1 BR	7	7	0001	1	A	F	6240.00	43,680	A	0.06	A	0.34	27,099	36,777	APT	A	0.115	319,	
4432	455/ 74/ 1/ /	18-26 FAIR ST	0001	2	1040	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	36,777	APT	A	0.115	319,	
4492	455/ 238/ 34/ /	22 WEST ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	F	7680.00	30,720	A	0.06	A	0.34	19,059	28,737	APT	A	0.115	249,	
4492	455/ 238/ 34/ /	22 WEST ST	0001	2	1040	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	28,737	APT	A	0.115	249,	
4491	455/ 238/ 37/ /	11 WEST ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,	
336	456/ 2/ 4/ /	104 ACADEMY ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,	
314	456/ 2/ 91/ /	150 ACADEMY ST	0001	1	316I	22	WHSE/IND	1	2,514	0001	1	A	G	6.65	16,718	G	0.05	A	0.14	13,601	13,601	IND	A	0.110	123,	
351	456/ 3/ 11/ /	59 ADAMS ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	A	9600.00	38,400	A	0.06	A	0.34	23,823	23,823	APT	A	0.115	207,	
358	456/ 38/ 24/ /	29 CENTER ST	0001	1	316I	20	IND/WHSE	1	6,000	0001	1	A	A	5.03	30,180	A	0.09	A	0.13	23,894	23,894	WHSE	A	0.110	217,	
400	456/ 38/ 25/ /	28 CENTER ST	0001	1	316I	20	IND/WHSE	1	10,256	0001	1	A	A	4.75	48,716	A	0.09	F	0.16	37,128	37,128	WHSE	A	0.110	337,	
469	456/ 86/ 62/ /	39 GARFIELD ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	G	11520.00	46,080	A	0.06	A	0.34	28,588	28,588	APT	A	0.115	248,	
443	456/ 142/ 29/ /	302 MAIN ST	0001	2	010Z	30	RESTAURANT	1	864	0001	1	A	G	19.20	16,589	A	0.07	A	0.15	13,114	26,171	MIX	A	0.120	218,	
443	456/ 142/ 29/ /	302 MAIN ST	0001	1	010Z	45	APT RC 1BR	3	3	0001	1	A	A	7200.00	21,600	A	0.07	A	0.35	13,057	26,171	MIX	A	0.120	218,	
4459	456/ 180/ 95/ /	60 PEARL ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	F	6240.00	24,960	A	0.06	A	0.34	15,485	15,485	APT	A	0.115	134,	
468	457/ 86/ 95/ /	44 GARFIELD ST	0001	1	1110	41	APT 1 BR	4	4	0001	1	A	A	7800.00	31,200	A	0.06	A	0.34	19,356	19,356	APT	A	0.115	168,	
614	457/ 142/ 82/ /	221 MAIN ST	0001	1	1110	42	APT 2 BR	4	4	0001	1	A	F	7680.00	30,720	A	0.06	A	0.34	19,059	19,059	APT	A	0.115	165,	
634	457/ 188/ 67/ /	45 PROVINCE ST	0001	1	1110	41	APT 1 BR	2	2	0001	1	A	A	7800.00	15,600	A	0.06	A	0.34	9,678	21,590	APT	A	0.115	187,	
634	457/ 188/ 67/ /	45 PROVINCE ST	0001	2	1110	42	APT 2 BR	2	2	0001	1	A	A	9600.00	19,200	A	0.06	A	0.34	11,912	21,590	APT	A	0.115	187,	
623	457/ 188/ 73/ /	15 PROVINCE ST	0001	1	333I	10B	GAS MART	1	2,072	0001	1	A	G	18.18	37,669	A	0.05	A	0.20	28,629	28,629	SSTA	A	0.105	272,	
100063	459/ 376/ 1/ 5/	51 GROWTTH RD	0001	1	4000	20	IND/WHSE	1	40,410	0001	1	G	G	5.36	216,598	G	0.05	A	0.13	178,265	256,036	IND	A	0.110	2,327,	
100063	459/ 376/ 1/ 5/	51 GROWTTH RD	0001	2	4000	50	OFFICE	1	8,242	0001	1	G	G	13.68	112,751	G	0.04	A	0.28	77,771	256,036	IND	A	0.110	2,327,	
100062	462/ 376/ 1/ 3/	20 GROWTTH RD	0001	1	4022	20	IND/WHSE	1	10,476	0001	1	G	G	6.27	65,685	G	0.05	A	0.13	54,060	54,060	IND	A	0.110	491,	
579	464/ 142/ 23/ /	132 MAIN ST	0001	1	316I	20	IND/WHSE	1	4,030	0001	1	E	E	11.56	46,587	A	0.09	A	0.13	36,883	36,883	WHSE	A	0.110	335,	
539	464/ 142/ 26/ /	166 MAIN ST	0001	1	325I	20	IND/WHSE	1	3,360	0001	1	G	G	7.31	24,562	A	0.09	A	0.13	19,445	19,445	IND	A	0.110	176,	
514	464/ 142/ 32/ /	200 MAIN ST	0001	1	3320	61	AUTO REPAI	1	3,240	0001	1	A	A	8.79	28,480	A	0.07	A	0.15	22,513	22,513	CARS	A	0.110	204,	
4468	467/ 4/ 1/ /	14 ADDISON ST	0001	1	316I	50	OFFICE	1	4,415	0001	1	A	G	13.28	58,631	A	0.07	A	0.28	39,259	52,500	OFF	A	0.120	437,	
4468	467/ 4/ 1/ /	14 ADDISON ST	0001	2	3160	20	IND/WHSE	1	2,288	0001	1	A	G	7.31	16,725	A	0.09	A	0.13	13,241	52,500	OFF	A	0.120	437,	
4504	467/ 54/ 22/ /	348 COURT ST	0001	1	0340	50	OFFICE	2	11,638	0001	1	G	G	14.12	164,329	G	0.04	G	0.24	119,959	119,959	OFF	A	0.120	999,	
4505	467/ 54/ 23/ /	360 COURT ST	0001	1	316I	20	IND/WHSE	1	9,500	0001	1	A	A	4.78	45,410	A	0.09	A	0.13	35,951	38,611	WHSE	A	0.110	351,	
4505	467/ 54/ 23/ /	360 COURT ST	0001	2	316I	20	IND/WHSE	1	480	0001	1	A	A	7.00	3,360	A	0.09	A	0.13	2,660	38,611	WHSE	A	0.110	351,	
4506	467/ 54/ 24/ /	376 COURT ST	0001	1	3400	50	OFFICE	2	4,750	0001	1	G	A	13.60	64,600	A	0.07	A	0.28	43,256	43,256	OFF	A	0.120	360,	
4293	467/ 54/ 29/ /	373 COURT ST	0001	1	3250	50	OFFICE	4	4,164	0001	1	A	A	14.88	61,960	A	0.07	A	0.28	41,489	41,489	OFF	A	0.120	345,	
4509	467/ 66/ 20/ /	11 DURKEE ST	0001	2	316I	20	IND/WHSE	1	3,132	0001	1	A	A	5.63	17,633	A	0.09	A	0.13	13,960	27,873	IND	A	0.110	253,	
4509	467/ 66/ 20/ /	11 DURKEE ST	0001	1	316I	20	IND/WHSE	1	3,116	0001	1	A	A	5.64	17,574	A	0.09	A	0.13	13,913	27,873	IND	A	0.110	253,	
253	472/ 86/ 19/ /	194 GARFIELD ST	0001	1	3320	20	IND/WHSE	1	3,000	0001	1	G	G	7.50	22,500	A	0.09	A	0.13	17,813	31,183	IND	A	0.110	283,	
253	472/ 86/ 19/ /	194 GARFIELD ST	0001	2	316I	22	WHSE/IND	1	2,272	0001	1	G	G	7.52	17,085	A	0.09	A	0.14	13,370	31,183	IND	A	0.110	283,	
223	474/ 375/ 1/ 1/	116 HOUNSELL AV	0001	1	3160	22	WHSE/IND	3	8,912	0001	1	G	E	9.38	83,595	G	0.05	A	0.14	68,010	68,010	WHSE	A	0.110	618,	
53	476/ 351/ 4/ /	136 FRANK BEAN RD	0001	1	316I	22	WHSE/IND	1	5,100	0001	1	A	F	3.86	19,686	A	0.09	A	0.14	15,406	68,577	IND	A	0.110	623,	
53	476/ 351/ 4/ /	136 FRANK BEAN RD	0001	2	316I	61	AUTO REPAI	1	5,122	0001	1	A	A	7.82	40,054	A	0.07	A	0.15	31,662	68,577	IND	A	0.110	623,	
53	476/ 351/ 4/ /	136 FRANK BEAN RD	0001	3	316I	22	WHSE/IND	1	7,448	0001	1	A	F	3.69	27,483	A	0.09	A	0.14	21,509	68,577	IND	A	0.110	623,	
35	477/ 147/ 3/ /	432-444 PROVINCE RD	0001	1	4100	42	APT 2 BR	1	1	0001	1	F	F	9600.00	6,912	A	0.06	A	0.34	4,288	64,616	IND	A	0.110	587,	
35	477/ 147/ 3/ /	432-444 PROVINCE RD	0001	2	4000	20	IND/WHSE	1	10,000	0001	1	A	E	7.62	76,200	A	0.09	A	0.13	60,328	64,616	IND	A	0.110	587,	
266	480/ 160/ 1/ /	380 MILE HILL RD	0001	1	112C	42	APT 2 BR	8	40	0001	1	A	A	9600.00	384,000	A	0.06	A	0.34	238,234	238,234	APT	A	0.115	2,071,	

INCOME DETAIL REVIEW FOR YEAR 2009

LACONIA, NH

PID	MBLU	Location	Nbhd	LIN #	Prim Use	Style Code	Style Desc	Occ	Area	Rent Crv	Adj Tbl	L A	U A	Rent/ Unit	V Gross Rent	A	Vac %	E A	Exp %	Line NOI	Total NOI	Type	A	Cap Rate	To Income	Va
39	485/ 147/ 3/ /	484-516 PROVINCE RD	0001	1	4010	20	IND/WHSE	6	30,000	0001	1	A	A	5.16	154,800	F	0.18	F	0.16	106,309	278,644	IND	F	0.121	2,302,	
39	485/ 147/ 3/ /	484-516 PROVINCE RD	0001	2	4010	20	IND/WHSE	6	18,000	0001	1	A	A	5.68	102,240	F	0.18	F	0.16	70,213	278,644	IND	F	0.121	2,302,	
39	485/ 147/ 3/ /	484-516 PROVINCE RD	0001	3	4010	20	IND/WHSE	6	16,800	0001	1	A	A	5.78	97,104	F	0.18	F	0.16	66,686	278,644	IND	F	0.121	2,302,	
39	485/ 147/ 3/ /	484-516 PROVINCE RD	0001	4	4000	20	IND/WHSE	2	10,000	0001	1	A	A	5.16	51,600	F	0.18	F	0.16	35,436	278,644	IND	F	0.121	2,302,	
32	485/ 147/ 4/ /	477-505 PROVINCE RD	0001	1	316I	20	IND/WHSE	4	12,250	0001	1	A	F	4.53	55,493	F	0.18	F	0.16	38,110	100,261	IND	F	0.121	828,	
32	485/ 147/ 4/ /	477-505 PROVINCE RD	0001	2	316I	20	IND/WHSE	1	25,000	0001	1	A	F	3.62	90,500	F	0.18	F	0.16	62,151	100,261	IND	F	0.121	828,	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	1	4000	22	WHSE/IND	1	13,986	0001	1	A	F	3.51	49,091	A	0.09	A	0.14	38,419	127,804	IND	A	0.110	1,161,	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	2	1010	43	APT 3 BR	1	1	0001	1	F	F	12000.00	8,640	A	0.06	A	0.34	5,361	127,804	IND	A	0.110	1,161,	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	3	4010	20	IND/WHSE	1	8,720	0001	1	A	F	3.86	33,659	A	0.09	A	0.13	26,648	127,804	IND	A	0.110	1,161,	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	4	316I	20	IND/WHSE	28	6,106	0001	1	A	F	5.60	34,194	A	0.09	A	0.13	27,072	127,804	IND	A	0.110	1,161,	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	5	316I	20	IND/WHSE	1	4,700	0001	1	A	F	4.17	19,599	A	0.09	A	0.13	15,516	127,804	IND	A	0.110	1,161,	
31	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	6	325I	10	RETAIL	1	2,614	0001	1	A	F	7.90	20,651	A	0.07	A	0.23	14,788	127,804	IND	A	0.110	1,161,	

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LACONIA, NH

PID	MBLU	Nbhd	Prim Use	Inc Type	Location	Income Area	Gr	AYB	EYB	Bldg RCN	EYB Dep	Eco Obs	Fnc Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
266	480/ 160/ 1/ /	0001	112C	APT	380 MILE HILL RD	40	03	1974	1979	610486	31	20	0	8.40	425700	1487700	40400	1953800	2071600	94
4192	433/ 186/ 10/ /	0001	1110	APT	146 PLEASANT ST	4		1920	1970	245639	40	0		0.62	63000	150000	200	213200	225300	95
724	442/ 9/ 31/ /	0001	1110	APT	1 DIXON ST	4		1900	1970	118555	40	0	0	0.07	35400	71100	0	106500	111900	95
398	449/ 38/ 46/ /	0001	1110	APT	8 CENTER ST	5		1900	1970	216382	40	0	0	0.20	47400	129800	2100	179300	168300	107
336	456/ 2/ 4/ /	0001	1110	APT	104 ACADEMY ST	4		1890	1960	242713	50	0	0	0.17	44800	121400	0	166200	168300	99
731	442/ 11/ 36/ /	0001	1110	APT	33 BALDWIN ST	4		1900	1970	158863	40	0	0	0.37	54900	95300	2700	152900	150200	102
4649	433/ 101/ 69/ /	0001	1110	APT	40 HARVARD ST	4		1880	1980	195105	30	0	0	0.27	51500	136600	8600	196700	213600	92
1147	392/ 220/ 9/ /	0001	1110	APT	540 UNION AV	4		1900	1970	216807	40	0	0	0.30	52400	130100	0	182500	180500	101
1100	371/ 220/ 15/ /	0001	111C	APT	683 UNION AV	6	03	1900	1970	290312	40	10	0	0.22	83600	145200	8100	236900	251200	94
469	456/ 86/ 62/ /	0001	1110	APT	39 GARFIELD ST	4		1900	1970	288246	40	0	0	0.38	55200	173300	2600	231100	248600	93
458	448/ 184/ 134/ /	0001	1110	APT	47 PINE ST	4		1900	1970	230949	40	0	0	0.20	43000	138600	0	181600	180500	101
1173	371/ 220/ 8/ /	0001	1110	APT	686 UNION AV	4		1880	1970	168147	40	0	0	0.29	39100	100900	12000	152000	168300	90
882	443/ 104/ 35/ /	0001	1110	APT	105 HIGH ST	4		1940	1975	172979	35	0	0	0.12	36600	112800	0	149400	134700	111
879	431/ 104/ 76/ /	0001	1110	APT	81 HIGH ST	4		1900	1970	232747	40	0	0	0.10	34500	139600	0	174100	165700	105
876	431/ 104/ 80/ /	0001	112C	APT	63 HIGH ST	10	01	1940	1970	278898	40	0	0	0.60	62400	167300	500	230200	238100	97
838	432/ 220/ 63/ /	0001	1110	APT	133 UNION AV	5		1900	1980	229325	30	0	0	0.29	39000	160500	0	199500	210400	95
857	443/ 12/ 72/ 1/	0001	111C	APT	12 BATCHELDER ST	6	04	1902	1990	497854	20			0.88	68200	398300	0	466500	467400	100
5374	432/ 220/ 54/ /	0001	112C	APT	178 UNION AV	27	03	1890	1959	650678	51	5	10	0.90	116400	554200	13900	684500	695200	98
5372	425/ 190/ 76/ /	0001	1110	APT	3-7 RIVERSIDE CT	5		1900	1980	207472	30	0	0	0.21	48600	231800	0	280400	271900	103
5361	426/ 109/ 10/ /	0001	1110	APT	17 HOWARD ST	4		1900	1980	173949	30	0	0	0.18	41000	122200	0	163200	168300	97
4800	411/ 62/ 41/ /	0001	1110	APT	15 DEWEY ST	4		1900	1960	184079	50	0	0	0.23	49800	92000	0	141800	150200	94
3719	412/ 169/ 20/ /	0001	1110	APT	138 OAK ST	4		1930	1975	246954	35	0	0	0.13	40900	160500	0	201400	187700	107
4355	442/ 192/ 54/ /	0001	112C	APT	50-52 ROWE CT	10	03	1900	1959	360483	51	10	0	0.17	44700	140600	400	185700	186700	99
4407	449/ 24/ 75/ /	0001	1110	APT	88 BOWMAN ST	4		1900	1970	242597	40	0	0	0.13	41400	145600	200	187200	187700	100
4492	455/ 238/ 34/ /	0001	1110	APT	22 WEST ST	6		1920	1970	186073	40	0	0	0.47	58400	173400	700	232500	249900	93
4375	449/ 24/ 41/ /	0001	1110	APT	19 BOWMAN ST	5		1875	1970	176764	40	0	0	0.21	48200	115700	0	163900	168300	97
3665	412/ 158/ 50/ /	0001	1110	APT	121 MESSER ST	5		1900	1960	189439	50	0	0	0.21	48000	102700	0	150700	153400	98
3662	412/ 158/ 45/ /	0001	1110	APT	106 MESSER ST	4		1900	1960	159957	50	0	0	0.35	54100	80000	2200	136300	150200	91
4589	425/ 158/ 60/ /	0001	112C	APT	23 MESSER ST	14	04	1900	1970	349579	40	0	0	0.28	64600	209700	0	274300	284600	96
4587	424/ 142/ 77/ /	0001	1110	APT	735 MAIN ST	4		1900	1980	209706	30	0	0	0.33	48200	146800	0	195000	207200	94
4584	424/ 139/ 75/ /	0001	1110	APT	15 LYFORD ST	5		1860	1970	231219	40	0	0	0.22	49200	151300	0	200500	186400	108
5321	432/ 121/ 51/ /	0001	1110	APT	20 JEWETT ST	5		1900	1960	167514	50	0	0	0.28	46700	91800	2100	140600	146600	96
4778	410/ 88/ 8/ /	0001	1110	APT	70 GILFORD AV	5		1910	1970	263581	40	0	0	0.26	46000	158100	15200	219300	229800	95
4667	433/ 186/ 78/ /	0001	1110	APT	135 PLEASANT ST	6		1807	1970	235359	40	0	0	0.52	59900	153200	0	213100	225300	95
4665	433/ 186/ 80/ /	0001	1110	APT	121 PLEASANT ST	5		1885	1980	376368	30	0	0	0.33	53500	267900	0	321400	326300	98
5268	431/ 104/ 66/ /	0001	1110	APT	36 HIGH ST	4		1900	1970	142495	40	0	0	0.17	40500	85900	0	126400	134700	94
5253	426/ 246/ 72/ /	0001	1110	APT	21 WINTER ST	5		1900	1970	170182	40	0	0	0.20	47400	102100	5700	155200	146600	106
5337	425/ 44/ 82/ /	0001	112C	APT	89-97 CHURCH ST	13	03	1880	1970	494654	40	5	0	0.27	51500	272100	6800	330400	373800	88
5624	395/ 514/ 1/ /	0001	112C	APT	10-52 ESTATES CR	120	03	1974	1979	1899094	31	20	0	6.38	410400	3769800	103500	4283700	4268200	100
5620	395/ 336/ 8/ /	0001	112C	APT	103 BLUEBERRY LN	100	03	1973	1979	205005	31	20	10	10.50	703600	3044000	161200	3908800	4089000	96
5358	412/ 60/ 60/ /	0001	1110	APT	64 DAVIS PL	6		1900	1960	353930	50	0	0	1.14	79800	187000	3600	270400	270700	100
5621	395/ 336/ 9/ /	0001	112C	APT	57 BLUEBERRY LN	35	03	1982	1986	546104	24	10		7.70	266500	1592400	62800	1921700	1942100	99
1565	329/ 71/ 28/ /	0001	1110	APT	405 ELM ST	4		1900	1980	225756	30	0	0	0.22	49200	158000	6300	213500	225300	95
5601	395/ 336/ 4/ /	0001	112C	APT	180 BLUEBERRY LN	24	03	1962	1973	550127	37	0	0	2.40	142300	693800	6300	842400	930900	90
5339	425/ 44/ 77/ /	0001	1110	APT	112 CHURCH ST	5		1900	1970	211043	40	0	0	0.20	42700	136200	0	178900	183900	97
5338	425/ 44/ 81/ /	0001	1110	APT	101 CHURCH ST	4		1940	1975	227979	35	0		0.25	45800	149000	0	194800	187700	104

COST/INCOME CORRELATION REPORT FOR YEAR 2009

LACONIA, NH

PID	MBLU	Nbhd	Prim Use	Inc Type	Location	Income Area	Gr	AYB	EYB	Bldg RCN	EYB Dep	Eco Obs	Fnc Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
5336	425/ 44/ 64/ /	0001	1210	APT	96 CHURCH ST	19		1884	1970	368652	40	0	0	0.37	49400	221200	4100	274700	306800	90
5251	426/ 246/ 74/ /	0001	1110	APT	5 WINTER ST	7		1900	1980	243536	30	0	0	0.15	43100	170500	600	214200	235600	91
5243	426/ 211/ 83/ /	0001	1110	APT	38 SUMMER ST	4		1900	1970	194086	40	0	0	0.19	46800	116500	1100	164400	168300	98
5254	426/ 246/ 71/ /	0001	1110	APT	23 WINTER ST	5		1880	1970	186996	40	0	0	0.19	46300	112200	3500	162000	168300	96
5405	411/ 220/ 19/ /	0001	1110	APT	322 UNION AV	6		1900	1990	247663	20	0	0	0.36	40900	198100	2400	241400	252500	96
5596	385/ 310/ 6/ /	0001	112C	APT	1156 MAIN ST BY PASS	42	03	1972	1978	481257	32	0	0	3.19	163300	1422000	45100	1630400	1726300	94
5137	410/ 68/ 71/ /	0001	111C	APT	65 GILFORD AV	6	03	1920	1981	364818	29	0	0	0.29	52000	259000	10700	321700	323700	99
4371	449/ 2/ 77/ 01/	0001	1110	APT	45 ACADEMY ST	4		1860	1970	209413	40	0	0	0.22	49200	125600	0	174800	165700	105
3599	425/ 139/ 40/ /	0001	1110	APT	32 LYFORD ST	4		1900	1980	219563	30	0	0	0.36	54500	153700	2200	210400	187700	112
3602	424/ 142/ 70/ /	0001	1110	APT	765 MAIN ST	6		1900	1970	251380	40	0	0	0.34	48500	162800	0	211300	202000	105
3586	394/ 133/ 18/ /	0001	1110	APT	8 LEWIS ST	4		1887	1970	287950	40	0	0	0.46	63900	175800	0	239700	233100	103
2013	368/ 221/ 16/ /	0001	1110	APT	133 VALLEY ST	4		1930	1975	143331	35	0	0	0.68	58300	93200	0	151500	165700	91
1221	350/ 92/ 35/ /	0001	1110	APT	38 GOLD ST	4		1850	1960	252388	50	5	5	0.28	51800	101000	2500	155300	186400	83
1165	388/ 220/ 5/ /	0001	1110	APT	624 UNION AV	4		1850	1960	195434	50	0	0	0.17	33600	97700	500	131800	123000	107
4648	433/ 101/ 68/ /	0001	1110	APT	32 HARVARD ST	4		1930	1975	177133	35	0	0	0.31	52900	115900	14200	183000	178000	103
4565	424/ 186/ 20/ /	0001	1110	APT	209 PLEASANT ST	6		1850	1980	367315	30	0	0	0.45	57600	271100	0	328700	326300	101
4459	456/ 180/ 95/ /	0001	1110	APT	60 PEARL ST	4		1880	1960	176976	50	0	0	0.24	50400	88800	0	139200	134700	103
3929	433/ 84/ 59/ /	0001	1110	APT	23 GALE AV	6		1900	1970	356648	40			0.28	56800	215100	5700	277600	272000	102
3197	145/ 145/ 5/ /	0001	302R	APT	12 MAPLE ST	10		1880	1970	241524	40	0	0	0.30	78500	200700	9900	289100	284900	101
3196	145/ 145/ 56/ /	0001	302R	APT	6 MAPLE ST	4		1847	1970	223143	40	0	0	0.15	65100	141900	200	207200	222200	93
459	449/ 184/ 9/ /	0001	1110	APT	5 PINE ST	6		1900	1970	263743	40	0	0	0.19	46600	158200	0	204800	202000	101
1944	371/ 179/ 35/ /	0001	1110	APT	2 PEAR ST	4		1900	1970	148317	40	0	0	0.15	43000	89000	0	132000	134700	98
457	448/ 184/ 135/ /	0001	1110	APT	41 PINE ST	4		1900	1970	222045	40	0	0	0.17	40300	133200	11100	184600	187700	98
4543	424/ 142/ 56/ /	0001	1110	APT	746 MAIN ST	5		1860	1980	374733	30	0	0	0.29	46900	274400	0	321300	341800	94
5324	432/ 220/ 59/ /	0001	1110	APT	145 UNION AV	4		1900	1970	295511	40	0	0	0.21	36400	177300	0	213700	207200	103
4428	449/ 55/ 65/ /	0001	1110	APT	18-20 CLEVELAND PL	6		1900	1970	221058	40	0	0	0.10	38500	132600	0	171100	176000	97
4544	424/ 142/ 62/ /	0001	1110	APT	750 MAIN ST	5		1900	1980	297036	30	0	0	0.26	46100	219100	0	265200	256400	103
713	448/ 231/ 20/ /	0001	1110	APT	49 WARREN ST	4		1900	1960	176094	50	0	0	0.52	59700	94000	0	153700	146600	105
3720	412/ 169/ 31/ /	0001	1110	APT	148 OAK ST	5		1930	1975	293890	35	0	5	0.43	56900	185900	0	242800	229800	106
5343	425/ 44/ 79/ /	0001	1110	APT	124-126 CHURCH ST	4		1900	1970	205308	40	0	0	0.33	48200	123200	0	171400	168300	102
332	449/ 2/ 59/ /	0001	1110	APT	70 ACADEMY ST	6		1940	1975	285111	35	0	0	0.53	60200	185300	9300	254800	252500	101
4268	455/ 54/ 59/ /	0001	1110	APT	267 COURT ST	4		1900	1970	138611	40	0	0	0.23	50100	83200	0	133300	134700	99
728	442/ 11/ 16/ /	0001	1110	APT	24 BALDWIN ST	5		1880	1970	189467	40	0	5	0.14	42000	104200	6500	152700	146600	104
4432	455/ 74/ 1/ /	0001	1110	APT	18-26 FAIR ST	9		1898	1970	248730	40	0	0	0.54	60500	267300	7200	335000	319800	105
1450	345/ 198/ 17/ /	0001	1110	APT	82 SHERIDAN ST	4		1930	1975	135351	35	0	0	0.25	50700	95800	0	146500	134700	109
4808	411/ 62/ 42/ /	0001	1110	APT	5 DEWEY ST	4		1949	1980	211018	30	0	0	0.22	49500	147700	5600	202800	207200	98
729	442/ 11/ 37/ /	0001	1110	APT	27 BALDWIN ST	6		1900	1980	240781	30			0.16	43900	168500	0	212400	237600	89
727	442/ 11/ 38/ /	0001	1110	APT	23 BALDWIN ST	6		1900	1980	232467	30			0.13	41300	162700	0	204000	221800	92
4113	433/ 77/ 25/ /	0001	1110	APT	73 FENTON AV	4		1890	1970	154060	40	0	0	0.20	47700	92400	9900	150000	134700	111
1252	366/ 232/ 17/ /	0001	1110	APT	5 WASHINGTON ST	4		1915	1970	184249	40	0	0	0.22	49400	117700	0	167100	170900	98
1088	388/ 152/ 8/ /	0001	1110	APT	14 MECHANIC ST	4		1900	1970	255831	40	0	0	0.19	46600	153500	300	200400	207200	97
1560	329/ 71/ 80/ /	0001	1110	APT	351 ELM ST	5		1900	1980	250361	30	0	0	0.35	54200	175300	0	229500	223300	103
1384	328/ 6/ 26/ /	0001	1110	APT	23 APPLETON ST	5		1920	1980	154614	30	0	0	0.21	48200	108200	3200	159600	168300	95
468	457/ 86/ 95/ /	0001	1110	APT	44 GARFIELD ST	4		1900	1980	181228	30	0	0	0.14	41900	127300	0	169200	168300	101
4491	455/ 238/ 37/ /	0001	1110	APT	11 WEST ST	4		1900	1970	157101	40	0	0	0.33	53500	94300	9800	157600	168300	94
3664	412/ 158/ 46/ /	0001	1110	APT	114 MESSER ST	6		1900	1970	202466	40	0	0	0.45	57700	133500	1800	193000	202000	96

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4299	454/ 123/ 17/ /	0001	1110	APT	22 KEASOR CT	6		1850	1980	295959	30	0	0	0.54	60400	209600	2300	272300	271900	100
1936	367/ 152/ 61/ /	0001	1110	APT	151 MECHANIC ST	4		1900	1970	193202	40	0	0	0.18	45600	115900	0	161500	168300	96
4437	450/ 74/ 7/ /	0001	1110	APT	43 FAIR ST	4		1900	1970	191558	40	0	0	0.22	48900	114900	4400	168200	163600	103
4594	425/ 158/ 4/ /	0001	1110	APT	24 MESSER ST	5		1890	1980	206589	30	0	0	0.34	53800	144600	8600	207000	220100	94
5328	432/ 220/ 40/ /	0001	112C	APT	148 UNION AV	22	03	1900	1959	328003	51	5	0	0.34	91500	392700	22200	506400	543600	93
4414	450/ 54/ 1/ /	0001	1110	APT	132 COURT ST	6		1850	1970	204702	40	0	0	0.14	31500	123500	0	155000	164700	94
634	457/ 188/ 67/ /	0001	1110	APT	45 PROVINCE ST	4		1895	1970	206991	40	0	0	0.26	51100	124900	3200	179200	187700	95
3628	413/ 257/ 57/ /	0001	111C	APT	17 DYER ST	8	03	1910	1970	588964	40	0	0	0.32	53100	370200	7500	430800	414300	104
2004	349/ 103/ 31/ /	0001	111C	APT	19 HAWTHORNE ST	6	03	1907	1981	487394	29		0	1.00	70100	346000	0	416100	409000	102
440	448/ 142/ 110/ /	0001	1110	APT	299 MAIN ST	4		1900	1980	303298	30		0	0.39	50000	212300	0	262300	248600	106
4669	433/ 186/ 75/ /	0001	1110	APT	161 PLEASANT ST	4		1850	1970	229249	40	0	0	0.29	52100	137900	9900	199900	187700	106
4368	449/ 2/ 78/ /	0001	1110	APT	21 ACADEMY ST	8		1890	1960	237007	50	0	0	0.19	46600	118500	0	165100	166000	99
4347	449/ 54/ 87/ /	0001	1110	APT	93 COURT ST	4		1850	1980	199678	30	0	0	0.22	36900	142200	0	179100	187700	95
680	448/ 156/ 40/ /	0001	1110	APT	29 MERRIMAC ST	4		1900	1970	191084	40	0	0	0.25	50700	114700	2400	167800	163600	103
765	442/ 96/ 17/ /	0001	1110	APT	25 GROVE ST	4		1860	1960	172103	50	0	0	0.15	43100	86100	0	129200	134700	96
5622	395/ 336/ 3/ /	0001	112C	APT	150 BLUEBERRY LN	40	03	1985	1989	1334238	21	15	0	4.46	241800	1430200	32300	1704300	1657300	103
4576	425/ 139/ 36/ /	0001	1110	APT	35 LYFORD ST	4		1900	1990	235727	20	0		0.18	45700	176800	0	222500	207200	107
1092	371/ 220/ 23/ /	0001	1110	APT	639 UNION AV	5		1845	1960	296421	50	0	0	0.20	35900	148200	0	184100	202000	91
5167	426/ 246/ 40/ /	0001	1110	APT	12 WINTER ST	8		1920	1960	246690	50	0	0	0.08	36700	123300	0	160000	166000	96
2034	349/ 152/ 23/ /	0001	112C	APT	293-297 MECHANIC ST	9	03	2008	2009	321676	1	5	10	1.60	73100	818100	23900	915100	920600	99
4911	410/ 88/ 40/ /	0001	1110	APT	92 GILFORD AV	4		1890	1980	301809	30	0	0	0.49	53100	213100	0	266200	254900	104
4647	433/ 101/ 67/ /	0001	1110	APT	28 HARVARD ST	5		1903	1980	317471	30	0	0	0.38	55200	234300	0	289500	287400	101
1176	367/ 220/ 1/ /	0001	1210	APT	736 UNION AV	9		1900	1980	222289	30	0	0	0.09	63400	155600	0	219000	200600	109
5132	426/ 88/ 32/ /	0001	1110	APT	37 GILFORD AV	4		1880	1980	203034	30	0	0	0.25	45600	143000	3500	192100	188400	102
4571	425/ 44/ 61/ /	0001	1110	APT	64 CHURCH ST	8		1890	1980	358814	30			0.32	53200	251200	7500	311900	336600	93
351	456/ 3/ 11/ /	0001	1110	APT	59 ADAMS ST	4		1900	1970	255155	40	0	0	0.12	40500	153100	1000	194600	207200	94
1211	367/ 71/ 15/ /	0001	112C	APT	79 ELM ST	14	03	1900	1981	690803	29	0	5	0.15	64600	473600	0	538200	561900	96
1131	392/ 158/ 4/ /	0001	1110	APT	296 MESSER ST	6		1860	1970	285584	40	0	0	0.44	65900	171400	1600	238900	225300	106
1150	387/ 220/ 4/ /	0001	1110	APT	560 UNION AV	6		1900	1970	184581	40	0	0	0.18	34300	110700	0	145000	150000	97
2058	346/ 206/ 39/ /	0001	1110	APT	51 STARK ST	4		1880	1970	253971	40	0	0	0.69	65100	152800	3500	221400	207200	107
5247	426/ 220/ 93/ /	0001	1110	APT	223 UNION AV	4		1900	1970	153760	40	0	0	0.25	38000	92300	0	130300	134700	97
1447	345/ 195/ 15/ /	0001	1110	APT	158 SCHOOL ST	6		1900	1970	237843	40	0	0	0.28	51600	154700	600	206900	202000	102
514	457/ 142/ 82/ /	0001	1110	APT	221 MAIN ST	4		1900	1970	204703	40	0	0	0.35	48800	122800	7400	179000	165700	108
1387	449/ 142/ 20/ /	0001	1110	APT	348 MAIN ST	4		1860	1960	148326	50	0	0	0.14	63300	74200	2900	140400	151500	93
1599	425/ 158/ 55/ /	0001	1110	APT	53 MESSER ST	4		1870	1960	172516	50	0	0	0.27	51400	86300	0	137700	134700	102
1575	425/ 139/ 37/ /	0001	1110	APT	29 LYFORD ST	5		1900	1980	196846	30	0	0	0.13	41100	137800	0	178900	168300	106
5382	425/ 256/ 85/ /	0001	1110	APT	14 RIVER ST	6		1880	1980	215891	30	0	0	0.28	51700	151100	4900	207700	202000	103
5166	426/ 246/ 39/ /	0001	1110	APT	8 WINTER ST	4		1920	1970	179984	40	0	0	0.15	43100	108000	0	151100	134700	112
1564	424/ 186/ 21/ /	0001	1110	APT	201 PLEASANT ST	5		1903	1980	361446	30	0	0	0.67	64600	270200	0	334800	310700	108
1563	433/ 186/ 62/ /	0001	1110	APT	193 PLEASANT ST	4		1900	1970	254542	40	0	0	0.43	56900	152700	0	209600	207200	101
5269	431/ 104/ 67/ /	0001	1110	APT	42 HIGH ST	4		1900	1970	162121	40	0	0	0.13	37200	97300	0	134500	134700	100
1566	424/ 186/ 19/ /	0001	1110	APT	221 PLEASANT ST	5		1860	1980	503704	30	0	0	0.57	61400	376500	10400	448300	431600	104
1427	449/ 55/ 62/ /	0001	1110	APT	21 CLEVELAND PL	4		1900	1970	244582	40	0	0	0.25	50700	147400	400	198500	207200	96
5383	425/ 258/ 68/ /	0001	112C	APT	16 CHARLEVOIX PL	28	03	1993	1997	1444641	13		15	1.83	160500	1124600	33600	1318700	1178200	112
5375	431/ 220/ 1/ /	0001	1110	APT	192 UNION AV	6		1850	1980	271936	30	0	0	0.25	38000	190400	1200	229600	220000	104
1810	411/ 88/ 33/ /	0001	1120	APT	24 GILFORD AV	9		1920	1980	306205	30	0	0	0.23	75000	214300	0	289300	303000	95

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5140	410/ 88/ 68/ /	0001	1050	APT	79 GILFORD AV	5		1920	1970	136864	40	0	0	0.22	44300	192300	0	236600	249200	95
5134	411/ 88/ 57/ /	0001	1110	APT	53 GILFORD AV	4		1842	1980	222956	30	0	0	0.19	42200	156500	0	198700	207200	96
4597	425/ 158/ 56/ /	0001	1110	APT	43 MESSER ST	6		1850	1980	320731	30	0	0	0.41	56300	227200	0	283500	279700	101
4396	449/ 2/ 68/ /	0001	1110	APT	57 ACADEMY ST	4		1850	1970	205681	40	0	0	0.14	42100	123400	0	165500	168300	98
4360	442/ 222/ 49/ /	0001	112C	APT	16 VARNEY CT	18	03	1870	1959	400387	51	0	0	1.50	157800	344700	30500	533000	573800	93
4302	450/ 13/ 44/ /	0001	1110	APT	11 BAY ST	4		1900	1970	213927	40	0	0	0.28	51900	128400	1900	182200	165700	110
4654	433/ 101/ 74/ /	0001	1110	APT	56 HARVARD ST	4		1900	1980	215458	30	0	0	0.14	41900	150800	0	192700	187700	103
104365	426/ 209/ 23/ 001/	0001	3440	APT	22 STRAFFORD ST SUIT	60		1929	1981	5404400	29		25	0.00	0	2486000	0	2486000	2485900	100
5164	426/ 220/ 36/ /	0001	3410	BANK	277 UNION AV	9970	03	1887	1981	1279343	29	0	15	3.00	180300	805200	37100	1022600	1225600	83
4391	442/ 142/ 45/ /	0001	3410	BANK	400 MAIN ST	5018	04	1981	1985	659474	25			0.84	101300	587500	37600	726400	741700	98
4220	433/ 186/ 1/ /	0001	3410	BANK	62 PLEASANT ST	24608	07	1971	1987	4034552	23	0	0	1.60	173900	3379100	220300	3773300	3834700	98
4639	432/ 142/ 24/ /	0001	3410	BANK	587 MAIN ST	5577	04	1900	1981	819346	29			0.13	64000	656100	0	720100	757000	95
5600	395/ 336/ 7/ /	0001	3040	BED	175 BLUEBERRY LN	108	06	1970	1986	3321372	24			5.06	220700	2590600	50900	2862200	3134400	91
514	464/ 142/ 32/ /	0001	3320	CARS	200 MAIN ST	3240	03	1928	1970	203990	40			0.33	80200	122400	0	202600	204700	99
766	449/ 142/ 4/ /	0001	3310	CARS	MAIN ST	10000	08	1984	1994	418266	16			0.71	98100	377300	12300	487700	503000	97
1172	371/ 220/ 7/ /	0001	3320	CARS	670 UNION AV	17840	03	1963	1974	752950	36	0	0	0.88	115900	548600	13500	678000	717900	94
2157	346/ 220/ 4/ /	0001	3320	CARS	1022 UNION AV	4085	06	1985	1995	334296	15	0	0	0.63	107600	307000	17600	432200	403300	107
1078	388/ 152/ 10/ /	0001	3320	CARS	49 MECHANIC ST	9915	04	2002	2006	535712	4	0	0	1.43	60200	559800	57400	677400	665800	102
2276	304/ 220/ 3/ /	0001	3320	CARS	1290 UNION AV	8750	03	1986	1990	396200	20	0	0	0.92	326100	320400	12500	659000	604300	109
2097	349/ 220/ 3/ /	0001	325I	CARS	969 UNION AV	3264	03	2001	2005	232658	5			0.84	114700	221000	32700	368400	352400	105
2164	325/ 220/ 9/ /	0001	3250	CARS	1191 UNION AV	16752	04	2003	2007	555557	3	0	0	4.57	251300	731200	21100	1003600	960300	105
4289	454/ 54/ 6/ /	0001	3320	CARS	331 COURT ST	5000	04	1992	2000	330731	10	0	0	0.76	99500	348000	14700	462200	477200	97
1090	388/ 220/ 6/ /	0001	3300	CARS	623 UNION AV	17235	04	1947	1990	521286	20	0	0	1.91	227700	700000	85000	1012700	974000	104
2862	257/ 370/ 2/ /	0001	3320	CARS	26 ARTISAN CT	4613	03	1999	2001	264092	9		5	3.82	84200	227100	37900	349200	350100	100
5478	407/ 220/ 6/ /	0001	3300	CARS	446 UNION AV	16100	04	1958	1982	896779	28	0	0	2.60	241400	695000	154700	1091100	1169800	93
5456	406/ 294/ 27/ /	0001	3300	CARS	59 BISSON AV	52124	04	1952	1981	2312040	29			3.77	661000	2082900	147100	2891000	3291600	88
5385	411/ 49/ 12/ /	0001	3320	CARS	11 WILSON CT	7756	03	1960	1972	369030	38	0	0	0.52	74700	228800	6200	309700	323300	96
4479	454/ 54/ 1/ /	0001	3320	CARS	300 COURT ST	2660	03	1960	1972	58766	38			0.47	87300	122300	6300	215900	219800	98
2153	327/ 220/ 9/ /	0001	3300	CARS	1165 UNION AV	8500	05	1965	1984	390344	26	0	0	2.78	331400	462100	83800	877300	844500	104
2152	327/ 220/ 10/ /	0001	3320	CARS	1145-1147 UNION AV	6180	05	1989	1993	258367	17	0	0	1.28	152700	465100	39000	656800	645800	102
2149	327/ 220/ 16/ /	0001	3260	CARS	1091 UNION AV	1402	04	1988	1997	301927	13	0	0	0.37	93400	280200	18900	392500	392400	100
2113	346/ 220/ 20/ /	0001	325I	CARS	1033 UNION AV	11520	06	1998	2004	640999	6	0	0	1.29	153300	648200	56700	858200	860000	100
1238	367/ 71/ 26/ 01/	0001	384I	CARS	21 ELM ST	4612	03	1986	1990	346338	20			0.81	67100	277100	12500	356700	339700	105
767	449/ 142/ 2/ /	0001	3260	FF	369 MAIN ST	1566	06	2000	2006	356991	4			0.37	82500	375900	27000	485400	463300	105
2158	346/ 220/ 5/ /	0001	3260	FF	1056 UNION AV	2732	03	1984	1988	318155	22	0	0	0.76	112600	273300	28800	414700	457300	91
2170	327/ 220/ 5/ /	0001	3260	FF	1126 UNION AV	1586	05	2009	2010	325639	0	0		0.43	96900	345600	37900	480400	494400	97
2169	327/ 220/ 1/ /	0001	032I	FF	1106 UNION AV	7056	04	1858	1959	447651	51	0	0	1.61	304000	628700	48600	981300	955900	103
2165	327/ 220/ 8/ /	0001	3260	FF	1160 UNION AV	2279	08	1984	1999	381435	11	0	0	1.10	131700	372400	32000	536100	526500	102
2151	327/ 220/ 11/ /	0001	3260	FF	1137 UNION AV	1926	08	1972	1987	373792	23	0	0	0.67	109700	301600	13400	424700	423700	100
2285	304/ 220/ 15/ /	0001	3260	FF	1321 UNION AV	2165	08	1992	2000	429294	10	0	0	0.71	111300	416700	20400	548400	563000	97
2277	325/ 220/ 4/ /	0001	3260	FF	1251 UNION AV	3172	08	1971	1987	650950	23	0	0	0.84	114800	549800	26100	690700	674700	102
2272	325/ 220/ 3/ /	0001	3260	FF	1218 UNION AV	5808	07	1972	1978	956826	32	0	0	1.10	347200	657900	19400	1024500	1065500	96
53	476/ 351/ 4/ /	0001	316I	IND	136 FRANK BEAN RD	17670	03	1982	1986	245004	24			2.42	126100	507900	20800	654800	623400	105
31	485/ 147/ 5/ /	0001	4000	IND	409-461 PROVINCE RD	36127	01	1965	1966	301115	44	10	0	9.32	372300	605900	100300	1078500	1161900	93
32	485/ 147/ 4/ /	0001	316I	IND	477-505 PROVINCE RD	37250	01	1978	1974	269297	36	0	0	2.98	177700	609900	33000	820600	828600	99
1257	151/ 357/ 3/ /	0001	316I	IND	129 WOODVALE DR	6600	02	1999	2003	307928	7	0	0	0.40	84000	286400	0	370400	346200	107

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4260	450/ 13/ 23/ 009/	0001	4021	IND	60 BAY ST #9	1980		1946	1981	136261	29			0.00	0	105800	0	105800	108700	97
3716	412/ 158/ 47/ /	0001	316I	IND	128 MESSER ST	17018	04	1932	1970	403304	40	0	0	1.40	122700	327900	33800	484400	485800	100
100063	459/ 376/ 1/ 5/	0001	4000	IND	51 GROWTTH RD	48652	06	1999	2003	1708345	7	0	0	13.68	529400	1674400	261400	2465200	2327600	106
4333	450/ 74/ 61/ /	0001	4000	IND	113 FAIR ST	35693	03	1900	1959	1000437	51			2.92	215000	563400	23800	802200	810100	99
4181	433/ 167/ 6/ /	0001	325I	IND	77 NEW SALEM ST	16050	03	1860	1981	239948	29	0	0	1.20	126200	330100	16600	472900	504800	94
4169	440/ 233/ 4/ /	0001	4000	IND	187 WATER ST	14462	03	1974	1979	406382	31	0	0	1.64	94700	306300	7100	408100	405400	101
4281	451/ 245/ 1/ /	0001	316I	IND	48 WINNISQUAM AV	30957	02	1940	1970	700774	40	0	0	2.88	153300	477500	13200	644000	713000	90
4256	450/ 13/ 23/ 005/	0001	4021	IND	60 BAY ST #5	1633		1946	1981	102799	29			0.00	0	77200	0	77200	73300	105
4255	450/ 13/ 23/ 004/	0001	4021	IND	60 BAY ST #4	5906		1946	1981	238334	29			0.00	0	187300	0	187300	193000	97
4249	450/ 13/ 23/ 001/	0001	4021	IND	60 BAY ST #1	4990		1946	1981	183959	29			0.00	0	138800	0	138800	148300	94
4159	440/ 74/ 5/ /	0001	4000	IND	210 FAIR ST	17782	03	1985	1989	413071	21			4.02	320700	381200	8300	710200	739800	96
4509	467/ 66/ 20/ /	0001	316I	IND	11 DURKEE ST	6248	03	1970	1977	167251	33			0.44	57200	183600	5000	245800	253400	97
539	464/ 142/ 26/ /	0001	325I	IND	166 MAIN ST	3360	03	1950	1981	129427	29			0.16	66000	104400	2400	172800	176800	98
1169	367/ 495/ 6/ /	0001	4000	IND	56-126 DORIS RAY CT	146442	02	1967	1976	2595031	34		30	12.50	1566500	4869700	92000	6528200	6383500	102
5694	376/ 324/ 3/ /	0001	4000	IND	155 LEXINGTON DR	147825	04	1967	1985	4059253	25			15.47	649900	3359000	115400	4124300	3932500	105
5684	376/ 324/ 5/ /	0001	4000	IND	93 LEXINGTON DR	71864	03	1964	1984	1985930	26			9.99	428800	1675300	84300	2188400	1991300	110
6789	35/ 153/ 11/ /	0001	3222	IND	385 MERE CENTER RD	16594	02	2008	2009	103421	1	0	0	25.00	450700	464100	233100	1147900	1133600	101
5598	383/ 325/ 3/ /	0001	4000	IND	67 PRIMROSE DR SOUTH	195360	03	1980	1984	4618310	26	0	0	19.70	749800	3704500	195700	4650000	4800000	97
5698	375/ 324/ 1/ /	0001	316I	IND	14 LEXINGTON DR	51449	06	1980	1991	760123	19			4.54	191200	1281300	67500	1540000	1614000	95
4170	441/ 233/ 24/ /	0001	4000	IND	167 WATER ST	24960	03	1975	1980	618509	30	0	5	1.61	112900	450300	22500	585700	626000	94
5459	411/ 294/ 5/ /	0001	903I	IND	27 BISSON AV	19102	03	1963	1974	583782	36			3.33	266600	643300	54300	964200	937900	103
5387	412/ 60/ 58/ /	0001	316I	IND	53 DAVIS PL	7750	03	1946	1970	240808	40			0.24	63100	144500	600	208200	195800	106
5703	383/ 325/ 5/ /	0001	4000	IND	45 PRIMROSE DR SOUTH	23000	04	1976	1980	706178	30	0	0	3.53	131600	541300	23500	696400	723500	96
4319	450/ 54/ 63/ 003/	0001	4010	IND	161 COURT ST UNIT A	6616		1970	1986	238044	24			0.00	0	180900	0	180900	189500	95
8101	223/ 241/ 3/ /	0001	316I	IND	498 WHITE OAKS RD	3000	02	1991	1991	109440	19	0	0	9.47	91300	88600	0	179900	171200	105
4183	433/ 167/ 4/ /	0001	316I	IND	97 NEW SALEM ST	5309	02	1920	1970	169449	40	0	0	0.48	58600	176800	0	235400	259800	91
4830	411/ 220/ 27/ /	0001	032I	IND	361 UNION AV	12129	01	1910	1959	356464	51	0	0	0.78	113200	403500	17000	533700	604900	88
4206	441/ 233/ 10/ /	0001	3320	IND	125 WATER ST	12221	03	1987	1991	140850	19	0	0	1.37	95800	438100	26100	560000	511700	109
4318	450/ 54/ 63/ 002/	0001	4010	IND	161 COURT ST UNITS B	20322		1970	1986	782474	24			0.00	0	647500	23400	670900	646500	104
5693	375/ 324/ 5/ /	0001	4000	IND	45 LEXINGTON DR	41113	07	2000	2006	2418052	4			5.00	234800	2451700	122200	2808700	2826900	99
314	456/ 2/ 91/ /	0001	316I	IND	150 ACADEMY ST	2514	03	1850	1970	109880	40			0.28	51700	65900	11100	128700	123600	104
5701	376/ 325/ 4/ /	0001	3100	IND	64 PRIMROSE DR NORTH	10192	03	2009	2010	489674	0			8.45	352200	214700	609700	1176600	1072300	110
4317	450/ 51/ 63/ 001/	0001	4020	IND	30 COOK CT	18711		1940	1970	621243	40			0.00	0	400800	0	400800	441800	91
5325	432/ 220/ 39/ /	0001	4010	IND	126 UNION AV	18378	03	1850	1970	295057	40	0	0	1.85	220600	238700	21000	480300	472500	102
5702	383/ 325/ 1/ /	0001	4000	IND	40 PRIMROSE DR SOUTH	20880	04	1967	1985	586615	25	0	0	2.00	140600	494500	10200	645300	659700	98
100062	462/ 376/ 1/ 3/	0001	4022	IND	20 GROWTTH RD	10476	05	2000	2004	361651	6	0	0	3.00	180300	344000	10600	534900	491500	109
3248	166/ 269/ 29/ /	0001	316I	IND	50 WENTWORTH COVE RD	3888	03	2008	2009	101593	1	0	0	3.23	125200	100600	0	225800	234500	96
2265	304/ 22/ 10/ /	0001	316I	IND	45 BLAISDELL AV	14444	03	1986	1985	329775	25		5	1.68	121300	622100	33100	776500	790000	98
2172	327/ 220/ 6/ /	0001	316I	IND	1134 UNION AV	2950	03	1951	1970	115463	40	0	0	1.00	119200	69300	13400	201900	194100	104
5597	384/ 325/ 2/ /	0001	4000	IND	72 PRIMROSE DR SOUTH	20000	04	1979	1990	542771	20	0	0	2.00	124000	487300	28800	640100	657800	97
5700	376/ 325/ 1/ /	0001	4000	IND	10 PRIMROSE DR SOUTH	18910	03	1969	1977	533677	33	0	0	3.00	129000	389300	20300	538600	576800	93
1259	450/ 13/ 23/ 008/	0001	4021	IND	60 BAY ST #8	3960		1946	1981	179109	29			0.00	0	127200	0	127200	141700	90
1258	450/ 13/ 23/ 007/	0001	4021	IND	60 BAY ST #7	3276		1946	1981	145194	29			0.00	0	118900	0	118900	131300	91
1257	450/ 13/ 23/ 006/	0001	4021	IND	60 BAY ST #6	868		1946	1970	43638	40			0.00	0	33500	0	33500	36200	93
1229	441/ 74/ 23/ /	0001	3130	IND	176 FAIR ST	42761	02	1968	1976	370225	34			4.00	320600	988100	21400	1330100	1357100	98
1340	450/ 245/ 28/ /	0001	316I	IND	6 WINNISQUAM AV	3800	02	1920	1970	112778	40	20	0	0.20	40300	45100	1400	86800	94700	92

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2091	350/ 220/ 43/ /	0001	316I	IND	935 UNION AV	20100	05	1967	1985	544396	25	0	0	1.40	166900	465600	27100	659600	659700	100
1256	366/ 82/ 6/ /	0001	316I	IND	42 FRANKLIN ST	46445	03	1930	1981	495611	29			4.81	401300	924300	15600	1341200	1674000	80
5384	411/ 49/ 10/ /	0001	316I	IND	10 WILSON CT	2545	03	1930	1959	91827	51	0	0	0.32	66400	45000	0	111400	114300	97
5704	383/ 325/ 2/ /	0001	4000	IND	56 PRIMROSE DR SOUTH	9366	04	1970	1977	340613	33	0	0	1.50	89000	241600	8100	338700	338100	100
1234	350/ 175/ 37/ /	0001	384I	IND	34 PARK ST	2295	01	1985	1989	64315	21	0	0	0.14	63300	50800	1900	116000	111400	104
1128	392/ 158/ 2/ /	0001	316I	IND	272 MESSER ST	4224	03	1930	1959	150482	51	0	0	0.64	79500	75000	5900	160400	149400	107
1077	388/ 152/ 11/ /	0001	316I	IND	35 MECHANIC ST	6093	03	1947	1981	177297	29	0	0	0.39	47300	134300	0	181600	204200	89
1224	350/ 92/ 32/ /	0001	384I	IND	81 GOLD ST	5000	05	2004	2004	211642	6	0	0	0.29	77900	198900	0	276800	285700	97
837	442/ 220/ 10/ /	0001	4000	IND	84 UNION AV	13144	03	1920	1959	405125	51	0	0	0.64	108300	241000	8900	358200	368500	97
253	472/ 86/ 19/ /	0001	3320	IND	194 GARFIELD ST	5272	03	1950	1981	119578	29			1.10	77100	189400	12800	279300	283500	99
39	485/ 147/ 3/ /	0001	4010	IND	484-516 PROVINCE RD	74800	03	1982	1986	715800	24	0	0	7.18	381800	1578800	181900	2142500	2302800	93
35	477/ 147/ 3/ /	0001	4000	IND	432-444 PROVINCE RD	10001		1940	1965	135298	45	0	0	5.10	155800	390600	0	546400	587400	93
4254	450/ 13/ 23/ 003/	0001	4021	IND	60 BAY ST #3	2756		1946	1981	140742	29			0.00	0	102000	0	102000	115000	89
4253	450/ 13/ 23/ 002/	0001	4021	IND	60 BAY ST #2	1764		1946	1981	114411	29			0.00	0	94800	0	94800	87200	109
4252	450/ 13/ 23/ 012/	0001	4021	IND	60 BAY ST #12	2664		1946	1981	129930	29			0.00	0	95500	0	95500	103700	92
4251	450/ 13/ 23/ 011/	0001	4021	IND	60 BAY ST #11	1944		1946	1981	109633	29			0.00	0	84200	0	84200	82400	102
4182	433/ 167/ 5/ /	0001	316I	IND	NEW SALEM ST	2600	02	1930	1959	90055	51	0	0	0.26	40800	44100	0	84900	76400	111
2266	304/ 22/ 9/ /	0001	4000	IND	53 BLAISDELL AV	9381	02	1947	1981	252065	29			3.60	134500	234400	1800	370700	377500	98
7517	128/ 252/ 4/ /	0001	3700	LANE	549-579 ENDICOTT ST	69099	03	1964	1974	3242226	36		10	25.42	972300	2768000	156600	3896900	4094200	95
443	456/ 142/ 29/ /	0001	010Z	MIX	302 MAIN ST	867	03	1928	1970	321094	40		10	0.10	57600	170400	500	228500	218100	105
5162	426/ 220/ 38/ /	0001	011C	MIX	255 UNION AV	806	03	1920	1959	460477	51	0	0	0.10	65900	235400	0	301300	276100	109
5163	426/ 220/ 37/ /	0001	011C	MIX	261 UNION AV	808	03	1885	1959	356957	51	0	0	0.08	61600	188600	300	250500	258200	97
1093	371/ 220/ 22/ /	0001	032I	MIX	645 UNION AV	2383	02	1900	1970	270834	40		10	0.27	87300	135400	0	222700	228500	97
2005	367/ 220/ 30/ /	0001	0325	MIX	851 UNION AV	3087	03	1940	1970	406313	40			0.48	99700	258700	3900	362300	409800	88
3188	145/ 127/ 35/ /	0001	0325	MIX	292 LAKESIDE AV	1963	03	1930	1970	257534	40		10	0.19	93900	128800	500	223200	209200	107
5410	411/ 220/ 24/ /	0001	0340	MIX	350 UNION AV	2501	03	1880	1970	343887	40	0	5	0.26	87100	194200	1900	283200	309900	91
5409	411/ 220/ 23/ /	0001	0325	MIX	342 UNION AV	2504	03	1900	1970	550009	40	0	15	0.44	97500	252900	4900	355300	355500	100
5982	290/ 155/ 9/ /	0001	3400	MIX	1921 PARADE RD	7583	03	1890	1970	663108	40	0	0	7.70	168800	487700	4200	660700	630000	105
840	442/ 220/ 11/ /	0001	032I	MIX	100 UNION AV	6055	03	1850	1970	277416	40	0	10	0.25	86200	150400	0	236600	266500	89
7456	157/ 252/ 1/ /	0001	301R	MIX	258 ENDICOTT ST N	582		1848	1970	184117	40		20	2.73	287200	454800	24300	766300	724500	106
100762	371/ 220/ 9/ /	0001	0325	MIX	708 UNION AV	3509	03	1850	1981	624154	29	0	10	0.79	113500	397000	32600	543100	541400	100
1215	367/ 71/ 20/ /	0001	011I	MIX	49 ELM ST	6417	03	1930	1959	209312	51			0.52	59900	408500	7900	476300	494700	96
4473	455/ 54/ 40/ /	0001	0340	MIX	254 COURT ST	3801	03	1900	1970	435435	40		5	0.26	76600	239500	3300	319400	350000	91
7624	128/ 252/ 3/ /	0001	325I	MIX	588 ENDICOTT ST N	3649	03	1973	1979	422325	31		5	0.94	103800	272900	36600	413300	369800	112
7481	144/ 252/ 1/ /	0001	301I	MIX	350 ENDICOTT ST N	16	04	1954	1981	402794	29			1.62	213000	351600	39400	604000	551200	110
4879	407/ 227/ 50/ /	0001	0332	MIX	11 WALKER ST	5591	03	1910	1970	248301	40	0	0	0.36	54700	157900	0	212600	236300	90
5466	406/ 158/ 20/ /	0001	0330	MIX	229 MESSER ST	2726	03	1914	1981	107345	29	0	0	1.02	89400	171200	5700	266300	265900	100
4660	432/ 142/ 17/ /	0001	325I	MIX	674 MAIN ST	3157	03	1830	1990	327390	20		5	0.08	56100	245500	0	301600	313000	96
4659	432/ 142/ 16/ /	0001	325I	MIX	660-668 MAIN ST	3455	03	1900	1970	479557	40			0.14	63300	311700	0	375000	417700	90
4217	432/ 186/ 9/ /	0001	011I	MIX	12 PLEASANT ST	20276	03	1914	1970	1067389	40			0.28	80200	722200	0	802400	846800	95
4321	450/ 54/ 65/ /	0001	0325	MIX	127 COURT ST	2321	03	1872	1970	442549	40		10	0.45	86800	221300	11100	319200	322000	99
4641	432/ 142/ 22/ /	0001	032I	MIX	609 MAIN ST	19938	04	1910	1970	1569283	40			0.48	90900	1021200	0	1112100	1176200	95
3189	145/ 127/ 36/ /	0001	011J	MIX	306 LAKESIDE AV	2340	03	1915	1970	484673	40		5	0.13	82400	293000	6100	381500	391300	97
4875	407/ 220/ 53/ /	0001	032I	MIX	397 UNION AV	3610	03	1880	1981	299755	29	0	0	0.26	86800	215600	1600	304000	318400	95
771	442/ 142/ 41/ /	0001	032I	MIX	399 MAIN ST	2462	03	1974	1979	171487	31	0	0	0.47	87600	150200	2600	240400	246400	98
1340	350/ 92/ 26/ /	0001	0316	MIX	151 ELM ST	2659	03	1890	1970	503893	40	0	10	0.23	56300	320100	7200	383600	387500	99

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3285	162/ 252/ 11/ /	0001	3020	MIX	38 ENDICOTT ST N	5842	03	1900	1981	854492	29		5	0.63	94900	700000	15600	810500	861700	94
1210	367/ 71/ 21/ /	0001	0325	MIX	41 ELM ST	2378	03	1900	1959	517605	51		5	0.10	38100	247900	600	286600	323300	89
1949	371/ 220/ 13/ /	0001	0340	MIX	699 UNION AV	2503	03	1880	1970	293413	40	0	0	0.16	74800	177900	1600	254300	265800	96
352	449/ 24/ 51/ /	0001	3400	OFF	28 BOWMAN ST	5030	06	1854	1990	590418	20			0.63	94700	492100	11900	598700	651100	92
447	449/ 142/ 15/ /	0001	3400	OFF	314 MAIN ST	4802	03	1984	1988	381899	22			0.35	81300	298100	8000	387400	388500	100
1133	392/ 158/ 5/ /	0001	3420	OFF	308 MESSER ST	2265	03	1965	1975	238113	35	0	0	0.57	76800	156100	10000	242900	242200	100
4645	432/ 161/ 36/ /	0001	3420	OFF	1 MILL ST	13500	04	1853	1981	1287542	29	0	10	0.25	78600	864200	8400	951200	990600	96
4226	441/ 233/ 13/ 003/	0001	3440	OFF	71 WATER ST FOUNDRY	15464		1860	1990	1386592	20	0	15	0.00	0	981400	0	981400	1016100	97
5304	431/ 204/ 57/ 027/	0001	3440	OFF	85 SPRING ST 5D	1331		1985	1999	180384	11	0	0	0.00	0	163500	0	163500	184000	89
4506	467/ 54/ 24/ /	0001	3400	OFF	376 COURT ST	4750	03	1862	1981	356353	29			0.46	87300	253400	14200	354900	360500	98
4293	467/ 54/ 29/ /	0001	3250	OFF	373 COURT ST	4164	04	1964	1974	358492	36			0.26	76600	229400	3600	309600	345700	90
4189	433/ 186/ 9/ /	0001	3400	OFF	144 PLEASANT ST	3896	03	1928	1981	344875	29	0	0	0.38	55400	245800	1300	302500	327800	92
2905	193/ 473/ 2/ /	0001	344C	OFF	177 MENTOR AV	17708	05	1989	1993	1547340	17	25	0	0.00	0	965600	57300	1022900	988100	104
4370	449/ 2/ 25/ /	0001	3400	OFF	16 ACADEMY ST	2395	03	1827	1981	209226	29		5	0.12	40400	138100	500	179000	197900	90
2861	257/ 370/ 3/ /	0001	4010	OFF	32 ARTISAN CT	9920	04	2003	2008	862210	2		10	2.81	99300	758700	93400	951400	1103400	86
4129	433/ 186/ 49/ /	0001	3550	OFF	164 PLEASANT ST	9764	03	1889	1981	602861	29	0	10	0.72	98400	702600	4600	805600	892100	90
4545	424/ 142/ 63/ /	0001	4300	OFF	762 MAIN ST	23984	03	1958	1971	2402827	39		10	0.77	99500	1225400	40600	1365500	1472100	93
4547	424/ 142/ 65/ /	0001	0910	OFF	780 MAIN ST	14120	04	1980	1984	1182424	26			0.85	101500	916800	24600	1042900	1043200	100
4504	467/ 54/ 22/ /	0001	0340	OFF	348 COURT ST	11638	03	1972	1994	879176	16			2.87	119200	791500	7500	918200	999700	92
5297	431/ 204/ 57/ 020/	0001	3440	OFF	85 SPRING ST 4B	2058		1985	2003	273946	7	0	0	0.00	0	259600	0	259600	258700	100
5296	431/ 204/ 57/ 019/	0001	3440	OFF	85 SPRING ST 4A	1320		1985	1999	197057	11	0	0	0.00	0	178300	0	178300	182700	98
5286	431/ 204/ 57/ 009/	0001	3440	OFF	85 SPRING ST 2B	2050		1985	1994	275342	16	0	0	0.00	0	235600	0	235600	236500	100
5282	431/ 204/ 57/ 005/	0001	3440	OFF	87 SPRING ST1E	1279		1985	1999	176654	11	0	0	0.00	0	160000	0	160000	178100	90
5301	431/ 204/ 57/ 024/	0001	3440	OFF	85 SPRING ST 5A	1628		1985	2003	230284	7	0	0	0.00	0	218000	0	218000	215900	101
104531	441/ 233/ 8/ 007/	0001	3440	OFF	67 WATER ST 201	2212		1880	1981	246713	29			0.00	0	175200	0	175200	182800	96
104528	441/ 233/ 8/ 011/	0001	3440	OFF	67 WATER ST 208	2746		1880	1981	295315	29			0.00	0	209700	0	209700	218400	96
104527	441/ 233/ 8/ 012/	0001	3440	OFF	67 WATER ST 209	898		1880	1981	127460	29			0.00	0	90500	0	90500	90100	100
104526	441/ 233/ 8/ 013/	0001	3440	OFF	67 WATER ST 210	808		1880	1981	119231	29			0.00	0	84700	0	84700	83400	102
4423	455/ 54/ 23/ /	0001	3400	OFF	200 COURT ST	3880	03	1910	1970	325164	40			0.40	84100	195500	8900	288500	292700	99
4210	433/ 15/ 2/ /	0001	0340	OFF	51 BEACON ST	32724	04	1930	1970	2748307	40		5	1.79	194600	1588000	42100	1824700	2005500	91
1171	371/ 220/ 6/ /	0001	3400	OFF	658 UNION AV	2904	03	1904	1970	257012	40	0	0	0.25	86200	156200	5000	247400	253400	98
4420	450/ 54/ 14/ /	0001	3400	OFF	174 COURT ST	4498	02	1870	1970	332503	40		10	0.37	82300	174200	12600	269100	246000	109
3541	413/ 142/ 21/ /	0001	905R	OFF	832 MAIN ST	4508		1999	2001	404915	9			0.90	102700	378800	14500	496000	498100	100
5300	431/ 204/ 57/ 023/	0001	3440	OFF	85 SPRING ST 4E	998		1985	1999	162007	11	0	0	0.00	0	146400	0	146400	146400	100
5298	431/ 204/ 57/ 021/	0001	3440	OFF	85 SPRING ST 4C	1367		1985	1999	202109	11	0	0	0.00	0	182900	0	182900	188000	97
4661	424/ 142/ 79/ /	0001	3420	OFF	724 MAIN ST	19449	07	1980	1991	2772459	19	0	0	1.95	212200	2338100	56100	2606400	2604600	100
4194	441/ 233/ 22/ /	0001	3400	OFF	171 FAIR ST	23216	03	1970	1977	1653428	33			1.60	168000	1145600	12500	1326100	1295500	102
1158	387/ 220/ 5/ /	0001	3400	OFF	570 UNION AV	11460	03	1950	1970	911280	40	0	10	0.46	98600	455600	7100	561300	644600	87
4468	467/ 4/ 1/ /	0001	316I	OFF	14 ADDISON ST	6703	03	2000	2004	281623	6		10	4.49	85700	294700	19100	399500	437500	91
4362	449/ 1/ 32/ /	0001	3400	OFF	11 ACADEMY SQ	2607	04	1860	1981	248089	29	0	0	0.15	43100	176100	11900	231100	253600	91
5305	431/ 204/ 57/ 028/	0001	3440	OFF	85 SPRING ST 5E	1819		1985	1999	248711	11	0	0	0.00	0	221400	0	221400	234800	94
4874	407/ 220/ 54/ /	0001	325I	OFF	385 UNION AV	5256	04	1960	1991	342586	19	0	0	0.34	91300	287200	10300	388800	418800	93
5246	426/ 220/ 94/ /	0001	3400	OFF	213 UNION AV	9533	04	1986	1995	827081	15	0	0	2.16	125000	707100	38600	870700	969300	90
4635	425/ 44/ 88/ /	0001	3400	OFF	55 CHURCH ST	3212	03	1880	1981	255415	29			0.29	78400	188800	1600	268800	299900	90
4598	424/ 142/ 76/ /	0001	3400	OFF	745 MAIN ST	3558	03	1960	1972	296928	38			0.39	83500	184100	3100	270700	257100	105
5295	431/ 204/ 57/ 018/	0001	3440	OFF	85 SPRING ST 3C	2215		1985	1999	293270	11	0	0	0.00	0	265900	0	265900	274600	97

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5294	431/ 204/ 57/ 017/	0001	3440	OFF	85 SPRING ST 3B	3226		1985	2003	399309	7	0	0	0.00	0	378900	0	378900	375600	101
5292	431/ 204/ 57/ 015/	0001	3440	OFF	87 SPRING ST 2H	1401		1985	2003	196407	7	0	0	0.00	0	182700	0	182700	191800	95
5289	431/ 204/ 57/ 012/	0001	3440	OFF	87 SPRING ST2E	1248		1985	1999	188709	11	0	0	0.00	0	168000	0	168000	174600	96
5288	431/ 204/ 57/ 011/	0001	3440	OFF	87 SPRING ST	724		1985	1999	121619	11	0	0	0.00	0	109800	0	109800	127100	86
5285	431/ 204/ 57/ 008/	0001	3440	OFF	85 SPRING ST2A	4025		1985	2003	488927	7	0	0	0.00	0	464100	0	464100	508500	91
5278	431/ 204/ 57/ 001/	0001	3440	OFF	85 SPRING ST 1A	3989		1985	1999	445007	11	0	0	0.00	0	402800	0	402800	414200	97
5302	431/ 204/ 57/ 025/	0001	3440	OFF	85 SPRING ST 5B	1206		1985	1999	184267	11	0	0	0.00	0	166700	0	166700	169900	98
2288	304/ 220/ 2/ /	0001	3400	OFF	1266 UNION AV	5420	04	1956	1990	700492	20	0	0	0.87	400500	560400	135300	1096200	983300	111
4392	442/ 142/ 46/ /	0001	3400	OFF	426 MAIN ST	11664	04	1970	1986	939189	24		10	0.63	94900	619900	16100	730900	770600	95
104538	441/ 233/ 8/ 001/	0001	3440	OFF	67 WATER ST 101	1664		1880	1981	197255	29			0.00	0	140100	0	140100	146300	96
104537	441/ 233/ 8/ 002/	0001	3440	OFF	67 WATER ST 103	1730		1880	1981	203285	29			0.00	0	144300	0	144300	150700	96
772	442/ 142/ 40/ /	0001	3400	OFF	423 MAIN ST	8672	04	1969	1977	863901	33			0.46	87000	581500	7900	676400	681300	99
104530	441/ 233/ 8/ 009/	0001	3440	OFF	67 WATER ST 203	1700		1880	1981	200551	29			0.00	0	142400	0	142400	148700	96
4638	432/ 142/ 25/ /	0001	3400	OFF	575 MAIN ST	22726	03	1890	1981	1827761	29			0.28	80000	1395600	0	1475600	1436900	103
101283	431/ 104/ 71/ 002/	0001	3440	OFF	96 HIGH ST #2	2636		1940	1981	420404	29			0.00	0	303500	200	303700	316500	96
101282	431/ 104/ 71/ 001/	0001	3440	OFF	96 HIGH ST #1	4662		1940	1990	853389	20			0.00	0	689200	0	689200	700900	98
2116	346/ 220/ 17/ /	0001	0355	OFF	1061 UNION AV	5613	03	1880	1990	472229	20	0	0	0.49	100300	381700	9600	491600	493300	100
4541	424/ 142/ 54/ /	0001	3400	OFF	734 MAIN ST	9354	05	1973	1994	908556	16			0.31	81800	821800	2100	905700	981800	92
104536	441/ 233/ 8/ 003/	0001	3440	OFF	67 WATER ST 105	730		1880	1981	112129	29			0.00	0	79600	0	79600	77500	103
104535	441/ 233/ 8/ 008/	0001	3440	OFF	67 WATER ST 106	713		1880	1981	110694	29			0.00	0	78600	0	78600	76200	103
104534	441/ 233/ 8/ 004/	0001	3440	OFF	67 WATER ST 107	1085		1880	1981	144594	29			0.00	0	102700	0	102700	104200	99
104533	441/ 233/ 8/ 005/	0001	3440	OFF	67 WATER ST 108	766		1880	1981	115051	29			0.00	0	81700	0	81700	80200	102
104532	441/ 233/ 8/ 006/	0001	3440	OFF	67 WATER ST 109	1522		1880	1981	183864	29			0.00	0	130500	0	130500	136800	95
3539	413/ 142/ 32/ /	0001	3740	OFF	827 MAIN ST	18075	04	1962	1983	1438597	27			1.15	120700	1095000	92100	1307800	1331300	98
3538	413/ 142/ 19/ /	0001	3420	OFF	816 MAIN ST	4008	03	1900	1981	352075	29			0.33	80000	250900	8100	339000	331200	102
3604	424/ 142/ 68/ /	0001	3420	OFF	783 MAIN ST	3672	04	1830	1990	355260	20			0.73	98700	289100	5300	393100	390700	101
1956	367/ 220/ 31/ /	0001	0340	OFF	831 UNION AV	4606	03	1860	1981	349547	29	0	10	0.18	78200	218600	3100	299900	290200	103
104687	450/ 54/ 63/ 004/	0001	3440	OFF	155 COURT ST	3009		2007	2009	222024	1			0.00	0	219800	0	219800	294900	75
1141	391/ 220/ 15/ /	0001	3400	OFF	501 UNION AV	5826	03	1900	1981	511008	29	0	0	1.47	121600	363200	9000	493800	563100	88
2433	241/ 248/ 7/ /	0001	3400	OFF	355 WEIRS BV	2612	01	1940	1981	149911	29	0	0	0.52	89900	106400	5600	201900	211800	95
146	449/ 142/ 11/ /	0001	3260	REST	331 MAIN ST	5852	03	1947	1981	556177	29			0.78	99900	413900	35300	549100	561200	98
3187	145/ 127/ 34/ /	0001	377I	REST	264-290 LAKESIDE AV	8096	03	1950	1970	482112	40		5	0.21	96700	267400	1400	365500	364900	100
7605	115/ 280/ 3/ /	0001	3260	REST	1065 WATSON RD	3843	03	2001	2005	338252	5	0	0	6.60	233400	338800	14000	586200	560600	105
2161	324/ 220/ 1/ /	0001	3260	REST	1182 UNION AV	11782	08	1981	1985	1276142	25	0	0	1.35	201200	994900	46000	1242100	1183900	105
105206	128/ 252/ 3/ 1/	0001	3260	REST	604 ENDICOTT ST N	5382	03	1983	1987	367975	23			1.00	105600	332000	13400	451000	425100	106
2156	327/ 220/ 12/ /	0001	325I	REST	1127 UNION AV	8180	02	1967	1976	440274	34	0	0	0.51	101300	290600	5300	397200	440200	90
1389	449/ 142/ 22/ /	0001	3530	REST	358 MAIN ST	6965	03	1955	1981	591220	29			0.69	97700	419800	10000	527500	529000	100
3190	145/ 127/ 37/ /	0001	3260	REST	322 LAKESIDE AV	6806	03	1960	1982	524169	28			0.22	98400	377400	100	475900	445300	107
1208	441/ 233/ 9/ /	0001	3260	REST	141 WATER ST	4376	03	1992	1996	371653	14	0	0	0.52	60000	343200	29500	432700	401400	108
2098	349/ 220/ 2/ /	0001	0326	REST	979 UNION AV	2880	02	1972	1978	223534	32	0	0	0.82	114200	152000	27600	293800	297600	99
1955	367/ 220/ 32/ /	0001	3260	REST	799 UNION AV	7198	05	1910	1981	599760	29	0	0	0.93	117200	634800	50300	802300	838000	96
2538	216/ 248/ 10/ /	0001	3260	REST	644 WEIRS BV	9346	04	1937	1981	642715	29	0	0	0.44	85900	462100	8000	556000	579600	96
142	449/ 142/ 13/ /	0001	325I	RET	309 MAIN ST	5292	03	1968	1976	317965	34			0.61	94000	216300	15600	325900	358100	91
2160	327/ 220/ 7/ /	0001	325I	RET	1144 UNION AV	6230	04	1948	1970	428681	40	0	0	0.91	116800	271200	20400	408400	374800	109
2159	346/ 220/ 6/ /	0001	3210	RET	1084 UNION AV	10726	03	1978	1990	734047	20	0	0	1.80	277100	610800	101800	989700	1106100	89
2162	388/ 220/ 2/ /	0001	325I	RET	598 UNION AV	3200	03	1977	1989	288971	21	0		0.22	84300	228300	16700	329300	351800	94

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104694	261/ 248/ 13/ 011/	0001	3440	RET	135 WEIRS BV C-1	1982		1940	1981	196763	29			0.00	0	139700	0	139700	122400	114
1108	388/ 220/ 14/ /	0001	3230	RET	585 UNION AV	20745	05	1985	1989	933766	21	0	0	1.07	127200	737700	42600	907500	963800	94
4633	425/ 44/ 86/ /	0001	325I	RET	65 CHURCH ST	4336	03	1903	1970	241693	40	0	0	0.23	75000	148600	600	224200	262600	85
4629	432/ 33/ 30/ /	0001	325I	RET	50-62 CANAL ST	4943	04	1920	1970	439181	40			0.16	68100	263500	3800	335400	374000	90
104646	432/ 142/ 12/ 1/	0001	011I	RET	610-618 MAIN ST	12987	03	1898	1970	703098	40			0.12	60800	445900	0	506700	496000	102
5475	407/ 220/ 7/ /	0001	325I	RET	460 UNION AV	9496	03	1900	1981	620632	29	0	10	0.97	118400	388500	19500	526400	607600	87
4655	432/ 142/ 11/ /	0001	325I	RET	598 MAIN ST	11852	04	1920	1959	756077	51		10	0.25	78600	316200	0	394800	421400	94
4196	441/ 167/ 2/ /	0001	3220	RET	100 NEW SALEM ST	2490	01	1900	1970	198662	40	5	0	0.15	42800	109300	0	152100	148600	102
4195	441/ 167/ 1/ /	0001	325I	RET	94 NEW SALEM ST	4834	03	1900	1970	279400	40	0	0	0.18	45300	159300	1300	205900	226200	91
4478	455/ 54/ 51/ /	0001	325I	RET	292 COURT ST	4687	03	1935	1981	334961	29		5	0.31	79100	221100	7800	308000	348000	89
4215	442/ 142/ 6/ /	0001	325I	RET	520 MAIN ST	3024	05	1973	1987	319881	23			0.06	53200	246300	0	299500	309800	97
4384	449/ 54/ 80/ /	0001	0325	RET	112 COURT ST	4824	03	1890	1970	410881	40		10	0.30	78700	208300	24600	311600	317800	98
4344	442/ 54/ 57/ /	0001	3530	RET	63 COURT ST	2894	03	1952	1970	274352	40	0	0	0.14	63300	164600	2100	230000	206800	111
4219	432/ 186/ 7/ /	0001	325I	RET	36 PLEASANT ST	2398	03	1946	1970	212945	40	0	0	0.10	59500	131100	0	190600	198100	96
3194	145/ 127/ 33/ /	0001	3260	RET	279 LAKESIDE AV	3826	03	2005	2008	326758	2			0.23	100400	346200	3800	450400	461200	98
5447	411/ 220/ 1/ 006/	0001	3440	RET	370 UNION AV	2063		1940	1970	169229	40	0	0	0.00	0	101500	0	101500	120800	84
5446	411/ 220/ 1/ 005/	0001	3440	RET	370 UNION AV	5095		1940	1981	420397	29	0	0	0.00	0	298500	0	298500	315300	95
4656	432/ 142/ 12/ /	0001	032I	RET	622-634 MAIN ST	18620	03	1926	1970	801378	40			0.35	81200	520200	0	601400	640000	94
4212	442/ 142/ 4/ /	0001	032I	RET	546 MAIN ST	23952	03	1969	1977	1479124	33		5	0.49	91400	971600	1500	1064500	1167800	91
4211	442/ 142/ 5/ /	0001	325I	RET	522 MAIN ST	6960	03	1971	1978	514880	32		5	0.20	73200	346100	0	419300	243000	173
3215	173/ 40/ 8/ /	0001	384I	RET	96 CHANNEL LN	26506	03	1920	1981	216137	29			1.10	617200	996500	546700	2160400	2238300	97
3254	145/ 127/ 44/ /	0001	377I	RET	248-260 LAKESIDE AV	15253	03	1939	1970	612402	40			0.50	118300	381300	0	499600	496700	101
4213	442/ 142/ 7/ /	0001	325I	RET	523-571 MAIN ST	28473	03	1974	1979	1384980	31			1.20	126200	873500	0	999700	978700	102
5380	426/ 220/ 5/ /	0001	3250	RET	220 UNION AV	12732	09	2009	2010	1496034	0	0	0	1.59	376300	1658000	72400	2106700	2122800	99
4327	450/ 54/ 45/ /	0001	325I	RET	193 COURT ST	3471	02	1932	1970	240973	40			0.23	75000	162300	3100	240400	272200	88
2858	282/ 241/ 1/ /	0001	3230	RET	WHITE OAKS RD	60107	05	1991	1999	13859556	11	0	0	26.65	1909600	4582000	698100	7189700	7197000	100
4291	454/ 54/ 12/ /	0001	0325	RET	305 COURT ST	3271	03	1969	1977	217955	33			0.27	77100	155200	800	233100	248700	94
4572	425/ 44/ 62/ /	0001	325I	RET	72 CHURCH ST	8447	03	1908	1959	474901	51		5	0.40	83900	209000	3100	296000	341700	87
7594	114/ 252/ 1/ /	0001	390C	RET	730 ENDICOTT ST N	4704	06	2004	2007	393994	3	0	0	2.40	112200	382200	11300	505700	451700	112
105340	261/ 248/ 13/ 013/	0001	3440	RET	135 WEIRS BV C-3	734		1940	1981	102378	29		5	0.00	0	67600	0	67600	68500	99
7592	113/ 252/ 2/ /	0001	325I	RET	809-817 ENDICOTT ST	4298	02	1970	1977	268302	33	10		24.30	186600	152900	18600	358100	323500	111
4828	411/ 220/ 29/ /	0001	325I	RET	311 UNION AV	8704	03	1955	1990	646072	20	0	0	0.90	154200	534300	41400	729900	823000	89
4642	432/ 142/ 20/ /	0001	325I	RET	633-637 MAIN ST	19454	03	1880	1970	1106828	40			0.19	69800	714400	0	784200	812800	96
7595	115/ 252/ 1/ /	0001	0325	RET	718 ENDICOTT ST N	3456	04	1962	1973	313089	37			0.94	103700	199100	5700	308500	284400	108
2287	304/ 220/ 1/ /	0001	3300	RET	1258 UNION AV	7680	07	1997	2001	399036	9	0	0	1.16	402600	408100	65100	875800	906500	97
4390	449/ 142/ 23/ /	0001	3240	RET	376 MAIN ST	21341	03	1955	1981	1117067	29	0	0	2.00	210400	926400	45700	1182500	1021200	116
7206	144/ 252/ 6/ /	0001	032I	RET	259 ENDICOTT ST N	12020	03	1908	1970	682585	40			2.00	107700	499900	27100	634700	665700	95
1950	371/ 220/ 12/ /	0001	3310	RET	727 UNION AV	12320	03	1973	1979	321429	31			0.93	117300	328300	18800	464400	517600	90
1953	367/ 220/ 34/ /	0001	325I	RET	777 UNION AV	2772	02	1942	1970	221414	40			0.09	62700	136600	0	199300	193400	103
4643	432/ 142/ 19/ /	0001	325I	RET	653 MAIN ST	31054	03	1903	1970	1396286	40		20	0.43	88300	618400	1600	708300	778700	91
3253	146/ 127/ 30/ /	0001	377I	RET	263 LAKESIDE AV	19128	03	1930	1970	808248	40			0.59	558400	747500	497800	1803700	1928100	94
1159	387/ 220/ 6/ /	0001	3310	RET	580 UNION AV	4428	03	1950	1970	332579	40	0	0	0.34	91500	216400	10300	318200	373600	85
1343	442/ 54/ 58/ /	0001	3250	RET	45 COURT ST	17264	08	2010	2010	1811403	0			0.88	102300	1904500	54300	2061100	1924400	107
1247	450/ 13/ 22/ /	0001	0332	RET	54 BAY ST	3229	03	1940	1981	144969	29			0.17	44500	102900	1300	148700	164400	90
389	443/ 184/ 75/ /	0001	325I	RET	92 PINE ST	2860	01	1920	1970	195579	40	0	0	0.30	44600	134000	4100	182700	197800	92
5403	411/ 220/ 17/ /	0001	325I	RET	288 UNION AV	11126	09	1997	2003	1198084	7	0	0	1.23	291400	1164000	71800	1527200	1503200	102

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4640	432/ 142/ 23/ /	0001	3220	RET	601 MAIN ST	13957	03	1950	1970	708435	40	5	15	0.34	83700	378200	0	461900	493200	94
4214	432/ 142/ 10/ /	0001	325I	RET	574 MAIN ST	14050	03	1970	1986	793081	24	0	0	0.35	84100	664200	0	748300	763800	98
2907	163/ 72/ 1/ /	0001	3230	RET	28-36 ENDICOTT ST E	22742	03	1979	1990	275916	20			5.92	476100	1433000	428300	2337400	2442700	96
1263	366/ 14/ 4/ /	0001	325I	RET	27 BAYSIDE CT	5000	03	1930	1970	347288	40		10	0.38	55100	173600	0	228700	258700	88
3258	146/ 127/ 2/ /	0001	377I	RET	240-246 LAKESIDE AV	10001	02	1957	1971	362646	39			0.37	109700	223300	0	333000	314200	106
1954	367/ 220/ 33/ /	0001	325I	RET	781 UNION AV	4552	02	1885	1970	391062	40	0	20	0.19	78600	156400	0	235000	231400	102
2284	304/ 220/ 14/ 002/	0001	3440	RET	1325 UNION AV	2328		1950	1990	206574	20	0	0	0.00	0	167100	0	167100	167800	100
2283	304/ 220/ 14/ 001/	0001	3440	RET	1343 UNION AV	5250		1979	1982	374317	28	0	0	0.00	0	269500	0	269500	269400	100
2282	304/ 220/ 12/ /	0001	325I	RET	1367 UNION AV	3336	03	1950	1970	303532	40	0	0	0.69	110600	182100	11300	304000	275900	110
2269	325/ 220/ 8/ /	0001	3300	RET	1203 UNION AV	10560	03	1984	1988	341472	22	0	0	1.00	119200	398100	10400	527700	529000	100
2274	304/ 220/ 4/ /	0001	301I	ROOM	1330 UNION AV	41	03	1963	1974	335458	36	0	0	4.25	881800	1100500	91600	2073900	1967800	105
2646	194/ 248/ 10/ /	0001	301I	ROOM	867 WEIRS BV	24		1983	1994	188904	16	0	0	2.20	231400	581300	71700	884400	837700	106
2621	199/ 248/ 6/ /	0001	1010	ROOM	808 WEIRS BV	14	03	1947	1970	159667	40	0	0	0.62	264000	377600	25500	667100	671900	99
7451	156/ 252/ 7/ /	0001	301R	ROOM	220 ENDICOTT ST N	15		1830	1970	151743	40			2.00	210400	444400	29500	684300	623700	110
8363	146/ 10/ 8/ /	0001	3010	ROOM	7 BAKER AV	7	02	1927	1970	333738	40			0.07	87500	217000	0	304500	270900	112
3157	139/ 127/ 20/ /	0001	301I	ROOM	373 LAKESIDE AV	19	02	1969	1968	236233	42		5	0.35	97600	270100	24600	392300	402800	97
2777	182/ 248/ 6/ /	0001	0301	ROOM	1025 WEIRS BV	13	03	1955	1970	360238	40	0	0	2.10	137000	216100	39700	392800	389800	101
2647	199/ 248/ 10/ /	0001	301I	ROOM	832 WEIRS BV	15	02	1956	1970	495451	40	0	0	0.47	245000	302100	35700	582800	573100	102
4351	442/ 142/ 61/ /	0001	301I	ROOM	480 MAIN ST	104	03	1973	1979	2751342	31	5	15	1.67	175700	1458100	70500	1704300	1766000	97
2779	173/ 248/ 1/ /	0001	301I	ROOM	1072 WEIRS BV	60	03	1957	1971	592321	39	0	0	2.60	1676400	1383200	178000	3237600	3455600	94
3154	139/ 127/ 2/ /	0001	301R	ROOM	384 LAKESIDE AV	12		1937	1965	38006	45			0.74	118700	325100	5200	449000	495400	91
2782	173/ 248/ 6/ /	0001	0301	ROOM	1103 WEIRS BV	20	03	1986	1990	563214	20	0	0	1.68	176700	450600	18800	646100	628300	103
2291	303/ 23/ 1/ /	0001	301I	ROOM	76 LAKE ST	87	04	1966	1975	1964157	35			4.82	1735000	2993600	136800	4865400	4924500	99
2294	283/ 23/ 1/ /	0001	301I	ROOM	94 LAKE ST	16	02	1959	1972	274639	38		5	2.30	471700	156500	13400	641600	611300	105
2537	216/ 248/ 4/ /	0001	301I	ROOM	630 WEIRS BV	48	04	1954	1990	476757	20	0	0	3.01	1187400	1455700	65900	2709000	2800500	97
623	457/ 188/ 73/ /	0001	333I	SSTA	15 PROVINCE ST	2072	03	1960	1972	325408	38	0	0	0.22	74300	201800	6800	282900	272700	104
1104	391/ 220/ 11/ /	0001	333I	SSTA	535 UNION AV	4028	05	1998	2002	655683	8	0	0	1.80	185600	655300	193400	1034300	1061200	97
4878	407/ 220/ 9/ /	0001	3340	SSTA	415 UNION AV	1595	03	1960	1972	124430	38	0	0	0.41	119600	81900	83600	285100	285000	100
223	474/ 375/ 1/ 1/	0001	3160	WHSE	116 BOUNSELL AV	8912	03	2006	2008	479116	2			9.41	167500	467400	0	634900	618300	103
2267	304/ 22/ 8/ /	0001	316I	WHSE	53 BLAISDELL AV	3960	03	1972	1969	136541	41			0.75	74400	80600	0	155000	170200	91
579	464/ 142/ 23/ /	0001	316I	WHSE	132 MAIN ST	4030	03	1997	2001	255059	9			0.58	92700	240400	17000	350100	335300	104
4505	467/ 54/ 23/ /	0001	316I	WHSE	360 COURT ST	9980	03	1950	1970	248425	40			2.92	172400	163900	4400	340700	351000	97
4357	442/ 192/ 53/ /	0001	316I	WHSE	36 ROWE CT	5240	03	1956	1970	166257	40	0	0	0.43	56800	99800	5600	162200	179300	90
7026	173/ 40/ 13/ /	0001	316I	WHSE	129 CHANNEL LN	33460	03	1957	1982	314958	28			3.58	440400	707400	528600	1676400	1354800	124
4158	441/ 74/ 25/ /	0001	316I	WHSE	206 FAIR ST	48160	03	1940	1970	807162	40			3.87	406800	737600	12900	1157300	1176700	98
2268	304/ 22/ 6/ /	0001	316I	WHSE	63 BLAISDELL AV	54315	03	2004	2007	1385576	3			13.70	411300	1423000	68400	1902700	1987900	96
5455	406/ 294/ 25/ /	0001	4010	WHSE	91 BISSON AV	11821	03	1967	1976	542380	34			0.87	85000	400500	8400	493900	492900	100
5697	375/ 324/ 3/ /	0001	0401	WHSE	76 LEXINGTON DR	77980	03	1994	1998	1747469	12			5.40	398200	1782600	65000	2245800	2232000	101
3588	394/ 142/ 31/ /	0001	316I	WHSE	MAIN ST	4025	02	1951	1959	124272	51			0.46	58100	69700	0	127800	143500	89
7059	162/ 40/ 10/ /	0001	384I	WHSE	18 ENDICOTT ST N	33071	01	1986	1990	124928	20	0	0	6.08	371400	717800	89700	1178900	1182500	100
5686	376/ 324/ 2/ /	0001	4000	WHSE	144 LEXINGTON DR	110440	04	1966	1975	2849590	35			7.30	466100	2041000	170600	2677700	2875800	93
5696	375/ 324/ 2/ /	0001	316I	WHSE	28 LEXINGTON DR	29615	06	1978	1982	904002	28			5.00	252400	713300	101700	1067400	1182000	90
1345	442/ 54/ 56/ /	0001	316I	WHSE	77 COURT ST	21800	03	1900	1970	579050	40			0.31	79200	380100	3800	463100	459900	101
1290	454/ 54/ 5/ /	0001	3250	WHSE	343 COURT ST	9768	02	1970	1977	244719	33			0.93	103600	194500	29400	327500	335300	98
358	456/ 38/ 24/ /	0001	316I	WHSE	29 CENTER ST	6000	03	1930	1970	196680	40			0.30	78500	121700	4900	205100	217200	94
100	456/ 38/ 25/ /	0001	316I	WHSE	28 CENTER ST	10256	03	1954	1959	432368	51			0.70	97900	211900	0	309800	337500	92

COST/INCOME CORRELATION REPORT FOR YEAR 2009
LACONIA, NH

PID	MBLU	Nbhd	Prim Use	Inc Type	Location	Income Area	Gr	AYB	EYB	Bldg RCN	EYB Dep	Eco Obs	Fnc Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APT	0001	145/ 145/ 5/ /	12 MAPLE ST	0001	10	52,800	3,168	16,874	32,758	0.115	284,900	28490.00
APT	0001	145/ 145/ 56/ /	6 MAPLE ST	0001	4	41,184	2,471	13,162	25,551	0.115	222,200	55550.00
APT	0001	328/ 6/ 26/ /	23 APPLETON ST	0001	5	31,200	1,872	9,972	19,356	0.115	168,300	33660.00
APT	0001	329/ 71/ 28/ /	405 ELM ST	0001	4	41,760	2,505	13,347	25,908	0.115	225,300	56325.00
APT	0001	329/ 71/ 80/ /	351 ELM ST	0001	5	41,400	2,484	13,231	25,685	0.115	223,300	44660.00
APT	0001	345/ 195/ 15/ /	158 SCHOOL ST	0001	6	37,440	2,246	11,966	23,228	0.115	202,000	33666.67
APT	0001	345/ 198/ 17/ /	82 SHERIDAN ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	346/ 206/ 39/ /	51 STARK ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	349/ 103/ 31/ /	19 HAWTHORNE ST	0001	6	66,528	2,395	21,805	42,328	0.104	409,000	68166.67
APT	0001	349/ 152/ 23/ /	293-297 MECHANIC ST	0001	9	142,560	8,553	38,727	95,280	0.104	920,600	102288.89
APT	0001	350/ 92/ 35/ /	38 GOLD ST	0001	4	34,560	2,074	11,045	21,441	0.115	186,400	46600.00
APT	0001	366/ 232/ 17/ /	5 WASHINGTON ST	0001	4	31,680	1,901	10,125	19,654	0.115	170,900	42725.00
APT	0001	367/ 71/ 15/ /	79 ELM ST	0001	14	104,160	6,250	33,290	64,620	0.115	561,900	40135.71
APT	0001	367/ 152/ 61/ /	151 MECHANIC ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	367/ 220/ 1/ /	736 UNION AV	0001	9	39,780	4,376	12,338	23,066	0.115	200,600	22288.89
APT	0001	368/ 221/ 16/ /	133 VALLEY ST	0001	4	30,720	1,843	9,818	19,059	0.115	165,700	41425.00
APT	0001	371/ 179/ 35/ /	2 PEAR ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	371/ 220/ 8/ /	686 UNION AV	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	371/ 220/ 15/ /	683 UNION AV	0001	6	46,560	2,794	14,881	28,885	0.115	251,200	41866.67
APT	0001	371/ 220/ 23/ /	639 UNION AV	0001	5	37,440	2,247	11,966	23,227	0.115	202,000	40400.00
APT	0001	385/ 310/ 6/ /	1156 MAIN ST BY PASS	0001	42	341,820	41,018	102,273	198,529	0.115	1,726,300	41102.38
APT	0001	387/ 220/ 4/ /	560 UNION AV	0001	6	37,440	2,246	17,949	17,245	0.115	150,000	25000.00
APT	0001	388/ 152/ 8/ /	14 MECHANIC ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	388/ 220/ 5/ /	624 UNION AV	0001	4	30,720	1,843	14,727	14,150	0.115	123,000	30750.00
APT	0001	392/ 158/ 4/ /	296 MESSER ST	0001	6	41,760	2,505	13,347	25,908	0.115	225,300	37550.00
APT	0001	392/ 220/ 9/ /	540 UNION AV	0001	4	38,400	2,304	15,341	20,755	0.115	180,500	45125.00
APT	0001	394/ 133/ 18/ /	8 LEWIS ST	0001	4	43,200	2,592	13,806	26,802	0.115	233,100	58275.00
APT	0001	395/ 336/ 3/ /	150 BLUEBERRY LN	0001	40	307,200	18,432	98,181	190,587	0.115	1,657,300	41432.50
APT	0001	395/ 336/ 4/ /	180 BLUEBERRY LN	0001	24	184,320	22,118	55,148	107,054	0.115	930,900	38787.50
APT	0001	395/ 336/ 8/ /	103 BLUEBERRY LN	0001	100	870,000	52,200	347,565	470,235	0.115	4,089,000	40890.00
APT	0001	395/ 336/ 9/ /	57 BLUEBERRY LN	0001	35	360,000	21,600	115,056	223,344	0.115	1,942,100	55488.57
APT	0001	395/ 514/ 1/ /	10-52 ESTATES CR	0001	120	1,123,200	269,568	362,793	490,839	0.115	4,268,200	35568.33
APT	0001	410/ 88/ 8/ /	70 GILFORD AV	0001	5	42,600	2,556	13,615	26,429	0.115	229,800	45960.00
APT	0001	410/ 88/ 40/ /	92 GILFORD AV	0001	4	46,080	1,659	15,103	29,318	0.115	254,900	63725.00
APT	0001	410/ 88/ 68/ /	79 GILFORD AV	0001	5	46,200	2,772	14,766	28,662	0.115	249,200	49840.00
APT	0001	410/ 88/ 71/ /	65 GILFORD AV	0001	6	60,000	3,600	19,176	37,224	0.115	323,700	53950.00
APT	0001	411/ 62/ 41/ /	15 DEWEY ST	0001	4	27,840	1,671	8,898	17,271	0.115	150,200	37550.00
APT	0001	411/ 62/ 42/ /	5 DEWEY ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	411/ 88/ 33/ /	24 GILFORD AV	0001	9	56,160	3,370	17,949	34,841	0.115	303,000	33666.67
APT	0001	411/ 88/ 57/ /	53 GILFORD AV	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	411/ 220/ 19/ /	322 UNION AV	0001	6	46,800	2,808	14,957	29,035	0.115	252,500	42083.33
APT	0001	412/ 60/ 60/ /	64 DAVIS PL	0001	6	57,600	3,456	23,011	31,133	0.115	270,700	45116.67
APT	0001	412/ 158/ 45/ /	106 MESSER ST	0001	4	27,840	1,671	8,898	17,271	0.115	150,200	37550.00
APT	0001	412/ 158/ 46/ /	114 MESSER ST	0001	6	37,440	2,246	11,966	23,228	0.115	202,000	33666.67
APT	0001	412/ 158/ 50/ /	121 MESSER ST	0001	5	32,640	1,959	13,039	17,642	0.115	153,400	30680.00
APT	0001	412/ 169/ 20/ /	138 OAK ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APT	0001	412/ 169/ 31/ /	148 OAK ST	0001	5	42,600	2,556	13,615	26,429	0.115	229,800	45960.00
APT	0001	413/ 257/ 57/ /	17 DYER ST	0001	8	76,800	4,608	24,545	47,647	0.115	414,300	51787.50
APT	0001	424/ 139/ 75/ /	15 LYFORD ST	0001	5	34,560	2,074	11,045	21,441	0.115	186,400	37280.00
APT	0001	424/ 142/ 56/ /	746 MAIN ST	0001	5	63,360	3,802	20,249	39,309	0.115	341,800	68360.00
APT	0001	424/ 142/ 62/ /	750 MAIN ST	0001	5	47,520	2,851	15,187	29,482	0.115	256,400	51280.00
APT	0001	424/ 142/ 70/ /	765 MAIN ST	0001	6	37,440	2,246	11,966	23,228	0.115	202,000	33666.67
APT	0001	424/ 142/ 77/ /	735 MAIN ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	424/ 186/ 19/ /	221 PLEASANT ST	0001	5	72,000	4,320	23,011	44,669	0.104	431,600	86320.00
APT	0001	424/ 186/ 20/ /	209 PLEASANT ST	0001	6	60,480	3,628	19,330	37,522	0.115	326,300	54383.33
APT	0001	424/ 186/ 21/ /	201 PLEASANT ST	0001	5	57,600	3,456	18,409	35,735	0.115	310,700	62140.00
APT	0001	425/ 44/ 61/ /	64 CHURCH ST	0001	8	62,400	3,744	19,943	38,713	0.115	336,600	42075.00
APT	0001	425/ 44/ 64/ /	96 CHURCH ST	0001	19	67,184	7,390	24,516	35,278	0.115	306,800	16147.37
APT	0001	425/ 44/ 77/ /	112 CHURCH ST	0001	5	34,080	2,045	10,892	21,143	0.115	183,900	36780.00
APT	0001	425/ 44/ 79/ /	124-126 CHURCH ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	425/ 44/ 81/ /	101 CHURCH ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	425/ 44/ 82/ /	89-97 CHURCH ST	0001	13	84,960	10,195	31,775	42,990	0.115	373,800	28753.85
APT	0001	425/ 139/ 36/ /	35 LYFORD ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	425/ 139/ 37/ /	29 LYFORD ST	0001	5	31,200	1,872	9,972	19,356	0.115	168,300	33660.00
APT	0001	425/ 139/ 40/ /	32 LYFORD ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	425/ 158/ 4/ /	24 MESSER ST	0001	5	40,800	2,448	13,040	25,312	0.115	220,100	44020.00
APT	0001	425/ 158/ 55/ /	53 MESSER ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	425/ 158/ 56/ /	43 MESSER ST	0001	6	51,840	3,110	16,568	32,162	0.115	279,700	46616.67
APT	0001	425/ 158/ 60/ /	23 MESSER ST	0001	14	64,680	7,762	24,190	32,728	0.115	284,600	20328.57
APT	0001	425/ 190/ 76/ /	3-7 RIVERSIDE CT	0001	5	50,400	3,024	16,108	31,268	0.115	271,900	54380.00
APT	0001	425/ 256/ 85/ /	14 RIVER ST	0001	6	37,440	2,246	11,966	23,228	0.115	202,000	33666.67
APT	0001	425/ 258/ 68/ /	16 CHARLEVOIX PL	0001	28	218,400	13,104	69,801	135,495	0.115	1,178,200	42078.57
APT	0001	426/ 88/ 32/ /	37 GILFORD AV	0001	4	34,920	2,095	11,161	21,664	0.115	188,400	47100.00
APT	0001	426/ 109/ 10/ /	17 HOWARD ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	426/ 209/ 23/ 001/	22 STRAFFORD ST SUIT	0001	60	460,800	27,648	147,272	285,880	0.115	2,485,900	41431.67
APT	0001	426/ 211/ 83/ /	38 SUMMER ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	426/ 220/ 93/ /	223 UNION AV	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	426/ 246/ 39/ /	8 WINTER ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	426/ 246/ 40/ /	12 WINTER ST	0001	8	43,680	10,483	14,109	19,088	0.115	166,000	20750.00
APT	0001	426/ 246/ 71/ /	23 WINTER ST	0001	5	31,200	1,872	9,972	19,356	0.115	168,300	33660.00
APT	0001	426/ 246/ 72/ /	21 WINTER ST	0001	5	31,200	1,872	12,464	16,864	0.115	146,600	29320.00
APT	0001	426/ 246/ 74/ /	5 WINTER ST	0001	7	43,680	2,621	13,960	27,099	0.115	235,600	33657.14
APT	0001	431/ 104/ 66/ /	36 HIGH ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	431/ 104/ 67/ /	42 HIGH ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	431/ 104/ 76/ /	81 HIGH ST	0001	4	30,720	1,843	9,818	19,059	0.115	165,700	41425.00
APT	0001	431/ 104/ 80/ /	63 HIGH ST	0001	10	54,600	13,104	14,109	27,387	0.115	238,100	23810.00
APT	0001	431/ 220/ 1/ /	192 UNION AV	0001	6	46,800	2,808	18,697	25,295	0.115	220,000	36666.67
APT	0001	432/ 121/ 51/ /	20 JEWETT ST	0001	5	31,200	1,872	12,464	16,864	0.115	146,600	29320.00
APT	0001	432/ 220/ 40/ /	148 UNION AV	0001	22	123,552	14,826	46,208	62,518	0.115	543,600	24709.09
APT	0001	432/ 220/ 54/ /	178 UNION AV	0001	27	214,680	51,523	83,211	79,946	0.115	695,200	25748.15
APT	0001	432/ 220/ 59/ /	145 UNION AV	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	432/ 220/ 63/ /	133 UNION AV	0001	5	39,000	2,340	12,464	24,196	0.115	210,400	42080.00

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APT	0001	433/ 77/ 25/ /	73 FENTON AV	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	433/ 84/ 59/ /	23 GALE AV	0001	6	46,800	2,808	12,714	31,278	0.115	272,000	45333.33
APT	0001	433/ 101/ 67/ /	28 HARVARD ST	0001	5	53,280	3,197	17,028	33,055	0.115	287,400	57480.00
APT	0001	433/ 101/ 68/ /	32 HARVARD ST	0001	4	33,000	1,980	10,547	20,473	0.115	178,000	44500.00
APT	0001	433/ 101/ 69/ /	40 HARVARD ST	0001	4	39,600	2,376	12,656	24,568	0.115	213,600	53400.00
APT	0001	433/ 101/ 74/ /	56 HARVARD ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	433/ 186/ 10/ /	146 PLEASANT ST	0001	4	41,760	2,505	13,347	25,908	0.115	225,300	56325.00
APT	0001	433/ 186/ 62/ /	193 PLEASANT ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	433/ 186/ 75/ /	161 PLEASANT ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	433/ 186/ 78/ /	135 PLEASANT ST	0001	6	41,760	2,505	13,347	25,908	0.115	225,300	37550.00
APT	0001	433/ 186/ 80/ /	121 PLEASANT ST	0001	5	60,480	3,628	19,330	37,522	0.115	326,300	65260.00
APT	0001	442/ 9/ 31/ /	1 DIXON ST	0001	4	25,440	3,054	9,514	12,872	0.115	111,900	27975.00
APT	0001	442/ 11/ 16/ /	24 BALDWIN ST	0001	5	31,200	1,872	12,464	16,864	0.115	146,600	29320.00
APT	0001	442/ 11/ 36/ /	33 BALDWIN ST	0001	4	27,840	1,671	8,898	17,271	0.115	150,200	37550.00
APT	0001	442/ 11/ 37/ /	27 BALDWIN ST	0001	6	54,000	6,480	20,196	27,324	0.115	237,600	39600.00
APT	0001	442/ 11/ 38/ /	23 BALDWIN ST	0001	6	50,400	6,048	18,850	25,502	0.115	221,800	36966.67
APT	0001	442/ 96/ 17/ /	25 GROVE ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	442/ 192/ 54/ /	50-52 ROWE CT	0001	10	49,140	11,794	15,872	21,474	0.115	186,700	18670.00
APT	0001	442/ 222/ 49/ /	16 VARNEY CT	0001	18	113,616	13,633	33,993	65,990	0.115	573,800	31877.78
APT	0001	443/ 12/ 72/ 1/	12 BATCHELDER ST	0001	6	76,032	2,737	24,920	48,375	0.104	467,400	77900.00
APT	0001	443/ 104/ 35/ /	105 HIGH ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	448/ 142/ 110/ /	299 MAIN ST	0001	4	46,080	2,765	14,727	28,588	0.115	248,600	62150.00
APT	0001	448/ 156/ 40/ /	29 MERRIMAC ST	0001	4	34,800	2,088	13,902	18,810	0.115	163,600	40900.00
APT	0001	448/ 184/ 134/ /	47 PINE ST	0001	4	38,400	2,304	15,341	20,755	0.115	180,500	45125.00
APT	0001	448/ 184/ 135/ /	41 PINE ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	448/ 231/ 20/ /	49 WARREN ST	0001	4	31,200	1,872	12,464	16,864	0.115	146,600	36650.00
APT	0001	449/ 2/ 59/ /	70 ACADEMY ST	0001	6	46,800	2,808	14,957	29,035	0.115	252,500	42083.33
APT	0001	449/ 2/ 68/ /	57 ACADEMY ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	449/ 2/ 77/ 01/	45 ACADEMY ST	0001	4	30,720	1,843	9,818	19,059	0.115	165,700	41425.00
APT	0001	449/ 2/ 78/ /	21 ACADEMY ST	0001	8	43,680	10,483	14,109	19,088	0.115	166,000	20750.00
APT	0001	449/ 24/ 41/ /	19 BOWMAN ST	0001	5	31,200	1,872	9,972	19,356	0.115	168,300	33660.00
APT	0001	449/ 24/ 75/ /	88 BOWMAN ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	449/ 38/ 46/ /	8 CENTER ST	0001	5	31,200	1,872	9,972	19,356	0.115	168,300	33660.00
APT	0001	449/ 54/ 87/ /	93 COURT ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	449/ 55/ 62/ /	21 CLEVELAND PL	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	449/ 55/ 65/ /	18-20 CLEVELAND PL	0001	6	37,440	2,246	14,957	20,237	0.115	176,000	29333.33
APT	0001	449/ 142/ 20/ /	348 MAIN ST	0001	4	28,080	1,685	8,974	17,421	0.115	151,500	37875.00
APT	0001	449/ 184/ 9/ /	5 PINE ST	0001	6	37,440	2,246	11,966	23,228	0.115	202,000	33666.67
APT	0001	450/ 13/ 44/ /	11 BAY ST	0001	4	30,720	1,843	9,818	19,059	0.115	165,700	41425.00
APT	0001	450/ 54/ 1/ /	132 COURT ST	0001	6	37,440	4,493	14,002	18,945	0.115	164,700	27450.00
APT	0001	450/ 74/ 7/ /	43 FAIR ST	0001	4	34,800	2,088	13,902	18,810	0.115	163,600	40900.00
APT	0001	454/ 123/ 17/ /	22 KEASOR CT	0001	6	50,400	3,024	16,108	31,268	0.115	271,900	45316.67
APT	0001	455/ 54/ 59/ /	267 COURT ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	455/ 74/ 1/ /	18-26 FAIR ST	0001	9	59,280	3,557	18,946	36,777	0.115	319,800	35533.33
APT	0001	455/ 238/ 34/ /	22 WEST ST	0001	6	46,320	2,779	14,804	28,737	0.115	249,900	41650.00
APT	0001	455/ 238/ 37/ /	11 WEST ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APT	0001	456/ 2/ 4/ /	104 ACADEMY ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	456/ 3/ 11/ /	59 ADAMS ST	0001	4	38,400	2,304	12,273	23,823	0.115	207,200	51800.00
APT	0001	456/ 86/ 62/ /	39 GARFIELD ST	0001	4	46,080	2,765	14,727	28,588	0.115	248,600	62150.00
APT	0001	456/ 180/ 95/ /	60 PEARL ST	0001	4	24,960	1,498	7,977	15,485	0.115	134,700	33675.00
APT	0001	457/ 86/ 95/ /	44 GARFIELD ST	0001	4	31,200	1,872	9,972	19,356	0.115	168,300	42075.00
APT	0001	457/ 142/ 82/ /	221 MAIN ST	0001	4	30,720	1,843	9,818	19,059	0.115	165,700	41425.00
APT	0001	457/ 188/ 67/ /	45 PROVINCE ST	0001	4	34,800	2,088	11,122	21,590	0.115	187,700	46925.00
APT	0001	480/ 160/ 1/ /	380 MILE HILL RD	0001	40	384,000	23,040	122,726	238,234	0.115	2,071,600	51790.00
BANK	0001	426/ 220/ 36/ /	277 UNION AV	0001	9,970	124,141	7,439	22,600	94,102	0.086	1,100,600	122.93
BANK	0001	432/ 142/ 24/ /	587 MAIN ST	0001	5,577	75,011	2,250	8,040	64,721	0.086	757,000	135.74
BANK	0001	433/ 186/ 1/ /	62 PLEASANT ST	0001	24,608	396,690	19,835	48,992	327,863	0.086	3,834,700	155.83
BANK	0001	442/ 142/ 45/ /	400 MAIN ST	0001	5,018	85,256	4,263	10,529	70,464	0.095	741,700	147.81
BED	0001	395/ 336/ 7/ /	175 BLUEBERRY LN	0001	108	3,672,000	110,160	3,170,038	391,802	0.125	3,134,400	29022.22
CARS	0001	257/ 370/ 2/ /	26 ARTISAN CT	0001	4,613	48,713	3,410	6,795	38,508	0.110	350,100	75.89
CARS	0001	304/ 220/ 3/ /	1290 UNION AV	0001	8,750	84,088	5,886	11,730	66,472	0.110	604,300	69.06
CARS	0001	325/ 220/ 9/ /	1191 UNION AV	0001	16,752	134,174	10,496	18,050	105,628	0.110	960,300	57.32
CARS	0001	327/ 220/ 9/ /	1165 UNION AV	0001	8,500	113,365	6,401	14,072	92,892	0.110	844,500	99.35
CARS	0001	327/ 220/ 10/ /	1145-1147 UNION AV	0001	6,180	87,976	4,398	12,536	71,042	0.110	645,800	104.50
CARS	0001	327/ 220/ 16/ /	1091 UNION AV	0001	1,402	51,594	3,096	5,335	43,163	0.110	392,400	279.89
CARS	0001	346/ 220/ 4/ /	1022 UNION AV	0001	4,085	54,943	2,747	7,829	44,367	0.110	403,300	98.73
CARS	0001	346/ 220/ 20/ /	1033 UNION AV	0001	11,520	117,158	5,858	16,695	94,605	0.110	860,000	74.65
CARS	0001	349/ 220/ 3/ /	969 UNION AV	0001	3,264	46,381	1,948	5,665	38,768	0.110	352,400	107.97
CARS	0001	367/ 71/ 26/ 01/	21 ELM ST	0001	4,612	44,275	1,328	5,583	37,364	0.110	339,700	73.66
CARS	0001	371/ 220/ 7/ /	670 UNION AV	0001	17,840	99,904	6,993	13,937	78,974	0.110	717,900	40.24
CARS	0001	388/ 152/ 10/ /	49 MECHANIC ST	0001	9,915	83,385	5,837	11,632	65,916	0.099	665,800	67.15
CARS	0001	388/ 220/ 6/ /	623 UNION AV	0001	17,235	132,881	8,135	17,604	107,142	0.110	974,000	56.51
CARS	0001	406/ 294/ 27/ /	59 BISSON AV	0001	52,124	456,665	27,167	67,421	362,077	0.110	3,291,600	63.15
CARS	0001	407/ 220/ 6/ /	446 UNION AV	0001	16,100	155,687	7,784	19,227	128,676	0.110	1,169,800	72.66
CARS	0001	411/ 49/ 12/ /	11 WILSON CT	0001	7,756	44,985	3,149	6,275	35,561	0.110	323,300	41.68
CARS	0001	449/ 142/ 4/ /	MAIN ST	0001	10,000	70,000	4,900	9,765	55,335	0.110	503,000	50.30
CARS	0001	454/ 54/ 1/ /	300 COURT ST	0001	2,660	30,569	2,346	4,045	24,178	0.110	219,800	82.63
CARS	0001	454/ 54/ 6/ /	331 COURT ST	0001	5,000	65,000	3,250	9,263	52,487	0.110	477,200	95.44
CARS	0001	464/ 142/ 32/ /	200 MAIN ST	0001	3,240	28,480	1,994	3,973	22,513	0.110	204,700	63.18
FF	0001	304/ 220/ 15/ /	1321 UNION AV	0001	2,165	58,693	1,761	6,263	50,669	0.090	563,000	260.05
FF	0001	325/ 220/ 3/ /	1218 UNION AV	0001	5,808	123,420	3,703	13,169	106,548	0.100	1,065,500	183.45
FF	0001	325/ 220/ 4/ /	1251 UNION AV	0001	3,172	78,158	2,345	8,339	67,474	0.100	674,700	212.70
FF	0001	327/ 220/ 1/ /	1106 UNION AV	0001	7,056	118,157	5,287	17,277	95,593	0.100	955,900	135.47
FF	0001	327/ 220/ 5/ /	1126 UNION AV	0001	1,586	57,270	1,718	6,111	49,441	0.100	494,400	311.73
FF	0001	327/ 220/ 8/ /	1160 UNION AV	0001	2,279	60,986	1,830	6,507	52,649	0.100	526,500	231.02
FF	0001	327/ 220/ 11/ /	1137 UNION AV	0001	1,926	49,074	1,472	5,236	42,366	0.100	423,700	219.99
FF	0001	346/ 220/ 5/ /	1056 UNION AV	0001	2,732	52,973	1,589	5,652	45,732	0.100	457,300	167.39
FF	0001	449/ 142/ 2/ /	369 MAIN ST	0001	1,566	46,839	843	4,301	41,695	0.090	463,300	295.85
IND	0001	35/ 153/ 11/ /	385 MERE CENTER RD	0001	16,594	98,313	8,584	12,150	77,579	0.099	783,600	68.31
IND	0001	151/ 357/ 3/ /	129 WOODVALE DR	0001	6,600	43,296	3,897	5,122	34,277	0.099	346,200	52.45
IND	0001	166/ 269/ 29/ /	50 WENTWORTH COVE RD	0001	3,888	25,933	2,334	3,304	20,295	0.110	184,500	60.31
IND	0001	223/ 241/ 3/ /	498 WHITE OAKS RD	0001	3,000	19,140	1,723	2,438	14,979	0.110	136,200	57.07

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND	0001	304/ 22/ 9/ /	53 BLAISDELL AV	0001	9,381	54,530	4,620	8,383	41,527	0.110	377,500	40.24
IND	0001	304/ 22/ 10/ /	45 BLAISDELL AV	0001	14,444	105,942	5,319	13,723	86,900	0.110	790,000	54.69
IND	0001	327/ 220/ 6/ /	1134 UNION AV	0001	2,950	26,963	2,427	3,190	21,346	0.110	194,100	65.80
IND	0001	350/ 92/ 32/ /	81 GOLD ST	0001	5,000	39,200	3,528	4,245	31,427	0.110	285,700	57.14
IND	0001	350/ 175/ 37/ /	34 PARK ST	0001	2,295	15,652	1,409	1,994	12,249	0.110	111,400	48.54
IND	0001	350/ 220/ 43/ /	935 UNION AV	0001	20,100	91,656	8,249	10,843	72,564	0.110	659,700	32.82
IND	0001	366/ 82/ 6/ /	42 FRANKLIN ST	0001	46,445	233,151	20,983	28,033	184,135	0.110	1,674,000	36.04
IND	0001	367/ 495/ 6/ /	56-126 DORIS RAY CT	0001	146,442	1,784,655	365,573	716,901	702,181	0.110	6,383,500	43.59
IND	0001	375/ 324/ 1/ /	14 LEXINGTON DR	0001	51,449	226,855	20,417	28,902	177,536	0.110	1,614,000	31.37
IND	0001	375/ 324/ 5/ /	45 LEXINGTON DR	0001	41,113	341,238	20,474	40,897	279,867	0.099	2,826,900	68.76
IND	0001	376/ 324/ 3/ /	155 LEXINGTON DR	0001	147,825	473,040	25,544	58,174	389,322	0.099	3,932,500	26.60
IND	0001	376/ 324/ 5/ /	93 LEXINGTON DR	0001	71,864	276,676	24,901	32,731	219,044	0.110	1,991,300	27.71
IND	0001	376/ 325/ 1/ /	10 PRIMROSE DR SOUTH	0001	18,910	86,608	7,795	15,369	63,444	0.110	576,800	30.50
IND	0001	376/ 325/ 4/ /	64 PRIMROSE DR NORTH	0001	10,192	65,025	5,852	8,284	50,889	0.110	462,600	105.21
IND	0001	383/ 325/ 1/ /	40 PRIMROSE DR SOUTH	0001	20,880	95,213	8,569	14,080	72,564	0.110	659,700	31.59
IND	0001	383/ 325/ 2/ /	56 PRIMROSE DR SOUTH	0001	9,366	48,797	4,392	7,216	37,189	0.110	338,100	36.10
IND	0001	383/ 325/ 3/ /	67 PRIMROSE DR SOUTH	0001	195,360	703,296	63,297	112,000	527,999	0.110	4,800,000	24.57
IND	0001	383/ 325/ 5/ /	45 PRIMROSE DR SOUTH	0001	23,000	104,420	9,398	15,441	79,581	0.110	723,500	31.46
IND	0001	384/ 325/ 2/ /	72 PRIMROSE DR SOUTH	0001	20,000	91,400	8,226	10,813	72,361	0.110	657,800	32.89
IND	0001	388/ 152/ 11/ /	35 MECHANIC ST	0001	6,093	28,698	2,583	3,656	22,459	0.110	204,200	33.51
IND	0001	392/ 158/ 2/ /	272 MESSER ST	0001	4,224	20,993	1,889	2,675	16,429	0.110	149,400	35.37
IND	0001	411/ 49/ 10/ /	10 WILSON CT	0001	2,545	16,084	1,287	2,220	12,577	0.110	114,300	44.91
IND	0001	411/ 220/ 27/ /	361 UNION AV	0001	12,129	87,924	7,102	14,282	66,540	0.110	604,900	49.87
IND	0001	411/ 294/ 5/ /	27 BISSON AV	0001	19,102	130,468	9,637	17,666	103,165	0.110	937,900	49.10
IND	0001	412/ 60/ 58/ /	53 DAVIS PL	0001	7,750	27,203	2,448	3,218	21,537	0.110	195,800	25.26
IND	0001	412/ 158/ 47/ /	128 MESSER ST	0001	17,018	68,286	6,146	8,699	53,441	0.110	485,800	28.55
IND	0001	432/ 220/ 39/ /	126 UNION AV	0001	18,378	66,411	5,977	8,461	51,973	0.110	472,500	25.71
IND	0001	433/ 167/ 4/ /	97 NEW SALEM ST	0001	5,309	40,252	3,104	8,575	28,573	0.110	259,800	48.94
IND	0001	433/ 167/ 5/ /	NEW SALEM ST	0001	2,600	11,024	992	1,630	8,402	0.110	76,400	29.38
IND	0001	433/ 167/ 6/ /	77 NEW SALEM ST	0001	16,050	70,139	6,313	8,298	55,528	0.110	504,800	31.45
IND	0001	440/ 74/ 5/ /	210 FAIR ST	0001	17,782	102,788	9,251	12,160	81,377	0.110	739,800	41.60
IND	0001	440/ 233/ 4/ /	187 WATER ST	0001	14,462	56,980	5,128	7,259	44,593	0.110	405,400	28.03
IND	0001	441/ 74/ 23/ /	176 FAIR ST	0001	42,761	195,063	16,542	29,240	149,281	0.110	1,357,100	31.74
IND	0001	441/ 233/ 10/ /	125 WATER ST	0001	12,221	71,928	6,474	9,164	56,290	0.110	511,700	41.87
IND	0001	441/ 233/ 24/ /	167 WATER ST	0001	24,960	90,355	8,132	13,361	68,862	0.110	626,000	25.08
IND	0001	442/ 220/ 10/ /	84 UNION AV	0001	13,144	64,931	11,688	8,652	44,591	0.121	368,500	28.04
IND	0001	450/ 13/ 23/ 001/	60 BAY ST #1	0001	4,990	20,609	1,855	2,438	16,316	0.110	148,300	29.72
IND	0001	450/ 13/ 23/ 002/	60 BAY ST #2	0001	1,764	11,660	630	1,434	9,596	0.110	87,200	49.43
IND	0001	450/ 13/ 23/ 003/	60 BAY ST #3	0001	2,756	15,985	1,439	1,891	12,655	0.110	115,000	41.73
IND	0001	450/ 13/ 23/ 004/	60 BAY ST #4	0001	5,906	29,766	5,358	3,173	21,235	0.110	193,000	32.68
IND	0001	450/ 13/ 23/ 005/	60 BAY ST #5	0001	1,633	10,304	927	1,313	8,064	0.110	73,300	44.89
IND	0001	450/ 13/ 23/ 006/	60 BAY ST #6	0001	868	5,642	1,016	648	3,978	0.110	36,200	41.71
IND	0001	450/ 13/ 23/ 007/	60 BAY ST #7	0001	3,276	18,247	1,642	2,159	14,446	0.110	131,300	40.08
IND	0001	450/ 13/ 23/ 008/	60 BAY ST #8	0001	3,960	19,919	1,793	2,538	15,588	0.110	141,700	35.78
IND	0001	450/ 13/ 23/ 009/	60 BAY ST #9	0001	1,980	15,107	1,360	1,787	11,960	0.110	108,700	54.90
IND	0001	450/ 13/ 23/ 011/	60 BAY ST #11	0001	1,944	11,586	1,043	1,476	9,067	0.110	82,400	42.39

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND	0001	450/ 13/ 23/ 012/	60 BAY ST #12	0001	2,664	14,572	1,311	1,857	11,404	0.110	103,700	38.93
IND	0001	450/ 51/ 63/ 001/	30 COOK CT	0001	18,711	64,740	5,827	10,310	48,603	0.110	441,800	23.61
IND	0001	450/ 54/ 63/ 002/	161 COURT ST UNITS B	0001	20,322	89,823	8,084	10,626	71,113	0.110	646,500	31.81
IND	0001	450/ 54/ 63/ 003/	161 COURT ST UNIT A	0001	6,616	26,332	2,370	3,115	20,847	0.110	189,500	28.64
IND	0001	450/ 74/ 61/ /	113 FAIR ST	0001	35,693	113,861	10,247	14,506	89,108	0.110	810,100	22.70
IND	0001	450/ 245/ 28/ /	6 WINNISQUAM AV	0001	3,800	13,870	1,248	2,209	10,413	0.110	94,700	24.92
IND	0001	451/ 245/ 1/ /	48 WINNISQUAM AV	0001	30,957	99,062	8,916	11,719	78,427	0.110	713,000	23.03
IND	0001	456/ 2/ 91/ /	150 ACADEMY ST	0001	2,514	16,718	903	2,214	13,601	0.110	123,600	49.16
IND	0001	459/ 376/ 1/ 5/	51 GROWTTH RD	0001	48,652	329,349	16,432	56,881	256,036	0.110	2,327,600	47.84
IND	0001	462/ 376/ 1/ 3/	20 GROWTTH RD	0001	10,476	65,685	3,547	8,078	54,060	0.110	491,500	46.92
IND	0001	464/ 142/ 26/ /	166 MAIN ST	0001	3,360	24,562	2,211	2,906	19,445	0.110	176,800	52.62
IND	0001	467/ 66/ 20/ /	11 DURKEE ST	0001	6,248	35,207	3,169	4,165	27,873	0.110	253,400	40.56
IND	0001	472/ 86/ 19/ /	194 GARFIELD ST	0001	5,272	39,585	3,563	4,839	31,183	0.110	283,500	53.77
IND	0001	476/ 351/ 4/ /	136 FRANK BEAN RD	0001	17,670	87,223	7,049	11,597	68,577	0.110	623,400	35.28
IND	0001	477/ 147/ 3/ /	432-444 PROVINCE RD	0001	10,001	83,112	7,273	11,223	64,616	0.110	587,400	58.73
IND	0001	485/ 147/ 3/ /	484-516 PROVINCE RD	0001	74,800	405,744	73,034	54,066	278,644	0.121	2,302,800	30.79
IND	0001	485/ 147/ 4/ /	477-505 PROVINCE RD	0001	37,250	145,993	26,279	19,453	100,261	0.121	828,600	22.24
IND	0001	485/ 147/ 5/ /	409-461 PROVINCE RD	0001	36,127	165,834	14,252	23,778	127,804	0.110	1,161,900	32.16
LANE	0001	128/ 252/ 4/ /	549-579 ENDICOTT ST	0001	69,099	585,220	46,186	88,667	450,367	0.110	4,094,200	59.25
MIX	0001	128/ 252/ 3/ /	588 ENDICOTT ST N	0001	3,649	64,197	4,494	15,322	44,381	0.120	369,800	101.34
MIX	0001	144/ 252/ 1/ /	350 ENDICOTT ST N	0001	16	587,160	174,078	346,935	66,147	0.120	551,200	34450.00
MIX	0001	145/ 127/ 35/ /	292 LAKESIDE AV	0001	1,963	41,597	3,723	12,770	25,104	0.120	209,200	106.57
MIX	0001	145/ 127/ 36/ /	306 LAKESIDE AV	0001	2,340	66,176	4,632	14,588	46,956	0.120	391,300	167.22
MIX	0001	157/ 252/ 1/ /	258 ENDICOTT ST N	0001	582	672,549	194,673	390,940	86,936	0.120	724,500	1244.85
MIX	0001	162/ 252/ 11/ /	38 ENDICOTT ST N	0001	5,842	657,494	185,717	368,373	103,404	0.120	861,700	147.50
MIX	0001	290/ 155/ 9/ /	1921 PARADE RD	0001	7,583	107,887	7,552	28,938	71,397	0.120	595,000	83.08
MIX	0001	350/ 92/ 26/ /	151 ELM ST	0001	2,659	69,212	8,011	14,700	46,501	0.120	387,500	145.73
MIX	0001	367/ 71/ 20/ /	49 ELM ST	0001	6,417	83,291	6,344	17,584	59,363	0.120	494,700	77.09
MIX	0001	367/ 71/ 21/ /	41 ELM ST	0001	2,378	58,883	4,122	15,971	38,790	0.120	323,300	135.95
MIX	0001	367/ 220/ 30/ /	851 UNION AV	0001	3,087	71,006	6,558	15,274	49,174	0.120	409,800	132.75
MIX	0001	371/ 220/ 9/ /	708 UNION AV	0001	3,509	107,555	8,488	34,098	64,969	0.120	541,400	154.29
MIX	0001	371/ 220/ 13/ /	699 UNION AV	0001	2,503	52,110	4,116	16,096	31,898	0.120	265,800	106.19
MIX	0001	371/ 220/ 22/ /	645 UNION AV	0001	2,383	39,529	2,767	9,339	27,423	0.120	228,500	95.89
MIX	0001	406/ 158/ 20/ /	229 MESSER ST	0001	2,726	41,352	2,801	9,834	28,717	0.108	265,900	97.54
MIX	0001	407/ 220/ 53/ /	397 UNION AV	0001	3,610	48,013	3,361	10,270	34,382	0.108	318,400	88.20
MIX	0001	407/ 227/ 50/ /	11 WALKER ST	0001	5,591	37,393	2,618	6,421	28,354	0.120	236,300	42.26
MIX	0001	411/ 220/ 23/ /	342 UNION AV	0001	2,504	65,400	4,194	18,551	42,655	0.120	355,500	141.97
MIX	0001	411/ 220/ 24/ /	350 UNION AV	0001	2,501	51,050	3,430	14,146	33,474	0.108	309,900	123.91
MIX	0001	426/ 220/ 37/ /	261 UNION AV	0001	808	49,944	3,496	15,469	30,979	0.120	258,200	319.55
MIX	0001	426/ 220/ 38/ /	255 UNION AV	0001	806	53,600	3,488	16,977	33,135	0.120	276,100	342.56
MIX	0001	432/ 142/ 16/ /	660-668 MAIN ST	0001	3,455	84,954	11,894	22,933	50,127	0.120	417,700	120.90
MIX	0001	432/ 142/ 17/ /	674 MAIN ST	0001	3,157	53,989	3,779	12,653	37,557	0.120	313,000	99.14
MIX	0001	432/ 142/ 22/ /	609 MAIN ST	0001	19,938	237,455	39,094	57,214	141,147	0.120	1,176,200	58.99
MIX	0001	432/ 186/ 9/ /	12 PLEASANT ST	0001	20,276	189,581	37,916	50,049	101,616	0.120	846,800	41.76
MIX	0001	442/ 142/ 41/ /	399 MAIN ST	0001	2,462	43,849	2,877	11,409	29,563	0.120	246,400	100.08
MIX	0001	442/ 220/ 11/ /	100 UNION AV	0001	6,055	50,014	3,501	14,535	31,978	0.120	266,500	44.01

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
MIX	0001	450/ 54/ 65/ /	127 COURT ST	0001	2,321	55,407	3,878	12,891	38,638	0.120	322,000	138.73
MIX	0001	455/ 54/ 40/ /	254 COURT ST	0001	3,801	63,606	4,452	17,150	42,004	0.120	350,000	92.08
MIX	0001	456/ 142/ 29/ /	302 MAIN ST	0001	867	38,189	2,673	9,345	26,171	0.120	218,100	251.56
OFF	0001	193/ 473/ 2/ /	177 MENTOR AV	0001	17,708	177,080	12,396	46,112	118,572	0.120	988,100	55.80
OFF	0001	241/ 248/ 7/ /	355 WEIRS BV	0001	2,612	37,952	2,657	9,883	25,412	0.120	211,800	81.09
OFF	0001	257/ 370/ 3/ /	32 ARTISAN CT	0001	9,920	177,965	12,458	46,342	119,165	0.108	1,103,400	111.23
OFF	0001	304/ 220/ 2/ /	1266 UNION AV	0001	5,420	126,340	8,844	32,899	84,597	0.108	783,300	181.42
OFF	0001	346/ 220/ 17/ /	1061 UNION AV	0001	5,613	88,405	6,188	23,021	59,196	0.120	493,300	87.89
OFF	0001	367/ 220/ 31/ /	831 UNION AV	0001	4,606	56,239	7,873	13,542	34,824	0.120	290,200	63.00
OFF	0001	371/ 220/ 6/ /	658 UNION AV	0001	2,904	45,419	3,179	11,827	30,413	0.120	253,400	87.26
OFF	0001	387/ 220/ 5/ /	570 UNION AV	0001	11,460	124,914	17,488	30,079	77,347	0.120	644,600	56.25
OFF	0001	391/ 220/ 15/ /	501 UNION AV	0001	5,826	90,827	6,358	23,651	60,818	0.108	563,100	96.65
OFF	0001	392/ 158/ 5/ /	308 MESSER ST	0001	2,265	43,397	3,038	11,301	29,058	0.120	242,200	106.93
OFF	0001	407/ 220/ 54/ /	385 UNION AV	0001	5,256	75,056	5,254	19,545	50,257	0.120	418,800	79.68
OFF	0001	413/ 142/ 19/ /	816 MAIN ST	0001	4,008	59,358	4,155	15,457	39,746	0.120	331,200	82.63
OFF	0001	413/ 142/ 21/ /	832 MAIN ST	0001	4,508	89,258	6,248	23,243	59,767	0.120	498,100	110.49
OFF	0001	413/ 142/ 32/ /	827 MAIN ST	0001	18,075	238,590	16,701	62,129	159,760	0.120	1,331,300	73.65
OFF	0001	424/ 142/ 54/ /	734 MAIN ST	0001	9,354	175,949	12,316	45,817	117,816	0.120	981,800	104.96
OFF	0001	424/ 142/ 63/ /	762 MAIN ST	0001	23,984	263,824	18,468	68,700	176,656	0.120	1,472,100	61.38
OFF	0001	424/ 142/ 65/ /	780 MAIN ST	0001	14,120	186,949	13,086	48,682	125,181	0.120	1,043,200	73.88
OFF	0001	424/ 142/ 68/ /	783 MAIN ST	0001	3,672	70,025	4,902	18,234	46,889	0.120	390,700	106.40
OFF	0001	424/ 142/ 76/ /	745 MAIN ST	0001	3,558	44,724	1,878	11,997	30,849	0.120	257,100	72.26
OFF	0001	424/ 142/ 79/ /	724 MAIN ST	0001	19,449	420,098	29,407	109,393	281,298	0.108	2,604,600	133.92
OFF	0001	425/ 44/ 88/ /	55 CHURCH ST	0001	3,212	49,304	2,071	11,241	35,992	0.120	299,900	93.37
OFF	0001	426/ 220/ 94/ /	213 UNION AV	0001	9,533	156,341	10,944	40,711	104,686	0.108	969,300	101.68
OFF	0001	431/ 104/ 71/ 001/	96 HIGH ST #1	0001	4,662	111,841	6,710	21,026	84,105	0.120	700,900	150.34
OFF	0001	431/ 104/ 71/ 002/	96 HIGH ST #2	0001	2,636	50,506	3,030	9,495	37,981	0.120	316,500	120.07
OFF	0001	431/ 204/ 57/ 001/	85 SPRING ST 1A	0001	3,989	66,098	3,966	12,426	49,706	0.120	414,200	103.84
OFF	0001	431/ 204/ 57/ 005/	87 SPRING ST1E	0001	1,279	28,419	1,705	5,343	21,371	0.120	178,100	139.25
OFF	0001	431/ 204/ 57/ 008/	85 SPRING ST2A	0001	4,025	81,144	4,869	15,255	61,020	0.120	508,500	126.34
OFF	0001	431/ 204/ 57/ 009/	85 SPRING ST 2B	0001	2,050	37,741	2,264	7,095	28,382	0.120	236,500	115.37
OFF	0001	431/ 204/ 57/ 011/	87 SPRING ST	0001	724	20,279	1,217	3,812	15,250	0.120	127,100	175.55
OFF	0001	431/ 204/ 57/ 012/	87 SPRING ST2E	0001	1,248	27,868	1,672	5,239	20,957	0.120	174,600	139.90
OFF	0001	431/ 204/ 57/ 015/	87 SPRING ST 2H	0001	1,401	30,612	1,837	5,755	23,020	0.120	191,800	136.90
OFF	0001	431/ 204/ 57/ 017/	85 SPRING ST 3B	0001	3,226	59,939	3,596	11,269	45,074	0.120	375,600	116.43
OFF	0001	431/ 204/ 57/ 018/	85 SPRING ST 3C	0001	2,215	43,813	2,629	8,237	32,947	0.120	274,600	123.97
OFF	0001	431/ 204/ 57/ 019/	85 SPRING ST 4A	0001	1,320	29,159	1,750	5,482	21,927	0.120	182,700	138.41
OFF	0001	431/ 204/ 57/ 020/	85 SPRING ST 4B	0001	2,058	41,283	2,477	7,761	31,045	0.120	258,700	125.70
OFF	0001	431/ 204/ 57/ 021/	85 SPRING ST 4C	0001	1,367	30,006	1,800	5,641	22,565	0.120	188,000	137.53
OFF	0001	431/ 204/ 57/ 023/	85 SPRING ST 4E	0001	998	23,363	1,402	4,392	17,569	0.120	146,400	146.69
OFF	0001	431/ 204/ 57/ 024/	85 SPRING ST 5A	0001	1,628	34,448	2,067	6,476	25,905	0.120	215,900	132.62
OFF	0001	431/ 204/ 57/ 025/	85 SPRING ST 5B	0001	1,206	27,111	1,627	5,097	20,387	0.120	169,900	140.88
OFF	0001	431/ 204/ 57/ 027/	85 SPRING ST 5D	0001	1,331	29,362	1,762	5,520	22,080	0.120	184,000	138.24
OFF	0001	431/ 204/ 57/ 028/	85 SPRING ST 5E	0001	1,819	37,471	2,248	7,045	28,178	0.120	234,800	129.08
OFF	0001	432/ 142/ 25/ /	575 MAIN ST	0001	22,726	249,986	10,499	67,056	172,431	0.120	1,436,900	63.23
OFF	0001	432/ 161/ 36/ /	1 MILL ST	0001	13,500	191,970	26,876	46,226	118,868	0.120	990,600	73.38

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFF	0001	433/ 15/ 2/ /	51 BEACON ST	0001	32,724	354,878	24,841	89,372	240,665	0.120	2,005,500	61.29
OFF	0001	433/ 186/ 9/ /	144 PLEASANT ST	0001	3,896	58,752	4,113	15,299	39,340	0.120	327,800	84.14
OFF	0001	433/ 186/ 49/ /	164 PLEASANT ST	0001	9,764	135,955	9,517	30,092	96,346	0.108	892,100	91.37
OFF	0001	441/ 233/ 8/ 001/	67 WATER ST 101	0001	1,664	23,346	1,401	4,389	17,556	0.120	146,300	87.92
OFF	0001	441/ 233/ 8/ 002/	67 WATER ST 103	0001	1,730	24,047	1,443	4,521	18,083	0.120	150,700	87.11
OFF	0001	441/ 233/ 8/ 003/	67 WATER ST 105	0001	730	12,359	742	2,323	9,294	0.120	77,500	106.16
OFF	0001	441/ 233/ 8/ 004/	67 WATER ST 107	0001	1,085	16,622	997	3,125	12,500	0.120	104,200	96.04
OFF	0001	441/ 233/ 8/ 005/	67 WATER ST 108	0001	766	12,792	768	2,405	9,619	0.120	80,200	104.70
OFF	0001	441/ 233/ 8/ 006/	67 WATER ST 109	0001	1,522	21,825	1,310	4,103	16,412	0.120	136,800	89.88
OFF	0001	441/ 233/ 8/ 007/	67 WATER ST 201	0001	2,212	29,176	1,751	5,485	21,940	0.120	182,800	82.64
OFF	0001	441/ 233/ 8/ 008/	67 WATER ST 106	0001	713	12,157	729	2,286	9,142	0.120	76,200	106.87
OFF	0001	441/ 233/ 8/ 009/	67 WATER ST 203	0001	1,700	23,732	1,424	4,462	17,846	0.120	148,700	87.47
OFF	0001	441/ 233/ 8/ 011/	67 WATER ST 208	0001	2,746	34,847	2,091	6,551	26,205	0.120	218,400	79.53
OFF	0001	441/ 233/ 8/ 012/	67 WATER ST 209	0001	898	14,377	863	2,703	10,811	0.120	90,100	100.33
OFF	0001	441/ 233/ 8/ 013/	67 WATER ST 210	0001	808	13,300	798	2,500	10,002	0.120	83,400	103.22
OFF	0001	441/ 233/ 13/ 003/	71 WATER ST FOUNDRY	0001	15,464	173,197	20,784	30,483	121,930	0.120	1,016,100	65.71
OFF	0001	441/ 233/ 22/ /	171 FAIR ST	0001	23,216	232,160	16,251	60,455	155,454	0.120	1,295,500	55.80
OFF	0001	442/ 142/ 40/ /	423 MAIN ST	0001	8,672	122,102	8,547	31,795	81,760	0.120	681,300	78.56
OFF	0001	442/ 142/ 46/ /	426 MAIN ST	0001	11,664	138,102	9,667	35,962	92,473	0.120	770,600	66.07
OFF	0001	449/ 1/ 32/ /	11 ACADEMY SQ	0001	2,607	41,686	1,751	9,505	30,430	0.120	253,600	97.28
OFF	0001	449/ 2/ 25/ /	16 ACADEMY ST	0001	2,395	35,470	2,483	9,236	23,751	0.120	197,900	82.63
OFF	0001	449/ 24/ 51/ /	28 BOWMAN ST	0001	5,030	96,325	4,046	21,962	70,317	0.108	651,100	129.44
OFF	0001	449/ 142/ 15/ /	314 MAIN ST	0001	4,802	69,629	4,874	18,131	46,624	0.120	388,500	80.90
OFF	0001	450/ 54/ 14/ /	174 COURT ST	0001	4,498	52,807	7,393	15,895	29,519	0.120	246,000	54.69
OFF	0001	450/ 54/ 63/ 004/	155 COURT ST	0001	3,009	47,061	2,824	8,847	35,390	0.120	294,900	98.01
OFF	0001	455/ 54/ 23/ /	200 COURT ST	0001	3,880	52,458	3,672	13,660	35,126	0.120	292,700	75.44
OFF	0001	467/ 4/ 1/ /	14 ADDISON ST	0001	6,703	75,356	5,609	17,247	52,500	0.120	437,500	65.27
OFF	0001	467/ 54/ 22/ /	348 COURT ST	0001	11,638	164,329	6,902	37,468	119,959	0.120	999,700	85.90
OFF	0001	467/ 54/ 24/ /	376 COURT ST	0001	4,750	64,600	4,522	16,822	43,256	0.120	360,500	75.89
OFF	0001	467/ 54/ 29/ /	373 COURT ST	0001	4,164	61,960	4,337	16,134	41,489	0.120	345,700	83.02
REST	0001	115/ 280/ 3/ /	1065 WATSON RD	0001	3,843	63,371	4,436	8,840	50,095	0.115	435,600	145.88
REST	0001	128/ 252/ 3/ 1/	604 ENDICOTT ST N	0001	5,382	61,826	4,578	8,361	48,887	0.115	425,100	78.99
REST	0001	145/ 127/ 34/ /	264-290 LAKESIDE AV	0001	8,096	55,215	2,761	10,491	41,963	0.115	364,900	45.07
REST	0001	145/ 127/ 37/ /	322 LAKESIDE AV	0001	6,806	62,887	2,641	9,037	51,209	0.115	445,300	65.43
REST	0001	216/ 248/ 10/ /	644 WEIRS BV	0001	9,346	84,628	6,216	11,762	66,650	0.115	579,600	62.02
REST	0001	324/ 220/ 1/ /	1182 UNION AV	0001	11,782	157,643	9,666	25,448	122,529	0.104	1,183,900	100.48
REST	0001	327/ 220/ 12/ /	1127 UNION AV	0001	8,180	66,994	4,690	11,682	50,622	0.115	440,200	53.81
REST	0001	349/ 220/ 2/ /	979 UNION AV	0001	2,880	38,966	2,728	5,436	30,802	0.104	297,600	103.33
REST	0001	367/ 220/ 32/ /	799 UNION AV	0001	7,198	114,417	8,009	19,678	86,730	0.104	838,000	116.42
REST	0001	441/ 233/ 9/ /	141 WATER ST	0001	4,376	52,556	3,679	7,332	41,545	0.104	401,400	91.73
REST	0001	449/ 142/ 11/ /	331 MAIN ST	0001	5,852	81,635	5,714	11,388	64,533	0.115	561,200	95.90
REST	0001	449/ 142/ 22/ /	358 MAIN ST	0001	6,965	76,963	5,387	10,736	60,840	0.115	529,000	75.95
RET	0001	113/ 252/ 2/ /	809-817 ENDICOTT ST	0001	4,298	50,373	2,116	9,434	38,823	0.120	323,500	75.27
RET	0001	114/ 252/ 1/ /	730 ENDICOTT ST N	0001	4,704	72,442	5,071	13,171	54,200	0.120	451,700	96.02
RET	0001	115/ 252/ 1/ /	718 ENDICOTT ST N	0001	3,456	47,658	3,336	10,194	34,128	0.120	284,400	82.29
RET	0001	144/ 252/ 6/ /	259 ENDICOTT ST N	0001	12,020	111,546	7,808	23,860	79,878	0.120	665,700	55.38

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RET	0001	145/ 127/ 33/ /	279 LAKESIDE AV	0001	3,826	75,028	3,151	16,532	55,345	0.120	461,200	120.54
RET	0001	145/ 127/ 44/ /	248-260 LAKESIDE AV	0001	15,253	76,897	6,820	10,471	59,606	0.120	496,700	32.56
RET	0001	146/ 127/ 2/ /	240-246 LAKESIDE AV	0001	10,001	50,090	4,092	8,292	37,706	0.120	314,200	31.42
RET	0001	146/ 127/ 30/ /	263 LAKESIDE AV	0001	19,128	282,294	11,856	62,201	208,237	0.108	1,928,100	100.80
RET	0001	163/ 72/ 1/ /	28-36 ENDICOTT ST E	0001	22,742	369,280	22,157	83,310	263,813	0.108	2,442,700	107.41
RET	0001	173/ 40/ 8/ /	96 CHANNEL LN	0001	26,506	354,004	29,657	55,754	268,593	0.120	2,238,300	84.45
RET	0001	261/ 248/ 13/ 011/	135 WEIRS BV C-1	0001	1,982	20,613	1,031	4,896	14,686	0.120	122,400	61.76
RET	0001	261/ 248/ 13/ 013/	135 WEIRS BV C-3	0001	734	11,531	577	2,739	8,215	0.120	68,500	93.32
RET	0001	282/ 241/ 1/ /	WHITE OAKS RD	0001	60,107	967,122	58,027	218,183	690,912	0.096	7,197,000	119.74
RET	0001	304/ 220/ 1/ /	1258 UNION AV	0001	7,680	113,856	7,970	21,480	84,406	0.108	781,500	118.03
RET	0001	304/ 220/ 12/ /	1367 UNION AV	0001	3,336	46,237	3,237	9,890	33,110	0.120	275,900	82.70
RET	0001	304/ 220/ 14/ 001/	1343 UNION AV	0001	5,250	45,150	3,161	9,657	32,332	0.120	269,400	51.31
RET	0001	304/ 220/ 14/ 002/	1325 UNION AV	0001	2,328	28,122	1,969	6,015	20,138	0.120	167,800	72.08
RET	0001	325/ 220/ 8/ /	1203 UNION AV	0001	10,560	85,402	6,330	15,596	63,476	0.120	529,000	50.09
RET	0001	327/ 220/ 7/ /	1144 UNION AV	0001	6,230	62,798	4,396	13,432	44,970	0.120	374,800	60.16
RET	0001	346/ 220/ 6/ /	1084 UNION AV	0001	10,726	185,345	12,974	39,645	132,726	0.120	1,106,100	103.12
RET	0001	366/ 14/ 4/ /	27 BAYSIDE CT	0001	5,000	43,350	3,035	9,272	31,043	0.120	258,700	51.74
RET	0001	367/ 220/ 33/ /	781 UNION AV	0001	4,552	38,783	2,715	8,296	27,772	0.120	231,400	50.83
RET	0001	367/ 220/ 34/ /	777 UNION AV	0001	2,772	32,405	2,268	6,932	23,205	0.120	193,400	69.77
RET	0001	371/ 220/ 12/ /	727 UNION AV	0001	12,320	86,733	6,071	18,552	62,110	0.120	517,600	42.01
RET	0001	387/ 220/ 6/ /	580 UNION AV	0001	4,428	62,612	4,383	13,393	44,836	0.120	373,600	84.37
RET	0001	388/ 220/ 2/ /	598 UNION AV	0001	3,200	53,056	3,714	11,349	37,993	0.108	351,800	109.94
RET	0001	388/ 220/ 14/ /	585 UNION AV	0001	20,745	192,650	35,477	41,520	115,653	0.120	963,800	46.46
RET	0001	407/ 220/ 7/ /	460 UNION AV	0001	9,496	91,636	6,415	19,601	65,620	0.108	607,600	63.98
RET	0001	411/ 220/ 1/ 005/	370 UNION AV	0001	5,095	52,835	3,698	11,302	37,835	0.120	315,300	61.88
RET	0001	411/ 220/ 1/ 006/	370 UNION AV	0001	2,063	20,774	1,454	4,830	14,490	0.120	120,800	58.56
RET	0001	411/ 220/ 17/ /	288 UNION AV	0001	11,126	213,619	10,681	40,588	162,350	0.108	1,503,200	135.11
RET	0001	411/ 220/ 29/ /	311 UNION AV	0001	8,704	124,119	8,688	26,549	88,882	0.108	823,000	94.55
RET	0001	425/ 44/ 62/ /	72 CHURCH ST	0001	8,447	58,791	4,115	13,669	41,007	0.120	341,700	40.45
RET	0001	425/ 44/ 86/ /	65 CHURCH ST	0001	4,336	44,010	3,081	9,414	31,515	0.120	262,600	60.56
RET	0001	426/ 220/ 5/ /	220 UNION AV	0001	12,732	268,900	5,378	34,258	229,264	0.108	2,122,800	166.73
RET	0001	432/ 33/ 30/ /	50-62 CANAL ST	0001	4,943	62,677	4,387	13,407	44,883	0.120	374,000	75.66
RET	0001	432/ 142/ 10/ /	574 MAIN ST	0001	14,050	127,996	8,960	27,378	91,658	0.120	763,800	54.36
RET	0001	432/ 142/ 11/ /	598 MAIN ST	0001	11,852	90,786	12,710	22,447	55,629	0.132	421,400	35.56
RET	0001	432/ 142/ 12/ /	622-634 MAIN ST	0001	18,620	107,251	7,508	22,941	76,802	0.120	640,000	34.37
RET	0001	432/ 142/ 12/ 1/	610-618 MAIN ST	0001	12,987	83,117	5,818	17,779	59,520	0.120	496,000	38.19
RET	0001	432/ 142/ 19/ /	653 MAIN ST	0001	31,054	215,349	51,069	61,486	102,794	0.132	778,700	25.08
RET	0001	432/ 142/ 20/ /	633-637 MAIN ST	0001	19,454	148,446	16,720	34,185	97,541	0.120	812,800	41.78
RET	0001	432/ 142/ 23/ /	601 MAIN ST	0001	13,957	89,325	6,253	23,883	59,189	0.120	493,200	35.34
RET	0001	432/ 186/ 7/ /	36 PLEASANT ST	0001	2,398	31,774	2,224	5,777	23,773	0.120	198,100	82.61
RET	0001	441/ 167/ 1/ /	94 NEW SALEM ST	0001	4,834	37,899	2,653	8,107	27,139	0.120	226,200	46.79
RET	0001	441/ 167/ 2/ /	100 NEW SALEM ST	0001	2,490	24,900	1,743	5,326	17,831	0.120	148,600	59.68
RET	0001	442/ 54/ 57/ /	63 COURT ST	0001	2,894	30,821	925	5,082	24,814	0.120	206,800	71.46
RET	0001	442/ 54/ 58/ /	45 COURT ST	0001	17,264	303,846	15,192	57,731	230,923	0.120	1,924,400	111.47
RET	0001	442/ 142/ 4/ /	546 MAIN ST	0001	23,952	195,688	13,698	41,858	140,132	0.120	1,167,800	48.76
RET	0001	442/ 142/ 5/ /	522 MAIN ST	0001	6,960	40,716	2,850	8,709	29,157	0.120	243,000	34.91

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RET	0001	442/ 142/ 6/ /	520 MAIN ST	0001	3,024	46,721	3,270	9,994	33,457	0.108	309,800	102.45
RET	0001	442/ 142/ 7/ /	523-571 MAIN ST	0001	28,473	164,004	11,480	35,081	117,443	0.120	978,700	34.37
RET	0001	443/ 184/ 75/ /	92 PINE ST	0001	2,860	33,147	2,320	7,090	23,737	0.120	197,800	69.16
RET	0001	449/ 54/ 80/ /	112 COURT ST	0001	4,824	53,257	3,728	11,392	38,137	0.120	317,800	65.88
RET	0001	449/ 142/ 13/ /	309 MAIN ST	0001	5,292	60,011	4,201	12,836	42,974	0.120	358,100	67.67
RET	0001	449/ 142/ 23/ /	376 MAIN ST	0001	21,341	157,070	9,424	25,100	122,546	0.120	1,021,200	47.85
RET	0001	450/ 13/ 22/ /	54 BAY ST	0001	3,229	27,045	2,254	5,065	19,726	0.120	164,400	50.91
RET	0001	450/ 54/ 45/ /	193 COURT ST	0001	3,471	42,381	1,780	7,937	32,664	0.120	272,200	78.42
RET	0001	454/ 54/ 12/ /	305 COURT ST	0001	3,271	40,462	1,699	8,915	29,848	0.120	248,700	76.03
RET	0001	455/ 54/ 51/ /	292 COURT ST	0001	4,687	54,182	2,276	10,148	41,758	0.120	348,000	74.25
ROOM	0001	139/ 127/ 2/ /	384 LAKESIDE AV	0001	12	110,880	13,304	33,176	64,400	0.130	495,400	41283.33
ROOM	0001	139/ 127/ 20/ /	373 LAKESIDE AV	0001	19	317,280	86,314	178,601	52,365	0.130	402,800	21200.00
ROOM	0001	146/ 10/ 8/ /	7 BAKER AV	0001	7	63,000	8,820	18,963	35,217	0.130	270,900	38700.00
ROOM	0001	156/ 252/ 7/ /	220 ENDICOTT ST N	0001	15	130,680	7,845	41,760	81,075	0.130	623,700	41580.00
ROOM	0001	173/ 248/ 1/ /	1072 WEIRS BV	0001	60	2,312,640	693,792	1,169,618	449,230	0.130	3,455,600	57593.33
ROOM	0001	173/ 248/ 6/ /	1103 WEIRS BV	0001	20	420,480	126,144	212,658	81,678	0.130	628,300	31415.00
ROOM	0001	182/ 248/ 6/ /	1025 WEIRS BV	0001	13	431,280	126,900	253,701	50,679	0.130	389,800	29984.62
ROOM	0001	194/ 248/ 10/ /	867 WEIRS BV	0001	24	560,640	168,192	283,544	108,904	0.130	837,700	34904.17
ROOM	0001	199/ 248/ 6/ /	808 WEIRS BV	0001	14	449,680	134,904	227,427	87,349	0.130	671,900	47992.86
ROOM	0001	199/ 248/ 10/ /	832 WEIRS BV	0001	15	709,560	212,868	422,188	74,504	0.130	573,100	38206.67
ROOM	0001	216/ 248/ 4/ /	630 WEIRS BV	0001	48	1,804,704	533,807	906,833	364,064	0.130	2,800,500	58343.75
ROOM	0001	283/ 23/ 1/ /	94 LAKE ST	0001	16	756,864	227,059	450,334	79,471	0.130	611,300	38206.25
ROOM	0001	303/ 23/ 1/ /	76 LAKE ST	0001	87	5,487,264	1,646,179	3,264,922	576,163	0.117	4,924,500	56603.45
ROOM	0001	304/ 220/ 4/ /	1330 UNION AV	0001	41	1,316,920	395,076	666,032	255,812	0.130	1,967,800	47995.12
ROOM	0001	442/ 142/ 61/ /	480 MAIN ST	0001	104	2,186,496	655,949	1,300,965	229,582	0.130	1,766,000	16980.77
SSTA	0001	391/ 220/ 11/ /	535 UNION AV	0001	4,028	117,295	5,865	22,286	89,144	0.084	1,061,200	263.46
SSTA	0001	407/ 220/ 9/ /	415 UNION AV	0001	1,595	39,381	1,969	7,482	29,930	0.105	285,000	178.68
SSTA	0001	457/ 188/ 73/ /	15 PROVINCE ST	0001	2,072	37,669	1,883	7,157	28,629	0.105	272,700	131.61
WHSE	0001	162/ 40/ 10/ /	18 ENDICOTT ST N	0001	33,071	164,296	14,786	19,436	130,074	0.110	1,182,500	35.76
WHSE	0001	173/ 40/ 13/ /	129 CHANNEL LN	0001	33,460	183,183	9,893	24,261	149,029	0.110	1,354,800	40.49
WHSE	0001	304/ 22/ 6/ /	63 BLAISDELL AV	0001	54,315	251,478	22,633	32,038	196,807	0.099	1,987,900	36.60
WHSE	0001	304/ 22/ 8/ /	53 BLAISDELL AV	0001	3,960	23,918	2,153	3,047	18,718	0.110	170,200	42.98
WHSE	0001	375/ 324/ 2/ /	28 LEXINGTON DR	0001	29,615	166,140	14,953	21,166	130,021	0.110	1,182,000	39.91
WHSE	0001	375/ 324/ 3/ /	76 LEXINGTON DR	0001	77,980	301,783	16,296	39,968	245,519	0.110	2,232,000	28.62
WHSE	0001	376/ 324/ 2/ /	144 LEXINGTON DR	0001	110,440	404,210	36,379	51,496	316,335	0.110	2,875,800	26.04
WHSE	0001	394/ 142/ 31/ /	MAIN ST	0001	4,025	20,165	1,815	2,569	15,781	0.110	143,500	35.65
WHSE	0001	406/ 294/ 25/ /	91 BISSON AV	0001	11,821	85,111	7,660	23,235	54,216	0.110	492,900	41.70
WHSE	0001	441/ 74/ 25/ /	206 FAIR ST	0001	48,160	191,338	34,441	27,457	129,440	0.110	1,176,700	24.43
WHSE	0001	442/ 54/ 56/ /	77 COURT ST	0001	21,800	74,774	13,459	10,730	50,585	0.110	459,900	21.10
WHSE	0001	442/ 192/ 53/ /	36 ROWE CT	0001	5,240	25,204	2,268	3,211	19,725	0.110	179,300	34.22
WHSE	0001	454/ 54/ 5/ /	343 COURT ST	0001	9,768	46,593	4,193	5,512	36,888	0.110	335,300	34.33
WHSE	0001	456/ 38/ 24/ /	29 CENTER ST	0001	6,000	30,180	2,716	3,570	23,894	0.110	217,200	36.20
WHSE	0001	456/ 38/ 25/ /	28 CENTER ST	0001	10,256	48,716	4,384	7,204	37,128	0.110	337,500	32.91
WHSE	0001	464/ 142/ 23/ /	132 MAIN ST	0001	4,030	46,587	4,193	5,511	36,883	0.110	335,300	83.20
WHSE	0001	467/ 54/ 23/ /	360 COURT ST	0001	9,980	48,770	4,389	5,770	38,611	0.110	351,000	35.17
WHSE	0001	474/ 375/ 1/ 1/	116 HOUNSELL AV	0001	8,912	83,595	4,514	11,071	68,010	0.110	618,300	69.38

ECONOMIC INCOME SPREADSHEET FOR YEAR 2009

LACONIA, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
					3,628,825	63,137,279	9,225,647	23,097,603	30,814,029		72,620,800	

Record Count: 460

Appendix 'I': Definitions

Abatement: (1) An official reduction or elimination of one's assessed valuation after completion of the original assessment. (2) An official reduction or elimination of one's tax liability after completion of the tax roll.

Abstraction Method: Method of land valuation in the absence of vacant land sales, whereby improvement values obtained from the cost model are subtracted from sales prices of improved parcels to yield residual land value estimates. Also called residual land technique.

Ad Valorem Tax: A tax levied in proportion to the value of the thing(s) being taxed. Exclusive of exemptions, use-value assessment provisions, and the like, the property tax is an ad valorem tax.

Adjustments: Modifications in the reported value of a variable, such as sale price. For example, adjustments can be used to estimate market value in the sales comparison approach by modifications for differences between comparable and subject properties. Note: Adjustments are applied to the characteristics of the comparable properties in a particular sequence that depends on the method of adjustment selected.

Age/Life method (depreciation): A method of estimating accrued depreciation founded on the premise that, in the aggregate, a neat mathematical function can be used to infer accrued depreciation from the age of a property and its economic life. Another term is "straight-line depreciation" (see depreciation, accrued; and depreciation method, straight-line).

Allocation by Abstraction: A method of separating a whole property value into land and improvement components. The appraiser estimates replacement cost new, subtracts an appropriate amount for depreciation, and subtracts the remainder from the whole property value to estimate the land value.

Allocation Method: A method used to value land, in the absence of vacant land sales, by using a typical ratio of land to improvement value. Also called land ratio method

Amenity: A feature of an improvement that enhances its suitability for its basic use. A fireplace in a single-family residence is an amenity, as is covered parking at an apartment complex. By definition, amenities always increase value.

Anticipated Use Method: A method used to appraise underdeveloped land. Expected improvements to the land are specified, and total development costs are estimated and subtracted from the projected selling price to give an estimate of the value of the undeveloped land.

Appeal: A process in which a property owner contests an assessment either informally or formally.

Appraisal Card, Building: A card used by an assessor or appraiser on which is carried a sketch or photograph of a building, a description of its location, a list of the principal factors affecting its reproduction cost and depreciation, and the calculations by which such cost and depreciation are estimated. Note: The building appraisal card is frequently combined with the land appraisal card into a single document. In such event, the combination card may be used for a composite appraisal as well as for a summation appraisal. **Also called a "property record card".**

Appraisal Card, Land: A card used by an assessor or appraiser on which is carried a sketch or an adequate description of a parcel of land, a description of its location, a list of the principal factors affecting its market value, and the calculations by which the market value is estimated.

Appraisal Date: The date as of which a property's value is estimated.

Appraisal Foundation: The organization authorized by the United States Congress as the source of appraisal standards and appraiser qualifications. The Appraisal Foundation publishes the Uniform Standards of Professional Appraisal Practice (USPAP).

Appraisal Methods: The three methods of appraisal, that is, the cost approach, income approach, and sales comparison approach.

Appraisal Report: The oral or written communication of a completed appraisal.

Appraisal-Sale Price Ratio: The ratio of the appraised value to the sale price (or adjusted sale price) of a property; a simple indication of appraisal accuracy.

Appraisal Standards Board: The division of The Appraisal Foundation that develops, publishes, interprets, and amends the Uniform Standards of Professional Appraisal Practice on behalf of appraisers and users of appraisal services. The New Hampshire Legislature has empowered New Hampshire's own Appraisal Standards Board, under RSA 21-J:14-b.

Appraiser One who estimates the value of property; more commonly, one of a group of professionally skilled persons holding themselves out as experts in valuation

Appreciation: Increase in value of a property, in terms of money, from causes other than additions and betterments. For example, a farm may appreciate if a shopping center is built nearby, and property of any sort may appreciate as a result of inflation.

Appurtenance: In appraisal, an appurtenance is any addition to a property that becomes a part of that property. Generally, an appurtenance differs from a fixture in that the fixture was once personal property.

Arm's-Length Sale: A sale in the open market between two unrelated parties, each of who is reasonably knowledgeable of market conditions and under no undue pressure to buy or sell.

Assemblage: The assembling of adjacent parcels of land into a single unit. Compare "plottage".

Assess: To value property officially for the purpose of taxation.

Assessed Value: (1) A value set on real estate and personal property by a government as a basis for levying taxes. (2) The monetary amount for a property as officially entered on the assessment roll for purposes of computing the tax levy. Assessed values differ from the assessor's estimate of actual (market) value for three major reasons: fractional assessment ratios, partial exemptions, and decisions by assessing officials to override market value.

Assessment: (1) In general, the official act of determining the amount of the tax base. (2) As applied to property taxes, the official act of discovering, listing, and appraising property, whether performed by an assessor, a board of review, or a court. (3) The value placed on property in the course of such act.

Assessment Equity: The degree to which assessments bear a consistent relationship to market value.

Assessment Progressivity or Regressivity: An appraisal bias such that high-value properties are appraised higher (or lower) than low-value properties in relation to market values. See "price-related differential" (PRD).

Assessor: (1) The head of an assessment agency; sometimes used collectively to refer to all administrators of the assessment function. (2) The public officer or member of a public body whose duty it is to make the original assessment.

Assessment Year: A year beginning on the day after the assessment date and ending on the assessment date in the calendar year next following. (2) The 365 days beginning with the appraisal date.

Automated Valuation Model (AVM): An automated valuation model (AVM) is a mathematically based computer software program that produces an estimate of market value based on market analysis of location, market conditions, and real estate characteristics from information that was previously and separately collected. The distinguishing feature of an AVM is that it is a market appraisal produced through mathematical modeling. Credibility of an AVM is dependent on the data used and the skills of the modeler producing the AVM.

Bias: A statistic is said to be biased if the expected value of that statistic is not equal to the population parameter being estimated. A process is said to be biased if it produces results that vary systematically with some factor that should be irrelevant. In assessment administration, assessment progressivity or regressivity is one kind of possible bias.

Board of Tax and Land Appeals: Empowered by RSA 71-B, the Board of Tax and Land Appeals has responsibility for: 1) hearing appeals of individual tax assessments, exemptions or refunds, whether levied by the State or its municipalities; 2) hearing petitions for reassessment and determining the adequacy of reassessments ordered by the board; and 3) determining any appeals of the equalization ratios established by the Commissioner of Revenue Administration.

Capitalization Rate: Any rate used to convert an estimate of future income to an estimate of market value; the ratio of net operating income to market value.

Coefficient of Dispersion (COD): The average deviation of a group of numbers from the median expressed as a percentage of the median. In ratio studies, the average percentage deviation from the median ratio.

Computer Assisted Mass Appraisal (CAMA): A system of appraising property, usually only certain types of real property, that incorporates computer-supported statistical analyses such as

multiple regression analysis and adaptive estimation procedure to assist the appraiser in estimating value.

Confidence Interval: For a given confidence level, the range within which one can conclude that a measure of the population (such as the median or mean appraisal ratio) lies.

Contributory Value: The amount a component of a property contributes to the total market value. For improvements, contributory value must be distinguished from cost.

Cost Approach: (1) One of the three approaches to value, the cost approach is based on the principle of substitution-that a rational, informed purchaser would pay no more for a property than the cost of building an acceptable substitute with like utility. The cost approach seeks to determine the replacement cost new of an improvement less depreciation plus land value. (2) The method of estimating the value of property by: (a) estimating the cost of construction based on replacement or reproduction cost new or trended historic cost (often adjusted by a local multiplier); (b) subtracting depreciation; and, (c) adding the estimated land value. The land value is most frequently determined by the sales comparison approach.

Deferred Maintenance: Repairs and similar improvements that normally would have been made to a property but were not made to the property in question, thus increasing the amount of its depreciation.

Depreciation: Loss in value of an object, relative to its replacement cost new, reproduction cost new, or original cost, whatever the cause of the loss in value. Depreciation is sometimes subdivided into three types: physical deterioration (wear and tear), functional obsolescence (suboptimal design in light of current technologies or tastes), and economic obsolescence (poor location or radically diminished demand for the product).

Effective Tax Rate: (1) The tax rate expressed as a percentage of market value; will be different from the nominal tax rate when the assessment ratio is not equal to 1. (2) The relationship between dollars of tax and dollars of market value of a property. The rate may be calculated either by dividing tax by value or by multiplying a property's assessment level by its nominal tax rate.

Escheat: The right to have property revert to the state for nonpayment of taxes or when there are no legal heirs of someone who dies without leaving a will.

Encumbrance: Any limitation that affects property rights and value.

Equalization: The process by which an appropriate governmental body attempts to ensure that all property under its jurisdiction is assessed at the same assessment ratio or at the ratio or ratios required by law. Equalization may be undertaken at many different levels. Equalization among use classes (such as agricultural and industrial property) may be undertaken at the local level, as may equalization among properties in a school district and a transportation district; equalization among counties is usually undertaken by the state to ensure that its aid payments are distributed fairly.

Equalized Values: Assessed values after they have all been multiplied by common factors during equalization.

Estate: a right or interest in property.

Expense: A cost, or that portion of a cost, which, under accepted accounting procedures, is chargeable against income of the current year.

External (Economic) Obsolescence: The loss of appraisal value (relative to the cost of replacing a property with property of equal utility) resulting from causes outside the property that suffers the loss. Usually locational in nature in the depreciation of real estate, it is more commonly marketwide in personal property, and is generally considered to be economically infeasible to cure.

Factor: (1) An underlying characteristic of something (such as a house) that may contribute to the value of a variable (such as its sale price), but is observable only indirectly. For example, construction quality is a factor defined by workmanship, spacing of joists, and materials used. Factor definition and measurement may be done subjectively or by a computer-assisted statistical algorithm known as factor analysis. (2) Loosely, any characteristic used in adjusting the sales prices of comparables. (3) The reciprocal of a rate. Assessments may be equalized by multiplying them by a factor equal to the reciprocal of the assessment ratio, and value can be estimated using the income approach by multiplying income by a factor equal to the reciprocal of the discount rate.

Fee Simple Estate: The property rights that refer to absolute ownership unencumbered by any other interest or estate (a right or interest in property), subject only to the limitations imposed by governmental powers such as eminent domain, taxation, police power, and escheat.

Field Review: The practice of reviewing the reasonableness of assessments by viewing the properties in question, sometimes by examining their interiors but more often by looking at their exteriors.

Fixture: (1) Attached improvements that can be real or personal property. If attached to the realty in such a manner that its removal would damage the real property or the fixture, the fixture is realty. If the fixture is removable without damage, it is generally considered personal property. (2) An item of equipment that, because of the way it is used, the way it is attached, or both, has become an integral part of a building or other improvement. A fixture, such as a bathtub, is classified as real property, but trade fixtures (fixtures used in the conduct of business) are classified as personal property.

Full-Market-Value Assessment Standard: Assessments for which a law or other standard requires that the assessment ratio equals 100%.

Functional Depreciation: Synonymous with the preferred term "obsolescence".

Functional Obsolescence: Loss in value of a property resulting from changes in tastes, preferences, technical innovations, or market standards.

Highest and Best Use: A principle of appraisal and assessment requiring that each property be appraised as though it were being put to its most profitable use (highest possible present net worth), given probable legal, physical, and financial constraints. The principle entails first identifying the most appropriate market, and, second, the most profitable use within that market. The concept is most commonly discussed in connection with underutilized land.

Horizontal Inequity: Differences based on criteria other than value range in the levels of assessment of groups of properties. For example, properties in one neighborhood may have a higher level of assessment than similar properties in another neighborhood. See vertical inequity.

IAAO: International Association of Assessing Officers.

Improvements: Buildings, other structures, and attachments or annexations to land that are intended to remain so attached or annexed, such as sidewalks, trees, drives, tunnels, drains, and sewers. Note: Sidewalks, curbing, sewers, and highways are sometimes referred to as "betterment," but the term "improvements" is preferred.

Income: The payments to its owner that a property is able to produce in a given time span, usually a year, and usually net of certain expenses of the property.

Income Approach: One of the three approaches to value, based on the concept that current value is the present worth of future benefits to be derived through income production by an asset over the remainder of its economic life. The income approach uses capitalization to convert the anticipated benefits of the ownership of property into an estimate of present value.

Intangible Personal Property: Property that has no physical existence beyond merely representational, nor any extrinsic value; includes rights over tangible real and personal property, but not rights of use and possession. Its value lies chiefly in what it represents. Examples include corporate stock, bonds, money on deposit, goodwill, restrictions on activities (for example, patents and trademarks), and franchises. Note: Thus, in taxation, the rights evidenced by outstanding corporation stocks and bonds constitute intangible property of the security holders because they are claims against the assets owned and income received by the corporation rather than by the stockholders and bondholders; interests in partnerships, deeds, and the like are not ordinarily considered intangible property for tax purposes because they are owned by the same persons who own the assets and receive the income to which they attach.

Land-to-Building Ratio (Land-to-Improvement Ratio): The proportion of land area to gross building (improvement) area. For a given use, the most frequently occurring ratio will be that of a functioning economic unit.

Lease: A written contract by which the lessor (owner) transfers the rights to occupy and use real or personal property to another (lessee) for a specified time in return for a specified payment (rent).

Leased Fee Estate: An ownership interest held by a lessor with the rights of use and occupancy conveyed by lease to another.

Leasehold Estate: Interests in real property under the terms of a lease or contract for a specified period of time, in return for rent or other compensation; the interests in a property that are associated with the lessee (the tenant) as opposed to the lessor (the property owner). May have value when market rent exceeds contract rent.

Lessee: The person receiving a possessory interest in property by lease, that is, the owner of a leasehold estate.

Lessor: The person granting a possessory interest in property by lease, that is, the conveyor of a leasehold estate, the holder of a leased fee estate.

Level of Assessment; Assessment Ratio: The common or overall ratio of assessed values to market values. Compare level of appraisal. Note: The two terms are sometimes distinguished, but there is no convention determining their meanings when they are. Three concepts are commonly of interest: what the assessment ratio is legally required to be, what the assessment ratio actually is, and what the assessment ratio seems to be, on the basis of a sample and the application of inferential statistics. When level of assessment is distinguished from assessment ratio, "level of assessment" usually means either the legal requirement or the true ratio, and "assessment ratio" usually means the true ratio or the sample statistic.

Life Estate: An interest in property that lasts only for a specified person's lifetime; thus the owner of a life estate is unable to leave the property to heirs

Listing: The process by which the assessor ensures that records for the taxable property identified during discovery are preserved with integrity, available for use in valuation activities, and ultimately reflected in the assessment roll.

Long-lived Items: Items that are the basic structure of a building and are not usually replaced during economic life. For example: foundation, roof structure, and framing

Market Approach: A valuation term with several meanings. In its broadest use, it might denote any valuation procedure intended to produce an estimate of market value, or any valuation procedure that incorporates market-derived data, such as the stock and debt technique, gross rent multiplier method, and allocation by ratio. In its narrowest use, it might denote the sales comparison approach.

Model Calibration: The development of adjustments, or coefficients based on market analysis, that identifies specific factors with an actual effect on market value.

Neighborhood: (1) The environment of a subject property that has a direct and immediate effect on value. (2) A geographic area (in which there are typically fewer than several thousand properties) defined for some useful purpose, such as to ensure for later multiple regression modeling that the properties are homogeneous and share important locational characteristics.

Net Income: (1) The income expected from a property, after deduction of allowable expenses. (2) Net annual income is the amount generated by a property after subtracting vacancy and collection loss, adding secondary income, and subtracting all expenses required to maintain the property for its intended use. The expenses include management fees, reserves for replacement, maintenance, property taxes, and insurance, but do not include debt service, reserves for building additions, or income tax.

Nominal Tax Rate: The stated tax rate, which does not necessarily correspond to the effective tax rate.

Obsolescence: A decrease in the value of a property occasioned solely by shifts in demand from properties of this type to other types of property and/or to personal services. Some of the principal causes of obsolescence are: (1) Changes in the esthetic arts; (2) changes in the industrial arts, such as new inventions and new processes; (3) legislative enactments; (4) change in consumer demand for products that results in inadequacy or overadequacy; (5) migration of markets that results in misplacement of the property. Contrast depreciation, physical; depreciation, economic.

Overall Rate (OAR): A capitalization rate that blends all requirements of discount, recapture, and effective tax rates for both land and improvements; used to convert annual net operating income into an indicated overall property value.

Partial Interest: An interest (in property) that is less complete than a fee simple interest. Also known as a "fractional" interest.

Percent Good: An estimate of the value of a property, expressed as a percentage of its replacement cost, after depreciation of all kinds has been deducted.

Personal Property: Consists of every kind of property that is not real property; movable without damage to itself or the real estate; subdivided into tangible and intangible. Also called "personality."

Physical Depreciation: Depreciation arising solely from a lowered physical condition of the property or a shortened life span as the result of ordinary use, abuse, and action of the elements.

Plottage Value: (1) The increment of value ascribed to a plot because of its suitability in size, shape, and/or location with reference to other plots (preferred). (2) The excess of the value of a large parcel of land formed by assemblage over the sum of the values of the unassembled parcels. Compare "assemblage".

Possessory Interest: (1) The right to occupy and use any benefit in a transferred property, granted under lease, licenses, permit, concession, or other contract. (2) A private taxable interest in public tax-exempt property, for example, a private service station in a federal military base. Assessment of this interest presents complex valuation problems. Among the issues are whether the ownership or the use is exempt, whether the parcel should be split, and whether market rent differs from contract rent.

Price Related Differential (PRD): The mean divided by the weighted mean. The statistic has a slight bias upward. Price-related differentials above 1.03 tend to indicate assessment regressivity; price-related differentials below 0.98 tend to indicate assessment progressivity.

Principle of Contribution: The principle of contribution requires an appraiser to measure the value of any improvement to a property by the amount it contributes to market value, not by its cost.

Principle of Substitution: The principle of substitution states that no buyer will pay more for a good than he or she would have to pay to acquire an acceptable substitute of equal utility in an equivalent amount of time.

Property Record Card: An assessment document with blanks for the insertion of data for property identification and description, for value estimation, and for property owner satisfaction. The basic objectives of property record forms are, first, to serve as a repository of most of the information deemed necessary for identifying and describing a property, valuing a property, and

assuring property owners that the assessor is conversant with their properties, and, second, to document property appraisals. Use of properly designed property record forms permits an organized and uniform approach to amassing a property inventory

Ratio Study: A study of the relationship between appraised or assessed values and market values. Indicators of market values may be either sales (sales ratio study) or independent "expert" appraisals (appraisal ratio study). Of common interest in ratio studies are the level and uniformity of the appraisals or assessments. See also level of appraisal and level of assessment.

Real Property: Consists of the interests, benefits, and rights inherent in the ownership of land plus anything permanently attached to the land or legally defined as immovable; the bundle of rights with which ownership of real estate is endowed. To the extent that "real estate" commonly includes land and any permanent improvements, the two terms can be understood to have the same meaning. Also called "realty."

Reconciliation: The final step in the valuation process wherein consideration is given to the relative strengths and weaknesses of the three approaches to value, the nature of the property appraised, and the quantity and quality of available data in formation of an overall opinion of value (either a single point estimate or a range of value). Also termed "correlation" in some texts.

Replacement Cost New Less Depreciation (RCNLD): In the cost approach, replacement cost new less physical incurable depreciation.

Residual Value of Improvements: A value ascribed to improvements on a parcel of land by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the land alone (as determined by comparison with other parcels). Contrast residual value of land. Note: A residual value of improvements is usually estimated only when the land is obviously not improved to its highest and best use.

Residual Value of Land: A value ascribed to land alone by deducting from the total value of land and improvements (as determined by composite appraisal) the value of the improvements (as determined by the depreciated reproduction cost method). Contrast residual value of improvements.

Reversion: The right of possession commencing on the termination of a particular estate.

Right-of-Way: (1) An easement consisting of a right of passage through the servient estate (preferred). (2) By extension, the strip of land traversed by a railroad or public utility, whether owned by the railroad or utility company or used under easement agreement.

Sales Comparison Approach: One of three approaches to value, the sales comparison approach estimates a property's value (or some other characteristic, such as its depreciation) by reference to comparable sales.

Short-lived Items: Items of a structure that have a shorter life than the basic structure. For example, roofing, water heaters, floor covering, and interior finish.

Site Amenities: The specific location-related positive attributes of a property: topography, utilities, street traffic, view, and so on.

Standard Deviation: The statistic calculated from a set of numbers by subtracting the mean from each value and squaring the remainders, adding together all the squares, dividing by the size of the sample less one, and taking the square root of the result. When the data are normally distributed, one can calculate the percentage of observations within any number of standard deviations of the mean from normal probability tables. When the data are not normally distributed, the standard deviation is less meaningful, and one should proceed cautiously.

Standard Error: A measure of the precision of a measure of central tendency; the smaller the standard error, the more reliable the measure of central tendency. Standard errors are used in calculating a confidence interval about the arithmetic mean and the weighted mean.

Statistics: (1) Numerical descriptions calculated from a sample, for example, the median, mean, or coefficient of dispersion. Statistics are used to estimate corresponding measures, termed parameters, for the population. (2) The science of studying numerical data systematically and of presenting the results usefully. Two main branches exist: descriptive statistics and inferential statistics.

Stratification: The division of a sample of observations into two or more subsets according to some criterion or set of criteria. Such a division may be made to analyze disparate property types, locations, or characteristics, for example.

Subdivision: A tract of land that has been divided into marketable building lots and such public and private ways as are required for access to those lots, and that is covered by a recorded plat.

Tax-Exempt Property: Property entirely excluded from taxation because of its type or use. The most common examples are religious, charitable, educational, or governmental properties. This definition omits property for which the application of a partial exemption reduces net taxable value to zero.

Tax Map: A map drawn to scale and delineated for lot lines or property lines or both, with dimensions or areas and identifying numbers, letters, or names for all delineated lots or parcels.

Tax, Progressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a large tax base than for a taxpayer subject to taxation on a small tax base. (2) Loosely used to refer to any tax that absorbs a larger proportion of the wealth or income of the well-to-do classes than of the poorer classes. Contrast tax, proportional; tax, special property; tax, graduated.

Tax, Proportional: A tax in which the effective tax rate is the same for all taxpayers regardless of the sizes of the tax bases on which they are subject to taxation. Contrast tax, progressive; tax, regressive

Tax Rate: (1) The amount of tax stated in terms of a unit of the tax base, for example, 30 mills per dollar, 2 percent, 2 cents per gallon. (2) For the property tax, the percentage of assessed value at which each property is taxed in a given district. Distinguish between effective tax rate and nominal tax rate.

Tax, Regressive: (1) A tax in which the effective rate is higher for a taxpayer subject to taxation on a small tax base than for a taxpayer subject to taxation on a large tax base. (2) Loosely used to refer to any tax that absorbs a smaller proportion of the wealth or income of the well-to-do classes than of the poorer classes. Note: A tax is said to be regressive in administration, though not legally regressive, when the ratio of the actual base to the statutory base declines as the statutory base increases, in such manner as to nullify a proportional statutory rate or to make a progressive statutory rate actually regressive. The same usage is conversely applicable to the terms "progressive tax" and "proportional tax," but is less commonly associated with them. Contrast tax, progressive; tax, proportional.

Tenement: (1) Real property and the rights to ownership, especially those of a permanent nature that relate to and pass with the land

Time-Adjusted Sale Price: The price at which a property sold, adjusted for the effects of price changes reflected in the market between the date of sale and the date of analysis.

Time Value of Money: The principle that an amount of money anticipated as income in the future is always worth less than an equal amount in hand at the present time.

Total Economic Life: The period of time or units of production over which the operation of an asset is economically feasible, not necessarily the same as its physical life.

Trade Fixture: Property attached to a rented space or building by a tenant, used in conducting a business and owned by the tenant. Also called "chattel fixture."

Trending: Adjusting the values of a variable for the effects of time. Usually used to refer to adjustments of assessments intended to reflect the effects of inflation and deflation and sometimes also, but not necessarily, the effects of changes in the demand for microlocational goods and services.

Uniform Standards of Professional Appraisal Practice: Annual publication of the Appraisal Standards Board of The Appraisal Foundation: "These Standards deal with the procedures to be followed in performing an appraisal, review or consulting service and the manner in which an appraisal, review or consulting service is communicated. . . .STANDARD 6 sets forth criteria for the development and reporting of mass appraisals for ad valorem tax purposes or any other universe of properties"

Uniformity: The equality of the burden of taxation in the method of assessment.

Unweighted Mean: A mean in which each value is considered only once. See weighted mean.

Use Code: A code (used on a property record form) to indicate a property's use class or, less often, potential use.

Use Class: (1) A grouping of properties based on their use rather than, for example, their acreage or construction. (2) One of the following classes of property: single-family residential, multifamily residential, agricultural, commercial, industrial, vacant land, and institutional/exempt. (3) Any subclass refinement of the above-for example, townhouse, detached single-family, condominium, house on farm, and so on. See also property use category.

Vacancy and Collection Loss: The amount of money deducted from potential annual gross income to reflect the effect of probable vacancy and turnover, or nonpayment of rent by tenants. Vacancy and collection loss is commonly expressed as a percentage of potential annual gross income, and it should be based on market research, not actual rental history of a property.

Variance: A measure of dispersion equal to the standard deviation squared.

Vertical Inequity: Differences in the levels of assessment of properties related to the value ranges of the properties. That is, properties of higher value have assessment levels different from properties of lower value. See horizontal inequity.

Weighted Average Method: In personal property appraisal, a method of inventory cost accounting whereby inventory is valued according to the unit price of all units owned throughout the year, calculated by dividing total acquisition cost of all inventory by the number of units owned.

Weighted Coefficient of Dispersion: The coefficient of dispersion when the absolute differences between individual assessment ratios and the measure of central tendency (for example, median ratio) are weighted on the basis of sale price.

Weighted Coefficient of Variation: The coefficient of variation when the squared differences between individual assessment ratios and the arithmetic mean ratio are weighted on the basis of sale price.

Weighted Mean Ratio: Sum of the appraised values divided by the sum of the sales prices, which weights each value in proportion to its sale price.

Weighted Mean; Weighted Average: An average in which each value is adjusted by a factor reflecting its relative importance in the whole before the values are summed and divided by their number.

Yield Rate: (1) The return on investment applicable to a series of incomes that results in the present worth of each. Examples of yield rates are interest rate, discount rate, equity yield rate, and internal rate of return. (2) The required rate of return on equity capital; a component of the capitalization rate (or discount rate or mortgage-equity overall rate) that must be separately specified in band-of investment analysis and mortgage equity analysis.

Zoning: The exercise of the police power to restrict land owners as to the use of their land and/or the type, size, and location of structures to be erected thereon.

Appendix 'J': Zoning Ordinance

Explanation of the Abbreviations for the Zones

Located in the City of Laconia

RR1– Rural Residential 1
RR2- Rural Residential 2
RS – Residential Single Family
SFR – Shorefront Residential
RG – Residential General

RA – Residential Apartment
P – Professional
BC – Business Central
BCI – Business Central Industrial
C – Commercial

CR – Commercial Resort
DR (Or DRD) – Downtown Riverfront (District)
IP – Industrial Park
I – Industrial
AI – Airport Industrial

OVERLAY DISTRICTS

SPOD – Shoreland Protection Overlay District

Table I
Table of Permitted Uses
City of Laconia

[Amended 12-8-1997 by Ord. No. 12.97.12; 10-26-1998 by Ord. No. 08.98.08; 5-22-2000 by Ord. No. 05.2000.05; 8-13-2001 by Ord. No. 05.2001.05; 10-22-2007 by Ord. No. 13.2007.13; 1-28-2008 by Ord. No. 01.2008.01]

RR1	RR2	RS	SFR	RG	RA	RESIDENTIAL USES	P	CR	DR	BC	C	BCI	IP	I	AI
C	C	C	C	C	C	Cluster subdivision - conventional housing	N	C	P	N	N	N	N	N	N
N	N	N	N	N	N	Combined dwelling unit(s)/business(es)	P	P	P	P	P	P	N	N	N
C	C	C	C	N	N	Manufactured housing park	N	C	N	N	N	N	N	N	N
P	P	P	P	P	P	Manufactured housing as emergency housing	P	P	N	P	P	P	P	P	P
N	N	N	P	P	P	Manufactured housing park	N	P	N	N	N	N	N	N	N
C	C	C	C	N	N	Manufactured subdivision	N	C	N	N	N	N	N	N	N
N	N	N	E	E	P	Multifamily dwelling	E	P	P	E	N	E	N	N	N
P	P	P	P	P	P	Single-family	P	P	P	P	P	P	N	N	N
N	N	N	P	P	P	Two-family dwelling	P	P	P	P	P	P	N	N	N
RR1	RR2	RS	SFR	RG	RA	RESIDENTIAL, ACCESSORY USES	P	CR	DR	BC	C	BCI	IP	I	AI
P	P	P	N	N	N	Accessory apartment	N	N	P	N	N	N	N	N	N
P	P	P	P	P	P	Building	P	P	P	P	P	P	N	N	N
P	P	P	P	P	P	Home occupation	P	P	P	P	P	P	N	N	N
P	P	E	E	N	N	Greenhouse	N	N	N	N	N	N	N	N	N
E	E	N	N	N	N	Non-pets, kennels	N	E	N	E	E	E	N	N	N

P - Permitted, E - Special Exception, C - Conditional Use Permit, N - Not Permitted, * - Special provisions in district, see Article VII.

RR1-Rural Residential 1
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RA-Residential Apartment
P-Professional
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Table of Permitted Uses
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RR1	RR2	RS	SFR	RG	RA	RESIDENTIAL, ACCESSORY USES (continued)	P	CR	DR	BC	C	BCI	IP	I	AI
P	P	P	P	P	P	Outdoor storage	P	P	N	P	P	P	N	N	N
P	P	E	P	P	P	Road side stand	P	P	N	P	P	P	N	N	N
P	P	P	P	P	P	Roomers, less than three	P	P	P	P	P	P	N	N	N
P	P	P	P	P	P	Shelter, emergency	P	P	N	P	P	P	P	P	P
P	P	P	E	N	N	Stable	N	E	N	N	N	N	N	N	N
P	P	P	P	P	P	Storage of travel trailers, campers, boats	P	P	N	P	P	P	N	N	N
P	P	P	P	P	P	Swimming pool	P	P	P	P	P	P	N	N	N
P	P	P	P	P	P	Yard sales	P	P	P	P	P	P	N	N	N
RR1	RR2	RS	SFR	RG	RA	RESIDENTIAL - SPECIAL SERVICE	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	E	P	E	E	Assisted living facility	E	P	N	E	N	E	N	N	N
C	C	C	C	C	C	Bed-and-breakfast	C	C	P	P	P	P	N	N	N
N	N	N	P	E	E	Boarding/rooming/lodging house	E	P	E	E	E	E	N	N	N
E	E	E	E	P	P	Dormitory	N	E	C	N	E	N	N	N	E
N	N	N	N	P	E	Emegency shelter/housing	P	E	P	E	E	E	N	N	N
N	N	N	N	E	P	Transitional housing	E	N	P	E	N	E	N	N	N

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RR1	RR2	RS	SFR	RG	RA	EDUCATION/CULTURAL USES	P	CR	DR	BC	C	BCI	IP	I	AI
E	E	E	E	N	N	Library/museums/gallery	P	P	P	P	P	P	N	N	N
E	E	E	E	E	E	Preschool/kindergarten	P	E	N	N	E	N	E	E	E
E	E	E	E	N	N	School, trade/vocational	P	E	C*	P	P	P	E	E	E
E	E	E	E	P	P	School, college/university/community college	N	E	C	N	E	N	N	N	E
E	E	E	E	P	P	School, elementary/secondary	N	E	N	N	E	N	N	N	E
RR1	RR2	RS	SFR	RG	RA	BUSINESS	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	N	N	N	N	Eating and drinking place	P	P	P	P	P	P	E	E	E
N	N	N	N	N	N	Flea/farmer's market	E	P	P*	P	P	P	N	N	N
E	E	E	P	E	E	Neighborhood store	E	P	P	P	N	P	E	E	E
N	N	N	N	N	N	Retail sales	E	P	P	P	P	P	N	N	E
N	N	N	N	N	N	Sexually oriented business	N	P	N	N	P	N	N	N	N
N	N	N	N	N	N	Shopping center/mall	N	P	P	P	P	P	N	N	N
RR1	RR2	RS	SFR	RG	RA	SERVICE	P	CR	DR	BC	C	BCI	IP	I	AI
E	E	E	E	E	E	Artist/craftsman studio	P	P	P	P	P	P	N	N	N
C	C	C	C	C	C	Day care/day nursery	C	C	C	C	C	C	C	C	C
N	N	N	N	N	N	Equipment/appliance repair/service	N	P	N	P	P	P	N	E	E
N	N	N	N	N	N	Financial institution or business office	P	P	P	P	P	P	P	P	P
N	N	N	N	E	E	Funeral establishment - mortuary	P	N	N	P	P	P	N	N	N

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RR1	RR2	RS	SFR	RG	RA	SERVICE (continued)	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	N	N	N	N	Hospital/health care facility	P	P	N	P	P	P	P	P	P
N	N	N	P	N	N	Hotel/motel/inn	E	P	P	P	P	P	N	N	E
N	N	N	N	E	E	Laundromat	P	P	N	P	P	P	P	P	P
N	N	N	N	E	E	Personal service shop	P	P	P	P	P	P	N	N	E
N	N	N	N	N	N	Professional office	P	P	P	P	P	P	P	P	P
N	N	N	N	N	N	Trades shop/repair	E	E	N	P	P	P	N	N	P
E	E	N	N	N	N	Veterinary/kennel/comm. breeding	E	E	N	P	P	P	N	N	N
RR1	RR2	RS	SFR	RG	RA	RECREATION/SPORTS/ENTERTAINMENT USES	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	N	N	N	N	Amusement arcade	N	P	P*	P	P	P	N	N	E
N	N	N	N	N	N	Amusement park	N	P	N	N	E	N	N	N	N
C	C	C	N	N	N	Arts center	C	P	P	P	P	P	N	N	N
E	E	N	E	N	N	Campground, RV/tent	N	P	N	N	N	N	N	N	N
N	N	E	E	N	N	Conference center	N	P	P	P	P	P	N	N	N
C	C	C	N	N	N	Equestrian stable/center	N	C	N	N	N	N	N	N	N
N	N	N	N	N	N	Indoor recreational facility	N	P	P	P	P	P	P	P	P
N	N	N	N	N	N	Movie theater, including drive-in	N	P	P*	P	P	P	N	N	N
N	N	N	N	N	N	Nightclub/dance hall	N	P	P	P	P	P	N	N	N

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RR1	RR2	RS	SFR	RG	RA	RECREATION/SPORTS/ENTERTAINMENT USES (continued)	P	CR	DR	BC	C	BCI	IP	I	AI
E	E	E	E	N	N	Outdoor recreational facility	N	P	N	E	P	E	P	P	N
N	N	N	N	N	N	Private club[1]	E	P	P	P	P	P	N	N	N
[1] [NOTE: Permitted as an accessory use to other permitted uses in this category]															
RR1	RR2	RS	SFR	RG	RA	WATER-RELATED/DEPENDENT USES	P	CR	DR	BC	C	BCI	IP	I	AI
E	N	N	P	N	N	Commercial beach	N	P	N	N	N	N	N	N	N
N	N	N	N	N	N	Dry slips	N	C	N	N	C	N	C	P	P
E	N	N	E	N	N	Marina/yacht club	N	C	C	N	C	C	N	C	N
N	N	N	N	N	N	Watercraft long term storage	N	C	N	N	C	N	P	P	P
E	N	N	E	N	N	Marine vehicle sales and service	N	P	C*	E	P	P	N	P	N
E	N	N	P	N	N	Watercraft launch/rental	N	P	C*	P	P	P	N	P	N
N	N	N	N	N	N	Watercraft repair/building	N	P	N	N	P	P	P	P	P

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RR1	RR2	RS	SFR	RG	RA	COMMERCIAL AND INDUSTRIAL	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	N	N	N	N	Commercial printing/photographic processing	N	E	N	P	P	P	P	P	P
N	N	N	N	N	N	Dry cleaning establishment	N	N	N	P	P	P	P	P	P
N	N	N	N	N	N	Fuel, wholesale/bulk storage and sales	N	N	N	E	E	E	P	P	P
N	N	N	N	N	N	Indoor storage, self-service	E	P	N	P	P	P	P	P	P
N	N	N	N	N	N	Lumber yard/construction yard	N	N	N	E	E	E	P	P	N
N	N	N	N	N	N	Manufacturing	N	N	N	N	N	P	P	P	P
N	N	N	N	N	N	Packaging and processing	N	N	N	E	P	P	P	P	P
N	N	N	N	N	N	Product assembly/testing	N	N	N	E	P	P	P	P	P
N	N	N	N	N	N	Research and development	E*	N	P*	E*	P*	P*	P	P	P
N	N	N	N	N	N	Warehouse	N	N	N	C	C	P	P	P	P
N	N	N	N	N	N	Wholesale distribution center	N	N	N	C	C	P	P	P	P
RR1	RR2	RS	SFR	RG	RA	TRANSPORTATION	P	CR	DR	BC	C	BCI	IP	I	AI
E	E	N	N	N	N	Airport/heliport	N	N	N	N	E	P	E	E	N
N	N	N	N	N	N	Car wash/detailing	N	P	N	N	P	P	N	N	N
N	N	N	E	N	N	Commercial parking garage or lot	E	P	C*	P	P	P	E	E	E
N	N	N	N	N	N	Salt storage shed	N	E	N	E	E	P	P	P	P
N	N	N	N	N	N	Taxi service	N	P	P	P	P	P	P	P	P
E	E	E	E	E	E	Transit station	P	P	C	P	P	P	P	P	P
N	N	N	N	N	N	Truck Rental Establishment	P	N	P	P	P	P	P	P	P

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RR1	RR2	RS	SFR	RG	RA	TRANSPORTATION (continued)	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	N	N	N	N	Truck terminal	N	N	N	N	E	P	P	P	P
N	N	N	N	N	N	Vehicle dealership, sales and service	N	E	N	N	P	P	N	N	E
N	N	N	N	N	N	Vehicle major service	N	N	N	N	P	P	P	P	E
N	N	N	N	N	N	Vehicle fueling center/light service	N	C	N	C	C	P	N	N	N
N	N	N	N	N	N	Vehicle Rental Establishment	P	N	P	P	P	P	P	P	P
N	N	N	N	N	N	Vehicle salvage yard/wrecking	N	N	N	N	N	P	E	E	E
N	N	N	N	N	N	Vehicle storage, long-term	N	N	N	N	E	P	E	E	E
RR1	RR2	RS	SFR	RG	RA	GOVERNMENTAL AND PUBLIC SERVICES	P	CR	DR	BC	C	BCI	IP	I	AI
E	E	E	N	N	N	Communications tower	N	E	N	N	N	E	E	E	P
C	C	C	C	C	C	Laconia municipal government uses or facilities	C	C	C	C	C	C	C	C	C
E	E	E	E	E	E	Power generation facility	E	E	E*	E	P	E	P	P	P
E	E	E	E	E	E	Utility	E	E	N	E	P	E	P	P	P
RR1	RR2	RS	SFR	RG	RA	LAND EXTENSIVE USES	P	CR	DR	BC	C	BCI	IP	I	AI
P	P	N	N	N	N	Agriculture, including livestock	N	P	N	N	N	N	N	N	P
P	P	N	N	N	N	Agriculture/greenhouse, excluding livestock	N	P	N	N	N	N	P	P	P
E	E	E	E	E	E	Cemetery	E	E	N	N	N	N	N	N	N
E	N	N	N	N	N	Earth materials processing/sawmill	N	N	N	N	N	N	N	E	E

P - Permitted, E - Special Exception, C - Conditional Use Permit, N - Not Permitted, * - Special provisions in district, see Article VII.

RR1-Rural Residential 1
RR2-Rural Residential 2
RS-Residential Single Family
SFR-Shorefront Residential
RG-Residential General
RA-Residential Apartment
P-Professional
BC-Business Central
BCI-Business Central Industrial
C-Commercial
DR-Downtown Riverfront
CR-Commercial Resort
IP-Industrial Park
I-Industrial
AI-Airport Industrial

Table I
Table of Permitted Uses
City of Laconia

RR1	RR2	RS	SFR	RG	RA	LAND EXTENSIVE USES (continued)	P	CR	DR	BC	C	BCI	IP	I	AI
E	N	N	N	N	N	Excavation	N	N	N	N	N	N	N	E	E
P	P	P	N	N	N	Forestry	N	P	N	N	N	N	P	P	P
N	N	N	N	N	N	Junkyards	N	N	N	N	N	N	N	C	C
N	N	N	N	N	N	Landfill/resource recovery facility	N	N	N	N	N	N	N	C	C

RR1	RR2	RS	SFR	RG	RA	NONRESIDENTIAL ACCESSORY USES	P	CR	DR	BC	C	BCI	IP	I	AI
N	N	N	N	N	N	Accessory docks	N	P	P	P	P	P	N	P	N
E	E	E	E	E	E	Building	P	P	P	P	P	P	P	P	P
P	P	P	P	P	P	Day care/nursery	P	P	P	P	P	P	P	P	P
N	N	N	E	N	N	Drive-through	E	P	N	E	P	E	P	P	P
N	N	N	N	N	N	Employee amenities	P	P	P	P	P	P	P	P	P
N	N	N	N	N	N	Outdoor storage	N	P	N	P	P	P	P	P	P
N	N	N	N	N	N	Retail outlet to industrial use	N	N	N	N	N	P	P	P	P
N	N	N	E	N	N	Take-out window	P	P	P	P	P	P	P	P	P
N	N	N	N	N	N	Storage contianers	N	P*	N	N	P*	N	P*	P*	P*
N	N	N	N	N	N	Storage trailers	N	N	N	N	N	N	P*	P*	P*

P - Permitted, E - Special Exception, C - Conditional Use Permit, N - Not Permitted, * - Special provisions in district, see Article VII.

RR1-Rural Residential 1
RR2-Rural Residential 2
RS-Residential Single Family
SFR-Shorefront Residential
RG-Residential General
RA-Residential Apartment
P-Professional
BC-Business Central
BCI-Business Central Industrial
C-Commercial
DR-Downtown Riverfront
CR-Commercial Resort
IP-Industrial Park
I-Industrial
AI-Airport Industrial

Chapter 235, City of Laconia Zoning Ordinance, Table II - Table of Dimensional Requirements

[Amended 10/14/97, 3/23/98, 5/8/00, 7/30/01, 11/9/04]

Dimensional Standards: Residential Uses

District	Minimum Land Area			Maximum Residential Density Units/Acre	Minimum Lot Frontage[a]		Setback Requirements			Maximum Structure Height	Minimum Green Space Required (%)	District
	No Municipal Utilities	Municipal Water OR Sewer	Municipal Water & Sewer		No or One Utility	Water & Sewer	Minimum Front Setback	Minimum Side Setback	Minimum Rear Setback			
RR 1	2 ACRES	2 ACRES	2 ACRES		250	250	40	25	40	35	65	RR 1
RR 2	2 ACRES	2 ACRES	2 ACRES		250	250	75	35	50	35	65	RR 2
RS	2 ACRES	40,000 SF	10,000 SF		100	80	25	10	15	35	60	RS
SFR	2 ACRES	40,000 SF	10,000 SF	6	100	80	25	10	15	35	65	SFR
RG	2 ACRES	40,000 SF	10,000 SF	6	100	80	15	10	15	35	60	RG
RA			10,000 SF	9		80	15	10	15	60	60	RA
P			10,000 SF	6		80	15	10	15	60	25	P
BC			10,000 SF	6		80	EXEMPT	EXEMPT	EXEMPT	60	20	BC
CR	2 ACRES	40,000 SF	10,000 SF	6	160	80	15	10	15	35	60	CR
C		40,000 SF	8,000 SF	6	150	80	15	10	25	60	20	C
BC/I			10,000 SF	6		80	15	10	15	60	20	BC/I
DR			EXEMPT	20		EXEMPT	15	10	15	60	25	DR

General Notes:

a. Shore frontage. Any new lot created on public waters shall have a minimum frontage along the shore line of 150 ft. (New lots in DR are exempt) See § 235-19 and 235-40 B for exceptions for conventional cluster subdivision.

b. Properties which abut railroad rights-of-ways may reduce the required setback adjacent to the Railroad ROW to 10 ft. Minimum setback for structures in the DR district is 15 ft from the high water mark. See § 235-35 F. Building Setbacks in the DR District for additional restriction.

c. See § 235-32 D, Buildable land area, residential, for additional dimensional requirements. Residential development in DR is exempt.

d. Property must have deeded access to a street.

e. See § 235-36, Green space, for additional provisions in the Downtown Riverfront District (DR).

RR1 - Rural Residential 1
RR2 - Rural Residential 2
RS - Residential Single Family
SFR - Shorefront Residential
RG - Residential General
RA - Residential Apartment
P - Professional
BC - Business Central
BCI - Business Central Industrial
C - Commercial
DR - Downtown Riverfront
CR - Commercial Resort
IP - Industrial Park
I - Industrial
AI - Airport Industrial

Chapter 235, City of Laconia Zoning Ordinance, Table II - Table of Dimensional Requirements

[Amended 10/14/97, 3/23/98, 5/8/00, 7/30/01, 11/9/04]

Dimensional Standards: Non Residential Uses

District	Minimum Land Area			Minimum Lot Frontage[a]		Setback Requirements			Maximum Structure Height	Minimum Green Space Required (%)	District
	No Municipal Utilities	Municipal Water OR Sewer	Municipal Water & Sewer	No or One Utility	Water & Sewer	Minimum Front Setback	Minimum Side Setback	Minimum Rear Setback			
RR 1	2 ACRES	2 ACRES	2 ACRES	250	250	40	35	40	35	65	RR 1
RR 2	2 ACRES	2 ACRES	2 ACRES	250	250	75	35	50	35	65	RR 2
RS	2 ACRES	40,000 SF	10,000 SF	100	80	25	25	25	35	60	RS
SFR	2 ACRES	40,000 SF	10,000 SF	100	80	25	25	25	35	65	SFR
RG	2 ACRES	40,000 SF	10,000 SF	100	80	25	10	25	35	60	RG
RA			10,000 SF		80	25	10	25	60	60	RA
P			10,000 SF		80	15	10	20	60	20	P
BC			EXEMPT		EXEMPT	EXEMPT	EXEMPT	EXEMPT	60	0	BC
BC/I			20,000 SF		100	EXEMPT	EXEMPT	EXEMPT	60	20	BC/I
DR			EXEMPT		EXEMPT	EXEMPT	10	EXEMPT	60	25	DR
AI	1 ACRE	1 ACRE	1 ACRE	100	100	50	25	25	35[3]	20	AI
CR	2 ACRES	40,000 SF	8,000 SF	160	50	EXEMPT	EXEMPT	25	60	25	CR
C		40,000 SF	8,000 SF	150	80	10	EXEMPT	20	60	20	C
IP			60,000 SF		200	35	35[2]	25[2]	35	20	IP
I			20,000 SF		100	25	20[2]	25[2]	35	20	I

Non Residential Notes:

1. For multi-family buildings the setback shall be 1 ½ ft for every vertical foot of building height over 35 feet.
2. Where industrial districts abut a residential district, boundary side and rear yards shall be increased to 50 feet.
3. Except as governed by the Laconia Airport Authority and the FAA.
4. For properties not within the Shoreland Protection Overlay District the setback from public waters shall be one foot for every vertical foot of structure or building. (Properties in DR are exempt)

General Notes:

a. Shore frontage. Any new lot created on public waters shall have a minimum frontage along the shore line of 150 ft. New lots in DR are exempt. See § 235-19 and 235-40 B for exceptions for conventional cluster subdivision.

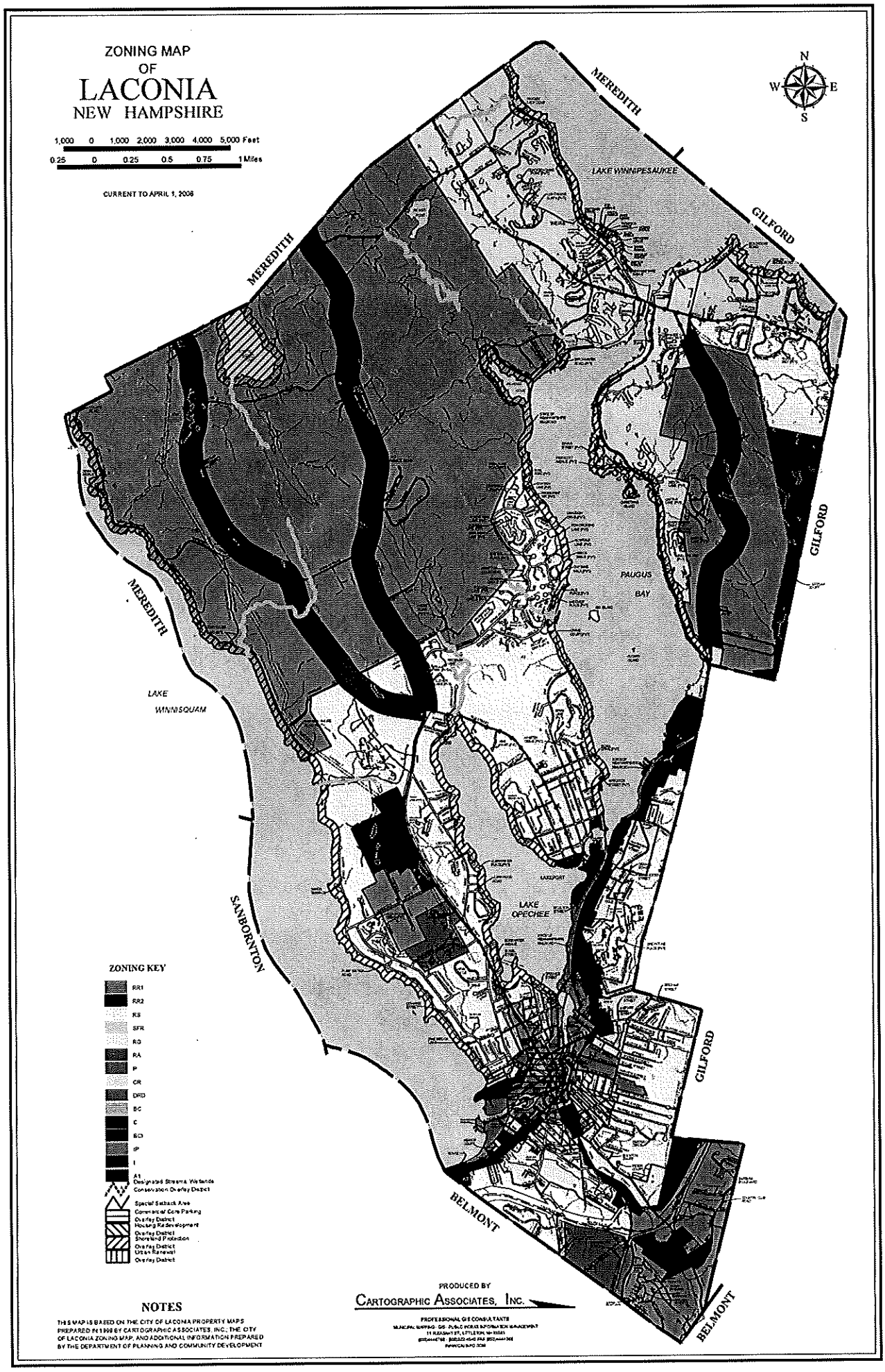
b. Properties which abut railroad rights-of-ways may reduce the required setback adjacent to the Railroad ROW to 10 ft. Minimum setback for structures in the DR district is 15 ft from the high water mark. See § 235-35 F. Building Setbacks in the DR District for additional restriction.

c. Residential development is exempted from § 235-32 D, Buildable land area, residential.

d. Property must have deeded access to street.

e. See § 235-36 Green space, for additional provisions in the Downtown Riverfront District (DR).

f. See § 235-35 F, building setbacks in the DR District for additional restrictions.


ZONING MAP
OF
LACONIA
NEW HAMPSHIRE
1,000 0 1,000 2,000 3,000 4,000 5,000 Feet
0.25 0 0.25 0.5 0.75 1 Miles
CURRENT TO APRIL 1, 2006
N
W
E
S
MEREDITH
GILFORD
LAKE WINNIPESAUKEE
PAUGUS
BAY
LAKE
WINNISQUAM
LAKE
OPECHEE
SANBORNTON
BELMONT
ZONING KEY
RR1
RR2
RS
SFR
RG
RA
P
CR
DRD
BC
C
BCI
IP
I
A1
Designated Streams Wetlands
Conservation Overlay District
Special Setback Area
Commercial Core Parking
Overlay District
Housing Redevelopment
Overlay District
Shoreland Protection
Overlay District
Urban Renewal
Overlay District
PRODUCED BY
CARTOGRAPHIC ASSOCIATES, INC.
PROFESSIONAL GIS CONSULTANTS
NOTES
THIS MAP IS BASED ON THE CITY OF LACONIA PROPERTY MAPS
PREPARED IN 1999 BY CARTOGRAPHIC ASSOCIATES, INC.; THE CITY
OF LACONIA ZONING MAP, AND ADDITIONAL INFORMATION PREPARED
BY THE DEPARTMENT OF PLANNING AND COMMUNITY DEVELOPMENT

Chapter 235

ZONING

[HISTORY: Adopted by the City Council of the City of Laconia 12-19-1975 as Ch. 48 of the Public Ordinances of 1975; amended in its entirety 12-26-1995 by Ord. No. 277-95.16, effective 1-1-1996. Subsequent amendments noted where applicable.]

GENERAL REFERENCES

Planning Board -- See ~ 5-23.
Zoning Board of Adjustment -- See ~ 5-24.
Building construction -- See Ch. 119.
Electrical standards -- See Ch. 135.

ARTICLE I
General Provisions

~ 235-1. Title.

This chapter shall be referred to as the "City of Laconia Zoning Ordinance."

~ 235-2. Authority and purpose.

A. Pursuant to the authority conferred by Title LXIV, Planning and Zoning, New Hampshire Revised Statutes Annotated, the zoning regulations and districts as herein set forth are designed to regulate and restrict:

(1) The height, number of stories and size of buildings and other structures.

(2) Lot sizes, the percentage of a lot that may be occupied, and the size of courts, yards and other open spaces.

(3) The density of the population in the municipality.

(4) The location and use of buildings, structures and land used for business, industrial, residential or other purposes.

B. Further, this chapter is designed to:

(1) Lessen congestion in the streets.

(2) Secure safety from fires, panic and other dangers.

(3) Promote health and the general welfare.

(4) Provide adequate light and air.

(5) Prevent the overcrowding of land.

(6) Avoid undue concentration of population.

(7) Facilitate the adequate provision of transportation, solid waste facilities, water, sewerage, schools, parks and other public requirements.

(8) Assure proper use of natural resources and other public requirements.

C. Authority for this chapter includes the power to adopt innovative land use controls under RSA 674:16, II, Grant of Power, including but not limited to the specific methods of innovative land use controls contained in RSA 674:21, Innovative Land Use Controls. Within this chapter, innovative land use controls may be applied through the use of conditional use permits. Wherever a conditional use is authorized by this chapter, the authority to administer or grant conditional use permits shall be vested in the Planning Board.

~ 235-3. Purpose of districts.

These regulations are made with reasonable consideration, among other things, to the character of the district and its peculiar suitability for particular uses and with a view to conserving the value of buildings and encouraging the most appropriate use of land throughout such municipality.

~ 235-4. Jurisdiction.

This chapter shall be effective throughout the city's planning jurisdiction. The city's planning jurisdiction comprises the area within the corporate boundaries of the city. In addition to other locations required by law, a copy of a map showing the boundaries of the city's planning jurisdiction shall be available for public inspection in the Department of Planning and Community Development.

~ 235-5. Effective date.

The provisions in this chapter were originally adopted on December 26, 1995, and became effective on January 1, 1996.

~ 235-6. Relationship to other land use controls.

Wherever the provisions of this chapter come in conflict with any other ordinance or duly promulgated rules or regulations, the more strict shall prevail.

~ 235-7. Effect of amendments and replacements.

To the extent that the provisions of this chapter are the same in substance as the previously adopted provisions that they replace in the city's Zoning Ordinance, they shall be considered as continuations thereof and not as new enactments unless otherwise specifically provided. In particular, a situation that did not constitute a lawful, nonconforming situation under the previously adopted Zoning Ordinance does not achieve lawful nonconforming status under this chapter merely by the repeal of the former Zoning Ordinance.[1]

~ 235-8. Relationship to the Master Plan.

It is the intention of the City Council that this chapter implement the planning policies adopted by the Council for the City as reflected in the Master Plan and other planning documents. While the City Council reaffirms its commitment that this chapter and any amendment to it be in conformity with adopted planning policies, the Council hereby expresses its intent that neither this chapter nor any amendments to it may be challenged on the basis of any alleged nonconformity with any planning document.

~ 235-9. Applicability. [Amended 12-8-1997 by Ord. No. 12.97.12]

No person may use, occupy or sell any land or buildings or authorize or permit the use, occupancy or sale of land or buildings under their control except in accordance with all of the applicable provisions of this chapter. For the purposes of this section, the use or occupancy of a building or land relates to anything and everything that is done to, on or in that building or land. The City of Laconia shall be exempt from the provisions of this chapter subject to the Planning Board granting a conditional use permit for the proposed municipal use in accordance with the procedures set forth herein.

~ 235-10. Fees.

[1] Editor's Note: The "former Zoning Ordinance" refers to Ch. 48 of the Public Ordinance of 1975.

Reasonable fees sufficient to cover the costs of administration, inspection, publication of notice and similar matters shall be set by the City Council and shall be charged to applicants seeking services governed by this chapter. Fees established in accordance with this subsection shall be paid upon submission of an application or notice of appeal.

~ 235-11. Computation of time.

Unless otherwise specifically provided, the time period within which an act is to be done shall be computed by excluding the day of the event or act that starts the time period, and no others; if the final day of the period falls on a Saturday, Sunday or legal holiday, the period shall extend to the next day that is not a Saturday, Sunday or legal holiday.

ARTICLE II
Definitions and Word Usage

~ 235-12. Word usage.

For the purpose of this chapter, certain terms or words herein shall be interpreted or defined as follows:

A. Words used in the present tense include the future tense. The singular includes the plural.

B. The word "person" includes a corporation, as well as an individual.

C. The word "lot" includes the word "plot" or "parcel."

D. The term "shall" is mandatory; "may" is permissive.

E. The word "used" or "occupied" as applied to any land or building shall be construed to include the words "intended, arranged or designed to be used or occupied."

~ 235-13. Definitions.

As used in this chapter, the following terms shall have the meanings indicated:

ACCESSORY APARTMENT -- A dwelling unit that has been created within an existing primary single-family dwelling or accessory structure. [Amended 10-14-1997 by Ord. No. 10.97.10]

ACCESSORY USE -- Any use customarily incidental, related and clearly subordinate to a principal use established on the same lot or premises.

ACRE -- A plot of land equaling 43,560 square feet or 0.4045 hectares in area.[2]

AGRICULTURE -- The production, keeping or maintenance, for sale, lease or personal use, of plants and animals useful to man, including but not limited to forages and sod crops; grains and seed crops; dairy animals and dairy products, poultry and poultry products; livestock, including beef cattle, sheep, swine, horses, ponies, mules or goats or any mutations or hybrids thereof, including the breeding and grazing of any or all of such animals; bees and apiary products; fur animals; trees and forest products; fruits of all kinds, including grapes, nuts and berries; vegetables; nursery, floral, ornamental and greenhouse products; or lands devoted to a soil conservation or forestry management program.

AIRPORT/HELIPORT -- A place where airplanes, helicopters or other aircraft can land and take off and may include hangars, facilities for refueling and repair and accommodations for passengers and pilots. [Added 5-22-2000 by Ord. No. 05.2000.05]

ALLEY -- A dedicated public thoroughfare, other than a street, which affords a secondary means of access to the rear or side of abutting property and which is 20 feet or more in right-of-way width, unless preexisting. [Amended 10-14-1997 by Ord. No. 10.97.10]

AMUSEMENT ARCADE -- An indoor or outdoor area or open structure, open to the public, that contains coin- or token-operated games, rides, pool hall, bingo hall, shows or similar entertainment facilities and devices.

AMUSEMENT PARK -- A facility, primarily outdoors, that may include structures and buildings, where there are various devices for entertainment, including rides, booths for the conduct of games or sale of items, buildings for shows and entertainment and restaurants and souvenir sales.

ANTENNA -- A device used to transmit and/or receive electromagnetic waves between terrestrially and/or orbitally based structures.

APPROVED PLAN -- A plan that has been granted final approval by the appropriate approving authority which supersedes all prior plans of record.

APPURTENANCE -- A use or structure which is incidental and subordinate to a principal use or structure.

ARTS CENTER -- A structure or complex of structures for housing the visual and/or performing arts.

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[2]Editor's Note: The former definition of "adult/child care center," which immediately followed this definition, was repealed 10-14-1997 by Ord. No. 10.97.10.

ASSISTED LIVING FACILITY -- Residences or living facilities, including nursing homes as licensed by the State of New Hampshire, which provide communal support facilities, which may include housekeeping, medical services, recreational, social activities or transportation. [Added 10-14-1997 by Ord. No. 10.97.10; amended 5-22-2000 by Ord. No. 05.2000.05]

AVERAGE ANNUAL WATER TABLE -- An elevation at or below the ground surface which is the average between the seasonal high-water table and the lowest elevation of annual water table fluctuation.

AVERAGE FINISH GRADE -- The elevation of the land surrounding a structure, measured as the average of the elevation of the highest and lowest points of each side of the foundation.

BASEMENT -- Any area of the building having its floor below ground level on all sides.

BEACH, COMMERCIAL -- A natural or artificially created level or nearly level sandy area adjacent to a body of water, open to the general public and operated as a business. [Added 5-22-2000 by Ord. No. 05.2000.05]

BEACON -- Any light with one or more beams directed into the atmosphere or directed at one or more points not on the same lot as the light source; also, any light with one or more beams that rotate or move.

BED-AND-BREAKFAST -- An owner-occupied dwelling unit that provides overnight accommodations and a morning meal to transients for compensation.

BOARDING- , ROOMING OR LODGING HOUSE -- A dwelling, other than a hotel or motel, where lodging or lodging and meals are provided for compensation and personal services such as laundry may be offered.

BLOCK FRONTAGE -- All the property fronting on one side of a street, right-of-way, waterway, end of a dead-end street or City boundary measured along the street line.

BUILDABLE LAND AREA -- That land area other than areas which consist of wetlands or steep slopes, and excluding setbacks, height and configurational limitations. [Amended 10-14-1997 by Ord. No. 10.97.10]

BUILDING -- Any structure having a roof supported by columns, walls or other structural support.

BUILDING, ACCESSORY -- Any subordinate building or portions of the main building, the use of which is customarily incidental to that of the main building on the same lot or premises and which is used primarily by the occupants of the main building.

BUILDING, ELEVATED -- A nonbasement building which was initially designed or built to have the bottom of the lowest floor beam (or equivalent floor support) above the ground level by extended wall foundation, shear walls, posts, piers, pilings or columns such that there would be air space between the lowest floor beam and the ground. In A Zones, a building placed on fill dirt to raise its lowest floor may be an "elevated building." A building originally constructed as an elevated building is considered always to be an elevated building, regardless of any subsequent modifications. (Note: This definition is for purposes of application of the Floodplain District provisions.)

BUILDING, PRINCIPAL -- The building in which is conducted the principal use of the lot on which it is located. Lots with multiple principal uses may have multiple principal buildings, but storage buildings, garages and other clearly accessory uses shall not be considered "principal buildings."

BUILDING SEPARATION -- The distance between the closest point of any two structures and all appurtenances attached thereto, excluding roof overhang of two feet or less.

BULKY GOODS -- Within a commercial setting, large single retail items which occupy six square feet of floor area or greater; merchandise examples include, but are not limited to, carpeting, appliances, furniture, stoves, hot tubs and lawn equipment. This merchandise is typically not carried out by the purchaser.

CAMPGROUND -- A plot of ground upon which two or more campsites are located, established or maintained for occupancy by camping units as temporary living quarters for recreation, education or vacation purposes.

CAMPING UNIT -- Any tent, trailer, cabin, lean-to, recreation vehicle or similar structure established or maintained and operated in a campground as temporary living quarters for recreation, education or vacation purposes.

CAR WASH/DETAILING -- Any building or portion of a building or property utilized for the cleaning of vehicles. [Added 8-13-2001 by Ord. No. 05.2001.05]

CEMETERY -- Property used for the interring of the dead. [Added 5-22-2000 by Ord. No. 05.2000.05]

CERTIFIED SOIL SCIENTIST -- A person who, by reason of special knowledge acquired by professional education and practical experience, as specified by RSA 310-A:84, is qualified to practice soil science and who has been duly certified by the State of New Hampshire.[3]

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[3]Editor's Note: The former definitions of "clinic" and "club, membership," which immediately followed this definition, were repealed 10-14-1997 by Ord. No. 10.97.10.

CLUSTER DEVELOPMENT -- A division of land into lots or sites available for building, where said lots are clustered together into one or more groups, separated from adjacent property and other groups of lots by intervening common land.[4]

COMMERCIAL PRINTING/PHOTOGRAPHIC PROCESSING -- A business establishment which produces printed documents or images through the use of transformation of chemical materials or substances and includes the blending of gases or liquids. [Added 8-13-2001 by Ord. No. 05.2001.05]

COMMUNICATIONS TOWER -- Any structure designed and constructed primarily for the purpose of supporting one or more antennas, including self-supporting lattice towers, guy towers, or monopole towers. The term includes radio and television transmission towers, microwave towers, common-carrier towers, cellular telephone towers, alternative tower structures, and the like. [Added 5-22-2000 by Ord. No. 05.2000.05]

CONDITIONAL USE -- A use permitted in a particular zoning district upon a finding by the Planning Board that such a use in a specified location will comply with all the conditions and standards for the location and operation of the use as specified by this chapter.

CONDITIONAL USE PERMIT -- A permit issued by the Planning Board for a conditional use.

CONFERENCE CENTER -- A facility which is used for the provision of services for meetings, conferences, exhibition space or seminars and, further, may provide accommodations for sleeping, food preparation and eating, recreation, entertainment, resource facilities and meeting rooms. [Amended 10-14-1997 by Ord. No. 10.97.10][5]

CORNER LOT -- Any lot situated at the intersection of two or more streets.

COUNCIL -- The City Council of the City of Laconia.

DAY CARE/NURSERY -- An establishment, licensed by the State of New Hampshire, providing for the care, supervision and protection of adults or children. [Added 10-14-1997 by Ord. No. 10.97.10]

DENSITY -- The numbers of persons or dwelling units per unit of land.

DEVELOPMENT -- Any man-made change to improved or unimproved real estate, including but not limited to buildings or other structures, mining, dredging, filling, grading, paving, excavation or drilling operations.

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[4]Editor's Note: The former definition of "coastal high hazard area," which immediately followed this definition, was repealed 10-14-1997 by Ord. No. 10.97.10.

[5]Editor's Note: The former definition of "congregate residences," which immediately followed this definition, was repealed 10-14-1997 by Ord. No. 10.97.10.

DISTRIBUTION CENTER -- An establishment engaged in the receipt, storage and distribution of goods, products, cargo and materials, including transshipment by boat, rail, air or motor vehicle.

DOCK -- A structure, which may or may not be attached to the shoreline, constructed over and in the water adjacent to the shoreline for the purposes of securing watercraft. [Added 8-13-2001 by Ord. No. 05.2001.05]

DORMITORY -- A building used as group living quarters for a student body or religious order as an accessory use for a college, university, boarding school, convent, monastery or other similar institutional use.

DRIVE-THROUGH -- An establishment or part thereof that by design, physical facilities or service that encourages or permits customers, by individual access to a window or remote station, to receive services or obtain goods while remaining in their motor vehicle. [Amended 10-14-1997 by Ord. No. 10.97.10]

DRY-CLEANING ESTABLISHMENT -- An establishment which cleans clothing and other products through a chemical process. [Added 10-14-1997 by Ord. No. 10.97.10]

DRY-SLIP (DOCK) -- A compartment, space or other measurable area within a structure or outside which is used for the purpose of storing watercraft with or without access for launching by the owner, either directly or through the storage operator. [Added 10-14-1997 by Ord. No. 10.97.10; amended 5-22-2000 by Ord. No. 05.2000.05]

DWELLING -- A building or portion thereof that provides living facilities for one or more households.

DWELLING, MULTIFAMILY -- A building on a single lot of record containing three or more dwelling units, including units that are located one over the other.

DWELLING, TWO-FAMILY -- A building on a single lot of record containing two dwelling units, including units that are located one over the other. [Amended 10-14-1997 by Ord. No. 10.97.10]

DWELLING UNIT -- One or more rooms designed, occupied or intended for occupancy as a separate living quarter with cooking, sleeping, sanitary facilities provided within the dwelling unit for the exclusive use of a single household. [Amended 10-14-1997 by Ord. No. 10.97.10]

EARTH -- Sand, gravel, rock, soil or construction aggregate produced by quarrying, crushing or any other mining activity or such other naturally occurring unconsolidated material that normally masks the bedrock. [Added 5-22-2000 by Ord. No. 05.2000.05]

EARTH MATERIALS PROCESSING/SAWMILL -- Land used for the commercial processing, storage and sale of earth materials, including but not limited loam, sand, stone or forestry products. [Added 5-22-2000 by Ord. No. 05.2000.05]

EASEMENT -- The right of the public, a corporation, another person or entity to use public or private land owned by another for a specific purpose.

EATING AND DRINKING PLACES -- Retail establishments selling food and drink for consumption on the premises, including lunch counters and refreshment stands selling prepared foods and drinks for immediate on-site consumption.[6]

EMERGENCY SHELTER/HOUSING -- A facility providing temporary housing for one or more individuals who are otherwise temporarily or permanently homeless. [Amended 8-13-2001 by Ord. No. 05.2001.05]

EMPLOYEE AMENITY -- A natural or created feature, preserved, improved or created by an employer, that enhances the aesthetic quality, visual appeal or makes more attractive or satisfying a particular property, place or area for its employees. [Added 10-14-1997 by Ord. No. 10.97.10]

EQUESTRIAN CENTER -- A facility used for the boarding, training or rehabilitation of horses, and may include the teaching of horsemanship and staging of competitive events. [Added 5-22-2000 by Ord. No. 05.2000.05]

EQUIPMENT/APPLIANCE REPAIR/SERVICE -- A business establishment for the servicing of small motorized equipment and household or commercial appliances, including the sale of parts, accessories and refurbished equipment or appliances. [Added 5-22-2000 by Ord. No. 05.2000.05]

EXCAVATION -- Land area which is used or has been used for the commercial taking of earth, including all slopes. [Added 5-22-2000 by Ord. No. 05.2000.05]

FAMILY -- A group of individuals not necessarily related by blood, marriage, adoption or guardianship, living together in a dwelling unit as a single housekeeping unit under a common housekeeping management plan, and based on an intentionally structured relationship providing organization and stability.

FAMILY DAY CARE -- A home occupation providing care and supervision in a dwelling unit to not more than three clients for periods of time not to exceed 24 consecutive hours and excluding members of the family in residence.

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[6]Editor's Note: The former defintions of "elderly housing complex" and "elderly living unit," which immediately followed this definition, were repealed 10-14-1997 by Ord. No. 10.97.10.

FARMER'S MARKET -- A building or site, either enclosed or open, which is used or designed for the sale of horticultural and related products by independent vendors using designated booths or sites. [Added 5-22-2000 by Ord. No. 05.2000.05]

FARMSTAND -- A structure, whether enclosed or not, utilized for the purpose of selling products in association with and located on the same property as an agricultural use. [Added 10-14-1997 by Ord. No. 10.97.10]

FINANCIAL INSTITUTION -- An establishment whose primary business is lending or investment and which may act as a depository for currency, which may include banks, savings and loans, credit unions, investment brokers and security and commodity exchanges. [Added 5-22-2000 by Ord. No. 05.2000.05]

FLEA MARKET -- A building or site, either enclosed or open, which is used or designed for the sale of goods by independent vendors using designated booths or sites. [Added 5-22-2000 by Ord. No. 05.2000.05]

FLOODING, AREA OF SHALLOW -- A designated AO, AH or VO Zone on a community's Flood Insurance Rate Map (FIRM) with a one-percent or greater annual chance of flooding to an average depth of one to three feet where a clearly defined channel does not exist, where the path of flooding is unpredictable and where velocity flow may be evident. Such flooding is characterized by ponding or sheet flow. This definition is for purposes of application of the Floodplain District provisions.

FLOODPLAIN or FLOOD-PRONE AREA -- Any land area susceptible to being inundated by water from any source. This definition is for purposes of application of the Floodplain District provisions.

FLOODPROOFING -- Any combination of structural and nonstructural additions, changes or adjustments to structures which reduce or eliminate flood damage to real estate or improved real property, water and sanitary facilities, structures and their contents. This definition is for purposes of application of the Floodplain District provisions.

FLOODWAY, REGULATORY -- The channel of a river or other watercourse and the adjacent land areas that must be reserved in order to discharge the base flood without cumulatively increasing the water surface elevation more than one foot at any point. These areas are designated as floodways on the Flood Boundary and Floodway Maps. This definition is for purposes of application of the Floodplain District provisions.

FORESTRY -- The scientific management and cultivation of wooded tracts, tree farms, forest nurseries and including the harvesting of forest products and performing forest services. [Added 5-22-2000 by Ord. No. 05.2000.05]

FRONTAGE -- That side of a lot abutting on a street or body of water. [Added 10-14-1997 by Ord. No. 10.97.10]

FUEL, WHOLESALE/BULK STORAGE -- The storage of petroleum products for subsequent resale. [Added 8-13-2001 by Ord. No. 05.2001.05]

FUNERAL ESTABLISHMENT/MORTUARY -- A building used for the preparation of the deceased for burial and the display of the deceased and rituals connected therewith before burial or cremation. [Added 5-22-2000 by Ord. No. 05.2000.05]

GALLERY -- Space dedicated to the exhibition of works of art or an institution or business exhibiting or dealing in works of art. [Added 5-22-2000 by Ord. No. 05.2000.05]

GREENHOUSE -- A building whose sides and roof are made largely of glass or other transparent or translucent material and in which the temperature and humidity can be regulated for the cultivation of delicate or out-of-season plants for subsequent sale or for personal enjoyment. [Added 5-22-2000 by Ord. No. 05.2000.05]

GREEN SPACE -- Land area with landscaped or natural vegetation, including those vegetated areas located under upper story decks, porches and overhangs that are a minimum of seven feet from the ground at the lowest elevation.

GROSS FLOOR AREA -- The total horizontal area of all floors of a building including the surrounding walls.

GROSS LEASABLE AREA -- The total horizontal area of all floors of an enclosed retail or commercial building that is designed for lease or purchase by a separate and distinct use. "Gross leasable area" does not include common areas, building management offices, maintenance areas or parking.

HEALTH CARE FACILITY -- A facility, office, clinic, center or institution, whether public or private, engaged in the provision of outpatient services with stays of less than twenty four consecutive hours for health maintenance and the treatment of dental, mental or physical conditions. [Added 10-14-1997 by Ord. No. 10.97.10]

HEIGHT -- The vertical distance of a structure measured from the average finished grade surrounding the structure to the highest point of the structure.

HIGHEST ADJACENT GRADE -- The highest natural elevation of the ground surface prior to construction next to the proposed walls of a structure. This definition is for purposes of application of the Floodplain District provisions.

HOME OCCUPATION -- A commercial or business activity conducted on the same lot as a dwelling in which the operator of the activity resides. A "home occupation" includes occupations wholly conducted on-site and may include the office of a service or trade and family day care.

HOSPITAL -- An institution licensed by the State of New Hampshire as a hospital engaged in providing diagnostic and therapeutic services 24 hours per day and overnight accommodations for human patients requiring medical, surgical, obstetrical, emergency, outpatient rehabilitation, psychiatric or substance abuse services on an acute or chronic basis. A "hospital" may include, as an integral part of the institution, related facilities such as laboratories, outpatient facilities, training facilities and medical offices.

HOTEL/MOTEL/INN -- A facility offering transient lodging accommodations to the general public and which may provide additional services such as restaurants, meeting rooms and recreational facilities. [Amended 10-14-1997 by Ord. No. 10.97.10]

HOUSING, TRANSITIONAL -- Housing units operated and managed for the purpose of providing shelter to individuals or families transitioning from homelessness to permanent housing; includes the on-site management of the facility and the provision for living or job skills training for the residents. [Added 8-13-2001 by Ord. No. 05.2001.05]

INDOOR STORAGE; SELF-SERVICE -- A building consisting of individual small self-contained units that are leased or owned for the storage of business or household goods.[7] [Amended 8-13-2001 by Ord. No. 05.2001.05]

JUNKYARD -- Any business or any place of storage or deposit, whether in connection with another business or not, which has stored or deposited at the business or place: two or more unregistered motor vehicles which are no longer intended or in condition for legal use on the public highways; used parts of motor vehicles or old iron; metal, glass, paper, cordage, or other waste or discarded or secondhand material which has been a part, or is intended to be a part, of any motor vehicle, the sum of which parts or material shall be equal in bulk to two or more motor vehicles; or scrap, waste, reclaimable material or debris, whether or not stored, for sale or in the process of being dismantled, destroyed, processed, salvaged, stored, baled, disposed or other use or disposition.

KENNEL -- An establishment in which three or more dogs or puppies, cats or kittens are housed, groomed, bred, boarded, trained or sold for a fee or compensation. [Amended 10-14-1997 by Ord. No. 10.97.10][8]

LANDFILL/RESOURCE RECOVERY FACILITY -- A state-approved facility for the disposal of solid waste, refuse and other products and including resource recovery, recycling and collection, storage, processing, treatment and disposal. [Added 5-22-2000 by Ord. No. 05.2000.05]

LAUNDROMAT -- An establishment providing washing or drying machines on the premises for use by the general public. [Added 10-14-1997 by Ord. No. 10.97.10]

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[7] Editor's Note: The former definition of "intermediate care facility," which immediately followed this definition, was repealed 10-14-1997 by Ord. No. 10.97.10.

[8] Editor's Note: The former definition of "landowner," which immediately followed this definition, was repealed 10-14-1997 by Ord. No. 10.97.10.

LIBRARY -- A place in which literary, musical, artistic or reference materials are kept for use but not for sale and may include gallery and meeting space. [Added 5-22-2000 by Ord. No. 05.2000.05]

LOADING SPACE -- An accessible space at the rear or side of a building and used for loading and unloading of goods.[9]

LOT OF RECORD -- A designated parcel, tract or area of land established by plat, subdivision or as otherwise permitted by law to be separately owned, used, developed or built upon.

LOWEST FLOOR -- The lowest floor of the lowest enclosed area (including basement). An unfinished or flood-resistant enclosure, usable solely for parking of vehicles, building access or storage in an area other than a basement area is not considered a building's lowest floor, provided that such enclosure is not built so as to render the structure in violation of the applicable nonelevation design requirements of this section. This definition is for purposes of application of the Floodplain District provisions.

MANUFACTURED HOUSING -- As defined in RSA 674:31, as amended, any structure, transportable in one or more sections, which, in the traveling mode, is eight body feet or more in width and 40 body feet or more in length, or when erected on site is 320 square feet or more and which is built on a permanent chassis and designed to be used as a dwelling with or without a permanent foundation when connected to required utilities, which include plumbing, heating and electrical heating systems contained therein. "Manufactured housing" as defined in this section shall not include pre-site built housing as defined in RSA 674:31-a. [Amended 10-14-1997 by Ord. No. 10.97.10]

MANUFACTURED HOUSING PARK -- A subdivision of a tract of land providing sites, with required improvements and utilities, that are leased for the long-term placement of manufactured housing, and that includes services and facilities for the residents.

MANUFACTURED HOUSING SUBDIVISION -- A subdivision created by the developer for individual ownership of manufactured housing and including the purchase of real estate.

MANUFACTURING -- Establishments engaged in the mechanical or chemical transformation of materials or substances into new products, including the assembling of component parts, the creation of products and the blending of materials, such as lubricating oils, plastics, resins or liquors.

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[9]Editor's Note: The former definition of "long-term care facility," which immediately followed this definition, was repealed 10-14-1997 by Ord. No. 10.97.10.

MARINA, COMMERCIAL -- Any commercial shoreland development providing access to public waters for the docking, mooring, sale, rental, fueling, storing or servicing of watercraft with or without services.

MARINA, RESIDENTIAL -- Any commonly owned shoreland providing access to public waters as an integral element and appurtenant use of a residential development with services similar to those provided by a commercial marina.

MARINE VEHICLE SALES AND SERVICE -- A place where marine vehicles are stored, serviced and displayed for sale to the public. [Added 5-22-2000 by Ord. No. 05.2000.05]

MASTER PLAN -- A plan for development of the City of Laconia developed in accordance with the provisions of RSA 674:2, Master Plan Purpose and Description, as amended.

MEAN SEA LEVEL -- For purposes of the National Flood Insurance Program, the National Geodetic Vertical Datum (NGVD) of 1929 or other datum to which base flood elevations shown on a community's Flood Insurance Rate Map are referenced. This definition is for purposes of application of the Floodplain District provisions.

MEDIUM TRUCK -- Trucks and similar vehicles with a single rear axle and duel rear wheels and with a gross weight limit of 26,000 pounds or less. [Added 10-22-2007 by Ord. No. 13.2007.13]

MODULAR HOME -- A detached, double-wide residential dwelling which meets all City codes, designed to be transported once to its site after fabrication and set on a permanent foundation.

MOVIE THEATER -- A building or portion of a building dedicated to the showing of motion pictures for a fee to the public. [Added 5-22-2000 by Ord. No. 05.2000.05]

MOVIE THEATER, DRIVE-IN -- An open piece of land dedicated to the showing of motion pictures for a fee to the public, which may include a building for projection, concessions and rest rooms. [Added 5-22-2000 by Ord. No. 05.2000.05]

MUNICIPAL SEWER -- A sewer system, or any portion thereof operated by the Laconia Municipal Sewer System.

MUNICIPAL WATER -- A water system, or any portion thereof operated by the Laconia Water Works.

MUSEUM -- An institution dedicated to the procurement, restoration, care, study and display of objects of lasting interest or value. [Added 5-22-2000 by Ord. No. 05.2000.05]

NEIGHBORHOOD STORE -- A retail sales establishment with a maximum of 1,500 square feet of gross floor area. [Amended 10-14-1997 by Ord. No. 10.97.10]

NIGHTCLUB -- An establishment dispensing liquor and meals and in which music, dancing or entertainment is conducted. [Added 8-13-2001 by Ord. No. 05.2001.05]

NONCONFORMING LOT -- A lot lawfully existing as of the adoption of this chapter or amendment thereto that does not meet the minimum requirements of the zoning district in which it is situated by reason of such adoption or amendment.

NONCONFORMING SIGN -- A sign lawfully existing as of the adoption of this chapter or amendment thereto that does not meet the minimum requirements of this chapter by reason of such adoption or amendment.

NONCONFORMING STRUCTURE OR BUILDING -- A structure or building, the size, dimensions, or location of which was lawful prior to the adoption or amendment to this chapter but fails to meet or conform to the present requirements of this chapter by reason of such adoption or amendment.

NONCONFORMING USE -- A use of a building or land lawfully existing as of the adoption of this chapter or amendments thereto which does not now conform to the requirements for the zoning district in which it is situated by reason of such adoption or amendment.

NONCONFORMING USE AREA -- The total horizontal square feet which a nonconforming use occupies in a structure or on a lot.

OPEN SPACE -- Any area of land, within a cluster subdivision, unencumbered by primary buildings or structures, and set aside, dedicated, designed, restricted or reserved for recreational use, protection of natural resources, visual amenity or agricultural or forestry use, intended for the use and enjoyment of owners and occupants of land adjoining or neighboring such open space. Open space may include water bodies included within land area defined as open space. [Amended 10-14-1997 by Ord. No. 10.97.10]

ORDINARY HIGH-WATER MARK -- The line on the shore, running parallel to the main stem of a river or the edge of a water body, established by the fluctuation of water and indicated by physical characteristics such as but not limited to a clear, natural line impressed on the immediate bank, shelving, changes in the character of the soil, destruction of terrestrial vegetation or the presence of litter and debris.

OUTDOOR STORAGE -- The keeping, in an unenclosed area, of any goods, junk, material or merchandise in the same place for more than 24 hours. [Amended 8-13-2001 by Ord. No. 05.2001.05]

PACKAGING/PROCESSING -- A place where materials may be combined, broken down or aggregated for transshipment or storage and where the original material is not chemically or physically changed. [Added 5-22-2000 by Ord. No. 05.2000.05]

PARKING GARAGE -- A single or multi-level enclosed building or structure which is used for the temporary storage of motor vehicles. [Added 5-22-2000 by Ord. No. 05.2000.05]

PARKING LOT -- An open area off-street used for the temporary storage of motor vehicles. [Added 5-22-2000 by Ord. No. 05.2000.05]

PARKING SPACE -- An area for the purpose of parking motor vehicles.

PERCENT SLOPE -- The contour interval divided by the horizontal distance between the contour interval measured perpendicular to the slope.

PERSON -- Any individual, association, company, corporation, firm, organization or partnership, singular or plural, of any kind.

PERSONAL SERVICE -- An establishment where nonprofessional services, involving the care of a person or their personal goods or apparel, are provided. [Added 10-14-1997 by Ord. No. 10.97.10]

PET -- An animal from which profit may not be generated from the sale, traditionally, of its fur, eggs, flesh, feathers, edible portion or services, with the exception of mating.

PLACE OF WORSHIP:

A. A church, synagogue, temple, mosque or other facility that is used for prayer by persons of similar beliefs; or

B. A special purpose building that is architecturally designed and particularly adapted for the primary use of conducting on a regular basis formal religious services by a religious congregation.

PLANNING BOARD -- The City of Laconia Planning Board.

POWER GENERATION FACILITY -- A facility which produces energy, whether for use on-site or distribution. [Added 8-13-2001 by Ord. No. 05.2001.05]

PRESCHOOL/KINDERGARTEN -- An institution providing education to children prior to first grade. [Added 8-13-2001 by Ord. No. 05.2001.05]

PRIMARY FLOOR -- The floor which provides the main entrance to a structure from a street.

PRIVATE CLUB -- A building, space or related facilities owned, controlled or operated by an individual, corporation, association or group for the fraternal, social, educational, recreational, financial or cultural enrichment or the common interest of its members and whose members pay dues and/or may be required to meet certain prescribed qualifications for membership, initially or from time to time. A private club does not include any of the foregoing having the wholesaling, retailing, with or without a discount, or distribution of goods to its members as its primary purpose or function. Institutions such as Sam's Club, BJ's or Costco and the like are examples of organizations that are not private clubs pursuant to this chapter. [Added 10-14-1997 by Ord. No. 10.97.10]

PRODUCT ASSEMBLY/TESTING -- The fabrication of objects from individual components consisting of materials with form and substance being joined physically, and the testing thereof; does not include the chemical processing of individual or fabricated products. [Added 8-13-2001 by Ord. No. 05.2001.05]

PROFESSIONAL OFFICE -- An office for any one of the following: accountant, architect, attorney, chiropractor, professional engineer, dentist, medical doctor or any other similar profession for which at least a two-year degree is required.

PUBLIC WATERS -- All fresh water bodies listed in the official list of public waters published by the Department of Environmental Services pursuant to RSA 271:20, II, whether they are great ponds or artificial impoundments. In Laconia, these include Lake Winnipesaukee, Paugus Bay, Lake Opechee, Winnisquam Lake and Pickerel Pond. Rivers, meaning all year round flowing waters of fourth order or higher, include the Winnipesaukee River.

RECREATIONAL FACILITY -- A place intended for the conduct of sports and leisure time activities or where they are permitted from time to time. [Added 10-14-1997 by Ord. No. 10.97.10]

REFERENCE LINE -- For natural fresh water bodies without artificial impoundments, the ordinary high-water mark; for artificially impounded water bodies, the waterline at full pond as determined by the elevation of the top of the impoundment structure.

RESEARCH AND DEVELOPMENT -- An establishment primarily dedicated to carrying on investigation in the natural, physical or social sciences, which may include engineering and product development. [Added 8-13-2001 by Ord. No. 05.2001.05]

RESIDENTIAL DEVELOPMENT -- Any construction, expansion or addition of dwelling units.

RETAIL SALES -- The sale of goods, services or merchandise to the general public and which may include rendering services incidental to the sale of such goods, principal services or merchandise. [Amended 10-14-1997 by Ord. No. 10.97.10]

RETAINING WALL -- A wall designed to resist the lateral displacement of soil or other material.

RIVERINE -- Relating to, formed by or resembling a river (including tributaries), stream, brook, etc.

ROADSIDE STAND -- A structure, either temporary or permanent, which is designed, constructed or used for the purpose of selling vegetables or fruit from a garden located on a lot where the principal use is residential

ROOMER -- An individual, other than a family member, who, for a consideration, is furnished sleeping accommodations in a dwelling unit and may be provided meals, personal care, financial services, counseling or other such services. [Added 5-22-2000 by Ord. No. 05.2000.05]

SALT STORAGE SHED -- A partially or fully enclosed structure utilized for the storage of road salt or other materials containing salt. [Added 8-13-2001 by Ord. No. 05.2001.05]

SATELLITE DISH ANTENNA -- A parabolic or dish-shaped antenna or any other apparatus or device that is designed for the purpose of receiving electromagnetic waves.

SCHOOL -- Any building or part thereof which is designed, constructed or used for education or instruction. [Added 10-14-1997 by Ord. No. 10.97.10]

SETBACK -- The distance from the property line or street right-of-way to the nearest part of the applicable building or structure. [Amended 10-14-1997 by Ord. No. 10.97.10]

SEXUALLY ORIENTED BUSINESS -- See Article VII, ~ 235-42A(2) of this chapter.

SHOPPING CENTER/MALL -- A group of commercial establishments where access to individual establishments is from a walkway and measures over 25,000 gross square feet which is planned, constructed or managed as a retailing facility. [Added 10-14-1997 by Ord. No. 10.97.10]

SIGN -- Any device, fixture, placard, landscaping or structure that uses any color, form, graphic, illumination, symbol or writing to advertise, announce the purpose of or identify the purpose of a person or entity or to communicate information of any kind to the public.

SIGN, ANIMATED -- Any sign or part of a sign that changes physical position or light intensity by any movement of rotation or that gives the visual impression of such movement or rotation.

SIGN, BANNER -- Any sign of lightweight fabric or similar material that is permanently or temporarily mounted at one or more edges. National flags, state or municipal flags shall not be considered "banners."

SIGN, BUILDING MARKER -- Any sign indicating the name, date of construction or incidental information about a building, which sign is cut into a masonry surface or made of bronze or other permanent material.

SIGN, CANOPY -- Any sign that is part of or attached to an awning, canopy or other fabric, plastic or structural protective cover over a door, entrance, window or outdoor service area. A marquee is not a "canopy."

SIGN, CHANGEABLE COPY -- A sign or portion thereof with characters, letters or illustrations that can be changed or rearranged without altering the face of the surface of the sign. The copy of the changeable copy sign shall not be allowed to change more than once an hour. A sign on which the message automatically changes shall be considered an animated sign and not a changeable copy sign for purposes of this chapter. A sign on which the only copy that changes is an electronic or mechanical indication of time or temperature shall be considered a time-and-temperature portion of a sign and not a changeable copy sign for purposes of this chapter. [Amended 7-11-2005 by Ord. No. 06.2005.06]

SIGN, DEVELOPMENT IDENTIFICATION -- An on-site sign identifying, by logo, trademark, symbol, address, name or any combination thereof, of a building, premises or property. [Added 10-14-1997 by Ord. No. 10.97.10]

SIGN, FLAG -- Any fabric, banner or bunting containing distinctive colors, patterns or symbols, used as a symbol of a government, political subdivision or other entity.

SIGN, FREESTANDING -- Any sign supported by structures or supports that are placed on or anchored in the ground and that are independent from any building or other structure.

SIGN FRONTAGE -- The length along the primary floor of a building front or portion of building front, having access on a street.

SIGN, INCIDENTAL -- A sign, generally informational, that has a purpose secondary to the use of the lot on which it is located, such as "no parking," "entrance," "loading only," "telephone" and the like, including pricing of fuels.

SIGN, MARQUEE -- Any sign attached to or in any manner made part of a permanent rooflike structure projecting beyond the wall of a building, generally designed and constructed to provide protection from the weather.

SIGN, NAMEPLATE -- A sign, giving the name or address, or both, of the owner or occupant of a residential building or premises.

SIGN, OFF-SITE -- A sign other than an on-site sign.

SIGN, ON-SITE -- A sign relating in its subject matter to the lot on which it is located or to an activity conducted on the lot.

SIGN, PENNANT -- Any lightweight plastic, fabric or other material, whether or not containing a message of any kind, suspended from a rope, wire or string, usually in series, designed to move in the wind.

SIGN, PORTABLE -- Any sign not permanently attached to the ground or other permanent structure or a sign designed to be transported. "Portable signs" may include but are not limited to signs designed to be transported by wheels; signs with A- or T-frames; menu and sandwich boards; balloons or other inflated devices used as signs; umbrellas used for advertising; beacons; and signs attached to or painted on vehicles parked and visible from the public right-of-way, unless said vehicle is used in the normal day-to-day operations of the business.

SIGN, PROJECTING -- Any sign affixed to a building or wall in such a manner that its leading edge extends more than six inches beyond the surface of and is not essentially parallel to such building or wall.

SIGN, ROOF INTEGRAL -- Any sign erected or constructed as an integral or essentially integral part of a normal roof structure or visual vertical cap or terminus of any design, such that no part of the sign extends vertically above the highest portion of the roof, cap or terminus and such that no part of the sign is separated from the rest of the roof by a space of more than six inches. [Amended 10-14-1997 by Ord. No. 10.97.10]

SIGN, SANDWICH BOARD -- A sign, utilizing an A-frame or easel-type frame, which is not permanently attached to the ground or a building. This sign may have changeable copy. [Amended 10-14-1997 by Ord. No. 10.97.10]

SIGN, SUSPENDED -- A sign that is suspended from the underside of a horizontal plane surface and is supported by such surface.

SIGN, WALL -- A sign attached to, painted on or erected against the wall of a building with the face in a parallel plane to the plane of the building wall, and projecting no more than 14 inches from the building wall.

SIGN, WINDOW -- Any sign, pictures, symbol, or combination thereof, designed to communicate information about an activity, business, commodity, event, sale or service, that is placed inside or upon glass and is visible from the exterior of a building or structure.

SMALL EQUIPMENT/APPLIANCE REPAIR -- An establishment contained wholly within an enclosed building primarily engaged in the repair or service of household equipment or appliances. [Added 10-14-1997 by Ord. No. 10.97.10]

STABLE -- A structure that is used for the shelter or care of horses.

STEEP SLOPE -- All land area with a slope equal to or greater than 25% with a minimum width of 50 feet measured perpendicular to the slope.

STORAGE CONTAINER -- Any prefabricated or constructed self-supporting container which does not meet NHDOT minimum qualifications to be registered as a vehicle and is designed or intended for use for storage. [Added 8-13-2001 by Ord. No. 05.2001.05]

STORAGE TRAILER -- Any container or nonmotorized vehicle with a wheel assembly that is defined as a trailer by the NHDOT and intended for transport behind another vehicle and is intended to be utilized, either attached or unattached to a motorized vehicle, for storage, whether temporary or permanently. [Added 8-13-2001 by Ord. No. 05.2001.05]

STREET -- Any vehicular way that is an existing state, county, municipal or private roadway; is shown upon a plat approved by the Planning Board; is approved by other official action; or is shown on a plat duly filed and recorded in the Belknap County Registry of Deeds prior to the authority of the Planning Board to approve subdivisions; includes the land between the street lines, whether improved or unimproved. [Amended 10-14-1997 by Ord. No. 10.97.10]

STREET FRONTAGE -- The distance for which a boundary or apparent boundary of a lot is common with the street right-of-way line. [Amended 10-14-1997 by Ord. No. 10.97.10]

STRUCTURE -- Anything constructed or erected with a fixed location on the ground or attached to something having a fixed location on the ground.

STUDIO, ARTIST/CRAFTSPERSON -- A place used primarily for the workshop of an artist, sculptor, photographer, dancer or craftsperson which may include incidental sales or lessons. [Added 10-14-1997 by Ord. No. 10.97.10]

SUBDIVISION REGULATIONS -- Duly enacted subdivision regulations of the City of Laconia Planning Board.

SWIMMING POOL -- A structure designed and intended for the containment of water, whether above or below ground, for swimming. [Added 8-13-2001 by Ord. No. 05.2001.05]

TAKE-OUT WINDOW -- Access to a building or structure for the purposes of pedestrian customers acquiring goods or services. [Added 10-14-1997 by Ord. No. 10.97.10]

TAXI SERVICE -- A business establishment utilized for the dispatching and parking of licensed taxis, as defined by the City Code. [Added 8-13-2001 by Ord. No. 05.2001.05]

TRADES SHOP -- The workplace of a person engaged primarily in the trades such as carpenter, plumber, electrician or other similar trade; may include incidental retail sales. [Added 10-14-1997 by Ord. No. 10.97.10]

TRANSIT STATION -- Land and buildings used for the purpose of transferring passengers from one form of transportation to another and which may include accessory uses for the accommodation of passengers. [Added 5-22-2000 by Ord. No. 05.2000.05]

TRAVEL TRAILER OR CAMPER -- A vehicle or portable device, with or without motor power, designed as a temporary dwelling for travel, recreational, vacation or business use.

TRUCK RENTAL ESTABLISHMENT -- A facility which provides for the storage and rental of medium trucks or vans, trailers, tow dollies and car top storage containers on a regular basis by the general public. This facility may also be the site of incidental parking of vehicles for rent. Typical uses include truck companies. [Added 10-22-2007 by Ord. No. 13.2007.13]

TRUCK TERMINAL -- An area and/or building where trucks load and unload cargo and freight. The cargo and freight may be broken down or aggregated into smaller or larger loads for transfer to other vehicles or modes of transportation. [Added 8-13-2001 by Ord. No. 05.2001.05]

UTILITY -- Any facility which is by grant of authority by a governmental agency and provides the public with electricity, gas, heat, steam, communication, transportation, water, sewage collection or other similar service. [Added 8-13-2001 by Ord. No. 05.2001.05]

VEHICLE LIGHT SERVICE/FUELING CENTER ESTABLISHMENT -- Buildings and premises wherein the primary use is the sale, servicing, repair and/or installation of motor vehicle accessories, such as spark plugs, batteries, distributors and distributor parts, tires, brakes, brake fluid, mufflers, tailpipes, water hoses, fan belts, light bulbs, fuses, floor mats, windshield wipers, wiper blades, grease retainers, wheel bearings and mirrors. Such establishments may also include greasing, lubrication, radiator flushing, minor servicing and repair of carburetors, fuel pumps, oil pumps, water pumps and lines, electrical systems and minor motor adjustments not involving removal of a head or crankcase or racing of a motor. Incidental sales of items such as gasoline, oil, candy, tobacco and similar goods are permitted. None of the following are permitted: major mechanical and/or body work, painting, welding, other work involving noise, glare, fumes or smoke, and automobile storage, whether or not for resale. [Amended 8-13-2001 by Ord. No. 05.2001.05]

VEHICLE MAJOR SERVICE ESTABLISHMENT -- Buildings and premises wherein major mechanical and body work, repair of transmissions and differentials, straightening of body parts, painting, welding or other similar work is performed on vehicles; may also include any functions of a vehicle light service establishment.

VEHICLE RENTAL ESTABLISHMENT -- A facility which provides for the storage and rental of vehicles on a regular basis by the general public, including automobiles, vans and motorcycles. This facility may also be the site of incidental parking of vehicles for rent. Typical uses include auto rental agencies. [Added 10-22-2007 by Ord. No. 13.2007.13]

VEHICLE SALES AND SERVICE -- A place where vehicles are stored, serviced and displayed for sale to the public. [Added 5-22-2000 by Ord. No. 05.2000.05]

VEHICLE SALVAGE/WRECKING YARD -- A facility that is operated for the purpose of extracting vehicle components or parts of vehicles for the purpose of resale. [Added 8-13-2001 by Ord. No. 05.2001.05

VEHICLE STORAGE -- A facility which provides storage for vehicles and equipment and is not generally accessible on a regular basis by the general public. [Added 8-13-2001 by Ord. No. 05.2001.05]

VETERINARY HOSPITAL -- A place where animals are given medical care by a licensed veterinary practitioner and the boarding of animals is limited to short-term care incidental to the hospital use. [Added 10-14-1997 by Ord. No. 10.97.10]

WAREHOUSE -- A building used primarily for the storage of goods or materials and operated by or for the benefit of a specific business or group of businesses or made available to the general public for a fee.

WATER SURFACE ELEVATION -- The height, in relation to the National Geodetic Vertical Datum (NGVD) of 1929 (or other datum, where specified) of floods of various magnitudes and frequencies in the floodplains of coastal or riverine areas. (Note: This definition is for the purpose of application of the Floodplain District provisions.)

WATERCRAFT LAUNCH -- A place, located along the shorefront of a river, great pond or lake, which provides watercraft launching services to the public. Facilities may include boat trailer parking, restroom/shower facilities, watercraft washing and may be in conjunction with other watercraft facilities. [Added 10-14-1997 by Ord. No. 10.97.10]

WATERCRAFT RENTAL -- An establishment primarily for the purpose of providing watercraft for rent by the public and may or may not be in conjunction with other watercraft facilities. [Added 10-14-1997 by Ord. No. 10.97.10]

WATERCRAFT REPAIR/BUILDING -- An establishment primarily for the purpose of repair, maintenance, renovation, restoration or construction of watercraft and may or may not be in conjunction with other watercraft facilities. [Added 5-22-2000 by Ord. No. 05.2000.05]

WATERCRAFT STORAGE -- A facility which provides storage for watercraft and equipment and is not generally accessible on a regular basis by the general public. [Added 8-13-2001 by Ord. No. 05.2001.05]

WETLANDS -- All land area defined as wetlands by the New Hampshire Department of Environmental Services, Water Division, Wetlands Bureau, as may be amended. [Amended 10-14-1997 by Ord. No. 10.97.10]

WHOLESALE DISTRIBUTION CENTER -- A facility used for the packaging and distribution of materials and goods to retailers, business users, other wholesalers or merchandise agents or brokers. [Added 5-22-2000 by Ord. No. 05.2000.05]

YACHT CLUB -- Any shoreland property owned and operated as a nonprofit organization for the benefit of its members and providing access to public waters for uses similar to a commercial marina.

YARD SALE -- The sale of one's personal possessions from a residence.

ZONING BOARD OF ADJUSTMENT -- The Zoning Board of Adjustment for the City of Laconia.

ARTICLE III
Districts; Zoning Map

~ 235-14. Districts established.

The City is hereby divided into the following base districts as shown on the Official Zoning Map which, with all explanatory information thereon, is hereby adopted and made part of this chapter.[10]

A. Residential Rural (RR1) District. The Residential Rural District shall be designed to accommodate residential uses in what is commonly recognized as being a rural environment. Generally, the property included within this district will not have sewer and water facilities available. Agriculture, open space and other low-intensity uses shall also be permitted. [Amended 10-14-1997 by Ord. No. 10.97.10]

B. Residential Rural Corridor (RR2) District. The Residential Rural Corridor District is intended to recognize the historic, scenic and agricultural values of the areas associated with Parade, Meredith Center and White Oaks Roads. Further, public health and safety considerations

[10]Editor's Note: Said map is on file in the office of the City Clerk.

will be enhanced by anlocating for on-site sewer and water systems since the majority of these areas are not served by municipal water and sewer. This district is defined as the area extending 400 feet from either side of the center line of the right-of-way of the above-mentioned roadways, excluding those areas in the Commercial Resort District.

C. Residential Single-Family (RS) District. The Residential Single-Family District shall be designed to establish and maintain attractive areas used solely for single-family residences and closely related supporting facilities such as schools and churches.

D. Shorefront Residential (SFR) District. The Shorefront Residential District is designed to recognize the unique characteristics of the residential community associated with Lake Winnipesaukee and Weirs Beach.

E. Residential General (RG) District. The Residential General District is designed to allow a variety of housing types and supporting facilities, including recreational, educational and religious uses, which complement and make more practical medium densities of residential development. This district shall normally be located with relatively easy vehicular and/or pedestrian access to business or commercial areas, and public utilities shall be available prior to the time of zoning.

F. Residential Apartment (RA) District. The Residential Apartment District is designed primarily to allow moderate- to high-density multifamily developments of varying sizes and types in areas where such advantages as public facilities, utilities, transportation facilities, places of employment and/or commercial facilities are present, coupled with an attractive or particularly convenient site.

G. Professional (P) District. The Professional District is designed to provide attractive professional areas outside the retail commercial core. This district contemplates allowing professional office facilities to be located adjacent to important access routes in reasonably close proximity to the higher-density residential zones, with minimal change to the outward physical appearance of the areas involved.

H. Business Central (BC) District. The Business Central District is established in recognition of the fact that commerce and business tend to concentrate in a central area. This area is intended primarily for retail, office, civic, financial and cultural uses, coupled with limited apartment, transient residential, recreational and comparable supporting facilities.

I. Commercial Resort (CR) District. The Commercial Resort District is primarily intended to set aside areas where establishments catering to the dining, lodging and recreational needs of tourists or seasonal residents may be located. Also to be permitted in this district are such commercial residential uses as garden apartments and condominiums. The district shall generally be located adjacent to major tourist routes and attractions. Development will be encouraged which is characterized by open space, attractive landscaping and ample off-street parking areas. It is anticipated that small shops and retail stores may be located within this district as they meet the intent and requirements of this chapter.

J. Commercial (C) District. This district is intended to provide an area for those commercial or restricted industrial facilities with an attraction and customer service area which goes beyond the immediate neighborhood. Development contemplated within this district shall be required to provide adequate off-street parking areas on lots which relate in size to the contemplated building area. Availability of utilities shall be an important consideration.

K. Business Central/Industrial (BCI) District. This district is intended to recognize specific areas within the City that have served as core areas for development. These areas are generally characterized by the presence of older, large industrial buildings with surrounding commercial areas. The intent of this district is to permit expansion of both industrial and commercial uses.

(1) [Added 1-8-1996 by Ord. No. 01-96.1] Lakeport area. The following described property meaning and intending to include the following Map/Street/Lot Nos.: 32-82-8A, 32-82-8, 32-71-4, 32-14-4A, 32-14-4, 29-71-2, 32-82-8B, 32-82-4, 32-82-2, 32-71-2 and 32-14-2.

Beginning at a point at the intersection of the center line of Elm Street and the center line of the Boston and Maine Railroad right-of-way;

Thence turning and running in a southerly direction along the center line of the Boston and Maine Railroad right-of-way a distance of 1,160 feet, more or less, to the intersection of said right-of-way and center line of Bridge Street;

Thence following the center lines of Bridge Street and Moulton Street a distance of 290 feet, more or less, to the boundary of Map/Street/Lot Nos. 29-71-2 and 28-166-8;

Thence turning and running in a northwesterly direction along said lot boundary to the shore of Lake Opechee;

Thence turning and running northerly, northeasterly and northwesterly along the shore of Lake Opechee to the Elm Street Bridge;

Thence crossing the outlet of Lake Opechee at the Elm Street Bridge and continuing southwesterly and westerly along the shore of Lake Opechee to the boundary between Map/Street/Lot Nos. 32-82-10 and 32-82-8;

Thence turning and running in a northerly direction along said lot boundary to the center line of Franklin Street;

Thence turning and running easterly along the center line of Franklin Street to the intersection with the center line of Elm Street;

Thence turning and running southeasterly along the center line of Elm Street to the point of beginning.

L. Industrial Park (IP) District. The Industrial Park District is intended to encourage development of an industrial park area for industries which have operations primarily within a building, minimal outside storage and abundant off-street parking facilities; such industries shall be located on spacious lots where utilities are available in an attractive setting.

M. Industrial (I) District. The Industrial District is intended to recognize, where feasible, existing industrially used areas and to permit controlled expansion of these industries; to provide for new transportation-related industrial uses; and to provide for smaller industrial sites in a variety of locations.

N. Airport Industrial (AI) District. The Airport Industrial District is created to recognize the geographical relationship between the industrial district at the airport in Gilford and land in Laconia adjacent to the Gilford district. The district provides expanded industrial opportunities from Route 11C (Lily Pond Road). The district is defined as that land bounded to the west by the easterly edge of the PSNH power line right-of-way, to the east by the Gilford/Laconia municipal boundary, to the north by the lot boundary between Lot Nos. 80B-79-4 and 80B-244-6, and to the south by the Commercial District associated with Rich's Plaza.

O. Downtown Riverfront (DR) District. The Downtown Riverfront District is created to provide opportunities, incentives and requirements to acknowledge and respect the Winnipesaukee River in the downtown area between Lake Opechee and Lake Winnisquam. The river is a focal point in the city's history and heritage and should be a critical factor in any redevelopment within the district. The district is defined as outlined on the official Zoning Map. [Added 5-22-2000 by Ord. No. 05.2000.05]

~ 235-15. Official Zoning Map.

A. The Official Zoning Map of the City of Laconia shall be kept in the office of the City Clerk and shall be signed by the Mayor and attested to by the City Clerk.

B. Amendments to the Official Zoning Map. Amendments to the Official Zoning Map shall be in accordance with Article XIV, Amendments, of this chapter.

C. District boundaries.

(1) Interpretation of location. The location of district boundaries shall be as described in the boundary descriptions above and as shown on the Official Zoning Map and shall, where applicable, be the center lines of street or railroad rights-of-way, the middle of the channel of waterways or such lines extended.

(2) Lots of record bisected by district boundaries. Where a lot of record existing at the time of the adoption of this chapter is bisected by a district boundary and the frontage of the lot is located in the less restrictive of the districts, the less restrictive district requirements may be applied to the land area for a distance of 100 feet within the more restrictive district, measured from the shared district boundary. [Amended 8-13-2001 by Ord. No. 05.2001.05]

~ 235-16. Winnipesaukee Urban Renewal Project.

Development within the Winnipesaukee Urban Renewal Project area is solely the function of the Laconia Housing and Redevelopment Authority until September 2, 2005.

ARTICLE IV
Overlay Districts

~ 235-17. Wetlands Conservation and Water Quality (WC) Overlay District.

A. Authority. The WC Overlay District is established in accordance with the provisions of RSA 674:21, Innovative Land Use Controls and is considered to be an innovative land use control. Within the WC District, the Planning Board is authorized to administer and grant conditional use permits for certain types of development. [Amended 5-22-2000 by Ord. No. 05.2000.05]

B. [Amended 5-22-2000 by Ord. No. 05.2000.05] Purpose and intent. The purpose of this chapter, in the interest of public health, safety and general welfare, is to protect and regulate the land adjacent to water bodies, the use of wetlands and their buffer areas, as defined herein. The intent of this chapter is to:

(1) Ensure the protection of water and wetland resources from activities that would adversely affect their functions and values to:

(a) Prevent or minimize soil erosion and sedimentation of surface waters and wetlands.

(b) Prevent the loss of fish and wildlife habitat.

(c) Prevent the degradation of surface and ground water quality and quantity.

(d) Prevent the loss or degradation of representative and rare examples of wetland plants and animals.

(e) Prevent the loss or degradation of valuable wetland systems and surface waters for education and research in natural sciences.

(f) Prevent damage of property and degradation of surface and ground waters by maintaining the capacity of wetlands in the watershed to store floodwaters and manage stormwater.

(g) Prevent the loss or degradation of a diversity of recreational benefits such as hunting, fishing, canoeing, bird watching and hiking.

(h) Prevent the loss of the visual and aesthetic qualities of wetlands including their contribution to open space, character and overall scenic beauty of the landscape.

(2) Ensure the protection of wetland and waterbody buffer areas from activities that would adversely affect their ability to protect wetlands from degradation to:

(a) Prevent erosion and sedimentation by stabilizing soil.

(b) Moderate the effects of stormwater runoff by filtering sediment, nutrients and harmful or toxic substances, and moderating thermal discharges.

(c) Protect and maintain wildlife habitat.

(d) Support and protect wetland plant species.

(e) Reduce the disturbances to wetland resources caused by intrusion of human activity.

(3) Prevent the expenditure of municipal funds for the purposes of providing and/or maintaining essential services and utilities which might be required as a result of the destruction or degradation of wetlands and the loss of water quality.

C. Establishment of the WC District.

(1) The WC District shall consist of all lands which meet the definition of wetlands, as specified in Article II, and wetland and waterbody buffers as designated in this section. [Amended 5-22-2000 by Ord. No. 05.2000.05]

(2) The WC District shall be superimposed upon other zoning districts in this chapter, and the regulations pertaining to the WC District shall be in addition to the regulations of the underlying districts and other City ordinances and regulations. Where any provision of these regulations imposes restrictions different from those imposed by any other ordinance, rule, regulation or other provision of law, whichever provisions are more restrictive or impose higher standards shall control.

(3) Wetlands shall be delineated by a certified soil scientist as licensed by the State of New Hampshire.

D. Wetland buffer.

(1) Wetland buffer areas shall be defined as all land lying:

(a) Within 75 feet outside the boundary of any prime wetland.

(b) Within 50 feet outside the boundary of any non-prime wetland contiguous to public waters and including the following brooks: Durkee Brook, Jewett Brook, Black Brook, Langley Brook, Mellinger Brook and unnamed brooks designated A through I on the Official Zoning Map.

(c) Within 30 feet outside the boundary of any other wetland.

(2) Wetland buffer maintenance. Wetland buffers shall be retained and maintained in their natural condition. Where wetland buffer disturbance is permitted pursuant to this chapter, revegetation of the disturbed area is required.

E. [Added 5-22-2000 by Ord. No. 05.2000.05[11]] Waterbody buffers. Waterbody buffers shall be retained and maintained in their natural condition. Where waterbody buffer disturbance is permitted pursuant to this chapter, revegetation of the disturbed area is required to the greatest extent possible. Waterbody buffers are defined as all land lying:

(1) Within 30 feet of public waters, public rivers and the following brooks: Durkee Brook, Jewett Brook, Black Brook, Langley Brook, Mellinger Brook and unnamed brooks designated A through I on the Official Zoning Map.

(2) Exceptions. Buffers on property within the Downtown Riverfront District may be reduced to 15 feet, provided that a conditional use permit is granted and the following standards from Subsection I(2)(a), (c), (e), (f), (g) and (h). Standards for the granting a conditional use permit, are met. The applicant shall further demonstrate that the overall development of the site improves the current water quality of stormwater discharge.

F. Permitted uses (exempt from Planning Board approval). The following uses are permitted in all wetlands and wetland and waterbody buffers, provided that they will not require the erection or construction of a building or structure; they will not require recontouring or grading of the land; no draining, dredging, filling or change in the flow of water will result; and the activity will not result in the pollution of wetlands and surface and ground waters. [Amended 5-22-2000 by Ord. No. 05.2000.05; 8-13-2001 by Ord. No. 05.2001.05]

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[11] Editor's Note: This ordinance also redesignated former Subsections E through I as Subsections F through J, respectively.

(1) Logging operations which:

(a) Utilize best management practices as described in Best Management Practices for Erosion Control on Timber Harvesting Operations in New Hampshire; and

(b) Comply with all applicable state laws including obtaining and filing an intent-to-cut form according to RSA 79:10, and filing a complete Notification of Forest Management Activities Having Minimum Wetlands Impact according to RSA 482-A:3, or obtaining a State Wetlands Board permit according to RSA 482-A.

(2) Agricultural activities and operations as defined in RSA 21:34-a, Farm, Agriculture and Farming, and as governed by RSA 430 provided such activities and operations are in conformance with the most recent best management practices determined by the United States Department of Agriculture Natural Resources Conservation Service, the New Hampshire Department of Agriculture, and UNH Cooperative Extension.

(3) Outdoor recreational activities including hunting, hiking, fishing, swimming and boating.

(4) Wildlife or fisheries management activities.

(5) Educational activities and scientific research.

(6) Activities incidental to ordinary residential use such as normal ground maintenance including mowing, trimming of vegetation and removal of dead or diseased vegetation around a residence. This shall not include the regrading or recontouring of land or the clearing of vegetation.

(7) Alterations for access to a lot for single-family residential use, provided that a permit is obtained for such purpose from the State of New Hampshire Wetlands Board.

G. Prohibited uses. Uses which are prohibited in the WC District include the following:

(1) The establishment or expansion of:

(a) Salt storage sheds.

(b) Junkyards, resource recovery facilities, transfer stations or landfills.

(c) Solid or hazardous waste facilities.

(2) The bulk storage of chemicals, petroleum products or toxic and hazardous materials.

(3) The dumping or disposal of snow and ice collected from roadways and parking areas.

H. Uses requiring a conditional use permit. A conditional use permit is required for the following uses in the WC District:

(1) Activities that alter or remove soils or vegetation including clearing, dredging, draining or filling.

(2) Activities which alter the natural drainage system resulting in a change in the flow of water, water level or water table.

(3) Water impoundments for the purpose of creating a water body for wildlife, on-site detention of stormwater runoff and/or for recreational uses.

(4) The undertaking of a use not otherwise permitted in the WC District that is permitted in the underlying zoning district, if it can be shown that such proposed use is not in conflict with any and all of the purposes of the WC District.

I. Standards for granting of a conditional use permit.

(1) An application for a conditional use permit in the WC District shall be filed with the Planning Board pursuant to Article XII, Conditional Use Permits. The Planning Board shall refer the application to the Conservation Commission for review and comment through the plan review committee process. In acting on the application, the Board shall consider any report received from the Commission. [Amended 8-13-2001 by Ord. No. 05.2001.05]

(2) In addition to the requirements of Article XII, the applicant shall provide adequate documentation in order for the Planning Board to make a finding that the proposed use or activity meets the following standards:

(a) The proposed activity or use is consistent with the purposes of the WC District.

(b) The proposed activity minimizes the degradation to or loss of wetlands and wetland buffers and minimizes any adverse impact to the functions and values of wetlands and wetland buffers as determined by a wetlands evaluation in accordance with the New Hampshire Method, New Hampshire authored by the Audubon Society, as amended.

(c) The proposed activity minimizes the environmental impact to abutting or downstream property and/or hydrologically connected water and/or wetland resources.

(d) The proposed activity or use cannot practicably be located otherwise on the site to eliminate or reduce the impact to the wetland and/or its buffer area.

(e) Federal and/or state permit(s) have been received for the proposed activity in accordance with Wetlands Board Rules (N.H. Adm. Rules Wt 100-800), the State Programmatic General Permit and the Army Corps of Engineers Section 404 Permit.

(f) Where applicable, proof of compliance with all other state and/or federal regulations has been received.

(g) The proposed activity, when being considered, whether concurrently with subdivision or site plan applications or not, shall take into account future development requirements or possibilities pertinent to the land under consideration and shall reasonably provide therefor. Lots shall be designed to minimize future alterations to wetlands and wetland buffers. [Added 10-14-1997 by Ord. No. 10.97.10]

(h) The activity has been designed using the New Hampshire Department of Environmental Services, the USDA - Soil Conservation Service and the Rockingham County Conservation District, Stormwater Management and Erosion and Sediment Control, A Handbook for Urban and Developing Areas in New Hampshire, August 1992, as may be amended and New Hampshire Department of Environmental Services Water Supply and Pollution Control Division Best Management Practices for Urban Stormwater Runoff, January 1996, as may be amended. [Added 5-22-2000 by Ord. No. 05.2000.05]

(3) The Planning Board, in acting on an application for a conditional use permit in the WC District, may attach conditions to its approval, including but not limited to requirements such as more extensive buffers, additional plantings in areas to be revegetated, an increase in the proposed amount of green space and the like. When such additional conditions are imposed, the Planning Board shall be governed by the standards as set forth in Subsection I(2) above. [Amended 5-22-2000 by Ord. No. 05.2000.05]

J. Subsurface disposal systems. The following conditions, based on characteristics of the receiving soil as they relate to United States Department of Agriculture, Soil Conservation Service drainage classes, shall dictate the setback requirements for all new leaching portions of new septic systems, as follows:

(1) Where the receiving soil downgradient of the leaching portions of the septic system is a porous sand and gravel material with a percolation rate faster than two minutes per inch, the setback shall be at least 125 feet from a wetland.

(2) For soils with restrictive layers within 18 inches of the natural soil surface, the setback shall be at least 100 feet from a wetland.

(3) For all other soil conditions, the setback shall be at least 75 feet from a wetland.

~ 235-18. Floodplain District.

A. The Floodplain District shall consist of all lands designated as special flood hazard areas by the Federal Emergency Management Agency in its Flood Insurance Study for the City of Laconia, N.H., together with the associated Flood Insurance Rate Maps and Flood Boundary and Floodway Maps of the City of Laconia, dated August 1980, which are declared to be a part of this chapter.

B. The following regulations shall apply to all lands designated as special flood hazard areas by the Federal Emergency Management Agency in its Flood Insurance Study for the City of Laconia, N.H., together with the associated Flood Insurance Rate Maps and Flood Boundary and Floodway Maps of the City of Laconia, dated August 1980, which are declared to be a part of this chapter.

(1) All proposed development in any special flood hazard areas shall require a permit.

(2) [Amended 8-14-2000 by Ord. No. 07.2000.07] The Director of Planning and Community Development or his or her designee shall review all building permit applications for new construction or substantial improvements to determine whether proposed building sites will be reasonably safe from flooding. A substantial improvement is any combination of repairs, reconstruction, alterations or improvements to a structure in which the cumulative cost equals or exceeds 50% of the market value of the structure. A substantial improvement is considered to occur when the first alteration of any wall, ceiling, floor or other structural part of the building commences, whether or not that alteration effects the external dimensions of the structure. The term "substantial improvement" does not include any improvement of a structure that is necessary for compliance with existing health, sanitary or safety codes which are solely necessary to assure safe living conditions, or alters a structure listed on the National Register of Historic Places. The market value of the structure shall be the appraised value of the structure prior to the start of the initial repair or improvement or, in the case of damage, the value of the structure prior to the damage occurring. If a proposed building site is in a flood-prone area, all new construction and substantial improvements shall be:

(a) Designed (or modified) and adequately anchored to prevent flotation, collapse or lateral movement of the structure resulting from hydrodynamic and hydrostatic loads, including the effects of buoyancy.

(b) Constructed with materials resistant to flood damage.

(c) Constructed by methods and practices that minimize flood damages.

(d) Constructed with electrical, heating, ventilation, plumbing and air-conditioning equipment and other service facilities that are designed and/or located so as to prevent water from entering or accumulating within the components during conditions of flooding.

(3) Where new and replacement water and sewer systems (including on-site systems) are proposed in flood-prone areas, the applicant shall provide the Director of Planning and Community Development or his or her designee with assurance that new and replacement sanitary sewage systems will be designed to minimize or eliminate infiltration of floodwaters into the systems and discharges from the systems into floodwaters, and on-site waste disposal systems will be located to avoid impairment to them or contamination from them during periods of flooding. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(4) The Director of Planning and Community Development or his or her designee shall maintain for public inspection and furnish upon request any certification of floodproofing and the as-built elevation (in relation to mean sea level) of the lowest floor (including basement) of all new or substantially improved structures and include whether or not such structures contain a basement. If the structure has been floodproofed, the as-built elevation (in relation to mean sea level) to which the structure was floodproofed is required. This information must be furnished by the applicant. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(5) The Director of Planning and Community Development or his or her designee shall review proposed developments to assure that all necessary permits have been received from those governmental agencies from which approval is required by federal or state law, including Section 404 of the Federal Water Pollution Control Act Amendments of 1972, 33 U.S.C. ~ 1334. It shall be the responsibility of the applicant to certify these assurances to the Director of Planning and Community Development or his or her designee. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(6) Development involving watercourses.

(a) In riverine situations, prior to the alteration or relocation of a watercourse, the applicant for such authorization shall notify the Wetlands Board of the New Hampshire Environmental Services Department and submit copies of such notification to the Director of Planning and Community Development or his or her designee. Further, the applicant shall be required to submit copies of said notification to those adjacent communities as determined by the Director of Planning and Community Development or his or her designee. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(b) Within the altered or relocated portion of any watercourse, the applicant shall submit to the Director of Planning and Community Development or his or her designee certification provided by a registered professional engineer assuring that the flood-carrying capacity of the watercourse has been maintained. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(c) Along watercourses that have a designated regulatory floodway, no encroachments, including fill, new construction, substantial improvements and other development, are allowed within the designated regulatory floodway that would result in any increase in flood levels within the community during the base flood discharge. In Zone A, the Director of Planning and Community Development or his or her designee shall obtain, review and reasonably utilize any floodway data available from a federal, state or other source as criteria for requiring that development meet the floodway requirements of this section. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(d) Along watercourses that have not had a regulatory floodway designated, no new construction, substantial improvements or other development (including fill) shall be permitted within Zones A1 - 30 and AE on the FIRM, unless it is demonstrated that the cumulative effect of the proposed development, when combined with all other existing and anticipated development, will not increase the water surface elevation of the base flood more than one foot at any point within the community.

(7) Determination of one-hundred-year-flood elevation.

(a) [Amended 8-14-2000 by Ord. No. 07.2000.07] In special flood hazard areas, the Director of Planning and Community Development or his or her designee shall determine the one-hundred-year-flood elevation in the following order of precedence, according to the data available:

[1] In Zones A1 - 30, AH, AE, V - 30 and VE, refer to the elevation provided in the communities Flood Insurance Study and accompanying FIRM or FHBM.

[2] In unnumbered A Zones, the Director of Planning and Community Development or his or her designee shall obtain, review and reasonably utilize any one-hundred-year-flood-elevation data available from federal, state, development proposals submitted to the community (for example, subdivisions, site approvals, etc.) or other source.

[3] In Zone AO, the one-hundred-year-flood elevation is determined by adding the elevation of the highest adjacent grade to the depth number specified on the FIRM or, if no depth number is specified on the FIRM, at least two feet.

(b) [Amended 8-14-2000 by Ord. No. 07.2000.07] The Director of Planning and Community Development's or his or her designee's one-hundred-year-flood-elevation determination will be used as criteria for requiring in Zones A1 - 30, AE, AH, AO and A that:

[1] All new construction and substantial improvements of residential structures have the lowest floor (including basement) elevated to or above the one-hundred-year-flood level.

[2] All new construction and substantial improvements of nonresidential structures have the lowest floor (including basement) elevated to or above the one-hundred-year-flood level or, together with attendant utility and sanitary facilities, shall:

[a] Be floodproofed so that below the one-hundred-year-flood elevation the structure is watertight with walls substantially impermeable to the passage of water.

[b] Have structural components capable of resisting hydrostatic and hydrodynamic loads and the effects of buoyancy.

[c] Be certified by a registered professional engineer or architect that the design and methods of construction are in accordance with accepted standards of practice for meeting the provisions of this section.

[3] All manufactured homes to be placed or substantially improved within special flood hazard areas shall be elevated on a permanent foundation such that the lowest floor of the manufactured home is at or above the base flood level and be securely anchored to resist flotation, collapse or lateral movement. Methods of anchoring may include but are not limited to use of over-the-top or frame ties to ground anchors. This requirement is in addition to applicable state and local anchoring requirements for resisting wind forces.

[4] For all new construction and substantial improvements, fully enclosed areas below the lowest floor that are subject to flooding are permitted, provided that the enclosed areas meet the following requirements: the enclosed area is unfinished or flood-resistant, usable solely for parking of vehicles, building access or storage; the area is not a basement; and the area shall be designed to automatically equalize hydrostatic flood forces on exterior walls by allowing for the entry and exit of floodwaters. Designs for meeting this requirement must either be certified by a registered professional engineer or architect or must meet or exceed the following minimum criteria: a minimum of two openings having a total net area of not less than one square inch for every square foot of enclosed area subject to flooding shall be provided. The bottom of all openings shall be no higher than one foot above grade. Openings may be equipped with screens, louvers or other coverings or devices, provided that they permit the automatic entry and exit of floodwaters.

[5] Proposed structures to be located on slopes in special flood hazard areas, Zones AH and AD, shall include adequate drainage paths to guide floodwaters around and away from the proposed structures.

~ 235-19. Shoreland Protection (SP) District.

A. Authority. The SP District is established in accordance with the provisions of RSA 483-B:8, Shoreland Protection Act, Municipal Authority.

B. Purpose and intent. The purpose of the SP District is to establish standards for the use and development of shorelands adjacent to public waters, as defined herein. The intent of this chapter is to minimize the degradation of shorelands and assure the retention of benefits provided by such shorelands, including but not necessarily limited to the:

(1) Maintenance of safe and healthy conditions.

(2) Prevention and/or control of water pollution.

(3) Protection of fish, bird and wildlife habitat.

(4) Reduction or elimination of flooding and accelerated erosion.

(5) Protection of wetlands and their important natural functions.

(6) Maintenance of water quantity and related stream flows during low flow periods.

(7) Protection of shoreland cover as a means of maintaining water quality.

(8) The conservation and protection of natural beauty and the scenic qualities which are critical attributes of the City of Laconia.

(9) Protection of the economic benefits that the natural beauty and the scenic qualities shoreland cover provide to tourism.

C. [Amended 10-14-1997 by Ord. No. 10.97.10] Establishment of the SP District. The SP District shall include all land within 250 feet of the reference line of public waters as listed below. The SP District shall be superimposed upon other zoning districts in this chapter, and the regulations pertaining to the SP District shall be in addition to the regulations of the underlying districts and other City ordinances and regulations. Where any provision of these regulations imposes restrictions different from those imposed by any other ordinance, rule, regulation or other provision of law, whichever provisions are more restrictive or impose higher standards shall control, except where specifically exempted. The SP District is established in the following areas:

(1) Lake Winnipesaukee from the Meredith Town line southeasterly to the intersection of Lakeside Avenue and Centenary Avenue and from the Gilford Town line westerly to the Commercial Resort District boundary line;

(2) The westerly side of Paugus Bay from Hilliard Road at Moultons Cove, southerly to the railroad crossing of School Street;

(3) The easterly side of Paugus Bay from the boundary line shared by Tax Lots Nos. 75-248-2 and 74-248-4 southerly to the boundary line shared by Tax Lot Nos. 62-23-4 and 62-248-6 at the intersection of Weirs Boulevard, White Oaks Road and Lake Street;

(4) Lake Opechee from a point on a southwesterly projection of the center line of Fairmont Street, northwesterly to the most northerly point of the lake and continuing southeasterly to the Messer Street Bridge;

(5) The entire shoreline of Pickerel Pond; and

(6) Winnisquam Lake from the Meredith Town line, southeasterly to a point on a southwesterly projection of the center line of Fenton Street.

D. [Amended 10-14-1997 by Ord. No. 10.97.10] Prohibited uses. The following uses, whether as defined in this chapter or as the terms are commonly understood, are prohibited in the SP District:

(1) Establishment or expansion of salt storage sheds, junkyards and solid or hazardous waste facilities.

(2) Use of fertilizer, with the following exceptions:

(a) The use of lime and/or wood ash; or

(b) In conjunction with agricultural activities and operations.

(3) Bulk storage of chemicals fertilizer, pesticides or herbicides.

(4) Bulk storage of petroleum products or hazardous materials.

(5) Sand and gravel excavations as defined in RSA 155-E, Local Regulation, Excavation.

(6) Processing of excavated materials.

(7) Dumping or disposal of snow and ice collected from roadways or parking areas outside the district.

(8) Car washing facilities.

(9) Auto repair and body shops.

(10) Chemical and bacteriological laboratories.

(11) Commercial painting, wood preserving and furniture stripping.

(12) Dry cleaning.

(13) Electronic circuit assembly.

(14) Laundromats unless connected to a municipal sewer system.

(15) Metal plating.

(16) Photographic processing.

(17) Printing.

E. Subsurface waste disposal systems.

(1) The minimum lot size for new lots in areas not served by municipal sewer shall be as follows:

(a) Where the lot is served by a municipal water system, the minimum lot size shall be one acre, or as determined by the New Hampshire Department of Environmental Services (NHDES), Division of Water Supply and Pollution Control, whichever is the larger; or

(b) Where a municipal water system is not available to serve the lot, the minimum lot size shall be two acres, or as determined by the NHDES, Division of Water Supply and Pollution Control, whichever is the larger.

(2) All new lots created within the protected shoreland that are not served by a municipal sewer system are subject to subdivision approval by the New Hampshire Department of Environmental Services in accordance with the Division of Water Supply and Pollution Control publication Subdivision and Individual Disposal System Design Rules, Env-Ws 1000.

(3) All subsurface waste disposal systems must be designed and installed in accordance with the NHDES, Division of Water Supply and Pollution Control, publication Subdivision and Individual Sewage Disposal System Design Rules, Env-Ws 1000.

(4) The following conditions, based on the characteristics of the receiving soil as they relate to United States Department of Agriculture Natural Resource Conservation Service drainage classes, shall dictate the setback requirements for all new leaching portions of new septic systems, as follows:

(a) Adjacent to freshwater bodies:

[1] Where the receiving soil downgradient of the leaching portions of the septic system is porous sand and gravel material with a percolation rate faster than two minutes per inch, the setback shall be at least 125 feet from the reference line.

[2] For soils with restrictive layers within 18 inches of the natural soil surface, the setback shall be at least 100 feet from the reference line.

[3] For all other soil conditions, the setback shall be at least 75 feet from the reference line.

(b) Adjacent to rivers, the setback shall be at least 75 feet from the reference line.

F. Minimum requirements within specified areas of the SP District.

(1) Vegetative buffer requirements.

(a) Whenever property is developed or redeveloped, a vegetative buffer shall be maintained or established within 50 feet of the reference line. The purpose of this buffer shall be to protect the quality of public waters by minimizing erosion, preventing siltation and turbidity, stabilizing soils, preventing excess nutrients and chemical pollution, maintaining natural water temperatures, maintaining a healthy tree canopy and understory, preserving fish, bird and wildlife habitat and respecting the overall natural condition of the protected shoreland.

(b) Within this area, dead, diseased, unsafe, noxious or fallen trees or saplings may be removed, provided that dead and living trees that provide dens and nesting places for wildlife are encouraged to be preserved.

(c) Within the vegetative buffer, the following shall apply:

[1] The existing natural shoreline shall not be disturbed except in compliance with all local, state (New Hampshire Wetlands Board New Hampshire Code of Administrative Rules Wt. 100-800) and federal regulations.

[2] Existing trees of less than four inches in diameter measured at 4.5 feet above the ground may be removed, and larger trees may be pruned, provided that a well-distributed stand of trees is maintained and that disturbance of the soil and forest floor is minimized.

(2) Development standards.

(a) New lots; cluster development. [Amended 10-14-1997 by Ord. No. 10.97.10]

[1] New lots in conventional subdivisions shall have a minimum shoreland frontage of 150 feet.

[2] Cluster developments which grant exclusive shorefront access to dwelling units shall have a minimum average of 150 feet of shoreline per dwelling unit granted exclusive access rights.

[3] Cluster developments which provide shared shorefront access shall meet the requirements for ~ 235-41G, Common beach lot.

(b) New primary structures and additions to existing structures shall be set back at least 50 feet from the reference line of public waters, provided that no disturbance of the vegetative buffer area occurs within 30 feet of the reference line and that any disturbance within 30 and 50 feet of the reference line is revegetated and stabilized. [Amended 10-14-1997 by Ord. No. 10.97.10]

(c) No primary structure or additions thereto shall exceed 35 feet in height. [Amended 10-14-1997 by Ord. No. 10.97.10]

(d) Total green space shall be no less than 70% of a lot. Within cluster developments, total green space shall be no less than 70% of the total development area utilized to calculate unit density. [Amended 10-14-1997 by Ord. No. 10.97.10]

(e) Roads and/or driveways shall be set back at least 50 feet from the reference line and shall be designed to minimize disturbance to existing natural vegetation and topography, except for bridges and bridge approaches and access ways for fire-fighting equipment.

(f) Water-dependent uses and structures, including but not necessarily limited to boathouses, beaches, docks and moorings, are permitted subject to receipt of a federal and/or state permit(s) in accordance with Wetlands Board Rules (New Hampshire Adm. Rules Wt 100-800), the State Programmatic General Permit and the Army Corps of Engineers Section 404 Permit, and any other applicable state and/or federal regulations.

(3) Common beaches. Standards and provisions relating to shorefront lots which are intended for common access by non-shoreland property owners, within a development or subdivision which owns or has control over the common land, are addressed in Article VI, Supplementary Provisions.

(4) Nonconforming lots of record. The use of nonconforming lots of record within the SP District is addressed in Article X, Nonconforming Lots, Uses and Structures.

(5) Additional requirements for a building permit in the SP District. Application materials for a building permit in the SP District shall include the following:

(a) Photographs of the lot that display the extent of the existing vegetative buffer.

(b) A sketch plan that indicates the location and extent of existing stands of trees, shrub groups, grassed areas, exposed soil, and rock outcrop.

(c) A sketch plan indicating existing and proposed buildings, green space, septic systems and areas of disturbance.

~ 235-20. Commercial Core Parking Overlay District.

A. The Commercial Core Parking Overlay District shall consist of all property lying within the area described as follows: Beginning at a point where Church Street (44) crosses the Winnipesaukee River, then running southerly and then southwesterly along the center line of the river to a point where Fair Street crosses the river; then running northerly along the center line of Fair Street and continuing northerly in this same direction to the boundary between MSL 441-74-25 & 26 to the rear boundary of 441-74-26; then northeasterly along said rear boundary to Cross Street (58) to the rear boundary of 441-167-29; then easterly along said rear boundary and continuing along the rear boundary of 441-167-30 & 31; then westerly along the boundary between 443-58-21 and 443-167-4 to the rear boundary of 443-167-4; then along said rear boundary to the boundary between 443-186-10 and 443-167-5 & 6; then easterly along the boundary between 443-167-6 and 443-186-8; then along the boundary between 443-186-8 and 443-186-7 to Pleasant Street (186); then easterly along the center line of Pleasant Street (186) to the boundary between Lots 443-186-79 & 80; along said boundary and continuing along the boundary between 443-186-79 and 443-167-81 and then westerly along the boundary 443-186-79; then northwesterly along the boundary between 424-101-67 and 424-101-79 to Harvard Street (101); then easterly along the center line of Harvard Street to Main Street (142); then northerly along Main Street (142) to the boundary between lots 424-142-78 & 77; then easterly along said boundary and continuing easterly along the rear boundary of 424-176-26; then turning south and continuing southerly along the boundary between 424-142-78 and 424-176-23 to and across the State of NH RR to and along the boundary between 432-44-1 (library) and 425-158-1 (church) to Church Street (44); then along the center line of Church Street (44) to the point of beginning. [Amended 5-22-2000 by Ord. No. 05.2000.05]

B. The Commercial Core Parking Overlay District is intended to recognize and encourage the special aggregation and concentration of uses that occur and are desired in the downtown commercial core area, traditionally referred to as the "central business district." This area is characterized by a high intensity of use, a dense and connective fabric of buildings and a dynamic, ever-changing mix of uses. This density of use generates high parking demand and is typically characterized by multipurpose vehicle trips. Sufficient and reasonably convenient parking in the commercial core area should be provided through joint public and private efforts on a block and/or district level.

~ 235-21. Housing Redevelopment Overlay District (HROD).

A. The Housing Redevelopment Overlay District is established in order to promote the redevelopment of affordable housing units, to encourage investment in multiunit housing stock, to increase the quality of living conditions for renters, to provide rental housing in close proximity to the central business district and to preserve the character of the city's urban neighborhoods. This district provides opportunity for the redevelopment of properties with duplex and multiunit housing stock in densities similar to those initially constructed or currently existing within the district.

B. Requirements for the Housing Redevelopment Overlay District (HROD) shall be as stated in the underlying zoning district except as follows:

(1) Lots eligible for redevelopment.

(a) Duplex and multifamily housing lots. Lots developed for duplex or multifamily housing as indicated in the City Assessor's records as of July 17, 1995, may be redeveloped for duplex and multifamily housing.

(b) Single and undeveloped lots. Lots developed for single-family housing and undeveloped lots existing as indicated in the City Assessor's records as of July 17, 1995, may be included in a consolidation for redevelopment, provided that the area of the lots does not exceed 25% of the total lot area to be redeveloped.

(c) Nonresidential lots. Redevelopment under this section shall not include lots which have nonresidential uses as their primary use.

(2) Lot consolidation. Lots which meet the requirements under Subsection B(1) above and the requirements below may be consolidated for redevelopment under this section.

(a) Contiguous lots: lots which face parallel streets and share a minimum of 25 feet of contiguous area along property lines; or

(b) Lots which are adjacent to one another, have frontage along the same street and share a minimum of 50% of the length of contiguous property lines as of July 17, 1995.

(3) Density permitted. Unit density within the district shall be computed as the total number of units divided by the total parcel acreage. Density is limited to 12 units per acre or the current unit density of the redevelopment area, whichever is less.

(4) Green space. A minimum of 25% of the lot area shall be dedicated to green space.

(5) Setbacks. Minimum setbacks from property lines shall be as follows:

(a) Front setback: average of the setbacks of the existing dwellings or buildings on the immediately adjacent lots or 10 feet, whichever is greater.

(b) Side setback: 10 feet of the distance of the existing dwelling to the property line, whichever is less.

(c) Rear setback: 15 feet or the distance of the existing dwelling to the property line, whichever is less.

~ 235-22. Water Supply Protection Overlay District (WSP).

The Water Supply Protection Overlay District is created for the purpose of protection of the water supply for the City and its inhabitants. It shall be defined as that land area and portion of Paugas Bay described as: Beginning at a point being the most northerly point of land along the easterly shore of Paugus Bay (owned by James R. Irwin and Sons, Inc., known as "Irwin Marine boatyard," and being Tax-Street-Map No. 54-220-4), approximately where it abuts the southerly end of the Laconia Water Works property, thence running in a westerly direction toward a bound on the westerly side of Paugus Bay at a point where the State of New Hampshire railroad bridge meets the shore, thence running northerly along the shore to a point on the westerly side of Paugus Bay known as "Cass' Point," owned by James R. Irwin and Sons, Inc. (more specifically, where the four-by-eight sign installed by the Laconia Water Works reads "RESTRICTED AREA - WATER SUPPLY"), thence running in an easterly direction in an imaginary line across Paugus Bay to a point of land at Irwin's Boat Storage Facility, formerly known as "Tekwood" (at a point where Irwin's property abuts the Stanley Brox property), then running in a southerly direction along the shore of Paugus Bay to the point of beginning.

A. Restrictions shall apply to land uses and access to Paugus Bay for a depth of 50 feet from the reference line of Paugus Bay.

B. No sewage, industrial or other waste as defined by the State of New Hampshire shall be discharged into Paugus Bay.

C. No use or activity shall take place that results in the washing of boats, bathing of persons, swimming, the placement of bobhouses on the ice, waterskiing and other water sports nor shall any person have bodily contact with that portion of Paugus Bay within the district.

D. No commercial accessory dock, residential dock, boat launch, breakwater or other marine structure shall be constructed without the approval of the Laconia Water Commission and the State of New Hampshire.

ARTICLE IVA
Impact Fees
[Added 8-13-2001 by Ord. No. 05.2001.05]

~ 235-22.1. Statutory authority; purpose.

This article is enacted pursuant to RSA 674:16 and 674:21 and in order to:

A. Promote public health, safety, convenience, welfare and prosperity;

B. Ensure that adequate and appropriate facilities are available to individuals who may come to be located in the City of Laconia;

C. Prevent scattered or premature development of land as would involve danger or injury to health, safety or prosperity by reason of the lack of water supply, drainage, transportation, schools, fire protection or other public services, or necessitate the excessive expenditure of public funds for the supply of such services;

D. Provide for the harmonious development of the municipality and its environs;

E. Ensure the proper arrangement and coordination of streets; and,

F. Ensure streets of sufficient width to accommodate existing and prospective traffic.

~ 235-22.2. Authority of Planning Board.

A. The Planning Board may, as a condition of approval of any subdivision or site plan, and when consistent with applicable Board regulations, require an applicant to pay an impact fee for the applicant's fair share of off-site improvements to public facilities affected by the development.

B. Nothing in this section shall be construed to limit the existing authority of the Planning Board to disapprove proposed development which is scattered or premature or which would require an excessive expenditure of public funds or which would otherwise violate applicable ordinances and regulations. Nothing in this section shall be construed to limit the Planning Board's authority to require off-site work to be performed by the applicant, in lieu of paying an impact fee, or the board's authority to impose other types of conditions of approval. Nothing in this section shall be construed to affect types of fees governed by other statutes, town ordinances or regulations.

~ 235-22.3. Assessment methodology.

A. Proportionality. The amount of the impact fee shall be calculated by the Planning Board to be a proportional share of municipal capital improvement costs which is reasonably related to the capital needs created by the development and to the benefits accruing to the development from the capital improvements financed by the fee.

B. Existing deficiencies. Upgrading of existing facilities and infrastructures, the need for which is not created by new development shall not be paid for by impact fees.

~ 235-22.4. Administration.

A. Accounting. In accord with RSA 673:16, II, and RSA 674:21, V(c), impact fees shall be accounted for separately, shall be segregated from the city's general fund, may be spent upon order of the City Council and shall be used solely for the capital improvements for which it was collected or to recoup the cost of capital improvements made in anticipation of the needs which the fee was collected to meet.

B. Assessment. All impact fees imposed pursuant to this section shall be assessed prior to or as a condition for the issuance of a building permit or other appropriate permission to proceed with development, as determined by the Planning Board.

C. Security. In the interim between assessment and collection, the Planning Board may require developers to post bonds, issue letters of credit, accept liens or otherwise provide suitable measures of security so as to guarantee future payment of assessed impact fees.

D. Collection. Impact fees shall be collected as a condition for the issuance of a certificate of occupancy; provided, however, that in projects where off-site improvements are to be constructed simultaneously with a project's development, and where a municipality has appropriated the necessary funds to cover such portions of the work for which it will be responsible, that municipality may advance the time of collection of the impact fee to the issuance of a building permit. Nothing in this section shall prevent the Planning Board and the assessed party from establishing an alternate, mutually acceptable schedule of payment.

E. Refund. Any portion of an impact fee which has not become encumbered or otherwise legally bound to be spent for the purpose for which it was collected, shall be refunded, with any accrued interest, to the assessed party or successor in interest:

(1) When the subdivision or site plan approval expires under the respective rules of the Planning Board, or under the terms of the decision, without having become vested under RSA 674:39, and without any extension being granted by the Planning Board; or

(2) When such approval is revoked under RSA 676:4-a; or

(3) Six years after its collection or, if any extension of approval is granted by the Planning Board, six years after such extension is granted; or

(4) Six years after its collection, whenever the calculation of an impact fee has been predicated upon some portion of capital improvement costs being borne by the City and the City Council has failed to appropriate the city's share of the capital improvement costs.

~ 235-22.5. Appeals.

In accord with RSA 676:5, III, appeals of the decision of the Planning Board in administering this article may be made to Superior Court, as provided in RSA 677:15.

~ 235-22.6. Definitions.

As used in this article, the following terms shall have the meanings indicated:

IMPACT FEE -- A fee or assessment imposed upon development, including subdivision, building construction or other land use change, in order to help meet the needs occasioned by that development for the construction or improvement of capital facilities owned or operated by the municipality, including and limited to water treatment and distribution facilities; wastewater treatment and disposal facilities; sanitary sewers; stormwater, drainage and flood control facilities; public road systems and rights-of-way; municipal office facilities; public school facilities; the municipality's proportional share of capital facilities of a cooperative or regional school district of which the municipality is a member; public safety facilities; solid waste collection, transfer, recycling, processing and disposal facilities; public library facilities; and public recreational facilities not including public open space.

ARTICLE V
Uses

~ 235-23. General provisions.

This article prescribes how land, buildings, structures and uses may be developed within the districts as defined in Article III, Districts; Zoning Map.

~ 235-24. Relationship to other provisions and regulations.

Uses as permitted in this article are subject to all other provisions and regulations within this chapter and any other applicable city, state or federal permits. Other provisions and regulations include but are not limited to overlay districts; supplemental provisions; building permit; occupancy permit; subdivision approval; site plan review; and any other applicable city, state or federal permit. In all cases where a conflict between standards exists, the stricter provision or regulation shall apply.

~ 235-25. Uses permitted by right.

Uses which appear in the Table of Permitted Uses in this section [12] as "P" are permitted by right.

~ 235-26. Uses permitted by special exception.

Uses which appear in the Table of Permitted Uses in this section[13] as "E" are permitted by special exception. Article XI, Zoning Board of Adjustment, prescribes the process and requirements for the granting of a special exception.

~ 235-27. Uses permitted as conditional uses.

Uses which appear in the Table of Permitted Uses[14] as "C" are permitted by conditional use permit. Article XII, Conditional Use Permits, prescribes the process and requirements for the granting of a conditional use permit.

~ 235-28. Uses not permitted.

Uses which appear in the Table of Uses[15] as "N" are not permitted.

~ 235-29. Determination of use category. [Amended 8-14-2000 by Ord. No. 07.2000.07]

The Director of Planning and Community Development or his or her designee shall determine in which use category in the Table of Permitted Uses[16] a proposed use is located. When a use is not specifically listed, the Director of Planning and Community Development or his or her designee is authorized to determine if the use is similar enough to be placed in a category or if the use is prohibited by this chapter.

~ 235-30. Multiple uses on a lot of record.

Multiple uses on a single lot of record are permitted in the P, CR, C, BC, BCI, I, IP and AI Districts, provided that all other provisions and standards within this chapter are met.

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[12] Editor's Note: Said table is included at the end of this article.
[13]Editor's Note: Said table is included at the end of this article.
[14] Editor's Note: Said table is included at the end of this article.
[15]Editor's Note: Said table is included at the end of this article.
[16]Editor's Note: Said table is included at the end of this article.

ARTICLE VI
Dimensional Standards

~ 235-31. General provisions.

A. The creation of any lot of record or the development of any existing or newly created lot of record shall be subject to the dimensional standards established within this article except as specifically exempted elsewhere in this chapter. The Table of Dimensional Standards[17] is intended to provide a comprehensive list of the required standards for each district and type of use.

B. Exemption for property affected by municipal improvements. [Added 7-12-1999 by Ord. No. 10.99.10]

(1) As to any lot upon which a vested conforming or nonconforming use has been established, the subsequent acquisition by the City of a fee or other interest in any portion of the lot, either by agreement or through the exercise of eminent domain or otherwise, the effect of which acquisition is to render the size or other dimensional feature of the lot nonconforming or to increase any previously existing nonconformity that was lawfully established, shall not be deemed to create a violation of the dimensional requirements of this chapter. Notwithstanding the foregoing, any later change or expansion of use of the lot or structure thereon shall be subject to all relevant dimensional standards and other provisions of this chapter.

(2) The acquisition by the City of a fee or other interest in any portion of an undeveloped lot, either by agreement or through the exercise of eminent domain or otherwise, shall not relieve the owner or developer of the lot from compliance with all dimensional requirements under this chapter which are otherwise applicable to any subsequent development of the remaining lot.

~ 235-32. Minimum lot size.

A. General. Except as provided in Article X, Nonconforming Lots, Uses and Structures, no principal building or use shall be constructed or established on a lot having less than the prescribed minimum lot size. For lots of record under one acre (43,560 square feet), minimum lot size shall be measured to the nearest square foot. For lots of record one acre (43,560 square feet) or more, the minimum lot size shall be measured to the nearest one 1/100 of an acre.

[17]Editor's Note: Said table is included at the end of this article.

B. On-site septic system. Where an on-site septic system is permitted and will be utilized, the minimum lot size shall include the land area required to meet state and local requirements governing the installation of such a system.

C. Lot reduction permitted. A lot may not be so reduced as to fail to satisfy any minimum dimension, area or setback required for a permitted principal use.

D. [Amended 3-23-1998 by Ord. No. 03.98.03] Buildable land area, residential. Each lot developed for single-family or two-family residential development shall have a minimum of 20,000 square feet of buildable land area where on-site septic or water supply are permitted and will be utilized. Lots served by municipal water and sewer shall meet the following square footage requirements for buildable land area:

(1) RR1 and RR2: 6,000;

(2) RS and SFR: 4,500;

(3) RG, RA, P, CR, C: 3,000; and

(4) BC and BCI: 1,500.

(5) DR: exempt. [Added 5-22-2000 by Ord. No. 05.2000.05]

E. Open space lots. Lots created solely for the purposes of activities as outlined in ~ 235-40B(3)(b)[2] and [3] which fall under the categories of limited use open space or conservation use open space, whether part of a conventional or cluster subdivision, are exempt from the minimum dimensional requirements, provided that access is provided and the restrictions are appropriately documented on the recorded subdivision plan. [Added 8-13-2001 by Ord. No. 05.2001.05]

~ 235-33. Maximum residential unit density.

Residential unit density shall be as prescribed in the Table of Dimensional Standards.[18]

~ 235-34. Minimum lot frontage.

Lot frontage shall be as prescribed in the Table of Dimensional Standards[19] except as permitted below and shall be measured along the shared boundary of the lot and the access street.

[18]Editor's Note: Said table is included at the end of this article.
[19]Editor's Note: Said table is included at the end of this article.

A. Frontage on dead-end streets. For any lot having a minimum of 50% of its frontage on the curve of a permanent turnaround at the terminus of a dead-end street, frontage may be measured at the required front setback line.

B. Corner lots. In the case where a lot is located on two or more streets, the minimum frontage dimension shall apply to at least one frontage. Additional street frontages shall have a minimum of a 1:3 ratio to the required frontage or 50 feet, whichever is greater. [Amended 8-13-2001 by Ord. No. 05.2001.05]

C. Shorefrontage. Frontage along the shoreline shall be measured in straight line segments (chords) of 25 feet, following the shore, but crossing the mouths of streams or irregular indentations less than 50 feet in width. [Added 10-14-1997 by Ord. No. 10.97.10]

~ 235-35. Minimum setback requirements.

A. Front setback. The minimum front setback shall be determined by a line parallel to the street right-of-way line extending from one side lot line to the other, a distance specified in the Table of Dimensional Requirements.[20] Ornamental features, eaves and cornices may project two feet within the front setback. In the case of corner lots, the front setback shall be observed for all adjacent street frontages.

B. Side and rear setbacks. Side and rear setbacks shall be determined by a line parallel to the side or rear lot line and located a distance from the side or rear line as specified in the Table of Dimensional Requirements.[21] In the case of irregularly shaped lots the side setbacks shall apply to all lot lines except that line most parallel to and most distant from the front lot line. Ornamental features, eaves and cornices may project two feet within the side and rear setbacks. (Note: See Article VII, Supplemental Provisions, Residential Accessory Buildings.)

C. Exceptions for developed areas. In the RS, SFR, RG, RA, P, BC, BCI, CR and DR Districts where vacant lots of record exist as of the date of this chapter adoption, the minimum setback may be the average of the setbacks of the existing dwellings or buildings on the immediately adjacent lots. [Amended 8-13-2001 by Ord. No. 05.2001.05]

D. [Amended 8-13-2001 by Ord. No. 05.2001.05] Special setback areas. For the purpose of providing sufficient open area for eventual widening and reconstruction of collector streets, buildings, structures and appurtenances shall maintain a fifty-foot setback from the center line of the following streets or the required front setback, whichever is greater. Signs are exempt from this setback.

(1) Court Street.

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[20] Editor's Note: Said table is included at the end of this article.

[21] Editor's Note: Said table is included at the end of this article.

(2) Main Street, North and South, including Old North Main Street.

(3) Endicott Street North (Route 3) (formerly Daniel Webster Highway).

(4) Endicott Street East (Route 11B) (formerly Winnipesaukee Shore Road).

(5) Parade Road (Elm Street to the Meredith Town line).

(6) Meredith Center Road.

(7) Elm Street.

(8) Roller Coaster Road.

(9) White Oaks Road.

(10) Belmont Road (Route 106).

(11) Province Road (Route 107).

(12) North Main Street Bypass (Route 107).

(13) Union Avenue.

(14) Weirs Boulevard.

(15) Lake Street.

E. Nonresidential buildings. When a nonresidential building is constructed in a commercial district on a lot of record the side or rear lot line of which is the boundary between the commercial district and a residential district, the setback from such side or rear lot line shall be the same as if the nonresidential building were located in the abutting residential district.

F. [Added 5-22-2000 by Ord. No. 05.2000.05] Building setbacks in the Downtown Riverfront (DR) District. In addition to the setbacks as prescribed in Table II, Dimensional Requirements the following additional standards shall apply:

(1) Between buildings. In addition to the ten-foot side setback required, all new buildings or additions to existing buildings shall be erected in such a location that would, to the greatest extent possible, provide a twenty-foot separation from any other existing building located on an adjacent lot.

(2) Waterfront setback. All new buildings and additions to existing buildings shall be a minimum of 15 feet from the high-water mark, as defined by the State of New Hampshire. In addition, all such buildings or building additions shall be a minimum of the

distance equal to 75% of the height of the building, not including cupolas, spires, antennas and chimneys.

~ 235-36. Green space.

A. Development, redevelopment or expansion of development of existing and newly created lots of record shall occur in such a manner that green space in the amount as prescribed by the Table of Dimensional Requirements[22] is retained or developed. The applicant shall make all efforts to provide green area that provides a buffer to adjacent properties and adjacent streets, provides passive amenities to the patrons and employees of the development and is an integral part of the overall design and architecture of the development. Where lots are split by districts, green space will be calculated based on the proportionate amount of the lot in each district. Total green space provided may be distributed throughout the lot. [Amended 8-13-2001 by Ord. No. 05.2001.05]

B. Downtown Riverfront District, special standards. Green space shall be a minimum of 25% as prescribed by the Table of Dimensional Requirements[23] However, land dedicated to and developed for nonmotorized public access and use, including but not limited to patios, squares and walkways, etc., may be substituted for up to 50% of the green space required even though the surface treatment is other than as defined by this chapter for green space. [Added 5-22-2000 by Ord. No. 05.2000.05]

~ 235-37. Building height.

The height of a building shall be measured from the highest point of any roof or parapet to the average finished grade of the structure. Chimneys, spires, cupolas, television antennas and other parts of buildings or structures not intended for human occupancy shall not be more than 15 feet above the district limit.

~ 235-38. Residential and commercial uses on the same lot of record. [Amended 5-22-2000 by Ord. No. 05.2000.05]

Where multiple uses are permitted on the same lot of record and additional uses or change of use(s) are proposed, the applicant shall document that all uses conform with regard to the density and green area requirements for each separate and distinct use in order to establish additional uses on such a lot. In no case may land area, setback requirements, green space or density be shared between separate and distinct uses. Nonconformities of setbacks, height restrictions, signs or use shall not prohibit the establishment of an additional conforming use.

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[22]Editor's Note: Said table is included at the end of this article.
[23]Editor's Note: Said Table is included at the end of this article.

ARTICLE VII
Supplementary Provisions

~ 235-39. General provisions.

The following provisions are applicable to all uses in any district and are in addition to any other provisions throughout this chapter or any other applicable regulation:

A. (Reserved)[24]

B. Visibility at intersections. On a corner lot nothing shall be erected, placed, planted or allowed to grow in such a manner as to materially obstruct vision between the height of 21/2 feet and eight feet above the adjoining street grade in the area bounded by the street right-of-way lines of the corner lot and a line joining the points on said street right-of-way lines 20 feet from their point of intersection.

C. Building on unaccepted streets. The purpose of this subsection is to regulate the issuance of building permits for the erection of buildings on lots abutting unaccepted highways or streets.

(1) No building permit shall be issued and no building shall be erected on any lot within the City unless the street giving access to the lot shall have been accepted by the City or such street corresponds in its location and lines with a street shown on a subdivision plan approved by the Planning Board.

(2) The provisions of this section shall not prevent the issuance of a building permit for construction of farm or accessory buildings which are not in violation of any lawful City of Laconia regulations and ordinances.

(3) When existing conditions warrant or when there has been sufficient proof of substantial previous construction on the street, the Planning Board may vary this section and authorize the issuance of a building permit. The Board shall consider the desirability or feasibility of the development of a public road in view of public health, safety, convenience or welfare.

(4) Any person wishing to petition the City for acceptance of an existing street shall follow the procedure as prescribed in Chapter 197 of the City of Laconia Public Ordinances.

D. Fences and walls. In residential districts, fences and walls located along the side or front of any required front yard shall not exceed four feet in height. Any fence or wall may be placed against the lot line.[25] [Added 10-14-1997 by Ord. No. 10.97.10]

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[24]Editor's Note: Former Subsection A, Parking and storage of unlicensed vehicles, was moved to ~ 235-41K 8-13-2001 by Ord. No. 05.2001.05.

~ 235-40. Residential uses.

A. Manufactured housing units.

(1) Installation. The installation of manufactured housing units shall comply with Title 24, United States Department of Housing and Urban Development, Part 3280, Manufactured Home Construction and Safety Standards, and all applicable City codes and ordinances.

(2) Additions. On-site additions are permitted and may include attached garages, carports, porticos, porches, decks and living spaces, provided that the manufactured housing unit complies with the United States Department of Housing and Urban Development standards referenced in Subsection A(1). Additions to manufactured housing units which are not in compliance with these standards shall not be permitted.

(3) Nonconforming locations. Existing manufactured housing units which are nonconforming by use may be expanded, subject to the limitations and conditions of Subsection A(1) and (2) above. Such a nonconforming unit may be replaced with another manufactured housing unit, including the replacement of a single section unit with a double-wide unit, provided that setback and green space requirements are maintained. The installation of a replacement unit shall comply with the requirements of Subsection A(1).

(4) Temporary placement. In any zoning district, the owner-occupant of a dwelling which is damaged by fire or other disaster may place a manufactured housing unit on the lot of such residence and temporarily reside in the manufactured housing unit while the residence is being rebuilt, provided that the manufactured home is installed in compliance with City regulations relating to water supply and sewerage disposal. The period of such occupancy shall expire 12 months from the placement of the manufactured housing unit or until the issuance of a certificate of occupancy, whichever occurs first. A manufactured housing unit which is installed as a temporary dwelling under this Subsection A(4) shall not attain the status of a vested nonconforming use. (See RSA 674:32, II, Manufactured housing.)

B. Cluster development: [Amended 10-14-1997 by Ord. No. 10.97.10; 8-13-2001 by Ord. No. 05.2001.05, 1-28-2008 by Ord. No. 01.2008.01]

(1) Authority and permits and fees required. Cluster development for conventional housing is an innovative land use control. Applications filed must be filed concurrently under both subdivision regulations and site plan regulations. All applications as required to be filed with the Planning Board for a cluster development shall be filed concurrently. Cluster applications are subject to a reduction in the overall Planning Department fee of 25%.

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[25]Editor's Note: Former Subsection E, Storage of recreational vehicles, travel trailers, campers and boats, which immediately followed, was moved to ~ 235-41L 8-13-2001 by Ord. No. 05.2001.05.

(2) Purpose and objective. Cluster development is permitted to allow an alternative to the provisions of conventional residential subdivision practices and to encourage the environmentally sound development of land, to preserve open space, to protect natural resources and to create attractive living environments. More specifically, the objectives of cluster development are to:

(a) Allow flexibility and creativity in design.

(b) Discourage development sprawl and consumption of rural open space and/or agricultural land.

(c) Create residential environments which provide adequate open space and common area amenities adjacent to living areas.

(d) Encourage the economical, efficient and environmental provision of public services.

(e) Provide a more efficient use of land in harmony with its natural characteristics.

(f) Preserve usable contiguous open space, significant archaeological resources, agricultural land, tree cover, recreation areas, scenic vistas, undeveloped lengths of shorefront and wildlife habitats.

(g) Protect water quality.

(3) Definitions. As used in this subsection, the following terms shall have the meanings indicated:

ACCESSORY RESIDENTIAL USES -- Any use customarily incidental, related and clearly subordinate to a principal use established on the same lot or premises.

ACTIVE, SUSTAINABLE TIMBER MANAGEMENT -- Management of the forest must ensure that harm to ecosystems is minimized, that productivity of the forest is maintained, that forest ecosystem health and vitality is maintained, that biodiversity is maintained by:

(a) Appropriate assessment of impacts and planning to minimize impacts.

(b) Protection of soil, water and biodiversity.

(c) Management of natural processes, fires, pests and diseases, including controlled and appropriate use of chemicals and use of integrated pest management wherever possible.

(d) Proper disposal of wastes to minimize any negative impacts.

(e) Adequate training of all personnel, both employees and contractors.

(f) Harvest levels that do not exceed the long-term production capacity of the forest, based on adequate inventory and growth and yield data.

(g) Adequate protection of the forest from unauthorized activities such as illegal logging, mining and encroachment.

(h) Implementation of safeguards to protect rare, threatened and endangered species.

(i) The conservation/set-aside of key ecosystems or habitats in their natural state.

(j) The protection of features and species of outstanding or exceptional value.

BUILDABLE SQUARE FOOTAGE OF THE TRACT -- All of the area of a parcel, except any submerged land area; high-tension power line easements; the area of any proposed public or private street rights-of-way; Steep slopes, greater than 25%; streams, seasonal drainageways, or wetlands. (from Goffstown Open Space Development Regulations)

CONSERVATION OPEN SPACE, RECREATIONAL VEHICLE ACCESS CROSSINGS -- An area where a pedestrian trail system or recreation trail network requires a crossing of a body of water, wetland or wetland buffer. Crossing is to be low impact and for the purpose of pedestrian, bicycle or motorized vehicle only and not for automobile, emergency vehicles or maintenance vehicles.

CONTIGUOUS OPEN SPACE -- Open space that is proposed in one large block of area and not finger-like, spanning out in several corridors in order to fit around lots or other development infrastructure. The contiguous open space should encourage a development pattern that arranges the layout of buildings in a compact area of the site so as to preserve and protect a blocky portion of the site for recreational or natural open space as an integral part of the overall plan. Continuous open spaces or greenways by linking the common open spaces in adjoining subdivisions is encouraged wherever possible.

ENERGY EFFICIENT BUILDING DESIGN -- Structures that incorporate the principals of sustainable design; design in which the impact of a building on the environment will be minimal over the lifetime of that building. Green buildings incorporate the principals of energy and resource efficiency, practical applications of waste reduction and pollution

prevention, good indoor air quality and natural light to promote occupant health and productivity, and transportation efficiency in design and construction during use and reuse (EPA).

HIGH-VALUE CHARACTERISTICS OF THE LAND -- Natural, cultural, and scenic resources on the property proposed to be developed to include, but not limited to:

(a) Scenic vistas.

(b) Valuable wildlife habitat, such as bedding, breeding and nesting areas, the habitat of faunal species listed as endangered, threatened or of special concern by the NH Natural Heritage Inventory and/or by the NH Fish and Game Department's Non-Game and Endangered Wildlife Program.

(c) Unique stands of trees, older growth stands of trees, flora species listed as endangered, threatened or of special concern by the NH Natural Heritage Inventory.

(d) Open water, waterways, stream channels, seasonal runoff channels, floodplains, wetlands, the adjacent buffers as defined in ~ 235-17.

(e) Stonewalls.

(f) Historic sites and features (such as foundations, cemeteries, etc.), and significant archeological resources.

(g) Steep slopes, greater than 25%.

(h) Ridgelines.

(i) Existing or planned trails connecting the tract to other locations including but not limited to the WOW trail and the Riverwalk.

(j) Prime (federal designation) and Important (state designation) agricultural soils.

(k) Ledge outcroppings, significant boulders.

LEED DESIGN GUIDELINES -- The Leadership in Energy and Environmental Design (LEED) LEED Green Building Rating System is the national benchmark for high-performance green buildings. LEED promotes a whole-building approach to sustainability by recognizing performance in five key areas of human and environmental health: sustainable site development, water savings, energy efficiency, materials selection, and indoor environmental quality. LEED design guidelines are provided by the Green Building Council.

OLDER GROWTH STANDS OF TREES -- A group of not fewer than five trees, with a purity of species composition or of a rare and unusual nature or historical significance with a minimum trunk diameter of not less than nine inches as measured at breast height.

PEDESTRIAN TRAIL SYSTEMS, NONMOTORIZED -- A path or trail physically separated from motor vehicle traffic by open space and built to accommodate low-impact activities, such as walking or hiking; may include nonmotorized modes of recreation, such as bicycling and rollerblading, as long as such activities maintain a low potential for impact to the natural resources and nuisance to adjacent property owners.

RECREATIONAL TRAIL NETWORKS, MOTORIZED -- A path or trail physically separated from motor vehicle traffic by open space and built to accommodate high-impact activities, such as snowmobiling, dirt bikes and ATVs.

RIDGELINES -- A line connecting the highest points along a ridge and separating drainage basins or small-scale drainage systems from one another.

SCENIC VISTAS -- An area in which a view of a particular scenic beauty or historically significant area is achievable.

SIGNIFICANT OR UNIQUE STAND OF TREES IN GOOD HEALTH -- Trees that are six inches or greater in diameter at breast height, in good health, of a noninvasive species and/or present a significant visual impact on the surrounding area or landscape.

STEEP SLOPES -- All land area with a slope equal to or greater than 25%.

(4) Permitted uses.

(a) Residential. Residential and accessory residential uses shall be as permitted in the district located where the cluster development is located. Residential uses shall be prohibited in any open space category except as allowed in Subsection B(6)(l)[1] and [2], Nonconforming structures and uses.

(b) Amenities. In addition to the residential uses as permitted, the following amenities may be permitted in designated common area or open space as indicated, except in the case where they are not permitted in the underlying zone, for example: horse stables in the RG Zone. The Planning Board, where it deems appropriate, may allow similar uses, provided that they meet the objectives of the specific open space category in which they are located. The Planning Board shall consider the scale of development and its market orientation in evaluating the adequacy of the amenity plan.

[1] Active use common area.

[a] Courts, indoor and outdoor.

[b] Golf course/driving range.

[c] Swimming pool.

[d] Playground/athletic fields.

[e] Common beaches.

[f] Boat launch/docks.

[g] Community center/clubhouse.

[h] Horse stable and paddocks.

[i] Fitness center/spa.

[j] Day-care facility.

[k] Guardhouse.

[l] (Reserved)

[m] Uses permitted in limited and conservation open space.

[n] Community utilities.

[o] Directional/incidental signs.

[p] Accessory building/structure.

[q] Nonmotorized boat launch; cannot include a ramp.

[r] No more than 1,500 square feet of commercial space. Uses are as permitted in the underlying zones.

[2] Limited use open space.

[a] Agriculture, including greenhouses/community gardens.

[b] Active, sustainable timber management.

[c] Recreational trail networks.

[d] Picnic area.

[e] (Reserved)

[f] Uses permitted in conservation open space.

[g] Community utilities incidental to uses listed in Subsection B(4)(b)[2[a] through [f].

[h] Directional and incidental signs.

[3] Conservation open space.

[a] Recreational vehicle access crossings.

[b] Pedestrian trail systems.

[c] Buffer area: perimeter, wetlands waterbody, shoreline.

(5) Application procedure. The conceptual application procedure consists of a three-step process in which the applicant presents preliminary information, through a conceptual review, to the Planning Board. As part of the application, the applicant shall follow the conceptual review process in determining the layout of the proposed subdivision.

(a) Conceptual review. As part of the conceptual review, the applicant shall provide the following information in the following order:

[1] Mapping the high-value characteristics of the land.

[a] The applicant shall identify and delineate the natural, cultural, and scenic resources on the property to include, but not be limited to:

[i] Scenic vistas.

[ii] Valuable wildlife habitat, such as bedding, breeding and nesting areas, the habitat of faunal species listed as endangered, threatened or of special concern by the NH Natural Heritage Inventory and/or by the NH Fish and Game Department's Non-Game and Endangered Wildlife Program.

[iii] Unique stands of trees, older growth stands of trees, flora species listed as endangered, threatened or of special concern by the NH Natural Heritage Inventory.

(a) Exemptions. Cluster developments, lots and/or building envelopes are exempt from lot size, lot dimensions, green space, buildable land area and setback requirements of the base district.

(b) Unit number. No minimum number of residential units is required.

(c) Tract size. Minimum tract size is 10 acres.

(d) Height restrictions shall be as allowed in the base district.

(e) Density. The maximum number of units within a single development tract parcel shall be determined as follows: The gross square footage of the parcel shall be divided by the minimum land area required for a residential lot in the district. A fractional remainder of 0.5 or greater shall be rounded down to the next whole number. This shall be the allowed density of the cluster development. If the development is in more than one district, each district shall be calculated separately and the totals combined.

[1] A density bonus of 10% may be granted by the Planning Board if the developer provides for appropriate and suitable amenities above and beyond trails.

[2] A density bonus of 10% may be granted by the Planning Board if the developer provides open space and common area greater than 60%.

[3] A density bonus of 15% may be granted by the Planning Board if the developer designs all units under the LEED design guidelines.

[4] At no time, will any combination of bonuses and the density bonus result in more than an increase of 25% in dwelling units. A fractional remainder of 0.5 or greater shall be rounded down to the next whole number.

(f) Common area and open space. Fifty percent of the buildable square footage of the parcel shall be designated as common area and/or open space. Common areas and open space shall be contiguous and may include buffer area and trail corridors.

[1] Common area and open space plan.

[a] The applicant shall provide a plan calling out all high-value, natural, cultural or historic resources. A list of resources to consider for preservation is as follows:

[i] Scenic vistas.

[ii] Valuable wildlife habitat, such as bedding, breeding and nesting areas, the habitat of faunal species listed as endangered, threatened or of special

concern by the NH Natural Heritage Inventory and/or by the NH Fish and Game Department's Non-Game and Endangered Wildlife Program.

[iii] Unique stands of trees, older growth stands of trees, flora species listed as endangered, threatened or of special concern by the NH Natural Heritage Inventory.

[iv] Open water, waterways, stream channels, seasonal runoff channels, floodplains, wetlands, the adjacent buffers as defined in ~ 235-17.

[v] Stone walls.

[vi] Historic sites and features (such as foundations, cemeteries, etc.), and significant archeological resources.

[vii] Steep slopes, greater than 25%.

[viii]Ridgelines.

[ix] Existing or planned trails connecting the tract to other locations, including but not limited to the WOW Trail and the Riverwalk.

[x] Prime (federal designation) and Important (state designation) agricultural soils.

[xi] Ledge outcroppings, significant boulders.

[b] This plan shall be used to define the areas for all common area and open space and shall designate such areas. The Planning Board shall consider the scale of development and its market orientation in evaluating the adequacy of the open space plan. For example, homes targeted at a family market may include amenities such as playgrounds, bus stops and/or playing fields.

[2] Common area and open space designations.

[a] Active use/common area may be up to 25% of total open space area. Designation of active use open space shall be for the purpose of development of noncommercial amenities for the use and enjoyment of the development residents. The natural landscape may be altered with due consideration for unique features and significant trees.

[b] Limited use open space may be up to 25% of total open space area. Designation of limited use open space shall be for passive recreational uses which, when developed, maintain the integrity of the natural landscape and provide use amenities for the residents.

[c] Conservation open space shall be no less than 75% of the total open space area. A combination of active and limited open space can equal no more than 25%. Additionally, designation of conservation open space is required for significant or unique environmentally sensitive areas, including but not limited to wetlands, wildlife habitat, endangered flora/fauna, stream beds and water bodies, significant stands of trees, scenic vistas, archeological sites and graveyards. Land area within conservation open space shall permanently remain in its natural state except for maintenance and access to archeological sites and graveyards.

[3] Common area and open space protections.

[a] All common areas and open spaces shall not be resubdivided. All land to be restricted shall include a notation on the recorded Mylar indicating this land is designated and restricted as open space in accordance with RSA 674:21-a and shall be enforceable by the City of Laconia.

[b] The developer shall submit, prior to final approval, such legal instruments as the Planning Board shall require prescribing the manner of ownership, and maintenance of the parcel. Documents will be approved by the Planning Board and any amendments subsequently shall be approved by the Planning Board. The open space and common area shall be protected in one of three ways:

[i] A private nonprofit corporation, association or other legal entity established by the applicant for the benefit and enjoyment of the residents, such as a homeowners' or condo association.

[ii] A public body that shall maintain the land as open space for the benefit of the general public, such as the City of Laconia.

[iii] A private, nonprofit organization which has as its purpose the conservation and preservation of open space through ownership and control; provided, however, that the residents of the development shall have access to the common area and open space or appropriate recreational uses.

[4] Common area and open space maintenance.

[a] In the event that the party established to own and maintain common open space or any successor organization shall fail to maintain the common open space/facilities in a reasonable order and condition, the Planning Department may serve written notice, return receipt, upon such organization's president as it is registered at the Attorney General's Office and shall demand that any deficiencies of maintenance be cured in 30 days of receipt of said notice, or other reasonable timeframe as designated by the Planning Board. In addition, a trustee shall be designated by the homeowners' association to insure that proper care of said common open space is continued. The trustee's responsibilities shall include, but not be

limited to, passive and active recreational areas, retention ponds, drainage easements and common septic disposal systems.

[b] In the event that the maintenance deficiencies have not been resolved within said prescribed time limits, the cost of maintenance by another party, other than the City of Laconia, shall become a tax lien on the properties within the subdivision. Entry and maintenance of said common open space by the third party shall not exceed a period of one year.

[c] Before the expiration of said year, the Planning Department shall, upon its initiative or upon the request of the organization heretofore responsible for the maintenance of the common open space, call a public hearing upon 15 days' notice to such organization or the residents or owners of the development shall show cause why such maintenance by the third party shall not, at the election of the City, continue for a succeeding year.

[i] If the Planning Board determines that said organization is able to maintain said common open space in a reasonable condition, the City shall cease to have such space maintained at the end of the prescribed time limit.

[ii] If the Planning Board determines that such organization is not able to maintain said common open space in a reasonable condition, the City may continue to have such land maintained by a third party for a succeeding year, subject to a similar hearing and determination in each year thereafter. The decision of the Planning Board in each such case shall constitute the final administrative decision subject to judicial review.

[d] The cost of such maintenance shall be assessed proportionately against the properties within the development that have a right of enjoyment of the common open space and shall become a tax lien on said properties. The City, at the time the third party enters upon said common open space for the purpose of maintenance, shall file a notice of such lien in the office of the City Assessor and the Registrar of Deeds for Belknap County upon the properties affected by such lien within the development, and the same shall be discharged by the City upon payment as with other liens.

[5] Common area and open space current use limitation. The common area and open space areas in an approved subdivision are considered to be part of the residential use of the development and shall not be considered "open space land," "farmland," "wetlands," "recreation land," "floodplain," or "wildland,, within the meaning of RSA 79-A, nor can any common area and open space areas be considered land available for wetlands mitigation.

(g) Buffer area. The establishment of a buffer area along the perimeter of the development is required to separate incompatible uses from one another and to provide privacy for the development.

[1] Buffer area vegetation. Retention of existing vegetation is required. The Planning Board may, where existing vegetation does not provide an adequate visual buffer or where a waiver for width is granted, require additional landscaping within the buffer.

[2] Dimensional requirements. The Planning Board may, upon a finding that a purpose of the buffer is met and the unique characteristics of the development area warrant, grant a waiver to the minimum dimension in accordance with the following:

[a] RR1, RR2, RS, SFR Districts: minimum width of 75 feet with a waiver permitted to 40 feet.

[b] RG, DR, RA and CR Districts: minimum width of 50 feet with a waiver permitted to 25 feet.

(h) Setback requirements. Structures are exempt from front, side and rear setbacks, notwithstanding the requirements below.

[1] Residential and accessory residential structures shall be set back a minimum of 10 feet from the edge of any buffer area.

[a] Exclusive use area. Fee simple lots or building envelopes shall be established for each building. Each dwelling unit shall have surrounding it an exclusive use area of at least 900 square feet. The exclusive use area shall provide no less than a ten-foot setback from the structure on any side to allow any maintenance activities of the structure to occur in the exclusive use area. The exclusive use area may contain patios, deck, fences, landscaping, gardens and other outdoor facilities. The Planning Board is authorized to issue conditional use permits to reduce the exclusive use area per unit for multifamily buildings. Conditions for issuing a conditional use permit are as follows:

[i] The applicant has shown via the submission of condo documents that an exclusive use area surrounding the unit is not needed for maintenance reasons.

[ii] The applicant has shown that proposed amenities provide a convenient community area accessible to each homeowner.

[iii] The applicant has shown that the proposed multi-unit exclusive use area is sufficient for the number of units and market orientation of the building.

(j) Utilities.

[1] Water supply. Water supply must be provided by either the Laconia Water Works or by a state-approved private well or community system.

[2] Sanitary sewer. Sanitary sewer must be provided by the municipal sewer system or by an NHDES-approved system.

[3] Other utilities. All other utilities, including, but not limited to, electricity, cable, gas, fire alarm, cable television, telephone and fiber optics provided within the development shall be located underground.

[4] Solid waste pickup is encouraged to include a recycling component in order to reduce the waste stream.

(k) Architectural design required.

[1] Architectural elevations, floorplans and footprints are required and shall be submitted to the Board. Elevations shall include:

[a] Exterior materials and colors.

[b] Type and pitch of roofs.

[c] Size and spacing of windows, doors and other openings.

[d] Size, type and location of towers, chimneys, roof structures, flagpoles, antennas and other similar structures.

[2] Architectural design shall be unique on a site-specific case, but be in conformance with the unique architecture of the neighborhood the cluster is located in. The applicant is encouraged to investigate building design that meets LEED design guidelines.

(l) Nonconforming structures and uses.

[1] Uses. Any use that does not conform to the uses permitted in this Subsection B(6) or the underlying zoning district shall not be permitted in a cluster development and must be discontinued, relocated to another parcel or subdivided from a parcel proposed for cluster development.

[2] Structures. Any preexisting structure on the tract that does not conform to the provisions for Subsection B(6) may be retained within a cluster development. Any use of the structure shall be as permitted by the Planning Board.

(m) Phasing of development. If phasing is proposed, a phasing plan shall be submitted as part of an application, subject to review and approval by the Planning Board. The Board may impose conditions including the timing, number, amount of

improvements that constitute substantial improvement and performance guaranty required. Phasing plans shall include:

[1] Amenities.

[2] Utilities.

[3] Ownership and management of open space and other commonly owned property and improvements.

[4] Performance guaranty proposal.

[5] Construction schedule.

(n) Shoreland developments.

[1] Cluster developments which grant exclusive shorefront access to dwelling units shall have a minimum average of 150 feet of shoreline per dwelling unit granted exclusive access rights.

[2] Cluster developments which provide shared shorefront access shall meet the requirements for ~ 235-41H, Common beach lot.

(o) Streets.

[1] Streets within a cluster development shall be required to meet the minimum standards as set forth in the Subdivision Regulations with the following exceptions, which may, upon a finding that public safety and welfare will not be diminished, be granted by the Planning Board:

[a] Right-of-way width may be reduced to 40 feet.

[b] Pavement width may be reduced to 18 feet.

[c] Streets may be no longer that 1,000 feet measured to the farthest point of the turnaround or cul-de-sac.

[d] Culs-de-sac may include such configurations as Y- or T-shaped turnarounds, flat loops, long loops and offset culs-de-sac. Turnarounds must be designed to accommodate fire apparatus vehicles.

[2] Shared driveways that meet the State of New Hampshire's 911 Policy and NFPA 1 are encouraged.

[3] Note: The granting of waivers for minimum standards for streets may prohibit street acceptance by the City Council.

(p) Pedestrian access. Sidewalks or pathways must be provided to permit an alternative to vehicular travel and provide recreational opportunity within the development.

[1] Pathways and/or sidewalks shall connect to existing sidewalks or pathways on public property or those dedicated for public use and located adjacent to park boundaries.

[2] All pedestrian access shall be designed for year-round use.

[3] Pathways and/or sidewalks shall be a minimum of four feet wide.

[4] In cases where sidewalks do not exist along the tract frontage, sidewalks shall be constructed.

(q) Landscaping.

[1] Cul-de-sac islands and parking lot islands shall not be compacted during construction, but shall be landscaped with street shade trees and shrubs that do not interfere with any stormwater infiltration capabilities the island may have. Native plants shall be used as much as possible.

[2] Each lot or building envelope shall be landscaped appropriately to provide privacy and aesthetic value. Native plants shall be used as much as possible. This shall be incorporated into the building permit application.

(r) Alteration of terrain. The landscape shall be preserved in its natural state, insofar as possible, by minimizing tree and soil removal. Any grade changes shall be necessary and required and shall be in keeping with the general appearance of the neighboring areas. The orientation and design of individual building sites shall be such as to maintain maximum natural topography and cover. Buildings shall be built into the landscape as much as possible.

(s) Lighting. All lighting and streetlighting shall be designed with the architectural features of the units in mind and be full-cutoff shielding and be downcast. Spot lights, floodlights and other bright security lighting shall be limited in such a fashion as not to direct light onto neighboring properties. Security lighting using motion-detection switches are encouraged. This section is not intended to prohibit low-wattage, accent and/or seasonal lighting associated with residential uses.

(t) Amenities. At a minimum the developer shall provide the amenity of a trail system throughout the site to encourage a healthy and active lifestyle.

C. (Reserved)[26]

D. Rural Residential Corridor District. Any development within this district with three or more lots shall be limited to one access point from the main street, and all lots shall have their driveway access off of an internal street system.

~ 235-41. Residential accessory uses.

A. Home occupation. Home occupations shall meet the minimum standards as specified below:

(1) No more than one person who is not a resident shall be employed.

(2) No advertisements shall refer to the home site as the location of the occupation. This prohibition shall not pertain to an advertisement listing a telephone number, post office box or other business address.

(3) There shall be no externally visible indication that the structure or property is used for other than residential use. Signs permitted are limited to those permitted for residential use. Business names may not be displayed in any fashion. [Amended 8-13-2001 by Ord. No. 05.2001.05]

(4) Materials or equipment shall be stored inside an enclosed structure or screened in conformance with ~ 235-48E(2). [Amended 8-13-2001 by Ord. No. 05.2001.05]

(5) The home occupation shall create no nuisance created from noise, radiation, radio interference, vibration, sound pressure, odors, dust, fumes, vapors, gases, smoke or glare.

(6) No more than two customers shall be served at any given time.

B. (Reserved)[27]

C. Roadside stand. A roadside stand shall meet the following standards:

(1) The stand shall be set back a minimum of 25 feet from the edge of the traveled way.

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[26]Editor's Note: Former Subsection C, Cluster development: manufactured housing park, was repealed 1-28-2008 by Ord. No. 01.2008.01.

[27]Editor's Note: Former Subsection B, Greenhouse, amended 10-14-1997 by Ord. No. 10.97.10, was moved to ~ 235-42I 8-13-2001 by Ord. No. 05.2001.05.

(2) A minimum of two parking spaces shall be provided on the lot for the use of customers.

(3) The stand itself shall not exceed 100 square feet in area.

D. Swimming pools. The installation and maintenance of swimming pools shall meet the following minimum standards:

(1) The property or pool shall be surrounded with an enclosure adequate to make the pool inaccessible to small children. The minimum height, including gates, shall be four feet from the ground.

(2) All gates shall be installed with self-latching latches placed a minimum of four feet above the underlying ground.

(3) Any above-the-ground pool greater than four feet in height with a retractable staircase entrance or barrier shall be exempt from this section.

E. Emergency shelter. The following minimum standards shall be required:

(1) The shelter may be located within the required front and side setback areas.

(2) No protrusion of the shelter is permitted above the grade of the lot at the time the shelter is constructed, with the exception of ventilation devices and entrances.

(3) Entranceways shall not exceed 24 inches in height above existing ground.

(4) Projecting vents shall not exceed 30 inches above existing ground.

(5) Such shelter shall not be used for any purposes other than protection from chemical, biological or radiological effects and storage of emergency supplies.

F. Stable.

(1) Minimum of one acre of land per horse.

(2) A stable shall be a minimum of 25 feet from any property line.

(3) Waste materials shall not be closer than 100 feet from any property line.

(4) The area used for grazing, exercising or training of said animals shall be securely fenced to prevent the animals from straying.

G. Kennels: keeping of non-pets.

(1) No barn, shelter or other building used for the housing of said animals or the storage of feed or supplies shall be located closer than 60 feet from any property line. Waste materials shall not be located closer than 100 feet from any property line.

(2) The area used for grazing, exercising or training of said animals shall be securely fenced to prevent the animals from straying.

H. Common beach lot. Shorefront lots which are intended for common access by the non-shoreland property owners within a development or subdivision which owns or has control over the common land shall:

(1) Contain a minimum of 20,000 square feet.

(2) Be served by municipal sewer or an NHDES approved system.

(3) Have a minimum shorefront dimension of 150 feet for the first 35 units and an additional five feet for each additional unit.

(4) Have no structures other than toilet facilities, picnic shelters and/or recreational facilities.

(5) Separate swimming facilities from boating area by ropes and appropriate marks, subject to the approval of the Safety Services Division of the New Hampshire Department of Safety.

(6) Provide for off-street parking on the basis of one space for each 10 residential units located more than 500 feet from the common beach.

(7) Provide for one toilet facility.

(8) Have a minimum of 90% of the lot area be dedicated to beach area or green space.

I. Accessory buildings. On a lot occupied by a dwelling, a detached accessory building, not exceeding 12 feet in height, may be located within 10 feet of the rear lot line.

J. [Added 10-14-1997 by Ord. No. 10.97.10] Accessory apartment. Accessory apartments shall meet the following minimum standards:

(1) Total gross square footage shall not exceed 400 gross square feet.

(2) Apartments shall be located within the existing home or garage or additions thereto.

(3) The overall appearance of the single-family dwelling unit must be maintained.

(4) No more than one accessory apartment may be developed per lot of record.

K. Parking and storage of unlicensed vehicles. Except as approved as a junkyard or vehicle wrecking and salvage yard, not more than one currently unregistered or uninspected vehicle shall be parked on any lot. Said vehicle shall be located in the rear yard and shall not be disassembled in any manner. Vehicles not requiring registration or inspection for legal use are exempted from this provision. [Amended 8-13-2001 by Ord. No. 05.2001.05]

L. Storage of recreational vehicles, travel trailers, campers and boats. Recreational vehicles, travel trailers, campers or boats shall be stored in a carport, enclosed building or rear yard area and shall not be located within 10 feet of the lot line. No such equipment shall be used for living, sleeping or housekeeping purposes. [Added 10-14-1997 by Ord. No. 10.97.10; amended 8-13-2001 by Ord. No. 05.2001.05]

~ 235-42. Nonresidential uses.

This Subsection of the Zoning Ordinance Contains Sexually Explicit Language.

A. Sexually-oriented businesses.

(1) Purpose and intent. The purpose of this section is to regulate the secondary effects of sexually oriented businesses in the following areas:

(a) Crime control.

(b) Protection of property values.

(c) Prevention of urban blight.

(d) Public health.

(e) Protection of children.

(2) Definitions. As used in this section, the following terms shall have the meanings indicated:

ADULT ARCADE -- Any place to which the public is permitted or invited wherein coin-operated or slug-operated or electronically, electrically or mechanically controlled still or motion-picture machines, projectors or other image-producing devices are maintained to show images to five or fewer persons per machine at any one time, and where the images so

displayed are distinguished or characterized by the depicting or describing specified sexual activities or specified anatomical areas.

ADULT BOOKSTORE OR ADULT VIDEO STORE:

(a) A commercial establishment which, as one of its principal business purposes, offers for sale or rental or any form of consideration any one or more of the following:

[1] Books, magazines, periodicals or other printed matter, or photographs, films, motion picture, videocassettes or video reproductions, slides or other visual representations which depict or describe specified sexual activities or specified anatomical areas; or

[2] Instruments, devices or paraphernalia which are designed for use in connection with specified sexual activities.

(b) A commercial establishment may have other principal business purposes that do not involve the offering for sale or rental of material depicting or describing specified sexual activities or specified anatomical areas and still be categorized as "adult bookstore" or "adult video store." Such other business purposes will not serve to exempt such commercial establishment from being categorized as an "adult bookstore" or "adult video store" so long as one of its principal business purposes is the offering for sale or rental for consideration the specified materials which depict or describe specified sexual activities or specified anatomical areas.

ADULT CABARET -- A nightclub, bar, restaurant or similar commercial establishment which regularly features:

(a) Persons who appear in a state of nudity or seminudity;

(b) Live performances which are characterized by the exposure of specified anatomical areas or specified sexual activities; or

(c) Films, motion pictures, videocassettes, slides or other photographic reproductions which are characterized by the depiction or description of specified sexual activities or specified anatomical areas.

ADULT THEATER -- A theater, concert hall, auditorium or similar commercial establishment which regularly features persons who appear in a state of nudity or seminudity or live performances which are characterized by the exposure of specified sexual anatomical areas or by specified sexual activities.

ESTABLISHMENT -- Includes any of the following:

(a) The opening or commencement of any sexually oriented business as a new business;

(b) The conversion of an existing business, whether or not a sexually oriented business, to any sexually oriented business;

(c) The additions of any sexually oriented business to any other existing sexually oriented business; or

(d) The relocation of any sexually oriented business.

PERMITTEE or LICENSEE -- A person in whose name a permit or license to operate a sexually oriented business has been issued, as well as the individual listed as an applicant on the application for a permit or license.

NUDITY or A STATE OF NUDITY -- The appearance of a human bare buttock, anus, male genitals, female genitals or full female breast.

SEMINUDE -- A state of dress in which clothing covers no more than the genitals, pubic region and areola of the female breast, as well as portions of the body covered by supporting straps or devices.

SEXUAL ENCOUNTER CENTER -- A business or commercial enterprise that, as one of its primary business purposes, offers for any form of consideration:

(a) Physical contact in the form of wrestling or tumbling between persons of the opposite sex; or

(b) Activities between two or more people when one or more of the persons is in a state of nudity or seminude.

SEXUALLY ORIENTED BUSINESS -- An adult arcade, adult bookstore or adult video store, adult cabaret, adult theater or sexual encounter center.

SPECIFIED ANATOMICAL AREAS -- The male genitals in a state of sexual arousal or the vulva or more intimate parts of the female genitals.

SPECIFIED SEXUAL ACTIVITIES -- Includes any of the following:

(a) The fondling or other erotic touching of human genitals, pubic region, buttocks, anus or female breasts;

(b) Sex acts, normal or perverted, actual or simulated, including intercourse, oral copulation or sodomy;

(c) Masturbation, actual or simulated; or

(d) Excretory functions as part of or in connection with any of the activities set forth in Subsections (a) through (c) above.

SUBSTANTIAL ENLARGEMENT OF A SEXUALLY ORIENTED BUSINESS -- The increase in floor areas occupied by the business by more than 25% as the floor areas exist on the date of the adoption of this article.

TRANSFER OF OWNERSHIP OR CONTROL OF A SEXUALLY ORIENTED BUSINESS -- Includes any of the following:

(a) The sale, lease or sublease of the business.

(b) The transfer of securities which constitute a controlling interest in the business.

(c) The establishment of a trust, gift or other similar legal device which transfers the ownership or control of the business, except for transfer by bequest or other operation of law upon the death of the person possessing the ownership or control.

(3) Procedure. For a use to be established under the article, the applicant must demonstrate to the Director of Planning and Community Development or his or her designee that the proposed site satisfies all the site requirements of Subsection A(4), Site requirements. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(4) Site requirements. A sexually oriented business' use, in addition to all other requirements of this chapter, shall demonstrate compliance with the following requirements:

(a) No sexually oriented business use shall be located within 500 feet from any property line of the following uses:

[1] A public, religious or private nursery school, kindergarten school, elementary school, middle school, junior high school, high school or similar education facility.

[2] Licensed group day-care facility (no age restriction).

[3] A public park, public recreational field or similar publicly owned facility.

[4] A religious institution or place of worship.

[5] Any residential district boundary.

[6] Any residential use of property.

(b) The proposed site shall be screened by a stockade fence that is no less than six feet in height which is to be erected in a manner that limits pedestrian and vehicular access to adjacent properties, but which does not restrict adequate lines of sight or create unsafe site conditions. This visual barrier shall be placed no closer than three feet to any adjacent lot line and shall be maintained by the party to whom the Certificate of Occupancy has been issued.

(c) There shall be a minimum of 1,000 feet between any two sexually oriented businesses.

(5) Operational requirements.

(a) The hours of operation shall only be between 10:00 a.m. and 11:00 p.m. Monday through Saturday and 12:00 noon to 9:00 p.m. on Sundays.

(b) The site shall be maintained daily in a condition that is free and clear of any sexual paraphernalia or packaging.

(c) Signs shall not visually depict any person in a state of nudity or seminude.

This completes the Subsection of the Zoning Ordinance containing sexually explicit language.

B. Junkyards; recycling or transfer center. The following standards shall be required, in addition to RSA 236, Motor Vehicle Recycling Yards and Junkyards:

(1) All scrap, salvage, vehicle parts and any other materials shall be stored within a building or enclosed by a solid fence that shall be a minimum of eight feet in height.

(2) Fencing and screening shall not be allowed to deteriorate and the required setback areas shall be landscaped and kept free of rubbish, scrap, weeds and other unsightly materials.

(3) No materials shall be piled or arranged so that they extend above the fencing.

C. Earth excavations.

(1) Authority. Chapter 155-E of the New Hampshire Revised Statutes Annotated stipulates that, with some exceptions, all earth excavations in the state are subject to regulation from the local municipality in which the operation occurs. Pursuant to the authority vested in the Planning Board of Laconia by the voters of the City of Laconia and RSA 155-E, the

Planning Board adopts the following regulations to govern the excavation of earth materials in the City of Laconia.

(2) Purpose and scope.

(a) The goals of this regulation are to:

[1] Provide for reasonable opportunities for excavation.

[2] Minimize safety hazards which can be created by open excavations.

[3] Ensure that the public health and welfare will be safeguarded.

[4] Protect natural resources and the environment.

[5] Maintain the aesthetic features of the city.

(b) For the purpose of achieving these goals, no earth materials in the City shall be removed except in conformance with these regulations.

(3) Projects requiring a permit are as follows:

(a) Operations commencing after August 24, 1979, without first obtaining a permit, unless specifically exempted.

(b) Any excavation proposing to begin operation after the effective date of these regulations.

(c) Those that have lawfully operated prior to August 24, 1979, and wish to expand the excavation area beyond the limits of the town in which it is situated and the area which on August 24, 1979, and at all times subsequent thereto has been continuous to and in common ownership with the excavation site of that date and has been appraised and inventoried for property tax purposes as part of the same tract as the excavation site as of that date.

(d) Those excavations for an area which on August 4, 1989, was continuous to or was contiguous land in common ownership with stationary manufacturing and processing plants which were in operation as of August 24, 1979, and wish to expand to any noncontiguous lands.

(4) Projects exempt from a permit. The following projects do not require a permit, but are nevertheless subject to Subsection C(8), Minimum operational standards, Subsection C(9), Site reclamation standards, and Subsection C(10), Incremental reclamation, of these regulations. In the event of a question regarding compliance, the Board may require the

owner/operator to come before the Board and submit such information as may be necessary to demonstrate compliance with said standards.

(a) Excavations which lawfully existed as of August 24, 1979, from which earth material of sufficient weight or volume to be commercially useful has been removed during the two-year period before August 24, 1979, subject to the following:

[1] Such an excavation shall be exempt from local zoning or other ordinances regulating the location of the excavation site, provided that at the time operation began it was in compliance with any local ordinances that may have been in effect.

[2] The owner or operator of such an excavation area shall have filed an excavation report per RSA 155-E:2, I(d), with the Board no later than August 4, 1991. Any existing excavation that failed to file this report shall no longer be considered to be grandfathered and must obtain a permit from the Board before continuing excavation of the site.

(b) The following projects do not require a permit, but are nevertheless subject to Subsection C(8), Minimum operational standards, Subsection C(9), Site reclamation standards, and Subsection C(10), Incremental reclamation, of these regulations. Compliance with these standards is mandatory in order to retain the non-permit status. Loss of such non-permit status can occur after the Board has been given written notice that the excavation is not in compliance and the owner has failed to bring it into compliance within 30 days of receipt of such notice, as per RSA 155-E:2, III(a).

[1] Excavation from a site which on August 4, 1989, was contiguous to or was contiguous land in common ownership with stationary manufacturing and processing plants which were in operation as of August 24, 1979, and which used earth obtained from such excavation site.

[2] Excavations from a site which on August 4, 1989, was contiguous to contiguous land in common ownership with stationary manufacturing and processing plants for which local or state permits have been granted since August 24, 1979, and before August 4, 1989, which used earth obtained from such site. The operation and reclamation of such excavations shall continue to be regulated by such permits and any renewal or extensions thereof by the permitting authority or authorities.

(c) An excavation performed exclusively for the lawful construction, reconstruction or maintenance of a Class I, II, III, IV or V highway. A copy of the pit agreement executed between the pit owner and the governmental unit shall be filed with the Board; in addition, the provisions of Subsection C(7), Criteria for nonconforming expansion, of this regulation are to be complied with. Exemptions from local zoning or other regulations are provided for in RSA 155-E:2, IV(c).

(d) The following projects are exempt from a permit and are not subject to regulation by the Board:

[1] Excavation that is exclusively incidental to the lawful construction or alteration of a building or structure, a parking lot or way including a driveway on a portion of the premises where removal occurs. This excavation cannot be started, however, until any and all required state and local permits have been issued.

[2] Excavation that is incidental to agricultural or silvicultural activities, normal landscaping or minor topographical adjustment. In the event of questions, the Board shall determine what is incidental.

[3] Excavation from a granite quarry for the purpose of producing dimension stone, if such excavation requires a permit under RSA 12-E, Mining and Reclamation.

[4] A person owning land abutting a site which was taken by eminent domain or by any other governmental taking upon which construction is taking place may stockpile earth taken from the construction site and may remove the earth at a later date after written notification to the Board.

(5) Abandoned excavations. The following provisions do not apply to excavations connected with stationary manufacturing and processing plants:

(a) Any excavation for which the affected area has not been brought into complete compliance with the reclamation standards of this regulation shall be considered abandoned if:

[1] No earth material of sufficient weight or volume to be commercially useful has been removed from the site during any two-year period either before, on or after August 4, 1989. The owner or operator may extend this time period if, prior to the end of the time period the Board approved a reclamation timetable, and a bond or other surety is posted in a form and amount prescribed by the Board sufficient to cover the costs of reclaiming the entire site.

[2] The excavation is in use, but either has not, as of August 4, 1992, been brought into compliance with the incremental reclamation standards of the regulation, or a bond has not been posted and a reclamation timetable has not been approved by the Board.

(b) In the event that the Board determines that any abandoned excavation presents a hazard to the public health, safety or welfare, the owner may be required, following a public hearing, to comply with the timetable and bonding requirements outlined above or to complete reclamation within a reasonable period of time. Should reclamation not be completed, the Board may request the City to authorize reclamation at the city's expense. The city's costs shall constitute an assessment against the owner and shall create a lien against the property. Such assessment and lien may be enforced and collected in the same manner as provided for real estate taxes.

(c) The provisions of Subsection C(5)(b) above also apply to any excavation which ceased commercially useful operation prior to August 24, 1979, if the Board determines, in writing, that a danger to public health or safety exists.

(6) Prohibited projects. The Board shall not grant a permit for the following projects:

(a) For excavations within 50 feet of the boundary of a disapproving abutter or within 10 feet of an approving abutter unless approval is requested by said abutter.

(b) Where existing visual barriers would be removed, except to provide access to the excavation.

(c) Where the issuance of the permit would be unduly hazardous or injurious to the public welfare. The Board shall give particular consideration to such factors as noise, traffic, dust, fumes or danger from operations.

(d) Where the excavation would substantially damage a known aquifer, as designated by the United States Geological Survey.

(e) When the excavation cannot receive necessary land use permits for state or federal agencies.

(f) Where the excavation is not permitted by zoning or other applicable ordinances; provided, however, that reasonable opportunities for excavation exist in town, as described in RSA 155-E:4, III.

(g) Where the project cannot comply with the requirements of Subsection C(8), Minimum operational standards, Subsection C(9), Site reclamation standards, and Subsection C(10), Incremental reclamation, of these regulations.

(7) Criteria for nonconforming expansion. Expansion of existing excavation located in an area in which excavations are no longer permitted by local zoning in effect on August 4, 1989, may be restricted or modified with conditions by the Board if, after notice to the owner and a public hearing, the Board finds that the expansion will have a substantially different and adverse impact on the neighborhood. Any potential impacts will be determined by the Board during a duly noticed public hearing. Impacts will vary depending upon the particular neighborhood, nevertheless, the following criteria will be taken into consideration:

(a) The excavation will not cause a diminution in area property values or unreasonably change the character of the neighborhood.

(b) The excavation will not unreasonably accelerate the deterioration of highways or create safety hazards in the use thereof.

(c) The excavation will not create any nuisance or create health or safety hazards.

(8) Minimum operational standards. For excavations not requiring a permit, the following express standards apply. For those excavations requiring a permit, these standards are considered to be the minimum; more stringent standards such as are consistent with the purpose of these regulations may be applied, as deemed necessary by the Board.

(a) No excavation shall be permitted closer than 150 feet to an existing dwelling or to a site for which a building permit has been issued at the time the excavation permit is granted.

(b) No excavation shall be permitted below road level within 50 feet of the right-of-way of any public highway as defined in RSA 229:1 unless such excavation is for the purpose of said highway.

(c) Vegetation shall be maintained or provided within the peripheral areas of Subsection C(8)(a) and (b) of this section.

(d) No fuels, lubricants or other toxic or polluting chemicals shall be stored on site unless in compliance with state laws or rules pertaining to the storage of such materials.

(e) Where temporary slopes will exceed a one to one (1:1) grade, a fence or other suitable barricade shall be erected to warn of danger and/or to limit access to the site.

(f) Appropriate drainage shall be provided to prevent the accumulation of freestanding water for prolonged period. Excavation practices which result in continued siltation of surface waters or any degradation of water quality of any public or private water supplies are prohibited.

(g) There shall be no excavation or clearing within 250 feet of a great pond or fourth order stream.

(h) There shall be no excavation or clearing within 150 feet of a perennial stream.

(i) There shall be no excavation or clearing within 75 feet of a wetland.

(j) Startup for all machinery shall be no earlier than 7:00 a.m. or later than 8:00 p.m.; no operations on Sunday and holidays.

(k) No excavation shall exceed a depth of four feet above average annual water table.

(9) Site reclamation standards. Within 12 months after the expiration date of a permit issued under this chapter or of the completion of any excavation, whether subject to permit or not, whichever occurs first, the owner of the excavated land shall have completed the reclamation of the areas affected by the excavation to meet each of the following minimum conditions. The Board or its designee shall periodically inspect the operations and shall perform a final reclamation inspection in order to ensure that the approved plans have been followed.

(a) No slope in soil material shall be left steeper than 3:1 (three horizontal feet for each one foot of vertical drop) unless it can be demonstrated by the applicant that a steeper grade can be adequately vegetated and stabilized. In no case shall a soil material slope be left steeper than 2:1. Changes in slope shall not be abrupt, but shall blend with the surrounding terrain.

(b) All debris, stumps, boulders, etc., shall be lawfully disposed of in a manner acceptable to the Board or its designee.

(c) Ground levels and grades shall be established as shown on the approved reclamation plan as soon as practical during site excavation, but not later than one year after excavation has been completed.

(d) Stockpiled topsoil shall be spread over the disturbed area to a minimum depth of four inches to allow establishment and maintenance of vegetation. The disturbed area(s) shall be limed, fertilized and seeded with a grass or grass-legume mixture or per PM-NH-24, Vegetating New Hampshire Sand and Gravel Pits.

(e) The responsible party shall not be released from its performance commitment (reclamation bond) until the Board certifies compliance with all terms of the excavation plan and the reclamation plan.

(f) Any excavated area of five contiguous acres or more, which is either fully excavated per the approved plan (excluding bedrock) or from which no earth materials have been removed for a two-year period, shall be reclaimed in accordance with this section within one year following such full excavation, regardless of whether other excavation is occurring on adjacent land in continuous ownership.

(g) Upon completion of the reclamation operations, the topography of the land shall be left so that water draining from the site leaves the property at the original, natural drainage points and in the natural proportion of flow. For excavation projects which require a permit from the Division of Water Supply and Pollution Control pursuant to RSA 485-A:17, the provisions for that statute and rules adopted under it shall supersede this subsection as to areas of excavation sites covered thereby. The excavator shall file a copy of permits issued under RSA 485-A:17 with the Board.

(h) Areas visible from a public way, from which trees have been removed, shall be replanted with tree seedlings, set out in accordance with acceptable horticultural practices.

(10) Incremental reclamation. Except for excavation sites of operating stationary manufacturing plants, any excavated area of five contiguous acres or more which is depleted of commercial earth materials, excluding bedrock or any excavation from which earth materials of sufficient weight or volume to be commercially useful have not been removed for a two-year period, shall be reclaimed in accordance with these regulations within 12 months following such depletion or nonuse, regardless of whether other excavation is occurring on adjacent land in contiguous ownership. A reclamation plan, including a reclamation timetable for the depleted areas within the reclamation site, shall be submitted to the Board for approval.

(11) Performance guaranty. Prior to the granting of any permit, or to the removal of topsoil or other overburden material from a new area within an existing excavation site, the applicant shall submit to the municipality a bond with sufficient surety, as determined by the Board, to guarantee reclamation of the area, off-site improvements for potential damage of City roads or facilities caused by the transportation of earth materials and compliance with the permit.

(12) Exceptions. Due to the diverse nature of excavation operations which vary in scale and scope and due to the varying conditions of the land to be excavated, the Board may, upon application and following a duly noticed hearing, grant any exception in writing to the standards contained in Subsection C(8), Minimum operational standards, Subsection C(9), Site reclamation standards, Subsection C(10), Incremental reclamation, and Subsection C(11), Performance guaranty, for good cause shown. The written decision shall state specifically what requirements are being waived and include any reasonable alternatives.

(13) Application for excavation. Except as provided in Subsection C(5), Abandoned excavations, any owner or owner's designee subject to this chapter shall, prior to excavation of or continuance or expansion of excavation of any land, apply to the Board for a permit for excavation and submit a reclamation plan. The permit application shall be signed and dated by the applicant and shall contain at least the following information. The Board may waive items listed under this section.

(a) Excavation plan.

[1] The name and address of the owner of the land to be excavated the person who will actually do the excavating and all abutters to the premises on which the excavations proposed.

[2] An excavation plan at a scale of no less than one inch equals 100 feet and showing the area to be excavated, appropriate buffers, and any dwelling units, septic systems, and wells within 150 feet of the area to be excavated. All plans submitted

shall be of a quality that they are easily understood and of an accuracy that compliance can easily be checked. A minimum of seven copies of plans shall be filed with the Board as part of the application. The excavation plan shall include:

[a] The seal and signature of an engineer registered in the State of New Hampshire.

[b] The existing topography at maximum contour intervals of five feet, based on a permanent assumed benchmark.

[c] The proposed topography at maximum contour intervals of five feet at the completion of excavation and restoration.

[d] The excavation site acreage, the breadth, depth and slope of the proposed excavation, (and existing excavation where applicable), volume of material to be removed and a description of project duration and phasing.

[e] The existing vegetation.

[f] All surface drainage patterns including wetlands and standing water, lakes, streams and the like.

[g] The locations of all easements, on or below the ground.

[h] The names, location and width of all public roads and rights-of-way.

[i] A log of borings or test pits that extend to either the average annual water table, ledge or a minimum of six feet below the maximum proposed excavation depth, including location and soils data.

[j] The location and extent of any stone walls, ledge outcroppings, wells, existing buildings, septic systems, utilities, significant natural and man-made features, and the like.

[k] A locus map, at a scale of one inch equals 1,000 feet, showing the proposed operation in relation to existing roads.

[l] Any existing and all proposed excavation areas.

[m] Any existing and all accessory facilities/activities.

[n] Existing and proposed access roads, including width and surface materials.

[o] Existing and proposed fencing, buffers or visual barriers, including height and materials.

[p] Storage areas for topsoil to be used in reclamation.

[q] All measures to control erosion, sedimentation, water pollution, air pollution and hazards to human safety.

[r] The location of existing buildings, structures, septic systems and wells on abutting properties within 150 feet of the excavated area.

[s] The location of all driveways and road intersections within 200 feet of the proposed access to the excavation site.

[t] Aquifer locations and limits as identified by the United States Geological Survey and other acceptable sources.

[u] Zoning districts.

(b) Reclamation plan. A reclamation plan at the same scale as the excavation plan, and covering the same areas. All plans submitted shall be of a quality that they are easily understood and of an accuracy that compliance can easily be checked. A minimum of seven copies of the final plans shall be filed with the Board as part of the application. The reclamation plan shall include:

[1] The seal and signature of an engineer registered in the State of New Hampshire.

[2] All boundaries of the area proposed for reclamation.

[3] The final topography of the area proposed for reclamation.

[4] The final surface drainage pattern, including the location and physical characteristics of all drainage facilities.

[5] A schedule of vegetative and temporary reclamation activities including seeding mixtures, mulching materials, fertilizer types, lime and application rates.

[6] Soil conditioning specifications, i.e., liming and fertilizing required based on NRCS or other equivalent soils analysis organizations.

[7] The plant materials to be used in the restoration, and their qualities and sizes.

[8] The subsequent use of the site, if known.

[9] An erosion and sedimentation control plan on an excavation area of any size.

[10] Copies of related permit approvals and other documents pertinent to the excavation proposal, such as WSPCD (RSA 485-A:17, 148:5-1), the Wetland Board (RSA 483-A), stump disposal, State Highway Department (access permit, RSA 249:13-18) any other permits required by state or federal regulations and such other information as the Board may reasonably require.

(c) Hauling information, including routes to be utilized, the type and weight of motor vehicles involved and the frequency and schedule of operations of such vehicles, which shall be provided to the Board prior to the issuance of an excavation permit. The Board may require modifications to such plans and/or may place conditions upon such operations, depending on surrounding land uses and road conditions. The Board reserves the right to conduct a traffic study at the applicant's expense to ensure that public safety, neighborhood compatibility and road capacity and condition have been properly considered and addressed in the hauling plan.

(d) Application fees.

(14) Other information. The Board reserves the right, per RSA 155-E:3, VII, to request any other information it deems necessary to make an informed decision or to have plans reviewed by an outside agency. According to the authority vested in the Board by RSA 676:4, I(g), any reasonable expenses incurred for such information or reviews shall be charges to the applicant. Failure to pay such costs constitutes valid grounds for the Board to deny the application.

D. Marinas and yacht clubs.

(1) Authority and permits required. A marina or yacht club is an innovative land use control and it therefore requires a conditional use permit. The Planning Board is authorized to administer and grant a conditional use permit consistent with the standards set forth in Article XII, Conditional Use Permits, and with the standards, purposes and objectives of this subsection. All applications required to be filed with the Planning Board shall be filed concurrently.

(2) Minimum shoreline frontage.

(a) The minimum contiguous shoreline frontage for commercial marinas and yacht clubs shall be 25 feet per slip, with a minimum frontage requirement of 300 feet.

(b) The minimum contiguous shoreline frontage for residential marinas shall be 75 feet for the first two-slip structure, plus 75 feet per additional slip.

(3) Facilities required. All commercial marinas, yacht clubs and residential marinas having the sum of 12 or more slips and moorings shall be served by the municipal sewer system and shall provide and maintain the following facilities:

(a) Pump-out stations for septage.

(b) Gray water disposal facilities.

(c) On-shore trash receptacles.

(d) Boat/trailer wash-down areas.

(e) Adequate shower and rest room facilities for patrons.

(4) Design and performance standards. The Planning Board shall not grant a conditional use permit for a marina or yacht club, unless it finds that the applicant has provided adequate evidence that the development, if completed as proposed, will comply with the design and performance standards of this section. These standards include the following requirements:

(a) Environmental quality. Evidence shall be submitted to show that:

[1] Environmental impacts to water quality, wildlife habitat, shoreline stability and public drinking water supply will be minimized and mitigated using best management practices as may be published and amended by the NHDES and the Natural Resources Conservation Service.

[2] The design of facilities and buffers shall provide protection to adjacent and abutting properties from excessive noise and glare.

[3] Buffer areas of natural vegetation will be retained or created between the parking area and the shoreline.

[4] The parking and wash-down areas shall be constructed and arranged to minimize direct runoff to surface waters and to allow for the interception and filtration of wash water on the site.

[5] The applicant has prepared a water quality mitigation plan which conforms to Best Management Practices for New Hampshire Marinas: Controlling the Impact of Boating Pollution, New Hampshire Department of Environmental Services, 1995, as amended, including emergency fuel containment procedures, where construction of improvements or delivery of on-site services will involve gasoline pumps and dispensing of

fuels; wash-down areas; pump-out stations; boat refinishing/hull and engine repair; dredging; or launching facilities that require alteration of the shorefront.

(b) Public safety, parking and access. Evidence shall be submitted by the applicant to demonstrate compliance with the following access and safety requirements:

[1] The development will not cause an adverse impact on public safety from increased traffic congestion, both marine and land based, and will not constitute a hazard to navigation.

[2] The development will not interfere with or prevent the safe use or enjoyment of adjacent shoreland property, nor impede its access to and from the water.

(5) Expansion of existing marinas and yacht clubs. The expansion of land-based development of existing marinas and yacht clubs may be permitted, provided that coverage requirements are maintained and all other provisions of this section are met. The nonconforming elements of existing marinas and yacht clubs must be brought into conformance with all provisions of this chapter in order to expand on the site.

(6) Relationship to state permits. The City of Laconia cannot authorize a greater number of slips or moorings than the maximum permitted by the New Hampshire Wetlands Board and/or the New Hampshire Department of Safety for a development. All permit applications to either agency for approval of a marina or yacht club shall be submitted concurrently to the Laconia Planning Department.

E. [Amended 10-14-1997 by Ord. No. 10.97.10] The purpose of this section is to define minimum landscaping standards for nonresidential and multifamily residential uses and street tree planting requirements for any residential or nonresidential development or redevelopment.

(1) Landscaping plans. A landscaping plan shall be submitted to the Planning Board as part of any nonresidential or multifamily development application and shall include provisions for street trees. The plan shall be drawn to the same scale as the site plan and shall show existing and proposed vegetation. The location, size and name of vegetation shall be included. Provisions for street trees shall be shown on subdivision plans submitted to the Planning Board for residential and nonresidential development.

(2) Standards for approval.

(a) Landscaping shall provide privacy and screening for adjacent land uses, with visual noise, energy conservation and air quality factors considered.

(b) Landscaping shall be designed as an integral part of the development.

(c) Vegetation shall be compatible with soil conditions on the development site and the regional climate.

(d) Existing natural features and vegetation shall be preserved and incorporated in the landscape area wherever possible.

(e) The landscaping plan should reflect unique characteristics of the property, including topography, sun orientation, existing vegetation and abutting uses, and should be creative with a mix of trees, shrubbery, flower beds and lawn area.

(f) Artificial plantings or vegetation shall not be permitted.

(g) The use of woodchips, mulch or other non-green ground cover is discouraged and should only be utilized in defined planting areas or beds. Grasses, which may include wildflower mixes, should constitute the bulk of the landscaping area not devoted to trees, flowers and shrubs.

(3)[28] Downtown Riverfront District, special standards. Landscaping plans submitted for property in the DR District shall respect the riverfront and the view of the property from and across the river, as well as the view from the street. All existing vegetation, especially mature trees, shall be maintained on the property during the development review process. Tree cutting restrictions under ~ 235-19, Shoreland Protection Overlay District, apply in the DR District. [Added 5-22-2000 by Ord. No. 05.2000.05]

(4) Tree planting requirements.

(a) Landscaping trees. Trees proposed in any landscaping plan, other than street trees, shall meet the following minimum standards: Deciduous trees shall be a minimum caliper, measured six inches from the ground, of two to 21/2 inches. Coniferous trees shall be a minimum planted height of eight feet.

(b) Property lines. All trees shall be planted a minimum of five feet from any adjacent property line unless there is written consent of the abutting property owner.

(c) Street trees. A deciduous tree, a minimum of two-and-one-half to three-inch caliper measured six inches from the ground, shall be installed for every 50 feet, or portion thereof over 25 feet, of all boundaries that abut a street of a development or redevelopment. Trees should be evenly spaced and the specific location of street trees shall be as approved by the Planning Board. Tree species and variety shall be proposed by the applicant and be suitable for the specific conditions of the site.

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[28]Editor's Note: Former Subsection E(3) and (4) were redesignated as Subsection E(4) and (5), respectively, to accommodate the addition of this Subsection E(3).

(5) Planting and maintenance. All landscaping shall follow industry standards for placement of material, including planting, staking and guying, wrapping, pruning, mulching, watering, planting time and conditions, soil and fertilizing. Materials shall be first quality nursery stock or equivalent. Landscaping shall be maintained according to the approved plan and any diseased or dead materials shall be promptly replaced.

F. Indoor storage. Buildings containing indoor storage units shall be climate and access-controlled, shall have a municipally approved sprinkler system and be limited to a net storage area of 25,000 square feet. Hazardous materials and outside storage are not permitted. Individual storage units may range in size from 16 to 200 square feet.

G. Exemption for government uses and facilities of the City of Laconia. Government uses and facilities of the City of Laconia shall be exempt from the provisions of this chapter, provided that the Planning Board shall have first granted a conditional use permit in accordance with the provisions of Article XII of Chapter 235 (excepting those provisions requiring compliance with the zoning and planning requirements of Chapter 235). This shall constitute the only planning and zoning approval required for governmental uses and facilities of the City of Laconia. All related required applications for site plan or subdivision approval shall be filed with and considered by the Planning Board concurrently with any application for a conditional use permit. [Added 12-8-1997 by Ord. No. 12.97.12]

H. Downtown Riverfront District, special restrictions. These restrictions refer to uses as marked with an asterisk in Table I, Table of Permitted Uses.[29] [Added 5-22-2000 by Ord. No. 05.2000.05]

(1) Uses.

(a) Educational/cultural.

[1] School, trade/vocational. Trade/vocational schools shall be limited to facilities where all operation, storage, and classes are located wholly within a structure and not visible to the public.

(b) Business.

[1] Flea/farmer's market. Flea/farmer's markets are limited to indoor use only.

(c) Recreation/sports/entertainment uses.

[1] Movie theater. Movie theaters are restricted to indoor facilities only, no drive-ins.

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[29]Editor's Note: The Table of Permitted Uses is included at the end of Art. V of this chapter.

[2] Amusement arcade: limited to a totally enclosed area only.

(d) (Reserved)[30]

(e) Transportation.

[1] Commercial parking garage or lot: permitted on nonwaterfront lots only.

[2] Marine vehicle sales and service: restricted from all waterfront lots between Lake Opechee and Fair Street bridge.

[3] Watercraft launch/rental: commercial launching or rental of motorized boats restricted from all waterfront lots between Lake Opechee and Fair Street bridge.

(f) Governmental and public services.

[1] Power generation facility: limited to hydropower only.

(2) Design review. During the review of redevelopment, change or expansion of uses and new development, the Planning Board shall make a determination that the following standards have been met.

(a) Redevelopment or new construction of structures shall be compatible with building mass and shape in adjacent areas and for similar uses within the district.

(b) Architectural styles for structures, including exterior lighting, should be matched with typical styles from historical New England designs based on the use proposed. Redevelopment and additions of structures should strive to restore the structure in such a way that it respects the original architecture of the structure, including building materials, roof style, window placement and sizing, entry locations.

(c) See ~ 235-54 for standards for signage.

I. [Amended 10-14-1997 by Ord. No. 10.97.10; 8-13-2001 by Ord. No. 05.2001.05] Commercial greenhouse. Greenhouses shall meet the following standards:

(1) Land area must equal the minimum lot size for the district plus two acres.

(2) Not more than two persons other than the owner's family may be employed in connection with the use.

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[30]Editor's Note: Former Subsection H(1)(d), Commercial and industrial, was repealed 8-13-2001 by Ord. No. 05.2001.05.

(3) Setbacks from the greenhouse shall be as required in the district for primary residential structures.

(4) Side and rear setbacks shall be adequately screened so as to obscure the use from abutting properties.

(5) Total lot coverage shall not exceed that required for the district.

(6) All equipment shall be stored inside or be screened from the abutting properties.

J. Research and development. Any research and development establishment located in P, DR, C, BC or BCI is prohibited from engaging in any form of animal testing or research, chemical processing or processes creating chemical wastes. [Added 8-13-2001 by Ord. No. 05.2001.05]

~ 235-43. Nonresidential accessory uses.

A. Outdoor storage. Outdoor storage shall be clearly necessary to the operation and conduct of a permitted principal use and shall be completely screened by means of a solid, natural screen, fence or wall, which is maintained in good repair.

B. Accessory docks.

(1) The principal use of the lot is not defined as a commercial marina or yacht club.

(2) The number of slips proposed is no greater than the maximum number permitted by the New Hampshire Wetlands Board.

(3) The docks are clearly incidental and subordinate to the principal use of the lot and are for the exclusive use of the principal use.

(4) No sale, rental or lease of docks or parking spaces on the property is permitted.

(5) No additional demand for off-street parking beyond that required for the principal use of the lot is created.

C. Parking and storage of unlicensed vehicles. Except as approved as a junkyard or vehicle wrecking and salvage yard, not more than one currently unregistered or uninspected vehicle shall be parked on any lot. Said vehicle shall be located in the rear yard and shall not be

disassembled in any manner. Vehicles not requiring registration or inspection for legal use are exempted from this provision. [Added 8-13-2001 by Ord. No. 05.2001.05]

D. Storage of recreational vehicles, travel trailers, campers and boats. Recreational vehicles, travel trailers, campers or boats shall be stored in a carport, enclosed building or rear yard area and shall not be located within 10 feet of the lot line. No such equipment shall be used for living, sleeping or housekeeping purposes. [Added 8-13-2001 by Ord. No. 05.2001.05]

E. Storage containers. [Added 8-13-2001 by Ord. No. 05.2001.05]

(1) In the CR and C District, storage containers shall be limited to those a maximum of eight feet in height and shall be obstructed from view, both from the street and adjacent properties and from water views by the provisions of a year-round screen. The screen may consist of enclosures, fences, earth or landscaping or any combination thereof that provides a year-round screen.

(2) In the IP, I and AI Districts, storage containers shall meet the minimum requirements as set forth above for CR and C Districts when such containers are visible from nonindustrial districts.

F. Storage trailers. IP, I and AI Districts storage trailers shall be fully enclosed when located within view of nonindustrial districts. [Added 8-13-2001 by Ord. No. 05.2001.05]

~ 235-44. Erosion and sediment control.

All construction and development which takes place shall be in accordance with the Stormwater Management and Erosion and Sedimentation Control Handbook for Urban and Developing Areas in New Hampshire, August 1992, New Hampshire Department of Environmental Services, et al, as may be amended. (A reference copy is available for review at the Planning and Community Development Department.)

A. Subdivisions of land, nonresidential and multifamily residential development shall require the approval by the Planning Board of a Type 3 pre- and post-construction erosion and sediment control plan. Minor site plans under the jurisdiction of the Technical Review Committee and subdivisions which do not require the construction of drainage improvements, utilities or streets are exempt from this provision.

B. For single-family and two-family dwellings, the Director of Planning and Community Development or his or her designee shall, as part of the building application process, determine the type of pre- and post-construction erosion and sediment control plan required. [Amended 8-14-2000 by Ord. No. 07.2000.07]

C. [Amended 8-14-2000 by Ord. No. 07.2000.07] Pre- and post-construction erosion and sediment control plan. The following descriptions are intended to provide a guideline for the

applicant, Planning Board and the Director of Planning and Community Development or his or her designee for the determination of the type and scope of a plan as required. Plans may include but are not limited to:

(1) Type 1: a written description of existing site characteristics, proposed development activities including earth disturbing activities and proposed best management practices to control erosion and sedimentation.

(2) Type 2: a plot plan or similar sketch to scale showing the location of existing site characteristics, proposed development activities including proposed limits of clearing and proposed limits or disturbing activities and the location or proposed best management practices to control erosion and sedimentation.

(3) Type 3: a designed plan, prepared and stamped by a New Hampshire licensed professional engineer.

ARTICLE VIII
Off-Street Parking and Loading Requirements; Driveways and Access

~ 235-45. Applicability.

A. Areas and buildings subject to parking requirements. In any district, except the Commercial Core Parking Overlay District(s), if any structure is constructed or enlarged or if any use of land is established or changed, off-street parking spaces shall be provided for the entire use in accordance with the parking requirements established by this article.

B. Exemption from parking requirements.

(1) Within the Commercial Core Parking Overlay District(s), all development and changes in use shall be exempt from the off-street parking requirements of this article because public parking is provided for the uses in this district(s).

(2) [Added 5-22-2000 by Ord. No. 05.2000.05] Within the Downtown Riverfront District, all development and changes in use shall provide parking in one of the following ways:

(a) No parking is required due to property being located in the CCPOD; or

(b) Is not exempt and shall not exceed the minimum requirements as prescribed in this chapter and shall be screened year-round from the river view with a combination of vegetation and fencing or earth materials.

C. Changes in use of existing buildings in commercial districts (P, C, CR, BCI, BC, and DR). In any commercial district, changes of use in buildings existing as of January 1, 1996, and which do not result in an increase in the total gross floor area of the building shall not be required to develop additional off-street parking spaces for uses in the building, provided that the number of existing parking spaces and loading areas serving the building are maintained and any nonconformity is not increased. In addition to the above conditions, where the green space requirements are conforming and additional parking can be accommodated, the site shall be designed to accommodate the greatest number of parking spaces and loading areas up to the total number required by the ordinance for the proposed use. [Amended 10-14-1997 by Ord. No. 10.97.10; 5-22-2000 by Ord. No. 05.2000.05]

D. Conditional use permits for alternative parking requirements. The Planning Board is authorized to issue conditional use permits to reduce the number of off-street parking spaces otherwise required by this article for the following flexible parking arrangements:

(1) Credit for availability of public parking. Within any district other than the Commercial Core Parking Overlay District, where public parking is available within 1,000 feet of a public entrance to the use, the Planning Board may issue a conditional use permit to reduce the number of off-street parking spaces otherwise required by this article. Prior to approving such conditional use, the Planning Board must find that the public parking available to the proposed use, in combination with other uses placing demands on such facilities, is sufficient in volume, convenience, safety and availability to satisfy the anticipated parking demands of said use. [Amended 5-22-2000 by Ord. No. 05.2000.05]

(2) Credit for mutual use of parking area. Where two abutting or adjacent principal uses operate at different times, a conditional use permit for a reduction in the number of required parking spaces may be granted for such period as the principal uses co-exist.

(3) Off-site parking. Off-street parking spaces shall be located on the same lot as the principal use(s) they are intended to serve, except where off-site parking is approved as a conditional use. Such off-site parking spaces shall be within 1,000 feet of a public entrance to the use, specifically dedicated to the principal use(s), and demarcated on the ground to identify the principal use(s) it serves. Off-site parking shall be dedicated to the use by permanent easement and shall be subject to the approval of the Planning Board. [Amended 5-22-2000 by Ord. No. 05.2000.05]

E. Special exception for commercial parking in noncommercial district. The Zoning Board of Adjustment is authorized to grant a special exception for the following uses:

(1) Commercial parking facilities in adjacent noncommercial zoning districts. In order to provide adequate parking for a nonresidential land use, the Zoning Board of Adjustment may grant a property owner a special exception to permit parking facilities serving a properly zoned commercial use to be located within an adjacent noncommercial zoning district, provided that the parking facility will be located within 1,000 feet of the public entrance of the commercial establishment it will serve, and that the parking facility will not extend more than

300 feet inside the boundary line of a noncommercial district. [Amended 5-22-2000 by Ord. No. 05.2000.05]

F. Conditions for granting of special exceptions or conditional use permits relating to parking. Special exceptions and conditional use permits authorized by this article may be granted only where the granting body finds that the property owner can meet all of the conditions of this subsection as listed below:

(1) The parking facility will be located within 1,000 feet of the public entrance of the applicant's commercial establishment, and the facility will not extend more than 300 feet inside the boundary line of a noncommercial district. [Amended 5-22-2000 by Ord. No. 05.2000.05]

(2) The applicant has adequately demonstrated that the parking demands of the use may reasonably be satisfied by the alternative parking arrangement.

(3) The establishment seeking approval must not be a nonconforming use but may be within a nonconforming building or on a nonconforming lot.

(4) Any lighting system shall be appropriately shielded such that glare does not interfere with adjacent residential properties.

(5) The entrances to such a facility shall be designed so as to make the sidewalk and related pedestrian crosswalks continuous.

(6) Specific measures have been proposed by the applicant to remedy existing on-site parking design deficiencies of the commercial establishment seeking approval. Such measures shall be deemed conditions of approval.

(7) The Planning Board or the Zoning Board of Adjustment, in issuing conditional use permits or special exceptions under this article, may impose such additional conditions as it finds reasonably appropriate to safeguard the neighborhood or otherwise serve the purposes of this chapter.

G. Suspension or waiver of parking requirements for temporary uses. The parking requirements contained herein shall be suspended as permitted below to accommodate the following temporary uses:

(1) On-site construction or reconstruction of buildings, or the excavation or improvement of the parking area, for the temporary use of off-street parking spaces to provide an adequate on-site storage or staging area for construction materials, vehicles or equipment for the construction period including before the commencement and 15 days after the completion of said construction.

(2) Temporary tent sales or other similar sales events of a duration not to exceed seven consecutive days per year, nor more than 14 total days per year, where not more than 1/2 of the required parking spaces, aisle or other related area would be utilized for the event.

(3) Uses for which the City Council has granted a temporary traffic control order, to the extent to which parking regulations are suspended by such order.

~ 235-46. Table of Off-Street Parking Requirements; minimum requirements.

A. Use and availability of parking spaces. Required parking spaces shall, at all times, be available for the parking of vehicles of residents, customers, patrons or employees of the principal use(s) that the spaces are intended to serve. Required spaces shall not be used for storage of vehicles, recreational equipment or vehicles, goods, or materials, or for the sale, repair or servicing of any vehicles, except as provided for the temporary conditions described in this article.

B. Computation of number of spaces required. Where more than one principal use and/or more than one structure are located on the same lot, the parking requirements shall be computed for each use and/or structure, and the number of spaces provided shall not be less than the sum of these requirements established by this article, except where a conditional use permit has been granted by the Planning Board for an alternative parking arrangement. Off-street parking spaces shall be provided in accordance with the Table of Off-Street Parking Requirements. [31] In computing total parking requirements for a land use, fractional numbers shall be summed. Where the sum of the parking space computations results in a fractional number, fractions of 1/2 or more shall be counted as one.

C. Parking requirements for uses not listed. The parking requirements for uses that do not fall within one of the categories in the Table of Off-Street Parking Requirements[32] shall be as for the closest similar use, as determined by the Director of Planning and Community Development or his or her designee. [Amended 8-14-2000 by Ord. No. 07.2000.07]

~ 235-47. Dimensional requirements.

A. Standard parking space. Each standard parking space shall contain a rectangular area at least 19 feet in length and nine feet in width, except where the spaces are located parallel to the travel aisles, the length shall be increased to 22 feet. The total linear dimension of a parking stall may be greater than the dimensions of the minimum rectangular area required

[31] Editor's Note: Said table is included at the end of this section.
[32] Editor's Note: This table is included at the end of this section.

within each stall. Such dimensions increase as the angle of parking decreases from 90° (perpendicular) to 0° (parallel).

B. Spaces for handicapped. Parking spaces for vehicles carrying handicapped individuals shall contain a rectangular area of at least 19 feet in length and eight feet in width together with an accessway of five feet in width immediately adjacent to the parking space. Two parking spaces for the handicapped may share one accessway.[33] [Amended 8-13-2001 by Ord. No. 05.2001.05]

~ 235-48. Design requirements.

A. Safety of design. Except in connection with one- and two-family dwellings, parking areas shall be designed so that, without resorting to extraordinary movements, vehicles may exit the parking area without backing onto a public street. These parking areas shall be graded and surfaced with asphalt, concrete or other material that will provide equivalent protection against potholes, erosion and dust and will not be subject to damage from snow plowing.

B. Drainage. All paved parking areas shall provide for drainage of surface waters such that water will not accumulate within the parking area nor shall it be directed over or across the adjacent streets or any neighboring lot.

C. Demarcation. Parking spaces, stacking lanes, entry and exit drives and direction of traffic flow shall be appropriately demarcated.

D. Illumination. Where artificial lighting is provided, the illumination shall be directed away from adjacent streets and properties.

E. Setbacks. [Amended 10-14-1997 by Ord. No. 10.97.10]

(1) Residential districts (RR1, RR2, RS, SFR, RG and RA). Parking areas for nonresidential and multifamily residential uses in any residential district shall not be located in the required front setback. Side and rear setbacks for nonresidential and multi-family residential uses in residential districts or abutting single-family residential uses shall conform to the requirements in Subsection E(2) below.

(2) Nonresidential districts (P, BC, BCI, C, CR, DR, IP, I and AI). Parking areas for nonresidential and multifamily residential uses in nonresidential districts shall be located no closer than 10 feet from a boundary of a residential district or the boundary of a residential lot. A fence, evergreen landscaping, landscaped earth berm or a combination of these

[33]Editor's Note: Former Subsections C, Aisle width, D, Driveways connecting parking lots, E, Separation of driveways for nonresidential development or redevelopment, and F, Driveway accessing the street, were moved to ~ 235-50.1 8-13-2001 by Ord. No. 05.2001.05.

devices or other appropriate materials shall be designed to create a year-round visual barrier of at least five but not more than eight feet in height. Except where driveways are shared, no driveway shall be located closer than five feet to a side or rear property line. [Amended 5-22-2000 by Ord. No. 05.2000.05]

F. Stacking space for drive-through uses. Stacking spaces for drive-through businesses shall be located on the same lot as the principal use and shall not interfere with other required parking spaces or access aisles to said parking spaces.

G. Landscaping. [Amended 10-14-1997 by Ord. No. 10.97.10]

(1) Landscaping for parking shall meet the definition of green space. Multifamily and nonresidential parking areas shall have a landscaped perimeter of a minimum of 10 feet in width. The purpose of the perimeter area is to provide a buffer from the street and abutting properties as well as snow storage.

(2) Interior landscaped areas. Parking areas shall be designed so that no expanse of pavement in a parking area exceeds 150 feet as measured perpendicular to any pavement edge. Interior landscaped areas shall be a minimum of 170 square feet, a minimum of 10 feet in width and meet the requirements of ~ 235-42E, Landscaping. The foregoing interior landscaping requirements shall not apply to those uses listed in the Commercial and Industrial category in Table I, Table of Permitted Uses, for uses located within the Industrial (I) District or the Airport Industrial (AI) District. [Amended 6-28-1999 by Ord. No. 09.99.09]

~ 235-49. Off-street loading requirements.

A. Applicability. Except in the Commercial Core Parking Overlay District(s), no nonresidential use shall be established, and no structure for nonresidential use shall be erected, enlarged or used except in conformance with the off-street loading requirements of this chapter. Loading zones in the Commercial Core Parking Overlay District(s) are provided through available on-street and off-street loading zones, as designated by Chapter 119, Building Construction, Article II, of the Code of the City of Laconia or a site plan approved by the Laconia Planning Board. Wherever new off-street loading zones are established, they shall conform to the provisions of this section and ~ 235-50 of this article. Off-street loading spaces shall be provided on the same lot as the principal use they are intended to serve. In no case shall an off-street loading space be counted as part of an area to satisfy the off-street parking requirements and vice-versa.

B. Setbacks. No loading space or bay in a nonresidential district shall be located within 50 feet of a residential district boundary or within 50 feet of the lot line of an abutting residential use within a residential district. All bays shall be located at the side or rear of the building they are intended to serve. No loading space or bay in any district shall be located within 10 feet of any property line.

C. Standard loading space. Each loading bay shall contain a rectangular area of at least 70 feet in length and 14 feet in width and shall have a minimum height clearance of 14 feet above grade, and may be located either within a building or outside of and adjoining an opening in the building.

D. Safety of design. Loading spaces and bays shall be so located and designed to allow a WB-50 design vehicle to maneuver safely and conveniently to and from a public right-of-way and complete the loading and unloading operation without obstructing or interfering with any public right-of-way or any on-site parking space or parking access aisles.

E. Drainage. All loading spaces shall be graded and surfaced with asphalt, concrete, bluestone or other material that will provide equivalent protection against potholes, erosion, and dust, and will not be subject to damage from snow plowing. Provision shall be made for the drainage of surface water from loading spaces so that water will not accumulate within the loading space nor shall it be directed over or across the adjacent streets or any neighboring lot.

~ 235-50. Number of loading spaces required.

A. Number required by floor area. Off-street loading spaces shall be provided in accordance with the following Table of Off-Street Requirements.

TABLE V
Table of Off-Street Loading Requirements

Number of Loading Spaces Required by Gross Floor Area in Square Feet

Principal Land Use	Under 5,000	5,000 to 21,000	21,000 to 61,000	61,000 to 101,000	101,000 to 150,000	150,000 or more*
Institutional	0	0	1	1	2	1
Manufacturing	0	1	2	3	4	1
Office	0	0	1	2	2	1
Retail Uses	0	1	1	2	3	1
Services	0	0	1	2	3	1
Truck terminals; warehousing	1	1	2	3	4	1

NOTES:
*For each 150,000 square feet or fraction thereof

~ 235-50.1. Driveways and access. [Added 8-13-2001 by Ord. No. 05.2001.05]

A. Residential driveways shall be a minimum of 25 feet in length when being used to meet the minimum parking requirement. Where garages are constructed, driveway length must be a minimum of 19 feet.

B. Driveways serving three or more residential lots or sites shall be considered a street and meet the minimum requirements thereof.

C. Aisle width. Aisles in parking lots shall be at least 22 feet in width for two-way traffic. Aisles shall be provided at the minimum widths shown in Table IV, Minimum Aisle Width for Parking Areas, for one-way traffic. Parking spaces at an angle of less than 90° shall provide for one-way traffic flow.

TABLE IV
Minimum Aisle Width for Parking Areas

Angle to Drive (degrees)	Minimum Aisle Width (feet)
90	22 (2-way)
90	18 (2-way)
60	18 (1-way)
45	15 (1-way)
30	15 (1-way)
0	15 (1-way)

D. Driveways connecting parking lots. Driveways connecting parking lots to other parking lot(s) shall be a minimum of 22 feet in width for two-way traffic flow and at least 12 feet in width for one-way traffic flow. No driveway connecting two parking lots shall be greater than 28 feet in width.

E. Separation of driveways for nonresidential development or redevelopment. For corner lots at the intersection of two streets, no driveway entry or exit shall be located within 50 feet of the point of intersection of curblines. Where two or more driveways connect a lot to any one street, there shall be a minimum separation between the driveways at the right-of-way line of 50 feet. Driveways shall intersect with streets at an angle of as near to 90° as site conditions permit and in no case less than 75° or more than 105°.

F. Driveway accessing the street. Driveways accessing the street for nonresidential or multifamily development or redevelopment of a site shall meet the following standards: one-way driveways shall be a minimum of 12 feet and a maximum of 16 feet in width. Two-way driveways shall be a minimum of 24 feet and a maximum of 32 feet in width. The Planning Board is authorized to issue a conditional use permit to allow for deviations to the standard where specific site restrictions or unique use characteristics prohibit strict adherence to the standard.

ARTICLE IX
Signs

~ 235-51. Purposes.

The purposes of these sign regulations are to:

A. Encourage the effective use of signs as a means of communication in the City of Laconia.

B. Maintain and enhance the aesthetic environment of the City while retaining the city's ability to attract and encourage economic development and growth.

C. Improve pedestrian and traffic safety.

D. Minimize possible adverse effects of signs on nearby public and private property.

E. Enable fair and consistent enforcement of these sign regulations.

~ 235-52. Permit required. [Amended 8-14-2000 by Ord. No. 07.2000.07]

Except as otherwise provided in ~ 235-53, Signs allowed and exempted from permit requirements, no sign may be erected, placed, replaced, moved, enlarged, illuminated, or substantially altered in the City of Laconia without a permit in accordance with the provisions of this chapter. No permit shall be issued until a Master Signage Plan is filed with the City of Laconia for the parcel on which a permit is being sought. A permit application and fee shall be submitted to the Director of Planning and Community Development or his or her designee and include a set of plans to an appropriate scale showing the location, size, method of illumination and materials proposed for said sign. If required for development of the parcel, site plan approval from the Planning Board must be received prior to issuance of a permit.

~ 235-53. Signs allowed and exempted from permit requirements.

The following signs, excluding those prohibited under ~ 235-57, Prohibited signs, are exempt from the permit requirements of ~ 235-52, Permit required. The failure to comply with any provisions of this section is considered a violation of this chapter:

A. Permanent signs. Permanent signs are as follows:

(1) Signs not exceeding four square feet in area that are customarily associated with residential use and that are not of a commercial nature, such as:

(a) Nameplate signs giving property identification names or numbers or names of occupants.

(b) Signs on mailboxes or newspaper tubes.

(c) Signs posted on private property relating to private parking or warning the public against trespassing or danger from animals.

(2) Signs erected by or on behalf of or pursuant to the authorization of a governmental body, including legal notices, identification and informational signs, and traffic, directional or regulatory signs.

(3) Official signs of a noncommercial nature erected by public utilities.

(4) Flags of any governmental organization when not displayed in connection with a commercial promotion or as an advertising device. No flag shall exceed 60 square feet in area or be flown from a pole which is more than 40 feet in height from ground level.

(5) Incidental signs directing and guiding traffic on private property that do not exceed four square feet each and that bear no advertising matter.

(6) Building marker signs that do not exceed four square feet in area.

B. Temporary signs. Temporary signs are as follows:

(1) [Amended 10-14-1997 by Ord. No. 10.97.10] Signs containing the message that the real estate on which the sign is located [including building(s)] is for sale, lease or rent, together with information identifying the owner or agent.

(a) Individual lots. Such signs may not exceed six square feet in area in residential districts or 32 square feet in area in nonresidential districts and shall be removed within 14 days after the sale, lease or rental of the property. For lots of less than five acres, a single sign on each street frontage may be erected. For lots of five acres or more in area and having a street frontage in excess of 400 feet, a second sign not exceeding six square feet in area may be erected.

(b) Subdivision developments. Where multiple lots within a single subdivision are being marketed for sale, one sign, up to 32 square feet in area, may be erected. Provided it is maintained in good repair, as determined by the Director of Planning and Community Development or his or her designee, it may remain in place for no longer than two years with one two-year extension as may be issued by the Director of Planning and Community Development or his or her designee. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(2) Construction site identification signs. Such signs may identify the project, the owner or developer, architect, engineer, contractor and subcontractors, funding sources, and may contain related information including but not limited to sale or leasing information. Not more than one such sign may be erected per site, and it may not exceed 32 square feet in area. Such signs shall not be erected prior to the issuance of a building permit and shall be removed within 30 days after the issuance of the final occupancy permit.

(3) Signs attached temporarily to the interior of a building window or glass door. Such signs, individually or collectively, may not cover more than 75% of the surface area of the transparent portion of the window or door to which they are attached. Such signs shall be removed within 30 days after placement.

(4) Displays, including lighting, erected in connection with the observance of holidays. Such signs shall be removed within 10 days following the holidays.

(5) Signs erected in connection with elections or political campaigns pursuant to RSA 664:17, Placement and Removal of Political Advertising. Such signs are permitted no sooner than 30 days prior to an election and must be removed within 10 days of the closing of the polls. No such sign may exceed 16 square feet in area.

(6) Signs, including pennant signs, indicating that a special event such as a grand opening, fair, carnival, circus, festival, or similar event is to take place on the lot where the sign is located. Such signs may be erected not sooner than three weeks before the event and must be removed not later than five days after the event.

(7) Temporary signs not covered in the foregoing categories. Such signs must meet the following restrictions:

(a) Not more than one such sign may be located on any lot.

(b) Such a sign may not be displayed for longer than seven consecutive days nor more than 14 days out of any one-year period.

(c) No such sign may exceed four square feet in area.

~ 235-54. Design, construction and maintenance.

A. All signs shall be designed, constructed and maintained in accordance with this chapter, the Building Code and the Electrical Code.[34] Except for portable signs, all signs shall be constructed of permanent materials and shall be permanently attached to the ground, a building or other structure. All signs shall be maintained in good structural condition in compliance with the Building and Electrical Codes and with this chapter at all times.

[34]Editor's Note: See Ch. 119, Building Construction, and Ch. 135, Electrical Standards.

B. Downtown Riverfront District. Signs within the DR shall be constructed of natural materials, including wood, masonry, stone, metal or other material that resembles a natural material. Sign design shall be complimentary to the architectural style of the building and be similar to signage that respects the historical period of the structure. [Added 5-22-2000 by Ord. No. 05.2000.05]

~ 235-55. Master Signage Plan.

No permit shall be issued for an individual sign requiring a permit unless and until a Master Signage Plan for the lot on which the sign will be erected has been submitted. No sign permit shall be issued if the Master Signage Plan reveals that the total existing sign area on a lot, or the total existing sign area for an individual principal use on a lot is in excess of the sign area standards contained in this chapter. If the total existing sign area on a lot or for an individual principal use on a lot is reduced so as to comply with the sign area standards, then additional sign permits may be issued, provided that the lot or the individual principal use on a lot remains in compliance with the sign area standards at all times. The Master Signage Plan shall contain the following:

A. An accurate plan of the lot, to scale, showing the location of buildings, parking lots, driveways and landscaped areas.

B. The location of all existing signs.

C. A description of each existing sign including type, size, height above ground, materials and method of illumination. If located on a building, the location shall be described.

D. A photograph of each existing sign shall be included.

E. The location of each proposed or future sign for which applications for permits will be submitted.

~ 235-56. Computations.

A. Computation of area of individual signs. The area of a sign shall include all of the surface area on which the letters, pictures, designs and symbols appear, together with the background, on which they are displayed, whether open or closed, and all beveled, rounded, angled or bordering surfaces intended or designed to enhance the visual impact of the sign. The area of a sign does not include its sides, or any supporting framework and bracing that is incidental to the display itself and is not designed to attract attention. Where the sign consists of letters or symbols affixed to a surface or building, without any distinguishing border, panel or background, the area shall be considered to be the smallest rectangle or shape which encompasses all of the letters and symbols. The area of one face of a double-faced sign shall be

regarded as the total area of the sign, provided that such sign faces are part of the same sign structure and are not more than 42 inches apart.

B. Computation of height of a freestanding sign. The height of a sign shall be computed as the distance from the base of the sign at normal grade to the top of the highest attached component of the sign. Normal grade shall be construed to be the lower of the existing grades before construction, or the newly established grade after construction exclusive of any filling, berming, mounding, or excavating solely for the purpose of locating the sign.

~ 235-57. Prohibited signs.

All signs not expressly permitted under this chapter or exempt from permit requirements hereunder are prohibited in the City of Laconia. Such signs include, but are not limited to, the following:

A. On corner lots, signs of a height between 21/2 and eight feet above street grade in an area bounded by the adjacent street right-of-way lines and a straight line joining points along said right-of-way lines 20 feet from the point of their intersection.

B. Signs, or any point in a sign, higher than the roof ridge, the plate of a flat roof or the highest point of the roof.

C. Wall signs located such that any part thereof is located above the sills of the windows above the first story.

D. Projecting signs that are lower than eight feet above grade or protrude above the sills of the windows above the first story.

E. Pennant signs except as specified in ~ 235-53B, Temporary signs.

F. No sign shall contain any flashing lights, except such portion of a sign which consists solely of indicators of time and temperature or is part of an animated sign. [Added 10-14-1997 by Ord. No. 10.97.10]

~ 235-58. Table of Sign Regulations.

The following table displays the number, area and type of signs permitted for nonresidential uses in each of the zoning districts, and subject to the following provisions:

A. The total number of signs for each sign frontage of a building is indicated in the table. The total sign area for each sign frontage shall not exceed the lesser of the following:

(1) In the C and CR Districts, an area equal to 1.5 square foot per linear sign frontage, or the maximum sign area indicated in the table.

(2) In all other districts, an area equal to one square foot per linear sign frontage, or the maximum sign area indicated in the table.

B. Freestanding and portable signs are permitted on the basis of one per lot where the lot frontage is less than or equal to 500 feet. Where lot frontage is greater than 500 feet, a second freestanding and a second portable sign are permitted.

C. Where there is no sign frontage on a lot, freestanding and portable signs are permitted with sign areas that do not exceed the maximum sign area indicated in the table.

D. For uses located on upper and lower floors with no sign frontage, window signs are permitted in addition to identification on a directory sign affixed to the building at the ground floor entry door providing access to said use. Directory signs are limited to 12 square feet in size.

E. Portable signs shall be located so as not to inhibit, obstruct or be a safety hazard to pedestrian and vehicular circulation.

~ 235-59. Development identification signs. [Amended 10-14-1997 by Ord. No. 10.97.10]

Development identification signs shall not be considered in the calculation of any total square footage of sign area permitted on individual lots or for individual tenants or occupants. However, they shall meet the height requirement in the district in which they are located.

A. Residential. One freestanding sign of up to 20 square feet in area is permitted at the main entrance to a residential subdivision or development for the purpose of identifying such subdivision or development. Where such developments or subdivisions are further subdivided into distinct areas, an additional freestanding identification sign of up to 12 square feet in area may be erected at the access point to said area.

B. Nonresidential. For nonresidential developments, the property or building name may be displayed on one of the permitted signs. The maximum area of the single sign utilized for this purpose may be increased by 30% for the purpose of displaying this information as a development identification sign, in which case no separate development identification sign shall be permitted.

~ 235-60. Illumination of signs.

No sign in residential districts may be illuminated from within, but may be illuminated by a shielded external light source. For nonresidential uses in residential districts, signs may be illuminated during the hours that the use is open or in operation; otherwise no sign may be

illuminated between the hours of 11:00 p.m. and 6:00 a.m. Illumination of signs in nonresidential districts is not restricted as to timing or type of illumination.

~ 235-61. Insurance requirements for nongovernmental signs in a public right-of-way.

Any applicant for a permit to locate a sign over the public right-of-way, in accordance with this chapter, shall file with the City a certificate of insurance indemnifying the City against any form of liability in the minimum amount of $100,000. No permit shall be issued prior to the receipt of said certificate and the permit shall be valid only so long as the certificate remains in effect. The policy shall provide for advance notification to the City in the event of cancellation. Should the policy lapse or be cancelled, the applicant shall remove the sign immediately.

~ 235-62. Nonconforming signs.

A sign lawfully installed prior to the adoption of this chapter for which a permit has been previously issued, or if a permit is obtained for said sign within six months after the effective date of this chapter, shall be deemed a permitted nonconforming sign. Such a nonconforming sign shall, however, be subject to the following regulations:

A. No nonconforming sign shall be altered in any way in structure or material which makes the sign less in compliance with the requirements of this chapter than it was prior to the alteration.

B. No nonconforming sign shall be relocated to a position making it less in compliance with the requirements of this chapter.

C. If the nonconforming sign is removed, except for maintenance or seasonal storage, it shall be replaced only with a sign that is in conformance with the provisions of this chapter.

D. Should a nonconforming sign be destroyed by any means to an extent of more than 75% of its replacement cost at the time of its destruction, it shall not be reconstructed except in conformity with the provisions of this chapter.

ARTICLE X
Nonconforming Lots, Uses and Structures

~ 235-63. Purpose and intent.

A. Purpose. The purpose of this article is to encourage the discontinuance of nonconforming uses or the change of nonconforming uses to conforming or more conforming uses, and to allow and regulate lawfully existing uses, structures and lots not in conformance

with the applicable regulations of the Zoning Ordinance. This article establishes provisions for three classes of nonconformity relating to:

(1) Lots: the size, dimensions or frontage of a lot.

(2) Uses: the land use(s) or type of development occurring on the lot.

(3) Structures: the location, dimension and lot coverage of structures built upon the lot.

B. Multiple nonconformities. A single property may exhibit one or more types of nonconformity. It is the intent of this chapter that each type of nonconformity be treated distinctly, even where one or more nonconformities occur together on a given property.

C. Change in ownership or management. Nothing herein contained shall be construed as prohibiting change in tenancy, ownership, or management of a nonconforming lot, use, or structure, provided that such change is otherwise lawful.

D. Applicability in Shoreland Protection District. Nonconforming lots of record and nonconforming structures within the Shoreland Protection District shall also be governed by the provisions of RSA 483-B:10 and 483-B:11, Shoreland Protection District, Nonconforming Lots of Record and Nonconforming Structures, respectively. In the event of a conflict between applicable regulations, the more restrictive conditions shall apply.

~ 235-64. Determination of nonconformity.

A. Evidence of a nonconforming use. In reviewing an application for a building permit or other application for land use change or structural alteration involving a nonconforming use, building or lot, the Director of Planning and Community Development or his or her designee shall make a determination as to the existence of a nonconforming use. In so doing, the Director of Planning and Community Development or his or her designee may require the property owner, or his agent, to produce acceptable evidence attesting to said legal nonconforming status. Such evidence shall include, but is not restricted to such documents as rent receipts, affidavits, documentation of utility services, or other information as may be deemed to be necessary in a particular case. [Amended 8-14-2000 by Ord. No. 07.2000.07]

B. Status of uses authorized by special exception. Any use in lawful existence at the time of passage or amendment of this Zoning Ordinance which would thereafter require a special exception under its terms shall without further action be deemed a conforming use. Any enlargement or replacement of such use, in buildings, or on land, shall require a special exception as though it were a new use.

C. Nonconforming use status limited to permanent lawful uses. The casual, temporary, or illegal use of land or structures, or land or structures in combination, shall not be

sufficient to establish the existence of a nonconforming use or to create rights in the continuance of such use.

D. Nonconformity created through public taking. Where the dimensional nonconformity of a structure is created by government acquisition of property such structure shall not be regarded as a nonconforming use, and may be continued, structurally altered, reconstructed, repaired or enlarged so long as it remains an otherwise lawful use; provided, that any structural change, repair, addition, alteration or reconstruction, shall not increase, extend, enlarge or affect the dimensions which are deficient.

~ 235-65. Nonconforming lots of record.

A. [Amended 8-14-2000 by Ord. No. 07.2000.07] Evidence of nonconforming lot. A nonconforming lot shall be deemed to exist where the Director of Planning and Community Development or his or her designee finds, based on evidence submitted by the property owner, that all of the following conditions are true:

(1) The lot was created prior to the effective date of this chapter, or prior to the relevant amendments affecting the conformity of the lot, and no further division has occurred since that date.

(2) The lot has not previously been reviewed under this article.

(3) The lot met the minimum size, frontage and area standards which were in effect when the lot was created.

(4) The lot does not conform with present size, frontage, or area standards for the zoning district, and the present owner does not own, and has no contract, option or other enforceable legal right to acquire any adjoining property to the extent necessary to make the lot conforming with present standards, or is prevented by law from doing so.

B. Date lot was created. The date of creation of a lot shall be considered established by its most recent change in configuration by parcel area reduction, consolidation, land division, vacation or other official action, if such was required.

C. Actions by land use boards may not create nonconformity. Nonconforming lots shall not be created through the grant of a variance, special exception, conditional use or other development permit, except to the extent authorized within this article.

D. Use of a nonconforming lot. A lot which failed to conform with size or dimension requirements which were in effect under ordinances or regulations at the time of division shall not by reason of that defect alone be denied any land development permit otherwise available under current ordinances. Nonconforming lots of record may be developed for the purposes of the zoning district under the following conditions.

(1) Substandard lot size. When a nonconforming lot can be used in conformity with all applicable regulations except for minimum lot size, then the lot may be used for a permitted use, subject to all other standards which apply to that use under the Zoning Ordinance. However, no use which requires a lot size greater than the established minimum lot size for a particular zone is permissible on a nonconforming lot.

(2) Inadequate dimensions to meet setback requirements. When the proposed use of a nonconforming lot is one that would be conforming in all respects, except that the applicable setback requirements cannot reasonably be complied with, then the Zoning Board of Adjustment may issue a special exception for deviation from setback requirements if it finds that:

(a) The property cannot reasonably be developed for the proposed use without the setback deviation.

(b) These deviations are necessitated by the size and shape of the nonconforming lot and not for convenience of the owner or financial advantage.

(c) The property can be developed as proposed without causing a significant adverse impact on surrounding properties or the public health or safety.

~ 235-66. Nonconforming structures.

A. Repair and maintenance. Normal repairs, renovations and maintenance may be made to any nonconforming building or structure, except as provided for in ~ 235-68 of this article, Abandonment; termination due to abandonment. Nothing in this chapter shall prevent the strengthening or restoring to safe condition any building or part thereof upon order by any official charged with protecting public safety.

B. Replacement.

(1) Residential accessory structures. Any nonconforming residential accessory structure such as a garage, shed, deck or porch may be razed and replaced in its entirety, provided that it is replaced in the same location, and for the same purpose, with no expansion in the size of the structure whatsoever.

(2) Manufactured housing units. Provisions for the replacement of manufactured housing units are contained within Article VII, ~ 235-40A, Manufactured housing units.

(3) Casualty loss. Any nonconforming structure which is completely or substantially destroyed by casualty loss may be replaced with a similar structure which has the same dimensions and meets the setbacks of the previously existing structure. A good faith effort

must be made to replace the structure within one year of the date of the loss, as minimally exhibited by the possession of a building permit.

(4) Any nonconforming structure which contains a conforming use may be replaced with a similar structure which has the same dimensions and meets the setbacks of the previously existing structure. A good faith effort must be made to replace the structure within one year of the date of the loss, as minimally exhibited by the possession of a building permit.

C. Structural alterations.

(1) Reduction in nonconformity. Nonconforming structures may be partially replaced or replaced with a new structure which reduces the nonconformity of any dimensional requirements.

(2) Additions. Additions may be made to nonconforming structures which contain conforming uses provided that the area of the addition meets the current dimensional requirements and the development of the lot does not result in nonconformity due to green space requirements.

D. Nonconforming signs. Provisions governing nonconforming signs are contained within Article IX, Signs.

~ 235-67. Nonconforming uses.

A. Continuation of use. Where a nonconforming use, or where nonconforming characteristics of a use exist, such as signs, off-street parking and loading, lighting, landscaping or similar features, such nonconforming uses and characteristics of use may continue except as provided in this article.

B. [Amended 5-22-2000 by Ord. No. 05.2000.05[35]] Limits on expansion of a nonconforming use. A nonconforming use may be extended to unused parts of a lawfully existing building or structure existing as of the date of this chapter. Any other expansion requires a conditional use permit. The Planning Board may grant a permit only after it makes a finding that the following standards have been met, in addition to those listed in ~ 235-75A through H. The Board may impose any reasonable conditions to insure compliance.

(1) Documentation is submitted and the City has verified that all aspects of the existing use have been lawfully established and that there are no current land use violations on the site.

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[35] Editor's Note: This ordinance also deleted former Subsection B, Expansion of nonconforming use area of a lot not permitted, and redesignated former Subsections C and D as Subsections B and C, respectively.

(2) The existing and proposed expansion of the use meets all applicable requirements of this chapter, to be applied as if the use were permitted.

(3) Special consideration has been made to promote the overall purpose of the district in which the nonconforming use exists and to design the use so that the appearance is one of a conforming use.

C. Replacement of nonconforming use authorized by special exception. A special exception may be issued for the replacement of a nonconforming use with another nonconforming use subject to the standards below and to the conditions attached to such exception by the Zoning Board of Adjustment.

(1) There will not be an adverse impact on the surrounding neighborhood.

(2) The replacement will be equally or more conforming with the purposes of this chapter and the intent of the zoning district. In making these determinations, the Zoning Board of Adjustment must find that all of the following conditions will be met:

(a) The proposed replacement would not result in an increase in noise, vibration, dust, odor, fumes, glare or smoke detectable at the property line.

(b) The numbers and kinds of vehicular trips to the site will be comparable to or lower than those associated with the existing use.

(c) The replacement will not place increased demand on the amount and nature of outside storage or loading requirements, and there will be no net loss in the number of existing off-street parking spaces serving the existing use(s).

(d) The visual appearance of the site and structure will either remain unchanged or will be improved.

(e) The proposed hours of operation for the use will result in an equal or lesser impact on the neighborhood.

(f) Nonconforming characteristics of the existing use including signs, loading, lighting and landscaping, will be brought into conformance with the requirements of this chapter.

(g) The nonconforming use area of the lot will not be increased.

(h) The gross square foot floor area of the building housing the existing nonconforming use will not be expanded as a result of the replacement.

(i) The replacement will be equally or more compatible with the neighborhood, will contribute to neighborhood socioeconomic needs or will otherwise be in the public interest.

(3) The applicant surrenders all rights in the previously existing nonconforming use.

~ 235-68. Abandonment; termination due to abandonment.

The term "abandonment," as used herein, shall mean the voluntary discontinuance of a nonconforming use or the occupancy of a nonconforming structure. Normal, seasonal cessation of a use or a temporary discontinuance for purposes of maintenance, rebuilding after damage or destruction or maintenance or improvements permitted under this article shall not be included in calculating the period of discontinuance. Any one of the following shall constitute evidence of abandonment of a nonconforming use:

A. Failure to make a good faith effort to take the necessary steps to resume the nonconforming use or occupancy with reasonable dispatch in the circumstances, such as advertising of the property for sale or for lease.

B. Discontinuance of the occupancy or nonconforming use for 12 consecutive months.

ARTICLE XI
Zoning Board of Adjustment

~ 235-69. Zoning Board of Adjustment established; composition; officers; application procedure.

A. Appointment and terms. Pursuant to RSA 673, Establishment of Boards, a Zoning Board of Adjustment shall be established, consisting of five members and up to five alternate members, all appointed by the City Council for three-year terms. Alternate members may fulfill the duties and responsibilities of a regular member when a regular member is disqualified from consideration of a particular application.

B. Organization and rules of procedure. On an annual basis, the Board shall elect a Chairman and other officers from among its membership. The Board shall adopt, and from time to time amend, rules of procedure for the conduct of its business. The rules of procedure shall establish a regular meeting schedule so as to allow for the expeditious consideration of appeals.

C. Application procedure. Application procedures are as indicated in this section and by RSA 676:5-7, Zoning Board of Adjustment. Where there is a conflict the more stringent provisions shall apply.

(1) Application fees. A nonrefundable fee shall be submitted together with an application to cover the costs of the advertising, notification and processing of the application as well as any special investigative studies deemed necessary by the Zoning Board of Adjustment.

(2) Submission materials. An application to the Zoning Board of Adjustment shall include a completed application form, and plans and supplemental information as may be required for the specific type of appeal. The application shall be filed at least 14 days before a regularly scheduled meeting of the Zoning Board of Adjustment and one copy shall be forwarded to the Planning Board.

(3) Notification. A notice of a public hearing on an application shall be given to the applicant and to all abutters by certified mail not less than five days before the date of the hearing. Notice shall also be provided to each member of the Zoning Board of Adjustment and a notice shall be sent to the Planning Board. A public notice of the hearing shall be placed in a newspaper of general circulation in Laconia, not less than five days before the date of the hearing.

(4) Public hearing. At the public hearing, the Zoning Board of Adjustment shall hear or receive oral or written testimony from the applicant and all abutters, and any nonabutters who can demonstrate that they are directly affected by the application upon which the hearing is being held.

(5) Action on the application. The Zoning Board of Adjustment shall approve, deny or approve with conditions each application upon which a hearing has been held. Action on the application may be tabled by the Zoning Board of Adjustment from the date of the hearing to another meeting of the Board. A concurring vote of three members of the Zoning Board of Adjustment shall be necessary for a decision on an application. Only members who were present at the hearing may vote on the application.

(6) Issuance of a decision. Within 72 hours after a vote on an application, a written record of the decision shall be available for public inspection at the office of the Zoning Board of Adjustment. The record of decision shall state whether the application was approved or denied, include any conditions if approved, and state the reasons for the decision. A copy of the record of decision shall be sent to the applicant by first-class mail, and copies shall be made available to the Director of Planning and Community Development or his or her designee, the Director of Public Works, the City Assessor and the Director of Planning.[36]

(7) As provided for by RSA 677:2, any party to the action or any person directly affected thereby may move for a rehearing in respect to any matter determined in the decision and must specify such grounds in the motion for rehearing. The Zoning Board of

[36]Editor's Note: The term "Director of Code Enforcement" was changed to "Director of Planning and Community Development or his or her designee" in this subsection pursuant to the provisions of Ord. No. 07.2000.07, adopted 8-14-2000.

Adjustment may grant a rehearing if, in the opinion of the Board, there is sufficient reason presented in the applicant's motion for rehearing. [Amended 9-10-2001 by Ord. No. 06.2001.06]

(8) Appeal to Superior Court. No appeal from any decision of the Zoning Board of Adjustment may be taken to the Superior Court unless the appellant has first made application for a rehearing as provided above.

~ 235-70. Powers and duties of Zoning Board of Adjustment.

A. Interpretation of this chapter.

(1) The Zoning Board of Adjustment shall hear and decide appeals where it is alleged that there is an error in any order, requirement, decision or determination by the Director of Planning and Community Development or his or her designee in the administration and enforcement of this chapter. The Board may affirm or reverse such order, requirement, decision or determination, in whole or in part, or may modify the same. [Amended 8-14-2000 by Ord. No. 07.2000.07]

(2) The Board shall hear and render determination on any questions relative to the meaning and intent of any provision of the text of this chapter.

(3) The Board shall hear and render determination on any question relative to the exact location of any district boundary shown on the Zoning Map.

B. Authorization of variances.

(1) Upon appeal, the Zoning Board of Adjustment may authorize a variance from the terms of this chapter for a parcel of land, an existing building or a proposed building.

(2) The Zoning Board of Adjustment may authorize a variance from this chapter only where it confirms in writing all of the following:

(a) [Amended 9-10-2001 by Ord. No. 06.2001.06] An unnecessary hardship would be imposed by a literal application and enforcement of the provisions of this chapter. The following information must be provided to support a finding of unnecessary hardship:

[1] Explain how the proposed use of the property is reasonable, considering the unique setting of the property in its environment, and how the zoning restriction interferes with that reasonable use;

[2] Explain why applying the zoning restriction to the property will not further the general purpose of the zoning restriction; and

[3] Explain why granting the variance will not harm the public or private rights of others.

(b) [37] Authorization of a variance will not be contrary to the public interest.

(c) The spirit of this chapter shall be observed and substantial justice done in the authorization of a variance.

(d) No diminution in the value of surrounding properties would be suffered as a result of the authorization of the variance.

(3) The applicant bears the burden of presenting evidence sufficient to allow the Zoning Board of Adjustment to reach conclusions and make findings to support the authorization of a variance.

(4) In authorizing a variance, the Zoning Board of Adjustment may impose such conditions and stipulations as it deems necessary and proper in order to fulfill the purposes and intents of this chapter.

C. Granting of special exceptions.

(1) The Zoning Board of Adjustment shall hear and decide requests for special exceptions that are specifically authorized in the Table of Permitted Uses[38] or elsewhere in this chapter.

(2) The Zoning Board of Adjustment shall grant a request for a special exception only where it confirms in writing each of the following findings:

(a) The use requested is specifically authorized in this chapter.

(b) The requested use will not create undue traffic congestion or unduly impair pedestrian safety.

(c) The requested use will not overload any public water, drainage or sewer system or any other municipal system, not will there be any significant increase in stormwater runoff onto adjacent property or streets.

(d) The requested use will not create excessive demand for municipal police, fire protection, schools or solid waste disposal services.

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[37]Editor's Note: Former Subsection B(2)(b), regarding confirmation of the uniqueness of the hardship, was deleted 10-9-2001 by Ord. No. 07.2001.07, and former Subsection B(2)(c) through (e) were relettered accordingly.

[38]Editor's Note: Said table is located immediately following ~ 235-30 as part of Article V, Uses.

(e) Any special provisions for the use as set forth in this chapter are fulfilled.

(f) The requested use will not create hazards to the health, safety, or general welfare of the public, not be detrimental to the use of or out of character with the adjacent neighborhood.

(g) The proposed location is appropriate for the requested use.

(h) The requested use is consistent with the spirit and intent of this chapter and the Master Plan.

(3) The applicant bears the burden of presenting evidence sufficient to allow the Zoning Board of Adjustment to make findings required to support the granting of a special exception.

(4) In granting a special exception, the Zoning Board of Adjustment may attach conditions as it deems necessary to assure compliance with the purposes of this chapter. Such conditions may include but are not limited to the following:

(a) Increasing the lot size or setback area dimensions.

(b) Limiting the lot coverage or building height.

(c) Specifying the location and limiting the number of vehicular access points to the property.

(d) Requiring additional on-site parking or loading spaces.

(e) Requiring additional landscaping and screening.

(f) Limiting the number of occupants of a building, and the methods and times of operation of a use.

(g) Restricting the number, size and illumination of signs.

(h) Modification of the exterior appearance of a building.

(i) Providing for specific locations or layout of facilities on the property.

D. Equitable waiver of dimensional requirement. [Added 10-14-1997 by Ord. No. 10.97.10]

(1) Waivers.

(a) When a lot or other division of land, or structure thereupon, is discovered to be in violation of a physical layout or dimensional requirement imposed by a zoning ordinance enacted pursuant to RSA 674:16, the Zoning Board of Adjustment shall hear and decide requests for an equitable waiver of dimensional requirement under the terms of this chapter.

(b) Waivers shall be granted under this section only from physical layout, mathematical or dimensional requirements, and not from use restrictions. An equitable waiver granted under this section shall not be construed as a nonconforming use and shall not exempt future use, construction, reconstruction

or additions to the property from full compliance with the ordinance. This section shall not be construed to alter the principle that owners of land are bound by constructive knowledge of all applicable requirements. This section shall not be construed to impose upon municipal officials any duty to guarantee the correctness of plans reviewed by them or property inspected by them.

(2) The Zoning Board of Adjustment shall grant an equitable waiver of dimensional requirement, upon application by and with the burden of proof upon the property owner, if and only if the following findings are made:

(a) The violation was not noticed or discovered by the owner, former owner, owner's agent or representative or municipal official until after a structure in violation had been substantially completed or until after a lot or other division of land in violation had been subdivided by conveyance to a bona fide purchaser for value;

(b) That the violation was not an outcome of ignorance of the law or ordinance, failure to inquire, obfuscation, misrepresentation or bad faith on the part of any owner, owner's agent or representative but was instead caused by either a good faith error in measurement or calculation made by an owner or owner's agent or by an error in ordinance interpretation or applicability by a municipal official in the process of issuing a permit over which that official had authority;

(c) That the physical or dimensional violation does not constitute a public or private nuisance nor diminish the value of other property in the area nor interfere with or adversely affect any present or permissible future uses of any such property; and

(d) That due to the degree of past construction or investment made in ignorance of the facts constituting the violation, the cost of correction so far outweighs any public benefit to be gained that it would be inequitable to require the violation to be corrected.

(3) In lieu of the findings required by the Board under Subsection D(2)(a) and (b), the owner may demonstrate to the satisfaction of the Board that the violation existed for 10 years or more and that no enforcement action, including written notice of violation, has been

commenced against the violation during that time by the municipality or any person directly affected.

ARTICLE XII
Conditional Use Permits

~ 235-71. Planning Board to administer. [Amended 10-14-1997 by Ord. No. 10.97.10]

Wherever a conditional use is authorized by this chapter, the authority to administer or grant conditional use permits shall be vested in the Planning Board and authorized pursuant to RSA 674:21, Innovative Land Use Controls.

~ 235-72. Application and review procedure.

An application for a conditional use shall be initiated by filing with the Planning Board for an application for a conditional use permit. The following procedures shall apply to the processing of such application:

A. Where other required development approvals for a conditional use include subdivision or site plan approval by the Planning Board, the application, review procedure, and length of approval for a conditional use permit shall be made concurrently and in accordance with the procedures specified in the subdivision regulations or site plan regulations as applicable to the particular development.

B. Where no subdivision or site plan approval would otherwise be required for the conditional use, the application and procedural requirements of the Site Plan Regulations and the Planning Board Rules of Procedure shall be applied to the application and processing of conditional use permits with respect to content of applications, requirements for public notice, hearings and timing of decisions by the Planning Board. The length of approval of such a conditional use permit shall be two years from the date of final approval.

~ 235-73. Burden of persuasion.

The applicant bears the burden of persuasion, through the introduction of sufficient evidence through testimony or otherwise, that the development, if completed as proposed, will comply with this article and will satisfy the specific requirements for the use contained in this chapter.

~ 235-74. Standards of review of conditional use permit application.

In reviewing an application for a conditional use permit, the Planning Board shall consider the following information in its deliberations, as applicable to the case:

A. Specific authorization for the conditional use in the Table of Permitted Uses.[39]

B. The compliance of the development plan with the specific standards for such use contained in this chapter.

C. The results of any special investigative or scientific studies prepared in association with the proposed development.

D. Special reports or analyses of the project or its impacts prepared by City staff.

E. The findings, goals and objectives of the Laconia Master Plan.

F. The relationship of the development to the timing, location and cost of public improvements scheduled in the Laconia Capital Improvements Program.

G. Testimony and evidence introduced at the public hearing on the application.

~ 235-75. Hearing and decision on conditional use permit. [Amended 12-8-1997 by Ord. No. 12.97.12]

Following a public hearing on the proposed use, the Planning Board shall issue a conditional use permit if it finds, based on the information and testimony submitted with respect to the application, that:

A. The use is specifically authorized within the Table of Uses[40] as a conditional use.

B. If completed as proposed by the applicant, the development in its proposed location will comply with all requirements of this article and with the specific conditions or standards established in this chapter for the particular use; or, in the case of conditional use permits granted for City of Laconia uses and facilities, the proposal meets the specific conditions or standards to the extent reasonably and practically feasible.

C. The use will not materially endanger the public health or safety.

D. The use will not substantially injure the value of adjoining or abutting property.

E. The use will be compatible with the neighborhood and with adjoining or abutting uses in the area in which it is to be located.

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[39]Editor's Note: Said table is located immediately following ~ 235-30 as part of Article V, Uses.
[40]Editor's Note: The Table of Permitted Uses is located immediately following ~ 235-30 in Article V, Uses.

F. The use will not have a substantial adverse impact on highway or pedestrian safety.

G. The use will not have a substantial adverse impact on the natural resources of the city.

H. The use will be adequately serviced by necessary public utilities and community facilities and services of a sufficient capacity to ensure the proper operation of the proposed use and will not necessitate excessive public expenditures to provide sufficient additional capacity or services.

~ 235-76. Additional stipulations of approval.

In granting a conditional use permit, the Planning Board may attach reasonable conditions to its approval, including but not limited to the phasing of a development, where such conditions are shown to be necessary to further the objectives of this chapter or the Master Plan, or which would otherwise allow the general conditions of this section to be satisfied. All conditions of approval shall be stated in writing in the permit. Conditions shall be annotated on a site plan or subdivision plat where a conditional use permit is issued concurrently with site plan or subdivision approval. In all other cases a notice of approval shall be issued. Final approval documents shall be recorded at the Belknap County Registry of Deeds.

~ 235-77. Appeal from denial of conditional use permit.

A Planning Board decision on the issuance of a conditional use permit cannot be appealed to the Zoning Board of Adjustment. Any persons aggrieved by a Planning Board decision on a conditional use permit may appeal that decision to the superior court as provided in the manner provided by RSA 677:15, Court Review.

ARTICLE XIII
Administration and Enforcement

~ 235-78. Administration. [Amended 8-14-2000 by Ord. No. 07.2000.07]

The City Manager shall appoint a Director of Planning and Community Development or his or her designee who may be a City official and whose duty it shall be to administer and enforce this chapter.

~ 235-79. Enforcement and interpretation. [Amended 8-14-2000 by Ord. No. 07.2000.07]

A. Enforcement. The Director of Planning and Community Development or his or her designee shall order the discontinuance of illegal use of land or structures, removal of illegal structures or additions, alterations or structural changes or discontinuance of any illegal work being done or take any other action to ensure compliance with the provisions of this chapter. Any permit or license issued in conflict with this chapter shall be null and void.

B. Interpretation. It shall be the responsibility of the Director of Planning and Community Development or his or her designee to interpret the provisions of this chapter for the purposes of any permit request or application of the provisions for subdivision or site review proposals. The Director of Planning and Community Development or his or her designee is required to issue a statement of compliance, in writing, to the Planning Board and concurrently to the applicant for subdivision and site plan applications. Such a statement of compliance shall list all areas of noncompliance.

~ 235-80. Authorizing the issuance of permits.

A. No building permit may be issued until the Director of Planning and Community Development or his or her designee determines that the proposed use of the structure or land conforms to the requirements of this chapter. Such compliance shall be noted on the building permit. [Amended 8-14-2000 by Ord. No. 07.2000.07]

B. No occupancy permit shall be issued, and occupancies are prohibited, until such time as the property conforms to the requirements of this chapter, site plan and as-built requirements.

~ 235-81. Duration of permits.

A. Building and sign permits. No building permit shall be valid for a period of more than 12 months from the date of issuance if construction has not begun thereunder. No sign permit shall be valid for a period of more than 12 months from the date of issuance if the sign has not been erected or installed within this period.

B. Special exceptions and variances. For the purposes of this section, the issuance of approval shall begin on the date of action taken by the Zoning Board of Adjustment.

(1) Any conditional approval issued by the Zoning Board of Adjustment for a special exception or variance shall automatically expire two years after issuance of such an approval if:

(a) Any condition of approval remains outstanding; or

(b) Any related permit or approval is outstanding.

(2) Any final approval issued by the Zoning Board of Adjustment for a special exception or variance shall automatically expire two years after issuance of such an approval if:

(a) Active and substantial development or building has not taken place in cases where construction, erection, alteration, excavation, demolition or similar work is necessary before the commencement of such use; or

(b) The use authorized by the approval has not commenced where construction, erection, alteration, excavation, demolition or similar work is not necessary before the commencement of such use.

C. All permits. In cases where construction, erection, alteration, excavation, demolition or similar work is necessary before the commencement of such use authorized by a permit and such work is discontinued for a period of one year, the permit authorizing such work shall automatically expire.

D. Extension of approvals.

(1) The Zoning Board of Adjustment shall have authority to extend conditional and final approvals for a special exception or variance for a period of up to 12 months from the expiration date of such approval if the Board makes a finding that:

(a) The approval has not yet expired.

(b) The approval recipient, his successors or assigns has proceeded with due diligence and in good faith. In the case of conditional approvals, this standard will be applied to the compliance with such conditions.

(c) Facts submitted as part of the original application have not changed.

(2) Successive extensions may be granted for six-month periods so long as the above findings are made.

(3) All such extensions may be subject to an administrative fee but will not be subject to fees associated with a new application.

~ 235-82. Violations and penalties.

Any person who violates any of the provisions of this chapter shall be guilty of a violation not to exceed the maximum penalty as set forth in RSA 676:17, Fines and Penalties. Such person, after being notified once as provided by RSA 676:17 and 676:17-a, shall be deemed to be guilty of a separate offense for each and every day during any portion of which any violation of this

chapter is committed, continued or permitted by such person and shall be punishable therefor as provided therein.

~ 235-83. Conflicts with other laws; higher standards to prevail.

As provided by RSA 676:14, wherever the provisions of this chapter differs from the authority of an existing ordinance or other regulation, the provision which imposes the greater restriction or higher standard shall be controlling.

~ 235-84. Right of entry upon private property. [Amended 8-14-2000 by Ord. No. 07.2000.07]

The Planning Board, its members, the Zoning Board of Adjustment, its members, and the staff of the Planning and Community Department, in the performance of their functions, are hereby authorized to enter upon any land and to make such examinations as are reasonably necessary. In the event such entry is denied, they may obtain an administrative inspection warrant under RSA 595-B.

ARTICLE XIV
Amendments

~ 235-85. Initiation of amendments.

Amendments to the Zoning Ordinance, including amendments to the Official Zoning Map, may be initiated by the following: Planning Board; City Council; Zoning Board of Adjustment; or by citizen petition.

A. The Planning Board, City Council or Zoning Board of Adjustment may initiate a rezoning petition without application fee. Appropriate staffing and budgeting to accomplish the projected amendment reviews should be considered by the City Council, the Planning Board and the Zoning Board of Adjustment prior to the beginning of the fiscal year to allow programming of anticipated changes.

(1) Submittal by the Planning Board. The Planning Board may submit an amendment proposal to the Council at any time.

(2) Submittal by the City Council. The City Council may submit an amendment proposal to the Planning Board at any time.

(3) Submittal by the Zoning Board of Adjustment. The Zoning Board of Adjustment may submit an amendment proposal to the City Council at any time.

B. Citizen petitions.

(1) Filing deadline. Citizen petitions, submitted on a form as provided by the Planning Department, shall be filed, together with fees, a minimum of 10 days prior to a regularly scheduled Council meeting for submittal to the Council. Petitions and fees for zoning amendments shall be submitted to the office of the City Clerk who shall date stamp receipt of the petition and forward it to the City Manager's office.

(2) Text changes. Twenty-five or more registered voters may petition for an amendment to ordinance text. Signatures shall be verified by the City Clerk at the time of receipt and shall be rejected if the number of voters is insufficient.

(3) District boundary changes. Property owners representing 50% or more of the land area affected by a petition or 25 registered voters may petition for an amendment to district boundaries.

~ 235-86. Council referral of citizen petitions and requests from the Zoning Board of Adjustment.

A. Citizen petitions and submittal by the Zoning Board of Adjustment shall be forwarded to the City Council for referral to the Planning Board.

B. The City Council, upon receipt of a citizen petition or submittal from Zoning Board of Adjustment, shall review the matter at the next regular Council meeting scheduled at least 10 days after receipt of the request and shall, within 30 days, determine whether the request will be referred to the Planning Board for review and public hearing.

~ 235-87. Planning Board consideration of proposed amendments.

The Planning Board shall, at its next regularly scheduled meeting following the referral from the Council, schedule a public hearing on the petition within 30 days of the referral by the Council. In the instance of Planning Board initiated amendments, the Board shall schedule a hearing at its convenience.

~ 235-88. Hearing and notice requirements.

A. Notice for the time and place of the public hearing and posting of the amendment language shall be as required in RSA 675:7, Notice Requirements for Public Hearing.

B. An additional public hearing shall be held if the proposal is substantively altered by the Planning Board after public hearing. Subsequent hearings shall be held at least 14 days after the prior public hearing. In the instance of one hearing held, it shall be considered the final hearing.

~ 235-89. Action on proposed amendments.

A. After the final public hearing the Planning Board shall, by vote, determine the final form of the amendment to be presented to the Council, which amendment may include editorial revisions and textual modifications resulting from the proceedings of the final hearing. The final form of the amendment shall be returned to the City Council within 30 days of the final public hearing. In all cases of referred amendments from the Council, the Planning Board shall hold a hearing and forward a formal recommendation to the Council within 90 days of the original referral from Council.

B. The Council shall take final action on the petition as presented within 60 days of receipt of the Planning Board's recommendation.

~ 235-90. Effective date of proposed amendments.

No revision or amendment adopted under this section shall be legal or have any force and effect until copies of it are certified by the Mayor and filed with the City Clerk. The City Clerk shall forthwith furnish copies of the enacted ordinance revision to the Planning Department and the Planning Department shall incorporate the changes into published copies of this chapter made available to the public.

~ 235-91. Criteria for review and approval.

A. The petitioner, the Planning Board and the City Council shall be guided in their respective actions by the following criteria. The application form provided by the Planning Department shall be intended to provide information necessary for assessment against the stated objectives of the Master Plan and each of its elements, including:

(1) General/future land use plan.

(2) Conservation of natural resources.

(3) Transportation.

(4) Housing.

(5) Economic development.

(6) Preservation of historic/cultural resources.

(7) Public facilities.

(8) Recreation/open space.

B. Assessment of the environmental, fiscal, traffic, water, sewer, drainage, architectural, landscape and streetscape impacts attributable to the proposed changes.

~ 235-92. Fees.

The City Council shall assess an application and review fee in an amount to cover the direct costs of processing petitions for zoning amendments or revisions. The purpose of the fee is to reimburse the City for costs incurred in review, including the cost of special expertise or additional staff necessary to process the petition in a timely and thorough manner.

~ 235-93. Official Zoning Map.

A. In the event that the proposed zoning change affects the zone boundary lines, the applicant shall have a plat prepared which shows clearly the area involved and the existing and proposed zone district designations. Such a plat shall be available at the public hearing and shall accompany the application.

B. Amendments to the district boundaries, which are approved by the Council, shall be promptly entered on the Official Zoning Map and a record of such amendment noted thereon. An original of each plat shall be signed by the Mayor and on display in the Planning Department. A copy of each amended plat shall also be filed with the City Clerk.[41]

City of Laconia

Table of Zoning Map Amendments

Ordinance Number	Adoption Date	Zone Change	Affected Property
1-96.1	1-8-1996	I to BCI	Lot Nos. 32-82-8A, 32-82-8, 32-71-4, 32-14-4A, 32-14-4, 29-71-2,

[41]Editor's Note: See the Table of Zoning Map Amendments included at the end of this chapter.

			32-82-8B, 32-82-4, 32-82-2, 82-71-2 and 32-14-2
11.99.11	8-9-1999	RS to C	Map 58, Street 220, Lot 13
12.99.12	8-23-1999	RG to C	Map 7, Street 142, Lot 1
03.2000.03	2-28-2000	RS to C	Map 143, Street 4, Lot 2A
05.2000.05	5-22-2000	Various to DR	Various
02.2003.02	3-10-2003	To DRD	Tax ID Nos. 411-49-10 411-49-11 411-49-12 411-209-1 411-209-2 411-209-7 411-209-8 411-209-9 411-209-13 411-209-14 411-209-15 411-209-16 425-44-74 425-44-77 425-44-78 425-44-79 426-44-8 426-44-13 426-44-15 426-44-16 426-60-17 426-60-18 426-60-19 426-60-20

			426-60-21 426-109-9 426-109-11 426-109-12 426-220-23
04.2004.04	8-23-2004	IP to C	Map 375, Street 324, Lot 5